

## Brief Profile – Dr. Pralok Gupta

Dr. Pralok Gupta is currently working as Assistant Professor (Services and Investment) at the Centre for WTO Studies, Indian Institute of Foreign Trade, New Delhi since May 2012. Earlier, he has served in the UP State Civil Services and Industrial Finance Corporation of India. Dr. Gupta has a Ph.D. in Economics and Social Sciences from Indian Institute of Management (IIM), Bangalore and has also been a visiting and full time faculty to various institutions in India including Indo German Chamber of Commerce.

Dr. Gupta has been actively engaged in policy making by Ministry of Commerce and Ministry of Finance on various trade and macroeconomic issues. He has been actively involved in FTA negotiations and discussions of the Government of India with other countries such as New Zealand, Israel, Latin American countries and the ongoing Regional Comprehensive Economic Partnership (RCEP) discussions.

Apart from these engagements, based on his expertise, Dr. Gupta has been appointed as **Member of the ‘Task Force on Services Sector Exports’** by Ministry of Commerce, **Member (Sectoral Expert) of the ‘Inter Ministerial Sub-Group on Data in Trade in Services’** by Ministry of Commerce, **Member of the ‘Technical Group on Data in Trade in Services’** under the Chairmanship of the Director General of Commercial Intelligence and Statistics, Kolkata and **Member of the ‘FICCI National Council on Services’** by Federation of Indian Chambers of Commerce and Industry (FICCI).

Dr. Gupta has been actively engaged in providing training on various trade issues to the delegates and diplomats from developing and Least Developed Countries (LDCs). He has also been involved in providing specialized training to high level delegation from various LDCs including Ethiopia, Mongolia, Myanmar and Afghanistan and has developed specialized courses and case studies for such specialized training programs for the LDCs.

Dr. Gupta has also been associated with various consultancy and research projects for corporate bodies, the government and international and multilateral institutions, such as the **Organization for Economic Cooperation and Development (OECD)**, the **British High Commission**, **UKIERI**, **European University Institute**, **South African Institute of International Affairs**, **National Council for Applied Economic Research (NCAER)**, **Indian Council for Research on International Economic Relations (ICRIER)** etc. He has presented his research work at various international conferences including the **Royal Economic Society, London**, **UN-ESCAP, Bangkok**, **Venice International University, Venice** etc. He has been actively engaged in publishing books, book chapters and journal articles at national and international levels.

# DR. PRALOK GUPTA

Assistant Professor

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## Education

<b>PhD (FPM)</b>	Economics & Social Sciences, Indian Institute of Management Bangalore (June 2007-March 2011), Course CGPA- 3.34/4.00
	<b>Dissertation Title: Regulatory Barriers Affecting Factor Mobility in International Trade in Services: Measurement and Implications</b>
	<b>Dissertation Committee: Prof. Rupa Chanda (Chair), Prof. A Damodaran, Prof. Anubha Dhasmana</b>
<b>Master of Business Economics (MBE)</b>	Devi Ahilya University, Indore (1996-1998), CGPA- 10.00/10.00 Major: Finance
<b>Bachelor of Science</b>	Allahabad University, Allahabad (1992-1995), 72.67% Aggregate

## Experience

Presently working as Assistant Professor (Services and Investment) at the Centre for WTO Studies, Indian Institute of Foreign Trade, New Delhi since May 2012, key responsibilities include:

- Researching on international trade issues including the WTO and regional trade agreements and on emerging issues such as Global Value Chains, E-commerce, Mega FTAs, Bilateral Investment Treaties etc.
- **Providing training on services trade issues to trade officers and diplomats of India and other developing and least developed countries**
- **Developing curricula and case studies suitable to LDCs for such training programs**
- **Involved in providing training on trade issues to high level delegation from LDCs including Ethiopia, Mongolia, Myanmar and Afghanistan**
- Preparing policy briefs and writing research papers on contemporary trade issues
- Providing policy inputs to the Government of India so as to take an informed position during bilateral and multilateral trade negotiations
- **Organizing conferences and seminars on various trade issues**
- **Editor of the quarterly Newsletter of the Centre for WTO Studies**

Worked as Manager at Industrial Finance Corporation of India Ltd., key responsibilities include macroeconomic policy analysis and sectoral research (Jun 2011-May2012)

Worked as visiting and full time faculty to various institutions in India including Indo German Chamber of Commerce

## **Research Interests**

Regulatory Environment and Trade Policies, WTO and related Issues, Economics of Services Trade, Trade Related Adjustment Policies, Trade and Poverty Linkages, International Migration

## **Research Publications**

**Gupta, P (2015)** “Emerging Services Sector and Inclusive Growth: Evidence from India”, Cambridge Scholars Publications

**Gupta, P (2015)** with Chanda R “Globalization of Legal Services and Regulatory Reforms: Perspectives and Dynamics from India” Sage Publications

**Gupta, P (2015)** with Chanda R “India-EU People Mobility: Historical, Economic and Regulatory Dimensions” Cambridge University Press

**Gupta, P (2014)** “Cross-Border Labour Mobility in Information Technology Services: A Quantitative Approach to Estimate Protectionism in Selected Developed Country Markets”, *Journal of International Commerce, Economics and Policy*, Vol. 5, No. 1, World Scientific

**Gupta, P (2014)** with Chanda R “Domestic Regulations and India’s Trade in Health Services: A Study of Hospital and Telemedicine Services”, in A.H. Lim and Meester, B D (ed.), *WTO Domestic Regulation and Services Trade: Putting Principles into Practice*, pp. 254-269, WTO and Cambridge University Press

**Gupta, P (2013)** with Chanda R “Services Sector Reforms in India: Updates and Challenges”, in Findlay, C (ed.), *Priorities and Pathways in Services Reform Vol. 2*, World Scientific Publication

**Gupta P (2013)**, ‘Chapter on Services Sector in India’ in the Mid Year Review of Indian Economy published by National Council for Applied Economic Research, New Delhi

**Gupta, P (2013)** “Facilitating Migration between India and the EU: A Policy Perspective”, CARIM-India Research Report 2013/06

**Gupta, P (2013)** “Regulatory Framework for Legal Services Sector in Selected EU Member States: Implications for Indian Legal Professionals”, CARIM-India Research Report 2013/31

**Gupta, P (2013)** “International Services Agreement: New Development in Services Trade or Old Wine in New Bottle?”, *India. WTO and Trade Issues*, Quarterly Newsletter of Centre for WTO Studies, Vol. 1, pp 1-7

**Gupta, P (2013)** “Paradox of High Growth and Low Employment”, *Yojana*, Govt. of India, Vol. 57 (October); pp- 41-44;

**Gupta, P (2013)** “Regulatory Framework for Legal Services Sector in Selected E U Member States: Implications for Indian Legal Professionals”, IIMB Working Paper No. 413

**Gupta, P (2013)** “Facilitating Migration between India and the EU: A Policy Perspective”, IIMB Working Paper No. 393

**Gupta, P (2011)** with Chanda R “Service Sector Liberalization in India: Key Lessons and Challenges”, *South African Institute of International Affairs; Economic Diplomacy Program; Occasional Paper No.:*88

**Gupta, P (2010)** “Industry-Academia Collaboration for HR Development”, *Yojana*, Govt. of India, Vol. 54 (June); pp- 18-20;

**Gupta, P (2010)** “ Measuring Regulatory Restrictiveness affecting Labour Mobility in Information Technology Services” Conference Proceedings, *COSMAR 10-Annual International Research Consortium*, Indian Institute of Science, Bangalore, November 2010

**Gupta, P (2009)** with Chanda R “Trade Liberalization in Producer Services: Case Study of India” Trade Economists' Conference Proceedings, ESCAP-ARTNeT Bangkok, IDRC and UNDP, Nov. 2009

## **Book Reviews**

**Gupta, P (2011)**. Sridhar, K S and Reddy A V, *State of Urban Services in Indian Cities: Spending and Financing*, New Delhi: Oxford University Press, 2010: pp. 145. IIMB Management Review; September 2011; Vol. 23 ; pp. 189 -190; available at <http://www.iimbernet.in/publications/review/current-issue/september-2011>

## **Invited Speaker**

Invited to speak on ‘Use of Information Technology in Business and Trade Facilitation’ as a representative of India during Indian Ocean Rim Ocean (IROA) Business and Trade Facilitation Meet, Mauritius, August 4-5, 2014

Panelist for International Conference on ‘Opportunities and Challenges arising out of India’s FTAs’, organized by ASSOCHAM and Ministry of Commerce, Govt. of India, New Delhi, June 04, 2013

Panelist for workshop on ‘Rules Based Governance’, organized by Observer Research Foundation (ORF), New Delhi, March 15, 2013

Invited speaker for a roundtable on “Legal Services Liberalization in India”, organized by the Law Society of England and Wales, London, February 22, 2013

Invited to present paper on services liberalization in India during “Retreat on Promoting Trade Policy Reforms”, organized by the South African Institute of International Affairs (SAIIA), Johannesburg, March 22-23, 2011

## Member

Appointed as Member of the 'Task Force on Services Sector Exports' by Ministry of Commerce and Industry, Govt. of India

Appointed as the Member (Sectoral Expert) of the 'Inter Ministerial Sub-Group on Data in Trade in Services' by Ministry of Commerce and Industry, Govt. of India

Appointed as Member of the 'Technical Group on Data in Trade in Services' under the Chairmanship of the DGCIS, Kolkata

Appointed as Member of the 'FICCI National Council on Services' by Federation of Indian Chambers of Commerce and Industry (FICCI)

## Conference Presentations

**Gupta, P** "Trade in Services Agreement: Old Wine in New Bottle?" *Venice Summer Institute on Regional Mega Deals: New Trends, New Models, New Insights?*, CESifo, Munich and Venice International University, Venice, July 23-24, 2014

**Gupta, P** "Services Sector Liberalization, Unemployment and Trade Related Adjustment Policies in India" *National Conference on Trade in Services in India and Inclusive Growth Paradigm: Emerging Opportunities and Future Challenges*, Centre for WTO Studies, IIFT, New Delhi, August 22-23, 2013

**Gupta, P** "Technological Advances Affecting Information and Communication Technology Services Trade: Concerns and Challenges for India" *Eighth Annual International Conference on Public Policy and Management*, IIM Bangalore, August 12-14, 2013

**Gupta, P** "Outward Foreign Direct Investment from India to ASEAN: An Analysis of Emerging Trends" Singapore Economic Review 2013 Conference, Singapore, August 6-8, 2013 (Not attended)

**Gupta, P** "Emigration Policies in India: Implications for Migration to the EU" *3<sup>rd</sup> Conference on Empirical Issues in International Trade & Finance*, IIFT, Kolkata January 09-11, 2013

**Gupta, P** "Measuring Regulatory Restrictiveness on Mobility of Human Capital in Healthcare (Nursing) Services" *12<sup>th</sup> International Conference of the Society of Global Business and Economic Development*, Lee Kong Chian School of Business, Singapore Management University, Singapore, July 21-23, 2011 (Not attended)

**Gupta, P** "FDI in Banking Services: An Analysis of 'Behind the Border' Regulations" *12<sup>th</sup> International Conference of the Society of Global Business and Economic Development*, Lee Kong Chian School of Business, Singapore Management University, Singapore, July 21-23, 2011 (Not attended)

**Gupta, P** "Cross-Border Labour Mobility in IT Services- An Empirical Estimation of Protectionism" *4<sup>th</sup> IIMA Doctoral Colloquium*, Indian Institute of Management, Ahmedabad January 03 - 04, 2011 (Not attended)

**Gupta, P** “Cross-Border Labour Mobility Restrictions: A Quantitative Approach to Understand Protectionism in IT and Nursing Services” 6th PhD Presentation Meeting of the Royal Economic Society, City University, London, January 15-16, 2011

**Gupta, P** “Regulatory Policies affecting Labour Mobility from India to Selected Developed Country Markets: Case Studies of Information Technology and Nursing Services” *2<sup>nd</sup> Conference on Empirical Issues in International Trade & Finance*, IIFT, New Delhi December 16-17, 2010

**Gupta, P** “Investment Liberalization in Producer Services: Case Study of India” *2<sup>nd</sup> Conference on Empirical Issues in International Trade & Finance*, IIFT, New Delhi December 16-17, 2010

**Gupta, P** “Measuring Regulatory Restrictiveness affecting Labour Mobility in Information Technology Services” *COSMAR 10-Annual International Research Consortium*, Indian Institute of Science, Bangalore, November 25-26, 2010

**Gupta, P** “Regulatory Barriers affecting Cross-Border Labour Mobility in Information Technology and Nursing Services” *Fifth Annual International Conference on Public Policy and Management*, IIM Bangalore, August 8-11, 2010

**Gupta, P** and Chanda, R “Trade Liberalization in Producer Services: Case Study of India” *Trade Economists' Conference*, ESCAP-ARTNeT, IDRC and UNDP, Bangkok, November 2-3, 2009

## **Consultancy**

External Consultant for the Organization for Economic Cooperation and Development (OECD) for a project on Export Restrictions in India

Researcher for Foreign and Commonwealth Office, British High Commission for a project on “Analyzing India’s Bilateral Investment Treaties: Implications for India-UK Relations”, funded under its Prosperity Fund

External Consultant for the Ministry of Finance, Government of India for a project on “Impact Analysis of India’s Free Trade Agreements”

External Consultant for Government of India for a project on “Subsidies in Services (Analysis of the Subsidies being provided by Major Countries)”

External Consultant for Government of India for a study on Services Trade Restrictiveness Index (STRI) for selected services

External Consultant for Government of India for a study on Services Regulations and India’s Free Trade Agreements

Researcher for Foreign and Commonwealth Office, British High Commission for a project on liberalization of legal and accountancy services in India, funded under its Prosperity Fund

Researcher for the European University Institute (EUI) project ‘Developing a Knowledge Base for Policymaking on India-EU Migration’, sponsored by the European Commission

Researcher for UK-India Education & Research Initiative (UKIERI) project on ‘Prospects for Telemedicine and Medical Value Travel between India and UK’, funded by British Council

Research support for ‘Scientific Working Group on EU-India Mobility Cooperation’, a joint research project of European University Institute (EUI) and Indian Council of Overseas Employment (ICOE)

Research support for World Trade Institute (WTI) funded project on ‘Mapping the Universe of Services Disciplines in PTAs’

Research Support for ADBI sponsored study on ‘Services and Employment in South and South-East Asia’

Research support for ADB research study titled “Liberalization of Services under SAFTA”, undertaken by Pakistan Institute of Trade and Development (PITAD)

Project on ‘Retail Assortment Plan for Titan Industries Ltd.’ for SCM Centre of IIM Bangalore

Research and Data support for Meritus Global Consultancy, Bangalore

## **Awards and Honors**

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| 2010 | Selected for Research Internship Program of Indian Council of Overseas Employment (ICOE), Ministry of Overseas Indian Affairs, Government of India |
| 2009 | Second position in the doctoral batch based on coursework CGPA (3.34/4.00)   |
| 2009 | Highest marks (GPA-4.00) in Current Economic Scenario (CES) course in a batch of 246 students including PGP, PGSEM and FPM students                |
| 2000 | Cleared All India National Eligibility Test for Lectureship (UGC-NET) in Economics   |
| 1998 | University Gold Medallist from Devi Ahilya University, Indore for MBE batch of 1996-98   |
| 1998 | Second prize in All India Banking Competition at IIM Ahmedabad out of 21 teams   |
| 1990 | Awarded National Scholarship by the Government of India for the period 1990-1995   |