

## 3.1 List of courses offered across all programs during last five years

Program code	Program name	Course code	Course name	Year of offering the course
MBA(IB)	MBA in International Business	MM	Marketing Management	2017-18
MBA(IB)	MBA in International Business	FA	Financial Accounting	2017-18
MBA(IB)	MBA in International Business	FIM	Fundamentals of International Management	2017-18
MBA(IB)	MBA in International Business	MC1	Managerial Communication I	2017-18
MBA(IB)	MBA in International Business	PFM	Psychology for Managers	2017-18
MBA(IB)	MBA in International Business	BE	Business Economics	2017-18
MBA(IB)	MBA in International Business	BS	Business Statistics	2017-18
MBA(IB)	MBA in International Business	ITAM1	ITAM I	2017-18
MBA(IB)	MBA in International Business	IMM	International Marketing Management	2017-18
MBA(IB)	MBA in International Business	CB	Consumer Behaviour	2017-18
MBA(IB)	MBA in International Business	MA	Management Accounting	2017-18
MBA(IB)	MBA in International Business	FM1	Financial Management-1	2017-18
MBA(IB)	MBA in International Business	OR	Operations Research	2017-18
MBA(IB)	MBA in International Business	BRM	Business Research Methods	2017-18
MBA(IB)	MBA in International Business	ME	Macro Economics	2017-18
MBA(IB)	MBA in International Business	OB	Organizational Behaviour	2017-18
MBA(IB)	MBA in International Business	EP	Entrepreneurship	2017-18
MBA(IB)	MBA in International Business	FM2	Financial Management 2	2017-18
MBA(IB)	MBA in International Business	IFM	International Financial Management	2017-18
MBA(IB)	MBA in International Business	OM	Operations Management	2017-18
MBA(IB)	MBA in International Business	IE	International Economics	2017-18
MBA(IB)	MBA in International Business	TA	Trade Analytics	2017-18
MBA(IB)	MBA in International Business	MC2	Managerial Communication 2	2017-18
MBA(IB)	MBA in International Business	SM	Strategic Management	2017-18
MBA(IB)	MBA in International Business	ITOD	International Trade Operations & Documentation	2017-18
MBA(IB)	MBA in International Business	SCM	Supply Chain Management	2017-18
MBA(IB)	MBA in International Business	IGT&WTO	India, Global Trade and WTO	2017-18
MBA(IB)	MBA in International Business	HRM	Human Resource Management	2017-18
MBA(IB)	MBA in International Business	IBS	International Business Strategy	2017-18
MBA(IB)	MBA in International Business	ITL	International Trade Logistics	2017-18
MBA(IB)	MBA in International Business	ITAM-II	IT Application in Management II	2017-18
MBA(IB)	MBA in International Business	CE&G	Corporate Ethics & Governance	2017-18
MBA(IB)	MBA in International Business	MGC	Management of Global Sourcing	2017-18
MBA(IB)	MBA in International Business	LAB	Legal aspect of Business	2017-18
MBA(IB)	MBA in International Business		Foreign Languages	2017-18
MBA(IB)	MBA in International Business	PV	Port Visit	2017-18

Program code	Program name	Course code	Course name	Year of offering the course
MBA(IB)	MBA in International Business	SP	Summer Project	2017-18
MBA(IB)	MBA in International Business	RP	Research Project	2017-18
MBA(IB)	MBA in International Business	CV	Comprehensive VIVA	2017-18
MBA(IB)	MBA in International Business	SAP	SAP (Social Awareness Program)	2017-18
MBA(IB)	MBA in International Business	CCM	Cross Culture Management	2017-18
MBA(IB)	MBA in International Business	CS	Competitive Strategy	2017-18
MBA(IB)	MBA in International Business	MSA	Management of Strategic Alliances	2017-18
MBA(IB)	MBA in International Business	ICM	International Contract Management	2017-18
MBA(IB)	MBA in International Business	ASCM	Advanced Supply Chain Management	2017-18
MBA(IB)	MBA in International Business	PMM	Procurement & Material Management	2017-18
MBA(IB)	MBA in International Business	OBEC	Online Business &E- Commerce	2017-18
MBA(IB)	MBA in International Business	FIT	Financing of International Trade	2017-18
MBA(IB)	MBA in International Business	FDRM	Financial Derivatives and Risk Management	2017-18
MBA(IB)	MBA in International Business	M&A	Mergers and Acquisitions	2017-18
MBA(IB)	MBA in International Business	FRM	Financial Risk Management	2017-18
MBA(IB)	MBA in International Business	MFS	Management of Financial Services	2017-18
MBA(IB)	MBA in International Business	B2BM	B2B Marketing	2017-18
MBA(IB)	MBA in International Business	DM	Digital Marketing	2017-18
MBA(IB)	MBA in International Business	MoS	Marketing of Services	2017-18
MBA(IB)	MBA in International Business	MR	Marketing Research	2017-18
MBA(IB)	MBA in International Business	ACT	Agri-Commodity Trading (ACT)	2017-18
MBA(IB)	MBA in International Business	MSS	Management of Shipping Services	2017-18
MBA(IB)	MBA in International Business	GSGOL	Green Strategy for Global Operations and Logistics	2017-18
MBA(IB)	MBA in International Business	SSIB	Sectoral Strategies for International Business (Seminar Course)	2017-18
MBA(IB)	MBA in International Business	MGCE	Managing Global Compliance in Exports	2017-18
MBA(IB)	MBA in International Business	SET	Strategy Execution & Tools	2017-18
MBA(IB)	MBA in International Business	NVCS	New Venture Creation & Start ups	2017-18
MBA(IB)	MBA in International Business	MCT	Managing Change & Transformation	2017-18
MBA(IB)	MBA in International Business	AFTBA	Advanced Forecasting Techniques for Business Applications	2017-18
MBA(IB)	MBA in International Business	MVDAF	Multi –Variate Data Analysis & Forecasting Techniques	2017-18
MBA(IB)	MBA in International Business	ERPS	Enterprise Resource Planning (ERP) Systems	2017-18
MBA(IB)	MBA in International Business	IPCM	IT Project Consultancy & Management	2017-18
MBA(IB)	MBA in International Business	PAF	Project Appraisal and Finance	2017-18
MBA(IB)	MBA in International Business	FM	Financial Modeling	2017-18
MBA(IB)	MBA in International Business	SAPM	Security Analysis and Portfolio Management	2017-18
MBA(IB)	MBA in International Business	APM	Advertising and Promotion Management	2017-18
MBA(IB)	MBA in International Business	BM	Sales and Distribution Management	2017-18

Program code	Program name	Course code	Course name	Year of offering the course
MBA(IB)	MBA in International Business	CRM	Brand Management	2017-18
MBA(IB)	MBA in International Business	CRM	Customer Relationship Management	2017-18
MBA(IB)	MBA in International Business	SMPDM	Strategic Market Planning and Decision Making	2017-18
MBA(IB)	MBA in International Business	RM	Rural Marketing	2017-18
MBA(IB)	MBA in International Business	ReM	Retail Management	2017-18
MBA(IB)	MBA in International Business	CEM	Customs & Excise Management	2017-18
MA(Eco)	MA Economics	MIE-I	Microeconomic Theory I	2017-18
MA(Eco)	MA Economics	MIE-II	Microeconomic Theory II	2017-18
MA(Eco)	MA Economics	MAE-Theory	Macroeconomic Theory	2017-18
MA(Eco)	MA Economics	THE-Growth	Theory of Economic Growth	2017-18
MA(Eco)	MA Economics	THE-Trade	Theory of International Trade	2017-18
MA(Eco)	MA Economics	BAE-Econometrics	Basic Econometrics	2017-18
MA(Eco)	MA Economics	COE-Finance	Corporate Finance	2017-18
MA(Eco)	MA Economics	ISE-Finance	Issues in International Economics & Finance	2017-18
MA(Eco)	MA Economics	DEE-India	Development and Economic Policy in India	2017-18
MA(Eco)	MA Economics	WTE-Issues	WTO and Contemporary Trade Issues	2017-18
MA(Eco)	MA Economics	INE-Management	International Financial Management	2017-18
MA(Eco)	MA Economics	EME-Theory	Empirical Issues in Trade Theory	2017-18
MA(Eco)	MA Economics	MEE-Valuations	Mergers & Acquisition and Valuations	2017-18
MA(Eco)	MA Economics	ADE-Econometrics	Advanced Econometrics	2017-18
MA(Eco)	MA Economics	EQE-Market	Equity and Fixed Income Market	2017-18
MA(Eco)	MA Economics	INE-Law	International Trade and Business Law	2017-18
MA(Eco)	MA Economics	PRE-Management	Project Appraisal and Management	2017-18
MA(Eco)	MA Economics	INE-Logistics	International Trade Documentation and Logistics	2017-18
MA(Eco)	MA Economics	COE-Management	Commodity Derivatives and Risk Management	2017-18
MA(Eco)	MA Economics	TRE-Development	Trade and Development	2017-18
MA(Eco)	MA Economics	INE-Management	Investment Theory and Portfolio Management	2017-18
MA(Eco)	MA Economics	FIE-Modelling	Financial Modelling	2017-18
MA(Eco)	MA Economics	FIE-Analysis	Financial Statement Analysis	2017-18
EPGDIB	Executive PG Diploma in International Business	GLE-L	Global Strategic Management	2017-18
EPGDIB	Executive PG Diploma in International Business	GLE-Environment	Global Business Environment	2017-18
EPGDIB	Executive PG Diploma in International Business	ITE-Management	IT Applications in Management	2017-18
EPGDIB	Executive PG Diploma in International Business	GLE-Strategies	Global Leadership Strategies	2017-18
EPGDIB	Executive PG Diploma in International Business	ECE-Strategies	Economics of Pricing Strategies	2017-18
EPGDIB	Executive PG Diploma in International Business	BUE-Statistics	Business Statistics	2017-18
EPGDIB	Executive PG Diploma in International Business	COE-Strategies	Cost Management Strategies	2017-18
EPGDIB	Executive PG Diploma in International Business	COE-Strategies	Corporate Financial Strategies	2017-18

Program code	Program name	Course code	Course name	Year of offering the course
EPGDIB	Executive PG Diploma in International Business	INE-Laws	International Business Laws	2017-18
EPGDIB	Executive PG Diploma in International Business	GLE-Sourcing	Global Sourcing	2017-18
EPGDIB	Executive PG Diploma in International Business	INE-Strategies	International Marketing Strategies	2017-18
EPGDIB	Executive PG Diploma in International Business	MAE-Policies	Macro-Economic Policies	2017-18
EPGDIB	Executive PG Diploma in International Business	SEE-Marketing	Services Marketing	2017-18
EPGDIB	Executive PG Diploma in International Business	CRE-paper)	Cross Cultural Management (Seminar paper)	2017-18
EPGDIB	Executive PG Diploma in International Business	BUE-Paper)	Business Ethics (Seminar Paper)	2017-18
EPGDIB	Executive PG Diploma in International Business	INE-Negotiation	International Business Negotiation	2017-18
EPGDIB	Executive PG Diploma in International Business	STE-Management	Strategic Brand Management	2017-18
EPGDIB	Executive PG Diploma in International Business	INE-Management	Innovation and Technology Management	2017-18
EPGDIB	Executive PG Diploma in International Business	CHE-Strategies	Change Management Strategies	2017-18
EPGDIB	Executive PG Diploma in International Business	STE-Implementation	Strategy Evaluation & Implementation	2017-18
EPGDIB	Executive PG Diploma in International Business	STE-Alliance	Strategic Alliance	2017-18
EPGDIB	Executive PG Diploma in International Business	COE-Strategies	Corporate Forex Management Strategies	2017-18
MBA(IB)	MBA in International Business	MM	Marketing Management	2018-19
MBA(IB)	MBA in International Business	FA	Financial Accounting	2018-19
MBA(IB)	MBA in International Business	MC	Managerial Communication	2018-19
MBA(IB)	MBA in International Business	BE	Business Economics	2018-19
MBA(IB)	MBA in International Business	BS	Business Statistics	2018-19
MBA(IB)	MBA in International Business	ITAM I	ITAM I	2018-19
MBA(IB)	MBA in International Business	OB	Organizational Behaviour	2018-19
MBA(IB)	MBA in International Business	IMM	International Marketing Management	2018-19
MBA(IB)	MBA in International Business	MA	Management Accounting	2018-19
MBA(IB)	MBA in International Business	FM-1	Financial Management-I	2018-19
MBA(IB)	MBA in International Business	OR	Operations Research	2018-19
MBA(IB)	MBA in International Business	BRM	Business Research Methods	2018-19
MBA(IB)	MBA in International Business	ME	Macro Economics	2018-19
MBA(IB)	MBA in International Business	HRM	Human Resource Management	2018-19
MBA(IB)	MBA in International Business	FM-2	Financial Management 2	2018-19
MBA(IB)	MBA in International Business	IFM	International Financial Management	2018-19
MBA(IB)	MBA in International Business	OM	Operations Management	2018-19
MBA(IB)	MBA in International Business	IE	International Economics	2018-19
MBA(IB)	MBA in International Business	SM	Strategic Management	2018-19
MBA(IB)	MBA in International Business	ITOD	International Trade Operations & Documentation	2018-19
MBA(IB)	MBA in International Business	TA	Trade Analytics	2018-19
MBA(IB)	MBA in International Business	ITAM-II	IT Application in Management II	2018-19
MBA(IB)	MBA in International Business	SCM	Supply Chain Management	2018-19

Program code	Program name	Course code	Course name	Year of offering the course
MBA(IB)	MBA in International Business	IGT&WTO	India, and WTO	2018-19
MBA(IB)	MBA in International Business	IBS	International Business Strategy	2018-19
MBA(IB)	MBA in International Business	ITL	International Trade Logistics	2018-19
MBA(IB)	MBA in International Business	DA	Data Analytics	2018-19
MBA(IB)	MBA in International Business	CE&G	Corporate Ethics & Governance	2018-19
MBA(IB)	MBA in International Business	MGS	Management of Global Sourcing	2018-19
MBA(IB)	MBA in International Business	LAB	Legal Aspect of Business	2018-19
MBA(IB)	MBA in International Business	PV	Port Visit	2018-19
MBA(IB)	MBA in International Business	SP	Summer Project	2018-19
MBA(IB)	MBA in International Business	RP	Research Project	2018-19
MBA(IB)	MBA in International Business	CV	Comprehensive VIVA	2018-19
MBA(IB)	MBA in International Business	SAP	SAP (Social Awareness Program)	2018-19
MBA(IB)	MBA in International Business	CS	Competitive Strategy	2018-19
MBA(IB)	MBA in International Business	MSA	Management of Strategic Alliances	2018-19
MBA(IB)	MBA in International Business	ICM	International Contract Management	2018-19
MBA(IB)	MBA in International Business	EP	Entrepreneurship	2018-19
MBA(IB)	MBA in International Business	SET	Strategy Execution & Tools	2018-19
MBA(IB)	MBA in International Business	NVCS	New Venture Creation & Start ups	2018-19
MBA(IB)	MBA in International Business	ASCM	Advanced Supply Chain Management	2018-19
MBA(IB)	MBA in International Business	PMM	Procurement & Material Management	2018-19
MBA(IB)	MBA in International Business	AFTBA	Advanced Forecasting Techniques for Business Applications	2018-19
MBA(IB)	MBA in International Business	MVDAF	Multi-Variate Data Analysis & Forecasting Techniques	2018-19
MBA(IB)	MBA in International Business	MSCM	Modeling in SCM: SCOR Approach	2018-19
MBA(IB)	MBA in International Business	OBEC	Online Business & E-Commerce	2018-19
MBA(IB)	MBA in International Business	ERPs	Enterprise Resource Planning (ERP) Systems	2018-19
MBA(IB)	MBA in International Business	IPCM	IT Project Consultancy & Management	2018-19
MBA(IB)	MBA in International Business	AI	Artificial Intelligence	2018-19
MBA(IB)	MBA in International Business	FIT	Financing of International Trade	2018-19
MBA(IB)	MBA in International Business	FDRM	Financial Derivatives and Risk Management	2018-19
MBA(IB)	MBA in International Business	M&A	Mergers and Acquisitions	2018-19
MBA(IB)	MBA in International Business	FRM	Financial Risk Management	2018-19
MBA(IB)	MBA in International Business	MFS	Management of Financial Services	2018-19
MBA(IB)	MBA in International Business	PAF	Project Appraisal and Finance	2018-19
MBA(IB)	MBA in International Business	FM	Financial Modeling	2018-19
MBA(IB)	MBA in International Business	SAPM	Security Analysis and Portfolio Management	2018-19
MBA(IB)	MBA in International Business	B2BM	B2B Marketing	2018-19
MBA(IB)	MBA in International Business	DG	Digital Marketing	2018-19

Program code	Program name	Course code	Course name	Year of offering the course
MBA(IB)	MBA in International Business	MoS	Marketing of Services	2018-19
MBA(IB)	MBA in International Business	MR	Marketing Research	2018-19
MBA(IB)	MBA in International Business	CB	Consumer Behaviour	2018-19
MBA(IB)	MBA in International Business	APM	Advertising and Promotion Management	2018-19
MBA(IB)	MBA in International Business	SDM	Sales and Distribution Management	2018-19
MBA(IB)	MBA in International Business	BM	Brand Management	2018-19
MBA(IB)	MBA in International Business	CRM	Customer Relationship Management	2018-19
MBA(IB)	MBA in International Business	SMPDM	Strategic Market Planning and Decision Making	2018-19
MBA(IB)	MBA in International Business	RM	Rural Marketing	2018-19
MBA(IB)	MBA in International Business	ReM	Retail Management	2018-19
MBA(IB)	MBA in International Business	ACT	Agri-Commodity Trading (ACT)	2018-19
MBA(IB)	MBA in International Business	MSS	Management of Shipping Services	2018-19
MBA(IB)	MBA in International Business	GSGOL	Green Strategy for Global Operations and Logistics	2018-19
MBA(IB)	MBA in International Business	SSIB	Sectoral Strategies for International Business (Seminar Course)	2018-19
MBA(IB)	MBA in International Business	MGCE	Managing Global Compliance in Exports	2018-19
MBA(IB)	MBA in International Business	CEM	Customs & Excise Management	2018-19
MA(Eco)	MA Economics	MIE-I	Microeconomic Theory 1	2018-19
MA(Eco)	MA Economics	MIE-II	Microeconomic Theory II	2018-19
MA(Eco)	MA Economics	MAE-Theory	Macroeconomic Theory	2018-19
MA(Eco)	MA Economics	THE-Growth	Theory of Economic Growth	2018-19
MA(Eco)	MA Economics	THE-Trade	Theory of International Trade	2018-19
MA(Eco)	MA Economics	BAE-Econometrics	Basic Econometrics	2018-19
MA(Eco)	MA Economics	COE-Finance	Corporate Finance	2018-19
MA(Eco)	MA Economics	ISE-Finance	Issues in International Economics & Finance	2018-19
MA(Eco)	MA Economics	DEE-India	Development and Economic Policy in India	2018-19
MA(Eco)	MA Economics	WTE-Issues	WTO and Contemporary Trade Issues	2018-19
MA(Eco)	MA Economics	INE-Management	International Financial Management	2018-19
MA(Eco)	MA Economics	EME-Theory	Empirical Issues in Trade Theory	2018-19
MA(Eco)	MA Economics	MEE-Valuations	Mergers & Acquisition and Valuations	2018-19
MA(Eco)	MA Economics	ADE-Econometrics	Advanced Econometrics	2018-19
MA(Eco)	MA Economics	EQE-Market	Equity and Fixed Income Market	2018-19
MA(Eco)	MA Economics	INE-Law	International Trade and Business Law	2018-19
MA(Eco)	MA Economics	PRE-Management	Project Appraisal and Management	2018-19
MA(Eco)	MA Economics	INE-Logistics	International Trade Documentation and Logistics	2018-19
MA(Eco)	MA Economics	COE-Management	Commodity Derivatives and Risk Management	2018-19
MA(Eco)	MA Economics	TRE-Development	Trade and Development	2018-19
MA(Eco)	MA Economics	INE-Management	Investment Theory and Portfolio Management	2018-19

Program code	Program name	Course code	Course name	Year of offering the course
MA(Eco)	MA Economics	FIE-Modelling	Financial Modelling	2018-19
MA(Eco)	MA Economics	FIE-Analysis	Financial Statement Analysis	2018-19
EPGDIB	Executive PG Diploma in International Business	GLE-L	Global Strategic Management	2018-19
EPGDIB	Executive PG Diploma in International Business	GLE-Environment	Global Business Environment	2018-19
EPGDIB	Executive PG Diploma in International Business	ITE-Management	IT Applications in Management	2018-19
EPGDIB	Executive PG Diploma in International Business	GLE-Strategies	Global Leadership Strategies	2018-19
EPGDIB	Executive PG Diploma in International Business	ECE-Strategies	Economics of Pricing Strategies	2018-19
EPGDIB	Executive PG Diploma in International Business	BUE-Statistics	Business Statistics	2018-19
EPGDIB	Executive PG Diploma in International Business	COE-Strategies	Cost Management Strategies	2018-19
EPGDIB	Executive PG Diploma in International Business	COE-Strategies	Corporate Financial Strategies	2018-19
EPGDIB	Executive PG Diploma in International Business	INE-Laws	International Business Laws	2018-19
EPGDIB	Executive PG Diploma in International Business	GLE-Sourcing	Global Sourcing	2018-19
EPGDIB	Executive PG Diploma in International Business	INE-Strategies	International Marketing Strategies	2018-19
EPGDIB	Executive PG Diploma in International Business	MAE-Policies	Macro-Economic Policies	2018-19
EPGDIB	Executive PG Diploma in International Business	SEE-Marketing	Services Marketing	2018-19
EPGDIB	Executive PG Diploma in International Business	CRE-paper)	Cross Cultural Management (Seminar paper)	2018-19
EPGDIB	Executive PG Diploma in International Business	BUE-Paper)	Business Ethics (Seminar Paper)	2018-19
EPGDIB	Executive PG Diploma in International Business	INE-Negotiation	International Business Negotiation	2018-19
EPGDIB	Executive PG Diploma in International Business	STE-Management	Strategic Brand Management	2018-19
EPGDIB	Executive PG Diploma in International Business	INE-Management	Innovation and Technology Management	2018-19
EPGDIB	Executive PG Diploma in International Business	CHE-Strategies	Change Management Strategies	2018-19
EPGDIB	Executive PG Diploma in International Business	STE-Implementation	Strategy Evaluation & Implementation	2018-19
EPGDIB	Executive PG Diploma in International Business	STE-Alliance	Strategic Alliance	2018-19
EPGDIB	Executive PG Diploma in International Business	COE-Strategies	Corporate Forex Management Strategies	2018-19
MBA(IB)	MBA in International Business	SHr	Strategic HR	2019-20
MBA(IB)	MBA in International Business	CM	Competency Mapping	2019-20
MBA(IB)	MBA in International Business	LLIR	Labour Laws and Industrial Relations	2019-20
MBA(IB)	MBA in International Business	OTCM	Organisational Transformation and Change Management	2019-20
MBA(IB)	MBA in International Business	IHRMP	International Human Resource Management Practices	2019-20
MBA(IB)	MBA in International Business	HMOP	HR Matrices and Organisational Performance	2019-20
MBA(IB)	MBA in International Business	CCM	Cross Cultural Management	2019-20
MBA(IB)	MBA in International Business	GTS	Game Theory and Strategy	2019-20
MBA(IB)	MBA in International Business	AE	Applied Econometrics	2019-20
MBA(IB)	MBA in International Business	MoP	Management of Pricing	2019-20
MBA(IB)	MBA in International Business	IITBD	International Investment Treaties and Business Decisions	2019-20
MBA(IB)	MBA in International Business	MM	Marketing Management	2019-20
MBA(IB)	MBA in International Business	FA	Financial Accounting	2019-20

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MBA(IB)	MBA in International Business	MC	Managerial Communication	2019-20
MBA(IB)	MBA in International Business	BE	Business Economics	2019-20
MBA(IB)	MBA in International Business	BS	Business Statistics	2019-20
MBA(IB)	MBA in International Business	ITAM1	ITAM I	2019-20
MBA(IB)	MBA in International Business	OB	Organizational Behaviour	2019-20
MBA(IB)	MBA in International Business	IMM	International Marketing Management	2019-20
MBA(IB)	MBA in International Business	MA	Management Accounting	2019-20
MBA(IB)	MBA in International Business	FM-1	Financial Management-I	2019-20
MBA(IB)	MBA in International Business	OR	Operations Research	2019-20
MBA(IB)	MBA in International Business	BRM	Business Research Methods	2019-20
MBA(IB)	MBA in International Business	ME	Macro Economics	2019-20
MBA(IB)	MBA in International Business	HRM	Human Resource Management	2019-20
MBA(IB)	MBA in International Business	FM2	Financial Management 2	2019-20
MBA(IB)	MBA in International Business	IFM	International Financial Management	2019-20
MBA(IB)	MBA in International Business	OM	Operations Management	2019-20
MBA(IB)	MBA in International Business	SM	International Economics	2019-20
MBA(IB)	MBA in International Business	SM	Strategic Management	2019-20
MBA(IB)	MBA in International Business	ITOD	International Trade Operations & Documentation	2019-20
MBA(IB)	MBA in International Business	TA	Trade Analytics	2019-20
MBA(IB)	MBA in International Business	ITAM-II	IT Application in Management II	2019-20
MBA(IB)	MBA in International Business	SCM	Supply Chain Management	2019-20
MBA(IB)	MBA in International Business	IWTO	India, and WTO	2019-20
MBA(IB)	MBA in International Business	IBS	International Business Strategy	2019-20
MBA(IB)	MBA in International Business	ITL	International Trade Logistics	2019-20
MBA(IB)	MBA in International Business	DA	Data Analytics	2019-20
MBA(IB)	MBA in International Business	CEG	Corporate Ethics & Governance	2019-20
MBA(IB)	MBA in International Business	MoGS	Management of Global Sourcing	2019-20
MBA(IB)	MBA in International Business	LAB	Legal Aspect of Business	2019-20
MBA(IB)	MBA in International Business	PV	Port Visit	2019-20
MBA(IB)	MBA in International Business	SP	Summer Project	2019-20
MBA(IB)	MBA in International Business	RP	Research Project	2019-20
MBA(IB)	MBA in International Business	CV	Comprehensive VIVA	2019-20
MBA(IB)	MBA in International Business	SAP	SAP (Social Awareness Program)	2019-20
MBA(IB)	MBA in International Business	CS	Competitive Strategy	2019-20
MBA(IB)	MBA in International Business	MSA	Management of Strategic Alliances	2019-20
MBA(IB)	MBA in International Business	ICM	International Contract Management	2019-20
MBA(IB)	MBA in International Business	EP	Entrepreneurship	2019-20



Program code	Program name	Course code	Course name	Year of offering the course
MBA(IB)	MBA in International Business	SET	Strategy Execution & Tools	2019-20
MBA(IB)	MBA in International Business	NVCS	New Venture Creation & Start ups	2019-20
MBA(IB)	MBA in International Business	ASCM	Advanced Supply Chain Management	2019-20
MBA(IB)	MBA in International Business	PMM	Procurement & Material Management	2019-20
MBA(IB)	MBA in International Business	AFTBA	Advanced Forecasting Techniques for Business Applications	2019-20
MBA(IB)	MBA in International Business	MVDAFT	Multi-Variate Data Analysis & Forecasting Techniques	2019-20
MBA(IB)	MBA in International Business	MSCM	Modeling in SCM: SCOR Approach	2019-20
MBA(IB)	MBA in International Business	OBEc	Online Business & E-Commerce	2019-20
MBA(IB)	MBA in International Business	ERPs	Enterprise Resource Planning (ERP) Systems	2019-20
MBA(IB)	MBA in International Business	IPCM	IT Project Consultancy & Management	2019-20
MBA(IB)	MBA in International Business	AI	Artificial Intelligence	2019-20
MBA(IB)	MBA in International Business	FIT	Financing of International Trade	2019-20
MBA(IB)	MBA in International Business	FDRM	Financial Derivatives and Risk Management	2019-20
MBA(IB)	MBA in International Business	M&A	Mergers and Acquisitions	2019-20
MBA(IB)	MBA in International Business	FRM	Financial Risk Management	2019-20
MBA(IB)	MBA in International Business	MFS	Management of Financial Services	2019-20
MBA(IB)	MBA in International Business	PAF	Project Appraisal and Finance	2019-20
MBA(IB)	MBA in International Business	FM	Financial Modeling	2019-20
MBA(IB)	MBA in International Business	SAPM	Security Analysis and Portfolio Management	2019-20
MBA(IB)	MBA in International Business	B2BM	B2B Marketing	2019-20
MBA(IB)	MBA in International Business	DG	Digital Marketing	2019-20
MBA(IB)	MBA in International Business	MoS	Marketing of Services	2019-20
MBA(IB)	MBA in International Business	MR	Marketing Research	2019-20
MBA(IB)	MBA in International Business	CB	Consumer Behaviour	2019-20
MBA(IB)	MBA in International Business	APM	Advertising and Promotion Management	2019-20
MBA(IB)	MBA in International Business	SDM	Sales and Distribution Management	2019-20
MBA(IB)	MBA in International Business	BM	Brand Management	2019-20
MBA(IB)	MBA in International Business	CRM	Customer Relationship Management	2019-20
MBA(IB)	MBA in International Business	SMPDM	Strategic Market Planning and Decision Making	2019-20
MBA(IB)	MBA in International Business	RM	Rural Marketing	2019-20
MBA(IB)	MBA in International Business	ReM	Retail Management	2019-20
MBA(IB)	MBA in International Business	ACT	Agri-Commodity Trading (ACT)	2019-20
MBA(IB)	MBA in International Business	MHS	Management of Shipping Services	2019-20
MBA(IB)	MBA in International Business	GSGOL	Green Strategy for Global Operations and Logistics	2019-20
MBA(IB)	MBA in International Business	SSIB	Sectoral Strategies for International Business (Seminar Course)	2019-20
MBA(IB)	MBA in International Business	MGCE	Managing Global Compliance in Exports	2019-20
MBA(IB)	MBA in International Business	CEM	Customs & Excise Management	2019-20

Program code	Program name	Course code	Course name	Year of offering the course
MA(Eco)	MA Economics	MIE-I	Microeconomic Theory I	2019-20
MA(Eco)	MA Economics	MIE-II	Microeconomic Theory II	2019-20
MA(Eco)	MA Economics	MAE-Theory	Macroeconomic Theory	2019-20
MA(Eco)	MA Economics	THE-Growth	Theory of Economic Growth	2019-20
MA(Eco)	MA Economics	THE-Trade	Theory of International Trade	2019-20
MA(Eco)	MA Economics	BAE-Econometrics	Basic Econometrics	2019-20
MA(Eco)	MA Economics	COE-Finance	Corporate Finance	2019-20
MA(Eco)	MA Economics	ISE-Finance	Issues in International Economics & Finance	2019-20
MA(Eco)	MA Economics	DEE-India	Development and Economic Policy in India	2019-20
MA(Eco)	MA Economics	WTE-Issues	WTO and Contemporary Trade Issues	2019-20
MA(Eco)	MA Economics	INE-Management	International Financial Management	2019-20
MA(Eco)	MA Economics	EME-Theory	Empirical Issues in Trade Theory	2019-20
MA(Eco)	MA Economics	MEE-Valuations	Mergers & Acquisition and Valuations	2019-20
MA(Eco)	MA Economics	ADE-Econometrics	Advanced Econometrics	2019-20
MA(Eco)	MA Economics	EQE-Market	Equity and Fixed Income Market	2019-20
MA(Eco)	MA Economics	INE-Law	International Trade and Business Law	2019-20
MA(Eco)	MA Economics	PRE-Management	Project Appraisal and Management	2019-20
MA(Eco)	MA Economics	INE-Logistics	International Trade Documentation and Logistics	2019-20
MA(Eco)	MA Economics	COE-Management	Commodity Derivatives and Risk Management	2019-20
MA(Eco)	MA Economics	TRE-Development	Trade and Development	2019-20
MA(Eco)	MA Economics	INE-Management	Investment Theory and Portfolio Management	2019-20
MA(Eco)	MA Economics	FIE-Modelling	Financial Modelling	2019-20
MA(Eco)	MA Economics	FIE-Analysis	Financial Statement Analysis	2019-20
EPGDIB	Executive PG Diploma in International Business	GLE-L	Global Strategic Management	2019-20
EPGDIB	Executive PG Diploma in International Business	GLE-Environment	Global Business Environment	2019-20
EPGDIB	Executive PG Diploma in International Business	ITE-Management	IT Applications in Management	2019-20
EPGDIB	Executive PG Diploma in International Business	GLE-Strategies	Global Leadership Strategies	2019-20
EPGDIB	Executive PG Diploma in International Business	ECE-Strategies	Economics of Pricing Strategies	2019-20
EPGDIB	Executive PG Diploma in International Business	BUE-Statistics	Business Statistics	2019-20
EPGDIB	Executive PG Diploma in International Business	COE-Strategies	Cost Management Strategies	2019-20
EPGDIB	Executive PG Diploma in International Business	COE-Strategies	Corporate Financial Strategies	2019-20
EPGDIB	Executive PG Diploma in International Business	INE-Laws	International Business Laws	2019-20
EPGDIB	Executive PG Diploma in International Business	GLE-Sourcing	Global Sourcing	2019-20
EPGDIB	Executive PG Diploma in International Business	INE-Strategies	International Marketing Strategies	2019-20
EPGDIB	Executive PG Diploma in International Business	MAE-Policies	Macro-Economic Policies	2019-20
EPGDIB	Executive PG Diploma in International Business	SEE-Marketing	Services Marketing	2019-20
EPGDIB	Executive PG Diploma in International Business	CRE-paper)	Cross Cultural Management (Seminar paper)	2019-20

Program code	Program name	Course code	Course name	Year of offering the course
EPGDIB	Executive PG Diploma in International Business	BUE-Paper)	Business Ethics (Seminar Paper)	2019-20
EPGDIB	Executive PG Diploma in International Business	INE-Negotiation	International Business Negotiation	2019-20
EPGDIB	Executive PG Diploma in International Business	STE-Management	Strategic Brand Management	2019-20
EPGDIB	Executive PG Diploma in International Business	INE-Management	Innovation and Technology Management	2019-20
EPGDIB	Executive PG Diploma in International Business	CHE-Strategies	Change Management Strategies	2019-20
EPGDIB	Executive PG Diploma in International Business	STE-Implementation	Strategy Evaluation & Implementation	2019-20
EPGDIB	Executive PG Diploma in International Business	STE-Alliance	Strategic Alliance	2019-20
EPGDIB	Executive PG Diploma in International Business	COE-Strategies	Corporate Forex Management Strategies	2019-20
MBA(IB)	MBA in International Business	SHr	Strategic HR	2020-21
MBA(IB)	MBA in International Business	CM	Competency Mapping	2020-21
MBA(IB)	MBA in International Business	LLIR	Labour Laws and Industrial Relations	2020-21
MBA(IB)	MBA in International Business	OTCM	Organisational Transformation and Change Management	2020-21
MBA(IB)	MBA in International Business	IHRMP	International Human Resource Management Practices	2020-21
MBA(IB)	MBA in International Business	HMOP	HR Matrices and Organisational Performance	2020-21
MBA(IB)	MBA in International Business	CCM	Cross Cultural Management	2020-21
MBA(IB)	MBA in International Business	GTS	Game Theory and Strategy	2020-21
MBA(IB)	MBA in International Business	AE	Applied Econometrics	2020-21
MBA(IB)	MBA in International Business	MoP	Management of Pricing	2020-21
MBA(IB)	MBA in International Business	IITBD	International Investment Treaties and Business Decisions	2020-21
MBA(IB)	MBA in International Business	MM	Marketing Management	2020-21
MBA(IB)	MBA in International Business	FA	Financial Accounting	2020-21
MBA(IB)	MBA in International Business	MC	Managerial Communication	2020-21
MBA(IB)	MBA in International Business	BE	Business Economics	2020-21
MBA(IB)	MBA in International Business	BS	Business Statistics	2020-21
MBA(IB)	MBA in International Business	ITAM I	ITAM I	2020-21
MBA(IB)	MBA in International Business	OB	Organizational Behaviour	2020-21
MBA(IB)	MBA in International Business	IMM	International Marketing Management	2020-21
MBA(IB)	MBA in International Business	MA	Management Accounting	2020-21
MBA(IB)	MBA in International Business	FM-1	Financial Management-I	2020-21
MBA(IB)	MBA in International Business	OR	Operations Research	2020-21
MBA(IB)	MBA in International Business	BRM	Business Research Methods	2020-21
MBA(IB)	MBA in International Business	ME	Macro Economics	2020-21
MBA(IB)	MBA in International Business	HRM	Human Resource Management	2020-21
MBA(IB)	MBA in International Business	FM2	Financial Management 2	2020-21
MBA(IB)	MBA in International Business	IFM	International Financial Management	2020-21
MBA(IB)	MBA in International Business	OM	Operations Management	2020-21
MBA(IB)	MBA in International Business	SM	International Economics	2020-21

Program code	Program name	Course code	Course name	Year of offering the course
MBA(IB)	MBA in International Business	SM	Strategic Management	2020-21
MBA(IB)	MBA in International Business	ITOD	International Trade Operations & Documentation	2020-21
MBA(IB)	MBA in International Business	TA	Trade Analytics	2020-21
MBA(IB)	MBA in International Business	ITAM-II	IT Application in Management II	2020-21
MBA(IB)	MBA in International Business	SCM	Supply Chain Management	2020-21
MBA(IB)	MBA in International Business	IWTO	India, and WTO	2020-21
MBA(IB)	MBA in International Business	IBS	International Business Strategy	2020-21
MBA(IB)	MBA in International Business	ITL	International Trade Logistics	2020-21
MBA(IB)	MBA in International Business	DA	Data Analytics	2020-21
MBA(IB)	MBA in International Business	CEG	Corporate Ethics & Governance	2020-21
MBA(IB)	MBA in International Business	MoGS	Management of Global Sourcing	2020-21
MBA(IB)	MBA in International Business	LAB	Legal Aspect of Business	2020-21
MBA(IB)	MBA in International Business	PV	Port Visit	2020-21
MBA(IB)	MBA in International Business	SP	Summer Project	2020-21
MBA(IB)	MBA in International Business	RP	Research Project	2020-21
MBA(IB)	MBA in International Business	CV	Comprehensive VIVA	2020-21
MBA(IB)	MBA in International Business	SAP	SAP (Social Awareness Program)	2020-21
MBA(IB)	MBA in International Business	CS	Competitive Strategy	2020-21
MBA(IB)	MBA in International Business	MSA	Management of Strategic Alliances	2020-21
MBA(IB)	MBA in International Business	ICM	International Contract Management	2020-21
MBA(IB)	MBA in International Business	EP	Entrepreneurship	2020-21
MBA(IB)	MBA in International Business	SET	Strategy Execution & Tools	2020-21
MBA(IB)	MBA in International Business	NVCS	New Venture Creation & Start ups	2020-21
MBA(IB)	MBA in International Business	ASCM	Advanced Supply Chain Management	2020-21
MBA(IB)	MBA in International Business	PMM	Procurement & Material Management	2020-21
MBA(IB)	MBA in International Business	AFTBA	Advanced Forecasting Techniques for Business Applications	2020-21
MBA(IB)	MBA in International Business	MVDAFT	Multi-Variate Data Analysis & Forecasting Techniques	2020-21
MBA(IB)	MBA in International Business	MSCM	Modeling in SCM: SCOR Approach	2020-21
MBA(IB)	MBA in International Business	OBEC	Online Business & E-Commerce	2020-21
MBA(IB)	MBA in International Business	ERPs	Enterprise Resource Planning (ERP) Systems	2020-21
MBA(IB)	MBA in International Business	IPCM	IT Project Consultancy & Management	2020-21
MBA(IB)	MBA in International Business	AI	Artificial Intelligence	2020-21
MBA(IB)	MBA in International Business	FIT	Financing of International Trade	2020-21
MBA(IB)	MBA in International Business	FDRM	Financial Derivatives and Risk Management	2020-21
MBA(IB)	MBA in International Business	M&A	Mergers and Acquisitions	2020-21
MBA(IB)	MBA in International Business	FRM	Financial Risk Management	2020-21
MBA(IB)	MBA in International Business	MFS	Management of Financial Services	2020-21

Program code	Program name	Course code	Course name	Year of offering the course
MBA(IB)	MBA in International Business	PAF	Project Appraisal and Finance	2020-21
MBA(IB)	MBA in International Business	FM	Financial Modeling	2020-21
MBA(IB)	MBA in International Business	SAPM	Security Analysis and Portfolio Management	2020-21
MBA(IB)	MBA in International Business	B2BM	B2B Marketing	2020-21
MBA(IB)	MBA in International Business	DG	Digital Marketing	2020-21
MBA(IB)	MBA in International Business	MoS	Marketing of Services	2020-21
MBA(IB)	MBA in International Business	MR	Marketing Research	2020-21
MBA(IB)	MBA in International Business	CB	Consumer Behaviour	2020-21
MBA(IB)	MBA in International Business	APM	Advertising and Promotion Management	2020-21
MBA(IB)	MBA in International Business	SDM	Sales and Distribution Management	2020-21
MBA(IB)	MBA in International Business	BM	Brand Management	2020-21
MBA(IB)	MBA in International Business	CRM	Customer Relationship Management	2020-21
MBA(IB)	MBA in International Business	SMPDM	Strategic Market Planning and Decision Making	2020-21
MBA(IB)	MBA in International Business	RM	Rural Marketing	2020-21
MBA(IB)	MBA in International Business	ReM	Retail Management	2020-21
MBA(IB)	MBA in International Business	ACT	Agri-Commodity Trading (ACT)	2020-21
MBA(IB)	MBA in International Business	MHS	Management of Shipping Services	2020-21
MBA(IB)	MBA in International Business	GSGOL	Green Strategy for Global Operations and Logistics	2020-21
MBA(IB)	MBA in International Business	SSIB	Sectoral Strategies for International Business (Seminar Course)	2020-21
MBA(IB)	MBA in International Business	MGCE	Managing Global Compliance in Exports	2020-21
MBA(IB)	MBA in International Business	CEM	Custom Procedure in GST Regime	2020-21
MA(Eco)	MA Economics	MIE-I	Microeconomic Theory 1	2020-21
MA(Eco)	MA Economics	MIE-II	Microeconomic Theory II	2020-21
MA(Eco)	MA Economics	MAE-Theory	Macroeconomic Theory	2020-21
MA(Eco)	MA Economics	THE-Growth	Theory of Economic Growth	2020-21
MA(Eco)	MA Economics	THE-Trade	Theory of International Trade	2020-21
MA(Eco)	MA Economics	BAE-Econometrics	Basic Econometrics	2020-21
MA(Eco)	MA Economics	COE-Finance	Corporate Finance	2020-21
MA(Eco)	MA Economics	ISE-Finance	Issues in International Economics & Finance	2020-21
MA(Eco)	MA Economics	DEE-India	Development and Economic Policy in India	2020-21
MA(Eco)	MA Economics	WTE-Issues	WTO and Contemporary Trade Issues	2020-21
MA(Eco)	MA Economics	INE-Management	International Financial Management	2020-21
MA(Eco)	MA Economics	EME-Theory	Empirical Issues in Trade Theory	2020-21
MA(Eco)	MA Economics	MEE-Valuations	Mergers & Acquisition and Valuations	2020-21
MA(Eco)	MA Economics	ADE-Econometrics	Advanced Econometrics	2020-21
MA(Eco)	MA Economics	EQE-Market	Equity and Fixed Income Market	2020-21
MA(Eco)	MA Economics	INE-Law	International Trade and Business Law	2020-21

Program code	Program name	Course code	Course name	Year of offering the course
MA(Eco)	MA Economics	PRE-Management	Project Appraisal and Management	2020-21
MA(Eco)	MA Economics	INE-Logistics	International Trade Documentation and Logistics	2020-21
MA(Eco)	MA Economics	COE-Management	Commodity Derivatives and Risk Management	2020-21
MA(Eco)	MA Economics	TRE-Development	Trade and Development	2020-21
MA(Eco)	MA Economics	INE-Management	Investment Theory and Portfolio Management	2020-21
MA(Eco)	MA Economics	FIE-Modelling	Financial Modelling	2020-21
MA(Eco)	MA Economics	FIE-Analysis	Financial Statement Analysis	2020-21
EPGDIB	Executive PG Diploma in International Business	GLE-L	Global Strategic Management	2020-21
EPGDIB	Executive PG Diploma in International Business	GLE-Environment	Global Business Environment	2020-21
EPGDIB	Executive PG Diploma in International Business	ITE-Management	IT Applications in Management	2020-21
EPGDIB	Executive PG Diploma in International Business	GLE-Strategies	Global Leadership Strategies	2020-21
EPGDIB	Executive PG Diploma in International Business	ECE-Strategies	Economics of Pricing Strategies	2020-21
EPGDIB	Executive PG Diploma in International Business	BUE-Statistics	Business Statistics	2020-21
EPGDIB	Executive PG Diploma in International Business	COE-Strategies	Cost Management Strategies	2020-21
EPGDIB	Executive PG Diploma in International Business	COE-Strategies	Corporate Financial Strategies	2020-21
EPGDIB	Executive PG Diploma in International Business	INE-Laws	International Business Laws	2020-21
EPGDIB	Executive PG Diploma in International Business	GLE-Sourcing	Global Sourcing	2020-21
EPGDIB	Executive PG Diploma in International Business	INE-Strategies	International Marketing Strategies	2020-21
EPGDIB	Executive PG Diploma in International Business	MAE-Policies	Macro-Economic Policies	2020-21
EPGDIB	Executive PG Diploma in International Business	SEE-Marketing	Services Marketing	2020-21
EPGDIB	Executive PG Diploma in International Business	CRE-paper)	Cross Cultural Management (Seminar paper)	2020-21
EPGDIB	Executive PG Diploma in International Business	BUE-Paper)	Business Ethics (Seminar Paper)	2020-21
EPGDIB	Executive PG Diploma in International Business	INE-Negotiation	International Business Negotiation	2020-21
EPGDIB	Executive PG Diploma in International Business	STE-Management	Strategic Brand Management	2020-21
EPGDIB	Executive PG Diploma in International Business	INE-Management	Innovation and Technology Management	2020-21
EPGDIB	Executive PG Diploma in International Business	CHE-Strategies	Change Management Strategies	2020-21
EPGDIB	Executive PG Diploma in International Business	STE-Implementation	Strategy Evaluation & Implementation	2020-21
EPGDIB	Executive PG Diploma in International Business	STE-Alliance	Strategic Alliance	2020-21
MBA(IB)	MBA in International Business	SHr	Strategic HR	2021-22
MBA(IB)	MBA in International Business	CM	Competency Mapping	2021-22
MBA(IB)	MBA in International Business	LLIR	Labour Laws and Industrial Relations	2021-22
MBA(IB)	MBA in International Business	OTCM	Organisational Transformation and Change Management	2021-22
MBA(IB)	MBA in International Business	IHRMP	International Human Resource Management Practices	2021-22
MBA(IB)	MBA in International Business	HMOP	HR Matrices and Organisational Performance	2021-22
MBA(IB)	MBA in International Business	CCM	Cross Cultural Management	2021-22
MBA(IB)	MBA in International Business	GTS	Game Theory and Strategy	2021-22
MBA(IB)	MBA in International Business	AE	Applied Econometrics	2021-22

Program code	Program name	Course code	Course name	Year of offering the course
MBA(IB)	MBA in International Business	MoP	Management of Pricing	2021-22
MBA(IB)	MBA in International Business	IITBD	International Investment Treaties and Business Decisions	2021-22
MBA(IB)	MBA in International Business	MIS	Management Information Systems	2021-22
MBA(IB)	MBA in International Business	AFM	Accounting for Managers	2021-22
MBA(IB)	MBA in International Business	ET	Economic Theory (Micro and Macroeconomics)	2021-22
MBA(IB)	MBA in International Business	CF	Corporate Finance	2021-22
MBA(IB)	MBA in International Business	EE	Economic Environment	2021-22
MBA(IB)	MBA in International Business	ITLS	International Trade Logistics & Sourcing	2021-22
MBA(IB)	MBA in International Business	FoM	Fundamentals of Management	2021-22
MBA(IB)	MBA in International Business	PFM	Psychology for Managers	2021-22
MBA(IB)	MBA in International Business	MC	Managerial Communication	2021-22
MBA(IB)	MBA in International Business	BS	Business Statistics	2021-22
MBA(IB)	MBA in International Business	MM	Marketing Management	2021-22
MBA(IB)	MBA in International Business	ITOD	International Trade Operations & Documentation	2021-22
MBA(IB)	MBA in International Business	BRM	Business Research Methods	2021-22
MBA(IB)	MBA in International Business	IE	International Economics	2021-22
MBA(IB)	MBA in International Business	IMM	International Marketing Management	2021-22
MBA(IB)	MBA in International Business	OB	Organizational Behavior	2021-22
MBA(IB)	MBA in International Business		Foreign Language	2021-22
MBA(IB)	MBA in International Business	HRM	Human Resources Management	2021-22
MBA(IB)	MBA in International Business	SM	Strategic Management	2021-22
MBA(IB)	MBA in International Business	ITAM	IT Applications in Management(ITAM)	2021-22
MBA(IB)	MBA in International Business	OR	Operations Research	2021-22
MBA(IB)	MBA in International Business	OFM	International Financial Management	2021-22
MBA(IB)	MBA in International Business	OM	Operations Management	2021-22
MBA(IB)	MBA in International Business	IBS	International Business Strategy	2021-22
MBA(IB)	MBA in International Business	SCM	Supply Chain Management	2021-22
MBA(IB)	MBA in International Business	CEG	Corporate Ethics and Governance	2021-22
MBA(IB)	MBA in International Business	PV	Port Visit	2021-22
MBA(IB)	MBA in International Business	RP	Summer Project (Internship)	2021-22
MBA(IB)	MBA in International Business	SP	Research Project	2021-22
MBA(IB)	MBA in International Business	CV	Comprehensive Viva at the end of Trimester III & V	2021-22
MBA(IB)	MBA in International Business	SAP	SAP (Social Awareness Program)	2021-22
MBA(IB)	MBA in International Business	ICM	International Contract Management	2021-22
MBA(IB)	MBA in International Business	SET	Strategy Execution & Tools (Simulation)	2021-22
MBA(IB)	MBA in International Business	MSA	Management of Strategic Alliances (Workshop)	2021-22
MBA(IB)	MBA in International Business	CS	Competitive Strategy	2021-22

Program code	Program name	Course code	Course name	Year of offering the course
MBA(IB)	MBA in International Business	EP	Entrepreneurship	2021-22
MBA(IB)	MBA in International Business	NVCS	New Venture Creation & Startups	2021-22
MBA(IB)	MBA in International Business	CCM	Cross Culture Management	2021-22
MBA(IB)	MBA in International Business	MSCOM	Modelling in Supply Chain Management: SCOR Approach	2021-22
MBA(IB)	MBA in International Business	MVDAFT	Multi- Variate Data Analysis & Forecasting Techniques	2021-22
MBA(IB)	MBA in International Business	ASCM	Advanced Supply Chain Management	2021-22
MBA(IB)	MBA in International Business	AFTBA	Advanced Forecasting Techniques for Business Applications	2021-22
MBA(IB)	MBA in International Business	OBEc	Online Business & E-Commerce	2021-22
MBA(IB)	MBA in International Business	ERPs	Enterprise Resource Planning (ERP) Systems	2021-22
MBA(IB)	MBA in International Business	IPCM	IT Project Consultancy	2021-22
MBA(IB)	MBA in International Business	FIT	Financing of International Trade	2021-22
MBA(IB)	MBA in International Business	FM	Financial Modeling	2021-22
MBA(IB)	MBA in International Business	FDRM	Financial Derivatives and Risk Management	2021-22
MBA(IB)	MBA in International Business	MFS	Management of Financial Services	2021-22
MBA(IB)	MBA in International Business	SAPM	Security Analysis and Portfolio Management	2021-22
MBA(IB)	MBA in International Business	PAF	Project Appraisal and Finance	2021-22
MBA(IB)	MBA in International Business	M&A	Mergers and Acquisitions	2021-22
MBA(IB)	MBA in International Business	FRM	Financial Risk Management	2021-22
MBA(IB)	MBA in International Business	B2BM	B2B Marketing	2021-22
MBA(IB)	MBA in International Business	DM	Digital Marketing	2021-22
MBA(IB)	MBA in International Business	RM	Retail Management	2021-22
MBA(IB)	MBA in International Business	APM	Advertising and Promotion Management	2021-22
MBA(IB)	MBA in International Business	CB	Consumer Behavior	2021-22
MBA(IB)	MBA in International Business	SDM	Sales and Distribution Management	2021-22
MBA(IB)	MBA in International Business	BM	Brand Management	2021-22
MBA(IB)	MBA in International Business	CRM	Customer Relationship Management	2021-22
MBA(IB)	MBA in International Business	MR	Marketing Research	2021-22
MBA(IB)	MBA in International Business	SMPDM	Strategic Market Planning and Decision Making	2021-22
MBA(IB)	MBA in International Business	MoS	Marketing of Services	2021-22
MBA(IB)	MBA in International Business	RM	Rural Marketing	2021-22
MBA(IB)	MBA in International Business	MSS	Management of Shipping Services	2021-22
MBA(IB)	MBA in International Business	ACT	Agri-Commodity Trading	2021-22
MBA(IB)	MBA in International Business	MGCE	Managing Global Compliance in Exports	2021-22
MBA(IB)	MBA in International Business	CPGR	Custom Procedure in GST Regime	2021-22
MBA(IB)	MBA in International Business	DST	Digital Strategy and Transformation	2021-22
MBA(IB)	MBA in International Business	CM	Crisis Management	2021-22
MBA(IB)	MBA in International Business	MC	Management Consulting	2021-22



Program code	Program name	Course code	Course name	Year of offering the course
MBA(IB)	MBA in International Business	AOT	Advanced Optimization Techniques	2021-22
MBA(IB)	MBA in International Business	SPM	Software Product Management	2021-22
MBA(IB)	MBA in International Business	DMV	Data Modeling and Visualization	2021-22
MBA(IB)	MBA in International Business	MLAI	Machine Learning & Artificial Intelligence	2021-22
MBA(IB)	MBA in International Business	FT	FinTech	2021-22
MBA(IB)	MBA in International Business	FI	Fixed Income	2021-22
MBA(IB)	MBA in International Business	TSE	Trading Strategies and Evaluation	2021-22
MBA(IB)	MBA in International Business	AIT	Alternative Investments	2021-22
MBA(IB)	MBA in International Business	SSE	Sectoral Strategy for Exports	2021-22
MBA(IB)	MBA in International Business	RMIT	Risk Management in International Trade	2021-22
MBA(IB)	MBA in International Business	IMO	Impression Management in Organization	2021-22
MBA(IB)	MBA in International Business	LLab	Leadership Lab	2021-22
MBA(IB)	MBA in International Business	GLS	Global Leadership Strategies	2021-22
MBA(IB)	MBA in International Business	SHRM	Strategic Human Resource Management	2021-22
MBA(IB)	MBA in International Business	TBLD	Team Building and Leadership Development	2021-22
MA(Eco)	MA Economics	MIE-I	Microeconomic Theory 1	2021-22
MA(Eco)	MA Economics	MIE-II	Microeconomic Theory II	2021-22
MA(Eco)	MA Economics	MAE-Theory	Macroeconomic Theory	2021-22
MA(Eco)	MA Economics	THE-Growth	Theory of Economic Growth	2021-22
MA(Eco)	MA Economics	THE-Trade	Theory of International Trade	2021-22
MA(Eco)	MA Economics	BAE-Econometrics	Basic Econometrics	2021-22
MA(Eco)	MA Economics	COE-Finance	Corporate Finance	2021-22
MA(Eco)	MA Economics	ISE-Finance	Issues in International Economics & Finance	2021-22
MA(Eco)	MA Economics	DEE-India	Development and Economic Policy in India	2021-22
MA(Eco)	MA Economics	WTE-Issues	WTO and Contemporary Trade Issues	2021-22
MA(Eco)	MA Economics	INE-Management	International Financial Management	2021-22
MA(Eco)	MA Economics	EME-Theory	Empirical Issues in Trade Theory	2021-22
MA(Eco)	MA Economics	MEE-Valuations	Mergers & Acquisition and Valuations	2021-22
MA(Eco)	MA Economics	ADE-Econometrics	Advanced Econometrics	2021-22
MA(Eco)	MA Economics	EQE-Market	Equity and Fixed Income Market	2021-22
MA(Eco)	MA Economics	INE-Law	International Trade and Business Law	2021-22
MA(Eco)	MA Economics	PRE-Management	Project Appraisal and Management	2021-22
MA(Eco)	MA Economics	INE-Logistics	International Trade Documentation and Logistics	2021-22
MA(Eco)	MA Economics	COE-Management	Commodity Derivatives and Risk Management	2021-22
MA(Eco)	MA Economics	TRE-Development	Trade and Development	2021-22
MA(Eco)	MA Economics	INE-Management	Investment Theory and Portfolio Management	2021-22
MA(Eco)	MA Economics	FIE-Modelling	Financial Modelling	2021-22

Program code	Program name	Course code	Course name	Year of offering the course
MA(Eco)	MA Economics	FIE-Analysis	Financial Statement Analysis	2021-22
EPGDIB	Executive PG Diploma in International Business	GLE-L	Global Strategic Management	2021-22
EPGDIB	Executive PG Diploma in International Business	GLE-Environment	Global Business Environment	2021-22
EPGDIB	Executive PG Diploma in International Business	ITE-Management	IT Applications in Management	2021-22
EPGDIB	Executive PG Diploma in International Business	GLE-Strategies	Global Leadership Strategies	2021-22
EPGDIB	Executive PG Diploma in International Business	ECE-Strategies	Economics of Pricing Strategies	2021-22
EPGDIB	Executive PG Diploma in International Business	BUE-Statistics	Business Statistics	2021-22
EPGDIB	Executive PG Diploma in International Business	COE-Strategies	Cost Management Strategies	2021-22
EPGDIB	Executive PG Diploma in International Business	COE-Strategies	Corporate Financial Strategies	2021-22
EPGDIB	Executive PG Diploma in International Business	INE-Laws	International Business Laws	2021-22
EPGDIB	Executive PG Diploma in International Business	GLE-Sourcing	Global Sourcing	2021-22
EPGDIB	Executive PG Diploma in International Business	INE-Strategies	International Marketing Strategies	2021-22
EPGDIB	Executive PG Diploma in International Business	MAE-Policies	Macro-Economic Policies	2021-22
EPGDIB	Executive PG Diploma in International Business	SEE-Marketing	Services Marketing	2021-22
EPGDIB	Executive PG Diploma in International Business	CRE-paper)	Cross Cultural Management (Seminar paper)	2021-22
EPGDIB	Executive PG Diploma in International Business	BUE-Paper)	Business Ethics (Seminar Paper)	2021-22
EPGDIB	Executive PG Diploma in International Business	INE-Negotiation	International Business Negotiation	2021-22
EPGDIB	Executive PG Diploma in International Business	STE-Management	Strategic Brand Management	2021-22
EPGDIB	Executive PG Diploma in International Business	INE-Management	Innovation and Technology Management	2021-22
EPGDIB	Executive PG Diploma in International Business	CHE-Strategies	Change Management Strategies	2021-22
EPGDIB	Executive PG Diploma in International Business	STE-Implementation	Strategy Evaluation & Implementation	2021-22
EPGDIB	Executive PG Diploma in International Business	STE-Alliance	Strategic Alliance	2021-22

Certified by,



**CENTRE HEAD**

IIFT –KOLKATA CAMPUS

