



Indian Institute of Foreign Trade
(A Deemed University under Ministry of Commerce)
Delhi | Kolkata

Batch of 2015-17



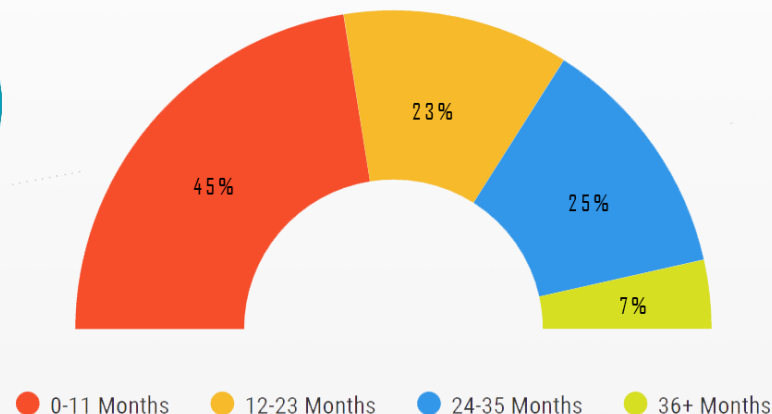
Final Placement Report

The class of 2015-17 saw an increased gender diversity with 25% females and with a diverse mix of Doctors, Engineers, CAs, CFAs, Humanities, Science & Commerce graduates.

Batch Strength : 258



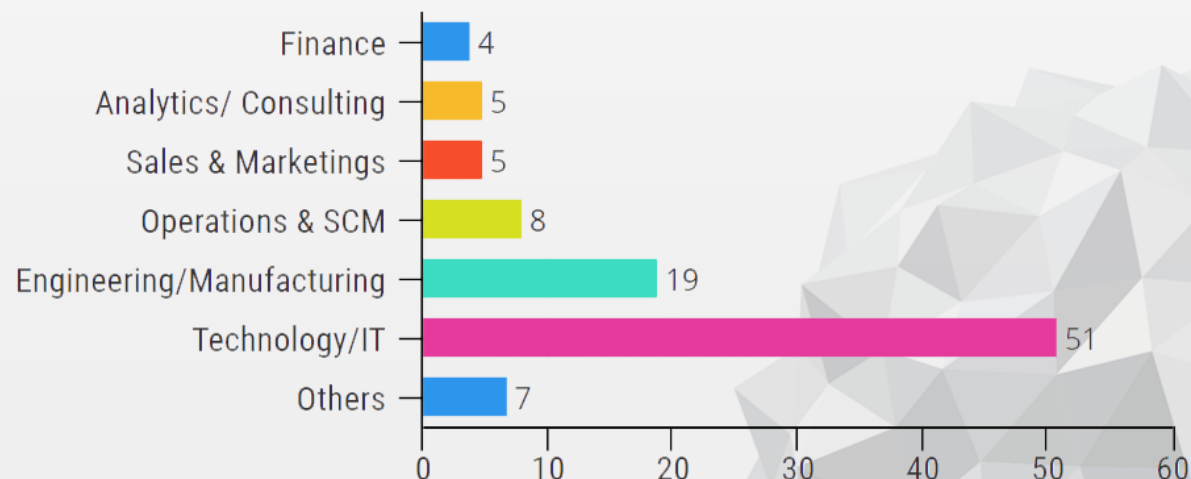
Work Experience



Gender Ratio



Domain wise experience





International
offers rose by
33%

International
Offers



20

Total
PPOs/PPIs



74

Highest International
Compensation



US\$150,000

Highest Domestic
Compensation



Rs. 26 lac

Companies
Participated



94

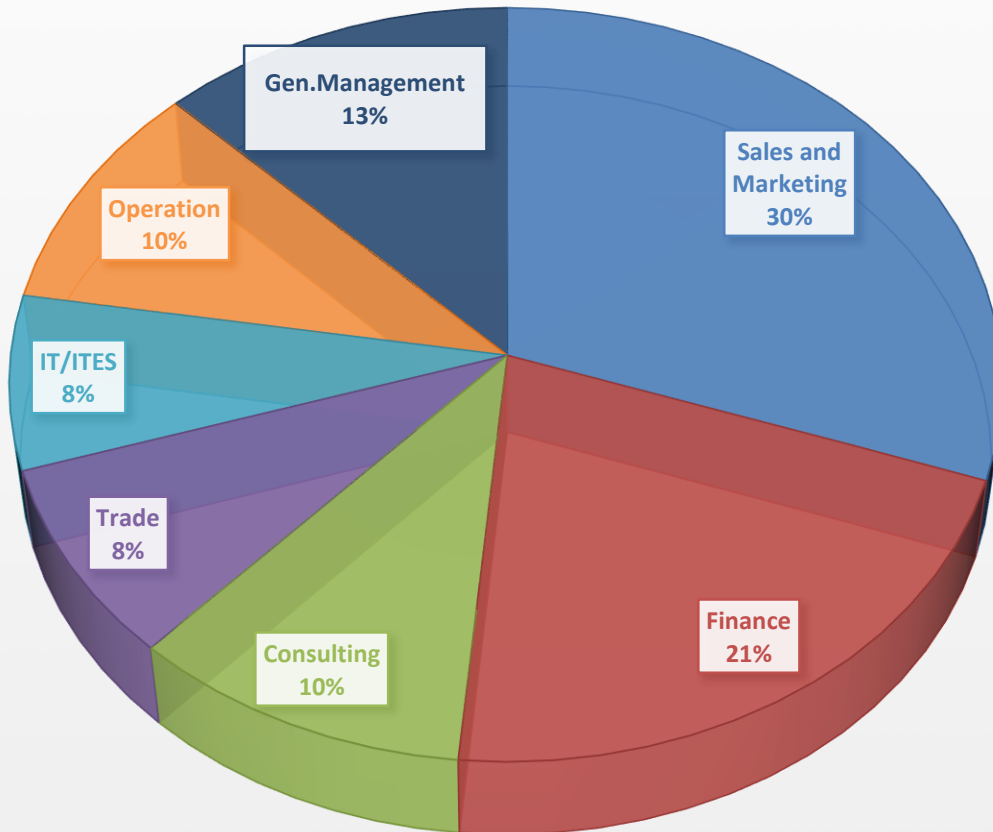
Average CTC



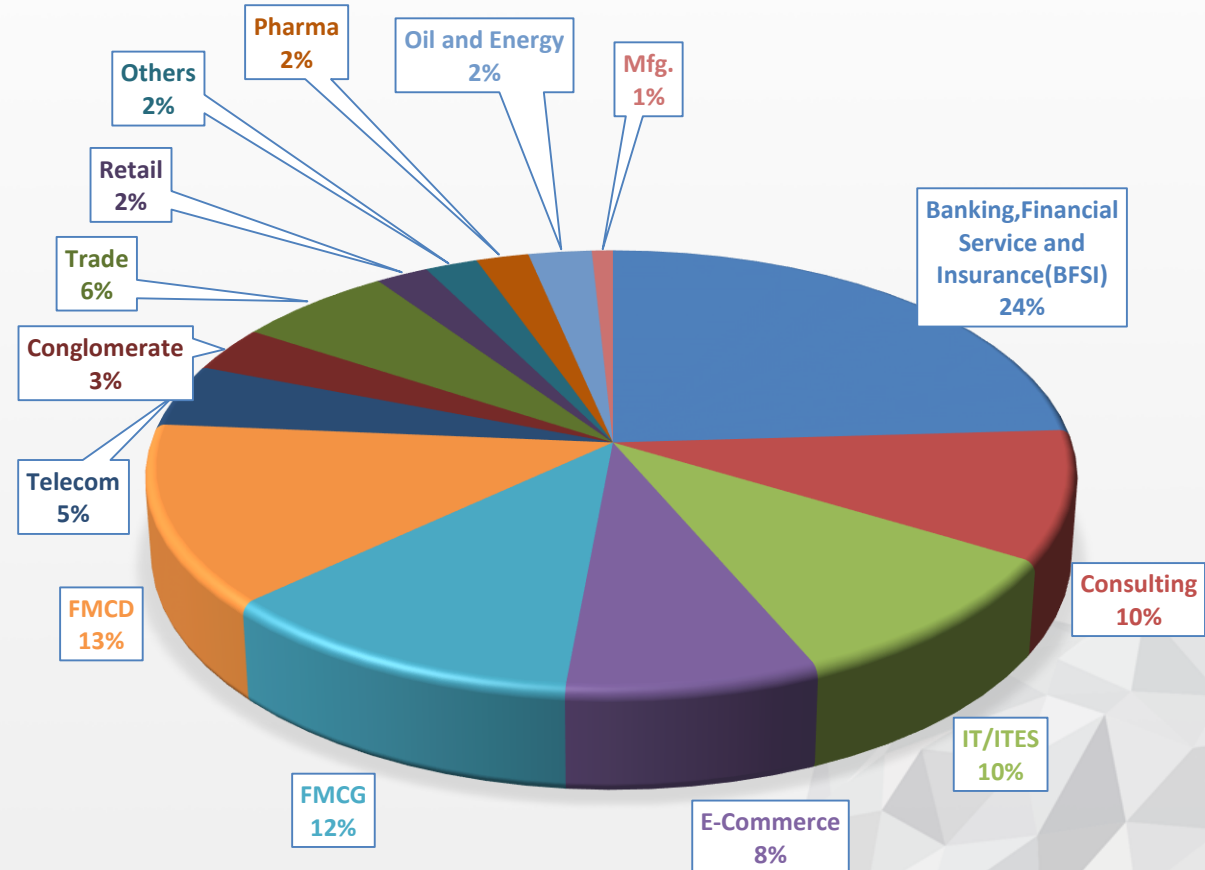
18.41 LPA

- The Final placement for the batch of 2015-17 witnessed participation from a large number of companies from diverse sectors and industries across all domains
- **3 students** have bagged a package of more than **Rs. 1 CRORE p.a.** and **6 students** have got more than **INR 75 LPA** in International Placements
- International placements have always been IIFT's strength as there has been a remarkable increase over the years. Organizations like **Olam, Avantor, Dabur, DSPL, GCPL, Mount Meru, TGI, Trafigura** have offered International placement in different locations such as Singapore, Nigeria.
- The average compensation maintained an upward trend with **INR 18.41 LPA** compared to **18.01** last year

DOMAIN WISE



SECTOR WISE



New Association

3M

marico
make a difference

Shell

gsk

Cipla

LEADERSHIP PROGRAMS
ADITYA BIRLA GROUP
A WORLD OF OPPORTUNITIES

TRAFIGURA

RPG

हिन्दुस्तान पेट्रोलियम
HP

HDFC BANK

DELL

vikram solar

Lilly

Tetra Pak®

MT MERU GROUP

Leading Recruiters

Goldman Sachs

JPMorganChase

Godrej

gep

HSBC

ITC

ITC Limited

NOMURA

amazon

AXIS BANK

Google

airtel

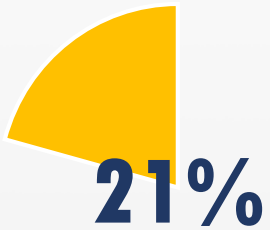
Olam

BRITANNIA
Eat Healthy, Think Better

citibank

AMERICAN EXPRESS

Finance



21%



General Electric offered its prestigious FMP at IIFT



Goldman Sachs, JPMC & Nomura recruited students for niche roles like Investment Banking, Global Investment Research, Market Risk and Credit Analysis



HSBC Bank, DBS, Axis Bank, HDFC Bank and **ICICI Bank** extended Retail Banking profiles whereas **Citibank** offered its Consumer Banking role



Bank of America and **DHFL Pramerica** also participated in the placement process



Corporate Finance role was offered by **GSH CH** while **Infosys Management Consulting** offered financial consulting role



Other prominent organizations like **Indus Valley Partners** were among the many recruiters offering Finance and Fintech roles

Sales and Marketing



With first time associations like **Marico, Tetrapak, Eli Lilly, Cipla, RPG, 3M, Aditya Birla Group, Dell, Decathlon** and many more S&M was the most preferred domain this year with 30% students opting for it.

ITC, Godrej Consumer Products Ltd, Dabur, HP, Tata Steel , Bajaj Auto, Axis Bank and Maruti Suzuki continued their associations with IIFT

Telecom majors **Airtel and Vodafone** also recruited in large numbers. **Shell** re-strengthened its relationship with IIFT by offering multiple roles in S&M

Other recruiters in this domain include **Google, Idea, Vodafone, Amazon, Madura F&L , Tata Sky, Shopclues, Games 24x7, Decathlon, Wipro CCLG.**

Becton Dickinson & Eli Lilly offered Marketing roles in Pharma Sector and **Raymond, DCM Shriram** in Fashion and Lifestyle sector

Diverse roles were also on offer such as Business Analyst, Campaign Manager, Category Manager, Digital Marketing, Marketing Manager, Product Manager, Sales Manager

Trade



Trade, the flagship specialization offered at IIFT also witnessed stupendous growth in terms of offers and remuneration



Trade roles were offered by leading recruiters such as **Olam International, TGI Group, DSPL, Mount Meru, ITC and HPCL**

A yellow pie chart with a single slice highlighted, representing 10% of the total. The text "10%" is written in large, bold, black font below the chart.

10%



Singaporean trade giant **Trafigura** also associated itself with the IIFT for the first time with coveted roles



Offers of more than **1 Crore** were registered in Trade domain which reinstated the faith of recruiters in the brand IIFT



International offers were offered in locations such as **Nigeria and Singapore**

General Management



General Management was of prime attraction this year with recruiters like **Airtel**, **British Telecom**, **Raymond**, **Godrej Property Limited** and **L&T** showing faith in IIFT



Aditya Birla Group also recruited from IIFT for its famous LEAP (Leadership Associate Program) program



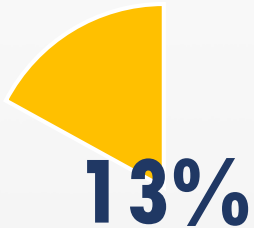
A wide range of organizations visited IIFT for roles in Operations and Supply Chain domain including E-commerce giants **Amazon & Shopclues**. **Tata Steel** continued its long term association with IIFT by offering its Operations role



Games 24*7 & **Robert Bosch** also recruited from IIFT for General Management role



The expertise gained from rigorous academic curriculum coupled with the flexibility of the flagship program catered to the demands of the Corporates for these coveted roles.

A yellow pie chart with a single slice highlighted, representing 13% of the total. The text "13%" is written in large, bold, black font below the chart.

13%

Consulting & IT/ITES



Another positive trend was the increase in the number of Consulting Companies participating in the Final Placement Process



Coveted recruiters like **GeP, Synergy Consulting, Michael Page, Cognizant Business Consulting, Corporate Executive Board, Russell Reynolds** offered roles in this domain to Candidates




Students' strong background in IT/Technology continued to attract Technology & IT companies to IIFT offering a gamut of profiles.



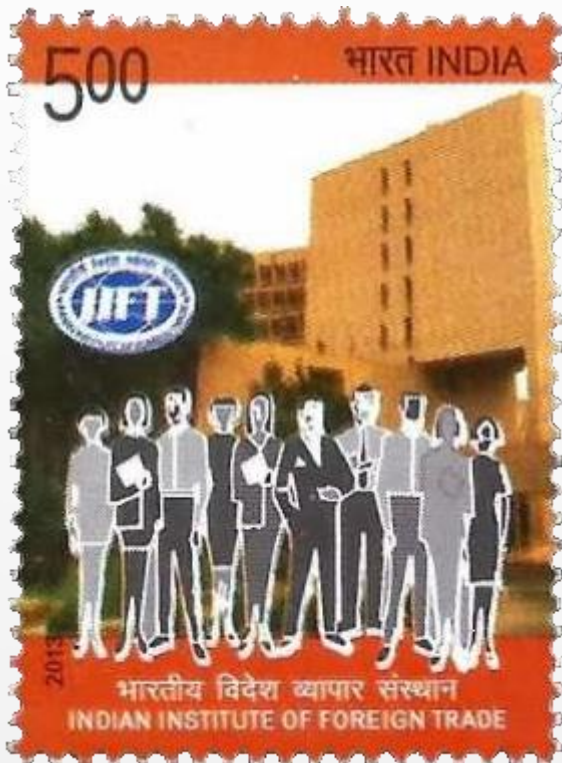
This Sector saw participation from industry stalwarts like **Google, IBM, HCL, Dell, HP, TCS and Wipro**



The IT domain also attracted the likes of **Aricent, Vmware, L&T Technology**, for major roles.



18%



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