



INDIAN INSTITUTE OF FOREIGN TRADE

(A Deemed University under Ministry of Commerce)



SUMMER PLACEMENT REPORT 2016-18

DELHI

KOLKATA



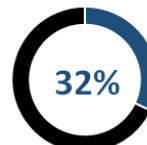
BATCH PROFILE



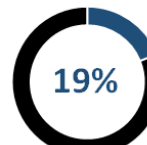
0 MONTHS



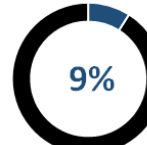
1-11 MONTHS



12-23 MONTHS



24-35 MONTHS



>36 MONTHS

The class of 2016 -18 saw an increase in gender diversity with 28% female students. Diversity in background is another highlight of the batch with students coming from various fields such as Medicine, Chartered Accountancy, Law Humanities, Commerce, B-Pharma to name a few. Almost 70% have prior work experience across sectors such as BFSI, Automobile, Consulting, Systems, Consumer Durables, IT/Telecom, Manufacturing, Trade etc.



28%
Female

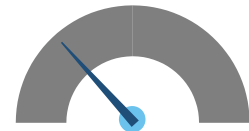


18.2 Months
Avg. Work Ex.



70% Batch with
Work Ex.

Pre-MBA Qualifications like
CA/CS/CFA/FRM/NISM



20%

Diversity of Previous Work Experience

IT
47%

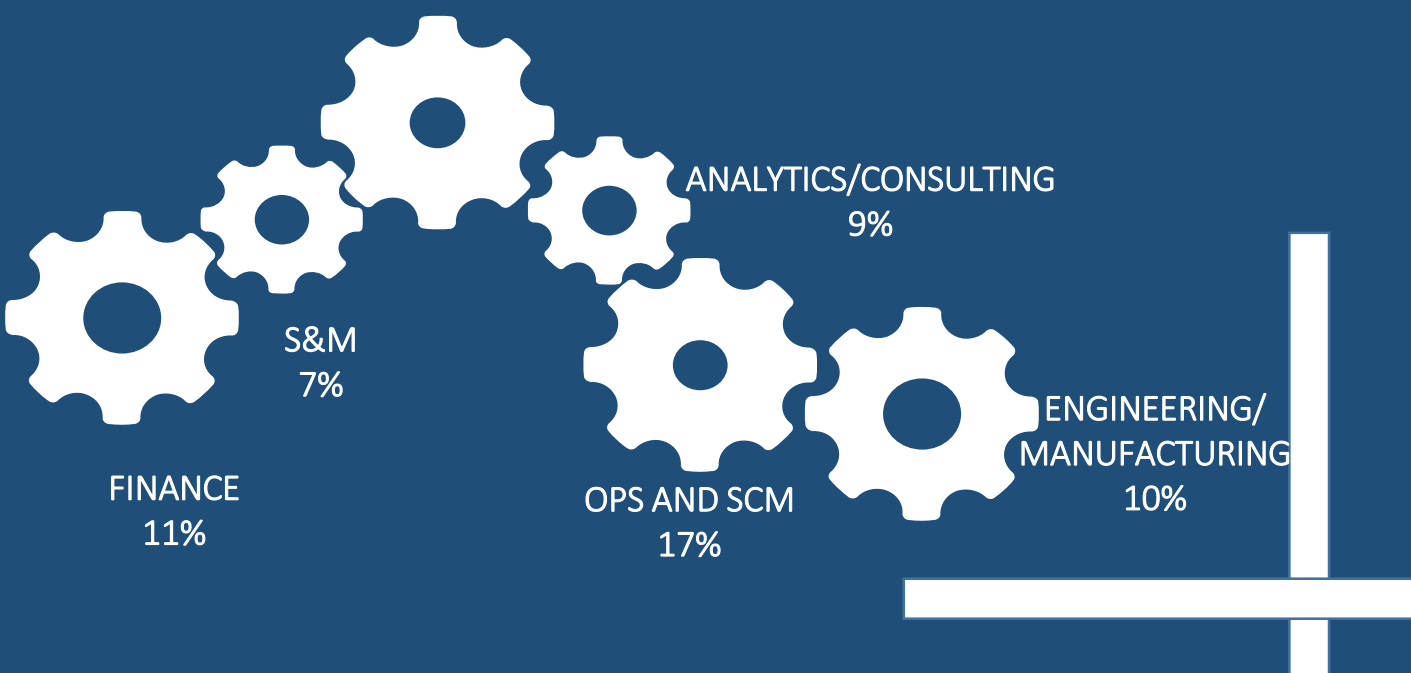
ANALYTICS/CONSULTING
9%

ENGINEERING/
MANUFACTURING
10%

OPS AND SCM
17%

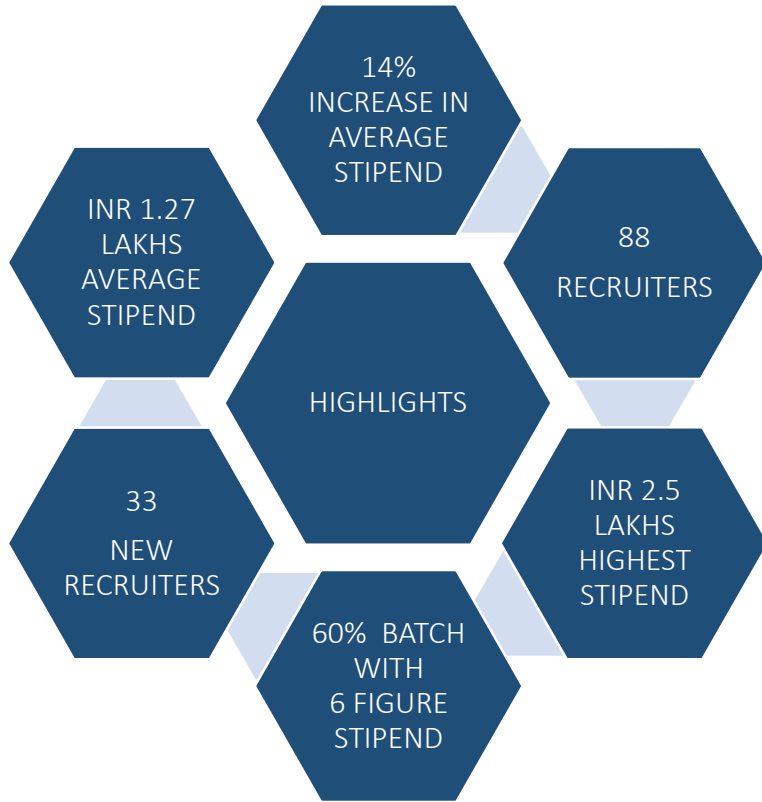
FINANCE
11%

S&M
7%

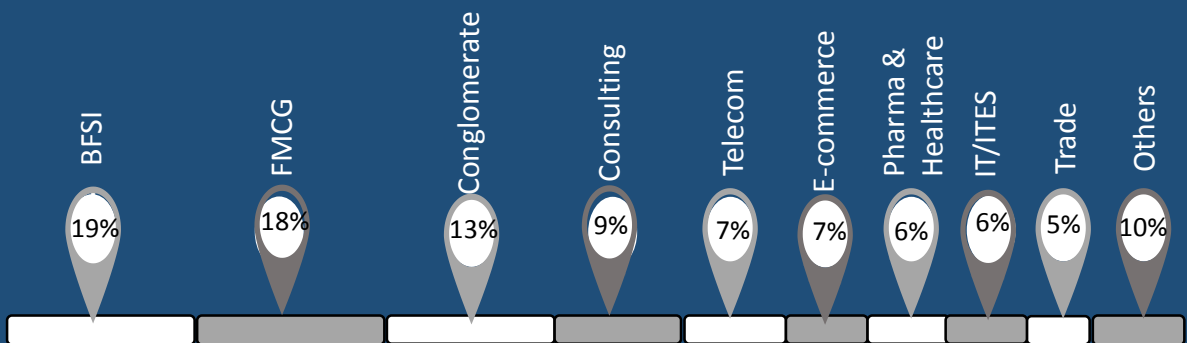
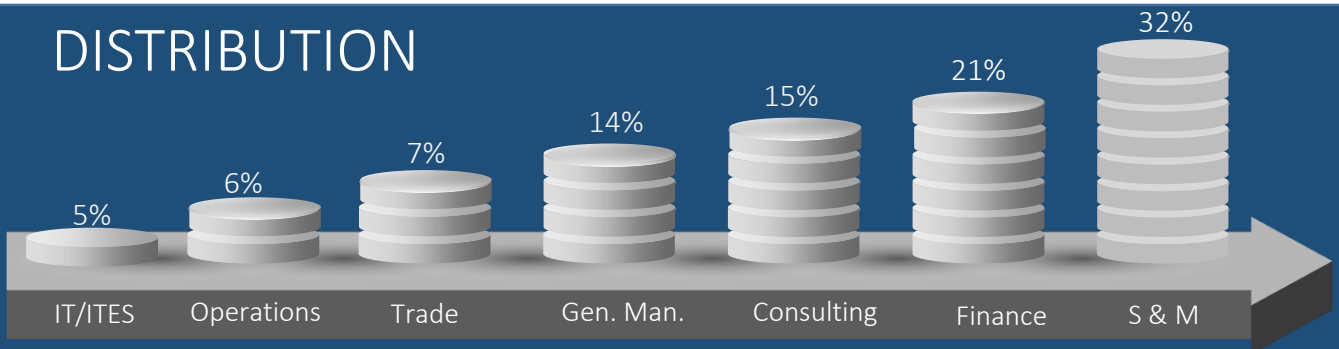


PLACEMENTS OVERVIEW

AVERAGE STIPEND



DOMAIN-WISE DISTRIBUTION



SECTOR-WISE DISTRIBUTION

NEW RECRUITERS



RECRUITERS

Sales and Marketing

HUL
ITC
GCPL
Nestle
Marico
ColPal
Shell
GSK
Dabur
L'Oreal
Philips Lighting
Britannia
PvM
Vodafone
Sony

Janssen
Eli Lilly
Medtronic
Genzyme
Boston Scientific
Becton Dickinson
Madura Lifestyle
Idea
AkzoNobel
HT Media
Titan
Tata Motors
L&T
Shopclues

IT/ ITeS

Google
MakeMyTrip
TCS

Infoedge
Wipro

Finance

Goldman Sachs
JPMC
GE
BNY Mellon
Duff & Phelps
Nomura
Citi Bank
DBS
Axis Bank
ICICI Bank
IDFC
HSBC
Sun Pharma
Walmart
Indus Valley Partners
SIDBI VC
CapitalVia
Tata Capital

Consulting

GEP
Bain
Synergy
PwC
CEB
Gartner
Russell Reynolds
Capgemini
CBC
Wipro

Operations

Amazon
BCCL
Maersk Line
Damco
Tata Steel
Raymond
Mafatlal

Trade

ITC
ADM
Louis Dreyfus
WTO
OECD
Tata International
Mount Meru
Group
GAR

General Management

Boeing
Mahindra
Airtel
GPL
RPG
JSW
Future Group
Bosch

Note : The above list is not exhaustive but just an indication of the range of companies visiting IIFT

DOMAIN WISE DETAILS

SALES AND MARKETING

- First time association with **HUL, Nestle, Colgate-Palmolive, Philips Lighting, Perfetti Van Melle** further strengthened IIFT's position in the this domain
- **ITC, Godrej Consumer Products Ltd, L'ore'al, Shell, Britannia, Dabur, Marico and Akzo Nobel** made a whopping **42** offers
- Big names in the Pharma sector such as **Janssen, Medtronic, Eli Lilly, GSK CH Boston Scientific, HCAH, Becton Dickinson** and others recruited **18** students
- **Airtel, Vodafone, and Idea** made a total of **20** offers. **Sony** and **HT Media** recruited in the Media and Advertising Sector

IT/ITES

- About **5%** of the students were placed in the IT/ITES sector in companies such as **Amazon, Shopclues, Make My Trip, Infoedge, TCS, Wipro** and **Gartner**.



37% (S&M, IT/ITES)

FINANCE

- **GE** continued to hire for its prestigious **FMP** Program
- There were several new associations such as **BNY Mellon, Sun Pharma, Walmart, IKEA** and **Capital Via** to name a few
- **Goldman Sachs** and **JPMC** offered roles for investment banking, credit analysis and corporate treasury while **Nomura** offered its wholesale strategy role
- **DBS, Axis Bank, ICICI Bank, IDFC Bank, HSBC** made 39 offers in retail banking, general management, commercial banking and strategic transactions roles
- Niche Roles in financial advisory and front end investment banking were offered by companies like **Duff & Phelps** and **IVP** while **RPG** and **Sun Pharma** offered corporate finance and trade finance roles respectively



21%

DOMAIN WISE DETAILS

STRATEGY AND CONSULTING

- **Bain** visited IIFT for the first time and hired the most number of students from a single campus
- **Boeing** also participated in the placement process
- **GeP** offered niche operations consulting role while **Synergy** offered its financial advisory role
- **PwC** offered its Government advisory role
- **Capgemini, CBC, Wipro, TCS,** and **Manthan Advisors** continued their association with IIFT



15%

OPERATIONS

- **Citibank** offered its Operations and Technology role
- Companies like **Amazon, Raymond** and **Tata Steel** continued to hire in big numbers
- **Damco** got associated for the first time while **Maersk Line** continued its association with IIFT



14%

GENERAL MANAGEMENT

- **Mahindra and Mahindra, Airtel, Godrej Properties Ltd.** and **Axis Bank** continued to hire for their general Management roles
- **RPG, L&T, Bosch, Future Group** and **Jindal Steel Works Ltd,** participated in the placement process for the first time

7%

TRADE



- Big names in Trade such as **Archer Daniels Midland** and **Louis Dreyfus** recruited in large numbers
- Other companies in this domain included **ITC, Tata international** and **Mount Meru Group**
- **OECD** and **WTO** hired for their Paris and Geneva offices respectively



6%

DIRECTOR'S MESSAGE



“The Summer Placement Process this year has cemented the position of IIFT amongst the top B-schools in India. The perfect composition of our course structure, meets the industry requirements, and this has resulted in continued rise of offers per company. It is the contribution made by the institute’s faculty which have helped IIFTians reach these heights.”

- Dr Surajit Mitra, Director & Vice Chancellor- IIFT

FACULTY MESSAGE



“The quality of students IIFT provides to the corporate world has been setting a benchmark. The Summer Internship Program at IIFT has led to the development of long lasting relations of the institute with many organizations. I congratulate the batch of 2016-18 for their outstanding performance in the summer placements.”

Prof Harkirat Singh, Corporate Placement Advisor, IIFT

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