

INDIAN INSTITUTE OF FOREIGN TRADE

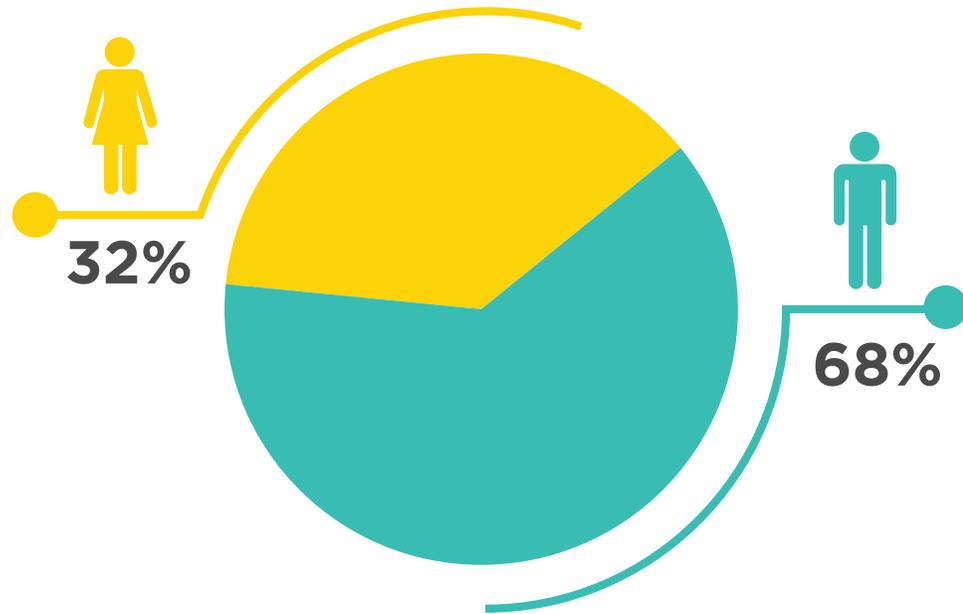


FINAL PLACEMENT REPORT

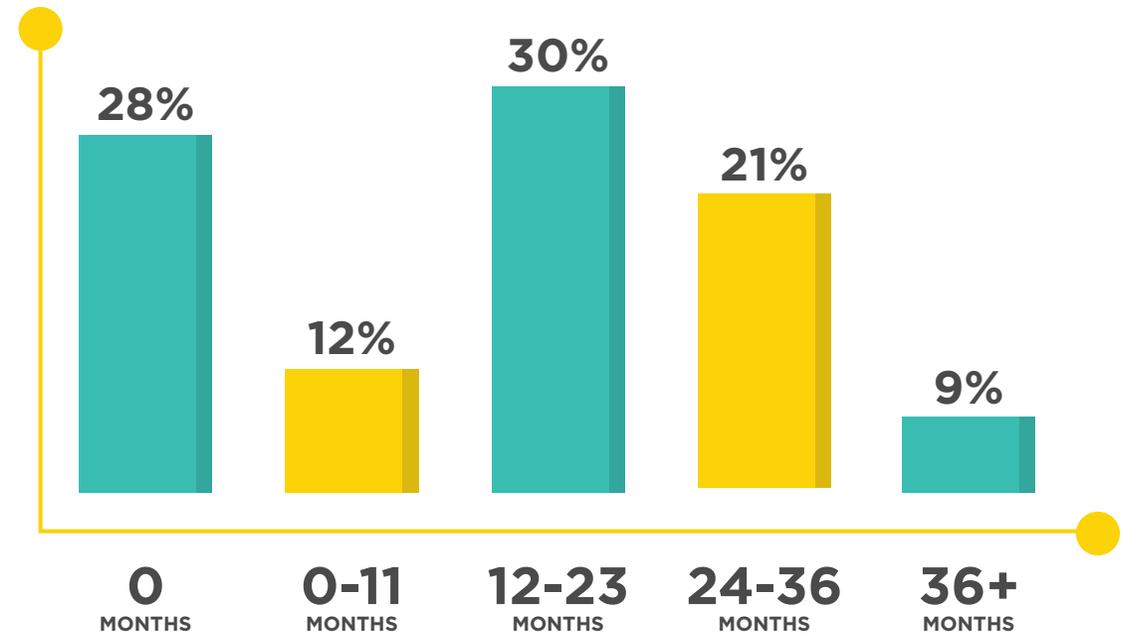
**MBA(IB) BATCH
OF 2017-19**

BATCH HIGHLIGHTS

GENDER RATIO



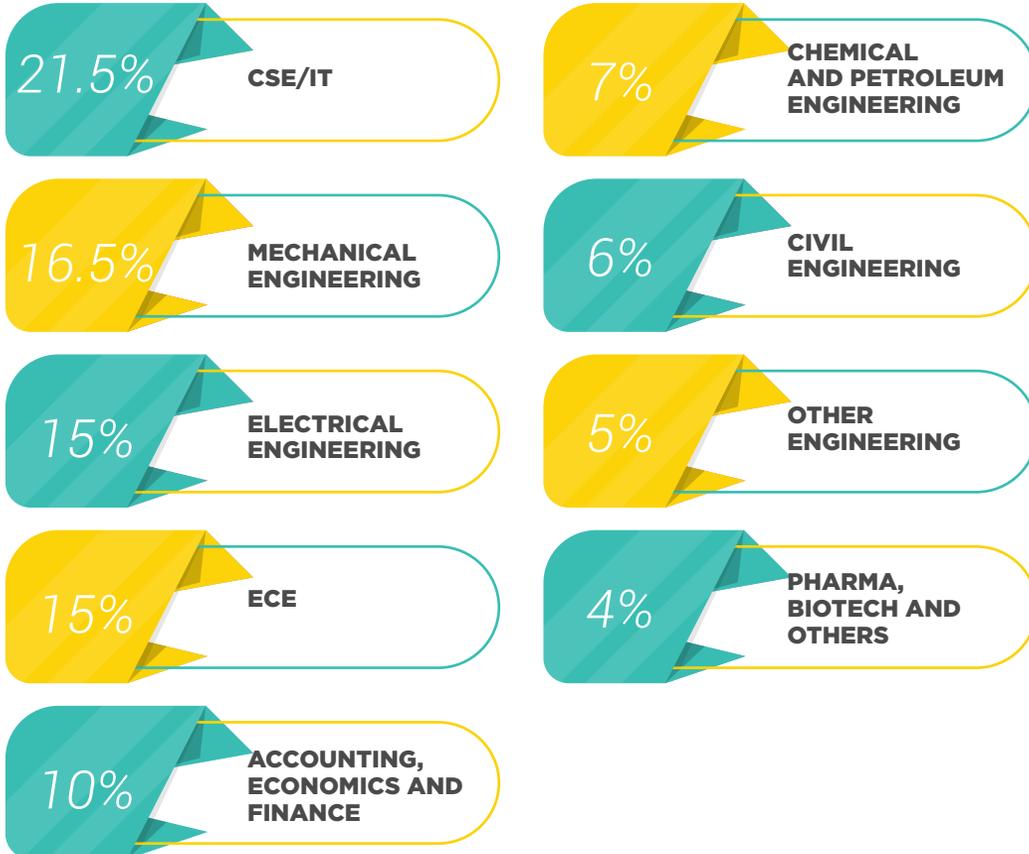
WORK EXPERIENCE



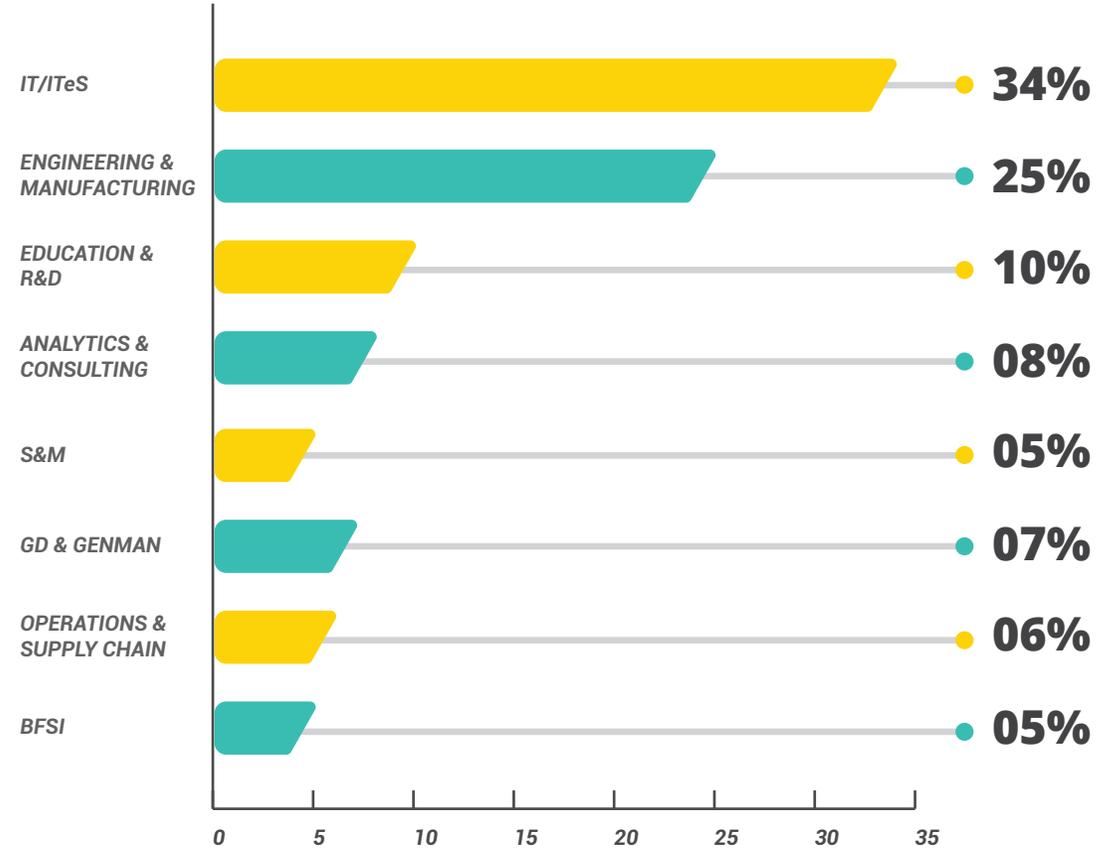
**72% BATCH WITH WORK EX.
18 MONTHS AVERAGE WORK EX.**

BATCH HIGHLIGHTS

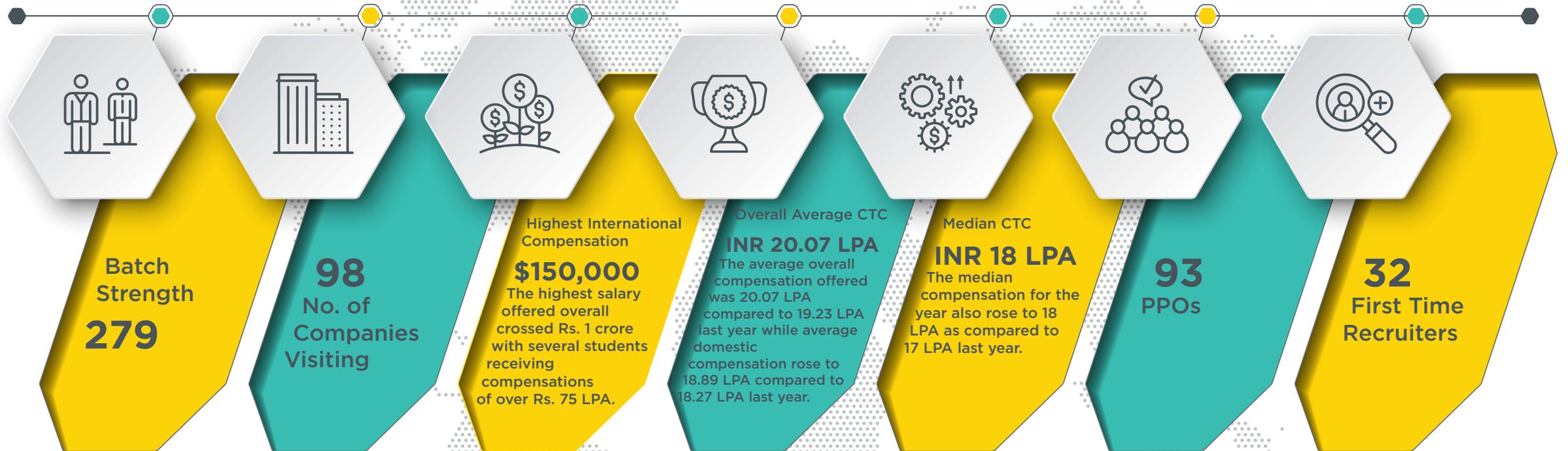
EDUCATIONAL PROFILE



WORK EXPERIENCE PROFILE



PLACEMENT HIGHLIGHTS



Among the 32 first time recruiters were Aegis Resources, Atria, Bata, DE Shaw Group, Epik InDiFi, Enhance Group, Export Trading Group, Fermenta Biotech, Field Fresh Foods, Go-MMT, HomeCredit, Lenskart, United Health Group, Paytm, Polycab, Rivigo, Roland Berger, Samunnati Finance, Tata Global Beverages, Tresvista Financial Services and Zomato. GE Healthcare opened its coveted Commercial Leadership Program for the first time.

PLACEMENT HIGHLIGHTS

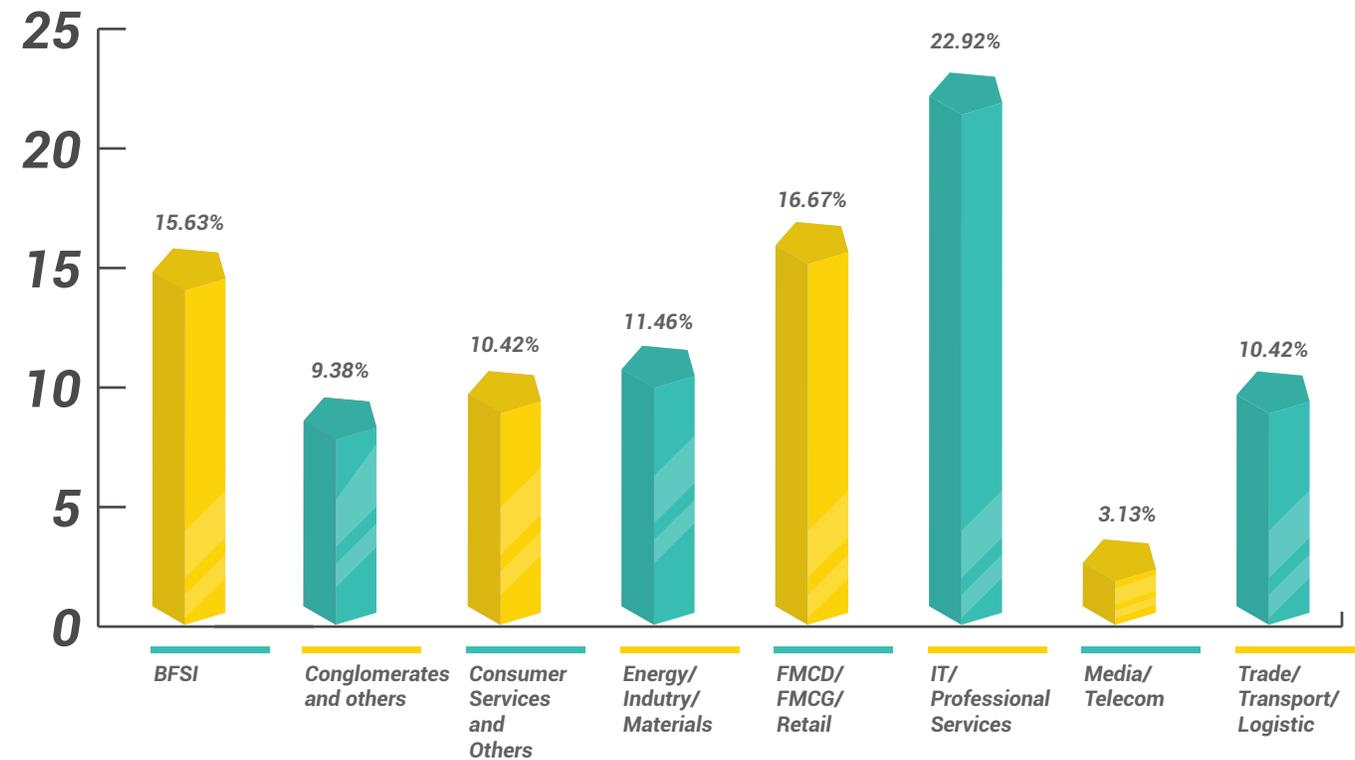
TOP 50 STUDENTS -
INR 31.12 LPA

TOP 25%ILE -
INR 28.64 LPA

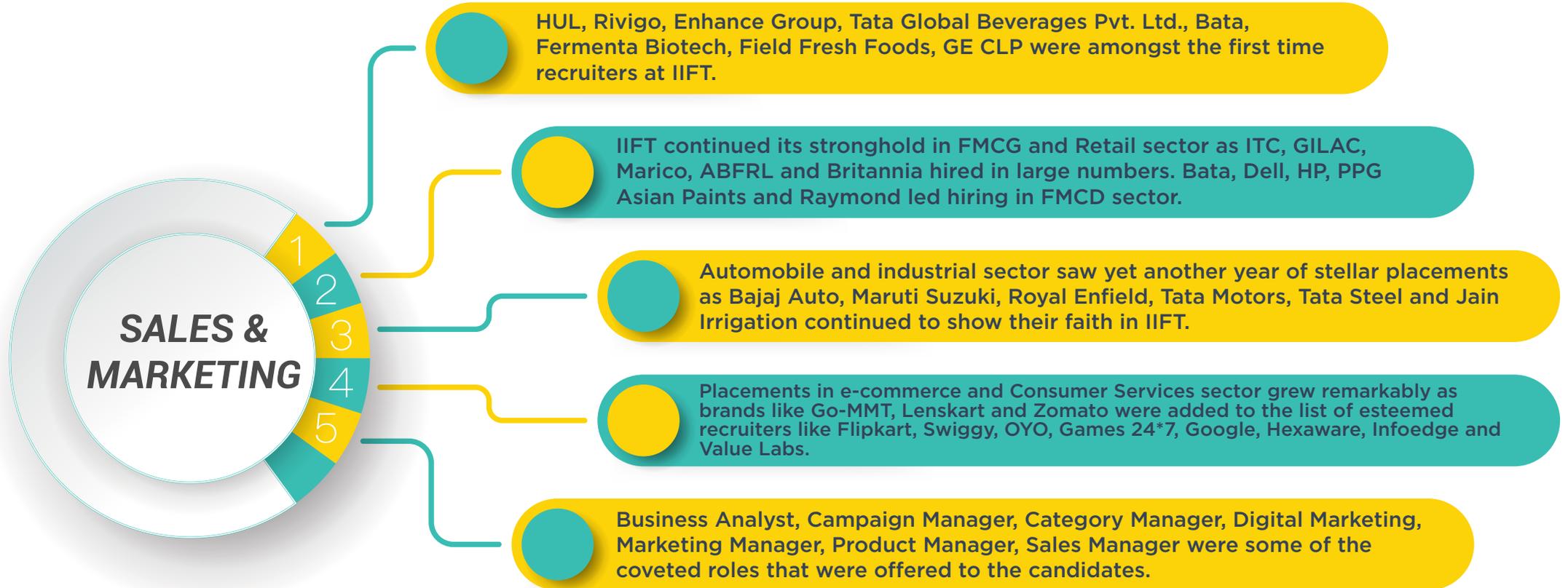
TOP 50%ILE -
INR 24.52 LPA

**5% INCREASE
IN AVERAGE
OVERALL
SALARY**

SECTOR WISE DISTRIBUTION



DOMAIN SPECIFIC PLACEMENT DETAILS



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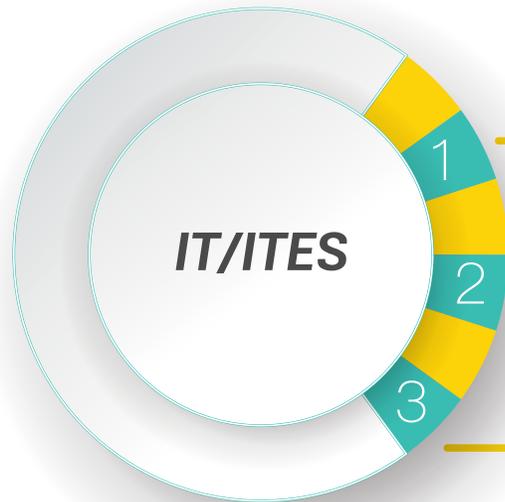
1 The institute continued to be a favorite destination for recruiters from finance domain as DE Shaw, Epik InDiFi, Homecredit, Rivigo, Syngenta and Tresvista started their first time association with IIFT.

2 Marquee recruiters such as Goldman Sachs, JPMC, Axis Bank, HSBC, ICICI Bank and Yes Bank hired for their coveted investment banking, risk management, corporate treasury and consumer banking roles. GE continued to show faith in the institute's talent pool by hiring for its prestigious FMP profile.

3 L&T, Piramal Finance, Synergy Consulting, CRISIL, Citibank and IVP recruited in huge numbers from the institute building on their long term association with the institute.

4 Amazon, Genpact and Sammunati Finance, Tata Motors, Syngenta also opened hiring for their finance verticals by participating in the final recruitment season.

DOMAIN SPECIFIC PLACEMENT DETAILS



Institute continued to enjoy the support from one of the fastest growing sectors as Optum (UHG) and Axtria were added to our prominent recruiters' list.

EXL, Capgemini, Indigene, TCS and Wipro hired in large numbers owing to the trust built through long term association with the institute.

The strong IT background of the students continued to attract big names to IIFT like Amazon, Brillio, Games 24*7, Google and Hexaware, with an assortment of roles on offer.

DOMAIN SPECIFIC PLACEMENT DETAILS



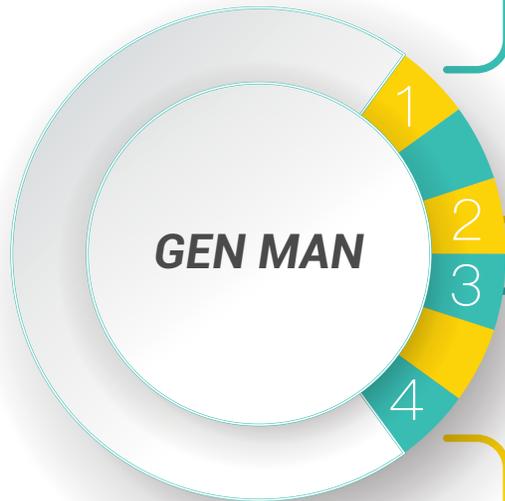
Roland Berger, the leading strategy consulting firm started their association with the institute by offering their prestigious management consulting role.

Prestigious companies like BCN, Brillio, CBC, Droom, GeP, i3 Consulting and IMC further strengthened their association with IIFT by offering financial consulting, operational excellence, management consulting and strategy roles.

GPL, Deloitte GRID, PayTM and 10 times engaged with the institute for the first time for strategy and product management role.

Increased demand in industry for product manager, program manager and analytics manager roles was complemented by GoMMT, OYO, Optum and EXL recruiting in large numbers from IIFT.

DOMAIN SPECIFIC PLACEMENT DETAILS



The General management domain witnessed an expansion in the types of roles offered and the new industry associations garnered this year.

Mahindra & Mahindra continued its faith in the institute by offering its prestigious GMC role.

Airtel and RPG were some of the leading recruiters offering GenMan roles at IIFT.

New additions in form of Click Labs and Polycab further strengthened IIFTs foothold in General Management domain.

DOMAIN SPECIFIC PLACEMENT DETAILS



IIFT proved its expertise in its forte of Trade and International Business by adding Export Trading Group, Aegis Resources, CIMAF to its illustrious recruiters.

Trade domain continued to see international offers with the compensation of \$150,000, the highest remuneration offered on campus.

ADM, Olam International, LDC and Trafigura were among the premier recruiters offering trade roles to the students this year.

The international roles were offered in Africa, South America and Middle East locations.

Rapid growth of transport and logistics sector led to enthusiastic participation from first time associations with Freight Tiger, Genpact, Rivigo and Seashell Logistics.

Maersk Line, Amazon and Tata Steel were some of the leading recruiters that offered supply chain and operation roles at IIFT.

2017-19 FINAL PLACEMENTS RECRUITERS



PLACEMENTS COMMITTEE



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MR. ABHIMANYU JOSHI



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MR. ADARSH KATARUKA



MR. ANAND VARDHAN LAL



MR. ASHWIN KRITHIK



MR. KUNAL KUMAR RAI



MR. MIHIR JOSHI



MS. NEHA SURYA



MR. NITESH PADHI



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GRATITUDE TO THE ALUMNI:

The support extended by IIFT's alumni has been imperative for the institute to maintain its position as one of India's premier B-Schools. Their stellar achievements in various domains serve as an inspiration for generations to come. We take this opportunity to thank our alumni for their guidance, mentorship and assistance in making the placements cycle a grand success.

**THANK
YOU!**

