

# Armed Forces Programme Indian Institute of Foreign Trade





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# About Us WE'RE IIFT

he Indian Institute of Foreign Trade (IIFT) was established in 1963 as an autonomous body under the Ministry of Commerce and Industry to contribute in the skill building for the external trade sector of India. It has come a long way to successfully develop into a unique institution involved in imparting knowledge through research and training in international business and trade. Over the years IIFT has emerged as the national university with focus on international business management and strategy and such focus is reflected in all three major areas of the institute: Research, Training and Education.

### **Our Vision**

To be an academic center of excellence in the area of international business. This institution is committed to delivering, global competitive business education, training and research to the individuals. corporate bodies, armed forces.government organizations and the society in general.

### **Our Mission**

To strengthen, sustain and professionalize business knowledge through its creative research team and a highly qualified faculty. Collaboration with organizations, institutions and universities in the field of international trade both at national and international level for the enriched professional experience.

# CERTIFICATE COURSE IN GLOBAL SUPPLY CHAIN MANAGEMENT: CURRICULUM

(A 20 hours course content for each of the following subject under Case Study and Hands-on Practical)

- International Trade Procedures for Supply Chain
- International Trade Logistics for Supply Chain
- Supply Chain Management
- Management of Global Sourcing
- IT Applications in Supply Chain
- International Business Strategy and Negotiation
- Global Business Environment and Political Economy
- Analytics for Supply Chain
- Organizational Leadership
- International Market Identification
- International Marketing Management
- Finance for Global Supply Chain



# Message From Vice Chancellor

The Tsunami of Global Pandemic has affected us all, economically as well as socially. The lockdown(s) and associated protocols have caused serious setbacks to development gains around the world and India being emerging economies with a large population has borne the heavy brunt of the pandemic. It seems, the worst is over with news of recovery, rebound and resilience at all levels. Pandemic has pained us in the short run but the lessons so learned by humanity will ensure gains in the long run. With India rebounding to recovery in economic growth, exports and imports, investments and associated economic and business activities, there lies a bundle of opportunities for us all.

In the context, the second phasing of career of Armed Forces Officers is well-timed who bring with them the innate managerial talent of managing manpower, unlimited courage to sail through crisis's, disciple and integrity which is must for corporate life and imparted skills in the area of Global Supply Chain Management from the best of faculties and industry experts. Tapping a talent from an established and undoubtedly the best talent pool of the country provides a win-win situation to industry and corporates in the challenging times as officers of the Armed Forces are the best among best when recruiting and selecting manpower in the contemporary volatile, ambiguous and uncertain times..



India's economy recovery is centered on stability and security (Jai Jawan), exploring newer opportunities in agriculture (Jai Kisan) and anchoring India growth and developmental story with foreign trade (Jai Niryatak) by catalyzing it as an instrument for other three sectors, agriculture, manufacturing and services. In this background, I extend a warm welcome to Indian Industry to explore the possibility(ies) of tapping talent from officers of Indian Armed Forces.

Welcome to IIFT

- Dr. Manoj Pant

**Vice Chancellor** 

# Message From Head-MDPs

Indian economy is witnessing a paradigm shift in the process of socio-economic development with initiatives such as 'Make-in-India', 'Assemble in India', and 'Digital India' with each carrying a socio-economic motive of Self-Reliant India (Atam Nirbhar Bharat). The defense sector is not untouched from such developments with increasing focus of pursuing a strategy of import-substitution of India's growing defense equipment requirements both in hardware and software. Similar to defense sector, there comes a plenty of opportunities and role for officers of Armed Forces from sectors of Indian economy, particularly ever-growing e-commerce, logistics and shipping, knowledge-driven services and all other work profile(s) demanding integrity, loyalty and undaunted courage and unmatched enthusiasm as the major traits of service requirements.

India's corporate world now increasingly realize the importance of leveraging the knowledge, experience and expertise in veterans of India's Armed Forces. The veterans of Armed Forces are also open to face the challenges of corporate sector. As a result, there is an increasing trend of Indian Armed Forces veterans opting for and joining the corporate jobs thus bringing with them tonnes of experience, expertise and values to drive the march of Indian industry forwards.

Current batch of Officers of Armed Forces specialize in the area of Global Supply Chain however their rigorous training opens them for various other roles in Indian industry and beyond. In this context, I exhort India's corporate sector to tap the talent from officers of Armed Forces of India from a premier institution, IIFT New Delhi for their manpower requirements.



- Dr. Ram Singh

Head (Trainings/MDPs)

# >> IIFT Faculty



**PROF ROHIT MEHTANI** 

Professor of International Business Strategy, Negotiations, and Business Law. Head of Corporate Relations, IIFT



Dr Tamanna Chaturvedi

Msc, PhD



Dr. Satinder Bhatia

Head(CDOE), HOD (Finance)



Dr. O.P. Wali

PhD, Masters in Rural Management, Managing Global Governance (MGG)



Mr Waris S Imam

B.Tech., M.Tech, PGDIBS (Gold Medal)



Capt Sarabjit Butalia Master Mariner MSc (WMU) FNI IMO GA

Course Coordinator International Trade and Logistics -IIFT New Delhi



Dr Navneet Gera (Associate Professor, BVIMR)

Ph.D, MIB (Master of International Business), Master of Commerce (M.Com)



Dr. Preeti Tak

MBA, Ph.D, NET



Dr Rajesh Sikka

Industry Specialist BE, Ph.D



Dr.PriyankaJaiswal

Assistant Professor PhD

# **Course** Statistics

# **GENDER DIVERSITY**



Number of candidates: 50

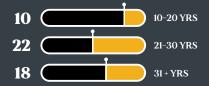
## SERVICE BACKGROUND



## **AGE DISTRIBUTION**

## 14 30-40 YRS 14 41-50 YRS 50+ YRS

## LENGTH OF SERVICE





# COL ( DR) SUSHIL KAPOOR

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### LT COL UMEED THAPA

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### **SQN LDR ZULFQUAR HASAN**

+919470567961

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# **FUNCTIONAL PREFERENCES**

SI NO	RANK	FULL NAME	TOTAL EXPERIENCE	AGE		GENDER	OPERATIONS	HRM	ADMINISTRATION	FACILITY MANAGEMENT	PROJECT MANAGEMENT	MARKETING	SCM	QUALITY ASSURANCE	DATA ANALYTICS	CONSULTANCY	ACADEMIA	SECURITY MANAGEMENT	STRATEGIC LEADERSHIP	LEGAL CONSULTING	PUBLIC RELATIONS	HOSPITAL MANAGEMENT	NEW TECHNOLOGIES INDUSTRY 4.0	TRAINING AND DEVELOPMENT	SUSTAINABILITY AND SMART CITIES	PRODUCT MANAGEMENT	AVIATION/AEROSPACE/DEFENCE
01	Wg Cdr	RK Vats	35	57	AIRFORCE	M		<b>Ø</b>	0	<b>Ø</b>			<b>Ø</b>			<b>Ø</b>	<b>Ø</b>				<b>Ø</b>	<b>Ø</b>					
02	Brig	Sanjeev Langeh	35	55	ARMY	M							<b>Ø</b>														
03	Brig	Padam Singh Rana	34	55	ARMY	M	0	0	0	0	<b>Ø</b>		<b>Ø</b>			<b>O</b>	<b>Ø</b>		0		<b>Ø</b>						
04	Lt Cdr	Mithul Krishnan	11	34	NAVY	M							<b>Ø</b>										<b>Ø</b>				
05	Col	Jal Singh	30	54	ARMY	M		0	<b>S</b>				<b>Ø</b>						<b>Ø</b>								
06	Col	BS Sahi	30	54	ARMY	M															<b>Ø</b>						
07	Col	Sushil Kapoor	33	53	ARMY	M	0	0	0	0	0		0				<b>Ø</b>	0	0			0		0	0	<b>Ø</b>	
08	Lt Col	AK Singh RK Singh	30	53 57	ARMY	M					<b>Ø</b>		<b>O</b>					<b>②</b>				<b>⊘</b>					
10	Col	-	33	53	ARMY	M											•	_			_	<b>O</b>					
11	Col	PK Singh Rahul Sinha	24	47	ARMY	M		0			<b>⊘</b>		<b>⊘</b>					<b>Ø</b>		0	<b>Ø</b>	•		<b>Ø</b>	0		
12	Col	P K Sinha	33	53	ARMY	M				<b>O</b>	0		0			0		<b>Ø</b>			<b>②</b>						
13	Col	Suresh Kumar	29	53	ARMY	M	0	0	0	0	•		0					0			0				0		
14	Col	Rajeev Choudhary	32	53	ARMY	M					<b>⊘</b>		<b>⊘</b>					<b>O</b>			<b>⊘</b>				O		
15	Lt Col	Sandeep Singh	21	43	ARMY	M	0	0	0	0		<b>②</b>	0					0			0	<b>O</b>			0		
16	Col	Vikram Gera	29	51	ARMY	M			0		<b>Ø</b>		0					0	0		0			0		0	<b>Ø</b>
17	Lt Col	Umeed Thapa	21	45	ARMY	F					0		<b>⊘</b>								0	<b>Ø</b>					
18	Lt Col	Sonia Sehgal	20	44	ARMY	F		0	0	0	0		0				<b>②</b>	0		<b>Ø</b>	0	0	0				
19	Lt Col	Roshan Lal	38.5	57	ARMY	M		O					0								O	O		0		0	
20	Col	Vivek Babbar	32	53	ARMY	M	<b>②</b>	0	0	0	<b>Ø</b>					0		0	0			0		0	0		
21	Col	Rakesh Upadhyay	29	50	ARMY	M	<b>O</b>				<b>⊘</b>		<b>Ø</b>						0			0		0		<b>Ø</b>	
22	Lt Col	Anurag Sharma	23	45	ARMY	M	<b>②</b>	0	0		0		0			<b>Ø</b>		0	0								
23	Capt	Sanjay Kumar	31	55	NAVY	M	<b>Ø</b>	<b>O</b>		<b>Ø</b>	0							0				<b>②</b>		<b>Ø</b>	<b>Ø</b>		
24	Cdr	Sachin Sareen	23	45	NAVY	M	0			0			<b>Ø</b>			<b>Ø</b>			0							<b>Ø</b>	
25	Cdr	Siddharth Kher	22	44	NAVY	M	<b>Ø</b>	<b>②</b>			<b>Ø</b>	0	<b>②</b>			<b>Ø</b>			0				<b>Ø</b>	0	0		<b>Ø</b>
26	Cdr	Anurag Bhardwaj	20	43	NAVY	М	0				0		0			0			0								
27	Cdr	Gaurav Kumar	21	43	NAVY	M	<b>Ø</b>	<b>②</b>	<b>②</b>	<b>②</b>	<b>②</b>		<b>②</b>						<b>②</b>		<b>②</b>						
28	Cdr	Raja Kanwar	14	38	NAVY	М	0	0	0	0	<b>Ø</b>					<b>②</b>	<b>Ø</b>		0		0						
29	Cdr	DPS Kang	18	38	NAVY	M	<b>Ø</b>	<b>Ø</b>		<b>②</b>	<b>Ø</b>		<b>Ø</b>		<b>Ø</b>	<b>Ø</b>			<b>Ø</b>		<b>Ø</b>						
30	Lt Cdr	Roychowdhury SS	12.5	34	NAVY	M		<b>②</b>			<b>Ø</b>		<b>Ø</b>			<b>Ø</b>			<b>②</b>		<b>Ø</b>		<b>②</b>	<b>Ø</b>	<b>Ø</b>	<b>Ø</b>	
31	Cdr	Somesh Panwar	22	45	NAVY	M	<b>②</b>	<b>Ø</b>	<b>Ø</b>		<b>Ø</b>		<b>Ø</b>			<b>Ø</b>			<b>Ø</b>		<b>Ø</b>						
32	Gp Capt	M Banerjee			Air Force	M	<b>Ø</b>				<b>Ø</b>	<b>Ø</b>	<b>Ø</b>			<b>Ø</b>			0				0		<b>Ø</b>	<b>Ø</b>	
33	Wg Cdr	DP Singh	34	54	AIRFORCE	M	<b>Ø</b>		<b>Ø</b>										<b>②</b>						<b>Ø</b>	<b>Ø</b>	
34	Sqn Ldr	Zulfquar Hasan	10	32	AIRFORCE	M	0	<b>Ø</b>	<b>②</b>		<b>Ø</b>	<b>②</b>	<b>Ø</b>		<b>Ø</b>	<b>②</b>				<b>Ø</b>	<b>Ø</b>	0			<b>Ø</b>		
35	Gp Capt	PC Pandey	35.5	54	AIRFORCE	M		<b>Ø</b>		<b>Ø</b>	<b>Ø</b>		<b>O</b>						<b>Ø</b>							$\bigcirc$	
36	Col	Suresh Kumar Yadav	32	53	ARMY	M	<b>②</b>				<b>Ø</b>		<b>②</b>			<b>Ø</b>					0				0		

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SL NO	RANK	FULL NAME	TOTAL EXPERIENCE	AGE		GENDER	OPERATIONS	HRM	ADMINISTRATION	FACILITY MANAGEMENT	PROJECT MANAGEMENT	MARKETING	SCM	QUALITY ASSURANCE	DATA ANALYTICS	CONSULTANCY	ACADEMIA	SECURITY MANAGEMENT	STRATEGIC LEADERSHIP	LEGAL CONSULTING	PUBLIC RELATIONS	HOSPITAL MANAGEMENT	NEW TECHNOLOGIES INDUSTRY 4.0	TRAINING AND DEVELOPMENT	SUSTAINABILITY AND SMART CITIES	PRODUCT MANAGEMENT	AVIATION/AEROSPACE/DEFENCE
37	Gp Capt	Sanjay Pethkar	33	53	AIRFORCE	М	<b>Ø</b>	<b>Ø</b>	<b>②</b>	<b>②</b>	<b>Ø</b>		<b>Ø</b>			<b>Ø</b>	<b>②</b>		<b>②</b>		<b>②</b>	<b>Ø</b>		<b>②</b>		<b>Ø</b>	<b>Ø</b>
38	Sqn Ldr	Disha Tiwari	10	32	AIRFORCE	F	<b>Ø</b>	<b>Ø</b>			0		<b>Ø</b>	<b>Ø</b>	0	<b>Ø</b>			<b>Ø</b>					<b>Ø</b>		0	0
39	Wg Cdr	Nimish Jain	24	45	AIRFORCE	М	<b>Ø</b>	<b>Ø</b>	<b>Ø</b>	<b>Ø</b>	<b>Ø</b>	<b>Ø</b>	<b>Ø</b>	<b>Ø</b>					<b>Ø</b>		<b>Ø</b>			<b>Ø</b>			
40	Gp Capt	BN Sharma	26	47	AIRFORCE	М	<b>Ø</b>				<b>Ø</b>	<b>Ø</b>															
41	Gp Capt	S Kulshrestha	35	57	AIRFORCE	М		<b>Ø</b>	<b>Ø</b>	<b>Ø</b>	<b>Ø</b>		<b>Ø</b>			<b>Ø</b>	<b>Ø</b>	$\bigcirc$	<b>Ø</b>					0	<b>Ø</b>		
42	Gp Capt	CA Somiah	34	56	AIRFORCE	М		<b>Ø</b>	0	0				0			<b>Ø</b>							<b>Ø</b>			
43	Cdr	Jagbir Singh	34	53	NAVY	М		<b>Ø</b>	<b>Ø</b>	<b>Ø</b>	<b>Ø</b>		<b>Ø</b>		<b>Ø</b>		$\bigcirc$	<b>Ø</b>	<b>Ø</b>					<b>Ø</b>			
44	Lt Cdr	Raj Shekhar Chokkakula	12	33	NAVY	м	<b>Ø</b>	<b>Ø</b>	<b>②</b>		<b>Ø</b>		<b>Ø</b>				<b>Ø</b>		<b>Ø</b>		<b>Ø</b>						
45	Lt Cdr	Kumar Himanshu Shekhar	10.5	34	NAVY	М			<b>Ø</b>		<b>Ø</b>					<b>Ø</b>		<b>Ø</b>			<b>Ø</b>		<b>Ø</b>		<b>Ø</b>	<b>Ø</b>	
46	Lt Cdr	Kushal Pandey	11.5	33	NAVY	м	<b>Ø</b>				<b>Ø</b>		<b>Ø</b>		<b>Ø</b>	<b>Ø</b>			<b>Ø</b>				<b>Ø</b>	<b>Ø</b>		0	
	GP CAPT	ΑJΑΥ ΒΗΑΠ	33	54	AIR FORCE	М																					
47	V. V. I.						_	_			_		•			•			_				_	_		•	





# Participant Profiles



- MBA(HRM)
- Bsc
- Bed

### **CERTIFICATIONS**

General Intelligence & Security, Communication Workshop, Appraisal Workshop

### AWARDS / ACHIEVEMENT

- Trained about 10000 ab initio trainees, supervised conduct of exams for the trainees.
- Nodal Officer for Covid Management at the Station

### **SKILLS**

- HR Management
- Education Management
- Assessment & Evaluation

# Wg Cdr Ravinder Kumar Vats

+91 9433306369 ravindervats@gmail.com

www.linkedin.com/in/ravinder-vats-263168ab

About 35 years of experience in Education and Education Administration. Dealing with HR issues and management.

- Education Officer looking after implementation of General Education Scheme, Official Language Implementation, Library Management, Personnel Promotion. Training, Assessment & Evaluation.
- As Executive Director, Air Force School ,administration involving staffing, directing and the performance appraisal.
- As Human Resource Management Discipline, Leave, Documentation and all related aspects.



■ Msc Defence & Strategic **Studies** 

### **CERTIFICATIONS**

- **Human Resource**
- Bahasa
- **■** GSCM

### AWARDS / ACHIEVEMENT

- Ati Vishisht Seva Medal
- Sena Medal Gallantry
- Chief's Commendations
- GOC-in-C's Commendation

### **SKILLS**

- Leadership
- Consultancy
- Bi / Multilateral Processes
- Risk Assessment
- Crisis Management
- Capability Development
- Logistics
- Administration
- Security & Safety

# **Brig Sanjeev Langeh**



+91 8146987777 🖾 sanjeevlangeh@gmail.com

Senior executive level experience across range of leadership roles. Adept in time critical operations, optimised logistics, efficient administration and managing human resource.

- Tenanted Director level military billets for operations, intelligence, security, risk mitigation, HR, logistics and administration.
- Worked in MEA, handling bilateral and multilateral relations / diplomacy while based in Indonesia.
- Worked for UN in Africa.
- Taught at Defence Services Staff College and High Altitude Warfare School.
- Language skills Bahasa, English, French, Hindi and Urdu.



A.M.Ae.SI (Aeronautical Engg), Masters In Personnel Management (Pune University)

### **CERTIFICATIONS**

Undergoing 12 weeks Certificate course in GSCM from iift Delhi

### AWARDS / ACHIEVEMENT

Army Commander's Commendation card

### **SKILLS**

- MRO and Sustenance of sophisticated and complex equipment from 'O' level to 'D'
- Technical Project Planning and implementation. Technical management/Leadership.
- All functions of HRD mainly recruitment, talent retention, training and development of trainees including their general administration and welfare.
- Multitasking Capabilities.

# **Brig Padam Singh Rana**





+91 9650706178 Spsrana164@gmail.com

Seasonal Administrator , strategy planner and advisor with more than 34 yrs of experience in Logistics, Human Resource Development, and sustenance of of complex equipment. Capable of managing operation of large scale equipment maintenance and repairs. Upright, sincere and focused, with excellent organizational abilities as well as providing happy and good working environment

- About 25yrs of experience in Maintenance and Repairs of all types vehicles and equipment of Army.
- 34yrs plus HRD experience including general administration, welfare and discipline of personnel from 100 to few thousands.
- Technical Staff Officer responsible for procurement and maintenance of equipment
- Chief Instructor at training Centre of Electronics and Mechanical Engineers responsible for Military and Technical training.
- Senior level Staff Officer responsible responsible for Maintenance and repairs of large scale of all types weapon and equipment.
- 3yrs plus experience as Advisor/Army Brigadier (Land System) with DRDO.



M.Tech (Aero Electrical),B.tech (ECE)

### **CERTIFICATIONS**

- PMP,PMI-USA
- LSSGB
- Global Supply Chain, IIFT

### AWARDS / ACHIEVEMENT

- Awarded a letter of appreciation by group head for innovative development of critical servicing equipment
- Headed a team which was awarded the best proactive team trophy of the year by Chief of Navy

### **SKILLS**

- Leadership
- Project Management
- Operations Management
- Detail Oriented
- Cross functional Coordination
- Critical thinking
- Problem solving

# Lt Cdr Mithul Krishnan

Age-34 Exp.-11

- § 9579492350 ⊠ mithulkrishnan4@gmail.com
- in linkedin.com/in/mithul-krishnan-2866ab153

A result-oriented and solutions focused professional with proven experience in Indian Navy leading a cross-functional team of specialists in the area of technical operations, project management and maintenance of high value military assets. Skilled in working in challenging environments and adapting to new situations to best enhance the organisational brand.

### OPERATIONS MANAGEMENT

- Led a team of 60 aviation specialists and managed four avionics deep repair Work Centres undertaking 3000+service requests.
- Led 'integrated operations' of a first action unit focusing on quality, safety, upkeep and proper maintenance of asset worth INR 300 Cr with a diverse team of 5 engineers and 75 skilled technicians.
- Analysed (business) requirement for missions in association with immediate reporting manager for meticulous planning and forecasting of maintenance operations improving 20% serviceability rate of assets.
- Ensured HRM of highly skilled technical staff including recognition, appraisals, performance counselling, training and welfare measures by conducting regular one-to-one interactions.
- Ensured continuous availability of critical resources by formulating a plan for utilisation of internal resources in rectification of a recurring defect saving INR 0.25 Cr to the organisation.

### PROJECT MANAGEMENT

- Coordinated and planned commissioning of state of the art testing and repair centre comprising 45 sophisticated high value assets expeditiously saving 240 business hours.
- As a project lead designed and developed test equipment which reduced turnaround time of critical component by 15 days and saving INR 1.2 Cr by effectively managing certification authorities and other stakeholders.
- As a specialist spearheaded a 'Maintenance & Repair Organization' project for high value aviation assets establishing in house facilities for operations saving INR 10 Cr per annum.
- Formulated an inventory model for supporting unhindered services to the customers (frontline units) by gathering projects requirements through multiple interactions, walkthroughs and analysing organisational ERP for an inventory of 1200 items.
- Developed and implemented cross training of a diverse mix of technical personnel in analysing flight data to make use of the same for in-depth defect diagnosis of critical aircraft components.



- BE(CIVIL)
- M TECH(QMS)

### **CERTIFICATIONS**

- PRINCE 2
- GLOBAL CHAIN SUPPLY MANAGEMENT

### AWARDS / ACHIEVEMENT

- Raised Specialised Unit & trained men along with maintained inventory of specialist equipment.
- Rehabilitated Tsunami effected in Great Nicobar Island by providing them proper road from port to there villages under adverse weather conditions. Transported labour force from Kolkota to GNI.
- Supplied spares of Dozer, JCB & Motor Graders to organisation all over India as per there requirement after inspection, scrutiny & docketing for posterity.
- Trained troops for Indian Army.

### **SKILLS**

- Resourceful in effective liaising with different Governmental Agencies/Civil Administration and ensuring adherence to statutory compliances. Ensures harmonious relations among management and workers through efficient resolution of employees grievances.
- Harnesses a compelling combination of expertise in techno-logistic operations, stores management and project management functions.

# Colonel Baljinder Singh Sahi

Age-54 Exp.-30

- 9999052718 🗵 punugunusahi@gmail.com
- in www.linkedin.com/in/baljinder-sahi-85410866

Techno-evangelist known for developing Annual Plans and Budgeting for Supply Chain Operations, ensuring effective distribution of products/materials at low cost. Advanced expertise in reviewing invoices, distribution and warehouse manifests to ensure full compliance with local customs and regulations. possess practical approach to identify solutions of critical issues while implementing innovative practices for organisational improvement.

- **Director Works(Military Engineer Services):** Helming strategic & operational leadership in planning and implementing along with devising strategies aimed at enhancing overall organisational growth, sustained profitability of operations and improved performance.
- **Staff Officer Assam Rifles:** Held accountable for conceptualising, planning and coordinating all engineering works going on in Assam Rifles Area of Kohima.
- Deputy Commandant Engineer Stores Depot: Took care of demand, planning and forecasting for spares for Earth Moving Plants held with various organisations of Indian Army after receiving from them. Ensured checking of specifications of all the spares received with respect to manuals held. Diligently maintained security & upkeep of the Depot, maintained it to the highest level.
- Officer Commanding Specialist Unit: Provided training & guidance to all the troops and ensured all of them learnt all the equipments associated with it & made them self reliant.
- Commandant Border Roads: Managed wide gamut of tasks involved in planning, contracting, execution, maintenance of road in Great Nicobar Island (GNI). Deftly planning & organising induction of labour force from Kolkota to GNI after proper verification and medical. Dealt with Integrated Command Head Quarter & Andaman And Nicobar Administration by providing them update on progress of road construction work in GNI.
- Company Commander Training: Rendered training to new recruits on physical endurance, weapons, obstacle training. Ensured self development of recruits. Pivotal in planning, executing & maintaining water supply scheme at 14000 feet for troops of Border area.



MBA (Materials) RDVV Jabalpur 2011

### **CERTIFICATIONS**

- Global Supply Chain Management IIFT New Delhi
- MDP(Senior Management) IIM Indore
- MDP(Finance Management) NIFM Faridabad
- MDP (Human Resource Management) CDM Secunderabad
- MDP (Personal Management) Defence Forces HQ New Delhi

### AWARDS / ACHIEVEMENT

- Army Commander Commendation 2000(Kargil War)
- Chief of Army Staff Commendation 2019(Army Day)

### **SKILLS**

- Supply Chain Management
- Risk Management
- Strategic Planning
- Capability Development
- Crisis Management
- Budgeting and Forecasting
- Procurement (Revenue & Capital)
- Change Management
- Security and Safety
- ADP(SAP)

# Col Jal Singh

 $\mathbf{Age} ext{-}\mathbf{54}$   $\mathbf{Exp.-}\mathbf{35}$ 

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### PROFESSIONAL PROFILE - SUPPLY CHAIN & HUMAN RESOURCE MANAGEMENT

An achievement driven and high performance Supply Chain Leader, having goal oriented leadership skills in Supply Chain Management. Served the Indian Army for 30 years, skilled in Human Resource, Supply Chain and Logistic Management, Strategic Planning, GeM Procurement, Provisioning, Operations, Management and an able Administrator. Extensive experience of team building & Team Management and possessing credentials for conceptual, Strategic and Critical thinking. Fostering innovations and implementing change management. Likes to keep pace with the evolving environment to develop skill to bring marked changes in productivity and performance.

### SUPPLY CHAIN MANAGEMENT & PROCUREMENT

- Administered Supply Chain Management activities at different verticles, while serving in Army Ordnance Corps. This includes Procurement, Provisioning, Warehousing and Shipping of all Defence related Equipment, Stores and Spares.
- Executed Procurement of Security related Equipment for a Corps Zone in Counter Insurgency Operations while performing role of Staff Officer Ordnance.
- Demonstrated skills in managing the entire gamut of supply chain including Maintenance, Planning, Forecasting, Purchase, Distribution, Logistics, Vendor Development and
- Negotiations with suppliers and ensured last mile of delivery of stores and created stock level monitoring and replenishment process resulting in 100% on site availability of stores.
- Served at Central Ordnance Depot, Regional Ordnance Depot and at basic Fighting Formation levels of Indian Army.
- Coordinated and Executed transportation of Stores of entire Indian Army throughout India by train while posted at Director General Operation Logistics at Army Headquarters.

### HUMAN RESOURCE MANAGEMENT AND CHANGE MANAGEMENT

- Directed all HRM functions to include Talent Acquisition, Screening, On board training and documentation of 2500 employees, skilling them for their individual job profiles.
- Team leaders for an outfit (2500 Persons) undergoing workplace conflict, Discipline and functional issues in an environment extremely similar to Corporate World.

### ADMINISTRATIVE AND FACILITY MANAGEMENT

- Planned and executed Administrative and Facility Management for strength of more than One Lakh Troops in Jammu & Kashmir , Leh and Chandimandir.
- Organised construction of new facility building, Hygiene and Sanitation, upkeep of residential building and Security in Jammu & Kashmir, Leh and Chandimandir.

### SECURITY AND RISK MANAGEMENT

- Chaired the position of Chief Security Officer of Ammunition Depot having 2500 employees akin to a large manufacturing/Factory setup.
- Enhanced all activities related to Security of an installation in high risk zone such as Jammu & Kashmir and Punjab.
- Enhanced the Fire Fighting arrangements of Ammunition Depot and Ordnance Depot.
- Formulated and implemented SOPs to tackle security threats to assets from internal and external agencies including protection of a set of warehouses having more than 30000 Tons of live ammunition.



- ICSE (St Joseph's College, Allahabad)
- ISCE. (DO)
- B. Com (Allahabad University)

### **CERTIFICATIONS**

- Army Officers Basic Logistics Course (ASC School, Bareilly)
- Senior Officers' Logistics Course (ASC School & College, Bangaluru)
- Army Officers Basic Junior Command Tactical Warfare Course (Army War College, MHOW)
- Nuclear, Biological & Chemical Warfare Basic Course (College of Military Engineering, Pune)
- Certificate Course in Global Supply Chain Management (Indian Institute of Foreign Trade, New

### AWARDS / ACHIEVEMENT

- Awarded Military Commendations by
  - A. Chief of Army Staff (COAS)
  - B. Vice Chief of Army Staff (VCOAS) C. General officer Commanding in
  - Chief, Eastern Command (Army Commander)
  - D. Chief of Integrated Defence Staff(CISC)
- Successfully commanded various independent logistical units of Army. Directly handled the VVIP Transport fleet at Army HQ to include the bullet proof fleet of Honourable Raksha Mantri and Chief of Army Staff.
- Intricately involved with bulk provisioning, receipts, stacking and storage and retail issue of all items of Army rations and Petroleum Products in Assam, Mumbai & Panagarh (WB).
- Commanded an Animal Transport unit consisting of Mountain Artillery Mules in treacherous terrain in High Altitude of Karail.
- Worked extensively in Human & Asset Resources Management in various HQs of Army.

### **SKILLS**

- Planning and Execution of logistical support.
- **Human Resources**
- General Administration
- **Procurement & Purchases**
- Training and Development Petroleum Management

# Col Anil Kumar Singh

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- www.linkedin.com/in/Anil-Singh
- Forecasting, Facilities & Asset Management.
- Inventory management
- Team management & leadership
- Liaison with govt agencies.
- Budgeting
- Security & threat analysis.
- HR & General Administration

- Headed various logistics units
- Management of Army logistics chain to include provisioning, receipts in bulk, stocking and retail issue.
- Human Resource Management, Resource mobilisation, Training & Development.
- Coordination with Oil Companies, Civil agencies and vendors for Army supplies including Rations, Petroleum & LPG.
- Management of Transport fleet of light vehicles & load carriers upto the highest echelons in Army.



- 2013-21, PhD (Defence and Strategic Studies ) Punjabi University.
- 2003-2004, MSc (Defence and Strategic Studies), Chennai University.
- 1996-1997, MSc (Weapon Technology & Electronic Warfare), Berhampur
- 1985-1987, BSc (Zoology, Botany, Chemistry), GMN College, Kurukhshetra University.

### **CERTIFICATIONS**

- 2021, Lean Six Sigma Green Belt.
- 2021, Certified Scrum Master
- 2021, Global Supply Chain Mgmt Course, IIFT, New Delhi.
- 2021, Advance Security Mgmt Course, RAXA Academy (GMR Consortium), Bangalore.
- 2021, Executive Pgme in Business Finance, IIM, Ahmadabad,
- 2020, PGP AI/ML for Leaders, Great Lakes & Austin McComb School of
- Business (US). 2020, PGDBM (MBA-HRM)(Pursuing), NMIM, Mumbai.
- 2013, PG Diploma in Human Rights, Indian Institute of Human Right New
- 2003, Defence Service Staff Course, Wellington (Tamil Nadu).

### AWARDS / ACHIEVEMENT

- 1995 Awarded 'Chief of the Army Staff Commendation' for Gallantry Act in Assam
- 2010- Awarded 'General Officer Commanding-in-Chief Commendation' for Saving lives.
- 2011- Awarded 'General Officer Commanding-in-Chief Commendation 'for Disaster Mgmt.
- 2016- Awarded 'General Officer Commanding-in-Chief Commendation 'for exceptional town planning.

### **SKILLS**

- Strategic Planning
- Supply Chain Management
- Capital Budget Management
- Asset Management Creating Centre of Excellence Business Continuity Plans
- Risk Analysis & Mitigation Change Management
- Cross-Enterprise integration
- SWOT Analysis & SOP Formulation
- Budgeting / Forecasting
- Production Management

# **Col Sushil Kapoor**



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An accomplished Military Leader with 34 years of experience in multiple project executions with a high environmental awareness. A strategic thinker, decision maker and communicator with proven problem solving & negotiation skills resulting in achievement of consistent mission critical objectives. Rich knowledge and experience in higher strategic military planning, resource allocation and contingency planning with skill to apply it to civil domain. Experienced in the field of town planning, rehabilitation and logistics. A team builder proficient in appraisals, performance reviews and counseling.

### SUPPLY CHAIN, LOGISTICS AND MATERIAL MANAGEMENT.

- Planned, designed, warehoused and moved war like stores viz. 108 tonnes of Guns, 50 tonnes of radars and other sensitive equipments like computers, 120 Trucks loads of material, and 100 tonnes of rations and FMCGs towards rehearsals and practice for war across the region covering 1200 kilometers in the Northern India. All modes of transports i.e. aircrafts, rail and road transport were used. Critical decisions under different weather, geographical conditions and threatening situation were taken.
- Airlift Operation. Executed movement and thereafter maintained 150 personnel using multiple aircraft flights along with war like equipment consisting of 60 tonnes of Guns, 30 tonnes of radars and other sensitive equipments like computers, 50 Trucks loads of explosive material, and 100 tonnes of rations and FMCGs across 1500 kilometers. Maintained a fleet of 120 trucks and other four wheelers and 1250 pieces of complex military equipment preparing maintenance schedules, SOPs, simplified user manuals, managed repairs upto second echelon / overhauling.
- Planned and executed budget of INR 250 million towards maintenance of enterprise with CAPEX and OPEX. Handled Station Canteen Stores Department with annual sales turnover of INR 180 million, involving Order Processing, Job Independently, Resolved delivery problems and complaints, vendor disputes, maintained
- records on purchase price information. Handled COVID-19 pandemic including preventive measures, movement across the nation by road, air and rail, quarantine and isolation facilities for 400 beds each, home isolation, work from home and vaccine management of front line workers, health care workers, and the military population of about 60,000 in

### PROJECT AND OPERATION.

consortium of townships for force preservation.

Accomplished end-to end Project Management Operations, Contracts. Worked in complex competitive challenging scenarios and in separated geographical areas. Accomplished high quality projects encompassing designing., execution, operations, techno commercial issues, services delivery across diverse sectors. Sound project planning and resource balancing with ability to cope daily pressures and multiple taskina, Deft in coordination, organizational, analytical and communication skills.

### CRISIS MANAGER & AN EXPERT IN CHANGE MANAGEMENT (BUSINESS CONTINUITY).

I have been in the front line in the defense-thus enhancing the strategic security of the nation by effective SWOT analysis, Option generation, contingency planning, warehousing and logistics.

I have been extensively posted across geographies and have successfully commanded troops during war-like situations (moved four train loads of men, sensitive equipment, sustenance material over 2000 kms across the nation flawlessly) and natural calamities. Designed, planned, executed flood relief operations in four states of India leading to humanitarian supply chain management.

### SECURITY AND ASSET MANAGEMENT.

Maintained, managed 11093 acres of Land and Infrastructural Assets. Engaged in harmonious interactions with the Civil Administration, analyzed court orders and their implications on security using, environmental

Successful in overseeing appointments in Intelligence and Admin Branch at Regional and Zonal Headquarters. Established effective security network and handled personnel management at various level amidst adversities. Diverse experience in building and leading large teams, implementing new processes and technologies. Proven expertise in envisioning direction and crafting strategies to execute large complex situations and projects. Adept at leveraging technology to enhance organizational all efficiencies and reduce operational costs.

As various assignments as CEO my numerous innovations led to enhanced safety and saving of INR 500 millions of accessories to the basic equipment. Ensured SOPs & policies involving security management, threat mitigation, loss prevention and rules of engagement in a volatile Counter Insurgency environment.



- Diploma In Defense Management
- Advance Diploma Program in Systems Application
- **BA** in Economics Honors
- Masters in Applied Psychology (GBU)
- M Ed. (HPU)
- Certificate course in Global Supply and Chain Management (IIFT Delhi)

### **CERTIFICATIONS**

- Diploma in Defense Management
- Advanced Diploma in Systems Application
- Diploma in Education
- Qualified Navigator

### AWARDS / ACHIEVEMENT

- Officer in charge responsible for the successful conduct of The Republic day-Tableaux in the year 2008
- Successfully conducted The Atulya Ganga Mission in own Area of Resposibility at a stretch of 100 kms.
- Scripted a bilingual National Integration Awareness Presentationmelodrama
- Successfully handled the responsibilities in two consecutive Indian Association of Clinical Psychology Seminars.
- Conceptualised, planned, organised and conducted many patriotic theme based programs.
- Appreciation cert by the National Cultural Department of the MOD (Min
- Appreciation cert of the "Atulya Ganga Mission'
- Appreciation cert of the 'Indian Association of clinical psychology'.

### **SKILLS**

- An organisational man with critical and creative thinking
- Risk/Crisis-manager
- Team Work/Collaborator
- Adventurous
- Disaster management Career Counselor
- Organisational behavior
- Qualified for the Personality & Leadership Development
- Selection, training and fielding the
- MS Office & Excel
- Sports & Events-Organiser
- Yoga-Instructor

# Lt Col Rabindra Kumar Singh

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- www.linkedin.com/in/rk-singh-b422051b6
- Logistics manager, decision maker with 34 yrs of diversified leadership experience in the Indian Army and National Cadet Corps as well.
- Infantry company commander
- **Education Administration**
- Security and threat analysis
- Inventory & logistics manager
- Men & Material management
- Trainer Team Building leader

- As Administrative Officer successfully heading the responsibilities of administration spread over two districts and covering 12 educational institutions in a National Cadet Corps Battalion of Uttar Pradesh.
- Had been Logistics Officer in one of the most challenging environments in the operational areas of J&K and
- Efficiently handled the responsibilities of a Human Resource Development Centre, covering one of the two largest, remotely located mountainous districts of India.
- Instrumental in launching Social awareness and community development program with NCC.



### **CERTIFICATIONS**

'A' level DOEACC, Global Supply Chain Management, IIFT, Delhi

### AWARDS / ACHIEVEMENT

VCOAS, Commendation Card

### **SKILLS**

- STRATEGIC
- Planning, conduct of operations Cross-Enterprise integration
- Value based Leadership Team Player
- Psychological competencies
- Continuity (rescue operations)

### ADMINISTRATIVE

- Regulatory and Public Affairs
- Interpersonal Communication Skills
- Counseling and Training Handling Grievances/Stress
- **Budgeting/ Resource Deployment**
- Multi tasking abilities
- Facilities Management
- Resilient and Agile
- COMMERCIAL
- Material /Inventory Management
- Integrity
- Honesty
- Digital marketing
- Site Administration (timely information for decision making)
- Conducting Workshops
- Unwavering commitment
- Provided legal support to defend and progressed litigation arising out of service condition
- Organised a time bound response system for litigation in various High Courts of Judicature in Patna, Ranchi, Delhi, Shillong and Kochi. Defended and rendered advice to facilitate credence to the perception of Union of India (UoI) in the Letters Patent Appeal (LPA) filed in numerous cases in Apex Court
- As advisor in the HQ ensured time bound response system in cases related to land, civil employees, Institutions, MACT etc.

# Col Pawan Kumar Singh



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An alumnus of National Defence Academy, is an astute professional with over 33 years in multiple project executions. Evolved in 'operational experience, management of human resources and legal framework of activities'. The natural ca; pability to align make very large overlapping domain in terms of ethics, functioning organizational needs and individual aspirations with credibility across - talent training, HR, operations and general administration.

### OPERATIONAL AND SECURITY MANAGEMENT

- Trained and extensively operated across geographies and successfully commanded troops during war like situations, CI Operation and flawlessly moved warlike stores in multiple modes of transport i.e. Air and Road in challenging high-altitude area. Established effective and integrated operations (Supply Chain and Logistic Management of personnel, sensitive equipment for sustenance) in Siachen (Operation Meghdoot).
- Without paying attention to own safety scripted astonishing saga of raw courage and fearlessness, resulting in elimination of hardcore Pakistan trained infiltrators/terrorists in J & K and deployed anti Hijack teams of National Security guards (NSG) at metropolitan cities to mitigate threat in a volatile environment.
- Analysed requirement for Operation Parakram with meticulous planning and forecasting maintenance of assets and availability of critical resources and inventory management.
- A stickler for time, team builder to the core, able administrator and a natural motivator with perseverance and integrity. Epitomized the character and ethos of the Indian Army and its matchless soldiers.

### COLLECTIVE APPROACH TO CHANGE GAME

- A communicator, decision maker with negotiation skills resultantly garnering effective people, process and adapt to changing situations in achieving consistent mission critical results.
- The natural alignment make very large overlapping domain in terms of ethics, functioning organizational needs, possess credentials for conceptual and critical thinking and fostering innovations and implementing change management.
- Ensured SOPs, simplified user manuals and policies involving security management and resource generation. Proactive and independent assignment in diverse organization with 2500 personnel, high value Operations, lending expertise in legal aspects, accounts (facilitated online procurement on GeM portal etc), Training, Discipline and Welfare.
- A real milestone (intangible benefits) was achieved by organizing ESM rally (identifying opportunities, addressing grievances by representatives from Records, PCDA (Pension), Prayagraj, AG's Branch, New Delhi, reckonable job opportunities etc) in Jharkhand by steadfast interaction and excellent communication skills with people at various levels.
- Proven expertise in envisioning directions as staff officer and crafting resources, transformed potential for defence personnel into opportunities honed by harmonious networking (excellent social grace) and synergy with State Govts (civil administration) financing for 'War memorial and conceptualized SBI for Golf course'.

### SENSE OF DESTINY AND ASSET MANAGEMENT

- Has conspicuous attitude of maintaining an honest and just approach by shouldering additional responsibility. In managing the administration of four Army Public Schools located in Assam and Meghalaya, integrated and executed new processes (Fee/Accounts, Boi-metrics), technologies (computerized indexing through Siksha Mitra software, TAL and ETS etc.) as an overall development of mind, soul and body, instilling social competencies and positive values, to be the pre-eminent centre of learning in the country by empowering every student to become future leaders with an Indian ethos, who contribute intelligently and ethically in an information rich global society and empowered teachers in effective pedagogy as a capacity building culture of the school.
- Designed, planned, executed flood relief operations, service delivery, resource management and has been an asset by extensively coping with contract problems, complaints, vendor disputes etc.
- Has conspicuous attitude of maintaining an honest and just approach, upright, sincere and focused thereby understanding and appreciating others point of view for common good.

### RAISED LEGAL QUOTIENT

- At various levels created and steered a dynamic environment among law officers that fostered development opportunities and motivated high performance amongst team members.
- A large No of cases pertaining to Service matters, School staff/employees, Land matters (A 1 Defence Land), CSD employees, etc. were argued and decided within a short span of time thereby considerably reducing the pendency of ever mounting number of cases, RTI, resolved vendor disputes. At various occasions adverse orders/judgements were averted squarely due to apt handling of situation.
- In pursuit, maintained excellent working relations with Central Govt Counsels, Registrar of High Courts (of Patna, Jharkhand, Delhi, Meghalaya) and senior officers of higher HQ (Jharkhand).
  - Being Responsible for litigation in Hon'ble Supreme Court, displayed outstanding dexterity, proved legal acumen and immeasurable efforts to orchestrate defence of cases by getting speedy and final disposal of around 1057 cases (unprecedented potential) in the Apex Court in short span of two years which included the herculean task of filing, listing, briefing (Assistant Solicitor General) and monitoring.



- Certificate Course in International Supply Chain, IIFT
- Masters in Defence and Strategic Studies, Chennai University
- Bsc, JNU (NDA)

### **CERTIFICATIONS**

- PG Diploma in Mobile Warfare communication, Pune University
- Certificate in Defence
- Management Course, DAV Indore
- Management Capsule for Senior Management, IIM Indore

### AWARDS / ACHIEVEMENT

- Specially selected for raising Army Design Bureau at Army HQ
- Design Bureau at Army HQ
  Initiated 12 niche technology projects
- Oversaw procurement of equipment worth more than \$2 Billion
  Command of a battalion and a company independently in active
- Won the best battalion award for three times in a row for operational and professional excellence
- Part of raising team of a mechanized infantry battalion and an infantry battalion in high altitude terrain

### **SKILLS**

- Strategic Planning & Execution Capability Development
- Partnership & Collaboration
- Multi-Dimensional Operation
- Leading TransformationCrisis Management
- Operations
- Process Improvement
- Project Management
- Change Management
- Problem Solving
- Effective Communication

# Col Rahul Sinha

Age-47 Exp.-20

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Accomplished Army officer with 20+ years of extensively wide and varied experience in capability development, strategic planning, leadership, consensus building, Team Leadership and negotiations. An innovative thinker with proven ability for successful delivery of complex projects which included Multi-Disciplinary Consensus Building, integration, leading and formulating multi dimensional specialist frameworks. Well versed in operating under pressure, fluid situation and highly ambiguous environment optimally utilizing Operational Planning, scenario planning, contingency planning, Risk Management and mitigation.

### COLONEL IN ARMY DESIGN BUREAU, ARMY HQ (SCM)

- Handpicked for operationalising Army Design Bureau, Army HQ (Chief of Army Staff initiative) formed for indiainisation in Defence
- Analysed and identified critical operational gaps and introduced 12 green field projects worth \$1.5M in niche technology to address them through llsT/ technical institutes.
- Introduced shortened procedures for speedy induction of equipment in Indian Army.

### PRINCIPLE STAFF OFFICER OF AN ARMY DIVISION (OPERATIONS, LEADERSHIP, HR)

- Increased operational efficiency of the organization by introducing measures resulting in drastic reduction in unwarranted, counter-productive incidents in an organization with strength of more than 20,000 personnel interspersed over an area of more than 7500 square kms.
- Carried out audit of existing supporting operational procedures, identified gaps and introduced new technological solutions for mitigation.
- Undertook projects of over \$75M and introduced operational measures which saved >\$1M

### BATTALION COMMANDER(OPERATIONS, LEADERSHIP, HR)

- Introduced new equipment worth \$50M and increased overall operational efficiency of the organization by more than 30%. Additionally, 15% of efficiency increased by maintaining operational efficacy of the old equipment without any increase in manpower or resources. It included formulating training, maintenance and operating procedures for smooth adaptation of new equipment while maintaining optimum operational utility of existing equipment.
- Won best battalion award for three times in a row for operational and professional excellence.

### CAPITAL PROCUREMENT STAFF OFFICER AT ARMY HQ

Introduced quick, efcient and cost effective practices and procedures for testing and evaluation of products which resulted in maximum contract completion amongst all sections (value base) of the capital procurement division (Seven contracts >\$2 billion) and progressing ve projects till culmination.

### OPERATIONAL LEADERSHIP (OPERATIONS, LEADERSHIP, HR)

- Operational command of a multi-specialist team of over 200 personnel in operational role spread over an area of 40x10 km.
- Planned, led and executed a complex operational project consisting of specialist team from other supporting organisation over an area of 120 km which got special mention from the organization and operational recognition for team members.



- Diploma in Public Relations from Bhartiya Vidya Peeth.
- Graduate from JNU, New Delhi
- Post Graduate from Madras University. (DSSC, Wellington)

### **CERTIFICATIONS**

Certificate in Global Supply chain management

### AWARDS / ACHIEVEMENT

Awarded Chief of Army Staff Commendation in 2004 and 2009

### SKILLS

- Strategic planning
- Interpersonal Communication
- Emotional Intelligence
- Security Protocols
- Team building and Man
- Management
- Psychological Conditioning & Human Resource Management

# Col Pankaj Kumar Sinha

Age-53 Exp.-32

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- in www.linkedin.com/in/pankaj-sinha-51b278221

32 years of Rich experience with Indian Armed Forces in multiple roles to include leading men in difficult scenarios, expert in interpersonal communication, imparting training and having requisite experience in man management. Correct utilization of emotional intelligence to motivate diverse set of people towards a common goal. Transparency & accountability is my domain. Post Graduate Diploma in Public Relation from Bhartiya Vidya Bhavan, Bangalore has further enhanced my Strategic Communication skills. Available for being hired in Human Resource Management wef April 2022, in Delhi NCR.

### COMMANDING OFFICER, RR BATTALION 2007 - 2009

Achieved credible leadership while commanding 1200 plus men in heightened turbulent area of UT of J & K. With a benevolent attitude, was able to utilize effective application of emotional intelligence, social outreach and interpersonal communication with local population. Motivated diverse set of personnel to form a well-knit and effective team by personal interaction.

### **DEPUTY COMMANDER OF BRIGADE 2012 - 2013**

Supervised logistics management of more than 3000 troops in High-altitude area of Sikkim. Provided aid to local population during natural calamity.

### DIRECTOR OF ARMY RECRUITMENT FOR STATE OF ORISSA 2015-16

Selection and carried out Recruitment of 400 personals for Army from the state of Orissa.

# GROUP CAMMANDER OF NCC IN BANGALORE AND MUZAFFARPUR 2010 -2011 & 2019-2020

Commanded 15 NCC Battalions and trained more then 15000 NCC cadets from the state of Karnataka and Bihar.

### **GUIDING PRINCIPLES**

- Humility with empathy, will power and relentless pursuit to achieve the desired goals are the defining principles of my work-culture.
- I adhere to service excellence, teamwork, continuous improvement and encourage my teammates to bring their heart to work.



- Graduate (BA).
- Basic course in Materials Management
- Advance Materials Management
- PG Diploma in Materials Management.

### AWARDS / ACHIEVEMENT

Army Commander's Commendation

### **SKILLS**

- Extensive experience of managing ordnance inventory/materials in operational areas as well as peace station.
- Provisioning, Procurement, Accounting and Supply Chain Management of war like stores for a strength of 30,000 plus personnel in pressure situations
- Worked as Administrative Officer for strength of 2100 personnel(1600 civilian employees and 500 combatants) for a period of three years in large ordnance
- Well experienced in Commanding a minor and a major ordnance unit which included HR, Administrative and inventory
- Robust mind and body to handle all kinds of situations with cool

# Col Suresh Kumar

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Military officer with extensive experience in materials management and administration of civilian as well as combatant personnel with admirable efficiency. Ability to resist temptations and bearing mental as well as physical robustness makes me an ideal leader in all spheres.

- Worked as Inventory Manager in many ordnance units as young officer and two ordnance units in highly active areas of Kupwada and Baramulla in J&K.
- Worked as OIC Technical Stores Section in two EME Workshops.
- Worked as Administrative Officer in largest Ordnance Depot of Indian army.
- Worked as Deputy Commandant of an Ordnance Depot.
- Worked as Officer Commanding of a minor unit.
- Worked as Commanding Officer for one for a major ordnance unit.
- Worked as Ordnance Advisor to three formation commanders.



- MSC
- LLB
- LLM
- PG DIPLOPMA IN PM AND IR
- PG DIPLOMA IN TRAINING AND **DEVELOPMENT**

### **CERTIFICATIONS**

■ Global supply chain management

### AWARDS / ACHIEVEMENT

Chief of the army staff

### **SKILLS**

Legal Human resources management

# **Suresh Kumar Yadav**



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### Commanded and Adm comdt of three stations

### WORK EXPERIENCE

32 years of rich experience with Indian armed forces in multiple roles to include leading men in difficult scenarios, expert in interpersonal communications, imparting training and having requisite experience in man management, correct utilization of emotional intelligence to motivate diverse set of people towards a common goal. Transparency and accountability is my domain.

Post graduation diploma in Public Relation from Bhartiya Vidya Bhawan, Bangalore has further enhanced

Available for hiring in human resource management wef April 2022. With the qualifications in LAW have been able to analyze the practical situation have been able to resolve many issues the service of the length.

Supply chain logistics and material management

Planned and designed and moved warlike stores, manpower in the Northern Zone of the country. All modes of transports were utilized including air maintenance.

Handled Canteen Store department of the station

As ADM COMDT handled COVID 19 situation for many stations in HP, Haryana and Punjab.

SECURITY and ASSET MANAGEMENT

Maintained land and property at three stations in HP: Established effective land works and security arrangements with advanced safety and saving of lots of budget in crores in basic working functions.



Govt Central Textile Institute, Kanpur B Text 1989

### **CERTIFICATIONS**

- Diploma in Materials Management, RDVV University 1996
- Advance Diploma in Advance Materials Management, RDVV University 2000
- Master's of Science (Munitions Technology), fifth semester RDVV University 2007
- Management Develop Program, Jindal Global University 2013

### AWARDS / ACHIEVEMENT

- Bronze medal in Masters Of MunitionTech Course
- Served in United nations peacekeeping mission
- Accident free demolition of more than 20 MT of ammunition
- Implementation of two turn key projects worth 1200 Cr at Ministry of Defence

### **SKILLS**

- Materials management
- Human Resource Development
- Bomb Disposal
- Defect investigation of faulty
- ammunition
- Process based repair of ammunition
- Procurement
- Contract formulation

# **Col Rajeev Choudary**

Age-53 Exp.-32

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Developing a framework to analyze demands patterns, identifying short & long-term requirements.

Negotiating with vendors to procure essential materials at reasonable price & quality and ascertaining alternate dealers for business consolidation.

Performing Material Requirements Planning (MRP) and Material Availability Checks. Performance evaluation of the vendors based on his manufacturing capability, quality system, rejection levels, timely delivery.

Maintaining Continuous Process Improvement (CPI) Process by managing and directing supply chain scorecard for the region.

Proficient in ABC, VED and FSN analysis for inventory control.

Forecasted demands, shortlisted vendors & procured items worth crores after thorough study and preparation of requirements via cost effective tendering process/e-procurement/direct purchase.

Facilitated end-to-end material flow to provide unbroken chain of Inventory; focused on elimination & minimizing waste and losses in the supply chain.

Ensured enhanced the growth rate and ensured high customer satisfaction. Management of more than 30,000 MTs of ammunition.

### ENGINEERING BACKGROUND

■ I have an Engineering background, after completion of my engineering, I worked for Vardhman Spinning and General Mills, Arihant Fabrics Ltd and Duke Pvt Ltd from Jul 1989 to Aug 1992.

### INVENTORY MANAGEMENT IN HIGH ALTITUDE AREAS

I have been an inventory manager in a very challenging high-altitude area. The Job entailed logistics support to approximately 5000 personnel sized force in a very inhospitable terrain.

### FIELD AMMUNITION DEPOT

As Chief Operations officer of a Field Ammunition Depot, fulfilling the ammunition requirement of a 50,000 Personnel sized force. The ammunition management of 30,000 MTs not only included warehousing but also upkeep, testing, proof and destruction of unserviceable ammunition.

### UNITED NATIONS

I have served with United Nations in UNMISS, interacted with people from across the globe for logistics related work, this tenure gave me a good insight into working ethos of various armies and other organizations like WHO, WFP, Red Cross and UNMAS to name a few. The job entailed planning, allocation of resources, coordination between contingents of various countries and execution of the tasks.

### INSTRUCTOR AT CENTRE FOR UNITED NATIONS PEACEKEEPING CENTRE

I have also had the opportunity to do instructional duties at the United Nations Peacekeeping Centre and taught officers from various armies and civil organisations across the globe.

### CHIEF OPERATIONS OFFICER (INVENTORY MANAGEMENT)

■ Was Chief Operations Officer for managing an inventory of 100000+ plus items consisting of spares of all kinds of vehicles PAN India.



- MBA (Marketing & HR)-IMT Ghaziabad
- BBA HP University, Shimla
- PGDBA (Marketing & HR)-IMT Ghaziabad
- PGDBM (Marketing & HR) IMT Ghaziabad

### **CERTIFICATIONS**

- LSSGB KPMG
- Intelligence & Vigilance Course-**Pune University**
- Media Management Course IIMC
- Pursuing CPP

### AWARDS / ACHIEVEMENT

- Appreciated twice for saving to government exchequer of 19 Cr during FY19-20 & 37 Cr in FY20-21
- Established country's first COVID facility (Manesar)
- Appreciated for flawless conduct of
- Vendor Management for \$1.5 Billion Weapon System
- Transformation of Delhi Cantt into Digital township
- Best instructor at Intelligence School
- 2016 Haryana Riots control appreciation

### **SKILLS**

- Operations & Supply Chain Management
- Security, Vigilance, Risk& Loss Prevention
- Corporate Affairs & Vendor Management
- Liaison With Government **Departments**
- **HR & Personal Management**
- Administration & Facility Management
- Cross Functional' Team Leadership
- **Budgeting & Resource Optimization**
- Interpersonal & Soft Skills

# Lt Col Sandeep Singh

+91 7027180706



sandeepcorreo@gmail.com

www.linkedIn.com/in/Sandeep-singh-99924b216

Driven, diligent & resourceful army veteran with 20 plus years of dedicated operations, security & vigilance leadership experience in military with deep understanding of corporate affairs, logistics, supply chain & marketing. Apart from 'Cross Functional' team leadership, budgeting, resource optimization, communication, interpersonal skills, strategizing & vendor management are 'Core Competencies'.

### OPERATIONS MANAGEMENT

- Headed operations, facilities, supply chain & budgeting of Delhi Cantt with over 25000 houses, a Lakh residents with 98 RWAs, two hospitals, six schools & shopping centers.
- Established country's first COVID facility (Manesar).
- Singularly responsible for operation of 150 shops in Delhi, accruing 3 Cr/yr as rent.
- Instrumental in laying of 380km IGL pipeline, 170 km of Jio & Airtel FTTH & erection of 90 mobile towers in Delhi Cantt.
- Oversaw establishment of private retail banking operations in Delhi Cantt for ICICI, HDFC, YES & IDFC banks.
- Headed book-keeping, estates & budgets for Delhi Cantt, during allocation of 1470 Cr/yr for utilities, provisions & construction, achieved saving of 5% each year.
- Strategized allocation of 130 Cr/yr for supply chain including vehicle & equipment repair, fuel, rations & canteen to achieve saving of 7% each year.
- Achieved savings in procurement of perishable food items like fresh/chilled/frozen and non-perishable food items through contracts (10 tons to 30 tons/day)

### SECURITY & RISK MANAGEMENT

- Vital cog in security & vigilance apparatus of Republic Day & Independence Day events involving multiagency, multi-force co-ordination & intra governmental, police & IB liaison.
- Headed security of 98 RWAs, six shopping complexes, two hospitals, telecom & IGL infra.
- Hired manpower, implemented security & theft prevention procedures for six CSDs & 150 shops in Delhi Cantt, ensuring savings of 5%.
- Ensured prophylactic security for 'VVIP travel' on the road 'Dhaula Kuan to Palam Airport'.
- Liaison with Delhi & Gurugram police in eviction of illegal encroachments & immigrants.
- Provided incident free security of 170km of Jio/Airtel FTTH & 380 km IGL pipeline.
- Access control & biometric measures for security of \$1.5 Billion weapon system.
- Trained over 460 officers of IB/R&AW/ED/military intelligence/US Navy for two years.

### CORPORATE AFFAIRS & VENDOR MANAGEMENT

- Profile entailed liaison & networking with bureaucrats in central & state government.
- Involved in vendor management for purchase of \$1.5 Billion Russian weapon system.
- End to end vendor management of brands like Reliance Jio, Airtel, MTNL, Amul, Mother Dairy, IGL, HDFC, ICICI & IDFC & govt agencies like NHAI, DMRC, DJB, DCB amongst many.
- Strategized & ran government PR campaigns on new media.



- Diploma in Material Management, Rani Durgavati University
- PG Diploma in Public Relations from Rajendra Prasad Institute of Communication and Management (Bhartiya Vidya Bhayan)
- Bachelors of Arts, (English Honours)
  Delhi University

### **CERTIFICATIONS**

- Undergoing a certificate course on Global Supply Chain Management at IIFT, Delhi
- Training Programme on Management of Civilian Personnel in the Army

### AWARDS / ACHIEVEMENT

- Chief of Army Staff Commendation
- First Lady Officer to perform duties of Staff Officer to Director General of Ordnance Services and General Officer Commanding Bengal Area
- Member of the team which was awarded citation by Director General of Ordnance Services
- C Certificate holder of National Cadet Corps ( was All Round best Cadet of 7 Delhi Girls Battalion)
- Done Basic Mountaineering Course from Himalayan Mountaineering Institute, Darjeeling
- Was a Judo player

### SKILLS

- Operations & Supply Chain Management
- Administration & Human Resource Management
- Security & Loss Prevention
- Infrastructural Developments

# **Lt Col Umeed Thapa**

Age-45 Exp.-21

- 🕓 +91 9717690761 🖾 umeedthapa@gmail.com
- in www.linkedin.com/in/umeed-thapa-6707a41ba

Versatile and a committed professional with 21 years of experience as Army officer. Experienced in gainful utilization of tangible and non-tangible assets, human resources within the available material constraints for execution of simultaneous, time sensitive, output oriented tasks in a well organised manner.

Handled operations in various fields, handholding small and large teams with varied cultural and ethnic backgrounds to undertake all kinds of assignments related to Administration and Security, Operations, Supply Chain and Procurement. Having a mix of both situational and transformational leadership approaches as also apt at engaging in cross-vertical leadership for the best possible results.

- Jun 19 Onwards: Joint Director (Army Headquarters) responsible for Coordination of the Combat Vehicle Wing in terms of reporting and monitoring technical functioning of Six Central Depots. Also responsible for procurement of equipment to counter Chemical Biological Radiation Nuclear warfare for Indian Army.
- Jun 17 May 19: Staff Officer to Director General of Ordnance Services (The Head of the Army Ordnance Corps) the first and only lady officer to tenant that appointment. Responsible for monitoring of all the units of Army ordnance Corps and compiling reports and technical data for presentations of DGOS. Coordination with all other branches of Army. Scheduling and preparing for all the meetings and all the administrative aspects of visits of DGOS to various Army and Civil establishments
- Feb 17 May 17: Staff officer to General Officer Commanding of Bengal Area (First Lady Officer to be appointed as the same in that HQ), along with orchestrating a good working relationships with the political and bureaucratic decision makers, fool proof staff work and delivering clockwork precise results
- May 16 Jan 17: Second in Command of a Division level logistic unit. Was responsible for training, security and welfare. In addition was responsible for procurement, storage and issue of stores to an operationally fighting team, with the availability satisfaction percentage being pitched up at a challenging, yet a professionally satisfying high level which brought out the best in the team.
- Apr 14 Apr 16: Assistant Director in a high pressure operationally committed formation HQ in Kashmir Valley, responsible for monitoring logistics. During the tenure the region saw unprecedented flood and loss of lives and property. Was instrumental in restoration process of logistics installation.
- Jan 10- Mar 14: Officer in Charge of HQ & Statistical and Method Section of a Central Depot. Responsible for documentations of Officers, monitoring of technical activities and management of various grants & Funds.
- May 2005- Dec 2009: Officer In Charge of Technical Stores Section responsible for Spare parts management of the critical and vital stores for maintenance to ensure functional operability and effectiveness on the Western Borders. The inventory handled was of Vehicles, IT hardware, futuristic equipment and the overhaul of Tanks.
- Mar 2003- Apr 2005: Was responsible for Operational sustenance in terms of logistic supply of stores, equipment, Glaciated/ High Altitude clothing and ammunition to the deployed troops in the Northern Borders. The inventory profile was dynamic in terms of range and depth.
- Sep 2000-Feb 2003: Part of a new raising Unit which was raised to provide spares support to Army Aviation.
  As a Company Commander and Quartermaster was Responsible for administration and management of troops and civilian workforce. As Control and Provisioning Officer was responsible for provisioning, receipt, storage, preservation and issue of critical major assembly components and spare parts of Army Aviation equipment



- NDA, Pune, 1988 UPSC Rank 13
- BSc : JNU 1991
- MSc Strat Defence Studies
  Madras University 2005
  1st Div/ Distinction
- PGDM Media Management & Mass Com 2014

### **CERTIFICATIONS**

- Diploma Wpn Sys, Pune Univ
- Pilot 1st in Merit, HTS, 1996
- Diploma Senior Level
  Defence Mgt 2009
- Cert Defene Estate
- Managemnt, DGDE, N Delhi

  Global Supply Chain
- Management, IIFT, N Delhi

### AWARDS / ACHIEVEMENT

- Def Services Staff College
- Commanded Arty Regt
- Director at Army HQ MGOI, Branch, policy and spare mgt arms and amn Indian Army
- Contract negotiations Ord Fys, Civil def industry and Foreign Govt officials and vendors

### SKILLS

- Strategic planning
- Analytical reasoning/ Decision making
- Team Building & Leadership
- Logestics Managemnt
- Procurement/ Contract
- negotiation & Management
  Problem solving/ closing the loop
- Excellent communicator/
- negotiator
- Project Execution & Management

# Col Vikram Gera

Age-51 Exp.-29

- 🔇 +91 8437608874 🖾 vickyavngera@gmail.com
- in www.linkedIn.com/in/Vikram-Gera
- Dynamic/ multifaceted Army Officer with 29 years of proven experience in Leadership, HR management and Admin
- It is important to me to strive for the best, whether task orientated, personal commitment or a team environment
- Have applied for Pre mature retirement and shall be available for civil employment Jan 2021 onwards
- Held challenging appointments spread all over the country involving Strategic planning, Project conception & execution

### 2017 - 2020 : DIRECTOR LEVEL RANK IN MGO BRANCH, ARMY HQ

- Director Responsible for laying policy and ensuring eff Sustenance, Trials & Defect Investigation of Armament, Small Arms, Ammn & and missile systems of Indian Army
- Extensive interaction with Ord factories, BEL, DGQA, civil defindustry, firms from foreign countries & officials
- Successful AMC of strat wpn sys Rs 1500 Cr
- Presented a Paper to Secy Defence Prodn on Measures to Improve Quality of Ammunition being mfr by Ord Factories
- Make in India polcy/ preparation of Trial directives
- Optimisation of resources in Engg support org GOCO
- Ensured enhanced responsiveness from stakeholders for improved Spare availability, Quality control and speedy DI
- Close involvement in conduct of RAMICOM (Regional Annual MGO Branch Industry Cooperation Meet)
- Driving of Green Channel policy with DGQA to cut red tape

### 2014-2017: COL GS CORPS ARTY/ DY COMMANDER ARTY BDE

- Planning/Coord of operations, training and admin of 5 x Arty units 50 x Officers, 150 x JCOs and 2500 OR
- Effective Lgsogistic management of units including crit equipment & and vehicle fleet of 500 vehicles
- □ Chairman of Army Public School and Pre Nursery school quantifiable improvement in results and infrastructure

### 2011-2013 :COL LANDS AND HOUSING IN AREA HQ

- Defence Land Mat/ Data bank spanning 6 x States
- Resumption of 4x OGBs at Jabalpur Cantt, handed over to Local Military authority.
- Oversaw annual budget allotment/ utilisation of Rs 200 Cr & outsourcing of conservancy services for Jabalpur Cantt
- Lead contact for dealing with Revenue Secy, Chhattisgarh Govt for proc/ leasing of land for Def infrastructure in Naya Raipur

### 2009-2011 :COMMANDED ARTY REGIMENT AT 3 X LOCATIONS INCL HAA

■ Effective command and adm of 15 Officers, 30 JCOs & 500 OR

### 1995 - 2005 : ARMY AVIATION - HELICOPTER PILOT 1800 HOURS

■ 10 years accident free flying and aviation mgt experience

INTERESTS: Travelling, Reading, Passion for sports incl Golf



- BE (Electronics and Telecommunications) ARMY INSTITUTE OF TECHNOLOGY,
- PGDHRM (DAVV, INDORE)

### AWARDS / ACHIEVEMENT

Awarded commendation card by

### **SKILLS**

- Administration
- Comn infrastructure planning execution and maintenance

# Lt Col Sonia Sehgal

Age-44 Exp.-21





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- Worked in Corps of Signals of Indian Army for 20 yrs
- Deep insight into Communication infrastructure planning, execution and maintenance till the lowest level in the organisation
- Planning and execution of OPTICAL Fibre cable Projects, Satl Comn using ISAT, VSAT
- Management of men, material and equipment
- Instructional duties, knowledge of finance and accounts

- Started career as a Software Professional in UshaComm Ltd at Kolkata in the yr 2000.
- Joined Officers Training Academy in Chennai in Sep 2001. Awarded medals for best lady cadet in service subjects and Tactics
- Commissioned in Corps of Signals in Mar 2002.
- Awarded A grading in Young Officers course.
- Performed duties related to planning, procurement, establishment and maintenance of EPABX
- Execution of NFS (OPTICAL FIBRE NETWORK) Project in Eastern Command.
- Handling and administration of men, material and equipment in larger details
- Performed in various accounts related appointments



### CERTIFICATIONS

- B.A from Himachal Pradesh University Summer Hill Shimla in 1995, while serving in the Indian Army
- 10+2 (Arts) from Himachal Pradesh Secondary of School education, Dharamshala in 1988, while serving in the
- Senior Secondary Certificate Class-XI (Non-Med) from Northern Command School of Education in 1986, while serving
- in the Indian Army. Matriculation from Himachal Pradesh Board of School Examination, Shimla in

### AWARDS / ACHIEVEMENT

- ADP(SAP) Course from Armoured Corps
- Centre & School, Ahmednagar. Material Management Course from Army College of Material Management
- Radio Technical Course (achieved 'A' Grading) from School of Technical Training, Armoured Corps Centre and
- School, Ahmednagar, Maharashtra. Radio Instructor Course (achieved 'AX Grading) from School of Technical Training, Armoured Corps Centre and School, Ahmednagar, Maharashtra. Performed an Instructor Tenure with
- School of Technical Training (SOTT), Armoured Corps Centre and School, hmednagar, Maharashtra
- Performed six tenures in different terrains of the Jammu & Kashmir Valley in Counter Insurgency and Counter Terrorism Operational areas. Also served in High Altitude Warfare School in high altitude area in Jammu and Kashmir
- Qualified as Operator (1st leg), Gunner (2nd leg) and Driver (3rd leg) of the most successful Battle Tank- T55 (up gunned) and served as part of 72 Armoured Regt.

### **SKILLS**

- Core strength in performing administrative functions- Logistics Management, Facilities Management, Liaison, Security, Transport/ Travel Management, Project managements and handling of Accounts.
- Hand-on experience on mobilizing and managing large contingent(s) of Manpower & Material resources in highly
- demanding situations.
  Manpower Planning, Welfare Schemes,
  Employee Relations, Grievance, handling of Disciplinary Matters

# Lt Col Roshan Lal





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- Inventory and logistics management.
- Men and Material Management.
- Project Management.
- Security.
- Work relations and employee employment.
- Team building and Leadership.

- Worked with Indian Army from 01 Jul 1983 till Date.
- Inventory Management (Provisioning, Receipt, Accounting, Care & Preservation, issue) with varied Ordnance echelons.
- Qualified as Operator (1st leg), Gunner (2nd leg) and Driver (3rd leg) of the most successful Battle Tank-T55 (up gunned) and served as part of 72 Armoured Regt from 01 Jul 1983 to 25 Apr 1997.
- Quartermaster Duties with Units (both Peace and Fields), Category A and B Establishments since Apr 1997 to
- Quarter Master/Estate Officer with Embarkation HQ, Mumbai, Special Transit Camp Srinagar, Army War College Mhow, National Defence Academy Khadakwasla, High Altitude Warfare School, Gulmarg and final tenure at National Defence Academy Khadakwasla.
- Performed duties of Officer-in-Charge NDA LPG Gas Agency (INDANE) and OIC Kerb side Pump (Petrol & Diesel Pump, Indian Oil).
- Served with, two of Rashtriya Rifles Battalions, two of Armd Regiments, an Artillery Regiment, an Infantry Battalion and a Signal Regiment.



- M.Com. (Univ of Rajasthan, Jaipur)
- Diploma in Sr Level Def Mgt (Devi Ahilya Univ, Indore)
- B.A. (JNU, New Delhi)

### **CERTIFICATIONS**

- Global Supply Chain Mgt
- Investigation, Law Enforcement & Traffic Mat
- UN Civil-Mil Coordination (CIMIC)

### AWARDS / ACHIEVEMENT

- COAS Commendation
- Army Cdr's Commendation
- Army Cdr's Appreciation to Unit

### SKILLS

- Operations
- Project and Event Management
- Logistics Planning
- Leadership and Man Management
- Team Building and MotivationCapacity Building and Training
- Social and Interpersonal Relationships
- Communication and Coordination
- Security Management

# Col Vivek Babbar

Age-53 Exp.-32

- 🔍 +91 9414043868 🗵 webe0568@gmail.com
- in www.linkedin.com/in/vivek-babbar-832
- Infantry Company Commander
- Weapons Instructor in Infantry School
- AQMG (Chief Logistics Officer) of Brigade
- Infantry Battalion Commanding Officer
- Directing Staff (Senior Trainer) in Army War College
- Deputy Commander of Infantry Brigade
- Commanding Officer of Provost Unit
- Administrative Commandant of Military Station

### WORK EXPERIENCE

Colonel Vivek Babbaris a committed and distinguished officer of the Indian Army who has participated in active counter insurgency operations and served in the UN Peacekeeping Mission in Congo. Having tenanted command, staff and instructional appointments, he brings with him 32 years of rich and diverse experience of successful execution of operations/projects, HR management, logistics planning, administration and security. His ability to motivate, collaborate, synergise, plan meticulously and optimise resources, supported by a proven track record of both individual and team achievements under challenging conditions make him an asset to any organisation.

### OPERATIONS/ PROJECTS MANAGEMENT

- Meticulously planned, seamlessly coordinated and successfully executed swift operations as a team leader and commanding officer involving multiple agencies under challenging conditions.
- Exceptional leadership proven by consistent success in building task oriented cross-functional teams through analytical approach and strategic outlook.

### LOGISTICS MANAGEMENT

- As logistics officer in a brigade, planned and executed complex logistics operations for 5000 troops in a dynamic operational environment.
- Ensured operational readiness of weapons, equipment and vehicles fleet valued at more than 1000 Crores.
- Formulation and implementation of SOPs for efficient inventory management, timely provisioning of spares, training and upskilling of technicians and repair staff.

### ADMINISTRATION, HR AND TRAINING

- Handled and concluded contracts valued at 3.5 Crores.
- Organised provisioning and maintenance of facilities including accommodation, amenities, waste management and sanitation for a population of 10,000 in a large military station.
- Effective manpower planning for a force strength of up to 1000 personnel through mission-oriented training, career planning, objective and fair appraisal system and an efficient feedback and grievance redressal mechanisms
- Achieved cost savings through insightful interior economy, resource optimisation, rationalisation and minimising wastages.



- MBA ( HR & FIN) FROM BANGLORE
- BACHELOR OF ARTS IN HISTORY FROM ALLAHABAD UNIVERSITY.

### **CERTIFICATIONS**

- 1.certificate Course In Global Supply Chain Management From IIFT, New Delhi.
- Certificate Course In Weapon Technology And Systems From University Of Pune.

### AWARDS / ACHIEVEMENT

- Vast experience in training and motivating NCC cadets
- Trained & motivated , sports team at various level with successful results

### **SKILLS**

- Excellent Leadership and communication skills
- Good team member
- Motivational speaker
- Proven record in organizational skill
- Excellent liaison skills
- Phenomenal motivational skills

# Col Rakesh Upadhyay

Age-50 Exp.-30

- in www.linkedin.com/in/rakesh-upadhyay-292a4a2b

Rich experience in roles of Strategic Planning, Operations Management, Administration & Security, Facility Management and Training Management

- Held various executive and commanding appointments in Peace, Field Areas and War
- ☐ Conflicting Zones including High Altitude, Counter Insurgency Areas.
- Organised security network and handled personnel management at various stress levels amidst adversities. Provided training to multiple operational teams during war and Peace in military career.



■ PGDBA (HRM), SCDL Pune

### **CERTIFICATIONS**

- Certificate Course in Global Supply Chain Management from IIFT, New
- Certificate of completion for StartupIndia Learning Program from StartupIndia & UpGrad (2021)
- Certificate Course in Weapon Technology and Systems from University of Pune (2009)

### AWARDS / ACHIEVEMENT

Chief of Army Staff Commendation Card (Gallentry)

### **SKILLS**

- Strategic Planning Management
- Leadership & Administrative Skill
- Creativity & Decision Making
- Work Ethics

# Lt Col Anurag Sharma

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www.linkedin.com/in/anurag-sharma-319895218

A workforce and strategic planning & development expert with 23 years of experience in delivering short and long term solutions in Administration, Operations, Logistics, HR Management, Security. Excellence in diverse cross-functional Strategic Management , Administrative Leadership and Operations Management. Skilled in handling timely Strategical decisions & planning and execution of same with sense of responsibility.

### STRATEGIC PLANNING & OPERATIONS MANAGEMENT

- Held various executive and commanding appointments in Peace, Field Areas and War Conflicting Zones including High Altitude, Counter Insurgency Areas, Administrative Officer, Instructor in Artillery Centre, Station Staff Officer in various sectors of India Sub-continent, Involved in task specific team building, operations planning and execution on threat perception during warfare and internal security.
- Successful in overseeing various appointments in liaison with other government organisations, regarding national and international issues

### ADMINISTRATION & SECURITY MANAGEMENT

- Organised security network and handled personnel management at various stress levels amidst adversities.
- Accomplishment of major projects in Admin Headquarters at various locations posted and in Liaison with Government authorities for completion of projects.
- $Securing\ Area\ Of\ Responsibility\ under\ command.\ Training\ \&\ Development/\ Awards\ \&\ Decorations$
- Provided training to multiple operational teams during war and Peace in military career.
- Recipient of chief of Army Staff Commendation card for act of gallantry.
- Instructor in SC, NBC capsule during OP PRAKARAM.
- Instructor in Indian Artillery Centre, Hyderabad.

### PROJECT MANAGEMENT

- Known for possessing exceptional project management skills: OP SADBHAVANA (Human Welfare projects) in Jammu & Kashmir and Ladakh Region involving upliftment of people in bordering areas.
- Implementation of counterinsurgency grid and intelligence network.



- Diploma in Global SCM from IIFT, New Delhi (2021)\*
- MSc (Defence & Strategy), Madras University (2012-13)
- MSc (Underwater Sound, Sonar and Torpedo Technology), CUSAT (2005-06)
- Bsc, Jawahar Lal Nehru University (1994-97) \* Pursuing

#### **CERTIFICATIONS**

- Certified Scrum Master CSM
- Lean Six Sigma Green Belt LSSGB, KPMG (India) (2021)\* \* Pursuing

## AWARDS / ACHIEVEMENT

Flag Officer Commanding-in-Chief Commendation

#### **SKILLS**

- **Operations Management**
- Strategy Building
- Project/ Programme/ Product Management
- **Business Development**

## **INTERESTS/ HOBBIES**

- Adventure sports enthusiast with experience in white water kayaking, 120 km white water rafting expedition, 1000 km cycling expedition and paragliding
- Keen traveler and photographer.

## **Cdr Sachin Sareen**

9969477051



www.linkedin.com/in/sachin-sareen

Commander rank Officer of the Indian Navy with 23 years of experience in operations management, building teams, leading large organizations, handling complex HR functions, implementing new processes/ technologies, managing projects and leadership. Managed over 500 people including 45 executive members with more than 12 direct reports. Coordinated operations/ exercises/ training/ inspections of 50+ ships of Western Fleet, including two Air Craft Carriers. Part of Naval capital procurement team at Naval HQ and MoD, for projects worth many billion dollars.

## OPERATIONS AND STRATEGY

- Led the efforts for continued operations/ training of Mine Sweepers by indigenizing Russian equipment with Indian eauipment view lack of product support and was commended with Commander-in-Chief commendation for the same (2003)
- Coordinated Anti-Submarine Warfare (ASW) operations/ exercises/ training/ inspections for 50+ ships of Western Fleet as Fleet Staff (Battle Staff), including ASW protection and acoustic signature masking of Air Craft Carrier INS Vikramaditya during her maiden journey from Russia to India, whilst developing and implementing innovative approaches to training and operations (2013-15).
- As lead coordinator for Bilateral/Multilateral exercises at Western Fleet HQ, planned and conducted operational exercises with the Navies of UK, France, Brazil, SA, Sri Lanka and Oman, involving drawing first draft of exercises/ coordination meetings in India or abroad/ pre-exercise briefings/ exercise reports/ analysis/ debriefs and completely revitalized the existing procedures, thereby achieving focused and coordinated approach of all stakeholders (2013-15).
- Coordinated theatre level war exercises at Western seaboard involving 200+ ships/ submarines/ aircrafts/ special forces of Indian Navy/ Coast Guard/ Air Force/ Coastal Police, including presentation of the plans to Defence Minister (2013-15).
- $As \ Divisional \ Commander \ commanding \ five \ Missile \ Boats, \ captained \ 500 \ men \ including \ 45 \ Officers, for \ operations/discounting \ As \ operations/discounting \ operations/discounting \ As \ operations/discounting \ operatio$ exercises/ administration of 05 ships, handled budget of INR 10 Cr and ensured development of the crew strategic decision-making abilities and implementation of SOPs (2015-16).
- Drafted "confidential" war plans for complete fleet of 10 Missile Boats, post study of entire gamut of operational analysis including asset holding, capability assessment, geo-politics, situation building, SWOT (2016).

## PROJECT/ PROGRAM/ CONTRACT MANAGEMENT

- $Led \ and \ coordinated \ planning \ and \ execution \ of ship's \ refit \ package \ (valuation > INR \ 300 \ Cr) \ with \ multi-stakeholders$ and ensured task completion within stipulated timelines and prevented cost overruns (2015-16).
- As Commanding Officer/CEO, guided and mentored the HR assets to effectively develop their skills and capacities, conducted performance appraisals and review of KPIs of officers/senior managers (2011-12 and 2015-17).
- As project lead for 18 newly constructed/under construction ships, monitored and coordinated all design changes, with an eye on SOPs/budget/timelines/operational efficiency/ergonomics (2017-19).
- As Member Secretary for Navy-DRDO synergy committee, collated and coordinated project progress reports and provided inputs for thrust areas/shelving of projects/acquisition of foreign technology (2017-19).
- Excelled while handling procurement of Naval weapons and sensors at Naval HQ and MoD Acquisition Wing and developed wide experience in processes for selection/ approval of procurement projects, assessment of vendor selection criteria, formulation & issuance of RFPs, evaluation of Technical/ Commercial/ Offset Offers, Field Trials, Price Negotiation and Contract Conclusion (2017-21).
- Developed deep understanding of defence acquisition system with personal experience of drafting & issuance of 60+ RFPs and 30+ contract conclusions (worth many thousand crores), with responsibilities like MoD coordinator for project for next 06 submarines worth approx. INR 45,000 Cr (2019-21).
- Coordinated and conducted induction trials of new weapons/ sensors, liaisoning with multiple stake holders and developed policy/tactics for new equipment.
- Coordinated with inventory management/ SCM agencies to indigenize imported spares to User Defined List of Spares in lieu of Manufacturer Recommended List of Spares.

## **LEADERSHIP**

- Led a team of Marine Commandoes and captured 30 poachers involved in smuggling of contraband off Andaman & Nicobarislands (2000).
- Commanded ship's boarding team to investigate suspicious LTTE boats at sea, leading to apprehension of suspects, and involving explosions and fire onboard suspect boats (2009).
- Personally led a fire fighting team during a fire onboard a ship thus saving major damage to life and assets, and was recommended for Chief of Naval Staff commendation (2010).



- MBA (Strategic Management & HRM) | MDI Gurgaon
- B.Tech (EEE) | JNU
- TSOC(N) | MILIT

#### **CERTIFICATIONS**

- FIDIC , DPP , DAP Contractual Frameworks
- IBM® SPSS
- Tableau®
- Microsoft ® Power BI Software
- Intellectual Property Rights (IPR)
- Technical Documentation & Information System (TDPIS) by
- Dassault Systeme's®

  MDP in Project Management
- QA & QC on EEE & ICT

## **AWARDS / ACHIEVEMENT**

- "Commendation" (2004) by FOCin-C(W) for Technical Leadership & Professional Competence for enhancing operational effectiveness
- "Director's Gold Medal" (2021) at MDI Gurgaon in Strategic Management
- "Face of Indian Navy's Talent Acquisition Drive" (2015–2020) "International Techno-Commercial
- Negotiations at Russia" as Team Member of Naval Overseeing Team for a Project valuation of USD 1.5bn

#### **SKILLS**

- Strategic & Operations Planning
- Business Negotiator (Techno Commercial)
- Consultancy Experience
- Ethical Leadership
- Strong Interpersonal Skills
- Effective Communicator
- Critical Thinker
- Emotionally Intelligent
- Process Audits & Improvement
- Knowledge & Innovation
- Management
- Change Management
- Resilient Executor

## **Cdr Siddharth Kher**

Age-44 Exp.-22

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- m www.linkedin.com/in/siddharth-kher-4455a618a

An Alumni of Naval College of Engineering, MDI Gurgaon and IIFT New Delhi. Military Leader seasoned in Technology and Human Capital Management who has held coveted assignments and effectively performed challenging roles across diverse Techno-Functional areas. Domain expertise includes Engineering Support of Technologically Advanced EE&ICT Equipment, Life Cycle Management, Maintainability(O&M) Supply Chain Engineering, Sustainability CAPEX and Inventory Management, Project & Contract Management, Infrastructure & Facilities Development, QA&QC, HRM including Organisational Development, Talent and Intellectual Capital Development.

## JOINT DIRECTOR AT DGQA (2019 - TODATE)

- Envisioned Quality 4.0 norms in Defence Manufacturing.
- Conformity compliance for Product Development and Quality Management
- Total Quality Leadership in formulating Hybrid QAPs for Submarine Batteries Manufacturing reducing inspection timelines by 30%.

## SENIOR PROJECT MANAGER (SPM), PROJECT SEABIRD (2017-2019)

- Design, Costing and Contracting of Covered Dry Berth Project with CAPEX of Rs 900 Cr+ through Engineering procurement and Construction (EPC)
- Strategised an environmentally friendly Marine Technical Infrastructure Project with compliance to IGBC rating of Rs 21,000 Cr+ spanning over 11,000 acres of land

#### CTO ONBOARD WARSHIPS OF RUSSIAN, UK & INDIAN ORIGIN (2015-2017)

- Responsible for 100% Operational availability of entire scale and scope of Electrical Electronics & ICT equipment.
- Demonstrated Inspirational & Authentic Leadership to 9 multi-disciplinary work teams of upto 225 personnel with impetus on motivation and Psychological Safety.

## **JOINT DIRECTOR AT NAVAL TRAINING (2014-2015)**

- Spearheaded Training doctrine for Naval Electrical apprentices reducing Time to Tasking Onboard by 30% Transformed Academic Curriculum for Skills attainment through Knowledge on-boarding of upto 1250 Cadets at Naval Academy
- Designed Balancing Feedback Questionnaire for evaluating Learning and Development Performance imported by Training Institutions.

#### JOINT DIRECTOR AT DIRECTORATE OF ELECTRICAL ENGINEERING (2013-14)

- Progressed induction of Advance Electrical and Electronic Equipment on Ships with associated Technical Infrastructure within Budget Variance of 2%.
- Articulating Inventory Control and Forecasting trends for Equipment Spares through resilient SCM and effective O&M methodologies.

## **JOINT DIRECTOR AT FLEET MAINTENANCE UNIT (2009-2010)**

- Efficient Capacity Planning of 88% through O&M (including repairs) to approx. 45 SBUs including adoption of Lean Manufacturing Processes.
- Achieved 24 days Supply Chain Process Responsiveness utilising Push-Based Forecasting Models with 32 Vendors
- Scenario Planning and Budgeting of upto Rs 27 Cr singularly towards benchmarking Overall Equipment Effectiveness to 95%

## WARSHIP PROJECT 11430 NAVAL ELECTRICAL OVERSEER AT RUSSIA (2007-09)

- Reduced Project Delivery timelines (by 15%) and Overall Project Costing (by 10%) through Agile methodologies of Project execution.
- PLM for EEE & ICT Equipment Range of 325 and 45 equipment of Russian and Indian Origin respectively



- EMBA (Business Strategy and Leadership), Indian School of Business, Hyderabad (EDC - Dec 21)
- Master of Technology (Dynamics and Controls) - IIT Kharagpur, 2007-09
- Bachelor of Technology (Mechanical) - JNU, New Delhi, 1997-2001

#### **CERTIFICATIONS**

- Certificate in Global Supply Chain Management, IIFT, New Delhi (EDC - Nov 21)
- Chartered Engineer (CE), The Institution of Engineers (India), Kolkata
- Fellow Engineer, Institute of Marine Engineers (India), New Delhi
- Lean Six Sigma Black Belt, Grey Campus
- Lean Six Sigma Green Belt, Grey Campus
- Vibration Analyst Levels I & II, Mobius Institute. Australia

## AWARDS / ACHIEVEMENT

- Commendation by Commanderin-Chief, Western Naval Command
- Commendation by Commanderin-Chief, Eastern Naval Command

#### **SKILLS**

- Ability to manage diverse Stakeholders
- Inclusive Leadership
- Clarity of approach & Decision making
- Analytical Mindset & Solution Orientation
- Go-getter Attitude
- Enjoys problem solving
- Deep orientation towards Technology

# Cdr Anurag Bhardwaj

Age-43 Exp.-20

9599502312 anuragb\_dgr5@iift.edu

in www.linkedin.com/in/commander-anurag-bhardwaj

A Military Leader with comprehensive operational experience in heading highly qualified and skilled personnel in multi-faceted, challenging working conditions. From Global operations like peacekeeping missions to disaster relief assignments through technical negotiations with the toughest OEMs, I have been commended for displaying utmost professionalism, devotion to Duty and Camaraderie.

My strong inclusive leadership, ability to manage diverse stakeholders, coupled with clarity of thought and decision-making ability, backed with highest education in both technology and management would enable develop strategies and successfully execute operations.

## JULY 2018 - NOW:

- Technical Advisor to the Admiral Superintendent, Naval Dockyard, Mumbai, for concluding Techno-Commercial contracts for procurement, outsourcing, off-loading of maintenance, repair jobs onboard ships and vessels with both, Indian and Foreign OEMs. Value of Public Funds expended: INR 8.0 Bn.
- Created a program to solve the problem of un-utilised spares/ components of around 35 barges/ crafts/ ferries at the Western Seafront of the Navy. Analysed the consumption pattern for over three Operationcum-Refit cycles, identified 358 critical nature items, spares.
- Conceived and prepared the Blueprint and obtained final sanction/approval of the Ministry of Defence for creation of an infrastructure project, viz. Integrated Material Handling Facility at the Naval Dockyard, Mumbai. Project completion in 2022 at a cost of INR 2.53 Bn.

## JAN 2015 - JULY 2018:

- Utilised proven management tools to breakdown the complex program of conducting a maiden refit/ maintenance of a Capital Warship into five separate Projects
- Established clear stakeholder communication with Project managers leading 180 trained engineers/ technicians for monitoring of Refit Maintenance Program of a 6000 Tons (Displacement) War ship based at Mumbai using management tools
- Headed the Technical and Commercial Negotiation Committee and concluded the procurement of advanced Main Propulsion Systems for new induction vessels. The negotiations included representation from the Bureaucrats at the Ministry of Defence and Ministry of Finance, the leadership at Indian Navy, and the foreign OEMs. Total cost of the complete project: INR 18 Bn
- Led a cross-functional team of OEM specialists, Naval Repair yards experts and SMEs in undertaking the Why-Why analysis of recurrent failures of marine bearings onboard 11 minor war vessels. Post realisation/fault identification by the OEM a comprehensive re-design of the lubrication system was undertaken resulting in substantial savings to the exchequer as well as to the OEM. Cost savings were calculated as: approximately INR 2 Mn per bearing unit.

## JAN 2003 - JAN 2015

- Executed a project for creation of a new facility for functional testing of 17000kW Gas Turbines. Total cost of the project; INR 120 Mn
- Led a team of eleven certified QFIs and accepted and functional trials of all the stages of overhaul of five 13750 kW Gas Turbines and four One MW Generators.
- Data Mining and analysis of over 2800 measuring points of 650 equipment/ machinery installed onboard 16 Capital ships, 10 minor vessels, four underwater vessels and seven new construction large Frigate Class ships for CBPM and PPM
- Procured multi-channel vibration and sound analysers worth eight Crores for two level monitoring with recording for cloud based diagnostic trials and defect identification/rectification.



- MBA (Operations Management) ITM Navi Mumbai
- 1yr Diploma in Supply Chin
- Management NMIMS Global Supply Chain
- Management IIFT
- MSc (Nautical Sc & Tactical Ops) -
- Bsc (Naval Sc) Goa University

#### **CERTIFICATIONS**

- Lean Six Sigma Black Belt \* Lean Six Sigma Green Belt - Aug 20
- Certified Scrum Master Sep 21
- Center for Leadership and **Behavioral Studies**
- Certified Scrum Product Owner

#### AWARDS / ACHIEVEMENT

- First in overall order of merit MBA
- Awarded best ship trophy thrice
- Administered longest deployment by a warship
- Chief Ops Officer International **Events**
- Set up two schools at Porbandar
- Part of numerous diplomatic missions/operations

## **SKILLS**

- Operations Management
- Supply Chain Management
- Facility Management
- Warehousing/Inventory management
- **Project Management**
- Policy planning & execution
- **Change Management**
- Strategic planning
- Resource administration
- Conflict management
- Negotiation
- **Excellent Communication skills**

## **Cdr Kumar Gaurav**

Age-43 Exp.-21

9082803641



kumar.gaurav59@gmail.com

www.linkedin.com/in/commanderkumargaurav

A highly accomplished officer with 21 years of experience in the Indian Navy. Served in leadership positions in Operations, Projects, Facilities/ Asset Management and Supply Chain Management. In-depth expertise in leading cross functional teams in project planning, managing resource allocation, timelines and process improvements, formulating the vision, policies and directives to drive progress. Successfully directed many multidisciplinary workforces, providing strategic leadership for capacity building, and training, to drive higher adaptability & productivity

## OPERATIONS AND SUPPLY CHAIN MANAGEMENT

- Presently leading a PAN India cross-functional team towards officer recruitment operations in Indian Navv
- Spearheaded complex Supply Chain Ops in the 09 Major and 200+ minor ports across state of Gujarat
- Undertaken provision of various spares, rations, fuel etc in more than 10 foreign ports in various diplomatic missions
- Planned and executed the entire gambit of Coastal Security Operations in tandem with various authorities in Gujarat
- Coordinating Officer for controlling operations of Indo Brazil South Africa Maritime exercise 2012 (IBSAMAR 2012) at South Africa
- Planned and executed the entire wartime/ peacetime inventory and respective Supply Chains for entire Western Fleet
- Planned and executed one of the longest foreign waters deployment by any warship in Indian Navv
- Administered response of Disaster relief operations post Cyclone HudHud at Visakhapatnam
- Presented Indian Navy's capability and response to a natural calamity to the Chief Minister of Gujarat

## ADMINISTRATION AND FACILITY MANAGEMENT

- Administrative head of one of the largest Naval Establishment in India, managing about 500 uniformed and civilian personnel
- In-charge of peripheral and internal security of the establishment.
- As Second-in-Command in various organisations, responsible for administration, HR, discipline, maintenance of equipment, logistics etc, in the multi-facet appointments (total experience ~7 yrs)
- Oversaw the commissioning of a Naval Establishment with High Security Cover VVIPs in Guest
- Ensured systematic workflow, managed multiple priorities, allocation of resources and processes

#### PROJECT MANAGEMENT

- Successfully administered and planned a multi-crore construction programme having simultaneous development of 12+ infra projects, including commissioning of 600+ dwelling units
- As Vice-Chairman monitored construction to starting of two schools in Porbandar
- Headed the team towards conversion of Porbandar, Gujarat from a non-family to a family
- Oversaw construction and shift of an operational hangar along with planning of consequential Supply Chain and perimeter security in Mumbai
- Planned and executed a Medium Refit of warship, spread over a duration of 12 months with INR 100+ Cr budget. Undertook all safety audits, trials and acceptance post completion.



- International Global Supply Chain Management, Indian Institute of Foreign Trade (IIFT) Delhi, 2021.
- M.Sc (Tele-Communication), Cochin University of Science and Technology (CUSAT) Kochi, 2013-
- Bachelor of Science, HNB Garhwal University, Srinagar (Uttarakhand), 2002-05.

## **CERTIFICATIONS**

- Training Technology (Officers) Course, Naval Institute of **Educational and Trainina** Technology (NIETT) Kochi, 2013.
- Helo Controller Course, Navigation and Direction School, Kochi, 2011.
- Executive Leadership Course, Center for Leadership and Behavioral Studies (CELABS) Kochi,

## AWARDS / ACHIEVEMENT

- At IHQ MoD (Navy)/DNS Controlled Entire Cipher Organisation of Indian
- Whilst serving at IHQ MoD (Navy)/ **DNCO** went Deputation Abroad for Conclusion of CSRS Contract.
- Whist serving onboard Indian Naval War Ships was part of various Diplomatic Missions
- Runners up in the ANC Badminton Champion Ship in 2012.

#### **SKILLS**

- **Operations Management**
- Supply Chain Management
- **Facility Management**
- Project Management
- Strategic Management **Conflict Management**
- Good Communication Skills
- Problem-Solving Abilities

## Cdr Raja Kanwar

Age-38 Exp.-14

- 9494063970

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An accomplished Executive Officer with vast experience in varied roles, providing stewardship in areas of leadership roles, HR Management, Administration, Naval Operations, Project/product Management, Security/Contingency Planning including effective liaison/ co-ordination with the various multinational and State/ civil administration machineries. Possesses excellent communication skills, eye for detail, ability to operate in VUCA environment with high integrity and commitment to organizational objective.

## ADMINISTRATION/ OPERATIONS

- Advised Command teams on strategy planning of various operations, leading a team of 350+ men through challenging, high-risk situations at sea.
- Part of various diplomatic missions (Indonesia, Malaysia, Mauritius, Sri Lanka, Madagascar). Spearheaded various bilateral exercises achieving mission objectives as laid down in operational doctrines.
- Managed and implemented stringent security measures for the safety and security of high-value assets including large establishments.
- Successfully planned and executed a Humanitarian Aid and Disaster Relief operations in Sri Lanka in 2017.
- Led the training team in Indian Navy's Premium Training Establishment, mentoring and inspiring new generation sailors.

## PROJECT MANAGEMENT

- Presently steering a multi crore communication/ datalink project PAN India, integrating various strategic and ministerial offices for a seamless operative doctrine.
- Organised conduct of site survey in Friendly Foreign Countries and progressed approval of Govt of India for establishing Coastal Security System (Radars, AIS and Electo-optics) of BEL, Bangalore.
- Planned/ conceptualised the formulation of communication security project of Indian Navy right from the scratch, including issuance of RFP, evaluation of bids, negotiation and benchmarking with vendors.
- Undertook aggressive negotiations to arrive at mutually aggregable costs/ standards in the project involving Indian Navy's communication security initiative.

## WORK EXPERIENCE

- Joint Director (JD) at Naval Headquarters, New Delhi.
- Second-in-Command of INS Baratang.
- HoD Administration/Logistics, various organisations.
- Signal Communication Officer (SCO) onboard Front-Line War Ships.
- Instructor/leadership coach/mentor at Indian Navy Sailor Training Institute.



■ Btech (CSE) Pursuing MA (HRM)

## **CERTIFICATIONS**

- PMP,
- LSSGB,
- Leaderships, ethics and
- management course

## **SKILLS**

- Operations Strategic Planning & Leadership
- Risk Management Strategy
- Strategic Security & Investigations
- Security Planning & Operations
- Project Planning & Execution
- Disaster Recovery & Crisis Management
- Training & Development
- Team Building & Leadership
- Cross-functional Coordination

# **Cdr Dilpreet Singh Kang**

Age-38 Exp.-18

- in www.linkedin.com/in/dilpreet-singh-kang-12286729

Result oriented, performance driven and high performing Executive with 18 years of experience in security management, risk mitigation, human resource management, optimization of resources, training, administration and leading high level operations, directing cross-functional teams using interactive and motivational leadership

## LEADERSHIPS, OPERATIONS AND SCM

- Overlooked payroll, procurement, recruitment, handled budget of more than Rs 8 Cr annually, supervised the cadets' mess of 800 personnel
- As Operational officer planned and executed Major Tactical Exercises with Foreign Navies, Task specific deployment along with 20 Foreign Operational Deployments on a Diplomatic role
- Ensuring operational availability of state of the art fixed and portable fire fighting/CBRN equipment onboard frontline Indian Naval Warships
- Planned, structured and implemented Strategic Operations (Amphibious Operations) involving movement of personnel, assets/resources/equipment to landing site
- Managed the entire gamut of Supply Chain Management including Material Management, Procurement, Stocking & Inventory Management
- Monitored and carried out the tendering process worth of Rs 5 Cr annually

## **SAFETY & SECURITY**

- Supervised and maintained the 100 years old Palace building of Sainik School Kapurthala. Ensured the safety and security of 300+ artifacts and 200 acres of estate
- Conducted safety/security audits for various class of ships
- Ensuring safety of personnel & equipment by adhering to policy guidelines and enhancing safety awareness by conducting education & inspection programs
- Devising Doctrines, Policies, SOPs & Advisories for Safety, Fire Fighting and CBRN Defense of naval shore establishments and warships Pan Navy
- Undertook threat assessment, Area analysis including formulation/design and implementation of security measures onboard prior entering ports in Indian/Over Seas to reduce the Asymmetric threat
- Periodically conducted risk analysis, security drills, equipment maintenance, inventory management (Ammunition/spares) including the small arms Firing of the crew to enhance the security readiness of the organization
- As an investigating officer handled legal proceedings, conduct board of enquiry, processed disciplinary cases and other legal aspects in service

## **HR & TRAINING**

- As Instructor trained 2000+ cadets in total at ab-initio level at National Defence Academy, Khadakwasla, Indian Naval Academy and Sainik School Kapurthala
- Administering a workforce of more than 350 and supervising the entire process of Performance Management System from performance evaluation, promotion, appraisal, leave forecast to pay & allowance and addressing personal grievance with key focus on professional development of the employees
- Fostering an environment to develop opportunities & motivate high individual performance



- Master of Science (Defence & Strategic Studies) Madras University May 2012 - Apr 2013 Defence Services Staff College, Wellington, India
- Bachelor of Technology (Electrical Engineering) JNU, Jun 1995-May
  - Naval College of Engineering, Lonavla, India
- **Electrical Specialisation Course Electrical Training Establishment** Jun 1999 – Apr 2001 INS Valsura, Jamnagar, India
- Class XII & X CBSE, Mar 1994 & Mar 1992, Indian School Salalah, Sultanate of Oman

## **CERTIFICATIONS**

- Barak Weapon Control System Maintenance Course M/s IAI, Israel Jul 2005 - Dec 2005, IAI Group of Companies (ELTA, MBT, MHT), Tel Aviv, Israel
- Global Supply Chain Management Certification IIFT, Sep 2021 - Nov 2021, New Delhi

## AWARDS / ACHIEVEMENT

- Chief of Naval Staff Commendation for innovative measures – 15 Aug 2010
- Commander in Chief Commendation for dedication to duty - 15 Aug 2004

## **SKILLS**

- Procurement, Installation, Tuning, Trials & Maintenance of Naval Electrical Systems
- Experience on systems of Russian, Israeli, Swedish, American, French & Indigenous
- Project, Contract & Vendor Management
- Infrastructure Development & Asset Management
- Strategic & Tactical Planning
- Leadership
- Supply Chain Management &
- Human Resource Management of Industrial, Non-industrial & Service manpower

## **Cdr Somesh Panwar**

- - 9869841515 🔼 panwar.somesh@gmail.com
  - www.linkedin.com/in/somesh-panwar-bbb818174

A technology management professional with 23 years of multi-faceted experience on procurement, installation, commissioning, rectification, maintenance & supply chain of ship fitted Electrical systems. Handled Power Generation & Control Systems, Nav Aids & Communication Equipment and Weapon Systems & Sensors onboard Warships, Dockyard, Naval Headquarters, Testing-Tuning and QA Organisations. Expertise in conceptualization and formulation of Maintenance Policies, Retro-fitment, Asset & Obsolescence Management, Project & Contract Management. An adept leader handling technical, non-technical & unionized work force. Results oriented individual with strong analytical, collaborative, reasoning & interpersonal skills, sensitive to diverse & global workplace culture.

## Technical Advisor to Addl Director General QA (Naval) Jul 2020 - Till date

Preparation of QA Plans & review of QA Policies of Naval Electrical equipment.

## Deputy Officer-in-Charge, (FTTT), Mumbai Jul 2016 – Jun 20

- Rectification, parameter checks, alignments, testing-tuning, trials and health audits of Electrical/Weapon systems.
- Initiated policies on maintenance of new induction systems
- Identification, procurement and upkeep of high-end and special test equipment
- Strategized, formulated and implemented Goals & Key Result Areas of the organization.

## HOD of the Electrical Department of a Naval Destroyer at Mumbai May 2015 – Jul 16

- Maintenance of Electrical systems, weapons & sensors onboard ship.
- Mitigated operational limitations viz. replacement of obsolete switch board breakers, wind sensors system, ECDIS, gyro repeaters, missile system special RF cables, installation of Nav-Radars and Echo Sounder.

## Jt. Director Weapon Equipment & Submarine Design Group at NHQ Apr 2013 -May 15

- Contract Management of Underwater Harbour Defence Systems, SONARs, Underwater Vehicles & Data Analysis systems worth \$75 million from Sweden, France, USA & Israel.
- Spearheaded shipment, installation, trials and led delegations for acceptance trials at Sweden, France &
- Formulation of policy for storage, upkeep, trails & maintenance of new induction systems.

## Deputy Manager Radar Centre at Naval Dockyard, Visakhapatnam Jan 2011 - May 12

- Installation, overhaul, repairs & trials of Radar & EW systems leading skilled civilian unionized workforce of 180+
- Completion of refit package of 36 ships, including new-commission Frigates & Corvettes.
- Awards in Quality Circle competitions and 'Champion Centre' in the Weapon Department.

## Assistant Electrical Officer of a Naval Destroyer at Mumbai, May 2009 - Dec 10

- Maintenance of Radars, Combat Management Systems, SAM System, MR & CR Guns, Fire Control Systems, Chaff systems and Vertical Gyros
- Innovative measures resolving outstanding defects on SAM & Combat Mgmt systems.
- Handled emergencies onboard ship comprising technical and HR challenges
- Awarded Chief of Naval Staff Commendation for innovative measures.

## Deputy Manager at Fleet Testing Tuning Team, Mumbai, Feb 2006 - Apr 09

- Alignment, Testing-Tuning and Repairs of Radars, EW and Missile systems.
- Preparation of trial schedules for alignment and health audits of new induction systems.

## Asst. Manager (Stock Control), Weapon Equipment Depot, Vizag, Sep 2004 - Jan 06

Inventory & supply chain management of Naval equipment & weapon stores leading a team of 90+ industrial & storekeeper staff.

## Assistant Electrical Officer (NDC) of a Naval Destroyer at Visakhapatnam May 2001 - Aug 04

- Maintenance of Nav-Aids & Communication equipment through two ops & refits cycles.
- Harbour and sea trials of equipment post Midlife Upgrade of the ship
- Awarded Commander in Chief Commendation for dedication to duty.



 Bachelor in Engineering (Instrumentation) | University of Mumbai, 2005 - 2009

## **CERTIFICATIONS**

- Lean SIX SIGMA Green Belt KPMG
- Experion Server Engineering and Configuration - JRD Tata Automation Centre, Honeywell
- Experion Controller Engineering JRD Tata Automation Centre,
- Safety Manager Implementation -JRD Tata Automation Centre, Honeywell
- 300 MW Coal Fired Power Plant Simulator training - RPSCL Power Plant
- 500 MW Thermal Power Plant Simulator training - National Power Training Institute (NPTI)

## AWARDS / ACHIEVEMENT

 Commendation by the Flag Officer Commanding-in-Chief (Western Naval Command) for Devotion to Duty

## **SKILLS**

- Strategic Planning and Execution
- Facilities and Operations Management
- Project/Program Management
- Purchasing and Materials Management
- Logistics & Supply Chain
- Management
  Power Plant Control and
  Systems
- Defence Procurement and Contractual agreement management
- Administration & HRM
- Risk and Crisis Management
- Stakeholder Management
- Vendor Management
- MS Office

# Lt Cdr Sudipto Roychowdhury

Age-34 Exp.-12.5

- § 9869386731 ⊠ sudiptorc@yahoo.com
- m www.linkedin.com/in/sudipto-roychowdhury

A military leader with 12 + years' experience in Project Management, Operations, Supply Chain Management, Defence Procurement, Facility Management (FM) and HRM. Have led various cross-functional teams in achieving the organisational goals in different scenarios. A team player possessing strong mentoring and relationship management skills.

## ADMINISTRATOR OF FACILITIES (2020 - PRESENT)

- Defined and executed strategy for achieving the organisational goals
- Established 212 bed quarantine facility for serving sailors within 2 days on war footing and administered all its functional, operational aspects
- Planned and executed Annual Maintenance Program of Residential areas worth INR 6 Crores
- Concluded security and conservancy contracts through Government e-Marketplace worth INR 2 Crores
- Conflict and Vendor Management
- Planned Housing Projects worth INR 95 Crores for constructing 1000+ dwelling units for serving sailors and their families which is presently in execution phase

## PLANNING AND SUPPLY CHAIN MANAGER (2016 - 2019)

- Handled the Supply Chain and Inventory Management of more than 1,40,000 spares of various class of ships and submarines
- Responsible for Planning, Review, Budget control and utilisation of funds totalling to INR 1050 Cr
- Led the Strategy and Stakeholder management with diverse stakeholders for upgrading and inducting state of the art equipment amounting to INR 300 Cr
- Responsible for planning and executing the Audit of Lifecycle Spares of submarines (SSK class) and getting the sign-off from Leadership. The project was worth INR 176 Cr
- Reviewed and rationalised spares for long sea deployment of ships and submarines by undertaking Failure Rate Analysis
- Led a heterogenous team of 35+ inclusive of service and defence civilians

## OPERATION MANAGER (2012 - 2016)

- Led a team of 28 young professionals in Operations and Deployments
- Responsible for Mentoring and coaching sailors/service personnel
- Established Operational availability of ship for strategic missions and overseas deployment by enhancing upkeep and maintenance of assets
- Liaised with the International Navy to undertake repairs at foreign ports
- Coordination with various stakeholders for preservation of equipment and good health of all PGD machinery
- Pro-active Planning for timely Store Management and coordination with various agencies for undertaking routines of the equipment

## ASSISTANT MANAGER (2009 - 2011)

- Led a team of 15 personnel in commissioning control equipment and later maintenance of 4 unit of 300MW thermal power plants
- Liaised with Chinese OEMs in commissioning of various equipment and establishing spare support mechanisms

## **OTHERS**

- Represented Indian Navy in various Ultra Marathons and Marathons
- Recruitment, Performance Review, Mentorship Indian Navy
- Lead Inquiry Boards Indian Navy
- Coached Officers and Sailors for Marathons/ Ultra Marathons Indian Navy
- Event Organisation (Cycle expeditions, Car Rallies, Employee engagement) Indian Navy



- MBA (IB & Marketing) from **GGSIPU**
- BA (H) PolSc from DU
- Class XII from RIMC (CBSE)
- Class XII from RIMC (CBSE)

## **CERTIFICATIONS**

- Certification in Global Supply Chain Management from IIFT, New Delhi (2021)
- Workshop on Leadership & Organisational Behaviour from C-LABS, AFAC, Coimbatore (2021)
- Intermediate Air Staff Course from AFAC, Coimbatore (2021)
- Basic Wind Surfing from National Institute of Watersports (2019)
- Basic Professional Knowledge Course from Material Management Institute, Deolali
- Basic Air Staff Course from AFAC, Coimbatore (2016)

## AWARDS / ACHIEVEMENT

- Chief of Air Staff Commendation
- GOC in C Commendation

#### SKILLS

- Communication
- **Problem Solving**
- **Decision Making**
- **Conflict Resolution**
- Administrative Skills
- Forward Thinking
- Proactive
- Perseverance and Motivation
- Confidence
- Ability to work under pressure
- Analytical Skills
- Supply Chain Management
- Agile
- Procurement

## Sqn Ldr Zulfquar Hasan

Age-32 Exp.-10

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www.linkedin.com/in/zulfquar-hasan-b53021118

- Joined the Indian Air Force as a Logistics Branch Officer. Served the nation with dedication, valour and integrity. Managed and handled multifarious aspects of procurement, supply chain management, logistics, administration, security, vendor development, employee relations and dispute management, and stakeholder management. Seasoned Procurement strategist skilled at developing strategy, pursuing procurement excellence and value for money through the implementation of
- professional, efficient and effective procurement processes, and improving metrics like Total Cost of Ownership & Supplier base diversity
- Innovator who consistently challenges the status quo, embraces and utilizes technology, identifies opportunities to increase efficiency, focuses on
- Tribute change strategy and delivers customer-centric best-inclass processes and practices. The future change strategy and delivers customer-centric best-inclass processes and practices. Decisive executive delivering efficient and accurate HR administration processes and support through effective coordination and management of HR administration support team.

  High-Performance Team Leader with the ability to lead uniformed & civilian workforce in a high-risk and inhospitable work environment.

#### PROCUREMENT | LOGISTICS | OPERATIONS MANAGEMENT | INVENTORY MANAGEMENT | TRANSPORTATION

- Earned recognition for the logistics section for best in Eastern Air Command and received praises from the Air HQ inspection team as Commanding

- Earmed recognition for the logistics section for best in Eastern Air Command and received praises from the Air HQ inspection team as Commanding Officer of Logistics Section.

  Registered the complete procurement system on online procurement portal, i.e., GeM and CPPP and online auction portal, i.e., MSTC. Established a network of 43 local vendors, trained them on online procurement portal, i.e., GeM and CPPP and online auction portal, i.e., MSTC. Contracted for Rs 9, 5 Crore for supply of dryration, fresh ration and meat group items through CPPP in last two years.

  Procured modular classroom furniture, latest IT equipment, established new computer lab and auctioned outlived IT equipment.

  Completed the procurement of 02 Buses, 01 Ambulance, 01 Tractor with a hydraulic trolley and 01 Track through GeM and from OEM.

  Reduced purchase cost by 30% and ensured aquality products at reasonable prices by managing all purchases through e-procurement.

  Managed provisioning of EW equipment and spares for the whole Indian Air Force. Procured EW equipment/ spares from various suppliers like BEL Bangalore, IAI ELTA Israel.

  Reduced dependency on Israel for EW equipment and spares by supporting innovation.

  Conducted Single Tender Enquiry (STE) with mandatory Price Negotiation for all the procurement through BEL under the clause of Single Tender Enquiry of Defence Procurement Manaucl.
- Defence Procurement Manual.
- Modernized the transportation system by procuring 2 buses, 1 ambulance, 1 tractor and 1 truck through GeM from OEM and constructing a dedicated
- Modernized the introportation system by procuring 2 boses, it ambulance, it indicated transportation shed.

  Monitored and ensured 95%+ service ability of air force mechanical transport.

  Discovered 17000 liters of non-moving diesel and 4 BPIs of 50KL unused for 6+ years. Conducted fitness test from IOC using unused diesel by mixing it with fresh diesel in 70:30 ratio in DG sets.
- resn aleset in 10.23 validation BUS sets.

  Modernized Logistics building and installed latest material handling equipment. Installed 2 digital curbside oil dispensing pump with fireproof shed at oil dispensing point through IOC.

  Took charge of unaccountable salvage and auctioned it through MSTC.

  Reduced average transportation time of stores by 120 hours with NIL transit damage.

  Removed ₹100 Cr of obsolete inventory. Organized EW mela that ensured dispatch of the required spares to the units and auctioned rest through MSTC. Indigenized 100+ EW equipment that enhanced the vendor base in the country for EW equipment.

  Ensured 100% availability of spares and equipment [stores] with end user at right time in right quantity.

- Ensured zero non moving and life expired inventory in stores, with end user arright time in right quantity.

  Ensured zero non moving and life expired inventory in stores.

  Followed Automatic Replenishment System (ARS) concept to ensure smooth schedule servicing of Air crafts and equipment.

  Used various inventory control system like ABC. JIT etc for ensuring zero nonmoving inventory.

  Ensured realistic and real time based preparation of loading plan of unserviceable equipment and Timely loading of unserviceable equipment to concerned laboratory which further helped Indian Air Force to have minimal Aircraft on ground because of non availability of equipment and spares.

  Ensured uninterrupted supply of resources within 8 hours of demand to scattered 8+ locations across Delhi and Gurgaon. Kept track of the demand and supply and positived its realized through delity programment.
- supply and monitored issues online through daily movements.

- supply and monitored issues online through daily movements.
  Installed heavy duty dehumidifier that resolved the problem of humidity for the storage of spares and stores.
  Cleared huge outstanding bill of ration supplier through regular interaction with the CDA, Patna.
  Reduced transportation time of inventory and stores by 60%, using the latest technology and implementing distribution of stores from main depot to nodal points and further from nodal points to end user stores.
  Handled more than 750 Cr of inventory with zero loss of equipment and spares in stores.
  Exhaustive experience of working on Indian Air Force ERP i.e Integrated Material Management Online System (IMMOLS) at Middle senior level in Indian Air Force Integrated Material Management Online System (IMMOLS) at Middle senior level in Indian Air Force Integrated Material Management Online System (IMMOLS) Force for 10 years.

#### SECURITY

- Reported NIL security breach cases, casualties and employee grievance cases.
  Ensured safety and security of 200+ families residing on the campus, Registered all the family members with guard room and started entry through pass system. Conducted security audit and mock drill for security contingency.
  Installed security equipment like CCTV, MMG mounted QRT vehicle, night vision binoculars, commando lights, building-mounted security guard posts.

## ADMINISTRATION

- $Arranged\ training\ space\ for\ cadets\ by\ expediting\ the\ sanction\ for\ the\ use\ of\ Dr\ Rajendra\ Prasad\ Govt.\ School.$
- Resolved the problem of water logging, inadequate training space, building maintenance, draining system, inadequate classroom furniture, security lighting, irregular water supply. Constructed water tunnel, replaced electric line with covered electric supply, placed 6 heavy-duty change over switch and 2 electrical panels for easy monitoring of faults Constructed 150 bedded double story pre-Fabricated hostel and three 22 bedded each single story Built state of the art air-conditioned conference hall equipped with the latest technologies. Installed heavy duty submersible motors with 8000 Ltrs tank [2000 x4] capacity for meeting the water requirements of staff quarter and residential area.

  Constructed 16 new temporary accommodation (staff quarters).
- Facilitated the 1st time entry of girl cadets by renovating 1 pre-fabricated hostel into girl accommodation and procuring 8 pre-fabricated bio-toilets for
- Improved quality of education in Air Force School by organizing a Teacher Exchange Program from reputed schools. Developed school infrastructure. Constructed state of the art traffic park, synthetic multi-purpose sports court.

## LIAISION | NEGOTIATIONS

- Released Phase 2 funds from State Government within record time of 5 months vis-à-vis 17 years taken for phase 1 funds. Enhancement of per cadet per day dietary charge from Rs 421 o. Rs 150. Release of 100% scholarship for the cadets by the Government. Enhancement of Grant in Aid from Rs 1.5 Cr per year to Rs 3 Cr.

## HUMAN RESOURCE MANAGEMENT | FINANCE MANAGEMENT

- $Conducted \, 57\, recruit ments \, of \, Group-B \, and \, Group-C \, employees \, on \, permanent \, as \, well \, as \, on \, contractual \, basis. \, Appropriated \, QD \, funds \, for \, use \, as \, per \, the \, provision \, of \, GFR. \, Facilitated \, 2\, Air \, Warrior \, to \, receive \, AOC-in-C \, Commendation.$

#### CONCLUSION

- Specialist in Logistics, Supply Chain Management and Government procurement. Ensures strict adherence to GFR-2017 and relevant Gol orders Challenged the status quo. Introduced e-Procurement GeM & CPPP.
  Diversified the vendor base to improve product quality and reduce cost
  Revamped the process to raise the bar on customer experience. Delivered 90%+ serviceability of stores.
  Enhanced efficiency. Procured latest technology and modern material handling equipment that saved manhours and reduced cost 30%.
  High-stake negotiations with the district administration and government officials

- Installed modern security equipment for enhanced security. NIL Security pilferage
- Strong commitment to commercial acumen, procurement deliverables and customer service excellence.



- MA (Public Administration)
- LLB (Regular)

## **CERTIFICATIONS**

Global Supply Chain Management (Persuing)

## AWARDS / ACHIEVEMENT

Commendation by AOC in C

#### **SKILLS**

- Legal Documentation
- Online Procurement
- Funds Management
- ERP Operations and Adm
- Stores & Warehouse Mgmt
- Accounting of Inventories
- Operations Management
- Supply Chain management
- Disposals

# Wing Commander DP Singh

Age-54 Exp.-34

- in www.linkedin.com/in/dhananjay-singh-b742a78a

A prudent military officer having 34 years of wide ranging experience with proven success in provisioning, procurement, foreign receipt & dispatch, warehousing, accounting of stores, packaging, supply and transportation of aviation stores to sustain production of Aircraft and maintaining Radar and various commmunication systems.

## WORK EXPERIENCE

- Senior Logistics Officer of Air Force Base Repair Depot of Radars and Communication Systems. (Accomplished provisioning, the task of all types of procurements, stores & warehouse management, receipts, packing, dispatches, and transportation through road and air)
- Senior Logistics Officer of Air Force Equipment Depot to provide supply support to Aircraft BRDs. (Total Supply support to BRDs for complete revamp & modification of the fleet, and supply support to all the operating units for maintenance of the fleet)
- Senior Logistics Officer of Command HQ Unit (Management and supply of Ration, Clothing, Petroleum, Gas, IT Systems, MT Vehicle spares)
- Senior Logistics Officer of Air Force Equipment Depot for Western origin fleets of Aircrafts in IAF (Management of stores and Warehousing of aircraft spares, and supply of spares for maintenance of the fleets)
- Senior Logistics Officer of Air Stores Park of Air Force (Catered for all types of supplies required for eastern sector of the country)
- System Administration, and Operations of Pan India Online ERP with more than 8 Lakh types of Inventory, through out service.



- MBA(Specialization in Operations Research) from IGNOU, Delhi -2009(1st DIV)
- Master's Degree(Defence and Strategic Studies) from Madras University, Wellington – 2004(1st DIV)
- M.Tech (Industrial and Management Enga.) from IIT, Kanpur – 1995 (1st DIV)
- BE Mechanical Engineering from Delhi College of Engineering, Delhi University, Delhi – 1986(1st DIV)

## **CERTIFICATIONS**

- 18 Months Aeronautical Engineer's Course
- 6 Months Technical Type Training on AN32 Aircraft
- 2 Months Junior Commander Course
- 12 Months Defence Services Staff Course
- 2 Months Quality Assurance Course3 Months Global Supply Chain
- Management2 Weeks lead assessor course at Institute of Quality Management,
- Jaipur

  2 Weeks course on Operations
  Research and System Analysis at
- 2 Weeks course on NDT checks by radiography techniques at Satyakiran School of NDT

## **AWARDS / ACHIEVEMENT**

- Distinction of receiving a commendation by Chief of Air Staff
- Selected and successfully completed prestigious Defense Services Staff Course from DSSC, Wellington
- Distinction of getting selected as well as successfully completing M.Tech. from IIT Kanpur

#### **SKILLS**

- Looking after safe flight & operations of aircrafts, with emphasis on engine maintenance
- Formulating maintenance plans towards the Aircraft Operations as per the flying requirement of the station
- Associating with defect investigations, modifications, design advice, technical publications and the formulation of integrated logistic support
- Handling spares of electrical & mechanical machinery & analysing cause for breakdown and recommending remedial measures to prevent recurrence
- Developing vendor base for procurement of equipment & components at competitive prices and negotiating maintenance contracts to secure the best interests of IAF
- Coverage on Quality Assurance on Aircraft and Engine Overhaul processes and procurement of technical stores and equipment

## **Gp Capt Praveen Chandra Pandey**

Age-57 Exp.-35.5

🕒 +91 8826769111 🔼 praveen\_pandey1@yahoo.co.in

in www.linkedin.com/in/praveen-pandey-20180317

An Indian Air Force professional in search of prospective assignments to provided expertise gained in the domains of Maintenance Operations, Procurement and provisioning of equipment and spares, Quality Assurance & Control and Manpower Management with an organization of repute.

## INDIAN AIR FORCE (AUG'86 - DEC'21)

- As Squadron Commander, responsible for Overhaul of engines, propellers and aggregates of Transport Aircraft of Russian origin. In addition to this, looked after procurement, provisioning of spares from Ukraine (7 years)
- As Joint Director, ensured procurement, provisioning, contract negotiations, AMCs implementation, annual budget handling and specification formulations of Aircraft specialist vehicles (3.5 years)
- As Chief Engineering Officer of 2 Equipment Depots, looked after the transport, signal, armament, station workshop requirements of an Air Force Station. In addition to this, as Chief of QAI looked after quality control of stored Aircraft spares and inventory management (5 years)
- As Chief of QA of Base Repair Depot, ensured Quality Control of overhaul of aircrafts and its aggregates. Also got various ISO certification to the depot (2 years)
- As Commanding Officer, responsible for operation and maintenance of Air to Ground Range. Also administered demolition of life expired bombs and cartridges (2 years)
- As Senior Technical Officer, responsible for 1st and 2nd line maintenance of AN-32 Aircraft, preparation of servicing schedules, inventory management of technical spares (9 years)
- As Vice President of Examination Board, conducted and evaluated examination for technical air warriors (3 years)



- Msc
- MSc (Military Psychology) (pursuing)

## **CERTIFICATIONS**

- GLOBAL SUPPLY CHAIN MANAGEMENT COURSE AT INDIAN INSTITUTE OF FOREIGN TRADE, DELHI
- MANAGEMENT DEVELOPMENT PROGRAMME IN HUMAN RESOURCE MANAGEMENT FROM COLLEGE OF DEFENCE MANAGEMENT, SECUNDERABAD
- **GROUT TESTING OFFICERS' COURSE** FROM DEFENCE INSTITUTE OF PSYCHOLOGICAL RESEARCH, DELHI
- **HUMAN RIGHTS CAPSULE COURSE AT** INDIAN INSTITUTE OF PUBLIC ADMINISTRATION, DELHI
- DIRECT TRAINER SKILLS COURSE FROM ADMINISTRATIVE TRAINING
- INSTITUTE, MYSORE COURSE ON SOLAR ENERGY AT NATIONAL INSTITUTE OF SOLAR ENERGY, GURGAON
- JUNIOR COMMANDERS COURSE AT AIR FORCE ADMINISTRATIVE COLLEGE, COIMBATORE
- STAFF COURSE AT WELLINGTON,
- JOINT AIR WARFARE COURSE AT COLLEGE OF AIR WARFARE, SECUNDERABAD
- Direct trainer skills course from Administrative Training Institute,
- Solar Energy Course from National Institute of Solar Energy, Gurugram
- Leadership Capsule from Centre for Leadership and Behavioural Science, Coimbatore
- Defence Services Staff Course from Wellington, Coonoor

## AWARDS / ACHIEVEMENT

CHIEF OF AIR STAFF COMMENDATION 2000 HOURS OF ACCIDENT FREE FLYING STARS

## **SKILLS**

- **AVIATION RELATED SKILLS**
- **HUMAN RESOURCE MANAGEMENT**
- **OPERATIONS MANAGEMENT**
- PROJECT MANAGEMENT
- STRATEGIC MANAGEMENT **FACILITY MANAGEMENT**
- PRODUCT MANAGEMENT
- SUPPLY CHAIN MANAGEMENT TRAINING AND DEVELOPMENT
- **ADMINISTRATION**

## **Gp Capt Sanjay Pethkar**

Age-54 Exp.-33

- +91 8130448248 Ssp67kvu@gmail.com
- Group captain in air force /class 'a' gazetted officer
- Helicopter pilot
- Group testing officer in air force selection boards
- Staff in tri services organisations
- Training officer at national defence academy and air force academy
- Commanding officer in air force unit
- Commanding officer in national cadet corps

## INDIAN AIR FORCE (JUN'89 - DEC'21)

- A competent professional with 33 years of qualitative experience in various fields within the Armed Forces.
- A helicopter pilot with 3600 hours of flying experience and adept at all aviation related tasks.
- Well experienced in managing various HR activities like manpower planning, recruitment, performance management, grievance handling, team building.
- Experienced in formulating policies and directives within the service as well as integrating the requirements of different arms of the services to achieve common objectives.
- Experienced in coordinating all activities required to identify training needs of employees to upgrade their skills.
- Experienced in imparting knowledge to ab initio trainees to mould them to fit into the role of the organisation and guide them to be focussed to achieve organisational goals.
- Experienced in ensuring optimum utilisation of material and human resources without compromising on congenial work environment.
- Experienced in maintaining a cohesive team of members by regular improvement in infrastructure, inter-personal relations and hapiness index.
- Experienced in identifying raw talent, nurturing them and guiding them to be inducted as members capable of contributing towrds achievement of organisational goals.



- B.Tech (Mechanical)
- Post Graduate Diploma in Aeronautical Engineering (Mechanical)

## **CERTIFICATIONS**

- Lean Six Sigma Green Belt, KPMG
- Lean Six Sigma Black Belt, KPMG (Pursuina)
- Global Supply Chain
  Management, IIFT (Pursuing)

## AWARDS / ACHIEVEMENT

- First in order of merit in Hazardous
  Goods Storage and Disposal course
- Appreciation by Air Officer in charge Maintenance for maintaining 100% asset serviceability.
- Appreciation by AOC-in-C, Training Command IAF for smooth conduct of Aero-India 2015.

## **SKILLS**

- Supply Chain Management
- Operations Management
- Inventory Management
- Warehouse Management
- Vendor Management
- Project Management
- Human Resource Management
- Audit and Compliance

## Sqn Ldr Disha Tiwari

Age-32 Exp.-10

- 🕒 +91 7204490634 🔼 dishatwri@gmail.com
- in www.linkedin.com/in/disha-tiwari

An incisive and enterprising military leader, specialized in handling multiple projects and liaising at various levels, having experience of ~10 years in Indian Air Force. A result-oriented achiever expert in leading cross functional and diverse teams and adept at management with proven testimony of resource utilization, time & work management and operational risk management. A strategic human resource planner and administrator.

## PROJECT MANAGEMENT

- Performed duties as a Project Manager of Electronic Maintenance Management System, an 800+ Cr software business collaboration with Wipro to transform paper based practices to computer based for Dornier/ AVRO transport fleet.
- Pioneered establishing an MRO unit from the scratch, involved in infrastructural development, manpower planning and provisioning of requisite stores.
- Spearheaded the project for construction of state-of-the-art warehouses with modern equipment for storing hazardous goods.

## **OPERATIONS**

- Supervised the preparations on planning, scheduling and maintenance of aircraft and equipment, prepared progress reports, proposals, requirements documentation, and presentations.
- Part of the Core Team that carried out snag analysis of the aircraft fleet which led to reduction in downtime by 20%.
- Expertise in on site monitoring, conducting of root analysis of failures and streamlining operations to minimize downtime.
- Carried out internal audit of maintenance activities related to aviation to ensure safety of mission critical operations.

## SUPPLY CHAIN MANAGEMENT

- Identified demand gaps to provide seamless inventory management, forecasted demands, shortlisted vendors and optimized inventory.
- Handled supply chain and inventory management of more than 4000 critical spares of aircraft, specialist vehicles and armament stores through indigenous ERP platform IMMOLS.
- Transport and fleet management.
- Expertise in vendor development right from vendor identification stage to onboarding leading to end to end supply chain optimisation.
- Ensured cost effective procurement of materials, tools and equipment.

## HRM AND ADMINISTRATION

- Created a strong team presence, with consistently motivating and engaging employees resulting in higher productivity.
- Assessed training needs, compiled training resources, conducted courses on technical, functional and behavioral aspects, guided personnel on capability development and also evaluated the effectiveness of training programs.
- Controlled & coordinated manpower planning including processing of Annual Appraisal reports, training, career progression, physical & mental well-being, counselling and grievance handling for officers & men.



- B.E. (Electrical Engineering) from M.B.M. Engineering College, Jodhpur in 1997
- MDBA (Marketing Management) from Symbiosis MIS. Pune in 2006
- M. Tech. (Aerospace Engineering) from DIAT, Pune (2007-2009)

## **CERTIFICATIONS**

- **Quality Assurance Service** (Aeronautical) course from Indian Air Force in 2016
- Six Sigma Green Belt Course from Indian Statistical Institute, New Delhi in 2018
- Lead Auditors Course (ISO 9001: QMS) from Bureau of Indian Standard, New Delhi in 2019
- Global Supply Chain Management Course, Indian Institute of Foreign Trade, New Delhi in 2021

#### AWARDS / ACHIEVEMENT

- Certified IAF Para Jumper, Paraglider Pilot, Skier, Scuba Diver and Wind Surfer.
- Official IAF commentator: Aero India Show
- Authored Hindi Motivational Novel 'Vayu Yoddha": Released by Chief of Air Staff and nominated for Hindi Sahitva Academy Award
- First in the order of Merit (M. Tech.), British Aircraft Corporation Trophy, Dr BN Singh award
- Commendation by Air Officer Commanding In chief, Maintenance Command, IAF

## SKILLS

- Data anaytics and analysis
- Strategic PDCA and improvement
- Identifying and leveraging team synergies
- Risk based thinking
- Performance Management
- Change Agent
- Collaborator
- Communicator
- Planner Thinker
- Innovator
- **Problem Solving Approach** Conflict anagement
- Mentoring & Counseling
- Stress Management Crisis Management

# **Ng Cdr Nimish Jain**

ge-45 Exp.-25

+91 9678244989 🖾



Nimish7776@gmail.com

www.linkedin.com/in/wing-commander-nimish-jain-86517424

A multi-faceted professional with demonstrated military leadership offering 25 years' experience in domains of managing the Operations, Projects, Supply Chains, Provisioning & Logistics, Risk & Crisis. Adept at strategic leadership and planning, developing cross functional teams, mission accomplishment during challenges. Skilled in design, Development and Implementation of Training Programs, Establishing & Sustaining Quality/Environment Management System, Formulating Policy and conducting Auditor Program & Plans, HR Business Partnering consistent with business strategy for continual improvement & organizational growth in dynamic, highly competitive environment.

## TRAINING & DEVELOPMENT: (AIR FORCE TECHNICAL COLLEGE: 2016-2021)

- Designed & developed more than 50 Training Program and Training Aids for international/domestic aeronautical engineers including first ever NDA B. Tech. and Integrated M.Tech. program launch.
- Improved training effectiveness from 2.6 to 3.2 Sigma through consulting critical issues such as culture, productivity & trainees management trends.
- Managed revolutionary change of e-training on e-MMS project.

## STRATEGIC MANAGEMENT (VICE PRESIDENT (ELECTRONICS): EXAM BOARD: 2013-2016)

- Strategic/MRO Production planning of weapons/equipment for acquisitions & overhaul over 1000 million Rupees with technology cell.
- Drafted RFP's, conducted tendering & cost-negotiation, concluded contracts, coordinated supply chain management, budget planning and techno-logistic support to over 200 Bases
- Conduct of more than 100 promotion panels, skill upgradation, examination material and evaluation process.
- Implemented QMS (ISO 9001) and EMS (ISO 14001) and conducted more than 20 internal / external audits.
- Changed philosophy of QAS (Aeronautical training) from theoretical to practical
- Pilot project commissioning of ERP like e-training, e-mms, e-mms
- Launched Reliability & Maintainability training laboratory
- Guidance and implementation of 100+ problem solving projects

## HUMAN RESOURCE MANAGEMENT (HRPO: BASE REPAIR DEPOT: 2009-2013)

- Managed resource planning, allocation/Re-allocation, performance appraisal, grievances redressal, disciplinary action, employee engagement and documentation for over 2000 personnel at manufacturing depot.
- Formulated policies/SOPs for standardization, streamlining, faculty development program, budget planning and control and ensured 95% retention of desired skilled manpower.
- Designed a methodology for "right talent at right place at right time" and resolved the productivity problem with 12% reduction in re-work.
- Facilitated cordial industrial relations, complying with compliances, managed enquiries and managed ERP IMMOLS for e-inventory.
- Planned & developed socio-cultural activities/infrastructure for employee's welfare including Officers/Airmen Mess/Air Force Wives Welfare association and Station Canteen Stores Department and increased satisfaction index level from 2.4 to 3.1 sigma.

## PROJECT/OPERATIONS & TECHNOLOGY MANAGEMENT (SENIOR PRODUCTION ENGINEER: OPERATIONAL BASES: 1997-2007)

- Played vital role in Kargil Operation and Post Parliament Attack Activation encompassing mass mobilization of the missiles system assets, personnel and security safety and welfare of the
- Defining KRAs/Goals, induction & orientation plans which include communicating the job roles, monitoring performance, identifying skill gaps and facilitating learning & capability building.



 BE Electical & Post Graduate Program in Management in Operations and Systems(IT) from IMT Ghaziabad.

## **CERTIFICATIONS**

Global Supply Chain Management from IIFT, New Delhi

#### AWARDS / ACHIEVEMENT

Commendation by Air Officer Commanding in Chief

#### **SKILLS**

- Leadership
- Analytical
- Strategic Planning
- Violence ManagementEfficient Resource Utilization
- Ability to inspire team Members
- Quick Decision Maker.

## **Gp Capt BN Sharma**

Age-47 Exp.-26

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in www.linkedin.com/in/bn-sharma-27475621

Group Captain BN Sharma serving as Chief Technology Officer (CTO) at Project Management Group (PMG), Indian Air Force. He is graduated from Govt Engineering College Jabalpur in the year 1995 in BE Electrical branch. He also has a Degree on Post Graduate Program in Management (MBA) in Operations and System from IMT Ghaziabad. He has 26 years of experience, in military leadership driven Projects & Contract Management, Infrastructure & Facilities development, Supply Chain Analytic & Inventory Management, Head of Engineering Dept at Air Force Academy Hyderabad and other assignments.

#### WORK EXPERIENCE

- Chief Technology Officer (CTO) at Project Management Group, Air Force (PMG, AF) from Feb 2018 to Jan 2022. Different project sites were commissioned within the stringent time period with efficient Supply Chain Management Analytic. Responsible for maintenance and operations of Communication Equipment & links and maintenance & operations of IT related equipment at Air Force Station Dadri.
- Chief Engineering Officer at Advance HQ Central Air Command, Lucknow from Dec 2016 to Jan 2018. Responsible for terminal execution and completion of Air Strip at Lucknow – Agra Expressway. Completed the Air Strip part of work in coordination with Uttar Pradesh Expressways Industrial Development Authority" (UPEIDA).



- Mcom, Inter ICWA,
- MSc(Defence and Strategic Studies), Qualified NET as Asst Professor in Defence, Strategic Studies and International Relations from UGC

## AWARDS / ACHIEVEMENT

■ Worked for two years as Research Fellow in Centre for Air Power Studies (A key research establishment of Indian Air Force on lines with IDSA, USI etc). Published a thesis on India's Security Concerns.

## SKILLS

- Considerable experience in handling HR
- Administration
- Finance
- Govt Accounting and Auditing

# **Gp Capt S Kulshrestha**



+91 8826637041 Skay.mkay@gmail.com

Looking for working in the field of HR, Administration, Finance and Accounts

## WORK EXPERIENCE

34 years in the Finance field of Indian Air Force, worked in highest formation in the Finance Department of IAF, Ministry of Defence including Indian Navy. Handled HR related issues in various formations of IAFPAN India.



- B E (Mechanical)
- M E(Mechanical)
- Aeronautical Engineering)
- MDBA(Business Administration)

## **CERTIFICATIONS**

■ DGCA Paper I(Air Rules & Regulations),DGCA Paper II(General Rules & Maintenance Practices), MiG 27 fighter aircraft course, Quality Assurance (Aero) Course, Senior Engineers Management Orientation Course, Workshops on Leadership & Management

## AWARDS / ACHIEVEMENT

Chief of Air Staff
 Commendation, Appreciation
 Letters from Higher Formations

## **SKILLS**

- Training & Coordination
- Human Resources
- Management
- Technical Administration
- Organizational Skills
- Team Building & Leadership
- Problem Solving & Councelling,

## **Gp Capt CA Somiah**

Age-56 Exp.-34

- 🕓 +91 7411657195 🛛 somaiah\_01@yahoo.co.in
- in email- somaiah\_01@yahoo.co.in . Name C A Somaiah

Head of Maintenance of Frontline Fighter aircraft. Tenure at Air HQ,Delhi for policy formulation and provisioning of all Parachutes and survival equipment and Small Arms & Ammunition for IAF. Commanding Officer for 03 different units of IAF one concerned with overhaul and Maintenance of 04 fighter aircraft aeroengines, one concerned with 1250 Abinitio Airmen training and one concerned with testing, supply and storage of missiles, rockets and bombs. Post Graduate Guide and Instructor for ME courses. Training Coordinator for 23 specialized institutions for 800 courses annually.

#### WORK EXPERIENCE

I have been in charge of policy formulation and provisioning of All Parachutes, Safety equipment and Small Arms and Ammunition in Air Head Quarters, Delhi. I have been in charge of the coordination activities for Maintenance of a fighter aircraft involving almost 40 aircraft. I have in charge of the Air Force establishment concerned with the overhaul, repair, defect investigation and storage of 4 types of fighter aircraft aeroengines with Hindustan Aeronautics, DRDO and DGAQA. I have been an approved guide for M Tech courses under Pune University and took M Tech subjects. I have been a Training Coordinator for 23 specialist training institutions for over 800 courses annually. I have been in charge of a Airmen training Institute undertaking the administration, training and education of around 1250 abinitio airmen. I have been in charge for the testing of missiles and the assembly, storage and supply of missiles, bombs and rockets in a Frontline aircraft base.



Bachelor Degree in Business
 Administration from Annamalai
 University

## **CERTIFICATIONS**

- GSCM, IIFT Delhi
- Diploma Security Officers Trg
- Communication & Networking,
- CISCO Certified Network Associate
  Certificate, Grintek Ewation South
- Certificate, Israel Aircraft Industry
   Ltd. Israe
- Certificate, NBCD and Firefighting

#### AWARDS / ACHIEVEMENT

- Awarded by the Chief of Integrated Staff Committee Year 2011
- FOC-in-West-Year 2004
- CISC 2011

## **SKILLS**

- Contract Framing & Negotiations,
- Communications Network management,
- Geo political Situational Awareness.
- Awareness of high potentials of rural population and bridging the gap between industry and agriculture for socio economic reforms

# **Cdr Jagbir Singh**

Age-53 Exp.-34

- 9968509701
- ✓ Ja
  - Jagsdpk@gmail.com
- in Jagsdpk@gmail.com

Dynamic, result-oriented and multifaceted officer from Indian Navy with 30+ years of diverse experience in operations, communications & Networks, security, administration and project management. Expertise in Analysis of AI data, data collection and analysis using statistical tools and risk mitigation. Experienced in interactions with various PSUs and other Civil agencies, MoD in maintaining operational readiness of equipment and their high performance. Additionally associated with people associated with agriculture business

## PROJECT MANAGEMENT AND OPERATIONS

- Defence Procurement Procedures in depth knowledge
- Budget Management, Forecasting, Planning
- Identification of Various Suppliers
- Safe Navigation of ship handling at sea

#### HR ADMINISTRATION

- Discipline, promotions, leave, work scheduling, counseling
- Logistics management for personnel
- Employment of personnel to take best out of their skills Motivation, skill development

#### **ACHIEVEMENTS**

- Planning & Development of State of Art Technical infrastructure defence projects,
- Concluded various high value projects involving Indian PSUs and other foreign Partners,
- Conduct of Evaluation of equipment,
- Participated Survey of Coastal Area adjoining Kutchh region of Gujaratand Prepared documentation
- Prepared many documents for ready reckoner

#### **FUTURE GOALS**

- Bridging the Gap Between industries and farmer. Encouraging Setting up of food processing parks and stowage facility in each district based on their produce and creation of jobs in rural areas to reduce displacement of personnel towards cities.
- Project management and Infrastructure development
- Investment Professionalism.
- HR Administration



- Advance Diploma in Quality Health Safety and Environment, Acharva Nagariuna University
- Bachelor of Engineering in Electronics and Communications, Andhra University

## **CERTIFICATIONS**

- Global Supply Management, IIFT Delhi
- Professional Scrum Master (Pursuing)

#### AWARDS / ACHIEVEMENT

Commendation by The Flag Officer Commander-in-Chief of Western Naval Command for in-house innovative repairs of Sonar and ESM onboard Submarine

## **SKILLS**

- Project Management
- Operations Management
- Supply Chain Management
- Cross-Functional Leadership
  Training and Development
- Peoples oft
- Peoplesoft
- Java
- Oracle SQLIntegrity
- Commun
- Communication
- Decision-makingAnalytical Skills
- Adaptability

# Lt Cdr Raj Shekhar Chokkakula

Age-33 Exp.-12

Naj5 7032247017 🔼 raj5

☑ raj5092@gmail.com

in www.linkedin.com/in/shekhar-raj

Dedicated, responsible and innovative Professional offering 2 years of experience in Infosys and 10 years of diverse and extensive service in Indian Navy. Experience in Project Management, Human Resources Management, Technical Management, and Operations Management. Adept at resource optimization and coordinating large scale mega events. Ability to excel in Team oriented environment that involves performance analysis and problem-solving skills. Possess strong mentoring and relationship management skills.

#### PROJECT MANAGEMENT:

- Coordinated project worth 100+ Cr for major installation/ repair of Ships and Submarines w.r.t Electrical package including weapons and sensors involving end to end management of project activities pertaining to project schedule (planning and management), resource management, procurement, quality and risk management.
- Saved ex-chequer of approximately 10+Cr by undertaking in-house installation of sensors onboard SSK class of submarines
- Administered Contract management involving preparation of Scope of Work, RFP's, floating tenders, conduct of pre-bid meetings, technical and cost negotiation meetings and conclusion of projects

#### **OPERATIONS MANAGEMENT:**

- Coordinated and led a team of 30+ naval personnel towards conducting of COVID vaccination drive for all serving personnel and their dependents (approximately 20,000 personnel)
- Led a team of 20+ technical personnel as HoD for operations, maintenance and upkeep of equipment resulting in 100% availability of systems for operational deployment.
- As a Production Manager of three sections, administered 70+ technical professionals towards completion of various tasks onboard ships and submarines including Over-time management, welfare and resolution of professional issues for enhanced productivity in unionized work at Naval Dockyard.

## SUPPLY CHAIN MANAGEMENT:

- Managed procurement of spares for submarine refits, analyzed consumption pattern, created forecast and maintained optimal spares to minimize downtime thereby increasing efficiency by 20%
- Introduced indigenously developed underwater cables by Indian OEM there by scaling down dependency on OEM leading to increasing delivery timeline efficiency by 30% and saving exchequer of approximately 10+ Cr
- Oversaw the project worth of approximately 10+Cr of maiden installation of ATAS (Advanced Towed Array Sonar) onboard Ship and modern periscope onboard submarine with the assistance of OEM

## IT MANAGEMENT:

- Adhering to the Indian Navy guidelines and policies, executed security audits of 500+ desktops, thin clients and servers hosting confidential data ensuring no security breach
- Handled the pilot project on the implementation of Peoplesoft ERP towards developing modules of Payroll, Human Resources and Benefits for U.S.A retail giant Delhaize.



- 2020, MBA (HR and Finance) Vinoba Bhave University, 68.8
- 2010, B.E. Marine, Marine Engineering and Research Institute, Jadavpur University, Kolkata, 75.2
- 2004, XII, CBSE, B.R.D.A.V Public School, Begusarai, 86.2
- 2002, X, CBSE, B.R.D.A.V Public School, Begusarai, 89.2

#### **CERTIFICATIONS**

- Certificate in Global Supply Chain Management from IIFT Delhi (Pursuing)
- Lean Six Sigma Green Belt Certificate from KPMG (2021)
- PMP (Pursuing)

#### AWARDS / ACHIEVEMENT

- Amongst the few officers from the course to Command an afloat unit and a Naval Detachment as OIC
- Awarded 'Commendation' By Commander-In-Chief for devotion to duty for the relief and rescue work undertaken during the Ops Sahayam. carried out at Minicoy Islands during cyclone Ockhi

## **SKILLS**

- Operations
- Logistics/Supply Chain Management
- Project & People Management
- Risk Management & Team Leadership

## Lt Cdr Kumar Himanshu Shekhar

Age-34 Exp.-10.5

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- in www.linkedin.com/in/kumar-himanshu-shekhar-42b93922

A result-oriented Naval Officer with 10+ years of experience in operations, logistics, supply chain management, people management and proficient in leading mission-critical operations. A strategist with skills in team building, tactical communication and proven abilities in planning and managing multiple resources.

## Logistics/Supply Chain Management

- Undertook strategic planning & distribution management of critical spares and supplies, to ensure last mile logistic support onboard various naval establishments, ensuring operational readiness of the respective field units and reducing the downtime due to lack of spare parts by over 20%.
- Undertook budget forecasting, demand planning, inventory control for safety and firefighting equipment onboard warships, ensuring availability of critical equipment & spares throughout the year. Reduced the annual maintenance budget by over 15%.
- Materialised annual maintenance contracts including Request for Proposal, supportability and inventory control for various supply and services worth over Rs10 Crores.
- Improved revenue collection by over 12% at Canteen Stores and various other retail stores in the establishment over a period of 2 years by effective vendor management, planning product mix and redesigning shelf space.

## **Operations**

- Led a cross functional team of over 100 personnel to ensure efficient day to day functioning of facilities spread over 150 acres, overseeing security, supply chain, hygiene, grievance redressal, repair projects & contracts worth over Rs. 2 crore per annum.
- Ensured effective liaison with multiple stakeholders (ship's staff, dockyard, OEMs and technical support team) for timely completion of major repairs of a frontline warship, ensuring availability for mission critical requirements..
- Led the disaster relief response during Cyclone "Ockhi" (2018), distributed 600 tonnes of relief materials & 8000 tonnes of fresh water to a population of over 10000 on Minicoy Islands (Lakshadweep). Operationalised the only Helipad on the Island by overnight clearance of the entire area for emergency evacuation.
- Planned and executed maiden beaching operations in inaccessible parts of Andaman and Nicobar Islands post tsunami, enabling ratification of strategic locations to undertake amphibious exercises.
- Maintained operational readiness of the ship at all times and ensured swift response in case of emergencies such as fire, security threats, emergency evacuations, relief operations etc.

## Project & People Management

- Led the installation of a new communication system and setting up of a communication centre on the Minicoy islands (Lakshadweep), thereby ensuring safe and secure communication of the detachment with the ships at sea and mainland.
- Conceptualised and designed operational resource management matrix for identifying hazard and risk during operations at high sea. In addition, provided mitigation measures to increase efficiency and delegated responsibilities amongst the crew.
- As Commanding Officer and Divisional Officer mentored trainee officers and sailors on personality development, decision making, and setting up goals through emotional support and role modelling. Undertook performance evaluation, promotion, appraisal, work scheduling, addressing personal grievance.

## Risk Management & Team Leadership

- As a Commanding Officer, ensured safety and security of Oil Rigs in areas adjoining Mumbai Coast via rigorous and continuous 24\*7 patrolling and thwarting off any potential threats.
- Implemented behavioural changes & new safety measures onboard as the designated safety officer; led bi-weekly Safety meetings to reduce unavailable man hours due to injury by 16%, eliminating the need of 240-manhours on ships.

## Sainik School, Tilaiya

- Implemented Government e-Marketplace (GeM) a GOI online procurement portal & set up the process of e-tendering on Central Public Procurement (CPP) Portal to streamline the entire procurement process. Reduced the overall budget by 12%.
- Effectively liaisoned with the civil authorities i.e CPWD, PWD, EWD, RCD etc for providing efficient support and early completion of many infrastructure projects i.e construction of roads inside campus, filtration plant, construction of hostel etc.



- Bachelor of Engineering( Electronics and Communication), MD University
- Post Graduate Diploma in Management (Operations
- Management) (IMT Ghaziabad)

  Global Supply Chain
  management Course ( IIFT, New
  Delhi)

## **CERTIFICATIONS**

- Project Management Professional PMP), PMI USA
- Professional Scrum Master (PSM), Scrum.org
- Certificate Program in Data
   Science and Python Programming from IIMK
- Lean Six Sigma Green Belt from KPMG
- Salesforce Admin Certification

#### AWARDS / ACHIEVEMENT

- Completed a complex project of Indian Navy of national importance in a time bound manner, accomplishing user acceptance with 100% satisfaction, and accordingly awarded Commendation by Scientific Advisor to RM
- Completed a Project for operationalization of a vintage fire control system with innovation and analytical thinking and thus was awarded with prestigious Commander-in-Chief Commendation Batch.

## **SKILLS**

- Project Management
- Operation
- IT Project Management
- Leadership
- Agile Methodologies
- Strategic Management
- Team Management
- Risk Management
- Supply Chain Management
- Python
- MS Project
- Agile & Scrum framework
- PMP
- Scrum Master
- JIRA
- Microsoft Suite
- Data Science & Analytics |

# **Lt Cdr Kushal Pandey**

Age-33 Exp.-11.5

9052472172 🖾 kushalpandey@hotmail.com

in www.linkedin.com/in/kushal-pandey-87b290171/

Skilled project manager with ability to build and motivate high-performing teams. Over eleven plus years of experience in Indian Navy and Accenture Services Pvt Ltd working with Modernized Weapon systems, IT and other critical system projects. Committed to rapidly and efficiently completing projects by leveraging team-based frameworks to best leverage available business opportunities.

## Project management (IT and Strategic Systems)

- Handled a project for strategic system installation worth INS 50 Cr meeting target timelines, wherein the job included stakeholder engagement, tracking & reporting project scope, which effectively resulted a cost saving of INR 1+ Cr and 100% deliverables with user satisfaction.
- Led a project for optimization of a strategic system adopting innovation, systematic approach, critical thinking, demonstrating effective planning, team management and agile project management in order to optimize the business performance.
- □ Identified, tracked, managed & designed risk/ problem identification & developed mitigation plan & reduced the risks in the critical path from 25% to 10%.
- As part of team responsible for portfolio governance, formulated standards, common templates, tools, processes, best practices, lesson learned registered, metrics & indicators in standard operating procedures.
- Established working relationships and routinely interface with project sponsors, business stakeholders, Subject Matter Experts (SMEs), and other functional partners.
- Designed and implemented Thin Client Computing system and smart classroom project in a Naval establishment towards modernization/enhancement and transformation of existing training system.

## **Leadership and Operations**

- Been at forefront of various military operations involving readiness of Warships, crisis management & team building.
- Ensured business continuity by performing scheduled operations, inventory management, root cause analysis of defects and oversaw restoration of operations during breakdown and standardization/improvement of existing systems.
- As Technical Manager, led a team of 12 members, onboard the ship and ensured 100% availability of systems with minimal downtime.
- Successfully accomplished time-bound targets by effective collaboration with multiple stakeholders, both inter & intra organizational additionally carried out internal and external audits for various projects.

## IT and Cyber Security (IN and Accenture Services Pvt Ltd)

- Prepared effective security strategy and successfully implemented measures to ensure protection of confidential data on more than 180+ systems at a time.
- Implemented and maintained information security management programs to comply with laid down policies and business standards.
- Handled IT security project for a training organization of Indian Navy.
- Worked for a project for an Australian Telecom giant as Software Developer, following were the responsibilities Attending the Client Meetings to get the Business requirements, Ensure that design, code and testing confirm to quality guidelines, Co-coordinating with the Offshore Team to convey the Project Requirements and building and maintaining customer relationship.



■ B.Sc.

## **CERTIFICATIONS**

Certificate in Global Supply Chain Management

## **SKILLS**

- Strategic
- Operational
- Financial and Logistics **Planning**
- Training and Development
- General Administration.

## **Gp Capt Ajay Bhatt**



+91 9958461504 Sarika\_ajay2003@yahoo.com

An accomplished professional, offering nearly 32 years of experience as Commissioned

Officer in Indian Air Force. A keen planner and implementer with track record of implementing operational policies/norms, systems and controls, achieving time bound results during the career span. Acted as Directing Staff in Cat A Establishment, Operational Cdr of a Sqn in a UN Mission, Joint Director Capital Procurements, Joint Director Joint Planning, Director Flying Exercises, Commanding Officer of a unit and Operational Planning Staff at Command HQs. Resourceful in administration and supervision. Provided instructional leadership and guidance in the organization.

## WORK EXPERIENCE

Functioned as flying Supervisor, Directing Staff for conduct of Operational courses and imparting operational awareness to IAF pilots. Engaged in Planning, coordination and execution of peace missions under UN mandate. Handling Capital Procurement activities at Air HQ level. As Director Flying Exercise Operational and Financial planning, coordination with various govt offices, execution of various activities with foreign countries. Long Term Perspective Planning and Coordinating op issues pertaining to three services Strategic planning as part of Operational Planning and Assessment Group. As Commanding Officer of Sqn planning, coordination and execution of unit tasks and motivating staff to achieve desired results. Modernization, Training and Operational planning and tasking of IAF assets at Command Hqs.



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