



59th ANNUAL REPORT 2022-23



INDIAN INSTITUTE OF FOREIGN TRADE
(Deemed to be University)

INDIAN INSTITUTE OF FOREIGN TRADE



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The Year in Review

In the year 2022, global economic activity experienced a sharper-than-expected slowdown, and at the same time, its inflation was at its highest level an all-time high over the last few decades. Several global concerns impacted the year 2022 across countries:

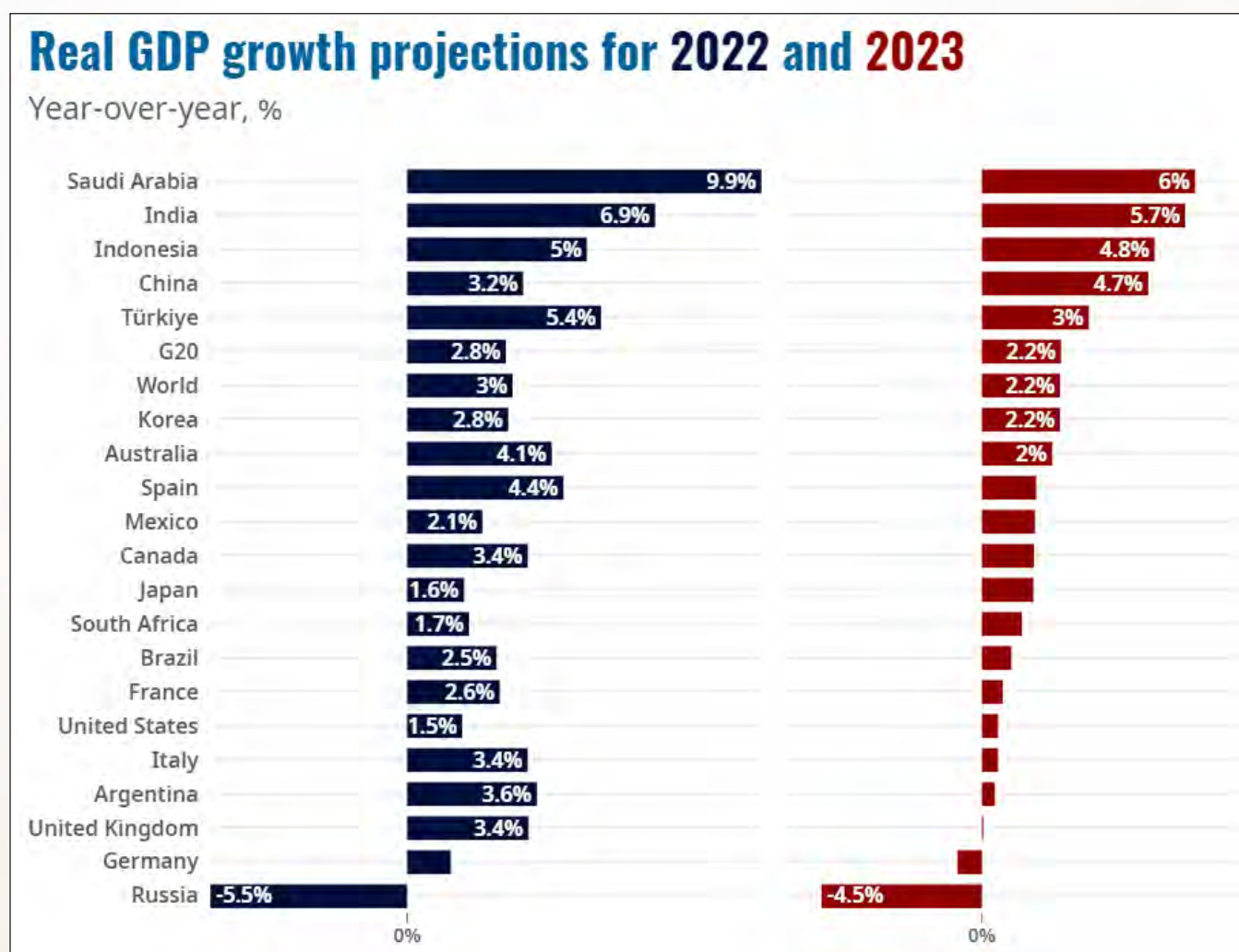
- The cost-of-living crisis,
- Tightening financial conditions in most regions,
- Russia's invasion of Ukraine,
- Increase in Commodity prices,
- The lingering COVID-19 Pandemic was then declared endemic.

As per IMF, the global growth rate was estimated to be 3.5 percent in 2022 which is expected to fall to 3.0 percent in both 2023 and 2024. The increase in central bank interest rates which is aimed at fighting inflation has underpinned the growth in global economic activity. As per the IMF, the global inflation rate is expected to fall from 8.7 percent in 2022 to 6.8 percent in 2023 and 5.2 percent in 2024. Monetary policy is expected to restore price stability, and fiscal policy would be aimed at alleviating the cost-of-living pressures. The policy is expected to ensure tight measures aligned with its outlook on global growth. Structural reforms in economic policy and initiatives across nations are expected to

streamline inflation by enhancing productivity and easing supply constraints. 2022 was a year that welcomed paradigm shifts in the green energy transition which was fast-tracked along with the emergence of a sustainable finance, sustainable business environment and Fintech growth. 2022 also witnessed a downturn in China and Russia, a decline in US spending, and spillovers from the Ukraine war. In China, pandemic-induced disruptions in the supply chain and manufacturing, a zero-tolerance COVID-19 policy, strict lockdown in covid affected areas and protracted financial stress among property developers like Evergrande had posted losses of US \$81 bn over two years, revealing for the first time the financial fallout of a 2021 default that sparked an ongoing crisis in the country's property sector.

Some of the spillovers from the war were negative. The war in Ukraine has triggered a drastic impact on several economies. It has created a costly humanitarian crisis and has incurred economic damage that will damage the economic growth rate in years to come and contribute to a significant slowdown in global growth in 2022 and add to inflation. Fuel and food prices have gone up, badly affecting low per capita income countries which creates a contagion impact on other countries. War-induced increase in commodity price has broadened the price pressures leading to 2022 inflation projections of 5.7 percent in advanced economies and 8.7 percent in emerging market and developing economies.

FIGURE 1



Source: <https://www.oecd.org/economic-outlook/september-2022/>

Global Trade

Global trade post-pandemic recovery witnessed strong recovery but then mid-2022 slowed sharply, as the global economy underwent a turbulent period facing multiple disruptions. Global trade, especially merchandise trade slowed in 2022 as supply chains got disrupted, and world global chains had a negative impact of the pandemic and geopolitical tensions. As per the World Trade Organization (WTO), world merchandise trade volume is expected to grow 3.5 percent in 2022 and 1.0 percent in 2023, as compared

to 9.7 percent in 2021. There are numerous and interrelated risks to the forecast on account of rising uncertainties and deteriorating economic conditions. On the export side, the Middle East is expected to record the strongest growth followed by Africa, North America, Asia, Europe and South America in 2022. In contrast, CIS exports are expected to decline in 2022. On the import side, the Middle East is expected to record the highest growth, followed by North America, Africa, South America, Europe and Asia.

TABLE 1
GLOBAL TRADE 2018-2023

	Annual % change					
	2018	2019	2020	2021	2022	2023
Volume of World Merchandise Trade	3.2	0.5	(-)5.2	9.7	3.5	1.0
Exports						
North America	3.9	0.4	(-)8.9	6.5	3.4	1.4
South America	0.6	(-)1.3	(-)4.9	5.6	1.6	0.3
Europe	1.8	0.6	(-)7.8	7.9	1.8	0.8
CIS	4.1	(-)0.1	(-)1.7	0.5	(-)5.8	3.3
Africa	3.2	(-)0.4	(-)8.1	5.2	6.0	(-)1.0
Middle East	4.8	(-)1.3	(-)8.9	1.4	14.6	(-)1.5
Asia	3.7	0.9	0.5	13.3	2.9	1.1
Imports						
North America	5.1	(-)0.6	(-)5.9	12.3	8.5	0.8
South America	4.6	(-)1.8	(-)10.7	25.4	5.9	(-)1.0
Europe	1.9	0.3	(-)7.3	8.3	5.4	(-)0.7
CIS	4.0	8.3	(-)5.5	9.1	(-)24.7	9.4
Africa	5.5	3.1	(-)14.7	7.7	7.2	5.7
Middle East	(-)4.4	11.2	(-)10.1	8.4	11.1	5.7
Asia	5.0	(-)0.4	(-)1.0	11.1	0.9	2.2

Source: WTO Press Release, 5 October 2022.

<https://commerce.gov.in/wp-content/uploads/2023/03/Annual-Report-FY-2022-23-DoC.pdf>

India's International Trade

India's international trade number crossed the US\$1 trillion mark for the first time in the year ending December 2022. However, it comes with the baggage of a record-high trade deficit, over US\$85 billion with China. If we look at data from January-December 2022, wherein exports are worth US\$453 billion and imports are worth US\$723 billion, India's overall international trade crossed over US\$1.17 trillion which was 21 percent above 2021's US\$969 billion. The trade deficit i.e. excess of imports over exports was around US\$270 billion, about 51 percent higher than US\$178 billion in 2021. Overall India's foreign trade has risen by over 15 percent on average in the past decade however country's exports and imports have become more concentrated, or limited to fewer countries.

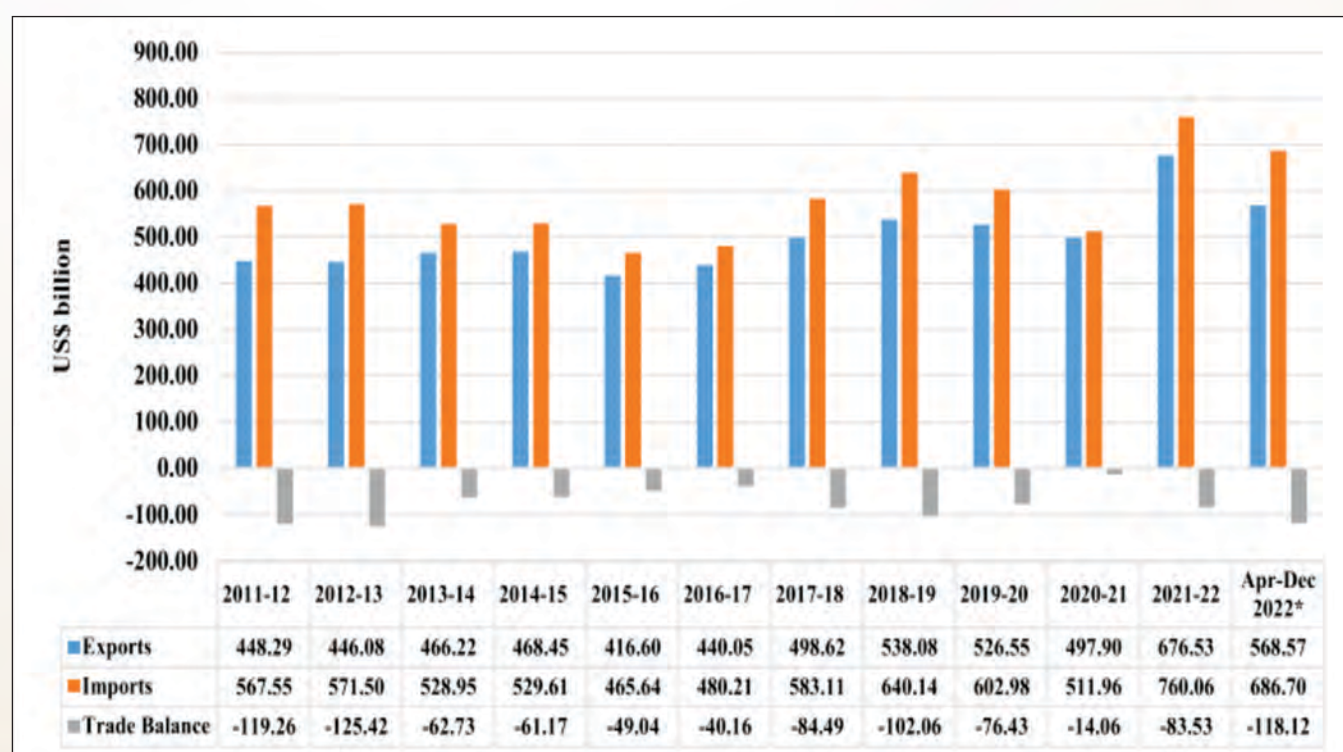
India's Merchandise exports touched a record US\$422 billion in 2021-22 surpassing the US\$400

billion target set for the year. It was an impressive growth of 44.62 percent over US\$291.8 billion during 2020-21. During April-December 2022 (QE), merchandise exports were US\$332.76 billion as against US\$305.04 billion during April-December 2021. Merchandise imports during 2021-22 registered an increase of 55.43 percent from US\$394.44 billion in 2020-21 to US\$613.05 billion in 2021-22. Imports during April-December 2022 stood at US\$551.70 billion as compared to US\$441.50 billion during April-December 2021. The trade deficit in 2021-22 was estimated at US\$191.05 billion as against the deficit of 102.63 billion in 2020-21. In April-December 2022, the trade deficit increased to US\$218.94 billion from US\$136.45 billion in April-December 2021. Along with merchandise trade, the services sector also has been quite active. It is the dominant sector in India's GDP, contributing significantly to exports and FDI. Although COVID-19 Pandemic has had a significant impact on the country's economic growth, the

service sector has been indifferent. Services exports in 2021-22 stood at US\$254.53 billion as compared to US\$206.09 billion in 2020-21, with a growth of 23.5 percent. India's services export is estimated at US\$235.81 billion during April-December 2022 as compared to US\$184.65 billion during April-December 2021, a positive growth of 27.71 percent. Services imports were US\$147.01 billion in 2021-22

as compared to US\$117.52 billion in 2020-21, with a growth of 25.09 percent. The estimated value of imports during April-December 2022 was US\$134.99 billion as compared to US\$105.45 billion during April-December 2021. A surplus of US\$107.52 billion and US\$100.82 billion was generated in services trade in 2021-22 and April-December 2022 respectively.

India's Overall Trade (Merchandise & Services) since 2011-12

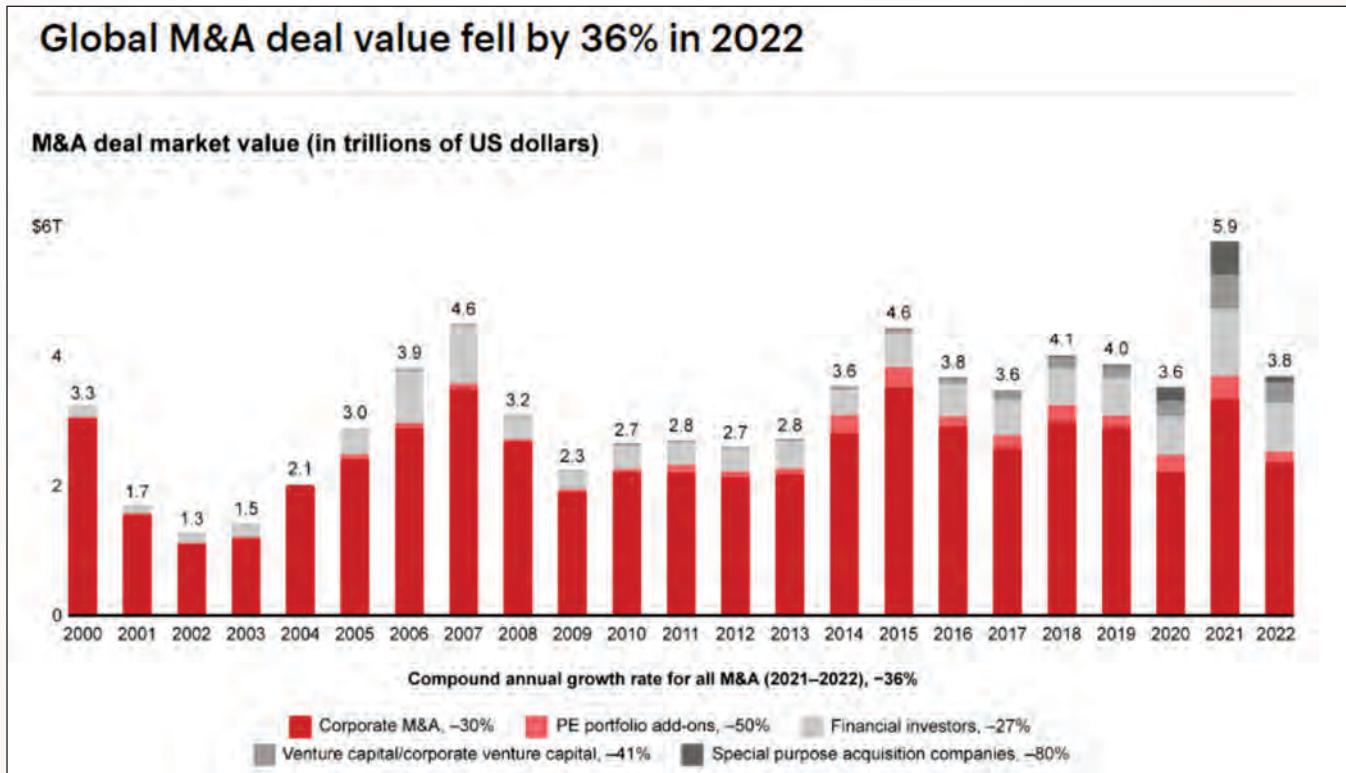


Source : DGCI&S, RBI database and RBI Press Releases.

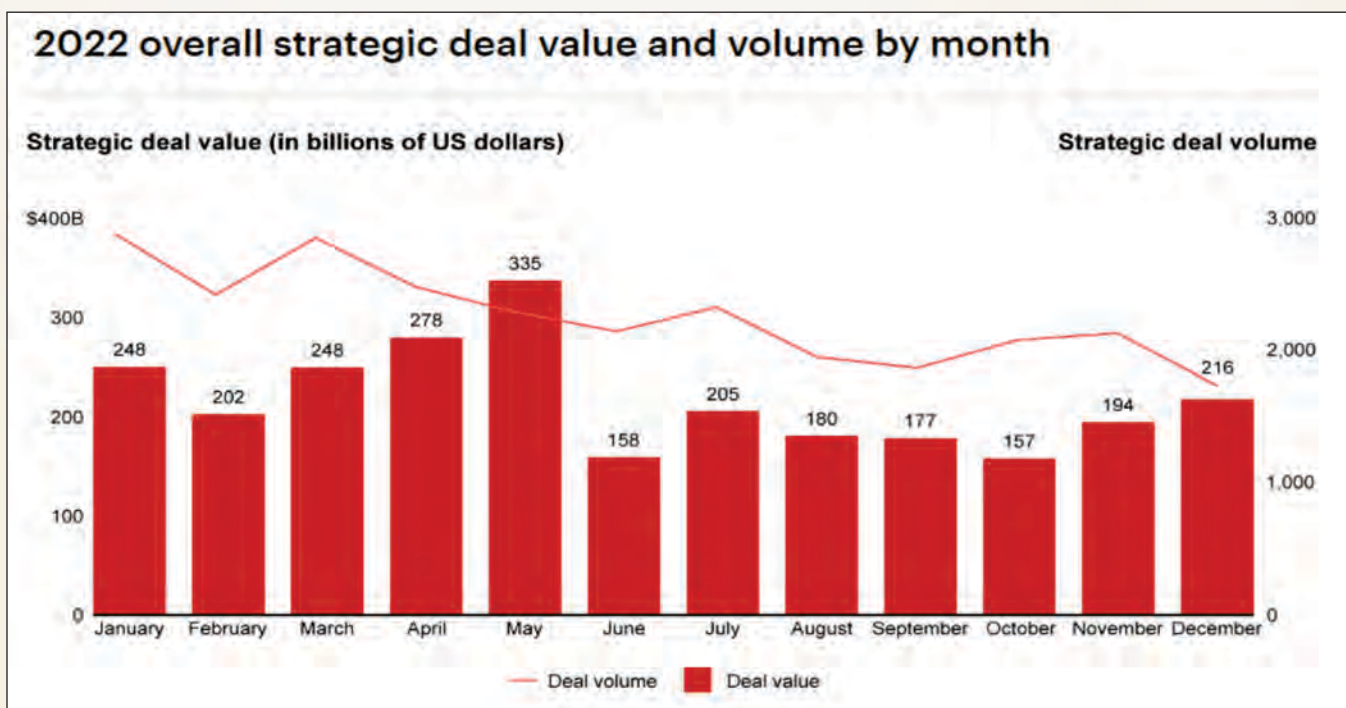
M&A Activity 2022

The first half of 2022 was strong on M&A activity however it slowed in the second half, although fundamental deal activity persisted. There were declines in multiples and pause in big deals and an overall 36 percent decline in deal value in 2022 from a record high in 2021, due to an interest rate hike by the US Federal Reserve Bank, combined with heightened macroeconomic uncertainty, inflation, capital squeeze, industrial policy, national security,

geopolitical tension, supply chain uncertainty, and regulation. The interest rate hike, especially by the US very early in 2022, negatively impacted financial investors and strategic buyers including Private Equity firms. Private equity investors, who depend on debt for financing deals, especially leveraged buyouts, were negatively impacted by capital constraints and costs, which dampened large deals. Lenders increased scrutiny on new offers as banks absorbed loan commitments that they could no longer syndicate.

FIGURE 3


Source: <https://www.bain.com/insights/looking-back-at-2022-m-and-a-report-2023/>

FIGURE 4


Source: <https://www.bain.com/insights/looking-back-at-2022-m-and-a-report-2023/>

The deal value in terms of deal multiples declined as higher discount rates put a premium on near-term cash flows over long-term growth. Multiples reduced from record highs in 2021 to a 10-year low median multiple of 11.9 times enterprise value to EBITDA (earning before interest tax depreciation and amortization). The reduction in multiples was more noticeable in high-growth industries of tech, healthcare and life sciences. A few megadeals of 2022 were Microsoft's US\$69 billion bid for the gaming company Activision Blizzard, Broadcom's US\$61 billion offer for VMware, and the Prologis-Duke Realty logistics real estate deal for US\$23 billion. The latter part of the year saw moderate deals like Johnson & Johnson's nearly US\$17 billion offer for Abiomed, a medtech company; the US\$27.8 billion Amgen-Horizon Therapeutics biotech deal; and, most recently, the Novozymes-Chr. Hansen merged for around US\$12 billion.

India witnessed in 2022, stable deals market overall. Although deal activity in 2022 has been lower than in 2021, it surpassed pre-pandemic levels. Mergers & Acquisitions (M&A) accounted for a major share of the deal value, boosted by more than 20 large transactions. The total value of M&A deals in India stood at US\$152 billion in 2022 compared to US\$107 billion in 2021. Contrary to the global M&A trend, India showed a rising trend in M&A activity, as in 2018, M&A deals were worth US\$95 billion; in 2019 it was at US\$60 billion, and in 2020, it was US\$20.76 billion and in 2022 around US\$152 billion.

However, excluding the HDFC Ltd. and HDFC Bank merger, M&A deal values were about 15 percent lower than that of 2021. Private equity (PE) investments stood at US\$52 billion, 22 percent lower than in 2021 but 20 percent higher than all other preceding three years in terms of value and quantum.

Domestic deals took up a major share (72% by value and 52% by volume). Domestic M&A transactions dominated with a total of 355 deals, while outbound transactions aggregated 61 deals. Domestic Indian

entities have been active in the Domestic M&A deal space with the Adani Group acquiring cement companies (ACC and Ambuja), coal and mining companies (D.B. Power), FMCG brands (Kohinoor, owned by McCormick Switzerland GMBH) and media outlet (hostile takeover of NDTV Limited). Biocon Biologics Limited's acquisition of the Biosimilars Business from Viatris Inc. is the largest outbound acquisition by an Indian company in the US healthcare sector. Technology and financial services accounted for around 30 percent of the total deal value.

The year 2022 witnessed some of the largest-ever transactions in the cement, aviation and banking sectors, which were driven by companies looking to either consolidate their positions or enter new segments. The Indian start-up ecosystem maintained its buoyancy and contributed well to the M&A activity, though there was a decline in the start-up deal activity as compared to 2021.

In the start-up space, Mensa Brands acquired and invested in various brands. J.B. Chemicals made the largest number of acquisitions of pharmaceutical brands in the year, in addition to Shell and Sembcorp undertaking acquisitions in the renewable energy sector. The year also saw Mitsui's foray into the renewable energy space with its joint venture with ReNew Power, India's first round-the-clock renewable energy project.

Way forward key changes in critical sectors are expected to attract foreign investments, which are discussed in detail later. The telecom regulations have been amended to promote ease of doing business with the launch of 5G services across India. In the renewable sector, India is still well short of the government's target of 500 GW of fossil-fuel-free power by 2030 and several prominent players are investing heavily in this sector. The government has emphasized heavy investment in infrastructure projects, especially road infrastructure which has attracted investments from several leading investor

groups. So M&A way forward in India is expected to grow manyfold.

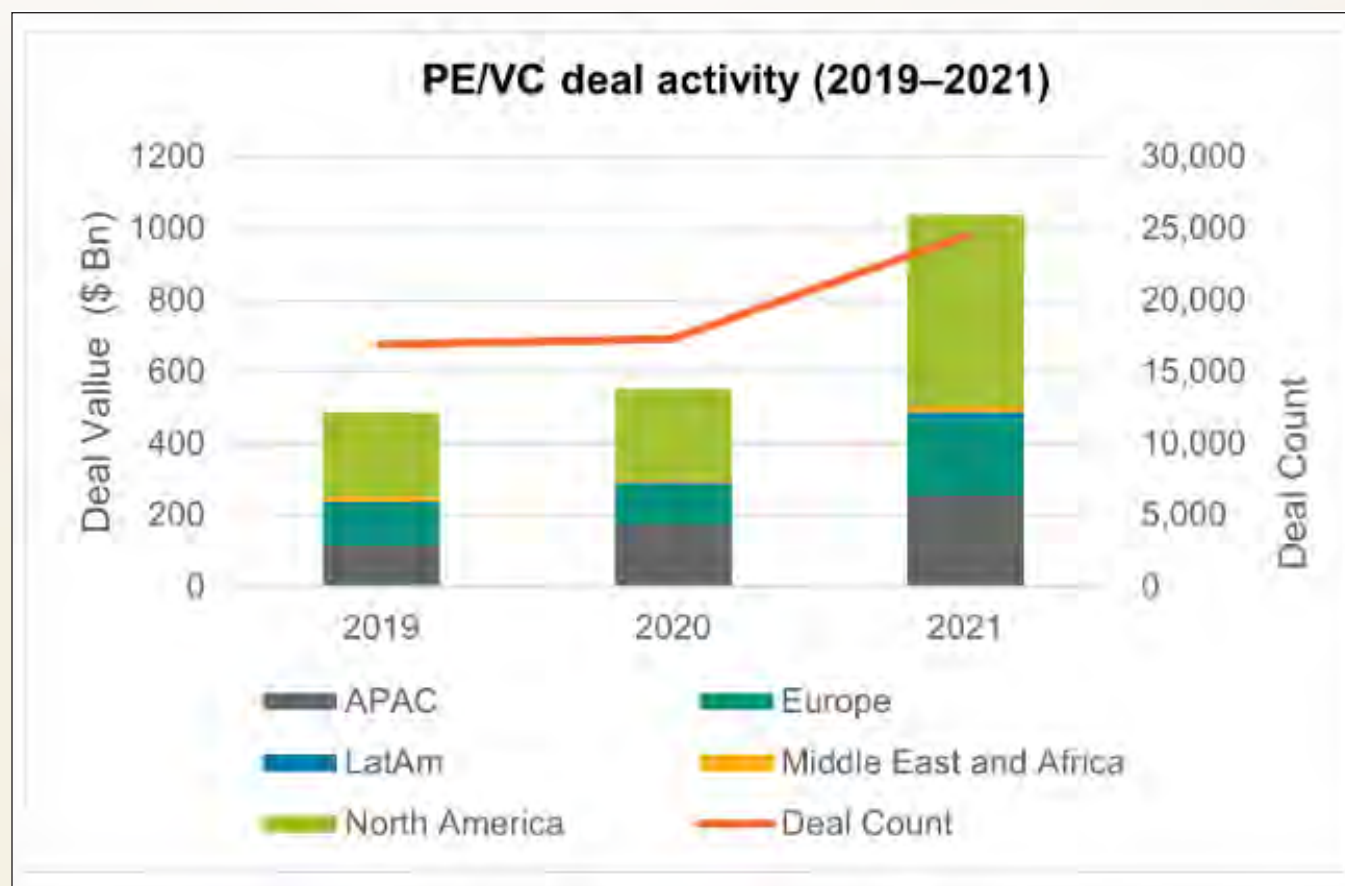
PE Activity

In 2022, the number of mergers and acquisitions deal activity involving private equity parties fell by about a third year-over-year. Aggregate investments in the private equity corner of the M&A market saw Y-o-Y reductions of 38.6 percent to US\$1.30 trillion in 2022, down US\$820.5 billion from US\$2.12 trillion in 2021, according to Bloomberg data.

The year 2021 was a record year for the global PE industry as investment activity surpassed the trillion-dollar mark for the first time. In total, around 25,000 deals were closed, with an aggregate deal value worth US\$1.04 trillion, nearly double the amount

from the year 2020. The PE, deal volume increased by 41.6 percent over 2020. Across countries, investment spending increased, especially in Latin America (LatAm) and North America (NA) witnessing the highest surge in aggregate deal value year-on-year, where LatAm grew by an outstanding 225 percent, to US\$19.5 billion in 2021 from almost US\$6 billion in 2020. And the top 12 deals account for a third of the total deal value in the region. North America registered a 111 percent increase in aggregate deal value in the 2020 year and accounted for half of the total transaction value (US\$534 bn.). The year 2022 was very bullish on the PE investment activity. This reveals that investors are growing wary of factors like inflation, rising interest rates and high valuations, and political uncertainty which would create an impact that could dampen the pace of PE transactions in coming years.

FIGURE 5



Source: <https://www.spglobal.com/marketintelligence/en/news-insights/research/2022-global-private-equity-outlook>

Sectorwise the PE investment has been targeted at Information Technology (IT) with over 63 percent of investment which is up by 51 percent in 2021. In the IT sector, the most sought-after vertical is by far Software & Services (61%), while only 17 percent plan to invest in Hardware. Healthcare follows IT as the second top industry, up to 47 percent from 43 percent in 2021. In 2021, deal activity in Healthcare continued gaining momentum, not only in terms of deal count but also deal value, which reached US\$340 billion. Next, that followed is the Consumer (35%) and Industrials (34%) sectors. Both sectors' attractiveness has increased in 2022 relative to 2021 (30% and 26% respectively). PE/VC firms in the Consumer sector are focused on Consumer Retail (24%) and Consumer Producers sub-sectors (18%) while taking rather a cautious approach to Consumer Leisure (8%).

For PE activity in India, 2021 was a record year of PE activity which slowed down in 2022 due to global political uncertainty, inflation rate increase, the increasing cost of capital, disruption in the supply chain and a hike in interest rate. PE investments in India reduced by 26 percent in 2022 but the number of deals remained almost the same. In India, the startup deal segment is the largest, receiving US\$18.6 billion in PE/VC investments. However, its total deal value vs. 2021 was down by 35 percent. This slowdown in startup investments is termed a 'funding winter' for startups and has affected the fundraising plans of startups. So several startups have shifted their visions from growth to cash conservation. In India sectors like Information Technology and E-commerce, recorded US\$6.1 billion and US\$5.4 billion in PE/VC investments respectively, both recording over 60 percent decline y-o-y. At the same time exits via sale to strategic

players recorded a sharp fall in value of 63 percent on a y-o-y basis in the absence of large deals. In 2022, secondary exits recorded a 67 percent y-o-y decline in terms of value and 45 percent in terms of volume. The attribution to the slowdown in India is marked by the high cost of capital and inflation. A high level of consolidation is witnessed among well-established startups acquiring their smaller and under-funded peers, thereby eliminating competition.

Way Forward

India's growth continues to be resilient despite some signs of moderation in growth, says the World Bank in its latest India Development Update, the World Bank India's biannual flagship publication. The overall growth remains robust and is estimated to be 6.9 percent for the full year with real GDP growing 7.7 percent year-on-year during the first three quarters of fiscal year 2022-23. The central government is likely to meet its fiscal deficit target of 5.9 percent of GDP in FY 23-24. The total consolidation in state government deficits, the general government deficit is also projected to decline. As a result, the debt-to-GDP ratio is projected to stabilize the current account deficit which is projected to narrow to 2.1 percent of GDP from an estimated 3 percent in FY 22-23. The spillover effect from global uncertainties, inflation, interest rate hike, supply chain disruptions will not be able to deter India's corporate growth. It will continue to be resilient and grow beyond the projected estimates. Goldman Sachs, in its latest report '*GS Macro Outlook 2022: The Long Road to Higher Rates*' said it expects India to grow at 8 percent in 2021, which is the highest among all the major economies of the world.

Important Achievements of IIFT in 2022-23: A Snapshot

Annual Convocation of the Institute

The 55th Annual Convocation of IIFT was held on 23 August 2022 in physical mode. A total of 578 students from various management programmes were awarded Degrees/Diplomas during the Convocation.

Shri Piyush Goyal, Minister of Commerce and Industry, Consumer Affairs and Food & Public Distribution and Textiles, Government of India was the Chief Guest and Shri B.V.R. Subrahmanyam, Commerce Secretary, Ministry of Commerce & Industry, Government of India presided over the Convocation Function. They gave away medals/prizes and certificates to the students.



S. No.	Name of the Programme	Total no. of Awardees
1.	Ph.D. (Economics) (Delhi and Kolkata Campus)	2
2.	Ph.D. (Management) (Delhi and Kolkata Campus)	6
3.	MBA in International Business 2020-22 (August 2020 - March 2022 (Delhi Campus)	201
4.	MBA in International Business 2020-22 (July 2020 - March 2022 (Kolkata Campus)	190
5.	MBA in International Business 2019-22, Weekend (July 2019 – Jan. 2022 (Delhi Campus)	37
6.	Executive Post Graduate Diploma in International Business (Weekend) 2020-21 (Delhi Campus)	73
7.	Executive Post Graduate Diploma in International Business (Hybrid) 2020-21 (Delhi Campus)	30
8.	MA (Economics) 2020-22 (Kolkata Campus)	19
9.	MA (Economics) 2020-22 (Delhi Campus)	20
	Total	578

Final Placements - MBA(IB) 2021-23 Batch

Indian Institute of Foreign Trade (IIFT) concluded Final Placements for the 2021-23 batch of its Flagship MBA(IB) Programme. The placement cycle saw participation from 108 reputed recruiters across diverse domains and industries. It witnessed an average CTC of ₹29.1 Lakh per annum and the median CTC stood at ₹26.5 Lakh per annum. The highest international CTC offer stood at ₹85.40 Lakh per annum.

Owing to its pedagogy, demanding course curriculum, and outstanding performance in corporate contests, IIFT is constantly regarded as one of the top destinations for notable recruiters in the nation. IIFT has built new connections with prestigious brands including Acuvon Consulting, Adani Group, AMNS, ASK Investment Management, Cargill, Client Associates, Diageo,

Edelweiss, Fast Retailing (Uniqlo), GAIL, Grasim Industries, IDFC First Bank, Incedo, IndigoEdge, Kotak, Landmark Group, Lowe's, Merino Industries, Reckitt, Samsung, Shell, Swiss Singapore Overseas, Tata AIA, Tesco, United Breweries, Vedanta among others for final placements.

The coveted Sales and Marketing domain received the highest number of offers at a whopping 22 percent. Notable associations included Amul, Bajaj Auto, Becton Dickinson, Cipla, Dabur, Emami, Games24x7, Godrej, ITC, Landmark Group, Nucleus Software, OfBusiness, Oxane Partners, Pidilite, RPG, Signify, Tata Steel, and Titan among many others. New associations were also forged in the domain with recruiters like AMNS, Asian Paints, Cargill, Diageo, Grasim, Relaxo, Samsung, TVS Motor, United Breweries, Vedanta, Vedant Fashions and many others.

The Finance domain continued to form an important contributor to the overall offers for roles like Corporate Treasury, Investment Banking, Risk Management, Wealth Management, Equity Research and FinTech, contributing 18 percent of the offers to the batch. Eminent recruiters in this domain included Affinity Global, Barclays, Citi Bank, Client Associates, Crisil, DE Shaw, Edelweiss, Goldman Sachs, HDFC, HSBC, ICICI Bank, IndigoEdge, Indus Valley Partners, JP Morgan & Chase, Kotak, L'oreal, Synergy Consulting, Tata AIA, Tesco, Tresvista, Yes Bank to name a few.

This placement season also saw a significant number of offers rolled out in the coveted Consulting domain. Major consulting firms included Accenture Strategy, Acuvon Consulting, Capgemini, Deloitte, EY, McKinsey & Co., Incedo, Infosys Consulting, Praxis GA, and Wipro, attracting 20 percent of the total offers made.

The reputed General Management & Strategy domain witnessed a notable increase with 13 percent offers, from companies like Adani, Axis Bank, Fast Retailing, Flipkart, Haleon, JSW, Landmark Group, Mahindra Group, Shell, State Street, Trident Group among others. The placement season witnessed companies recruiting for their coveted leadership roles, such as Mahindra GMC and Aditya Birla YLP.

Trade and Operations witnessed an increase to 9 percent, with offers made for Management Trainees. Prestigious recruiters such as Amazon, Cargill, ETG, Flipkart, GAIL, Louis Dreyfus Company, Maersk, Mjunction, OfBusiness, Tata Steel, Tolaram and Vikram Solar visited for a multitude of roles in these domains. Notable recruiters like ETG, SSOE and Tolaram extended lucrative international opportunities for the students, increasing such exposure for IIFT.

The IT/Analytics and Product Management domains have become increasingly attractive with 8 and 10 percent offers each. They saw participation from a

mix of legacy recruiters and first-time associations. IIFT had the privilege of hosting companies like Amazon, Boston Scientific, Capgemini, CarDekho, EXL, Games 24x7, Hexaware, IGT Solutions, Jio Platforms, Justdial, Lowes, Merilytics, Microsoft, Nucleus Software, Optum, Paytm, Wipro and many others.

The Institute witnessed legacy recruiters such as Amazon, Accenture Strategy, Axis Bank, Bajaj Auto, EY, Flipkart, Godrej, Goldman Sachs, ITC, JP Morgan Chase & Co., L'Oréal, Mahindra Group, McKinsey, Microsoft, Optum, RPG Group, Tata Steel, Wipro selecting a promising number of candidates which is a testament to the quality of students that IIFT offers.

The success of this year's placement season has been made possible, due to the constant support and guidance of the esteemed alumni of the Institute.

Summer Placements - MBA(IB) 2022-24 Batch

Indian Institute of Foreign Trade (IIFT) concluded summer placements for the 2022-24 batch of its Flagship MBA(IB) Programme. The placement cycle saw participation from 100 reputed recruiters across diverse domains and industries. This season witnessed an average stipend of ₹2.63 Lakh and a median stipend of ₹2.50 Lakh for 2 months, representing a noteworthy increase of 29 and 25 percent, respectively, over the previous edition. The highest stipend offered stood at ₹4.40 Lakh.

IIFT is consistently ranked as one of the premier destinations for prestigious recruiters in the country owing to its pedagogy, rigorous course curriculum and stellar track record in corporate competitions. IIFT built new associations with esteemed brands including Adani Group, Aditya Birla Capital, ABFRL, AMNS, Arcesium, Asian Paints, Bajaj Consumer Care, BCG, Colgate-Palmolive, The

Coca-Cola Company, Deloitte, Diageo, IDFC First Bank, Johnson & Johnson, Joveo, Jubilant Foodworks, Manyavar (Vedant Fashions), Marico, Mondelez, Philips, Puma, Russell Reynolds, Samsung, SKF, TAS, United Breweries among others for summer placements.

The coveted Sales and Marketing domain received the highest number of offers at a whopping 33 percent. Notable associations included Bajaj Auto, BMW, Cipla, Dabur, Diageo, Dr. Reddy's Laboratories, Godrej Consumer, Haelon, Hindustan Unilever, ITC, Johnson & Johnson, L'Oreal, Lubrizol, Mars, Medtronic, Pidilite, RPG, Sanofi, Signify, Tata Consumer Products Ltd., and Titan among many others. New associations were also forged in the domain with recruiters like ABFRL, Asian Paints, Bajaj Consumer, Diageo, The Coca-Cola Company, Colgate-Palmolive, Marico, Mondelez, Philips, Puma, Samsung and SKF.

The Finance domain continued to form an important chunk of offers for roles like Corporate Treasury, Investment Banking, Risk Management, Wealth Management, Equity Research and FinTech, contributing 20 percent of the offers to the batch. Eminent recruiters in this domain included Arcesium, Aditya Birla Capital, Citibank, Crisil, Deloitte, Discover Financial Services, Godrej Housing Finance, Goldman Sachs, HDFC Bank, HSBC, ICICI Bank, JPMorgan Chase & Co., Synergy Consulting, Tresvista and Yes Bank to name a few.

This placement season also saw a significant number of offers rolled out in the coveted Consulting domain. Major consulting firms included Accenture Strategy, BCG, Deloitte, EY, McKinsey & Co., Redseer Consulting, Russell Reynolds and Wipro, attracting 11 percent of the total offers made.

The reputed General Management & Strategy domain witnessed a notable increase with 13 percent offers, from companies like Adani, Axis Bank, Cipla,

Cardekho, JPMorgan Chase & Co, JSW, L'oreal, Mahindra Group, TAS, and Trident Group among others. The placement season witnessed companies recruiting for their coveted leadership roles such as Mahindra GMC and TAS- Leadership Program at Tata Group.

Trade and Operations witnessed an increase to 8 percent, with offers made for Management Interns. Prestigious recruiters such as Adani, BD, COFCO, Flipkart, Hyphen SCS, Joveo, Jubilant Foodworks, L&T, Maersk, MTR Foods, OfBusiness, Renuka Sugars, Tata Steel visited for a multitude of roles in these domains.

The IT/Analytics and Product Management domains remained attractive with 7 and 8 percent offers respectively. They saw participation from a mix of legacy recruiters and first-time associations. IIFT had the privilege of hosting companies like Amazon, Capgemini, Car Dekho, Hexaware, Microsoft, Nucleus Software, Optum, Tech Mahindra, Tiger Analytics, Wipro and many others.

The Institute witnessed legacy recruiters such as Amazon, Accenture Strategy, Apollo Tyres, Axis Bank, Bajaj Auto, Flipkart, Godrej, Goldman Sachs, ITC, JP Morgan Chase & Co., L'Oréal, Mahindra Group, McKinsey, Microsoft, Optum, RPG Group, Tata Steel, Wipro selecting a promising number of candidates which is testament to the quality of students that IIFT offers.

International Conference

Eighth EIITF Conference was held at IIFT Delhi Campus on 15-16 December 2022, with the theme “Emerging Dynamics of Trade and Finance in the Time of Global Disruptions”. The Chief Guest at the Conference inauguration was Dr. T.C.A. Anant, Member, Union Public Service Commission and former Chief Statistician of India, and the Guest of Honour was Dr. Ranjit Rath, CMD, Oil India

Limited and an alumnus of IIFT. Two special lectures were delivered at the Conference. The first one was by Prof. Pranab Bardhan, Professor of Graduate School at the Department of Economics at the University of California, Berkeley. The Second special lecture was delivered by Prof. James R. Markusen, Professor of International Economics (emeritus) at the Department of Economics at the University of Colorado, Boulder.

A major highlight of the Conference was a roundtable discussion on the topic “Post-Covid Recovery and Global Trade Scenario: Implications for India”. The discussion was moderated by Shri Sunil Barthwal, Honourable Commerce Secretary, Ministry of Commerce and Industry, Government of India.

The Conference also saw two Policy Forums on issues of significant contemporary policy relevance, namely: “Role of the State in the Fourth Industrial Revolution: Balancing Concerns of SDGs, OEM-led GVCs and the Post-Pandemic Impact” (in collaboration with the Centre for WTO Studies (CWS, IIFT)) and “India-Australia Trade Relations: Towards building resilient and secured Supply Chain” (in collaboration with the University of Western Australia). The Valedictory Address was delivered by Shri. M. Senthilnathan, Chairman & Managing Director, Export Credit Guarantee Corporation (ECGC).

The Conference received a total of around 200 papers from Universities and Research Institutes from India and abroad. After a suitable peer-review process 110 papers, divided into 24 technical sessions, were selected for presentation at the Conference.

National Events **Model WTO 2022**

The IIFT Economics Department in collaboration with the Centre for WTO Studies (CWS) organized

an inter-University competition, namely “IIFT Model WTO 2022” on 26 May 2022. The central theme of this virtual event was “IPR Waiver and Covid-19 medicines”. Students from different Universities across India participated in the event. Ambassador Jayanta Dasgupta, former Ambassador and Permanent Representative of India to the WTO; Dr. Harsha Vardhana Singh, former Deputy Director-General of WTO and Prof. Prabhash Ranjan, Professor & Vice Dean, O.P. Jindal Global University were the three esteemed judges of the event.

Management Development Programmes

During the year 2022-23, MDP Division at IIFT Delhi has conducted 24 Programmes for Managers and Executives of various levels. Out of these, 3 Programmes were online and open for all sectors, and 18 were Sponsored programmes for Government Officers (including ITS Probationers and Armed Forces officers) and Executives of PSUs. Besides, 2 long-duration certificate programmes and one programme series under Niryat Bandhu Scheme-MOOC were also conducted. A total of 757 participants benefited from these programmes, as noted from the Category-wise details.

Programmes	No. of Programmes	No. of Participants
Open (Online)	3	73
Sponsored	18	547
Certificate Programmes (Online)	2	89
Online MDPs (Niryat Bandhu Scheme MOOC)	1	48
Total	24	757

Executive Management Programmes

The Executive Management Programmes (EMP) Division has been conceived to provide training to Government Officials, Diplomats, Executives, Entrepreneurs, Exporters, Corporate Sector and Civil Society Members to develop a broader understanding of issues related to international business and its implications on trade policy. Since 2018 the constituent year of the Division and the inception of the executive's programmes, a total of 407 participants of MBA (IB) Tanzania, CLMV, and EPGDIB (OC&H) have been awarded the Diploma / Degree. EMPD initiates programmes designed to generate views, opinions and analysis of contemporary trade and economic issues which are of interest to different countries, particularly developing countries. The Division was set up to develop capacity and enhance cooperation with the African Continent. The main objectives of the Division are:

- Conduct Capacity Development Programmes on International Business.
- Conduct International Study Tours for Indian Companies.

The flagship programme of the Division is the Executive Post Graduate Diploma programme in International Business (EPGDIB On-campus) which is for 18 months. The programme aims at enhancing the managerial competence of senior and middle-level executives by imparting systematic knowledge in all aspects related to International Business.

Inauguration of EPGDIB (Weekend - On-campus) 2022-23

The new batch of EPGDIB (Weekend - On-campus) for the 2022-23 session was successfully inaugurated on 4 May 2022. The sessions are being conducted in offline mode at Delhi Campus with a

total of 84 participants. The inaugural ceremony was graced by Prof. Manoj Pant, Vice-Chancellor, Dr. Pooja Lakhanpal, Head (EMPD) and Dr. Areej Aftab Siddiqui, Programme Director - EPGDIB 2022-23.

Launch of EPGD-GHRM 2022-23

The first batch of Executive Post Graduate Diploma Programme in Global Human Resource Management was successfully launched on 10 December 2022. The sessions are conducted in offline mode at Delhi Campus with a total of 15 participants. The inaugural ceremony was graced by Dr. Pooja Lakhanpal, Head (EMPD) and Dr. Himani Gupta, Programme Director, Mr. V.V. Shetty, Executive Vice President & Head of Human Resources, Mastech Digital, Ms. Shefaoli Jain, Vice President Job Gully, Mr. Pranav Kharbanda, Vice President HR & Placements at BIPS at NSIC STP, Mr. Amit Jindal, Head HR, CJDARCL.

Inauguration of EPGDIB-WINTER (Weekend - On-campus) 2023-24

The new batch of EPGDIB-WINTER (Weekend - On-campus) for the 2023-24 session was successfully inaugurated on 29 January 2023. The sessions are conducted in offline mode at Delhi Campus with a total of 46 participants. The inaugural ceremony was graced by Dr. Pooja Lakhanpal, Head (EMPD) and Dr. Tuheena Mukherjee, Programme Director.

Journal Division

Journal Division has taken the initiative to start seminar/webinar series. In this seminar, we invite external experts to present an academic research paper/topic and to interact with faculty members/research scholars at IIFT. One of the primary purposes of such events is to foster a research culture among faculty members and

students. Since August 2018 when the initiative was started, Journal Division has conducted several lectures and panel discussions.

FOCUS WTO Journal

Journal Division publishes *FOCUS WTO* (Print & Online) a peer-reviewed quarterly journal. During 2022-23, Journal Division has published *FOCUS WTO* Volume 24 (4 Issue: Jan.-March, April-June, July-Sept. and Oct.-Dec. 2022) which is an in-house quarterly publication of IIFT that publishes full-research papers, case studies, monographs, book reviews, and synopsis of doctoral dissertation in international business and management research.

Major Achievement

1. ISSN No. 2583-7311 (Online) for *FOCUS WTO* is allotted (April 2023) by a Network of International Standard Serial No. (ISSN) National Centre (National Science Library, New Delhi). Now *FOCUS WTO* has ISSN for both print and online.
2. Journal Division achieved a milestone with its first International Subscription from Germany (Massmann Internationale Buchhandlung GmbH) for *FOCUS WTO*.
3. *FOCUS WTO* as a Journal has been indexed with:
 - Indian Citation Index (ICI),
 - Directory of Research Journals Indexing (DRJI),
 - J Gate, and
 - SJIF (Scientific Journal Impact Factor)
4. The journal *FOCUS WTO* has now gone online and has been hosted on the web portal since 2021. (The link to the same is <https://www.iift.ac.in/iift/publications.php>)

5. Online submission of articles for *Focus WTO* has been launched under the peer review process since 2021. (The link to the same is <http://publication.iift.ac.in/focus.asp?id=700>)

6. *Focus WTO* has now become online. All Archive has been created online since January 2021.

Publishing IIFT Quarterly Newsletter

Journal Division publishes the IIFT Quarterly Newsletter which contains the activities of the Institute. During 2022-23, Journal Division has published four issues (Jan.-March, April-June, July-Sept. and Oct.-Dec. 2022).

FOREIGN TRADE REVIEW Journal

Foreign Trade Review (FTR) is a peer-reviewed quarterly journal having more than four and half decades of existence in the academic research fraternity. The journal is published by SAGE Publications India. This journal is included in the following abstracting and indexing databases: SCOPUS, Chartered Association of Business Schools (ABS); ABDC-B, Clarivate Analytics: Emerging Sources Citation Index (ESCI). The Journal intends to serve as a comprehensive forum for theoretical and empirical research on International Trade and Business.

During 2022-23, Journal Division successfully published three issues under Volume 57 and one issue under Volume 58 of Foreign Trade Review (SAGE Publications Pvt. Ltd.). Each issue generally publishes research articles, commentary and book reviews in the domain of foreign trade. During the year, one special issue was published in Honour of Professor Murray C. Kemp, Guest Editors: Binh Tran-Nam, School of Accounting, Auditing and Taxation, UNSW Business School, UNSW Sydney, Kensington, Australia, and Makoto Tawada, Graduate School of Economics, Nagoya University, Japan.

Uploading of Working Paper Series

The main aim of the working paper series of IIFT is to help faculty members share their research findings with professional colleagues in the pre-publication stage. The papers are published online and uploaded on the IIFT website. During 2022-23, ten working papers have been uploaded, totaling 64 papers.

Launching of New Journal '*IIFT International Business and Management Review Journal*'

IIFT with SAGE published a new Journal titled "International Business and Management Review (IIFT-IBMR) Journal" a bi-annual peer-reviewed. The journal aims at bringing together managerial issues, practices and innovations that are useful to scholars, educators, managers, consumers, other societal stakeholders and policy-makers around the world. It aims to play a significant role in shaping the content and boundaries of the management discipline while simultaneously covering the international scope of businesses. Eminent Professors from diverse fields in International Business and Management, spanning across Asia (Sri Lanka, Japan, and Thailand), Russia, USA, etc.

Accreditation & Ranking Cell Activities (2022-23)

- Prof. Manoj Pant, Vice-Chancellor, IIFT and Dr. Ravi Shanker, Prof. Marketing (Retired & Re-employed) visited the University of Nebraska, Omaha, University of Albany, Kean University, Rutgers Business School in USA from 19-25 July 2022 to explore possibilities for academic collaboration.
- Accreditation & Ranking Cell has participated in the 12th Chronicles All India B-School survey and secured 5th position.
- Accreditation & Ranking Cell submitted the data on the All India Survey of Higher Education (AISHE) portal and the Association of Indian Universities (AIU) portal.
- Accreditation & Ranking Cell has submitted data of The Association to Advance Collegiate Schools of Business (US) – AACSB survey under BSQ Finance Module and BSQ Employment Module.
- Dr. Sheeba Kapil, Head (ICCD) attended AACSB Annual Accreditation Conference Asia Pacific (In-Person) - Singapore from 8-10 May 2022.
- Dr. P.K. Gupta, Registrar, attended AACSB Business Accreditation Seminar - Singapore from 6-7 May 2022.
- IIFT participated in the National Institutional Ranking Framework (NIRF) 2022 and secured the 24th rank under the Management category.
- IIFT has participated in Business Today – MDRA B-Schools Survey 2022 and Fortune India B-School Ranking 2022.
- Accreditation & Ranking Cell Team members & the respective faculty members have attended a three-day virtual seminar on Assurance of Learning – AACSB during 28-30 September 2022.
- A&R Cell has filed the nomination for the 13th Chronicle All India B-School Survey.
- Accreditation & Ranking Cell has participated in Fortune India Best B-School Survey 2022 and secured the following rankings:

FORTUNE INDIA BEST B-SCHOOL SURVEY 2022		
Sl. No.	Category	Rank
1	Delhi/NCR Rank	2 nd
2	Zonal Rank (North)	3 rd
3	Government-Run	8 th
4	Overall Rank	9 th

- A&R Cell has submitted the data on Business School Questionnaire (BSQ) Programmes Module and Staff Compensation and Demographics Survey (SCDS) Surveys for AACSB.
- IIFT has filed for the Association of MBA's (AMBA) Accreditation and has membership in the European Foundation for Management Development (EFMD) Accreditation. As of date, only 118 B-Schools in the world have garnered the Triple Crown Accreditation and IIFT is striving to be amongst such elite institutions.
- IIFT has participated in the All-India Survey of Higher Education (AISHE), the Ministry of Education Survey, and the Government of India.
- IIFT has submitted the data in Times B-School Rankings 2023.
- IIFT has represented nomination in Business Today-MDRA Best B-School Survey 2023.
- IIFT is one of the top-ranked B-Schools in India with a specialization in International Business. IIFT has participated in the following B-School rankings in AY 2021-22 and the standings of IIFT at different platforms are as follows:

Number of Ranking Surveys in which IIFT Participated in 2021-22		
Sl. No.	Name of Ranking	Rank
1.	12 th Chronicles All India B-School Survey	5 th
2.	Fortune India Best B-School 2022	9 th

3.	Indian Institutional Ranking Framework (IIRF)	9 th
4.	Business Today – MDRA B-School Survey	10 th
5.	MBAUniverse.com Ranking	12 th
6.	National Institute Ranking Framework (NIRF)	24 th

Memberships

ICCD has been the nodal contact for International and National Memberships for IIFT. All activities about membership from an organization of repute from across the world are taken care of by ICCD. The Memberships that IIFT has undertaken, which have a strong global reputation, are mentioned in the following:

- Association of Advance Collegiate Schools of Business (AACSB):* AACSB International (AACSB), a global nonprofit association, connects educators, students, and businesses to achieve a common goal: to create the next generation of great leaders. Synonymous with the highest standards of excellence since 1916, AACSB provides quality assurance, business education intelligence, and learning and development services to over 1,850 member organizations and more than 950 accredited business schools worldwide.
- The Academy of International Business (AIB):* Academy of International Business (AIB) is the leading association of international business scholars and specialists. Established in 1959, it has over 3,400 members in about 90 countries. Membership is open to organizations as well as individuals.
- The European Foundation for Management Development (EFMD):* EFMD is a global, non-profit, membership-driven organization

dedicated to management development. It is recognized globally as an accreditation body for business schools, business school programmes, and corporate universities. With a network of 30,000 management professionals from academia, business, public service, and consultancies, EFMD plays a central role in shaping the global approach to management education.

- *The Association of Indian Universities (AIU):* AIU is actively engaged in the growth and development of Higher Education. The membership of AIU includes all types of Universities, e.g., Conventional Universities, Open Universities, Deemed to be Universities, State Universities, Central Universities, Private Universities and Institutes of National Importance. In addition to Indian Universities, 13 Universities/Institutes from Bangladesh, Bhutan, the Republic of Kazakhstan, Malaysia, Mauritius, Nepal, Thailand, the United Arab Emirates and the United Kingdom are its Associate Members.
- *The Global Compact Network, India (GCN):* Global Compact Network India (GCNI), the Indian Local Network of the United Nations Global Compact (UNGC), New York is the first Local Network globally to be established with full legal recognition.
- *Association of Indian Management Schools (AIMS):* The Association of Indian Management Schools (AIMS) is a networking body of B-Schools in India for the professional development of management education and safeguarding the interests of B-Schools in the country. It is the official representative of Indian Management Schools in India as well as in some important international forums. It is one of the largest networking bodies of B-Schools in the world.
- *The Association of MBAs (AMBA):* MBA Accreditation is at the heart of AMBA's commitment to maintaining standards and fostering innovation in global postgraduate management education. AMBA accredits MBA, DBA and Master's Degree programmes at more than 260 Business Schools in over 75 countries. The MBA accreditation philosophy is centered on impact, employability and learning outcomes.

Institutional Set-Up of IIFT

In order to realize the vision of Pandit Jawaharlal Nehru to create an institution to enhance the foreign trade of India, the Indian Institute of Foreign Trade (IIFT) was set up on 2nd of May 1963 as an Institution with a focus on foreign trade-related research and training. Since its inception, the Institute has evolved and undergone major transformations and has, over the years, broadened the scope and dimensions of its academic activity which now encompasses the full spectrum of international business. Today, the Institute, in its 60th year, is widely recognized for its knowledge and resource base, its rich heritage and its strong alumni network both in India and abroad.

An organization like IIFT grows from within but only after taking nourishment from its environment. The more numerous and difficult the challenges thrown up by the surrounding system, the greater has been the effort to come up to the level to meet the emerging tasks. The ever-evolving dynamics of the foreign trade sector continuously throw up new opportunities and challenges, which the Institute in its own way attempts to face by re-delineating the contours of its activities.

IIFT has currently the following Divisions to promote and enhance education, research and cooperation in international trade:

- (i) Executive Management Programmes (EMP) Division.
- (ii) Management Development Programmes (MDP) Division.
- (iii) International Collaboration and Capacity Development (ICCD) Division.
- (iv) Graduate Studies in Management (GSM) Division.
- (v) Economics Division.

(vi) Research Division.

(vii) Division of Alumni Affairs.

(viii) Journal Division.

(ix) Centre for Distance and Online Education (CDOE).

(x) Corporate Relations and Placement Division (CRPD).

Executive Management Programmes (EMP) Division

The Executive Management Programmes (EMP) Division has been conceived to provide training to government officials, diplomats, entrepreneurs, exporters, the corporate sector and civil society members to develop a broader understanding of issues related to international business and its implications on trade policy. EMPD initiates programmes designed to generate views, opinions, and analysis of contemporary trade and economic issues which are of interest to different countries, particularly developing countries.

The course highlights of the Executive Diploma Programmes which the Division runs are as follows:

- Course duration of 18 months with classes on three weekends of every month.
- Contact week at the start of each semester.
- Focus on upcoming areas such as Artificial Intelligence and Machine Learning.
- Specialization opportunity to choose from International Business, International Marketing, International Finance and Trade.
- Exposure to Research Methodology through a structured research project.

- Extensive availability of online research database and reading material.
 - Networking opportunity with highly placed alumni all over the world.
1. Post Graduate Certificate Programme in International Business & Finance.
 2. Certificate Programme in Export and Import Management through Hybrid mode.
 3. EDP on Strategies for International Business.
 4. EDP on Global Supply Chain Management.
 5. Certificate course in Global Supply Chain Management for the officers of Armed Forces through DGR.

Management Development Programmes (MDP) Division

The Management Development Programmes (MDP) Division of the Institute offers regular training programmes to the Officers/Executives of Govt./ PSUs, Corporate and Private Sector in the area of International Trade, International Marketing, Finance, Export Import Management, Global Supply Chain Management, Strategic Management, Human Resource, IT, Capacity Building for SEZs, Data Analytics, Trade Analytics, etc. The division also conducts various in-service training programmes for various officers of Govt. of India including IAS and other All India Service.

IIFT is a nodal institute for conducting a nine-month residential foundation training programme for the Indian Trade Service Probationers. Besides, Institute also conducts training programmes for the Officer Trainees of the Indian Revenue Service, Indian Foreign Service, Indian Economic Service, Indian Statistical Service, etc.

The institute is conducting a series of online certificate programmes on “Export Import Business” for exporters and entrepreneurs spread across the country under the Niryat Bandhu Scheme of DGFT, Govt. of India. So far, more than 1350 exporters and entrepreneurs have been provided training under the scheme. Recently, at the initiative of DGFT, IIFT launched Niryat Bandhu programmes through MOOC (Massive Open Online Course) platform. This programme can be attended by anyone anywhere through online mode.

Further, the division also conducts the following long-duration programmes through hybrid/online/-on-campus mode.

International Collaboration and Capacity Development (ICCD) Division

The International Collaboration & Capacity Development (ICCD) Division of IIFT plays an important role in the Institute by establishing academic ties with domestic and international universities/institutions to enable joint training and research programmes. Student and faculty exchange is an integral part of the academic collaborations. The Institute, by obtaining membership in renowned international institutions further consolidates academic cooperation, student exchange, study tours and faculty exchange. The division also facilitates the participation of faculty in National and International training programmes and conferences.

Graduate Studies in Management (GSM) Division

The Graduate Studies in Management (GSM) Division of the Institute is the nodal division for full-time/long-duration programmes. The division processes admission to the Institute's weekend MBA and certificate programmes, besides providing administrative and academic support. It is the responsibility of the division to ensure the smooth conduct of the programmes in coordination with all stakeholders, viz. faculty, students and all others concerned.

The Institute invited applications for admission to MBA (IB) 2023-25, its flagship programme. About 30,622 applications were received for 662 seats spread across Delhi and Kolkata. A common test was administered in 63 cities. The other programmes of the Institute also got encouraging responses from corporate and government sectors.

Economics Division

M.A. (Economics - Specialization in Trade & Finance)

The M.A. (Economics - Specialization in Trade & Finance) Programme in Economics was started in the Academic Year of 2018-19. The Programme is conducted simultaneously in Delhi and Kolkata. The Programme assimilates curriculum & teaching pedagogy from the economics departments of the best universities in the world. Emphasis is laid on the latest developments in the field of Theoretical Economics and their empirical applications. In addition to classroom interactions, careful attention is provided to every student in the tutorial as well as group classes. The objective is to encourage the students towards academic endeavours and develop a capacity to solve complex problems and contribute to the formulation of theoretical models as well as econometric formulations of those models covered in the Programme. During the Programme, training is provided in the most recent econometrics and statistical software, so that the students are well-equipped for higher studies.

IIFT's Economics programme is now part of the Erasmus Mundus Programme of the European Union. IIFT is now an associate partner of EGEI which opens up avenues for collaboration (<https://www.master-egei.eu/egei-associate-partners/>)

IIFT's Economics Department is also ranked as 6th best department in India under Repec/Ideas global ranking (<https://ideas.repec.org/top/top.india.html>).

Objectives

The specific objectives of the M.A. (Economics - Specialization in Trade & Finance) Programme are:

1. To prepare students to become excellent trade policy-makers and key strategists on trade issues related to the corporate sector, involved directly or indirectly in international trade and financial transactions.
2. To equip students with a set of tools, that would help them to solve real-world problems.
3. To prepare students to be full-time academicians, with specialized knowledge in International Economics and Finance.

M.A. (Economics)

The fourth batch of M.A. (Economics) 2021-23 is currently in its fourth Semester. Forty-three Students in Delhi and Forty-eight students in Kolkata are continuing with the Programme.

The fifth batch of M.A. (Economics) 2022-24 was inaugurated in both Delhi and Kolkata Campuses on 12 September 2022 in offline mode. Currently, the programme is in its second semester. Fifty-three students in Delhi and Forty-one students in Kolkata are continuing with the Programme.

55th Convocation

IIFT hosted its 55th Convocation on 23 August 2022. The following batches of the M.A. (Economics) Programme were awarded degrees:

S. No.	Batch	No. of Students
1.	M.A. (Economics) 2020-22 Delhi	20
2.	M.A. (Economics) 2020-22 Kolkata	19

LECTURES CONDUCTED BY PLACEMENT COMMITTEE

Date	Topic	Company	Attended by
30 April 2022	Careers in Equities & Investment Banking for Post Graduates	Goldman Sachs	Delhi & Kolkata
19 Sept. 2022	Integrating Climate Risk In Model Risk Management	CRISIL	Delhi & Kolkata
22 Sept. 2022	CRISIL Pre-Placement Talk	CRISIL	Delhi & Kolkata
27 Sept. 2022	Axtria Pre-Placement Talk	Axtria	Delhi & Kolkata
6 Oct. 2022	Deloitte Pre-Placement Talk	Citi Bank	Delhi & Kolkata
7 Oct. 2022	Citi Pre-Placement Talk	Dunhubmy	Delhi & Kolkata
7 Oct. 2022	Dunhumby Pre-Placement Talk	Deloitte	Delhi & Kolkata
12 Oct. 2022	KPMG Pre-Placement Talk	KPMG	Delhi & Kolkata
31 Oct. 2022	Steer Pre-Placement Talk	Steer Consulting	Delhi & Kolkata
1 Nov. 2022	Ken Research Pre-Placement Talk	Ken Research	Delhi & Kolkata
7 Feb. 2023	American Express Pre-Placement Talk	American Express	Delhi & Kolkata
28 Feb. 2023	The Indian Economy: SWOT Analysis Against Current Global Backdrop	Yes Bank	Delhi & Kolkata
16 March 2023	Retail Investments in India: During & After the Pandemic	NSE	Delhi & Kolkata
18 March 2023	Public Health Economics in the USA	Centre for Disease Control and Prevention	Delhi & Kolkata

LECTURES CONDUCTED BY THE IIFT ECONOMICS SOCIETY (IES)

Date	Topic	Speakers
26 May 2022	IIFT Model WTO 2022-IPR Waiver and COVID-19 Medicines	JUDGES <ul style="list-style-type: none"> • Prof. Jayant Das Gupta Ex-Ambassador of India to the World Trade Organization • Dr. Harsha Vardan Singh EX- Dupty Director-General at World Trade Organization MODEL DG <ul style="list-style-type: none"> • Prof. Prabhash Ranjan Professor at Jindal Global Law School
12 Sept. 2022	Awareness of Sexual Harassment Issues	<ul style="list-style-type: none"> • Ms. Rani Patel • Ms. Esha Guha Aarohan NGO
14 Dec. 2022	Ensemble Models	<ul style="list-style-type: none"> • Dr. Subhajit Chakrabarty Director for Masters of Science, Computer Systems Technology at the Louisiana State University
16 Feb. 2023	Panel Discussion on Union Budget 2023 Budget 2023: The First Budget of Amrit Kaal- Expectation and Reality	<ul style="list-style-type: none"> • Prof. Partha Chatterjee Professor, Shiv Nadar University (SNU) • Mr. Ravi Pokharna Executive Director, Pahle India Foundation (PIF) • Mr. Rajesh Ranjan Director of Government Affairs and Public Policy, Microsoft • Dr. Surajit Das Professor, Jawaharlal Nehru University (JNU) • Prof. Biswajit Nag Professor, Indian Institute of Foreign Trade (IIFT)

Research in Economics

Research holds great significance in the growth of the Institute as it provides a strong pervasive interface between the creation of knowledge and training. It has developed substantial consultancy capacity in analyzing international business scenarios and developing appropriate corporate

strategies. The Institute has also been successfully bidding for both national and international projects. The Division keeps organizing crucial national and international conferences on contemporary themes from time to time, which brings together eminent resource persons both from multilateral bodies, the government sector and renowned academic institutions.

A. RESEARCH STUDIES COMPLETED

The following Research Studies were completed during 2022-23:

1. E-Commerce Majors, SSI retailers, and the Indian Economy – Theory & Empirics

The study is being undertaken on behalf of Flipkart Internet Pvt. Ltd. In the backdrop of the difficulties involved in balancing the interests of different sections of industry, as well as their sensitivity to apparently minor divergences in the e-commerce norms in the country, the present study undertaken on behalf of Flipkart proposes to address the following set of research questions:

- i. To assess the rationale behind the complaints raised by Indian small businesses and traders' associations against e-commerce majors. Why such objections have been particularly raised by Indian SSIs only, while such online marketplaces are operational in several other developing and developed countries as well?
- ii. What has been the contribution of the e-commerce firms (specially focussing on Flipkart) in India in terms of overall GDP growth, consumption pattern, industrial production and structure, product innovation, employment generation, the export performance of firms (including those from small scale industries), and the number of exporters? Put differently, what would have been the Indian state of affairs in the absence of the e-commerce industry in the last decade or so?
- iii. Can small retailers co-exist with big e-commerce platforms in an emerging economy like India in the long run? How useful were/are these online platforms in helping the small and medium enterprises

step out of the precarious situation created by the COVID-19 Pandemic, especially for those who were not engaged in virtual trading (domestic and foreign) during the pre-COVID times?

2. India Digital Trade Facilitation Forum (PayPal-IIFT)

IIFT and PayPal Payment Pvt. Ltd. have entered into an agreement to work together to initiate a 'Digital Export Facilitation Forum or DEFF' to address MSME export issues, undertake studies, author policy papers and share policy inputs with stakeholders. The forum aims to undertake research, conduct discussions and impart specialized training on MSME exports with appropriate experts.

B. RESEARCH STUDIES UNDER PROGRESS

In addition to the above, the following Research Projects were in progress during 2022-23:

1. Ease of Doing Business and the Performance of Indian Firms: A Firm-Level Study across Industries and States'.
2. Appointment of Designated Agencies under the Brand Promotion in Footwear and Leather Sector sub-scheme of the Indian Footwear and Leather Development Programme (IFLDP).
3. An Evaluation of the ECGC's MLT Business with a View to Improve the Export Performance of India.
4. ICSSR-ESRC-UKRI Collaborative Research on "The Future of UK-Indian Trade and Cross Border Investment in a Changing Global Environment" (*Sponsor: Indian Council for Social Science Research*).

Ph.D. Programme (Economics)

The five-year Ph.D. in Economics (Full-Time) Programme offered at IIFT is one of the most preferred research degree programmes available in Indian and overseas Universities/Institutes. One of the primary purposes of the Ph.D. Programme is to encourage scholars to undertake research and in-depth analysis and enrich their knowledge in their chosen field. It includes the ability to independently apply methodologies of scientific research as well as to create new scientific knowledge. Further, the scholars are expected to demonstrate an ability to critically analyze research findings and understand

their importance in wider contexts and effectively communicate and disseminate research results. It is expected that IIFT Ph.D. scholars would make original contributions in their respective fields that help in expanding the knowledge frontier. It is heartening to note that many IIFT Ph.D. scholars are publishing regularly in reputed refereed national and international journals and other forums.

The Ph.D. Economics 2022 was inaugurated on 12 September 2022. Five candidates were admitted to the programme. Two (02) Scholars were awarded Ph.D. (Economics) Degrees at the 55th Convocation held on 23 August 2022.

SEMINARS/WORKSHOPS

8th IIFT Conference on “Empirical Issues on International Trade and Finance”



The Institute successfully conducted its 8th International Conference on Empirical Issues in International Trade & Finance during 15-16 December 2022. The theme for this year's EIITF Conference was “Emerging Dynamics of Trade and Finance in the Time of Global Disruptions”. This year's conference received a wide response from academia and the policy research community, and a total of around 200 papers were submitted from Universities and Research Institutes from India and abroad. After a suitable peer-review process, around 110 papers divided into 24 technical sessions were selected for presentation at the Conference. The different technical sessions have generated significant research inputs with widespread future



policy dimensions, particularly on issues related to service trade, capital flows, foreign direct investment and technology transfer, digitization, assessment of the regional integration process, and identification of policy-induced and structural constraints that have important policy implications. The Valedictory Address was delivered by Shri. M. Senthilnathan, Chairman & Managing Director, Export Credit Guarantee Corporation (ECGC).

The invited speakers for this year's conference were Prof. Pranab Bardhan, University of California, Berkeley, and Prof. James R. Markusen, University of Colorado, Boulder. Besides the Lectures by Distinguished Guests and Technical Sessions,

Round Table Discussion on “Post-COVID Recovery and Global Trade Scenario: Implications for India”; and 2 Policy Forums on "Role of the State in the Fourth Industrial Revolution: Balancing concerns of SDGs, OEM-led GVCs, and the Pandemic" (in collaboration with the Centre for WTO Studies, New Delhi); and "India-Australia Trade Relations: Towards building resilient and secured supply chain" (in collaboration with the University of Western Australia, Australia) were conducted.

Capacity Building Session on International Trade

Economics Division, IIFT in association Society of Indian Automobile Manufacturers (SIAM), New Delhi conducted a two-day Capacity Building Session on International Trade during 27-28 September 2022 at Hotel Holiday Inn, Aerocity, New Delhi.

Stakeholder Consultation regarding Research Study on E-Commerce Majors, SSI Retailers, and the Indian Economy Theory & Empirics

The Institute has commissioned the above-referred research study on behalf of Flipkart Internet Pvt. Ltd. The report launch workshop and stakeholders consultation were carried out on 14 November 2022 at Nalanda, IIFT. During the workshop, Shri Anurag Jain, Secretary, DPIIT (in online mode) and Shri Darpan Jain, Joint Secretary, Department of Commerce, were present. Industry experts and other dignitaries from various organizations including CII, FICCI, and PHD Chamber of Commerce were also invited to the workshop.

Research Division

Research holds great significance in the growth of the Institute as it provides a strong pervasive interface between the creation of knowledge and training. It has developed substantial consultancy

capacity in analyzing international business scenarios and developing appropriate corporate strategies. The Institute has also been successfully bidding for both national and international projects. The Research Division keeps organizing crucial national and international conferences on contemporary themes from time to time, which brings together eminent resource persons both from multilateral bodies, the government sector and renowned academic institutions. The Ph.D. Programme offered by the division is immensely well-acclaimed.

Division of Alumni Affairs Delhi & Kolkata Activities

1. Chapter Meets '22 (June-July '22)

The Chapter Meets give a platform to the alums to connect, reconnect and reminisce about the wonderful times they spent at their alma mater. Presentations from the students' side about the activities in the college and speeches from the Chapter Heads and Professors would ignite the event, and the networking, conversations and fun activities of the Alumni concluded them.

The following were the Chapter Meets conducted during June-July 2022:

- 7 June: The Singapore Chapter meet was organized under Mr. Guru Pandit, Chapter Head. Dr. Sheeba Kapil from the Institute was present at the meet where alumni from various domains and batches interacted for an evening of networking and reliving old memories.



- 17 June: The Mumbai Chapter meet was conducted with Mr. Rajiv Gatne as the Chapter Head. The event was held at Golden Fusion restaurant in Andheri and saw a presentation from the side of the students, a speech from the chapter head, as well as words of wisdom from Dr. Deepankar Sinha, faculty at IIFT.
- 18 June: The Bangalore Chapter Meet was organized at Hotel Pride. Mr. R. Ajay was the Chapter Head and the evening ensued with reminiscence, memories, and a karaoke event planned for the Alumni. Dr. R.P. Sharma was the faculty from IIFT who was a part of this event.



- 18 June: The Hyderabad Chapter Meet was organized with Mr. Manuj as the Chapter Head. Alumni across batches residing in or near Hyderabad joined together for a wonderful dinner and event. Dr. M. Venkatesan represented IIFT at this meet.
- 8 July: The London was organized in the presence of Dr. Niti Nandini Chatnani, Head of the Division of Alumni Affairs along with Prof. Manoj Pant, Vice Chancellor, IIFT. The event was organized at Grande Royale Hotel Hyde Park, London.



- 16 July: The Kolkata Chapter Meet was organized at the Kolkata Campus, and Mr. Maharishi Singhal was the Chapter Head.
- 23 July: The North America Chapter Meet was held in the presence of Prof. Manoj Pant, VC and Dr. Ravi Shanker. The meet was organized as a luncheon event in New Jersey and was a wonderful occasion for the alumni to reconnect and reminisce about times spent at IIFT.
- Mr. Sanchit Gupta spoke to the Batch of 2024 about his entrepreneurial journey with the Sunset Cinema Club on 2 July 2022.
- Mr. Pranjal Parihar spoke to the batch of 2024 about the opportunities in the banking industry and how one can build a career in the industry. He also shared anecdotes explaining how the batch can make the most out of the MBA programme and how they can leverage the rich alumni base of IIFT on 2 July 2022.



2. In Vision Guest Lecture Series (July '22)

As a part of Parichay and Prarambh: The Personality Development Programme organized for the incoming batch, The Alumni Relations Committee conducted Guest Lectures under its 'Invision' Series. The different perspectives that each speaker brought to the talk offered both the junior as well as the senior batch deeper insights to help us and guide us through this MBA journey. We are extremely thankful to our alumni who took out time and interacted with the batch about their journeys in personal and professional lives.

The following were the various guests and the topics they spoke about:

- Ms. Jasleen Dalal, former IMF President from the Batch of 2017, spoke about her passion for marketing, and her journey through ITC, Nivea, and now Google. This was also the first offline guest lecture organized on campus after 2 years on 3 July 2022.
- Mr. Pratik Chakraborty introduced the batch to Product Management as a career opportunity and spoke about his experience at Airtel as a Product Manager on 4 July 2022.
- Mr. Arroon Dikshit, IAF Veteran and IIFT Alumnus from the batch of 2008 shared insightful and inspiring stories from his Air Force days, the qualities that made him a true leader, and how that shaped his corporate career 5 July 2022.
- Ms. Sujata Biswas, Co-Founder of Suta, joined us virtually to talk about the journey of starting up a sustainable fashion brand on 6 July 2022.
- Mr. Aditya Goel, Co-Founder of Love in Store, spoke about the experience of “Firing and Starting-up”, navigating through the highs and lows that life threw at him on 7 July 2022.

Invision Guest Lecture Series



3. Aluminati Editions April-June 2022 (Aug. '22)

The second edition of the Newsletter in 2022 featured:

The Leading Edge – Mr. Praveen Ladia, MBA(IB) 2004.

Entrepreneurs Speak – Mr. Pratik Gauri, MBA(IB) 2016.

Alumni Spotlight – Dr. Sumit Kundu, PGDIT 1985.

Alum Shorts from the MBA(IB) batch of 2018-20 – Ms. Snehashish Tanya, Mr. Varun Meshram, Ms. Srilakshmi Velayudhan, and Mr. Harrshit M. Kansal along with this, periodic updates such as bright Holi celebrations, passionate sporting events, and onboarding of the Batch of 2022-24 were mentioned

to provide the alumni fraternity with regular events organized on campus.

GAR Special Edition (Oct.-Dec. '22)

The Alumni Relations Committee released the GAR Special Newsletter- 'Aluminati' with segments like 'Alumni Spotlight' which featured in-depth Alumni interviews, showcasing the lives our alumni have had during and after IIFT, their successes, the lessons they learned, and the knowledge they have gained in their industry that they wish to impart; 'Aluminous' aimed at highlighting alumni who are actively contributing to other sectors of society in addition to their corporate responsibilities, and sections like 'Campus Diaries' and 'Faculty Speaks' among others. One of the major events this year was IIFT extending its legacy to the south of the country by opening its third campus, IIFT Kakinada, which was also covered in the newsletter.

The Newsletter Featured

Faculty Speaks: This section covers messages from Dr. Niti Nandini Chatnani, Head of the Division of Alumni Affairs, and other professors.

Alumni Spotlight: Mr. Manish Sharma, MBA(IB) 2006 and Mr. Ompriya Arya, MBA(IB) 2007.

Aluminous: Mr. Pushp Dant, Ms. Nishtha Anand, Mr. Yash Arya, Mr. Aishwarya Raj and Ms. Aashisha Chakraborty.

Netritva Special Edition

This year's fourth and final edition of the quarterly newsletter Aluminati was a Netritva special edition. This edition of the newsletter featured:

Leading Edge: Ms. Preeti Arya, MBA(IB) 2005-07, Ms. Janani Kandaswamy, MBA(IB) 2009-11.

E-Speaks: Ms. Bhawana Bhatnagar, Executive

Programme in IB 2017-18, Ms. Shalu Gupta, MBA(IB)2017-19.

Alumninous: Ms. Jessica Sherwal, MPIB - 1995-97.



4. Convocation 2022 & Farewell ARC 2021-22 (Aug. '22)

A Farewell event was organized for the Senior Alumni Relations Committee 2021-22 (both Delhi and Kolkata Campus) on the Delhi Campus on 21 August 2022, the day of the Convocation held on campus physically after 2 long years.

Fun games, activities, and tokens of appreciation were organized for the event



5. Monthly Alumni Digest (Dec. '22)

A monthly newsletter published by the Alumni Relations Committee, which is circulated amongst

alumni, students & faculty of both Delhi & Kolkata Campus. The objective was to keep all the stakeholders updated with the activities which are performed by the Alumni Relations Committee. This includes flagship/new events, chapter meets, guest lectures, sports events, reunions, farewells and media engagement of any update in our Alumni Fraternity. This initiative is a collaborative effort of both campuses which increases the connection of the alums to this prestigious Institute. Rather than getting quarterly updates, a monthly newsletter helps the IIFT fraternity to better understand the work which happens here at Alumni Relations Committee.

DELHI CAMPUS ACTIVITIES

1. Scholarships Instituted by IIFT Alumni (Aug. '22)

Mr. Manu Chopra, Director, PDS International Pvt. Ltd. and alumnus from the Batch of 2001, has instituted the Award for Excellence in the area of Logistics for IIFT students. This award will be given for the first time in the Convocation to be held in August 2022.

Mr. Jagdish Goel, Chairman and Managing Director at Ornate Solar and alumnus from the Batch of 1977 has already instituted two awards - the "Jyotiba Phule Gold Medal" for the Best Girl Student and the "Ornate Solar Award" for Thought Leader in Renewable Energy, also provided a scholarship of ₹5,00,000 to be provided as a support to students from economically weak backgrounds.

2. Trade Winds 2022: India @100 (Oct '22)

The College extended gratitude to our Alumni for their esteemed presence at Trade Winds, the International Business Conclave, held at IIFT Delhi, from 7-9 October 2022. The theme for Trade Winds this year was India @ 100. The event garnered immense enthusiasm as we heard from industry

leaders from domains like Trade, Entrepreneurship, Operations, etc. Mr. Gaurav Chadha, batch of 2006, Director at Google was our esteemed Chief Guest for the Inaugural Ceremony.

3. Grand Alumni Reunion (Dec. '22)

After 3 long years and amidst the 60th Year (Diamond Jubilee) Celebrations of IIFT, The Division of Alumni Affairs was honoured to host GAR '22, on the IIFT Delhi Campus for alumni across all batches and courses. The event embarked with the Annual General Meeting, which witnessed an esteemed presence of some of our celebrated alumni comprising C-suite level professionals and entrepreneurs.

The audience was addressed by Dr. Satinder Bhatia, Vice-Chancellor, IIFT, and Dr. Niti Nandini Chatnani, Head, Division of Alumni Affairs, who shared their message with the alumni and welcomed them back on campus. The meeting continued with the Alumni of the Year (AOTY) award ceremony, a felicitation to our successful alumni who strive to contribute to the industry.

The Alumni of the Year awards were awarded to Ms. Rajeshwari Srinivasan, CSO Titan Company Limited for her exemplary services in the corporate sector, and Mr. Sanjeev Jain, Serial Entrepreneur and Founder at CEOITBOX & TNS for his aspiring endeavours in the field of entrepreneurship.



Other planned engagements included Cultural performances by students, and guest artists, as well as food and refreshments for the alumni. GAR 2022 turned out to be a huge success with Alumni spending an evening of reminiscence.

4. 10-year, Silver Jubilee, and Golden Jubilee Reunions (Dec. '22)

The Reunions were held on the afternoon of 18 December. The event was hosted on-campus where the students welcomed alumni from the batches of 2010, 11, 12 for their 10-year reunions; 1995, 96, and 97 for the Silver Jubilee reunions; and 1970, 71, and 72 for the Golden Jubilee Reunions. Alumni from various batches spent an afternoon cherishing and recalling their favourite memories among various other engagements planned by the students. Every Alumnus was gifted with a custom-made Caricature art at the end of the event as a souvenir of the memorable afternoon.



5. Netritva (March '22)

The Division of Alumni Affairs and the Alumni Relations Committee are honoured to announce the successful conclusion of Netritva, our flagship offline conclave, centered on Women's Day. This event was hosted on 5 March in the IIFT Delhi Campus and was dedicated to acknowledging the achievements of our women alumni who come from a myriad of backgrounds and career paths.

This year's theme was "The Butterfly Effect: Small Decisions, Big Impact"- How the smallest of steps we take toward our goals create the biggest of impacts in the far future.

The panelists for the event included:

1. Dr. Ruppal Walia Sharma, Professor - Marketing and Head, Delhi Centre, SPJIMR.
2. Ms. Anika Gupta, Vice-President-Development, Taj Group.
3. Ms. Shweta Choudhary Pathak, Founder-Aakarshan Jewels.
4. Ms. Akanksha Neeraj, Head of Agency Partnership – Google.

The session was moderated by Dr. Niti Nandini Chatnani, Professor and Head of Alumni Affairs.



During the discussion, the panelists shared their experiences and insights on the relevance of the "Butterfly Effect" in their personal and professional lives. The Q&A session that followed was equally engaging and witnessed enthusiastic participation from attendees.

KOLKATA CAMPUS ACTIVITIES

1. Vivaan 8.0: IIFT Flagship Business Fest (Oct. '22)

Vivaan 8.0 comprised a series of talks regarding the vision of India upon achieving 100 years of independence in light of various business domains and sectors such as Marketing, Finance, Strategy & Analytics, Trade & Operations, Pharma, Social Awareness, Product Management & Entrepreneurship, and Leadership & Public Policy, which were delivered by some of the best minds and eminent personalities of each domain through guest lectures, panel discussions, and summits.



As we witness India metamorphose to its glorious future, there are some inevitable challenges and questions that emerge. Vivaan 8.0 was an attempt to connect students with present industry stalwarts - to

help them gain answers to the lingering questions about the future of India that they will soon shoulder responsibility for.

Summits	Topics
FinPro	"Fintech SuperApps: A far-fetched dream or reality?"
Benchmarking India	"The Evolution of 'Market' and 'Marketing'"
Nirdeshak	"Going Rurban: Future of India's 64% rural population"
Vision 2047	"India's Energy Future in a World of Change"
Trade and Operation Summit	"Supply chain transparency: Road ahead?"
Sandarshika	"Envisioning and Inventing the Future - Convergence Reality"
The Pharma Dose	"Changing Landscape of Healthcare: How technological disruptions are being adopted in the Indian Healthcare System"
E-Summit	"Rising number of failed startups. Is venture capital and valuation the driver of unsustainable business models?"

2. Alumni Guest Lecture (Jan. 23)

ARC was delighted to host Mr. Diptangshu Chatterjee, Head of Investments Borrowing and Finance, HCL Technologies, our alumnus from the MBA(IB) 2007-09 batch. Mr. Diptangshu Chatterjee enlightened us and gave us insights into how banks and financial institutions work and what goes behind the Corporate Treasury structure. He also spoke about very key topics of finance such as Asset Liability Management, bond securities and trading securities work.

ARC also hosted Mr. Raunak Kapoor, Chief Manager, Supply Chain Design at Reliance Retail (Ecommerce), our alumnus from the MBA(IB) 2014-16 batch. Mr. Raunak Kapoor enlightened us and gave us insights into how E-commerce & Supply Chains Work and how Psychology can help students in a workplace environment. He also spoke about very key topics like the D2C scenario in Entrepreneurship and insight into D2C business in India.

3. Road To Summers (March-April 22')

Alumni Relations Committee, IIFT Kolkata conducted "Road to Summers" for the batch of 2022-2024. This initiative is a mentorship programme designed for first-year students who will start with their summer internship programme.

Our Alums participated in this initiative and helped many students in understanding various business functions. The sessions were engaging and helped many alums to connect back to the campus and interact with students and faculties.

Centre for Distance and Online Education (CDOE)

The Institute's Centre for Distance and Online Education (CDOE) established in May 2021, provides online learning opportunities for continuous professional development and skill upgradation for in-service professionals. The programmes offered are flexible, self-paced, and

accessible to students from all backgrounds and locations. During 2022-23, the following programmes were conducted by CDOE:

- The MBA (IB) online programme for the academic year 2022-24 was launched in November 2022, providing experienced professionals with the necessary knowledge, tools, and resources to tackle complex business challenges in the areas of International Business, Finance, Marketing, Trade, and Strategy.
- The division has successfully completed the EPGDIB (Online) programme for the academic year 2021-23, including a domestic port visit.
- Under the Niryat Bandhu Scheme of the Ministry of Commerce and Industry, Government of India, the division is conducting a MOOC programme on the Basics of Export-Import Management. Certificates are awarded every month to participants who pass the examination successfully. During 2022-23, Sixty-four certificates were awarded to successful participants.
- The centre also offers short-term programmes, and two batches of the certificate programme in FinTechs were conducted from February 2022 to June 2022 and from July 2022 to November 2022.

A. Research Activities

1. Under the Export Facilitation Cell, Silpa Sathi for WBIDC, IIFT Kolkata prepared a Website as Export Facilitation Cell, Silpa Sathi (<https://efc.silpasathi.in/>) and a Mobile Application named Export Facilitation for West Bengal (<https://play.google.com/store/apps/details?id=com.iift.efwb>) that details about the compliances faced by the exporters of West Bengal like tariff and non-tariff barriers. This

portal and application were launched by Smt. Mamata Bannerjee, Chief Minister of West Bengal in the valedictory session of Bengal Global Business Summit, 2022.

2. Conducted a research study on "Market Identification of Disability Products" for Artificial Limbs Manufacturing Corporation of India.
3. IIFT, Kolkata has prepared software on "Product-Market Matrix" that identifies the product at 6 digits HS Code, identifies the potential HS Code at 6 digits by studying select trade indicators, and identifies the top five markets of the products and also the top potential markets for the same. This software has been prepared for the textile and clothing sector covering HS 61, 62 and 63 and Gems & Jewellery sector covering HS 71. The project has been sponsored by the Directorate of MSME&T, Govt. of West Bengal
4. Two research projects on Value Chain Mapping for Zari and Readymade Garment Cluster are completed for the Department of MSME&T, Govt. of West Bengal. This is a pilot project with an action plan for implementation by the Government.
5. Detailed action plans for the formation of two SPVs namely HowZap (Howrah Zari Park) and MICO (Metiabruz Integrated Cluster Observatory) are provided to the Department of MSME&T, Govt. of West Bengal for implementation. The SPVs will also be the brand names of these respective clusters.
6. As the pilot project of Value Chain mapping is successful, the Govt. of West Bengal has awarded four more such projects of Value Chain Mapping in Gems & Jewellery and Food Processing Clusters.

7. The Economics Division of IIFT Kolkata is awarded a Research Project on “Study on Rules of Origin Trends” as awarded by the Ministry of Commerce, Government of India.
8. IIFT has set up a G20 Cell and started working on Trade & Logistics as a Knowledge partner through CTFL in Kolkata.
9. The 2nd edition of the Management Doctoral Colloquium has been successfully conducted during 1-2 December 2022 with the participation of around 38 researchers. The proceedings of the colloquium were also launched during the inauguration of MDC.

B. Executive and Management Development Programme

1.	Training of Master Trainers for Export Consultancy in the Gems & Jewellery and Apparel Sector of West Bengal-Phase III	4-14 May 2022	WBIDC
2.	5-Days Entrepreneurial-Level Training Programme on “Export Capacity Enhancement for Nagaland”	21-25 March 2022	NEC
3.	1-Day District-Level Export Awareness Programme at Cachar	14 March 2022	DIC, Assam
4.	1-Day District-Level Export Awareness Programme at Karimganj	15 March 2022	DIC, Assam
5.	1-Day District-Level Export Awareness Programme at Hailakandi	16 March 2022	DIC, Assam
6.	5-Days Entrepreneurial-Level Training Programme on “Export Capacity Enhancement for Arunachal Pradesh”	23-27 May 2022	NEC
7.	1-Day District-Level Export Awareness Programme at Jorhat	9 May 2022	DIC, Assam
8.	1-Day District-Level Export Awareness Programme at Majuli	11 May 2022	DIC, Assam
9.	1-Day District-Level Export Awareness Programme at Golaghat	13 May 2022	DIC, Assam
10.	1-Day District-Level Export Awareness Programme at Dibrugarh	17 May 2022	DIC, Assam
11.	1-Day District-Level Export Awareness Programme at Tinkusia	18 May 2022	DIC, Assam
12.	1-Day District-Level Export Awareness Programme at Kamrup (M)	8 June 2022	DIC, Assam
13.	1-Day District-Level Export Awareness Programme at Kamrup (R)	9 June 2022	DIC, Assam
14.	Online MDP on “Foreign Trade Management” for Shefexil Members	2-31 July 2022	Shefexil
15.	3-Days Online MDP on "Sales and Commercial Functions"	22-24 Aug. 2022	Tata Metaliks
16.	3-Days Online Training Programme titled "Global Logistics and Trade Documentation"	24-26 Aug. 2022	BCC&I
17.	1-Day Online MDP on "Managing Global Business and Global Logistics"	27 Aug. 2022	BCC&I

18.	5-Days Training Programme on "Export Potential of North Eastern States and Procedures"	29 Aug. – 2 Sept. 2022	NEC
19.	Capacity Development Programme titled "Export Potential of Northeast States and Procedures" for fifteen in-service government officials from different NE states	21-25 Nov. 2022	CeNEST
20.	1-Day Workshop Cum training programme on Export Procedures and Documentation in Namsai, Arunachal Pradesh	21 Dec. 2022	NEC
21.	5-Days Capacity Building Programme on "Export Potential of Tripura and Procedures" for the in-service Government Officials of Tripura	12-16 Dec. 2022	NEC
22.	Online Training Programme titled "Digital Marketing for E-Commerce" for the members of Shefexil	from 18 Jan. 2023	Shefexil
23.	5-Days Management Development Programme on Entrepreneurial Marketing In Domestic and International Markets for the SHG Women Entrepreneur	13-17 March 2023	Anand adhara West Bengal State Rural Livelihood Mission
24.	5-Days Management Development Programme on Retail Selling Skills for the SHG Women Entrepreneur	20-24 March 2023	Anand adhara West Bengal State Rural Livelihood Mission
25.	Research study on Value Chain Mapping and Analysis of Readymade Garment Cluster of Metiabruz and Zari Cluster of Sankrail. Training to the entrepreneurs of these clusters has been suggested as a soft intervention for the development of the clusters in both the domestic and international markets. In this regard, the training programme on export procedures and documentation for these above-mentioned stakeholders	20-27 March 2023	Department of MSME, Govt. of West Bengal

C. Faculty Development Programme

The Faculty Interaction Programme with Faculty Delegation from the United States of America led by Florida International University (Centre for International Business, Education & Research) by the Research Division of IIFT Kolkata Campus was held on 3 December 2022. It was a one-day programme that was aimed at catering to an interactive platform for the faculties of both universities to share their academic thoughts and ideas on specific areas to boost their furthermore inevitable connections and collaborations. The theme of the programme was categorized into two areas. The first thrust was to hold a panel discussion

on bringing about the research focus in International Business in the new normal. This area of discussion outlines sharing of varied experiences of Indo-US researchers and global trends post-COVID Pandemic. The second part of the Faculty Interaction Programme was an Industrial visit to the Gems & Jewellery Park, Ankurhati, West Bengal.

D. Export Facilitation Centre Established

Currently Operating

1. Export Facilitation Centre, Silpa Sathi under West Bengal Industrial Development Corporation has been successfully running. The

EFC works and provides handholding support to the industrial pockets of West Bengal in International Business and thereby promoting the export of the state. In this regard, IIFT has also developed a website named Export Facilitation Centre, Silpa Sathi and a mobile application named “Export Facilitation for West Bengal”. These website and application details the compliances faced by the exporters of West Bengal like tariff and non-tariff barriers. This portal and application were launched by Smt. Mamata Bannerjee, Chief Minister of West Bengal in the valedictory session of Bengal Global Business Summit, 2022.

2. Export Assistance Cell, Guwahati was a successful establishment under the Department of Industries & Commerce, Govt. of Assam. The EAC is established to promote the export of the state, Assam with handholding support, awareness camps, workshops and an advanced-level training programme on export procedures and documentation, preparation of DEAPS, etc.

Established and to be Inaugurated Formally Soon

1. Established “State Export Facilitation Centre” in the Department of MSME&T, Govt. of West Bengal to promote the exports from the MSME Sectors of West Bengal. A software named “Product Market Matrix” has been developed and handed over to the SEFC for the export promotion of two major sectors of West Bengal – Readymade Garments and Gems & Jewellery. The software gives an in-depth understanding related to the identification of HS Codes at 6-digit level, top five and potential markets and competitiveness in the international market for the product category. This centre will be formally inaugurated by the Honourable Chief Minister, Smt. Mamata Bannerjee shortly.

Export Facilitation Centres in Pipeline

1. Proposal submitted to Department of Industries & Commerce, Govt. of Sikkim for establishing an Export Facilitation Centre in the state of Sikkim.
2. Proposal submitted to Department of Trade & Commerce, Govt. of Arunachal Pradesh for establishing an Export Facilitation Centre in the state of Arunachal Pradesh.

E. Student Activities

1. IIFT Kolkata has successfully completed its eighth edition of the Annual Flagship Business Summit, Vivaan 8.0. The conclave was spread across four days with the theme "India travels to 2047". Vivaan 8.0 saw a multitude of summits ranging from marketing to finance to operations and supply chain, with each one focusing on the theme of how India strives to attain greatness and become a Vishwaguru on the eve of reaching 100 years of independence and what obstacles it faces. They also learned about various technological trends which would help overcome those obstacles. The summits evoked the curiosity of the students and helped them see things from an industry point of view, be it pharmaceuticals to ed-tech to even startups. The event was themed "India Travels to 2047". Focusing primarily on India's vision after 100 years of Independence, the summit held discussions on the many inevitable challenges lying on the road to Atmanirbharta across business domains and sectors like Marketing, Finance, Trade & Operations, Strategy & Analytics, Pharmaceuticals, Social Awareness, Product Management & Entrepreneurship, Leadership & Public Policy, among others. The Keynote Address at Vivaan 8.0 was delivered by an IIFT Alumnus, Mr. Sanjay Reddy, Senior Director, GEP. The other important speakers like retired IAS Officer, Dr. Prem Saran, Ms. Garima

Jain, Deputy CEO of Louis Dreyfus Company, Dr. P.K. Rajput, Senior Vice President, Cadila Pharmaceuticals and Mr. Jitin Bhasin, founder and CEO of SaveIN shared their valuable knowledge and insights making the Business Summit a successful event.

2. IIFT Kolkata celebrated the 73rd Republic Day with the usual zest it brings forth to such events. The celebrations started with a Flag Hoisting Ceremony by Dr. K. Rangarajan, the centre head of IIFT Kolkata, with most of the students donned in traditional attire to mark the occasion. This was followed by the distribution of sweets to all attendees. Later in the morning, IIFT Kolkata hosted its second-ever Spic Macay, playing host to the musical talents of Kumar Mardur on vocals, accompanied by Jayanta Sarkar on Tabla, Mrunal Ranjan on harmonium, and Shubhojit Majhi on Tanpura. The soulful rendition mesmerized the awestruck students, with many witnessing a traditional performance for the first time.
3. The student body of IIFT Kolkata hosted the Advait - the Annual Cultural Fest of Indian Institute of Foreign Trade (IIFT) Kolkata, on 24-25 February 2023. Advait promises to be a celebration of diversity, culture, and creativity. This year's major events include Fashion Show, Pop Quiz, Dance Competition, and Music Competition, with something for everyone.

KAKINADA CAMPUS

Andhra Pradesh (AP) ranks among India's top five exporting states, excelling in marine products, agriculture, and textiles. Kakinada, a coastal town, holds potential as a trade hub due to its strategic location and untapped talent. This year, Andhra Pradesh leads in industrial and foreign investments. The government emphasizes R&D while seeking contributions from institutes like IIFT for development.

SFC has accorded clearance for the DPR with a cost estimate of ₹229.81 crore in the month of December 2022. The project capital cost is to be shared by the Government of Andhra Pradesh and the Government of India in a ratio of 50:50.

Out of the estimated cost, ₹11.49 crore received from the Central Government share for the Construction of the New Campus on 13.03.2023 and the AP State Government issued a Sanction Order dated 13.03.2023 for ₹11.49 crore for the Construction of New Campus. IIFT Kakinada also received the Sanction Order dated 27.03.2023 for ₹9.15 crore from the Department of Commerce towards meeting operational expenses and the amount of ₹9.15 crore credited into the account of IIFT Kakinada on 31-03-2023.

NBCC (India) Limited floated the tender under document No.NBCC/CPG/IIFT/ 2023/361 dated 10.03.2023 for construction of New Campus of IIFT at Kakinada, AP an estimated cost of ₹208.56 crore with last date and time of submission of tender is up to 10.04.2023.

The campus is expected to be completed in a time frame of two years from the date of award of work by M/s NBCC, Project Management Consultancy. Once the Campus gets ready it will have state-of-the-art facilities like an academic block, administrative block, auditorium, canteen, supermarket, sports complex, Amphitheatre, hostels, bank and dispensary, etc.

Awaiting construction of its permanent Campus, the Institute has operationalized its temporary Campus in the infrastructure provided by Jawaharlal Nehru Technological University, Kakinada from the Academic year 2022-23 and commenced its five-year Integrated Programme in Management (Business Analytics and International Business) on 5 September 2022 with 42 students. The temporary Campus building is equipped with all modern educational aids including a smart board, student

activity rooms, a library, etc. The students have been provided air-conditioned accommodation in a leased building at Thimmapuram, Kakinada.

The Integrated Programme in Management (Business Analytics and International Business) aims to impart managerial and decision-making capabilities to young professionals and integrate management education with Science, Technology, Engineering, and Mathematics (STEM) in line with the New Education Policy 2020. With an early induction into the programme and a rigorous and holistic curriculum, the students will be able to demonstrate problem-solving skills supported by appropriate analytical techniques and will use ethical and socially conscious judgment while analyzing business situations.

Like its Delhi and Kolkata Campuses, IIFT Kakinada Campus will also undertake a rigorous academic exercise and will introduce new programmes in the areas like Economics and Trade, Off-Campus Programmes, and Corporate Training imperative to cater to the needs of a diverse group of professional beneficiaries. IIFT Kakinada shall also

contribute immensely in terms of providing intellectual inputs to the Central Government, State Government, and Industries in designing and influencing their policy interventions in areas related to Export Promotion Strategies, Product/Industry related Export, Promoting India as a Sourcing Destination, and Multilateral and Bilateral Trade Treaties/Agreements.

On 28 October 2022, the temporary Campus of IIFT Kakinada was inaugurated by Smt. Nirmala Sitharaman, Hon'ble Union Finance Minister, and Shri Piyush Goyal, Hon'ble Minister of Commerce & Industry, Consumer Affairs and Food & Public Distribution and Textile. The event marked an important milestone in the establishment of the institute, providing a platform for educational excellence in the region. The inauguration by the esteemed ministers highlighted the government's commitment to fostering educational growth and trade-related initiatives in Andhra Pradesh. The temporary Campus, equipped with modern amenities, symbolizes the initial steps towards the comprehensive development of IIFT Kakinada as a hub of academic and trade excellence.

Important Meetings

During the year, three meetings of Board of Management on 12 August 2022, 27 September 2022 and 12 December 2022; two meetings of Finance Committee on 23 May 2022 and 9 September 2022 and one meeting of Academic Council 23 March 2023 were held.

Education and Training

The Graduate Studies Management (GSM) Division conducts the Flagship programme of IIFT i.e., MBA in International Business, besides the Weekend MBA in International Business and Certificate Programmes of the Institute. The GSM Division coordinates the teaching in the above programmes. The objective of GSM is to monitor the functioning of the IIFT's programme, while ensuring their academic excellence and contemporariness. GSM Division also works on programme management, course scheduling, session planning, faculty allocation, and the conduct of examinations, dissertation projects, Social Awareness Programmes and students' non-academic activities and viva. All student matters, including student relations and discipline, are under the purview of GSM. GSM also conducts port visits, industrial visits, guest lectures, workshops, seminars & student exchange programmes.

The following activities were held during April 2022 - March 2023:

(i) Two-year MBA(IB) 2022-24 Programme

The 57th batch of the two-year full-time MBA (International Business) 2022-24 at Delhi and Kolkata Campus was inaugurated on 1 July 2022 in physical mode. Dr. Anil Kumar Jain, IAS, Secretary, Ministry of Coal and Mines, Govt. of India delivered the inaugural talk. Prof. Manoj Pant, Vice Chancellor of IIFT delivered the Inaugural address to the students. The Welcome Address was delivered by Dr. Sanjay Rastogi, Head, GSMD, Delhi Campus and Dr. Jayant Kumar Seal, Head, GSMD, Kolkata Campus. The Programme was attended by IIFT faculty and staff of Delhi and Kolkata Campus.

(ii) Two and half years' Weekend MBA (IB) 2022-25 Programme

The 23rd batch of two and half year's weekend MBA (International Business) 2022-25 at Delhi Campus for working executives, commenced on 6 August 2022 through physical mode. Forty-four students were admitted to the Programme. The selection was

done based on computer-based Essay Write up, Extempore and personal interview.

Prof. Manoj Pant, Vice-Chancellor, IIFT delivered the inaugural address. The welcome address was given by Dr. Sanjay Rastogi, Head, Graduate Studies Management Division. The Inauguration Programme was attended by faculty, students and staff of IIFT.

Social Awareness Programme

Social Awareness Programme, instituted in the year 2005, is meant to initiate the students of the MBA (IB) full-time programme of the Institute to socially relevant issues and sensitize them to the challenges faced by the underprivileged sections of society. Since the corporate sector has obligations under the regulatory provisions of Corporate Social Responsibility (CSR), they value the exposure given to our students under this programme.

To emphasize the importance of this programme in the curriculum, a weightage of 3 credits has been assigned. Students under this Programme are required to work on a real-life project assigned to them by the NGOs / Corporate houses for which they are subsequently evaluated.

More than 3,500 students have benefitted from the programme since its inception. The students get an opportunity to work on a live project work assigned by the respective NGO/Organization. Some of the key social sectors where our students have engaged our environment & community development, water management, waste management & recycling, literacy, sanitation, HIV/AIDS awareness, education for children, the welfare of disadvantaged elderly people, health, shelter for homeless, community development, disability, women empowerment, preventing female foeticide, child adoption, etc.

This year the students were deputed to approximately 12 NGOs at Delhi Campus through physical mode. IIFT remains committed to the Social Awareness Programme as an integral part of its curriculum.

Management Development Programmes

During the year 2022-23, MDP Division at IIFT Delhi has conducted 23 programmes for Managers and Executives of various levels. Out of these, 3 programmes were online and open for all sectors and 17 were Sponsored programmes for Government Officers (including ITS Probationers and Armed Forces officers) and Executives of PSUs. Besides, 2 long-duration certificate programmes and one programme series under Niryat Bandhu Scheme - MOOC were also conducted. A total of 706 participants benefited from these programmes.

CATEGORY-WISE PROGRAMME DETAILS

Programmes	No. of Programmes	No. of Participants
Open (Online)	3	73
Sponsored	17	496
Certificate Programmes (Online)	2	89
Online MDPs (Niryat Bandhu Scheme - MOOC)	1	48
Total	23	706

(I). ONLINE OPEN PROGRAMMES

1. Professional Training Programme on International Business Analytics & Market Intelligence - Batch 2 (January 2022 - June 2022)

Professional Training Programme on International Business Analytics & Market Intelligence, Batch 2 was conducted from January 2022 - June 2022.

The programmes were conducted in online mode and the classes were conducted on weekends wherein the students attended classes via online mode through their desktop/laptop.

Programme Contents: The programme contents included various modules on Data Analytics and

Intelligence, Trade Analytics, Big Data Analytics, Web and Social Media Analytics, etc.

Twenty-four participants from various organizations successfully completed the programme.

2. Professional Training Programme on Supply Chain & Trade Logistics

Two Professional Training Programme on Supply Chain & Trade Logistics (2 batches) were conducted on the following dates.

S. No.	Programmes Name	Duration	Participants
1.	Professional Training Programme on Supply Chain & Trade Logistics - Batch 1	March – Aug. 2022	24
2.	Professional Training Programme on Supply Chain & Trade Logistics - Batch 2	Sept. 2022 – Feb. 2023	25

Programme Contents: The programme contents included Introduction to Supply Chain Management, Supply Chain Design & Mapping, Supply Chain Implementation, Supply Chain Capacity & Quality, Strategy & Sourcing, Trade Logistics and Shipping Services.

(II). SPONSORED PROGRAMMES

1. Six-months Course in International Business Management for the Officers of the Armed Forces

At the behest of the Directorate General of Resettlement, Ministry of Defence, Govt. of India,

Institute has been conducting various professional courses for the Armed Forces Officers of the country to help the officers to start the 2nd inning of their career. During 2022-23, the 2 batches of Courses in International Business Management were conducted. The details are as follows:

S. No.	Programmes Name	Duration	Participants
1.	Course in International Business Management	21 March 2022 – 2 Sept. 2022 (Batch 8)	54
2.	Course in International Business Management	12 Sept. 2022 – 24 Feb. 2023 (Batch 9)	50

i. **Programme Contents:** Marketing Management, Business Ethics and Sustainability, Business Economics, Global Business Environment & Political Economy, Accounting for Managers, IT Applications in Management, Business Communication, Designing and Managing Organization, International Trade Logistics, International Trade Operations and Documentation, Financial Management, Supply Chain Management, Strategic Management, Legal and Regulatory Framework of International Business, International Financial Management, International Marketing, Business Analytics, Entrepreneurship Development, Management of Global Sourcing, International Trade Finance, etc.

ii. **Programme Contents:** International Trade Procedures for Supply Chain, International Trade Logistics for Supply Chain, Supply Chain Management, Management of Global Sourcing, IT Applications in Supply Chain, International Business Strategy and Negotiation, Global Business Environment and Political Economy, Analytics for Supply Chain, Organizational

Leadership, Market Identification, International Marketing Management, Finance for Supply Chain, Behavioural Communication and Global Financial Management, etc.

This course was highly appreciated and well received as this was focused to help the armed officers in starting the 2nd innings of their careers.

2. **Nine-months Residential Training Programme on “International Trade & Business” for the ITS Probationers (April 2022 – January 2023)**

IIFT is a nodal Institute for conducting a Foundation training programme for Indian Trade Service Probationers, the nine-month Professional Training Programme for 5 ITS probationers of batch 2021 was conducted from April 2022 – January 2023. The comprehensive training of nine-months was divided into three phases. The 1st Phase provided the officers with in-depth knowledge of the Global Business Environment and Trade Policy, Statistics for Policy Makers, Macroeconomics, International Economics, Trade Analytics, Foreign Trade Policy (FTP) and HBP & Foreign Trade Development & Regulation Act (FTDR Act) and Foreign Trade (Development & Regulation) Rules, Custom Processes (Step by step for trade), SEZ and EOU Policy & Procedure, Disaster Management, National/Internal Security & Basic Forensic Sciences.

The 2nd phase covered the topics like Communication Skills, Interpersonal Relations and Managerial Behaviour in Public Organizations, Commodity markets, derivatives and Applications, Provisions for Enforcement, Adjudication, Appeal, Review and drafting of Orders (salient and mandatory features), Trade Remedies-Safeguards, Countervailing and Anti-Dumping, Trade Logistics – Relevance-National and International, Field Assignment & Experiential Sharing Session, etc.

The 3rd phase included a three-month attachment of these ITS probationers with DGFT offices to give them practical exposure. In addition, they

were also attached to various industries, ports, and Government Departments.



3. MDP on Defence Export from India: Opportunities & Challenges for the Officers of Ordnance Factory Board at NADP, Nagpur (26-29 April 2022)

Four-days MDP on Defence Export from India: Opportunities & Challenges for the Officers of Ordnance Factory Board was conducted during 26-29 April 2022.

Programme Contents: Getting Started in EXIM Operation, Commercial Documentation for Defence Export, International Payment System with Focus on Payment under L/C, International Payment System & Implications of UCP 600, Regulatory Documents & Duty Drawback for Defence Export, Effective Pricing & Packaging Strategies for International Markets, Currency Risk Management Strategies – Indian Perspective, FEMA rules for Export Compliance, Custom Clearance of Import Cargo, INCOTERMS, EXIM Finance for Pre-shipment & Post-shipment, Identifying Markets for Indian Defence Export, Enhancing Export Competitiveness

of Defence Product from India through Trade Agreements, Govt of India policies such as offset & Make in India, etc.

Twenty-six Officers of the Ordnance Factory Board attended the programme.

4. Training Programme on Multilateral Framework of International Trade for the Officer Trainees of Indian Economic Service (2021 Batch) 23-27 May 2022

Five-days Training Programme on the Multilateral Framework of International Trade for the Officer Trainees of the Indian Economic Service (2021 Batch) was conducted from 23-27 May 2022.

Programme Contents: The Foundations, the Evolution, and the Experiences of the Multilateral Framework of Trade, Regional Trade Blocs and the World Trade Organization, Indian Trade Classification (Harmonized System) and Trade Statistics, Technical Barriers to Trade, Trade

Facilitation Measures, Agreement on Agriculture and Food Security Issues, Trade Remedial Measures, Introduction to Agreement on Trade-Related Intellectual Property Rights (TRIPS), GATS: Legal Architecture and India's Commitments, Dispute Resolution Mechanism in WTO, India's Foreign Trade Policy and Diplomacy, India and the Doha Development Agenda, etc.

Twelve Officers of the Indian Economic Service attended the programme.

5. Three MDPs of three-days each on Export Management Skills for Coir Exporters

Three-days MDP on Export Management Skills for Coir Exporters” (3 Programmes) were conducted on the following dates:

S. No.	Programmes Name	Duration	No. of Participants
1.	MDP on Export Management Skills for Coir Exporters at Alleppey (Kerala)	25-27 May 2022	40
2.	MDP on Export Management Skills for Coir Exporters at Coimbatore (Tamil Nadu)	29-31 May 2022	40
3.	MDP on Export Management Skills for Coir Exporters at Madurai (Tamil Nadu)	1-3 July 2022	40

Programme Contents: Initiating an Export transaction- step by step, Zero Cost approach to identify new markets and products, Mode of Payment Settlement, Commercial Documents in Export Transaction, Regulatory Documents in Export Transaction, Export Financing Facilities pre-shipment, Leveraging Incoterms in an Export Transaction, Export Incentives, Benefits & Schemes for Coir Exporter, Currency Risk Management for

Export Transaction, Currency Risk Management for Export Transaction, etc

Forty participants each attended the programme.

6. Professional Training Programme on Business Analytics for the Executives of Hindustan Petroleum Corporation Ltd. (HPCL) 4 June – 16 July 2022

Six-week Professional Training Programme on Business Analytics for the Executives of Hindustan Petroleum Corporation Ltd. (HPCL) during 4 June – 16 July 2022.

Programme Contents: Describing the Data and Decision Making Context & Data, Data Acquisition, Deciphering Data Anomalies, Generating Insights through Data Visualization, Profiling with Data, Storytelling with Data, Estimating Key Parameters, Generating and Testing Hypotheses, Building Prediction Models, Developing a Prescriptive Analytics Solution — Decision Making Process, Developing a Prescriptive Analytics Solution — Decision Making under uncertainty and Risk, Single criteria and Multi-criteria optimization and sensitivity Analysis, Building and Evaluating Classification Models, Sensing the Sentiments, Forecasting Methods - Demand/Sales forecasting, Data Driven Approach for Risk Analysis - Scenario Generation and Simulation, Case Discussion – session, etc.

Thirty-five executives of HPCL attended the programme.

7. MDP on Service Exports for the officers of Delhi Integrated Multi-Modal Transit System (DIMTS) 7-8 July 2022

Two-days MDP on Service Exports for the officers of Delhi Integrated Multi-Modal Transit System (DIMTS) 7-8 July 2022.

Programme Contents: Payment-related matters, funding facilities, Foreign Currency & Management Incoterm and various options for trade terms, Export promotion council & their role in export promotion, Regulatory RBI regulations, procedural aspect of exports, Types of Insurance, Overview of Service Exports, how it is different from merchandise industrial architecture in exports, Taxation, filing of returns, DTAA, other matter about exports International taxation, avoidance of dual taxation International Arbitration, etc.

Fifteen Participants attended the programme.

8. Training Programme for Navy Officers on Benchmarking in Defence Procurement (25-28 July 2022)

Four-days Training programme for Navy officers on "Benchmarking in Defence Procurement" (25-28 July 2022).

Programme Contents: Provision for Procurement in GFR 2017, Defence Acquisition Procedure/Defence Procurement Manual, and Fixation of benchmarking escalation/inflation. (1) Last Purchase Price (LPP) with Case Study. (2) Professional Officers Valuation. (3) Budgetary Quote/Market Survey with Case Study, Policies/framework on Benchmarking, Methodology of Benchmarking (tools, best practices, etc.) Applicability of Indices, availability/usage of data in the open domain), CVC Guidelines and CAG Paras on Procurement, Cost Advisor's Role, Skills & Techniques of Costing including taxation and exemptions, Integrated Financial Advisor (Indian Navy), Price Indices with examples and Case study, Defence equipment inflation: issues in India and International Setup, Practical exercise on Benchmarking process using various methodologies, Benchmarking in cases, where data is not available including Reliability of Data, etc.

Fifteen Navy Officers attended the programme.

9. MDP on Procedure for Export & Import of Marine Products for Officers of MPEDA (4-5 August 2022) at Kochi

Two-days MDP on Procedure for Export & Import of Marine Products for Officers of MPEDA (4-5 August 2022) at Kochi.

Programme Contents: Trends in India's Exports: Changing Nature of Flows - Raw and Processed Fisheries – Implications for MPEDA, INCO TERMS 2020, Advance Authorization /DFIA Scheme – Leveraging for MEPDA, EPCG /MEIS / Status Holders Scheme for Marine Exporters – Payment Issues in Trade, WTO SPS Agreement and Issues of Compliance in US and EU markets – Case of Indian Fisheries Sector, Authorization Economic Operator Scheme – Role and Significance for MPEDA Exporters – Data Analytics – SEA Exports from India, Market Access - Behind the Border Measures, TBT-Conformity Assessment Procedures, Tariffs, Custom Clearance of Exports for Marine sector, WTO TBT Agreement and Issues of Compliance in US and EU markets – Case of Indian Fisheries Sector.

Twenty-four Officers attended the programme.

10. MDP on Promotion and Role Change Workshop for DDVM-SFMGR1 for the Executive of Maruti Suzuki India Ltd. (11-12 October 2022) at Gurugram

Two-days MDP on Promotion and Role Change Workshop for DDVM-SFMGR1 for the executive of Maruti Suzuki India Ltd. was conducted during, 11-12 October 2022 at Gurugram.

Programme Contents: Entrepreneurial, Agile & Risk-Taking Mindset, Corporate Governance & Risk Management, Innovation and Digital Mindset, Strategic Thinking, Transformational Leadership & Change Management, Compassionate & Ethical Leadership, People Groomer & Successor Builder, etc.

Twenty-seven executives attended the programme.

11. Awareness Programme on Defence Export Policy for the Executives of BEL (24 January 2023)

One-day Awareness Programme on Defence Export Policy for the Executives of BEL (24 January 2023) at Ghaziabad.

Programme Contents: Government of India's Scheme for Promotion of Defence Export and Existing Framework, Identifying Markets & Products and Developing Strategy for Defence Exports, Regulatory Framework and SOP for Defence Exports Authorization, Currency Risk Management Strategies- Defence Perspective, Make in India Policy for Exports, BEL's Export Business Growth Plan, etc.

Forty executives attended the programme.

12. Two MDPs of three-days each on Advanced Trade Analytics for the Senior Officers of DGFT

Three-days MDP on Advanced Trade Analytics for the Senior Officers of DGFT (2 Programmes) were conducted during the following dates:

S. No.	Programmes Name	Duration	No. of Participants
1.	MDP on Advance Trade Analytics for the Senior Officers of DGFT	30 Jan. – 3 Feb. 2023	22
2.	MDP on Advanced Trade Analytics for the Senior Officers of DGFT	13-17 Feb. 2023	24

Programme Contents: Introduction to Trade Analytics, Introduction to HS Codes & Trade

Databases, Application of Trade Indices and Hands-on with Excel, Introduction to E-views, Analysis trade data through E-Views, How to identify Markets for Emerging Products?, Analytics through Trade Indices with WITS, Group work with Hands-on, WITS-SMART Framework, Hands-on, CGE: An Introduction, Solving CGE Models with GAMS / GEMPACK, GTAP and RUNGTAP, Trade Policy Shocks using RUNGTAP, etc.

Twenty-two and Twenty-four Officers attended the programme respectively.

(III). Certificate Programmes (Online)

MDP Division conducted the following long-duration certificate programmes (online)

1. Four-months Certificate Programme in Export and Import Management

Four-months Certificate Programmes in Export Import Management (2 batches) were conducted online/Hybrid mode.

S. No.	Duration	No. of Participants
1.	Feb. – July 2022 (Batch 18)	45
2.	July – Nov. 2022 (Batch 19)	44

These programmes were conducted in online/hybrid mode and the classes were conducted on weekends wherein the students attended classes via online mode through their desktop/laptop.

Programme Contents: International Marketing Management, International Trade Operations & Documentation, India's Foreign Trade & Policy, International Trade Finance, Custom Regulations & Exim Procedures of India, International Trade Logistics, etc.

Forty-five and forty-four participants attended the programme respectively.

PROGRAMMES CONDUCTED BY MDP DIVISION (2022-23)

A. (ONLINE) OPEN PROGRAMMES

S. No.	Type/ Programmes Titles	Location	Dates	Programme Director	No. of Participants
1.	Professional Development programme on International Business Analytics - Batch 2	online mode	9 Jan. – June 2022	Dr. Ashish Gupta	24
2.	Professional Training programme on Supply Chain & Trade Logistics - Batch 1	online mode	March – Aug. 2022	Dr. Sonu Verma	24
3.	Professional Training programme on Supply Chain & Trade Logistics - Batch 2	online mode	Sept. 2022 – Feb. 2023	Dr. Charu Grover	25
Total					73

B. SPONSORED PROGRAMMES

S. No.	Type/Programmes Titles	Location	Sponsor	Dates	Programme Director	No. of Participants
1.	Six-months Course in International Business Management for the Officers of Armed Forces	IIFT, New Delhi	DGR, Ministry of Defence, Govt. of India	21 March 2022 – 2 Sept. 2022	Dr. Asheesh Pandey	53
2.	Certificate programme in International Business Excellence for Executives of TVS Motors	Bangalore	Sponsored (TVS Motors)	6 Aug 2021 – 19 Feb 2023	Dr. Preeti Tak	28
3.	Nine-months Professional Training Programme on International Trade & Business for the Probationers of Indian Trade Service	IIFT, New Delhi	DGFT, Ministry of Commerce, Govt. of India	April 2022 – Jan. 2023	Dr. Asheesh Pandey	5
4.	MDP on Defence Export from India: Opportunities & Challenges for the Officers of Ordnance Factory Board	NADP, Nagpur	Sponsored (NADP)	26-29 April 2022	Dr. Ram Singh	26
5.	Five-days Training Programme on “Multilateral Framework of International Trade” for the Officer-Trainees of Indian Economic Service (2021 Batch)	IIFT, New Delhi	IES	23-27 May 2022	Dr. Rohit Mehtani	12
6.	Three-days Training Programme on “Export Management Skills for Coir Exporters”	Alleppey (Kerala)	Coir Board	25-27 May 2022	Dr. Asheesh Pandey	40

7.	Three-days Training programme on “Export Management Skills for Coir Exporters”	Coimbatore (Tamil Nadu)	Coir Board	29-31 May 2022	Dr. Asheesh Pandey	40
8.	Three-days Training programme on “Export Management Skills for Coir Exporters”	Madurai (Tamil Nadu)	Coir Board	1-3 July 2022	Dr. Asheesh Pandey	40
9.	Professional Training Programme (Online) on Business Analytics for the Executives of HPCL (Batch 2)	Online	HPCL	4 June – 16 July 2022	Dr. Himani Gupta	35
10.	Two-days Training programme on Service Exports for Delhi Integrated Multi-Modal Transit System (DIMTS)	Shastri Nagar, New Delhi	DIMMTS	7-8 July 2022	Ms. Monika (WTO)	15
11.	Four-days offline Training programme for Navy officers on "Benchmarking in Defence Procurement" at IIFT Campus, Ministry of Defence	IIFT, New Delhi	Ministry of Defence, Govt. of India	25-28 July 2022	Dr. Charu Grover	15
12.	Two-days Training Programme on "Procedure for Export of Marine Products & Import" for Officers of MPEDA	Kochi	MPEDA	4-5 Aug. 2022	Prof. Murali Kallummal	24
13.	Six-months Course in International Business Management for the officers of Armed Forces Sponsored by DGR (Batch 9)	IIFT, New Delhi	DGR, Ministry of Defence, Govt. of India	12 Sept. 2022 – 24 Feb. 2023	Dr. Charu Grover	50
14.	Two-days MDP on “Promotion and Role Change Workshop for DDVM–SFMGR1” Organized for the Executive of Maruti Suzuki India Ltd	Maruti, Gurgaon	Maruti Suzuki India Ltd.	11-12 Oct. 2022	Dr. Tuheena Mukherjee	27
15.	One-day Awareness Programme on Defence Export Policy for the Executives of BEL	Ghaziabad	Bharat Electronics Limited	24 Jan. 2023	Dr. Asheesh Pandey	40
16.	Management Development Programme on Advance Trade Analytics	IIFT, New Delhi	DGFT	30 Jan. – 3 Feb. 2023	Dr. Vijaya Katti	22
17.	Management Development Programme on Advanced Trade Analytics	IIFT, New Delhi	DGFT	13-17 Feb. 2023	Dr. Vijaya Katti	24
Total						496

C. Hybrid Long Duration Programmes

Sl. No.	Topic	Dates	Programme Director	No. of Participants
1.	Four-months Certificate Programme in Export-Import Management - (Online): Batch 18	Feb. – July 2022	Dr. Ram Singh	45
2.	Four-months Certificate Programme in Export-Import Management - (Hybrid): Batch 19	July – Nov. 2022	Dr. Ashish Gupta	44
Total				89

D. Online MDPs (under Niryat Bandhu Scheme MOOC)

Sl. No.	Name of the Programmes	Date	Programme Director	No. of Participants
1.	Export-Import Management	April – August 2022 (Shifted to CDOE Division on 17 August 2022)	Dr. Ram Singh	48

Research at IIFT

The activities of the Research Division aim at increasing the visibility of IIFT and to emerge as a think tank for trade policy analysis with strong research output. Research and other activities of the division also aim at supporting long-term and short-term educational programmes in the area of International Business. As such, efforts are being made to broaden the base of the research activities into different functional areas of management, as well. The research activity holds great significance in the growth of the Institute as it provides a strong pervasive interface between research and training. Apart from studies sponsored by the Government and other national and international organizations, the Institute has also been successfully bidding for projects, nationally and internationally.

I. RESEARCH STUDIES COMPLETED DURING 2022-23

- **Study for Evaluation of CSR Projects for the Year 2020-21**

Sponsored by: Security Printing and Minting Corporation of India Ltd. (SPMCIL)

The objectives of the study are to evaluate the CSR initiatives (as mentioned in Technical Specifications, Section VII of Tender Document) in their existing status and verify that the objectives are in line with the policy framed by DPE and assess the effectiveness of the project in terms of its outcomes and impact on various stakeholders.

- **Technology in the Board Room - The Changing Face of Corporate Governance**
Sponsored by: NFCG

The study aims to study the state of readiness in Indian companies including public sector companies to adopt AI and other technology in

company boardrooms, the state of readiness in Indian legislation to accept AI as a legal entity that can take decisions and be made partially or fully accountable for the same, state of collaborations between Indian and foreign institutions to share data, labs and research, state of government-to-government agreements on AI and other technology.

- **Study on Implications of Bhagwat Geeta in Contemporary Management: An Empirical Study**

Sponsored by: ICSSR

The research project contemplates carrying out a comprehensive study based on extensive field research to identify best practices concerning contemporary management styles that are supported by concepts of ancient Indian scripture, Bhagwat Geeta. The research work would involve the use of qualitative data thematic analysis and other statistical tools to evolve a conceptual framework to relate the ancient text with contemporary management practices.

II RESEARCH STUDIES UNDER PROGRESS

- **Study for Evaluation of CSR Projects for the Year 2021-22**

Sponsored by: Security Printing and Minting Corporation of India Ltd. (SPMCIL)

The objectives of the study are to evaluate the CSR initiatives (as mentioned in Technical Specifications, Section VII of Tender Document) in their existing status and verify that the objectives are in line with the policy framed by DPE and assess the effectiveness of the project in terms of its outcomes and impact on various stakeholders.

- **Smart Farming for Achieving Sustainable and Climate Resilient Agriculture: A Study on Small and Medium Land Holding Farmers in North India**

Sponsored by: ICSSR

The objective of the study is to understand the role of technology in smart farming in the agriculture sector in North India. To explore inhibitors and exhibitors in achieving suitable and resilient farming practices amongst small and medium land-holding producers in North India and to suggest feasible solutions for strengthening the capacity for technology adoption to achieve a sustainable food production system.

- **Impact on Agarbatti Industry of the Restrictions Imposed by the Government of India on the Import of Agarbatti**

Sponsored by: KVIC

The objective of the study is to have a detailed impact assessment conducted to gauge the effectiveness of the Agarbatti industry and market scenario in response to the import restriction imposed by the Government of India.

- **Delisting of Rice in the Trafficking Victims Protection Re-authorisation Act (TVPRA)**

Sponsored by: APEDA

The objectives of the study are to examine the process of de-listing of Rice, to undertake a primary survey for evaluation of the claims regarding the involvement of Child Labour and Forced Labour in the value chain of Rice, to conduct stakeholder meetings with local governments of rice-producing regions, NGOs, human rights groups, Rice associations, civil society groups, FPOs, exporter groups, etc. along with the involvement of Ministry of Agriculture & Farmer Welfare. These meetings will aim to collect objective data regarding the prevalence of child labour and forced labour,

understand the policy measures/sensitization efforts undertaken and prepare action plans with each of the concerned stakeholders and prepare a dossier with detailed findings along with the evidence of measures undertaken to address child labour and forced labour.

- **Internationalization of Indian Higher Education Institutions (HEIs): Identification of the Strategic, Structural and Policy Dimensions, Challenges, and Solutions for Management Institutions**

Sponsored by: ICSSR

The Study aims to identify the strategic, structural and policy dimensions/measures for effective internationalization of Indian HEIs, specifically management institutions, to list down the internationalization practices for Indian HEIs as laid down in NEP 2020, to document 'as is' the prevailing internationalization practices of select management Indian HEIs in terms of their structure, strategies and policies, to identify the impediments for management Indian HEIs to internationalize using the Define, Measure, Analyze, Improve and Control (DMAIC) framework, to ascertain the ways of overcoming the impediments identified in above using DMAIC framework.

III.Ph.D. PROGRAMME

The Ph.D. Programme (Management) 2022 was inaugurated on 10 November 2022. Twenty-one students (6 Full-Time and 15 Part-Time) have joined the programme at Delhi Campus. Coursework is in progress.

- The Institute has awarded 6 Ph.D. Degrees in Management Discipline in the Convocation held on 23 August 2022.
- The Admission Process for Ph.D. (Management) 2023 is under process.

IV. CONFERENCE / WORKSHOPS / RESEARCH TALKS

Workshops

To equip the scholars with different research methods/research tools, the following workshops were conducted:

- A two-day Workshop on “Qualitative Research Methods using R” was held during 7-8 May 2022 at IIFT in Hybrid Mode. The workshop aims to equip the students with qualitative methods: Text Analysis using R Studio and provides hand-on practice with the analytical software.

Manthan

(A series of Peer-to-Peer Interaction)

- Workshop on “MicMac Approach” conducted on 14 June 2022.
- Workshop on “Basics of Research” conducted on 16 June 2022.
- Workshop on “Stata Software” conducted on 28 June 2022.
- Workshop on “Panel Data Analysis” conducted on 30 June 2022.
- Workshop on “Time Series Analysis” conducted on 5 July 2022.
- A Workshop on “How to Identify Fake, Cloned, and Predatory Journals?” was conducted online on 3 September 2022.

Research Talks

- “Identifying Research Gaps from Literature Review” by Ms. Sheetal Jain, Founder, and CEO of Luxe Analytics on 21st November, 2021.
- “Experience Sharing on Journey of a Researcher from Research Problem to Thesis Submission”

by Ms. Shashi Bala, Founder, DevComm Consulting on 5th December, 2021.

- “Examining Travel Mobile App Attributes and its Impact on Consumer Engagement: An Application of SOR Framework” by Ms. Mansi Gupta, Full-Time Scholar of Ph.D. 2018 Batch on 5th December 2021.
- “India's Contemporary Industrial Policy: Is it Export-led or Import Substituting?” by Prof. Ram Singh, IIFT on 12th December, 2021.
- “Research on Emotions in the Business World” by Dr. Tuheena Mukherjee, IIFT on 19th December, 2021.
- “Introduction to R” by Dr. Parul Singh, IIFT on 23rd January, 2022.
- “Research Issues in Finance” by Prof. Asheesh Pandey, IIFT on 12th February, 2022.
- “Assessing the Impact of the Global Financial Crisis on the Intermediation Efficiency of Indian Banks in the Presence of Non-performing Loans” by Dr. Anju Goswami, IIFT on 13th February, 2022.
- “Research Ideation to Synopsis Confirmation” by Ms. Mansi Gupta, Full-Time Scholar, IIFT on 27th February, 2022.
- “Introduction to Grounded Theory” by Ms. Ana Sinha, Full-Time Scholar, IIFT on 27th February, 2022.
- Research talk on Ph.D. Topic & Objectives Setting and Research Process and Ph.D. Thesis Format by Prof. S.K. Jain, IIT Delhi on 19th November, 2022.
- Research Talk on “Publishing in Top-tier Journals - Editor's Perspective” by Prof. Yogesh Dwivedi, Swansea University, UK on 10th December, 2022.

International Cooperation

International Collaborations

IIFT has established academic ties with several International Universities / Institutes of repute to enable activities such as joint training and research programmes along with student/faculty exchanges. IIFT has collaborations with 39 Universities / Institutes across the world. Of these Universities / Institutes, 18 are in Europe, 10 are in Asia and 11 are in other parts of the world.

New MoUs Signed

- The Institute has signed an MoU with the Institute of Export & International Trade (IOE&IT) UK on 21 May 2022 for five years.
- The institute signed an MoU with The Educational Institution Belarus State Economic University on 18 June 2022 for five years.

- The Institute has signed a MoU with Lund University School of Economics and Management, Sweden on 15 October 2022 as per the annual agreement norms. The MoU was signed to conduct a Ph.D. Student Exchange for IIFT Students to participate in the Prestigious Winter School Joint Programme between Hanken School of Economics and LUSEM for one year.
- The Institute signed an MoU with Ural Federal University, Russia on 21st February 2023, for 5 years with auto-renewal mode.

Foreign Delegation Visit to IIFT

ICCD regularly receives delegations throughout the year from various Universities/Institutions/ Corporates, etc. These visits enable IIFT to network for entering into new collaborations.

DELEGATION VISITS					
Sl. No.	Name	University	Date of Visit	IIFT Members	Purpose
1.	Ms. Louisa Ehrlich	University of Nebraska	6 Aug. 2022	Prof. Manoj Pant, Vice-Chancellor, Dr. Ravi Shanker and ICCD Team	To discuss the areas of Collaboration
2.	Mrs. Maud Le Bars	Rennes School of Business	25 Aug. 2022	Prof. Manoj Pant, Vice-Chancellor, Dr. Sheeba Kapil, Head (ICCD) and ICCD Team	To discuss the areas of Collaboration, Student Exchange Programme, and Renewal of Partnership
	Mrs. Stephanie Hiaumet				
	Mrs. Elodie St Yves				
3.	Mrs. Maud Le Bars		17 Oct. 2022	Dr. Sheeba Kapil, Head (ICCD) and ICCD Team	Dual Degree Discussion
4.	Mrs. Maud Le Bars		5 Nov. 2022	Dr. Sheeba Kapil, Head (ICCD) and ICCD Team	Dual Degree Discussion (finalization)
5.	Mrs. Maud Le Bars		11 Nov. 2022 Virtual Meeting	Dr. Sheeba Kapil, Head (ICCD) and ICCD Team	Discussion about Dual Degree

6.	Mrs. Maud Le Bars		3 Feb. 2023 Virtual Meeting	Dr. Sheeba Kapil, Head (ICCD) and ICCD Team	Discussion about the issues raised by outbound regarding the deficit of credit at RSB
7.	Ms. Monireh Zeinalitarghi	Media Delegation of Iran	26 Aug. 2022	Prof. Manoj Pant, Vice-Chancellor, Dr. Satinder Bhatia, Dr. Sheeba Kapil, Head (ICCD), Dr. Rohit Mehtani, Dr. Ravi Shanker, Dr. Arunima Rana, Dr. Areej A. Siddiqui and ICCD Team	A Familiarization Programme organized by the Ministry of External Affairs, Govt. of India for Foreign Media
	Mr. Kambaksh Khalaji				
	Mr. Saeid Azimi				
	Ms. Irandokht Azarshkib				
	Mr. Kamran Baradaranrazaz				
	Mr. Yousef Pouranvari				
	Ms. Sara Masoumi				
	Ms. Sarasadat Banisadr				
	Mr. Mohammad Amin Khorami				
	Mr. Abdollah Abdollahinasirkandi				
	Mr. Pawan Kumar (Ministry of External Affairs)				
8.	Ms. Julia Senni	University of Saarland	26 Sept. 2022 Virtual Meeting	Dr. Sheeba Kapil, Head (ICCD) and ICCD Team	Discussion regarding Student Exchange Programme (Ph.D. Students)
			12 Jan. 2023 Virtual Meeting	Dr. Sheeba Kapil, Head (ICCD) and ICCD Team	Regarding Dual Degree and Ph.D. Student Exchange
9.	Ms. Svetlana Kovalenko	Ural Federal University, Russia	15 Oct. 2022	Dr. Sheeba Kapil, Head (ICCD) and ICCD Team	Regarding collaboration (General Agreement and Student Exchange Programme MoU) between UrFU and IIFT

			23 Nov. 2022 Virtual Meeting	Dr. Sheeba Kapil, Head (ICCD) and ICCD Team	Expanding the collaboration by the signing of General and Student Exchange MoU. Also Facilitating Faculty Exchange Programme during the talk
10.	Mr. Nilanjan Seth	School of Business University at ALBANY, USA, New York	29 Nov. 2022	Dr. Sheeba Kapil, Head (ICCD) ICCD Faculty Members and Team	Regarding collaboration with IIFT
11.	Mr. Gerry	The University of Scranton, USA	22 Nov. 2022 Virtual Meeting	Dr. Sheeba Kapil, Head (ICCD) and ICCD Team	Regarding collaboration with IIFT in Dual Degree, signing of General Agreement and Student Exchange Agreements, Dual Degree (1+1)
	Mr. Ashok Kallam				
12.	Mr. Gerald C. Zaboski		11 Jan. 2023 Virtual Meeting	Dr. Sheeba Kapil, Head (ICCD) and ICCD Team	
	Mark Higgins				
	Murli Rajan				
	Ashok Kallam				
13.	Mr. Gerald C. Zaboski		24 Feb. 2023	Dr. Sheeba Kapil, Head (ICCD) and ICCD Team	Regarding collaboration with Scranton University
14.	Ms. Lisa Leatphaibool	Sasin School of Management. Thailand	22 Nov. 2022 Virtual Meeting	Dr. Sheeba Kapil, Head (ICCD) and ICCD Team	Regarding collaboration with IIFT in Student Exchange and General Agreement Signing. The Possibilities of Faculty Exchange were also discussed
	Ms. Kulwadee Boonchamroen				
15.	Dr. Mike Flores	Alamo College District, San Antonio	8 Dec. 2022	Dr. Sheeba Kapil, Head (ICCD) and ICCD Team	Regarding collaboration with IIFT in Dual Degree, signing of
	Alejandra Bueno				
	Ms. Anisha Shashidharan				General Agreement and Student Exchange Agreements

16.	Reynaldo Cano		2 Feb. 2023 Virtual Meeting	Dr. Sheeba Kapil, Head (ICCD) and ICCD Team	Regarding collaboration with IIFT
17.	Dr. Mohit Srivastava	Ecole de management de Normandie B-school	22 Dec. 2022	Dr. Sheeba Kapil, Head (ICCD) and ICCD Team	Regarding the Future ventures and preliminary handshake with IIFT
18.	Ms. Lichmira Dorota		10 Jan. 2023 Virtual Meeting	Dr. Sheeba Kapil, Head (ICCD) and ICCD Team	Regarding the signing of the Student Exchange and General Academic Cooperation Agreement, Dual Degree
	Dr. Mohit Srivastava				
	Mr. Boiteux Laurence				
19.	Ms. Amanda Ferreira	IBS Americas	9 Feb. 2023 Virtual Meeting	Dr. Sheeba Kapil, Head (ICCD) and ICCD Team	Renewal of MoU, Ph.D. and Faculty Exchange Programme
	Prof. Ricardo Britto, Ph.D.				
20.	Ms. Wilma Paul	University of Plymouth (UK)	22 March 2023	Dr. Sheeba Kapil, Head (ICCD) and ICCD Team	Regarding the signing of the Student Exchange and General Academic Cooperation Agreement, Ph.D. collaboration
	Mr. Peter Ingram				
	Dr. Atul Mishra				
	Dr. Richard Parkman				
21.	Mr. Obaidul Azam, Md. Julfikar Islam, Ms. Asia Binta Amanat Sumi	Bangladesh Foreign Trade Institute (BFTI)	23 March 2023, Virtual Meeting	Dr. Sheeba Kapil, Head (ICCD) and ICCD Team	Renewal of MoU and fathoming the possibilities of Executive Programmes

Student Exchange Programme

Inbound Students (from International/Global Partner Countries to IIFT)

Fourteen Students came to IIFT from different Universities under the Students Exchange Programme for the Trimester January to March 2023.

Sl. No.	Name	Countries	Universities / Institution	Trimester
1.	Anna Pujol	France	Grenoble Ecole De Management, France	Jan.-March 2023
2.	Alexia Grospas	France	Grenoble Ecole De Management, France	Jan.- March 2023
3.	Clara Courault	France	Grenoble Ecole De Management, France	Oct.- Dec. 2022 & Jan.- March 2023

4.	Charraire Yohan	Lille	IESEG School of Management	Jan.- March 2023
5.	Savineau Alexandre	Lille	IESEG School of Management	Jan.- March 2023
6.	Chieusse Romain	Paris	IESEG School of Management	Jan.- March 2023
7.	Clemence Carine Claire Richeter	France	Rennes School of Business	Jan.- March 2023
8.	Clement Jules Michel Nadaud	France	Rennes School of Business	Jan.- March 2023
9.	Thibault Mien Daniel	France	Rennes School of Business	Jan.- March 2023
10.	Maudet Maelys	France	Rennes School of Business	Jan.- March 2023
11.	Marie Sylvie Daniele Lambert	France	Rennes School of Business	Jan.- March 2023
12.	Alexandra Michelle Yvette Gonet	France	Rennes School of Business	Jan.- March 2023
13.	Anis Amin EL Mansori	France	Rennes School of Business	Jan.- March 2023
14.	Y annis Louis Boitte	France	Rennes School of Business	Jan.- March 2023

Outbound Students (IIFT to International/Global Partners Schools/Universities)

In the AY 2022-23, around 35 students have been involved in the Two-Way Student Mobility from IIFT to various global universities under Student Exchange Programme, including Ph.D. Student Mobility as well.

OUTBOUND STUDENTS					
MBA(IB) 2022-24 Batch					
Sl. No.	Name of the Student	Trimester	Period of Stay	Location	University
1.	Chaitanya Khawase	Jan.-March 2023	3 months	France	Rennes School of Business, France
2.	Ayush Chauhan	Jan.-March 2023	3 months	France	Rennes School of Business, France
3.	Urja Rastogi	Jan.-March 2023	3 months	France	Rennes School of Business, France
4.	Shyamal Tiwari	Jan.-March 2023	3 months	France	Rennes School of Business, France
5.	G. Shiva Saurabh Sharma	Jan.-March 2023	3 months	France	Rennes School of Business, France
6.	Satkirat Singh Ahuja	Jan.-March 2023	3 months	France	Rennes School of Business, France
7.	Mihir Mandanka	Jan.-March 2023	3 months	France	Rennes School of Business, France

8.	Divyanka Walde	Jan.-March 2023	3 months	France	Rennes School of Business, France
9.	Tejasv Kalra	Jan.-March 2023	3 months	France	Rennes School of Business, France
10.	Aditya Sriram	Jan.-March 2023	3 months	France	Rennes School of Business, France
11.	Ankush Chopra	Jan.-March 2023	3 months	France	Rennes School of Business, France
12.	Jessica Singh	Jan.-March 2023	3 months	France	Rennes School of Business, France
13.	Chantimireddy Lohith Kumar Reddy	Jan.-March 2023	3 months	France	Rennes School of Business, France
14.	Gundra Likith	Jan.-March 2023	3 months	France	Rennes School of Business, France
15.	Vasu Goyal	Jan.-March 2023	3 months	France	Rennes School of Business, France
16.	Apurv Gautam	Jan.-March 2023	3 months	France	Rennes School of Business, France
17.	Kshitij Singh	Jan.-March 2023	3 months	France	Grenoble Ecole de Management, France
18.	Durgam Sai Sravya Sanjusha	Jan.-March 2023	3 months	France	Grenoble Ecole de Management, France
19.	Ajita Gupta	Jan.-March 2023	3 months	France	IESEG School of Management, France
20.	Shagun	Jan.-March 2023	3 months	France	IESEG School of Management, France
21.	Achintya Jain	Jan.-March 2023	3 months	France	IESEG School of Management, France
22.	Nair Aparna Ranjith	Jan.-March 2023	3 months	France	IESEG School of Management, France
23.	Rishi Nigam	Jan.-March 2023	3 months	France	IESEG School of Management, France
24.	Jasmine Sood	Jan.-March 2023	3 months	France	IESEG School of Management, France
25.	Sai Avinash Basava	Jan.-March 2023	3 months	Finland	Hanken School of Economics, Finland
26.	Hemant vilas Wadekar	Jan.-March 2023	3 months	Finland	Hanken School of Economics, Finland
27.	Rushabh Kumbhani	Jan.-March 2023	3 months	Finland	Hanken School of Economics, Finland
28.	Rahul Gopal Shanbhag	Jan.-March 2023	3 months	Finland	Hanken School of Economics, Finland
29.	Pandey Surya Shivnarayan	Jan.-March 2023	3 months	Germany	Universität de Saarlandes, Germany
30.	Akriti Garg	Jan.-March 2023	3 months	Germany	Universität de Saarlandes, Germany
31.	Pradip Das	Jan.-March 2023	3 months	Taiwan	National Dong Hwa University (NDHU), Taiwan
32.	Piyush Kamra	Jan.-March 2023	3 months	France	EM Strasbourg Business School, France
33.	Panchali Baishya	Jan.-March 2023	3 months	France	EM Strasbourg Business School, France
34.	Amulya Patil	Jan.-March 2023	3 months	France	EM Strasbourg Business School, France

IIFT Outbound (Ph.D.) Student (IIFT to International Partner)					
S. No.	Name of the Student	Full-Time Part-Time Ph.D.	Year	Period of Stay	University
1	Ms. Neeti	Full-Time Ph.D.	2019	16-27 Jan. 2023	LUSEM and Hanken Winter School

Faculty Development Programme

The IIFT Faculty participation for National/International Conference/Training programmes under Faculty Development during the period April 2022 to March 2023 is provided in the following:

Sl. No.	Name of the Faculty	Conference / Training Programme Title	Date	Venue	Organizing Institution
1.	Dr. Papiya Ghosh	16 th Meetings of the Society of Social Choice & Welfare	23-25 June 2022	Mexico City (Online)	El Colegio De Mexico CIDE, ITAM
2.	Mrs. Neha Jain	Australian Conference of Economists, 2022	10-13 July 2022	Tasmania, Australia	The Economic Society of Australia
3.	Ms. Sugandha Huria	Australian Conference of Economists, 2022	10-13 July 2022	Tasmania, Australia	The Economic Society of Australia
4.	Dr. Satinder Bhatia	International Conference on Business Management and Humanities (ICBMH-2022)	18 July 2022	Middlesex, UK	Science Plus
5.	Dr. Ashim Raj Singla	National Training on “Microsoft Power BI Data Analyst Associate”	22-26 Aug. 2022	New Delhi	ICT Academy at Jims, New Delhi
6.	Dr. Anchal Arora	17 th EAEA International Convention 2022	27-28 Aug. 2022	Kuala Lumpur, Malaysia	EAEA & Jeffrey Cheah Institute on Southeast Asia (JCI)
7.	Dr. Sweta Srivastava Malla	Online Course in Crisis Management	29 Aug. - 2 Oct. 2022	Online Mode	International Institute for Management Development, Switzerland
8.	Dr. Arunima Rana	British Academy of Management (BAM) 2022 Conference	31 Aug. - 2 Sept. 2022	Alliance Manchester Business School, University of Manchester, UK	British Academy of Management
9.	Dr. Rohit Mehtani	WTO Law	16 Sept. - 14 Oct. 2022	Online	British Institute of International and Comparative Law

10.	Dr. Deepankar Sinha	INFORMS 2022 Annual Meeting	16-19 Oct. 2022	The Indian Convention Centre and JW Marriott in Indianapolis, Indiana, USA	The Indian Convention Centre and JW Marriott in Indianapolis, Indiana, USA
11.	Dr. Areej Aftab Siddiqui	Public Policy Analysis	9 Nov. 2022 - 18 Jan. 2023	Online	London School of Economics and Political Science
12.	Dr. Oindrila Dey	Second Biennial Conference on Development	21-23 Dec. 2022	Mumbai	Indira Gandhi Institute of Development Research (IGDR)
13.	Dr. Ashish Gupta	Refresher Course on Skill Development in India	4-17 Jan. 2023	Online	Dr. Harisingh Gaur Central University, Sagar, M.P.
14.	Dr. Oindrila Dey	Asia Meet Econometric Society 2023	10-12 Jan. 2023	Mumbai	IIT, Bombay
15.	Dr. Jaydeep Mukherjee	2 nd Edition of AMALIT Multidisciplinary Conference on “Towards Zero- For a Sustainable Tomorrow”.	23 Jan. 2023	Kerala	Amal College of Advanced Studies, Nilambur, Kerala
16.	Dr. Jaydeep Mukherjee	5 th National Symposium of Govt. College of Engineering & Ceramic Technology Alumni Association, Kolkata	4 Feb. 2023	Kolkata	Govt. College of Engineering & Ceramic Technology Alumni Association
17.	Dr. Sheeba Kapil	EUMMAS A2S Conference on Global Social and Technological Development and Sustainability	20-24 Feb. 2023	Dubai	Skyline University College, Sharjah, Dubai
18.	Dr. Rohit Mehtani	Business, International and the Political Economy	22 Feb. - 19 April (8 Weeks)	Online	London School of Economics
19.	Dr. Sheeba Kapil	Atmanirbhar Bharat: A Vibrant Growth in the Indian Economy	24-25 March 2023	Bhiwani, Haryana	The Technological Institute of Textiles and Sciences (TITS)
20.	Dr. Saurav Dash	43rd FDP in Pedagogy and Research Methods	11 April - 25 May 2023	Ahmedabad	Indian Institute of Management- Ahmedabad
21.	Dr. Oly Mishra	43rd FDP in Pedagogy and Research Methods	11 April - 25 May 2023	Ahmedabad	Indian Institute of Management- Ahmedabad
22.	Dr. J.K. Verma	IIT Kanpur Intensive Training School (ITS) on PYTHON for Data Science, Machine Learning and Deep Learning	6-26 May 2023	Online	IIT Kanpur

Executive Management Programmes

The Executive Management Programmes (EMP) Division has been conceived to provide training to Government Officials, Diplomats, Executives, Entrepreneurs, Exporters, Corporate Sector and Civil Society Members to develop a broader understanding of issues related to international business and its implications on trade policy. Since 2018 the constituent year of the Division and the inception of the executive's programmes, a total of 407 participants of MBA(IB) Tanzania, CLMV, and EPGDIB (OC&H) have been awarded the Diploma / Degree. EMPD initiates programmes designed to generate views, opinions and analysis of contemporary trade and economic issues which are of interest to different countries, particularly developing countries. The Division was set up to develop capacity and enhance cooperation with the African Continent. The main objectives of the Division are:

- Conduct Capacity Development Programmes on International Business.

- Conduct International Study Tours for Indian Companies.

The flagship programme of the Division is the Executive Post Graduate Diploma programme in International Business (EPGDIB On-campus) which is for 18 months. The programme aims at enhancing the managerial competence of senior and middle-level executives by imparting systematic knowledge in all aspects related to International Business.

Inauguration of EPGDIB (Weekend - On-campus) 2022-23

The new batch of EPGDIB (Weekend - On-campus) for the 2022-23 session was successfully inaugurated on 4 May 2022. The sessions are being conducted in offline mode at Delhi Campus with a total of 84 participants. The inaugural ceremony was graced by Prof. Manoj Pant, Vice-Chancellor, Dr. Pooja Lakhanpal, Head (EMPD) and Dr. Areej Aftab Siddiqui, Programme Director - EPGDIB 2022-23.



Launch of EPGD-GHRM 2022-23

The first batch of Executive Post Graduate Diploma Programme in Global Human Resource Management was successfully launched on 10 December 2022. The sessions are conducted in offline mode at Delhi Campus with a total of 15 participants. The inaugural ceremony was graced by



Dr. Pooja Lakhanpal, Head (EMPD) and Dr. Himani Gupta, Programme Director, Mr. V.V. Shetty, Executive Vice President & Head of Human Resources, Mastech Digital, Ms. Shefaoli Jain, Vice President Job Gully, Mr. Pranav Kharbanda, Vice President HR & Placements at BIPS at NSIC STP, Mr. Amit Jindal, Head HR, CJDARCL.



Inauguration of EPGDIB-WINTER (Weekend - On-campus) 2023-24

The new batch of EPGDIB-WINTER (Weekend - On-campus) for the 2023-24 session was successfully inaugurated on 29 January 2023. The sessions are conducted in offline mode at Delhi Campus with a total of 46 participants. The inaugural ceremony was graced by Dr. Pooja Lakhanpal, Head (EMPD) and Dr. Tuheena Mukherjee, Programme Director.



Executive Students Study Tours

International Port Visit in Antwerp, Belgium (EPGDIB - On-campus 2021-22)

Successful completion of One-week International Port Visit Activities for EPGDIB (On-Campus). The study tour for EPGDIB (On-campus) students was held in Antwerp, Belgium from 4-8 July 2022.



Domestic Port Visit in Vizag, Andhra Pradesh (EPGDIB - On-campus 2021-22)

Successful completion of Three-days of Domestic

Port Visit Activities for EPGDIB (Weekend -On-campus). The study tour for EPGDIB (On-campus) students was held in Vizag from 13-15 September 2022.



International Port Visit in Dubai, UAE (EPGDIB - On-campus 2021-22)

Successful completion of One-week International

Port Visit Activities for EPGDIB (On-campus). The study tour for EPGDIB (On-campus) students was held in Dubai during 14-16 November 2022.



Visit to Inland Container Depot, Tughlakabad, New Delhi (EPGDIB - On-campus 2021-22)

A Group of Participants from the EPGDIB 2021-22 batch, Indian Institute of Foreign Trade, visited Inland Container Depot, Tughlakabad, New Delhi, on 28 February 2023. The group was led by Dr.

Prateek Maheshwari, Programme Director, EPGDIB 2021-22 along with Mr. Sushil, Senior Assistant, EMPD. The visit was made to a 10,000 sqm covered Export warehouse and a 6,000 sqm covered Import warehouse, Import & Export Sheds, Warehouses, and Customs Office, etc. Participants also interacted with Deputy Commissioners Mr. Sumit Bhatia and Mr. Shikhar Pant and Dr. Ajay Kumar, Additional Commissioner.



Centres of Excellence at IIFT

Centre for WTO Studies

The Centre for WTO Studies at the Institute is a research unit with an interest in trade in general and WTO in particular, apart from functioning as a permanent repository of WTO negotiations-related knowledge and documentation. It has been regularly called upon by the Government of India to undertake research and provide independent analytical inputs to help it develop positions in its various trade negotiations, both at the WTO and other forums such as Free and Preferential Trade Agreements (FTAs/PTAs) and Comprehensive Economic Cooperation Agreements (CECAs). Additionally, the Centre has been actively interfacing with industry and government units as well as other stakeholders through its Outreach and Capacity Building Programmes by organizing various events, thereby acting as a platform for consensus-building between stakeholders and policy-makers.

The activities undertaken by the Centre for WTO Studies seek to achieve the following five broad objectives - (i) to assist India's trade negotiators and policy-makers in participating effectively in multilateral trade negotiations at the WTO and regular WTO work programme through research and various support activities; (ii) to enhance the understanding of emerging trade issues among DoC officials; (iii) to enhance the understanding of key trade issues among stakeholders through outreach and dissemination activities; (iv) to develop capacities within India and in other developing countries for analyzing WTO and other trade-related issues through training programmes; and (v) seeking to influence the global narrative on some aspects of international trade.

During 2022-23, the Centre provided analysis and advisories to the Department of Commerce and other stakeholders/departments of the government. The CWS analyzed the documents relevant to the 13th

Ministerial Conference of the WTO, which was scheduled to be held in early 2024. The faculties and staff brought out more than 100 short notes and other technical publications on different aspects of the WTO and international trade. During this period CWS organized 6 international training programmes and meetings; and was involved in directly/indirectly organizing 30 domestic training programmes, stakeholder meetings, etc. The following activities need to be highlighted:

- 55 officials and other participants from developing countries participated in 2 international training programmes organized under the umbrella of ITEC of the Ministry of External Affairs.
- The Centre organized an Introductory level International Trade and Policy programme in Kathmandu for the Ministry Officials of Nepal during 22-26 May 2023. This would be followed up with week-long two Advance trainings in December 2023.
- In partnership with the World Trade Institute (Bern), the Centre organized the WTI-CWS Joint Academy on International Trade Law and Policy from 5-30 June 2023.
- CWS in collaboration with the Confederation of Indian Industry (CII) organized a Capacity Building Session on 27 April 2023 on Emerging Opportunities from Trade Agreements – Industry Perspective.
- CWS in collaboration with the Confederation of Indian Industry (CII) organized a National Conference on Trade Facilitation, on 16 June 2023. The event witnessed the participation of over 200 stakeholders from across India.
- As part of the preparatory process for MC13, the Centre organized a Round table.

The Indian Institute of Foreign Trade (IIFT) has been selected as the India Chair in Phase 3 of the World Trade Organization (WTO) Chairs Programme (WCP) on the basis of a joint application by two centres of IIFT viz., the Centre for WTO Studies and the Centre for Trade and Investment Law. The WTO Chairs Programme was launched in 2010, it aims to support, promote, and enhance knowledge and understanding among academics and policy-makers in developing and least-developed countries by encouraging and supporting trade-related academic activities undertaken by research institutions and universities. As part of WCP activities the centre hosted a workshop for trade and investment law academicians from India on the topic 'Teaching Pedagogy in International Economic Law Issues'. It was inaugurated at the IIFT Campus in August 2022. The first workshop was conducted on 10 March 2023. Another workshop on Methodo-logical issues in International Economic Law: Integrating South Asian Perspectives was conducted in Kerala in December 2022.

The Centre for WTO Studies maintains a unique online database on Sanitary and Phytosanitary and Technical Barriers to Trade measures notifications, notified to the WTO by 164 members from 1995 to 2021. The two databases provide the much-needed trade link (HSN) for one hundred percent of the 66 thousand-plus notifications. These are available free of charge for any user and the web links are: SPS Online Database: <https://cc.iift.ac.in/sps/index.asp>; TBT online database: <https://cc.iift.ac.in/tbt/index.asp>.

In the wake of ongoing bilateral negotiations that the government of India has been undertaking, CWS has been providing the Department of Commerce (DoC) with technical, economic and legal support for several trade negotiations including India-UK, India-Australia, India-EU, India-Canada, India-EFTA, India-EPTA to name a few. In each of these negotiations, the Centre has provided expertise in domains such as Government Procurement, Rules of

Origin, SPS & TBT, Agriculture, Customs and Trade Facilitations, Goods, Fisheries, Digital Trade, and Services.

Centre for Trade and Investment Law (CTIL)

The Centre for Trade and Investment Law (CTIL) was established within the Indian Institute of Foreign Trade (IIFT) in the year 2017 with the primary objective of providing sound and rigorous analysis of legal issues pertaining to international trade and investment law to the Ministries and Departments of Government of India and other governmental agencies. CTIL functions as a repository of information on trade and investment law, with a wide range of resources at its disposal. It also serves as a leading Indian platform for engaging in and influencing the evolving discourse on international economic law issues. The Centre has been consistently providing technical inputs to the Government of India on issues of international trade and investment law. In fact, since its inception, more than 700 advisory opinions have been provided by the Centre to the Department of Commerce on vital trade issues including the planning and implementation of trade promotion schemes under India's Foreign Trade Policy, interpretation and analysis of multilateral and bilateral trade agreements, providing research and inputs to assist India in its ongoing trade negotiations, E-Commerce policy, matters of international and domestic taxation, imposition of royalty, and the development of domestic laws that affect India's trade commitments. CTIL has prepared the draft text for the bill which proposes to bring a new uniform and harmonized logistics legal framework to India. CTIL has been actively involved in studies related to issues around operations, performances and development of SEZs in India during 2022-23. Studies were commissioned by FALTA SEZ, Visakhapatnam SEZ and Cochin SEZ for CTIL to present its findings on various issues. It is CTIL's mission to engage with India's national law schools and other leading

institutions and deepen their capacity to engage in international economic law. CTIL has been consistently collaborating with the national law schools for conducting joint events like conferences, seminars, discussions and also for cooperating to enhance students' substantive legal knowledge of international economic law. At CTIL, we recognize the importance of clinical legal education and hence, the Centre has been conducting the TradeLab (Geneva) law clinics in various national law schools and other prominent institutions in India.

MAJOR STUDIES/REPORTS/ PROJECTS UNDERTAKEN BY CTIL

1. *Study on Investment Chapters under FTAs*: This study seeks to understand the patterns of divergence and convergence with respect to investment-related provisions, across key economies. It analyses the core principles, rights, and obligations in these agreements with respect to international investment law. The analysis will focus on key international investment law provisions, namely – scope, definition, national treatment, most favoured nation, expropriation, compensation, fair and equitable treatment, full protection and security, and dispute settlement mechanism. The report will examine the BITs and FTAs of the following countries – United States (US), European Union (EU), United Kingdom (UK), Canada, Australia, ASEAN countries, Japan, Singapore and Korea. The report will also examine key multilateral agreements namely, the Regional Comprehensive Economic Partnership (RCEP), the United States – Mexico Canada Agreement (USMCA) and the Comprehensive and Progressive Agreement for Trans-Pacific Partnership (CPTPP).
2. *NLU Jodhpur (Traditional medicines: Legal Regulation in US, UK, Australia, Canada, EU)*: The project aimed at providing a comprehensive analysis of the legal regime on traditional medicines and traditional medicinal practitioners. The research was conducted because India is currently negotiating FTAs with various countries and as part of the same, India may propose a mutual recognition agreement on traditional medicines and traditional medicinal practitioners.
3. *GNLU (Circumvention of commitment in GATS)*: The project was conducted to undertake comparative research on the changes in the legal text of the free trade agreement, especially those on services to understand practices adopted by countries to circumvent their commitments on Mode 4 supply of services in the FTAs.
4. *GMU (Easing the Anti-Dumping and countervailing duty investigations filing process for MSMEs in India)*: The study provides an analysis of how the countries are adopting trade remedial procedures to cater to the needs of the micro, small and medium enterprises. After undertaking comparative research on the legal regimes of the countries, the study suggests certain recommendations that India may adopt.
5. *Agriculture domestic support*: This study was first conducted in 2020 against the background when Brazil initiated a WTO dispute against India on its measures for sugar and sugarcane. The study aimed to understand Brazil's policy on similar products. The study was conducted again in 2023 to highlight the changes on Brazil's sugar policy and their consistency with the disciplines in domestic support at the WTO.
6. *Study on global practices on sales of goods from SEZ entities to DTA in 15 countries*: CTIL undertook a study on SEZ regimes in fifteen countries spread across distinct geographical regions and representing distant economic profiles. The study covered the treatment of goods supplied from the Special Economic Zones (SEZs) for sale or consumption to the DTA of the respective country. The study dealt particularly with the duty on the finished goods using

- imported inputs in their production process and duty on the imported inputs used in the finished goods.
7. *Study on global practice on the tax treatment of imported capital goods and sales from Domestic tariff area to SEZ:* The study provides global practices in comparable geographies regarding the import duty on capital goods; and taxes applicable on sale of goods from DTA to the SEZ. The countries analyzed in this study are the United States of America (USA), the United Arab Emirates (UAE), China, the United Kingdom (UK), Indonesia, Thailand, South Africa and Vietnam.
 8. *Study on sustainability:* The EU Sustainability Study was conducted by the CTIL, it examined the EU New TSD Policy which was published in the year 2022. It significantly changed the structure of the EU's Free Trade Agreements and thereby proposed to keep sustainability at the heart of all trade agreements. CTIL comprehensively analyzed past FTA practices of the EU and India and the possible implications of the EU's new TSD policy on India's trade practices.
 9. *CBAM: FT (Europe-I)* of the Department of Commerce had required CTIL to conduct a Study on EU CBAM measure vide letter dt. 21 October 2022. In this regard, CTIL has undertaken the legal analysis of the measure with respect to WTO law and other international commitments. For the non-legal part of the analysis, CTIL has advertised and is in the process of engaging Price Waterhouse Cooper (PwC). The terms of reference of the Study to be conducted by PwC include conducting input-output modeling and usage; undertaking econometric modeling; and trade simulation and scenario building. The final report is expected to be ready by 15 September 2023.
 10. *Study on Investment Liberalization:* The Study on Investment Liberalization maps the approach adopted by different countries (both developed and developing) in dealing with issues related to investment in Free Trade Agreements (FTAs). Based on the assessment of FTAs from the US, EU and China, the study analyses and presents the way forward for India to address issues related to investment liberalization in its FTAs. The study was conducted by Dr. James J. Nedumpara, Ms. Ronjini Ray, Mr. Achyuth Anil, Ms. Ayushi Singh and Mr. Ritvik Ranjan Rai.

RESEARCH UNDERTAKEN BY CTIL

S.No.	Topic
1.	Comments on ministerial decision on agriculture.
2.	Ministerial decision on public stockholding for food security purposes for developing country members.
3.	Questions for Round II of Canada-India FTA negotiations.
4.	Prelim comments on x.1 Trade in Goods - EU proposal.
5.	Delivery Services – The Regime in India and the EU proposal.
6.	India-UK ETP India's Non-Paper on Bilateral Investment Treaties.
7.	Inputs on India – UK ETP Proposed Chapter on State-Owned Enterprises.
8.	Inputs on India – UK ETP Proposed Chapter on Subsidies.

9.	Inputs on India – UK ETP Negotiations for Stakeholder Consultations on Public Sector Enterprises.
10.	Canada-India CEPA negotiations: Comments on the Model Text on Trade in Goods Chapter.
11.	Note on areas of divergence in the Chapter on Government Procurement under the India – UK ETP.
12.	Note on divergences in GP Chapter India - UK ETP.
13.	Pre-FTA discussions report SPS and SFS.
14.	Opinion on ‘Standstill Clause’ under the EU’s Model ‘National Treatment and Market Access for Goods’ Chapter.
15.	Opinion on the interpretation of the term ‘urgency’ in the Dispute Settlement chapter raised by DOC in India-EU FTA.
16.	Non-legal interpretation of EU SPS chapter.
17.	Question for EU side GP India -EU FTA.
18.	Opinion on pending issues under the Anti-Corruption chapter in India-UK FTA.
19.	Comparison between the proposed text by the EU, WTO Government Procurement Agreement and India – UAE CEPA.
20.	Comparison of the text on the Government Procurement Chapter proposed by the EU with its FTAs.
21.	Comments on 20220206_DS582 (Complainant: EU).
22.	Comments on (Clean Version) on (Round 3) Trade Remedies.
23.	Comments on (Track Changes) on (Round 3) Trade Remedies Text.
24.	Preliminary inputs on Dispute Settlement provisions IN-EU FTA.
25.	Comments on IN-CA CEPA - Trade in Goods Text.
26.	Opinion (Revised) on certain provisions of the ROO chapter under IN-CA CEPA.
27.	Canada-India CEPA negotiations: Comments on Canada’s proposed chapter overviews.
28.	Comments on the Harmonized Text of the Proposals for Permanent Solution for Public Stockholding for Food Security by G-33 and the African Group.
29.	Brief pointers: India-Canada CEPA India-UK Trade Negotiations- R 3 SPS Chapter.
30.	Opinion on certain provisions of the ROO chapter under IN-CA CEPA.
31.	Opinion on Security Exception and Balance of Payment reg. IN-UK FTA.
32.	Note on Disclaimer for Publication of Ind-Aus ECTA.
33.	Comments on ministerial decision on World Food Programme food purchases exemption from export prohibitions or restrictions.
34.	Opinion on Ukrainian legislation on cancellation of state registration of pharmaceutical products with links to Russia and Belarus.
35.	Comments on the summary of important proposals.
36.	Revised extract on pandemic response.
37.	Professional Services Note.

38.	Opinion on WTO compatibility of the proposed Draft National Green Hydrogen Mission Document.
39.	Status Note (Core Provisions).
40.	HS Product Classification Final _Revised.pptx.
41.	Intellectual Property Rights Comparative Analysis between Indian FTAs and Canadian FTAs.
42.	Intellectual Property Patents and DME_UK.
43.	Incorporating Comments from Indian stakeholders in Track Changes Mode.UAE-India Agreement on Strategic Commodities Revised Version Shared by UAE.
44.	Comparison of EU Chapters on 'Sustainable Food Systems' under various FTAs.
45.	Brief Pointers for CN - SPS Chapter.
46.	Brief Pointers for CN _ Canada CEPA _EPTA.
47.	Revised IN-UK ETPNon-Paper on BITs.
48.	Proposed Agenda: DOC-CCI-DPE_CTIL _ _ Stakeholder for CPSEs.
49.	Concept Note: DOC-CCI-CTIL - Meeting on Subsidies.
50.	List of Questions on SOEs (R III).
51.	List of Questions on Subsidies (R III).
52.	Comments on EU Proposed Chapter on 'Sustainable Food Systems'.
53.	Comments on India's position on Articles to be discussed in Round 3 Session 4.
54.	MoU between Ministry of Commerce, Royal Thai Government and Department of Commerce and Industries, Government of Karnataka, Republic of India.
55.	Comments on the draft MoU on the Trade Agreement between the Government of India and the Government of the Gabonese Republic.
56.	Note on WTO Consistency of MoU GoThai-GoK.
57.	Intellectual Property Rights Prelim Assessment.
58.	Presentation on India's MoNP Regime.
59.	Comments on Services and Investment - EU proposal.
60.	Overview of India's environmental law framework.
61.	Note on the draft Government Procurement Chapter of India.
62.	Inputs on India - UK (services) Action Points from Round 2.
63.	Study on Free Trade Agreements of US and Canada.
64.	MoNP Linkage Provisions in India FTAs.
65.	Pros and cons of different approaches for trade in services and investment in India-UK FTA negotiations.
66.	Opinion on Trade in Goods Chapter (Model Text) for India -Canada FTA.
67.	Comments on IN-UK Tabulation for Discussions.
68.	Final Comments and QuestionsCEPA Services Chapter Text.

69.	Comments on Chapter text Temporary Entry CA version.
70.	Sub Section 5 Protection of Undisclosed Information.
71.	European Union – Safeguard Measures on Certain Steel Products (DS595) – Panel Report.
72.	Research - UK Legislation - Climate Change and Transition to clean energy.
73.	Summary on WT-MIN-22-ST-92 to 83.
74.	Navigating the landscape of traditional medicines and traditional medicines practitioners.
75.	Comments on ACP group proposal WTO reform para in Outcome Document.
76.	Comments on India-CANADA Free Trade Agreement Annex on Movement of Natural Persons.
77.	Comments on India-CANADA Free Trade Agreement Annex on Professional Services.
78.	Draft responses to Questions for the CoA Meeting.
79.	Comparative Table of Issues faced by Individual countries
80.	Opinion on the conclusion of an MoU between a State Government and a foreign federal government.
81.	UAE-India Agreement on Essential Commodities_ UAE Feedback.
82.	Promoting Sustainable Investment in Renewable Energy for Global Economic Recovery.
83.	Comments for India's interventions for the Committee on Trade and Development meeting at the WTO.
84.	Note on MoU between Govt. of Karnataka and Thailand.
85.	Summary of important proposals under discussion.
86.	Opinion on the WTO consistency of the modifications to the Guidelines dated October 2021 for the Production Linked Incentive Scheme for Speciality Steel.
87.	Revised extract of pandemic response.
88.	Opinion on Terms of Reference governing investment between India and the UK.
89.	Question on Northern Ireland Protocol.
90.	Opinion on Intent and rationale for including an “Annex” on Movement of Natural Persons (MoNP) in India's Free Trade Agreement (FTA) negotiations.
91.	Comments on the action points emerged from the R-4 of India-UK FTA negotiations on Financial Services-reg.
92.	Comments on India-Canada EPTA/CEPA- RoD: TIS/CBTS.
93.	Comments on UK's proposals in the merged text on MoNP.
94.	Opinion on Provisions concerning trade in services in the Chapter on Dispute Settlement and the Chapter on General Provisions and General Exceptions.
95.	Inputs on Financial services -Consolidated Text of some articles -R5.
96.	Comments on UK's proposed FS Text.
97.	Identifying Policy Restrictions in Services Sectors in India.

98.	Comments on India – United Kingdom (UK) Free Trade Agreement, proposed chapter on environment.
99.	Non-Legal Interpretation of EU SPS Chapter.
100.	Question for Regulators – EU SPS Proposal.
101.	Comments on carving out for public hearing of Dispute Settlement provision for IP chapter.
102.	Comments on General Exceptions and Security Exceptions.
103.	Non-Paper on Sections 79 and 81 of the IT Act and Digital Enforcement of IPR.
104.	Opinion on the WTO Consistency of the Draft MoU between DFPD and the World Food Programme.
105.	Policy Position in AC, Transparency, GP and Competition.
106.	Inputs on consulting moving service subsidy elements to the Services Track.
107.	Note on Canada - Certain Measures affecting the renewable energy generation sector (WTO/DS412/AB/R).
108.	Examination of new chapters in modern FTAs.
109.	OM Draft Enterprises with special rights.
110.	Note requesting inputs on investment references in the Environment Chapter.
111.	Note on Trade in Services-related references in proposed Environment Chapter of India-UK FTA negotiations.
112.	Comments on UK's proposed Environment Text.
113.	Opinion on the United States-led informal process on Appellate Body reform at the WTO.
114.	Concept note for Stakeholder Consultations on Env_V.1
115.	Trade References in MEAs - UK India Environment Chapter.
116.	India UK FTA - Exceptions Note.
117.	Notes on Environmental Law in India (including Centre-State Division of power).
118.	Instances of derogation in India, alternative language, and usage of should/shall in the FTA.
119.	Review of the Sale-purchase agreement between the DFPD and WFP program.
120.	Preparing the Agenda for Dispute Settlement Sessions- US internal process.
121.	Preparing the Agenda for Core Provision Sessions.
122.	INDIA-CANADA EPTA -India's comments on the Merged ROO Text.
123.	Research on Goods and ROO track - on the Northern Ireland protocol.
124.	CBDT Inputs on conducting a joint session to discuss taxation provisions.
125.	Comments on UK's proposal on Taxation article reg. IN-UK FTA.
126.	Application of General and Security Exceptions to IP Chapter under India-UK FTA.
127.	Application of GATT Article XX and GATS Article XIV (General Exceptions) to Digital Trade chapter under India-UK FTA.
128.	Vetting of email to services desk from core provision desk regarding IND-UK FTA.

129.	India-UK FTA hearing dispute settlement.
130.	Comments regarding India-UK ETP.
131.	IN-UK FTAComments on Article in "General Provisions and Exceptions" Chapter.
132.	Comments on the inclusion of 'Public Health Emergency' under Security Exceptions under India - UK FTA.
133.	Legal Vetting Civil EnforcementIndia-UK FTA Round 5.
134.	Comments on WTO compatibility of Supplementary Patent Certificate
135.	Stakeholder Consultations Agenda.
136.	Comments on Certain Definitions and International Agreements under the General Provision Section in the IPR Chapter of India - UK FTA.
137.	OECD STRI on Sector-wise Ranking.
138.	Note on Bilateral Investment Treaty and relation with Chapter in Trade in Services.
139.	Inputs on India-UK SOE chapter proposals Tabulated [Rev].
140.	India-UK FTA negotiations on TIS- side letters on extending Services coverage to the Crown Dependencies and Gibraltar as soon as possible after the entry into force.
141.	Note on Binding value of UK India Terms of Reference.
142.	Provisions under the SPS Chapter of IN-CA CEPA should not be brought under the scope of the CEPA dispute settlement mechanism.
143.	Inputs on India's Responses to the UK's Questions on India's SOE Text Proposal.
144.	Note on the Implication of Dispute Settlement in the Sanitary and Phytosanitary Chapter of the India-Canada Free Trade Agreement.
145.	Comments addressing CG Office's concern with respect to the Civil Enforcement Section under the IPR Chapter of India – UK FTA.
146.	Comments on the EU Transparency chapter.
147.	Revised Comments on Transparency text regarding IN-EU FTA.
148.	Opinion on the finalized text of the Small Medium Enterprises track of India-Canada Free Trade and Agreement negotiations.
149.	Comments on interpretation of the phrase 'measure, procedures and remedies' under TRIPS.
150.	Comments on Trade Secrets for India-UK FTA.
151.	Thematic Provisions in India and UK FTA Text related to Gender and SME reg.
152.	Note on the article "Trade Defence Instruments: A New Tool for European Union's Extractivism" by Mr. Victor Crochet.
153.	India-UK FTA: Cross-cutting issues under various chapters - Reg.
154.	Implementation of India UAE CEPA: Establishment of Joint Committee.
155.	Inputs on India's Interest list for the US Consultation on DSB reform.

156.	Opinion on the draft proposal by Canada for clause (i) of Article X.3 of the draft Rules of Origin chapter.
157.	Drafting of Article on Duration and Extension (termination clause) marked up in the Final Provisions chapter.
158.	Inputs on the EU's responses following Round I discussions in the India-EU FTA ERM Track.
159.	IN markup on the Side Letter for FTA extension to Crown Dependencies.
160.	Comments on Preamble regarding IN-UK FTA.
161.	Opinion on certain aspects of the Draft Proposal - Rules of Origin – India-EU FTA
162.	Comments on Draft Text – IndiaEU ROO.
163.	Analysis of Text Proposed by EU for Services and Investment.
164.	Comments on the consistency of the National Data Governance Framework with GATS.
165.	Comments on Movement of Natural Person on Canada FTA.
166.	Comments on the Article on Transparency in the Chapter on Trade in Services based on the provision of the Transparency Chapter in the India-UK FTA negotiations.
167.	Assessing the WTO compatibility of the “Trusted Vendor Scheme” for the Power Sector mooted in the Concept Note prepared by the Ministry of Power (MoP).
168.	Interaction between Preferential Trade and Investment Agreements and Bilateral Investment Treaties.
169.	Opinion on Meaning of Affirm in trade agreements.
170.	Comments on Draft Ministerial Text for IPEF Trade Pillar.
171.	Inputs on UK's BIT Non-paper.
172.	Comments on Canada Environment Text proposal.
173.	Comments on Canada Labour Text proposal.
174.	Outstanding and critical issues in the UK environment chapter.
175.	Opinion on Dispute Settlement queries raised by DOC regarding new text.
176.	Comments on Dispute settlement Chapter in India- EU FTA.
177.	Opinion on specific provisions of the Dispute Settlement chapter in India-UK FTA.
178.	Comments on addressing CG Office's concerns with respect to the Civil Enforcement Section under the IPR Chapter of India – UK FTA.
179.	Comments on the UK's position on the outstanding issues in the Chapter on TIS under India-UK FTA negotiations.
180.	India-UK FTA negotiations on the text on MoNP and Professional.
181.	Comments on CBTS Canada India text.
182.	Questions on the Trade and Policy Review of Mexico.
183.	Assessment of Market Access Commitments in India's Past FTAs.
184.	UK FTA Comments on Revised Text on Trade Secrets .

185.	Comments on the proposed exception to National Treatment obligation under India UK FTA.
186.	Comments on India-UAE Rules of Procedure.
187.	Opinion on the draft proposal by DGTR on a calculation of a reasonable return for construction of Non-Injurious Price.
188.	Opinion on new text proposed by Canada on the Disputes Settlement Chapter.
189.	Analysis of MoNP Categories and Definitions - India-EU FTA.
190.	Questionnaire for Stakeholder Consultations on India-UK Investment Chapter under FTA.
191.	Comments on India EUTIS Chapter.
192.	Comments / Review of UK comments on the SPS pre-scrub chapter.
193.	(WIP RR Edits) CTIL Areas of Convergence and Comments on India-EU Services and Investment.
194.	Comments on UK-India Investment Liberalisation.
195.	Questionnaire for Investment Liberalization Consultations.
196.	Opinion on Request for inputs with regard to the Financial Services Text of the India-UK FTA.
197.	Comments on UK mark-up of UK-India Professional Services text.
198.	Question to Indian Regulators on the Sanitary and Phytosanitary Chapter in the India-Canada FTA.
199.	Questionnaire for Stakeholder Consultations on India-UK Investment Chapter under FTA.
200.	Note on Modifying Article on Scope in the Chapter on Telecommunications of India-UK ETP.
201.	Opinion on CPC codes for availing benefits under SEIS scheme M/s Cvent India Pvt. Ltd. (Noida SEZ).
202.	Opinion on the WTO's reference paper on telecommunication services.
203.	Comments on Intellectual Property Chapter of IN -EU FTA (DPIIT).
204.	Comments on the Transparency article proposed by the EU in the Trade and Sustainable Development chapter in the context of Transparency the chapter.
205.	Comments on the EU's Proposed Text on Geographical Indication.
206.	Comments on Scoping Analysis of EU's FTAs for provisions on Geographical Indications Alternate language which could be proposed by comparing EU's FTAs (DPIIT).
207.	Comments on outstanding issues in the Trade in Services Chapter on 11 Nov. 2022 .
208.	Department of Financial Services and Department of Commerce.
209.	Appointment of an Arbitrator for the settlement of disputes under the SEZ Act, 2005 .
210.	Brief Note on the RBI Circular on the Settlement of International Trade in INR.
211.	Mapping of different obligation undertaking by the with other countries EU FTAs on cooperation.
212.	The actions to be taken to implement the India-Australia FTA.
213.	Vetting of Presentation on Geneva MC12 Package.

214.	Legal Opinion on a WTO Compatible of China's Market Procurement Trade Policy.
215.	Analysis of treatment of Advance Authorization, Advance License and Duty-Free Import Authorization in countervailing duty investigations against Indian exporters.
216.	Comment on Australia's side letter on its commitments concerning the exemption of offshore income of Indian firms providing technical services to Australia.
217.	India's strategy for 3rd round of Trade in Goods negotiations of IN-EU FTA.
218.	Assessing the WTO compatibility of the "Trusted Vendor Scheme" for the Power Sector mooted in the Concept Note prepared by the Ministry of Power (MoP).
219.	Comments on US-India Confidentiality Agreement (Treatment of Documents Related to Negotiations) 26 Sept 2022.
220.	Structure enshrined in EU's proposed text and intermodal linkage between the Chapters and Schedules.
221.	Paper on Group 3 of the Small Group Discussion under the SPS Declaration Adopted by the 12th Ministerial Declaration.
222.	Draft MoU for Cooperation in Exchange of Pre-arrival Information for Facilitation of Trade and Customs Control on Goods between the Customs administrations of SCO Member States.
223.	Opinion on correct CPC provisional Codes / M/s Clairvoilex IP Solutions Pvt Ltd (NSEZ).
224.	CTIL's comments on the EU's proposed text on General Provisions, Enforcement provisions of IPR Chapter in India EU FTA.
225.	Opinion on United States' Inflation Reduction Act, 2022 and its impact on Indian trade.
226.	Inputs / Comments on the India-Canada Investment Chapter under EPTA.
227.	Comments on the applicability of Chapter on Investment to Mode 3 Services under India.
228.	Canada EPTA Q and A for PTI Year Ender.
229.	Opinion on applicable regulations in the USA on the import of SEMI and RIKU (futuristic Labs).
230.	Comments on the draft notification of FSI as the national agency for marine fish data.
231.	Analysis of alternatives to the term "immigration formality" (DoC).
232.	Opinion on Utilizing Patent Prosecution Highway as a Means of Bypassing the Restrictions in Section 84 of the GI Agreement, 1999.
233.	Comments on the Draft Personal Data Protection Bill, 2022.
234.	Analysis of the proposed amendments to the FDI policy, 2020 with respect to e-commerce entities.
235.	Opinion on Dispute Settlement queries raised by DOC regarding new text proposals on dispute settlement for TSD obligations proposed by the EU in the Dispute Settlement chapter in the India-EU FTA.
236.	Dispute settlement text vis-a-vis previous FTAs and WTO DSU text.
237.	Minutes of the Intersession Meeting reg. India-EU FTA Negotiations (Dispute Settlement Chapter) held on 10 and 11 November 2022.
238.	Record of Discussion for the inter-sessional India-EU FTA Negotiations (Dispute Settlement Chapter) held on 10 and 11 November 2022.

239.	Comments on the Suggested Joint Articles Proposed by the EU.
240.	Inputs on Draft Joint Cooperation paper (Ind-AUS ECTA).
241.	Revised legal opinion on WTO consistency of China's Market Procurement Trade Policy based on the policy description provided by the Department of Commerce.
242.	Dispute Settlement Text on IN-EU FTA_ India's attributions.
243.	Questions from India to the EU on Rules of Procedure and Code of Conduct under the DS Chapter of IN-EU FTA.
244.	Details note on Conclusion and Ratification of FTAs.
245.	Opinion on Suggestions for Joint Articles proposed by the EU in the Dispute Settlement chapter in India-EU FTA.
246.	Comments on First Nations People and Trade – Proposals for India-Australia CECA.
247.	Preliminary comments on EU's proposed chapter on Capital movements, payments and transfers and temporary safeguard measures.
248.	Comments on the Drafting Note proposed by the UK on the definition of "juridical person of a Party" in the Trade in Services and Financial Services Chapters of India-UK ETP.
249.	EPTA Investment Chapter - Oct 13, 2022 - Post Round 4 Section A –Scope and Definitions.
250.	Inputs received from DPIIT regarding Service Sector commitments in Free Trade Agreements.
251.	Drafting of Comparison of Labour Chapters in UK FTAs.
252.	Update of OECD STRI Database of India.
253.	Vetting of Email to Services track reg. IN-UK FTA on BOP footnote, Preamble and Side Letter
254.	Vetting of draft Programme on Cooperation on Trade Remedies with Saudi Arabia between the trade remedies investigating authorities.
255.	Vetting of draft note verbal from Government of Australia to Government of India regarding entry into force of Ind-Aus. ECTA.
256.	Vetting of draft note verbal from Government of India to Government of Australia regarding entry into force of Ind-Aus. ECTA.
257.	Appointment of an Arbitrator under section 42 of the SEZ Act, 2005 for the settlement of civil disputes arising in SEZs.
258.	Comments on the legal status of the India-United States Trade Policy Forum Joint Statement.
259.	India proposal on SOEs chapter for IN-EU FTA.
260.	inputs for Brief SoS meeting on SOEs for IN-UK FTA.
261.	Comparison of UK and EU Proposal on SOEs chapter in IN-UK FTA and IN-EU FTA.
262.	Vetting of documents (status and progress report) on Core provisions in IN-CAN EPTA. prepared for India's Chief negotiator.
263.	Note on UK Customs regime on movement of goods from Free Zones to the DTA.
264.	Vetting of India's replies to questions posed by the United States 1 regarding the new and full notification of India.

265.	Opinion on the WTO compatibility of the Production Linked Incentive Scheme for Manufacturing of Shipping Containers.
266.	Opinion on legal implications of India's participation in consultations conducted by the EU under Notice 2022/C 459/06 dated 2 December 2022.
267.	Opinion on India-EU GI agreement violating MFN provision in TRIPS Agreement.
268.	JOINT Report for Anticompetitive Conduct, Merger Control and Subsidies chapter in EU-India Trade Negotiations Round 3.
269.	Joint Report for Government Procurement chapter in EU-India Trade Negotiations Round 3.
270.	Report of the Track Leads for the Chief Negotiator for SOEs chapter in IN-EU FTA round 3.
271.	Comments on exceptions under the Chapter on Financial Services in the India – UK FTA.
272.	Reply to the concerns raised by representatives of Swadeshi Jagran Manch (SJM) with regard to IPR provisions in the ongoing negotiations for India's FTAs.
273.	Inputs on the Preambular Language in Trade and Gender Equality Chapter of the India-Canada FTA.
274.	Vetting of documents Outstanding issues in INDIA-UK FTA: Core Provisions Track.
275.	Comments on Programme of Cooperation in the field of Trade Remedies between the General Authority of Foreign Trade of the Kingdom of Saudi Arabia and the Ministry of Commerce and Industry of the Republic of India.
276.	Comments on order LLMFSILLM National Agency LLMD at Collection.
277.	Ground Paper on Group III SPS Declaration.
278.	Legal implications of creating an e-database classifying trade data on the basis of anonymized transaction-wise information of importers/exporters.
279.	Follow up on Analysis of the proposed amendments to the FDI policy, 2020 with respect to e-commerce entities.
280.	Comments on Notification of Fishery Survey of India as National Agency for marine fish stock determination. (Department of Fisheries).
281.	Revised inputs on STRI Update - Construction services.
282.	Opinion on the duration of classification of information as confidential reg. India-US Confidentiality Agreement for Indo-Pacific Economic Framework (IPEF).
283.	Note on trade in Rupees with Russia.
284.	Comments on India's draft QR notification to WTO Committee on Market Access.
285.	Comments on EU text on 'other Provisions' and Consolidated Text on General Obligations and Cooperation.
286.	Preliminary Comments on Pillar II draft zero text regarding Indo-Pacific Economic Framework (IPEF) negotiations.
287.	Note on proposed by the UK on the definition of "juridical person of a Party" in the Trade in Services and Financial Services Chapters of India-UK ETP.
288.	Appointment of an Arbitrator for the settlement of disputes under the SEZ Act, 2005.
289.	Opinion on queries raised by DOC regarding certain terminological issues in the Dispute Settlement chapter of the India-EU FTA.

290.	Summary of Rules of Origin and Origin Procedure sessions during Round 3 of IN-EU FTA.
291.	Summary of Origin Procedure intersession before Round 6 of IN-CA EPTA.
292.	Summary of Rules of Origin session during Round 4 of IN-CA EPTA.
293.	Comment on Custom Trade Facilitation Chapter, India-Canada.
294.	Note on Risk Assessment and Risk Analysis.
295.	Opinion on the duration of classification of information as confidential reg. India-US Confidentiality Agreement for Indo-Pacific Economic Framework (IPEF).
296.	Paper on Group 4 of the Small Group Discussion under the SPS Declaration Adopted by the 12th Ministerial Declaration.
297.	Opinion on Article X.5 of the draft Rules of Origin Chapter for India-Canada Early Progress Trade Agreement.
298.	Comments on Canada's proposal on Annex X-A (Exceptions to Article X.3 and Article X.7) under the Trade in Goods chapter of the India-Canada.
299.	Compilation of subcommittees, working groups, etc. under Ind-Aus ECTA.
300.	Summary note on Transparency Chapter under India-Canada EPTA.
301.	Inputs on India's text proposal on UPI for Article 2 of the IPEF Pillar II text.
302.	Suggestion on Sunset clause in Trade Agreements.
303.	Comments on chapter text of Trade in Goods in India-Canada EPTA Negotiations.
304.	Status of inclusion of India's suggestions in Pillar II draft zero text regarding Indo-Pacific Economic Framework (IPEF) negotiations.
305.	Initial Mark-up on Post-Delhi Text.
306.	Inputs on Quality Control Orders, their WTO Compliance and STCs.
307.	Email draft to Mr. Atul on Panel Remuneration.
308.	Study of tax treatment on import of capital goods to the SEZ and sales from DTA to free zones in select countries.
309.	Opinion on the WTO compatibility of the draft EFC Note for Production Linked Incentive Scheme for Apparel/Garments, Made-Ups and Textiles Accessories.
310.	Opinion on the OECD's STRI assessment of measures relating to the procurement process in India.
311.	Inputs on proposed amendments by MEITY under Information Technology (Intermediary Guidelines and Digital Media Ethical code) Rules, 2021 for 'online gaming'.
312.	Comparative note on key positions of member countries on IPEF Pillar IV issues.
313.	Note on India's attributions on zero text of Pillar IV (Fair Economy).
314.	Analysis of treatment of Advance Authorization, Advance License and Duty-Free Import Authorization in countervailing duty investigations against Indian exporters.
315.	Note on the issue of under-invoicing in India - China trade, potential safeguards, Standard of Procedures for FTA Negotiations.
316.	Comment on the EU's proposed chapter on Capital movements, payments and transfers and temporary safeguard measures.

317.	Comment on First Nations People and Trade – Proposals for India-Australia CECA.
318.	Investment Facilitation for Development (IFD) – Forthcoming meetings from 30 January to 1 February 2023.
319.	Comments on the Compatibility of Singapore's Modified Employment Pass Regime with its commitments under the India-Singapore CECA.
320.	Comments on the government procurement carveout and the definition of “person of a Party” in the FS Chapter.
321.	Compatibility of India's legislative and policy regime with the EU's textual proposal on Delivery Services in the EU-India FTA.
322.	Note on WTO Compatibility of India's Policy prohibiting export of Natural Gas Energy and Raw Materials Chapter-EU-India FTA.
323.	CTIL Comments on Exceptions Chapter.
324.	List of Products subject to Export Duty.
325.	Note on Export Duty as Quantitative Restriction.
326.	Note on Repaired Goods.
327.	Note on Remanufactured Goods of EU-INDIA FTA.
328.	Comments for Trade and Sustainable Development track of India-EU FTA
329.	Labour Issues across Pillars II, III and IV - reg. IPEF.
330.	Suggestion on provision-wise consultation required with different Ministries / Departments.
331.	Draft of IMC process report as required for bullet point 1.
332.	Preparations for the Bali Round - CS Briefing (PPT).
333.	Draft Email to be shared with CBDT and CBIC for their inputs on Taxation article reg. IN-UK FTA.
334.	Brief Note on Transparency Chapter under India-EU FTA and possible way forward.
335.	Text of the Transparency chapter and Joint Report.
336.	Draft on G20 - Trade and Resilient Global Value Chains Ministerial Statement.
337.	Placement of definition of 'preferential tariff treatment' in the Good track or ROO track.
338.	Draft G20 Declaration for Trade and Resilient Global Value Chains.
339.	Draft Response to the various queries with regards to IPEF Pillar II for AS Folder.
340.	Opinion on Inclusion of Internal Waters in State MFRAs, MZI Act and MZI Ru les.
341.	Specific Recommendations for modification to the proposed Production Linked.
342.	Scheme on Shipping Containers to make it consistent with India's WTO obligations.
343.	Comments on the viability of MPIA or available alternatives to arrive at a mutually.
344.	Summary of ERM discussions in Round IV, Brussels.
345.	Draft Text IN's language on Canada's Phytosanitary Measures.
346.	Positions of IN and CA in SPS Chapter for Agri consultations.

347.	Notes for Bilateral Discussion reg. Pillar II at CN-level.
348.	Proposal for an alternate proposal on Non-Tariff Measures.
349.	Draft MA offer to the UK in Financial Services.
350.	Comparison of US Model BIT and Indian Model BIT.
351.	Note on Precautionary principle.
352.	Draft paper with comments from India Work programme for implementation of SPS declaration: Group no. 4 submitted at WTO.
353.	EU's Regulatory Autonomous Regime on Professional Services.
354.	Comments on DR-DAM Consolidated Text with comments.
355.	India-EU FTA - MoNP and Professional Services/Recognition Proposal.
356.	Comments on Pillar IV (Fair Economy) Internal comments.
357.	Comments on Pillar IV of the Indo-Pacific Economic Framework.
358.	Inputs on Confidentiality Commitment from the Spices board.
359.	Comments on INDIA-CANADA EPTA/CEPA Consolidated Text on Domestic Regulation.
360.	Comments on Model Text on Investment Liberalisation.
361.	Comments on INDIA-CANADA early progress Trade Agreement Professional Services Counterproposal by India.
362.	IN-EU DS - Markup of the ROP &COC (pre-R4).
363.	Comparison Table of Party Positions for IN-EU DS Code of Conduct.
364.	Comments on the Indian Proposed Text of the Dispute Resolution Chapter of the India-EU Investment Protection Agreement.
365.	Indo-Pacific Economic Framework (IPEF) Trade Pillar Negotiations Negotiating Text Agriculture.
366.	India-Canada CEPA/EPTA Negotiations Round 6: Tariffs Track (Hybrid Mode) Record of Discussion – Day 5.
367.	India – European Union FTA Discussions Track on Energy and Raw Materials on WTO Rules on Export Prohibition or Restrictions.
368.	Comparative Analysis of the terms of the Trade in Goods chapter of the European Union's Free Trade Agreement and Agreed provisions of the EU-India FTA till the Third Round of negotiations.
369.	Note on Remanufactured Goods for Fourth Round of EU-India FTA Negotiations.
370.	Note on IN-EU Repaired Goods for Free Trade Agreement.
371.	India - EU FTA Negotiations Action Points Civil Enforcement – Intersessional.
372.	India - UK ETP IPR Chapter 7th Round (Held in UK).
373.	Follow-up query on the Appointment of an Arbitrator under section 42(2) of the SEZ Act, 2005 for the settlement of civil disputes arising in SEZs.
374.	Inputs on the 'EX-Works Price' definition proposed by the EU in the Rules of Origin chapter regarding IN-EU FTA Negotiations.

375.	Note on Article x.10 Duty-Free Entry of Commercial Samples of Negligible Value and Printed Advertising Materials of India-Canada text.
376.	Presentation on Supply Chain IPEF.
377.	Comments on the issue of cross-retaliation in the proposed Dispute Settlement Article for the Financial Services Chapter in India-UK FTA.
378.	Issues ancillary to CTIL's Investment Liberalisation Study.
379.	Opinion on proposals for the prospective 'Cooperation in Critical Minerals' under the India – Australia CECA.
380.	Declaration of G20 Trade Ministers.
381.	Opinion on India's course of action regarding extension in DS 585 and DS 547.
382.	Email Body for seeking inputs on IPEF Pillar II texts.
383.	Opinion on the WTO consistency of export of gram (chickpeas) to overseas market.
384.	Comparison of India's Comments with other IPEF Members on Pillar 3.
385.	Opinion on Extending Panel Proceedings of DS 547 by 90 Days.
386.	Opinion on Altering Safe Harbor Compliance with Respect to E-Commerce Policy and its Compliance with the India-Singapore and India-Mauritius RTA.
387.	Participated in multilateral negotiations on fisheries subsidies.
388.	Opinion on the admin of TRQ for Gold products under India – UAE CEPA.
389.	Comments on WTO Response to Pandemic.
390.	Framework Agreement between the government of India and the government of the United Kingdom of Great Britain and Northern Ireland for collaboration on health care workforce.
391.	Comments on ACP group proposal WTO reform para in Outcome Document.
392.	CEPA Services Chapter Text.
393.	Comments on India-CANADA Free Trade Agreement Chapter on Trade in Services.
394.	FlexibilitiesR3 Textual Changes & Comments on UK's Labour Text.
395.	Record of Discussions- INDIA-UK- Negotiations.
396.	Minutes of the Meeting – Annex on the Movement of Natural Persons.
397.	Minutes of the Meeting_ TIS_ CBTS_ 04052022.
398.	ROD for EU informal presentation on SPS Chapter.
399.	India-UK General Provisions and Exceptions.
400.	List of Questions on SOEs [Round II CAN].
401.	Inputs on Canada's Competition Text.
402.	Notes on IN-EU Pre-FTA Discussions in ERM.
403.	India Competition Consolidated Text.
404.	The Table on percentage of the text proposed by UK and India in India-UK ETP.
405.	Annex on Professional Services India.

406.	Minutes of the Meeting: Trade in Services / Cross Border Trade in Services.
407.	Minutes of the Meeting TISIMTS.
408.	Minutes of the Meeting TISPBS.
409.	Proposed FTA Text for Canada Financial Services Annex.
410.	Questions on MoNP Canada.
411.	RE_UK-India FTA - Consolidated Annex on Professional Services.
412.	Comparison of IN-CA CEPA Goods Text with IN-UAE CEPA and IN-AU ECTA.
413.	Comparison of the Model Goods Chapter text proposed by India and Canada.
414.	Suggested formulation in Trade in Goods text regarding India-Canada CEPA for carve-out on “Modification of Concessions” provision.
415.	Final comments: DS584_India's Response to Panel's Questions (Post SSM).
416.	MoM_R1 Labour_Canada CEPA.
417.	Opinion on protection of domain names in India.
418.	Opinion on Proposed Changes to Doc. IP/C/W/688 (Draft Text on Decision on TRIPS Waiver).
419.	List of Questions on India UKEnvironment Chapter.
420.	Highest and Lowest Ambition Provisions - Canada _ Labour.
421.	Tabulation of issues in the IPR and GI track with FTAs TM TS and Enforcem ent.
422.	Labour Provisions in Canadian FTAs Annex I.
423.	Environment Provisions in Canadian FTAs Annex II.
424.	Highest and Lowest Ambition Environment Provisions Canada.
425.	Alternate Formulations to the UK Text.
426.	Draft on UK Labour Chapter - Proposed Indian.
427.	Intellectual Property_Cooperation_UK_New_CTIL.
428.	India-UK FTA Tabulation for Discussion.
429.	OFFSEN on UK-India Environment Chapter text R3.
430.	Summary of Canadian position with respect to Labour_v.1.
431.	India-Canada CEPA Negotiations Exceptions.
432.	India-Canada CEPA Negotiations Final Provisions.
433.	Draft text on Initial Provisions and General Definition.
434.	Response to DOC questions regarding clarity on certain Dispute Settlement provisions IN-EU FTA.
435.	Position Note for Anti-Corruption - IN-UK FTA.
436.	Agenda - Core Provisions and Transparency_Second Round of India-Canada EPTA (Neg.).
437.	Draft text on Dispute Settlement Chapter (India-Canada EPTA).

438.	India's Draft text on Trade Remedies Chapter India-Canada CEPA (Track changes).
439.	Revision (clean version) on the Merged Text_India-Canada ECTA CETA.
440.	Revision (Track Changes) on the Merged Text_India-Canada ECTA CETA.
441.	Merged Text India-Canada ECTA CETA (outcome document).
442.	Canadian FTAs (Trade in Goods) Comparison.
443.	Table on Anti-Corruption issues in FTA For CoS Note.
444.	Trade Remedies Second Round of India-Canada EPTA (Neg.)
445.	Comments and mark-up Dispute Settlement India-UK FTA.
446.	Comments on Dispute Settlement - EU proposal-IN comments.
447.	Minutes of the Informal Exchange on Goods Chapter text for India-EU FTA.
448.	IN proposal Dispute Settlement Chapter (India-Canada EPTA).
449.	Dispute Settlement – India Canada CEPA Negotiations.
450.	Comments on EU Proposed Chapter on 'SPS Measure'.
451.	Comments on India's approach to the content and structure of the "Core Provisions" and India's preferred modality for negotiating them for India-Canada CEPA.
452.	India-Canada CEPA negotiations Transparency.
453.	Agenda - Anti-Corruption Third Round of India-UK ETP (Neg.).
454.	Agenda - Core Provisions and Transparency Third Round of India-UK ETP (Neg.).
455.	Agenda - Dispute Settlement Third Round of India-UK ETP (Neg.).
456.	Agenda - Trade Remedies Third Round of India-UK ETP (Neg.).
457.	India-United Kingdom (UK) ETP negotiations Non-Paper on Beneficial Ownership Transparency.
458.	India-United Kingdom (UK) ETP negotiations Non-Paper on Laws Governing Anti-Corruption and related Offences in India.
459.	India-United Kingdom (UK) ETP negotiations Non-Paper on Anti-Money Laundering and Asset Recovery.
460.	Comment on Anti-Corruption UK.
461.	Canada-India Comprehensive Economic Partnership Agreement and Early Progress Trade Agreement Negotiations (R-1).
462.	Progress Report (Round 01) Trade Remedies.
463.	Trade Remedies – India Canada CEPA Negotiations.
464.	Progress Report (Round 1) Core Provisions and Transparency.
465.	India-Canada CEPA Status Note/ Brief.
466.	Annex for the Recognition of Indian Traditional Medicine Practitioners.

467.	Agreement between the Government of the United Arab Emirates and The Government of the Republic of India on Cooperation to Facilitate the Transportation, Exchange, Storage and Manufacturing of Essential Commodities during the Period of Crisis and Pandemics.
468.	The Final study on Investment Related Chapters in FTAs.
469.	ROD for SPS Intersessional.
470.	India's Aims for the Canada – India CEPA SPS Chapter.
471.	India-UK ETP Area: Sanitary and Phytosanitary Measures CTIL comments on India's Positions on Articles to be discussed in Round 3 Session 4.
472.	Alternative language for bracketed paragraphs in Articles on SPS Committee and Technical Consultations.
473.	Draft Text on Animal Welfare and Antimicrobial Resistance for SPS Chapter of India – UK ETP.
474.	Brief on India's potential interests and issues in SPS negotiations.
475.	Concept Paper on cooperation in agri-food products under SPS Chapter of India – UK ETP.
476.	Report of the Track Leads for the Chief Negotiator (Session 1).
477.	TPs on NTMA Text.
478.	List of Questions for the UK on the proposed Chapter on State-Owned Enterprises.
479.	List of Questions for the UK on the proposed Chapter on Subsidies.
480.	Progress Report format- Round 1 SOEs.
481.	Questions on WTO Secretariat Report and New Zealand Government's Report in the Ongoing Trade Policy Review exercise.
482.	India CEPA EPTA Round 1_ Joint Report SOEs.
483.	Questions for SPS Regulators.
484.	Analysis of Animal Welfare provision under the SFS Chapter of EU FTA.
485.	Comments on SFS Chapter.
486.	Joint summary and actions template [R3 of UK-India ETP].
487.	Questions for stakeholders and regulators.
488.	Stakeholder consultation on the SPS and SFS Chapter for FTA negotiations with EU and Canada.
489.	Comments on India-EU FTA text on Trade Remedies Chapter.
490.	India-EU FTA Negotiations Rules of Origin and Origin Procedures.
491.	Comments on India-EU IPA text.
492.	Analysis of specific ROO provisions under India-EU FTA.
493.	Preliminary inputs on the questions on the draft text of the Energy and Raw Materials Chapter in EU-India FTA negotiations.
494.	Questions on EU's ERM Text.
495.	Draft Text on Subsidies.

496.	Note on India's Ask for SOE Chapter in India-Canada FTA.
497.	India – EU FTA Negotiations List of Questions for the European Union on the proposed Chapter on Energy and Raw Materials.
489.	Merged Text (original being negotiated).
499.	Comments on Consolidated Text IN_EU_GI.
500.	India-EU_Questionon Quality Control Mechanism.
501.	Comments on India-EU FTA Trade Marks and Designs.
502.	Inputs on the provision on 'other use without authorization from right-holders under India-UK FTA.
503.	Consolidated Patents Text Black: Text is where the UK and India have proposed the same text.
504.	Summary of the India – European Union Pre-FTA Discussions, Track on Energy and Raw Materials.
505.	Summary of the India – European Union Pre-FTA Discussions Track on Intellectual Property Rights.
506.	Edits on Draft- Joint summary and actions UK-India FTA_DPIIT Enforcement.
507.	TCT Model Text - SME Chapter - CTIL Comments.
508.	SMEs - EU proposal [Marked text].
509.	Comments (Track Changes) on IN-EU Merged (x.2) Rules of origin.
510.	Dispute Settlement Progress Report- Round 4 [IN-UK].
511.	Core Provisions Progress Report- Round 4 [IN-UK].
512.	Drafting Guidelines for IN-UK Trade Agreement Negotiations.
513.	Summary drafting guidelines for INDIA-UK Trade agreement.
514.	India-United Kingdom ETP NEGOTIATIONS Model Rules of Procedure for Panel.
515.	India-United Kingdom ETP NEGOTIATIONS Code of Conduct for Panellists.
516.	Mark-Up of x.18 Dispute Settlement - EU proposal.
517.	Draft Negotiating on India-UK Free Trade Agreement.
518.	Revised - (track changes) Cleaned up Text Chapter on Anti -Corruption.
519.	UK – India Trade Negotiations Chapter[X] Financial Services.
520.	EU Proposal on Services and Investment – Clause-wise analysis.
521.	EU's proposal on General Provisions and Investment Liberalisation.
522.	EU's proposal on Cross Border Trade in Services.
523.	EU's proposal on Domestic Regulation.
524.	Minutes of the meeting UK (Round 5)- Session on Financial Services.
525.	The Draft textual formulation for the Chapter on Telecommunications for India for India-UK FTA negotiations.
526.	RoD on Movement of Natural Persons (MNP)/ Temporary Entry (TE).

527.	India Canada EPTA/CEPA Round 3- RoD on Professional Services.
528.	UK-India Joint Action Log (R5) Government Procurement.
529.	Round 5 - Chapter text issues for escalation.
530.	Round 5 Ind UK GP Text.
531.	India UK Subsidies text following round 5.
532.	Subsidies New Template for Progress Report Round 5.
533.	OM Draft NDT and CC India EU FTA.
534.	Joint Report format by India & EU TLs (SOEs).
535.	Overview of changes proposed by the UK.
536.	Docs related to environment regime.
538.	Key Takeaways and Action Plan - Environment Chapter - India UK FTA.
538.	Environment Discussions R4 _ Summary of discussions.
539.	Talking Points – India UK Environment Chapter.
540.	Revised Mark up the text of Labour.
541.	Internal Meeting on UK's proposed Northern Ireland Protocol.
542.	Progress Report India-UK for Chapters - Trade Remedies, Disputes and Core Text (Round 5).
543.	Dispute Settlement Text (post-R5) - IN Comments.
544.	India-UK Joint Action Log Dispute Settlement R5.
545.	Progress report for disputes reg. IN-CA EPTA.
546.	Progress report for Institutional Provisions reg. IN-CA EPTA.
547.	Cda-India CEPA/EPTA - R3 Agenda and Drafting Guidelines.
548.	Joint Summary-Modifications (Round-3).
549.	IND-UK Subsidies Track - Preparation ahead of Intersessional.
550.	UK India FTA on Dispute SettlementRoPMark Up v4.
551.	UK India FTA on Dispute SettlementCoCMark Up v4.
552.	India-Canada CEPA Status Note/ Brief.
553.	India-Canada CEPA R3-Progress Report.
554.	Market Access Offer UK -India Negotiations.
555.	New Positions Taken in the India-UK SPS Chapter.
556.	August 25-Red lines and Summary of Discussion Sanitary and Phytosanitary Measures Chapter.
557.	Pointer (Dispute settlement Chapter) for high-level meeting Reg. IN-UK FTA.
558.	Pointer (Core Provisions Chapters) for high-level meeting Reg. IN-UK FTA.
559.	Progress Report (intersession post-Round 3) Institutional Provisions and Transparency.

560.	India's mark-up on Transparency text after Round 1 EU India FTA.
561.	IN markup on the Side Letter for FTA extension to Gibraltar.
562.	Outstanding issues in the core text of Trade in Services Chapter- India-UK FTA.
563.	Canada-India CEPA/EPTA Negotiations (TRANSPARENCY) Round 4.
564.	Initial Provisions and General Definition - R4 S3 edits with Confidentiality.
565.	Status Report _ Core Provisions.
566.	Progress Report on Institutional and Core Provisions.
567.	Joint Report (Core Provisions) - IN CA FTA FINAL.
568.	Intersessional Round Report (Core Provisions) - IN UK FTA.
569.	Provision/Paragraph in the Article on Scope on the exclusion of services from the Chapter on Investment Liberalization.
570.	India-Canada DS Chapter Status Note Round 4 (clean).
571.	Text to Propose to UK_V.2_FINAL.
572.	Joint Report - IN CA EPTA Labour_R4_V.1.
573.	Alternative text for Dispute Settlement in the Environment Chapter.
574.	CA-India-EPTA Labour text proposal-260922_V.3.
575.	CWS Comments - CA-India on draft Env text - 19.09.2022 V3.
576.	Proposed alternatives for supportive measure references.
577.	Environment Text to propose to UK - Final version.
578.	Alternative text for dispute settlement of environment chapter.
579.	Alternative language on non-derogation for Environment Chapter.
580.	Joint Report, Status Report and Progress Report for Canada EPTA - Labour chapter.
581.	Proposals on dispute settlement for TSD obligations proposed by the EU.
582.	Edits on EU draft-19.09.22 - Consolidated RR.
583.	Edits on Trade in Services_Full_V3 (text as marked in the room) - India UK FTA.
584.	Edits on UK-IN Joint Text V7 (Post-R5) + intersessional markupPWD- MONP.
585.	Edits on UK-India FS Consolidated Text.
586.	Edits on UK-India Consolidated Telecommunications Text - Post Intersessional.
587.	RoD of Investment Liberalization Inter-sessional.
588.	UK-India Investment Liberalisation.
589.	Action Points following August 2022 Intersessional with the UK- Trade in Services.
590.	UK FTA Comments on Revised Text on Trade Secrets .
591.	Comparative study for IPR and MSME chapters.
592.	Record of discussion, IN_EU Round 1 for Rules of Origin and Origin Procedure.

593.	Record of discussion, IN_CAN Round INTERSESSION before round 4 for Origin Procedure.
594.	Record of discussion, IN_CAN Round 4 for Rules of Origin.
595.	Record of discussion, IN_CAN Round 4 for Origin Procedure.
596.	Record of discussion, IN_EU Round 2 for Rules of Origin and Origin Procedure.
597.	Record of discussion, IN_CAN Round INTERSESSION before round 4 for Origin Procedure.
598.	Record of discussion on, IN-CAN Round 5 for Rules of Origin.
599.	Non-Paper - Remuneration to the Panellists IN-UK FTA (DoC).
600.	Comments on the Compilation of different notifications issued by the Government of India and its agencies in ref. to IN-EU FTA (Transparency Chapter).
601.	Alternate Proposals for articles in the Transparency Chapter in INDIA- EU FTA.
602.	Joint Report India-Canada Comprehensive Economic Partnership Agreement (CEPA) and Early Progress Trade Agreement (EPTA) Negotiations Round 5 – November 14-24, 2022.
603.	Services Action Points Letter in INDIA UK FTA.
604.	Comments on Economic Cooperation and Trade Agreement.
605.	Australia-India Joint Cooperation Plan on 07/12/2022.
606.	Comparing the IN-EU Dispute Settlement text with India's and the EU's positions in their previous FTAs respectively and with the position in the WTO DSU Text CTIL's Scoping Analysis of EU's FTAs in light of India EU G.I Agreement.
607.	Joint Report, Status Report and Progress Report of India Canada EPTA negotiations on conclusion of Round 4.
608.	Intersession Round Report for Core Provisions track in India-UK FTA.
609.	Restructuring of the text of the Trade Remedies Chapter in IN-EU FTAs negotiations with CTIL's comment and modifications.
610.	Textual proposal and alternative text on Articles 3, 4, and 5 under EU SFS FTA negotiations for Ms. Jyoti Yadav (DS, DOC).
611.	Presentation on the alternative text on Articles 3, 4, and 5 under EU SFS FTA negotiations for consultation with regulators and other stakeholders under the chairmanship of Ms. Jyoti Yadav (DS, DOC).
612.	Presentation and Ground paper on thematic Group III under the SPS Declaration at MC12. Submitted to Dr. M. Balaji (JS [TNM-I], DOC).
613.	Presentation and Ground paper on thematic Group IV under the SPS Declaration at MC12. Submitted to Dr. M. Balaji (JS [TNM-I], DOC).
614.	Talking points on Sanitary and Phytosanitary Declaration for the Twelfth WTO ministerial Conference: 'Responding to Modern SPS Challenges'.
615.	Comments on EU's Text Proposal on Services and Investment.
616.	Areas of Convergence and Redlines on EU's Text Proposal on Services and Investment (DoC).
617.	Horizontal Limitation on Subsidies under India's Market Access Offer in Services (DoC).
618.	EU's FTA Commitments on Spouses and Dependents.

619.	Consolidated Text on MoNP for India-EU FTA.
620.	Comments on the India-Canada Investment Chapter.
621.	Comparison of EU FTAs covering Cross-Border Trade in Services, Telecommunications and Financial Services Chapters.
622.	Comments on the UK's clarification on India's Market Access Offer.
623.	Consolidated Text on Professional Services for India-EU FTA.
624.	Short note on Key Points on Delivery Services.
625.	India's Opinion on EU's Proposed Article on Technical Standards.
626.	Drafting of Model Code of Conduct for Panellists.
627.	Drafting of Model rules of Procedures.
628.	Inputs on Progress cum Status Report for Trade remedies chapter during round 3 of IN-CAN FTAs negotiation.
629.	Inputs on Intersessional Round Report (Core Provisions) under IN UK FTA.
630.	Information regarding new policy areas/stand-alone chapters being negotiated in recent FTAs of India.
631.	Comments on Dispute Settlement Text for IN-EU FTA after Round 2.
632.	Inputs (in track changes) on Record of discussion of 2nd round reg. IN-EU FTA (DS Chapter).
633.	Comments and markup on the US-India Confidentiality Agreement regarding IPEF.
634.	Drafting of Questions to EU on ROP and COC between Round 2 and 3.
635.	Summary of Rules of Origin and Origin Procedure sessions during Round 1 of IN-EU FTA.
636.	Summary of Origin Procedure Intersession before Round 4 of IN-CA.
637.	Summary of Rules of Origin session during Round 4 of IN-CA EPTA.
638.	Summary of Origin Procedures session during Round 4 of IN-CA EPTA.
639.	Summary of Rules of Origin sessions during Round 2 of IN-EU.
640.	Summary of Origin Procedure intersession before Round 5 of IN-CA EPTA.
641.	Summary of Rules of Origin session during Round 5 of IN-CA EPTA.
642.	Comments on Dispute Settlement Text (post-R5) in IN-UK FTA.
643.	Inputs on Transparency text post-Round 2 in IN-EU FTA.
644.	Drafting of Email to India's Chief negotiation for UK FTA reg. pending Core Provisions Issues.
645.	Inputs on final provisions chapter under India UK FTA.
646.	Side-by-side text of provisions related to Import and Export restrictions and licensing procedures reg. IN-EU FTA with comments for consideration from the Internal Meeting between DGFT and DOC on 11 November 2022.
647.	Preparation of minutes of the meeting of IN-EU FTA (Dispute Settlement) Intersessional held on 10th & 11th Nov 2022.

648.	Preparation of record of discussion of IN-EU FTA (Dispute Settlement) Intersessional held on 10th & 11th Nov 2022.
649.	Inputs on a status note for the dispute settlement chapter during round 4 of IN-CAN FTAs negotiation.
650.	Inputs on trade remedies chapter under India EU FTA.
651.	Record of discussion in Track on Energy and Raw Materials for India – European Union FTA Negotiations: Round II.
652.	Inputs on goods supplied in the exercise of governmental authority.
653.	Comments on the latest development regarding Brazil's support to their sugar, sugarcane and ethanol industries.
654.	Inputs on List of Questions for EU on the proposed Chapter on State-Owned Enterprises.
655.	Draft of India's proposal on subsidies chapter under IN-EU FTA.
656.	Draft of India's text proposals on Corporate Social Responsibility Energy and Raw Materials Track.
657.	Briefing points SOEs Track in IN-UK ETP negotiations.
658.	Record of discussion in Track on Energy and Raw Materials for India – European Union FTA Negotiations: Round III.
659.	Briefing Note on CBAM.
660.	Comments on EU's proposed text of IPR Chapter.
661.	Alternatives based on comparing other provisions from EU's FTAs for IPR provisions.
662.	Questions or Clarifications to be sought from the EU for IPR provisions.
663.	Comments on Section on Cooperation for IN-EU FTA.
664.	221125 CTIL Edits on Draft TPN - ECTA - Australia (initiating) KR.
665.	INEUFTA_ Consolidated Text on General Provisions.
666.	INEUFTA_ Consolidated Text on Cooperation .
667.	EU Text on Cooperation FTA mapping for IN-EU FTA.
668.	Comments on Round-3 GI Text Comments.
669.	India Cooperation text FTA mapping.
670.	MFN Violation from GI Agreement.
671.	Note on Natural Goods and Non-agricultural Products.
672.	Mapping of EU's FTA for cooperation text.
673.	Inputs on the draft text of the Dispute Settlement and Trade Remedies chapters of the Economic and Technology Cooperation Agreement between Sri Lanka and India.
674.	Compilation of Modifications made by the US on Pillar II draft zero text regarding Indo-Pacific Economic Framework (IPEF) negotiations after the Brisbane Round.
675.	Inputs on IPEF Pillar II (Post-Delhi) Text.
676.	Joint Report of Legal & Instl. Prov. reg. IA-CECA Negotiations.

677.	CTIL Consolidation of Ministry Inputs on ERM Text.
678.	Country Positions as of 14 Feb 2023 reg. IPEF Pillar II.
679.	India - EU FTA - _ Track on Energy and Raw Materials Summary of oral inputs received from MNRE.
680.	CTIL Inputs on CEA's Cooperation Proposals on CRGO and Green Hydrogen.
681.	Note on Questions for Line Ministries on the ERM text.
682.	Note on CEA's Cooperation Proposals on CRGO Steel and Green Hydrogen.
683.	Note on Challenging measures 'as such' before the WTO Dispute Settlement Body.
684.	IPEF Pillar IV Comparative table of India's comments.
685.	Progress and Status Report Core Provisions IN-CA FTA after Round 6.
686.	Comments for Agricultural Text in IPEF Pillar.
687.	Comparative table for UK Enforcement in IPR Chapter.
688.	Proposed questions for Japan's Trade Policy Review 2023.
689.	Comparative of UK Trademark Law with Indian GI Regime.
690.	Comments on the European Union (EU) proposal on a 'hybrid approach' for scheduling in the Trade in Services chapter of India – EU FTA.
691.	Measures related to DS510.
692.	Brief Note on Authorised User.
693.	Comments received from the IPEF Participating Members on Zero Text IPEF Pillar IV - Fair Economy.
694.	Mapping of Provisions of Energy and Raw Materials chapter across the EU FTAs.
695.	Brief Note for India-UK FTA for IPR Chapter.
696.	ROD for India- Australia CECA Goods chapter.
697.	ROD for India- Australia CECA Defence Trade Cooperation.
698.	CTIL Note on Confidentiality India-Canada EPTA.
699.	Dispute Settlement Provisions in the EU's Previous FTAs.
700.	Dispute Settlement Provisions in India's Previous FTAs.
701.	CTIL Inputs on Overlaps between the ERM and Other Chapters proposed under the FTA.
702.	Preliminary inputs on EU's consolidation of Subsidies text. India - EU FTA. Round 4.
703.	State of Play SOEs Track IN-EU FTA Round 4.
704.	Mapping of Provision on Standalone Exceptions Chapter on European and Indian FTAs.
705.	Comparison for Exceptions in all the FTAs with EU.
706.	Positions on the India-EU Disputes Settlement Chapter formulated post-discussion.
707.	Technology and other relevant issues in IND-AUS ECTA.
708.	Non-paper on space cooperation chapter for IND-AUS ECTA.

709.	Mapping of provisions related to space cooperation for IND-AUS CECA.
710.	Pillar II text with MoLE inputs.
711.	IN Inputs on IPEF Pillar II text reflection of country positions on issues.
712.	India's Non-Paper on Digital Platform for IPEF Supply Chain.
713.	India-EU FTA 4th Round - Deputation of delegation INDIA-EU FTA NEGOTIATIONS.
714.	Dispute Settlement on 16 March to 17 March 2023 RoD. Round-4.
715.	India EU FTA - 4th Round of negotiations- ROO.
716.	Compilation of Modifications made by the US on IPEF Pillar II draft zero text along with Annex comparing pre- and post-Brisbane IPEF Pillar II text.
717.	PPT summarising IPEF Member Views on Consolidated Text for Pillar II.
718.	PPT on India's non-paper on UPI for IPEF Pillar 2.
719.	PPT on India's non-paper on Upskilling and Educating the Workforce for IPEF Pillar 2.
720.	Summary of Round 6 discussions for CTF in India-Canada CEPA Negotiations.
721.	IPEF Report of the Lead Negotiator for Pillar II - Special Rounds.
722.	Summary Canada-India EPTA – Origin Procedure – Intersession Round 5-6.
723.	PPT for IPEF Pillar II covering specific aspects.
724.	Inputs for CIM VC with US Secretary of Commerce - IPEF Pillar II.
725.	Inputs and comments on the draft G20 trade ministerial statement for Trade and Resilient Global Value Chains.
726.	Inputs and comments on India's attributions in IPEF Pillar II text.
727.	Opinion on the uses of IFRS vs. GAPP in various provisions of the draft Rules of Origin Chapter for the India-EU Free Trade Agreement.
728.	Broad Comments on IPEF Negotiating Text on Environment.
729.	AI-CECA - Initial services market access questions from AU to IN - March 2023 – Copy.
730.	Clarifications on Outstanding Issues in the Chapter on Trade in Services.
731.	UK Reply Letter received from Amanda Brooks for the IPR Chapter.
732.	230127_CTIL-India UK FTA Comments on India's Head of Terms Additional Points.
733.	Inputs on India-UK IPR Chapter Enforcement Text for Provisions Corresponding under Indian laws.
734.	Inputs on Pillar IV - track changes and comments suggested by departments.
735.	Analysis of the Article with respect to comments received from the relevant Department.
736.	Inputs on UK enforcement text - corresponding Indian laws.
737.	Comments on India – Canada Intersessional work Temporary Movement of Natural Persons.
738.	RoD IN-CA FTA – ROO – Round 6
739.	India – Australia CECA: Sports Cooperation - Negotiations & Exploratory Talks (RoD)

740.	India-Australia (CECA) Negotiations Exploratory Talks Report of the Track Lead.
741.	Recognition Professional Services Text – Placeholder text.
742.	India - UK FTA Head of Terms IPR Chapter .
743.	Agreement relating to a fair economy: Pillar IV of The Indo-Pacific Economic Framework.
744.	Brief on Sustainability Regulation by EU.
745.	Comments on TSD Chapters in India Canada EPTA .
746.	Alternate Language New Phytosanitary proposed text.
747.	SPS-Report of the Track Leads for the Chief Negotiator.
748.	SFS-Additional and Alternate Language.
749.	Canada-Stakeholder Consultation-Round 7.
750.	Pros and cons of the approaches in CTIL's Investment Liberalisation Study.
751.	Minutes of the Meeting EU – Gateway Issues Services and Investment.
752.	Domestic Law Assessment of the Proposed Article on Prohibition of Performance Requirements.
753.	EU's Autonomous Regime on Audio -Visual Services.
754.	Common provisions present under Canada's Labour Chapters under its past FTAs.
755.	Canada – India Early Progress Trade Agreement Negotiations Round 6 India Labour.
756.	Outstanding Issues and Way Forward in India-Canada EPTA: Core Provisions Track .
757.	IPEF Pillar II (Supply Chain) post Bali text.
758.	Parties to perform a general review of the AI-ECTA legal and institutional chapters, with a view to identifying any potential amendments to be made in AI-CECA.
759.	Provide further information on India's proposed option for amendment to ECTA .
760.	Responses to AU's attribution on CECA Drafting Guidelines.
761.	IN proposal for Rules of Working Procedures for the Joint Committee.
762.	Responses to Canada's questionnaire with respect to confidentiality and privacy laws in India reg. India-Canada EPTA Negotiations
763.	Early Progress Trade Agreement (EPTA).
764.	India's draft proposals for modification to Annex X -A (Exceptions to Article X.3 and Article X.7) to the Trade in Goods chapter of India-Canada EPTA.
765.	Record of Discussions for Exceptions Chapter for Round 4 Outstanding Issues and Trade-Offs in Core Provisions track of India UK FTA .
766.	Indo-Pacific Economic Framework (IPEF) Report of the Lead Negotiator for Pillar II.
767.	Summary of the Negotiations' Canada-India EPTA – CTF – Round 6.
768.	Draft Issues for Clarifications to be sought on the EU's Proposed Text after Round 4 EU-India FTA Trade in Goods .

LIST OF EVENTS/MEETINGS AND OTHER PROGRAMMES**A. Stakeholder Consultations Organized on WTO and other Trade-Related Issues**

Sl. No.	Name of the Programme
1.	SPS & SFS Stakeholder consultations for EU, Canada, UK FTA.
2.	Stakeholder Consultations with CPSEs for SOE Chapter under India-UK ETP.
3.	Government Procurement stakeholder consultations with Industry for IN-UK FTA negotiations.
4.	Government Procurement stakeholder consultations with ministries for IN-UK FTA negotiations.
5.	Sustainable Food System (SFS) stakeholder consultations with the Department of Animal Husbandry and Dairying (DAHD) under IN-EU FTA.
6.	Sustainable food system (SFS) stakeholder consultations with the Department of Fisheries under IN-EU FTA.
7.	Sustainable food system (SFS) stakeholder consultations with the Department of Consumers Affairs under IN-EU FTA.
8.	Sustainable food system (SFS) stakeholder consultations with FSSAI under IN-EU FTA.
9.	Sanitary and Phytosanitary Chapter stakeholder consultations with the regulators under IN-Canada FTA.
10.	Stakeholder consultations with the services sector on (DESH BILL)
11.	Stakeholder consultation with other ministries for government procurement chapter in India-UK FTA
12.	Stakeholder consultations with the Ministry of Ports, Shipping and Waterways on Proposed PLI scheme for shipping containers.
13.	IP-SPC waiver supplementary protection certificate waiver as provided by UK EU to be extended to Indian pharma manufacturers.
14.	Stockholder on PLI on shipping container (Ministry of Shipping)
15.	Consultations with various stakeholders regarding the IPEF text pillar.

B. Domestic Capacity Building, Outreach and Dissemination Meetings Organized

Sl. No.	Name of the Programme	Partner Organization	Date/Month
1.	<i>Sanctions: Why Their Regulation Matters "The Case of Russia and Beyond" (Virtual).</i>	-	27 April 2022
2.	<i>International Arbitration - An Indian Perspective, (Conference).</i>	Services Export Promotion Council	14 May 2022
3.	Corporate Lawyers Legal Summit 2022, (Summit).	Federation of Indian Corporate Lawyers (FICL)	27 May 2022
4.	<i>CTIL and CIRIL, NLSIU Bangalore - Webinar on Developing Countries in the WTO's Free Market Trade Regime.</i>	CIRIL, NLSIU	4 June 2022

Sl. No.	Name of the Programme	Partner Organization	Date/Month
5.	<i>Training Programme</i> - Sensitisation Program on “Openness to Trade: Economic and Policy Considerations”.	Department of Commerce	21 July 2022
6.	<i>Anniversary Celebration</i> - CTIL’s fifth anniversary celebration.	-	2 Aug. 2022
7.	Five-Day Capacity Building Programme - Openness to Trade: Negotiating Free Trade Agreements.	Department of Commerce (DOC), IIFT, WTO	12-16 Sept. 2022
8.	Inauguration Ceremony of the India Chair of WTO Chairs Programme.	IIFT and Centre for WTO Studies	14 Oct. 2022
9.	<i>Paper Presentation</i> - "The Impact of NAFTA 2.0 on the Dairy Industry in Quebec", at NAFED House, New Delhi.	South Asia International Economic Law Network and Centre for WTO Studies	19 Oct. 2022
10.	<i>Conference</i> - 73rd Constitution Day Titled 11th Annual International Conference on Law & Policy Issues, at Constitution Club.	Indian National Bar Association	27 Nov. 2022
11.	<i>Workshop</i> - CTIL-India TradeLab Clinic Training Programme under WTO Chairs Programme at CTIL.	Centre for WTO Studies	9 Dec. 2022
12.	<i>Conference</i> - Conference on Food Security and International Law: Critical and Interdisciplinary Perspectives, at (NAULS) Campus, Kochi, Kerala.	-	19-20 Dec. 2022
13.	<i>7th National Standards Conclave</i> - Re-orienting and Implementing India’s Value Chain Integration through Standards Compliance, Hotel Hyatt Regency, New Delhi.	Department of Commerce and Confederation of Indian Industry	19-20 Dec. 2022
14.	<i>Conference</i> - WTO Chair Programme Workshop on Methodological issues in International Economic Law: Integrating South Asian Perspectives, at (NAULS) Campus, Kochi, Kerala.	National University of Advanced Legal Studies	21-22 Dec. 2022
15.	<i>Discussion Session</i> - Case discussion on “Turkey – Certain Measures concerning the Production, Importation and Marketing of Pharmaceutical Products (EU)” dispute and its implications.	-	25 Jan. 2023
16.	<i>Panel Discussion</i> - Approaching Sustainability in the Changing Global Order.	Indian Society of International Law	4 March 2023
17.	<i>Moot Court Competition</i> - 14th GNLU International Moot Court Competition.	Gujarat National Law University (GNLU)	16-17 Feb. 2023
18.	<i>Moot Court Competition</i> - John H. Jackson Moot Court Competition's West and South Asia Regional Rounds.	West Bengal National University of Juridical Sciences	3-7 March 2023
19.	<i>Moot Court Competition</i> - Remembering Professor S.P. Sathe 17th International Moot Court Competition.	ILS Law College	24-26 March 2023

Corporate Relations and Placement Division

Final Placements - MBA(IB) 2021-23 Batch

Indian Institute of Foreign Trade (IIFT) concluded Final Placements for the 2021-23 batch of its Flagship MBA(IB) Programme. The placement cycle saw participation from 108 reputed recruiters across diverse domains and industries. It witnessed an average CTC of ₹29.1 Lakh per annum and the median CTC stood at ₹26.5 Lakh per annum. The highest international CTC offer stood at ₹85.40 Lakh per annum, while the highest domestic CTC stood at ₹75.6 Lakh per annum. The top 25 percent of students of the batch received an average CTC of ₹46.9 Lakhs per annum.

Owing to its pedagogy, demanding course curriculum, and outstanding performance in corporate contests, IIFT is constantly regarded as one of the top destinations for notable recruiters in the nation. IIFT built new connections with prestigious brands including Acuvon Consulting, Adani Group, AMNS, ASK Investment Management, Cargill, Client Associates, Diageo, Edelweiss, Fast Retailing (Uniqlo), GAIL, Grasim Industries, IDFC First Bank, Incedo, IndigoEdge, Kotak, Landmark Group, Lowe's, Merino Industries, Reckitt, Samsung, Shell, Swiss Singapore Overseas, Tata AIA, Tesco, United Breweries, Vedanta among others for final placements.

Dr. Satinder Bhatia, Director, IIFT, noted that the commendable selections this year bear testimony to the continued trust of the corporate sector in the talent pool that IIFT offers to them and that it is also an endorsement of the quality of the education and training imparted at the Institute.

The coveted Sales and Marketing domain received the highest number of offers at a whopping 22 percent. Notable associations included Amul, Bajaj Auto, Becton Dickinson, Cipla, Dabur, Emami,

Games24x7, Godrej, ITC, Landmark Group, Nucleus Software, OfBusiness, Oxane Partners, Pidilite, RPG, Signify, Tata Steel, and Titan among many others. New associations were also forged in the domain with recruiters like AMNS, Asian Paints, Cargill, Diageo, Grasim, Relaxo, Samsung, TVS Motor, United Breweries, Vedanta, Vedant Fashions and many others.

The Finance domain continued to form an important contributor to the overall offers for roles like Corporate Treasury, Investment Banking, Risk Management, Wealth Management, Equity Research and FinTech, contributing 18 percent of the offers to the batch. Eminent recruiters in this domain included Affinity Global, Barclays, Citi Bank, Client Associates, Crisil, DE Shaw, Edelweiss, Goldman Sachs, HDFC, HSBC, ICICI Bank, IndigoEdge, Indus Valley Partners, JP Morgan & Chase, Kotak, L'oreal, Synergy Consulting, Tata AIA, Tesco, Tresvista, Yes Bank to name a few.

This placement season also saw a significant number of offers rolled out in the coveted Consulting domain. Major consulting firms included Accenture Strategy, Acuvon Consulting, Capgemini, Deloitte, EY, McKinsey & Co., Incedo, Infosys Consulting, Praxis GA, and Wipro, attracting 20 percent of the total offers made.

The reputed General Management & Strategy domain witnessed a notable increase with 13 percent offers, from companies like Adani, Axis Bank, Fast Retailing, Flipkart, Haleon, JSW, Landmark Group, Mahindra Group, Shell, State Street, Trident Group among others. The placement season witnessed companies recruiting for their coveted leadership roles such as Mahindra GMC and Aditya Birla YLP.

Trade and Operations witnessed an increase to 9 percent, with offers made for Management Trainees.

Prestigious recruiters such as Amazon, Cargill, ETG, Flipkart, GAIL, Louis Dreyfus Company, Maersk, Mjunction, OfBusiness, Tata Steel, Tolaram and Vikram Solar visited for a multitude of roles in these domains. Notable recruiters like ETG, SSOE and Tolaram extended lucrative international opportunities for the students, increasing such exposure for IIFT.

The IT/Analytics and Product Management domains have become increasingly attractive with 8 and 10 percent offers each. They saw participation from a mix of legacy recruiters and first-time associations. IIFT had the privilege of hosting companies like Amazon, Boston Scientific, Capgemini, CarDekho, EXL, Games 24x7, Hexaware, IGT Solutions, Jio Platforms, Justdial, Lowes, Merilytics, Microsoft, Nucleus Software, Optum, Paytm, Wipro and many others.

We saw legacy recruiters such as Amazon, Accenture Strategy, Axis Bank, Bajaj Auto, EY, Flipkart, Godrej, Goldman Sachs, ITC, JP Morgan Chase & Co., L'Oréal, Mahindra Group, McKinsey, Microsoft, Optum, RPG Group, Tata Steel, and Wipro selecting a promising number of candidates which is testament to the quality of students that IIFT offers. The success of this year's placement season has been made possible, due to the constant support and guidance of our esteemed alumni. We are eternally grateful to them for all their help and advice.

Prof. Rohit Mehtani, Head of the Corporate Relations and Placement Division at IIFT, expressed his gratitude to companies that chose to recruit from IIFT. He further stated that IIFT values the importance of building and sustaining relationships with the trade and industry and that good placements are only a manifestation of that mindset and effort. He wished the students all the best as they step into the corporate world.

Summer Placements - MBA(IB) 2022-24 Batch

Indian Institute of Foreign Trade (IIFT) concluded summer placements for the 2022-24 batch of its

Flagship MBA (IB) Programme. The placement cycle saw participation from 100 reputed recruiters across diverse domains and industries. This season witnessed an average stipend of ₹2.63 Lakh and a median stipend of ₹2.50 Lakh for 2 months, representing a noteworthy increase of 29 and 25 percent, respectively, over the previous edition. The highest stipend offered stood at ₹3.75 Lakh while the average stipend for the top 25 percent of the batch soared to ₹3.43 Lakh.

IIFT is consistently ranked as one of the premier destinations for prestigious recruiters in the country owing to its pedagogy, rigorous course curriculum and stellar track record in corporate competitions. IIFT built new associations with esteemed brands including Adani Group, Aditya Birla Capital, ABFRL, AMNS, Arcesium, Asian Paints, Bajaj Consumer Care, BCG, Colgate-Palmolive, The Coca-Cola Company, Deloitte, Diageo, IDFC First Bank, Johnson & Johnson, Joveo, Jubilant Foodworks, Manyavar (Vedant Fashions), Marico, Mondelez, Philips, Puma, Russell Reynolds, Samsung, SKF, TAS, United Breweries among others for summer placements.

Dr. Satinder Bhatia, Director, IIFT, noted that the commendable summer internship selections this year bear testimony to the continued trust of the corporate sector in the talent pool that IIFT offers to them and that it is also an endorsement of the quality of the education and training imparted at the Institute.

The coveted Sales and Marketing domain received the highest number of offers at a whopping 33 percent. Notable associations included Bajaj Auto, BMW, Cipla, Dabur, Diageo, Dr. Reddy's Laboratories, Godrej Consumer, Haelon, Hindustan Unilever, ITC, Johnson & Johnson, L'Oreal, Lubrizol, Mars, Medtronic, Pidilite, RPG, Sanofi, Signify, Tata Consumer Products Ltd., Titan among many others. New associations were also forged in the domain with recruiters like ABFRL, Asian Paints, Bajaj Consumer, Diageo, The Coca-Cola Company, Colgate-Palmolive, Marico, Mondelez, Philips, Puma, Samsung and SKF.

The Finance domain continued to form an important chunk of offers for roles like Corporate Treasury, Investment Banking, Risk Management, Wealth Management, Equity Research and FinTech, contributing 20 percent of the offers to the batch. Eminent recruiters in this domain included Arcesium, Aditya Birla Capital, Citibank, Crisil, Deloitte, Discover Financial Services, Godrej Housing Finance, Goldman Sachs, HDFC Bank, HSBC, ICICI Bank, JPMorgan Chase & Co., Synergy Consulting, Tresvista and Yes Bank to name a few.

This placement season also saw a significant number of offers rolled out in the coveted Consulting domain. Major consulting firms included Accenture Strategy, BCG, Deloitte, EY, McKinsey & Co., Redseer Consulting, Russell Reynolds and Wipro, attracting 11 percent of the total offers made.

The reputed General Management & Strategy domain witnessed a notable increase with 13 percent offers, from companies like Adani, Axis Bank, Cipla, CarDekho, JP Morgan Chase & Co., JSW, L'oreal, Mahindra Group, TAS, and Trident Group among others. The placement season witnessed companies recruiting for their coveted leadership roles such as Mahindra GMC and TAS- Leadership Programme at Tata Group.

Trade and Operations witnessed an increase to 8 percent, with offers made for Management Interns. Prestigious recruiters such as Adani, BD, COFCO,

Flipkart, Hyphen SCS, Joveo, Jubilant Foodworks, L&T, Maersk, MTR Foods, OfBusiness, Renuka Sugars, Tata Steel visited for a multitude of roles in these domains.

The IT/Analytics and Product Management domains remained attractive with 7 and 8 percent offers respectively. They saw participation from a mix of legacy recruiters and first-time associations. IIFT had the privilege of hosting companies like Amazon, Capgemini, CarDekho, Hexaware, Microsoft, Nucleus Software, Optum, Tech Mahindra, Tiger Analytics, Wipro and many others.

We saw legacy recruiters such as Amazon, Accenture Strategy, Apollo Tyres, Axis Bank, Bajaj Auto, Flipkart, Godrej, Goldman Sachs, ITC, JP Morgan Chase & Co., L'Oréal, Mahindra Group, McKinsey, Microsoft, Optum, RPG Group, Tata Steel, and Wipro selecting a promising number of candidates which is testament to the quality of students that IIFT offers.

Prof. Rohit Mehtani, Head of the Corporate Relations and Placement Division at IIFT, expressed his gratitude to companies that chose to recruit from IIFT. He further stated that IIFT values the importance of building and sustaining relationships with the trade and industry and that good placements are only a manifestation of that mindset and effort. He wished the students all the best as they take their first steps into the corporate world.

Student Activities 2022-23

DELHI CAMPUS

The 2022-23 academic year has again been one of the most fruitful ones that students at IIFT Delhi have experienced. All the events were held offline with much ado and fanfare after more than 2 years of holding it online. The details of the events are as follows:

1. TEDx
2. Fastlane
3. Quo Vadis
4. National Advertising Conclave
5. Chaos@ Campus
6. Netritva
7. Holi Celebration

ANTARANG - National Advertising Conclave

The two-day conclave included engaging workshops on Brand Management and Advertising, hosted by veterans in these fields. Students also got the chance to compete with each other in exciting events revolving around marketing and advertising.

Product Management (PM) Conclave and Finance Conclave

The two-day conclave included engaging workshops on Product Management and competitions, hosted by veterans in these fields. Students also got the chance to compete with each other in exciting events revolving around mock stocks, etc.

Quo Vadis

Quo Vadis, the flagship cultural and management fest of IIFT took place in an offline mode this year. Various popular artists performed in the cultural

events and the management events saw participants from top colleges across the country. There was also participation from top colleges across the country in the various events organized.

Parichay

A weeklong induction programme was conducted where students from the junior batch were given tasks by various clubs, cells and committees to get accustomed to MBA life.

VIVAAD - Panel Discussion

The intra-college discussion entailed the following topics:

1. "Are we heading towards a global recession?"
2. "Are stock markets and startups in a bubble?"

Capital, the Finance Club organized panel discussions and quizzes offline after 2 long years for the students at IIFT which saw enthusiastic participation.

Trade Winds

Chief Guest: Mr. Gaurav Chadha, Director, Google, India

Trade Winds is IIFT's Annual Business Summit which provides a platform for IIFT's students to interact with eminent professionals from the industry as well as various esteemed international organizations.

The event comprised 8 summits: Finance Summit, Marketing Summit, HR Summit, Leadership Summit, Operations Summit, Entrepreneurship Summit, Digital Summit and Trade Summit covering all facets of management education.

This year's theme was *India @ 100* and the summits witnessed participation from industry leaders from various fields, budding entrepreneurs and illustrious alumni of IIFT.

Social Awareness Activities

Koshish, the Social Awareness Unit at IIFT Delhi has been actively organizing various activities and collection drives some of the activities undertaken by Koshish are as follows:

- On the event of Gandhi Jayanti, Kalagram 5.0 was conducted where they brought kids from Aarohan NGO and conducted fun activities for them at the IIFT Campus.
- On the event of Independence Day, Koshish in collaboration with Pinkishe Foundation organized a Sanitary Pad donation drive to create Menstrual Hygiene awareness. A collection camp was set up at the campus to get contributions from students and to pass on to those who are in need, in collaboration with Goonj.

Ultimate Warriors League (UWL)

The thirteenth edition of the Ultimate Warriors League, held offline after three years was kicked off with team and player auctions, and an exciting lead-up full of fun games and food.

The four legacy teams then battled it out in 15 sporting events spread out over 5 days, with Mumbai Mafias coming out on top in the end.

Marathon

Marathon is a pre-Quo Vadis event that was organized by Melange- The cultural committee of IIFT Delhi on 20 November 2022. As per the legacy, the theme of this event was a social cause where runners had the spirit of ecstasy and enthusiasm to raise awareness about "Mental health", which was the theme of Marathon 2022. Runners from Delhi and beyond ranging from students to working delegates assembled to participate and run for this common motto!

Blood Donation Drive

"Once a blood donor, always a lifesaver" With this motto in mind, Mélange conducted a "Blood Donation Drive 2022" in association with HDFC bank and Rotary Blood Centre on 21 November 2022 at IIFT Delhi. As truly said that donating blood is a divine experience, the drive experienced enthusiastic participation from the students, faculties and staff at the Campus.

Quizathon

Two-days quizzing event that tested the participants on their knowledge of different domains. Fourteen different quizzes organized by different clubs and cells brought out the students with interest in different domains.

Big Fight

Section Wars also called the Big Fight at IIFT Delhi is an intra-section series of competitions that Melange conducted from 10-13 January 2023. The event was composed of a wide variety of events planned over 3 days including singing, dancing, dramatics, and sports out of which the flagship event was the *Masterchef competition*. Here students from both batches got an opportunity to come together and showcase their culinary skills and then even sell their food to peers using their marketing skills. All the funds were finally handed over to Koshish-The Social Awareness Cell of IIFT which were then used for a social cause.

Adrenaline

Organized inter-college sports fest which saw participation from colleges like MDI Gurgaon, IMI, IIT Delhi, etc.

Venue: IIFT Delhi, JNU stadium

Date: 3-5 February 2023

Diwali

Melange - The Cultural Committee of IIFT Delhi organized a Diwali Celebration on the campus on 20 October 2022. The celebration witnessed whole enthusiasm from the batch of '23 and '24 with the commencement of Puja which was performed by the students, followed by distribution of *prasad* and snacks among the students. The highlight of the celebration was the “Deepotsav” where a large number of divas were lit around the TOW and the entire campus was illuminated.

Overall, Diwali was a great celebration that brought the entire student community together to celebrate the festival of lights with great enthusiasm.

Sports Events

AAKHIRI DANGAL

Date: 25-26 February 2023

Aakhiri Dangal is an event where students from the college compete in various sporting events as Seniors vs Juniors.

Inter College Trilateral

Date: 21 August

Inter-college sports events where students from other colleges in Delhi participated in Basketball, cricket, football, etc.

Media Fraternity

TEDX

The VII edition of TEDxIIFTDelhi was conducted on 12 January 2022 at IIFT Delhi in offline mode. It was a day filled with stellar speakers including Dr. Kiran Bedi, nine of them sharing their inspirational stories, thoughts, and ideas.

Yearbook

Yearbook was published as an ode to the Batch of '23 who graduated this year.

Debattre

Date: 13 November 2022

Literary Cell concluded a 2 Day long Debate Competition, *Débattre* conducted in a parliamentary debate format.

Fantasia

Date: 4 March 2023

IIFT's open mic competition where people get together to showcase their talents.

Bharatiya Bhashan Utsav

Date: 17 December 2022

Story writing competition conducted on the occasion of Language Day.

Covfefe

Date: 31 January 2023

The Annual literary quiz competition was conducted offline this year after a long time

Photographer of the Month Series

Pixcell, The Photography Cell conducts Photographer of the Month series to reward budding photographers.

Third-Party Collaboration

The Media Committee takes care of third-party collaborations to provide the student with the best offers of journals

Farewell

The GSM Division conducted a Farewell for the MBA(IB) batches of '23 on 17 March 2023. It saw performances by students from the batch of '22 and live music with a gala dinner.

KOLKATA CAMPUS

Club and Cells Fests

Ranneeti (August 2022)

On the theme of sustainability, Business leaders of the future need to be sensitized to how sustainability is being practiced by organizations today and how

these practices can be improved with time. To enable this understanding, IIFT Kolkata has conducted Ranneeti 2022 - a business fest to underscore the importance of sustainability through a series of interactions with industry professionals and competitions.

Vivaan 8.0 (October 2022)

Vivaan 8.0 has comprised a series of talks regarding the vision of India upon achieving 100 years of independence in light of various business domains and sectors such as Marketing, Finance, Strategy & Analytics, Trade & Operations, Pharma, Social Awareness, Product Management & Entrepreneurship, and Leadership & Public Policy, which were delivered by some of the best minds and eminent personalities of each domain through guest lectures, panel discussions, and summits.

Case Competitions

1. Marquest- August 2022

Marketing-based treasure hunt conducted by Brandwagon and Markinos

2. MYP: Mind Your Product, August 2022

As part of Ranneeti, A product management case competition was conducted in collaboration with PM School by The Product Cell.

3. OPERATRADE- October 2022

As part of the Vivaan 8.0, BLASH- The trade club of IIFT and SCOPE- The supply chain operations and energy club of IIFT collaborated to conduct this event.

4. Strategem- October 2022

As part of the Vivaan 8.0, SCORATES- The strategy and consulting club of IIFT conducted an article writing competition on Business strategy.

5. IMPOSTER- October 2022

As part of the Vivaan 8.0, Markinos- The marketing research cell of IIFT conducted a case competition.

6. INCUBATE- October 2022

As part of the Vivaan 8.0, E Cell- The entrepreneurship cell of IIFT conducted INCUBATE 3.0 in collaboration with Zuperly.

7. InFINeeti- December 2022

CAPITAL and ERC, the finance society of IIFT Kolkata conducted an article writing competition which was collated and published as a magazine.

8. TARKVAAD- January 2023

On the occasion of Republic Day, the Public policy club has organized Tark Vaad, a parliamentary debate on the motion 'Privatisation of Non-Strategic Sectors will Support India's Long Term Economic Aspirations'.

Other Events

Workshops

1. Software Product Management - January 2023

Systemix, in collaboration with Phoenix Global, offered a workshop on "Software Product Management" comprising 20 hours of learning that was conducted in January and February 2023.



2. *Fundamentals of Energy and Commodity Training- February 2023*

BLASH, in collaboration with MCX, offered a workshop entitled "Fundamentals of Metal and Energy Commodity Trading" that was conducted from 14-17 February 2023.



3. *ESG Training- ESG Risk Assessments and Insights, March 2023*

ESG Risk Assessments & Insights has facilitated the ESG course at IIFT. The comprehensive course on ESG was conducted from 1-3 March 2023.

4. *Quizzes*

A series of intra-college and inter-college quizzes were conducted by the quiz cell of IIFT and inter-college quiz at IIFT Kolkata conducted as part of Vivaan 8.0.

Movie Quiz- Quiz Quiz Hota Hai, Marketing Quiz- Brandweiser and Pop-A- Razzi: The Pop Culture Quiz- February and March 2023.

All the above-mentioned quizzes were intra-college as part of the interaction and collaboration sessions conducted at IIFT Kolkata.

5. *Knowledge Transfer Sessions*

Several clubs and cells take knowledge transfer sessions bridging the gap between the real-world requirements and the academic curriculum.

6. *Events for a Social Cause*

Koshish, the social awareness cell of IIFT is an active participant in such events and they collaborate with a lot of NGOs to conduct several campaigns.

Stationery-Distribution Ceremony for the children of the security and housekeeping personnel - July 2022.



Blood Donation Camp (August 2022)

The social awareness cell of IIFT conducted a blood donation drive in partnership with Rakt Arpan Foundation.

Clothes Donation Drive (February 2023)

"Koshish" in association with Twirl store, a cloth donation drive is organized.

ARC STUDENT ACTIVITIES '22

1. Chapter Meet (July)

The Chapter Meets give a platform to the alums to connect, reconnect and reminisce about the wonderful times they spent at their alma mater. Presentations from the students' side about the activities in the college and speeches from the Chapter Heads and Professors would ignite the event, and the networking, conversations, and fun activities of the Alumni concluded them.

On 16 July 2022, the Kolkata Chapter Meet was organized at the Kolkata Campus, and Mr. Maharishi Singhal was the Chapter Head.

2. In Vision Guest Lecture Series

The Personality Development Programme organized for the incoming batch, The Alumni Relations Committee conducted Guest Lectures under its 'Invision' Series. The different perspectives that each speaker brought to the talk offered both the junior as well as the senior batch deeper insights to help us and guide us through this MBA journey. We are extremely thankful to our alumni who took out time and interacted with the batch about their journeys in personal and professional lives.

The following were the various guests and the topics they spoke about:

2 July: Mr. Sanchit Gupta spoke to the Batch of 2024 about his entrepreneurial journey with the Sunset Cinema Club.

2 July: Mr. Pranjal Parihar spoke to the batch of 2024 about the opportunities in the banking industry and how one can build a career in the industry. He also shared anecdotes explaining how the batch can make the most out of the MBA programme and how they can leverage the rich alumni base of IIFT.

3 July: Ms Jasleen Dalal, former IMF President from the Batch of 2017, spoke about her passion for marketing, and her journey through ITC, Nivea, and now Google. This was also the first offline guest lecture organized on campus after 2 years.

4 July: Mr. Pratik Chakraborty introduced the batch to Product Management as a career opportunity and spoke about his experience at Airtel as a Product Manager.

5 July: Mr Arroon Dikshit, IAF veteran and IIFT Alumnus from the batch of 2008 shared insightful and inspiring stories from his Air Force days, the qualities that made him a true leader, and how that shaped his corporate career.

6 July: Ms. Sujata Biswas, Co-Founder of Suta, joined us virtually to talk about the journey of starting up a sustainable fashion brand.

7 July: Mr. Aditya Goel, Co-Founder of Love in Store, spoke about the experience of “Firing and Starting-up”, navigating through the highs and lows that life threw at him.

3. Vivaan 8.0: IIFT Flagship Business Fest (Oct. '22)

Vivaan 8.0 comprised a series of talks regarding the vision of India upon achieving 100 years of independence in light of various business domains and sectors such as Marketing, Finance, Strategy & Analytics, Trade & Operations, Pharma, Social Awareness, Product Management & Entrepreneurship, and Leadership & Public Policy, which were delivered by some of the best minds and eminent personalities of each domain through guest lectures, panel discussions, and summits.

As we witness India metamorphose into its glorious future, there are some inevitable challenges and questions that emerge. Vivaan 8.0 was an attempt to connect students with present industry stalwarts - to help them gain answers to the lingering questions about the future of India that they will soon shoulder responsibility for.

Summits	Topics
FinPro	"Fintech SuperApps: A far-fetched dream or reality?"
Benchmarking India	"The Evolution of 'Market' and 'Marketing'.
Nirdeshak	"Going Rurban: Future of India's 64% rural population"
Vision 2047	"India's Energy Future in a World of Change"
Trade and Operation Summit	"Supply Chain Transparency: Road Ahead?"
Sandarshika	"Envisioning and Inventing the Future - Convergence Reality"
The Pharma Dose	"Changing Landscape of Healthcare: How technological disruptions are being adopted"

4. Alumni Guest Lecture (Jan. '23)

ARC was delighted to host Mr. Diptangshu Chatterjee, Head of Investments Borrowing and Finance, HCL Technologies, our alumnus from the MBA(IB) 2007-09 batch. Mr. Diptangshu Chatterjee enlightened us and gave us insights into how banks and financial institutions work and what goes behind the Corporate Treasury structure. He also spoke about very key topics of finance such as Asset Liability Management, bond securities, and trading securities work.

ARC also hosted Mr. Raunak Kapoor, Chief Manager, Supply Chain Design at Reliance Retail (Ecommerce), our alumnus from the MBA(IB) 2014-16 batch. Mr. Raunak Kapoor enlightened us and gave us insights into how Ecommerce & Supply chains work and how Psychology can help students in a workplace environment. He also spoke about very key topics like the D2C scenario in Entrepreneurship and insight into D2C business in India.

5. Road To Summers (March-April 22')

Alumni Relations Committee, IIFT Kolkata conducted "Road To Summers" for the batch of 2022-24. This initiative is a mentorship programme designed for first-year students who will start with their summer internship programme.

Our Alums participated in this initiative and helped many students in understanding various business functions. The sessions were engaging and helped many alums to connect back to the campus and interact with students and faculties.

Media Committee (IIFT Kolkata) Activities and Engagement Routine Activities

Compendium, KT sessions and topics: After the declaration of IIFT results the media committee helps the aspirants with their preparation for the GD/PI/WAT round. The committee in collaboration with Inside IIM organizes sessions to guide the IIFT aspirants in their preparation and strategy for the same. After the onboarding, the committee prepares

and provides the Pre-reads materials to the students which is done to make them aware of the various domains in MBA.

Social Media Pages: More content will be uploaded on social media pages in collaboration with the cultural committee, EdBoard, and PixCell. Weekly engagement posts to gain more traction.

Onboarding & DRIFT Series: Onboard Batch of '22, conduct pre-induction sessions, and organize city-wise meets to clear any doubts and inhibitions. Follow a hybrid mode - cover cities virtually through video sessions where a large pool of students isn't present.

UPLIFT Series: Interview IIFT Entrance Exam Top percentiles about their method of preparation, and publish on Inside IIM to make the aspirants more aware of IIFT prep strategies.

IIFT Kolkata Reflections Website and YouTube: Optimize the Kolkata Reflections website and keep it updated with all the events of IIFTK. Revamp and synergize existing content. Also, ensure to update the link in the main IIFT website iift.ac.in in an Update YouTube channel with videos of Vivaan, Pragati and other initiatives.

Competition Series: CONQUER: A video and Instagram/LinkedIn post series showcasing our campus and national winners/finalists and their experiences. This will serve both as a boost for our brand image, as well as a source of learning for our students. 2 Interview videos were filmed, rest are in progress.

Kaleidoscope: A one-stop platform for all the latest articles by CCCs as well as student corners to showcase individual contributions. Initial discussions and ideation completed. Layout to be finalized before launch next month.

Welcome Video Series: Two additional videos to go in tandem with the existing welcome video: (1) Focusing on highlighting the different events and activities on campus (2) A collaborative video showcasing different students from the batch speaking about their experiences on campus.

IIFT Kolkata Campus video: An extensive campus tour video is to be filmed, edited, and updated on social media channels for better exposure to the Kolkata Campus. Focus on AACSB accreditation.

Competitions hosted on the D2C platform: Collaboration with different CCCs to host and promote their competitions on platforms like D2C for exposure.

Unstop Rankings

Event Specific

VIVAAN: Promotion of VIVAAN and Tradewinds the business conclave at IIFT, to the outer world.

Screen Master: A creative social media engagement analysis” competition through this intra-college competition the Media Committee looks for the creative and designing capabilities of the team. It also helps the committee to showcase the type of skills and work that basically requires and is done respectively as a member of the media committee.

Ranneeti: Designing and managing all the Media Posts. Managing Treasure Hunts and other case competitions.

Sections Wars and Advait: Promotion and Media activities (Reel, Video, Posters) for reaching a wider audience.

New Initiatives

Tips and Trick Video Series for IIFT Entrance Exam Prep – A Series of six videos, that share the tips and tricks from toppers.

Trailer and Teaser Videos – For almost every event, Media Committee edits videos for reaching a larger audience.

All the best Video for Seniors – A compilation of what juniors want to say to their seniors leaving for Final placements.

Yearbook for Senior Batch – A Yearbook where everyone from the batch can write testimonials for anyone. Starting from Data collection to Delivering it to students, the whole process is managed by the Media Committee.

Cultural Activities (Events & Celebrations)

Breakfree: After the process of The Induction and Acculturation programme for junior batch to get themselves into the shoes of an MBA student, we gave them a little break for their hard work called breakfree. Where they start their MBA life and learn that with some dedication and hard work, you can find yourself sailing through a huge storm.

Campus Day/ Foundation Day: We celebrated the foundation day by showing the talents and skills of students through singing, dancing, poem reciting and all. This was the first major event where they got the chance to perform in front of the batch.

Independence Day/Spicmacay: We celebrated Independence Day by Inviting Dr. Rajeeb Chakraborty who played the sarod and a beautiful performance by Tabla Vadak as part of SPICMACAY. He taught us about the instrument as well as answered some of the questions of students related to music.



Freshers: To welcome the new batch we gave them freshers which they enjoyed with good music and lights. *Janmashtami:* We celebrated Janmashtami by organizing the Dahi Handi festival where students participated and created the human pyramid to break the Handi. All of them danced with fun and enjoyment the way Janmashtami should be celebrated.

Onam: We traditionally celebrated Onam by making Pookalam (Floral pattern) and dressing in traditional outfits for the day



Ganesh Chaturthi: We celebrated this festival by establishing the idol of Ganesh ji on our campus and performing Pooja every evening. On the last day we performed the complete rituals to say goodbye to Lord Ganesh and immerse the idol in the river/lake and completed this celebration of Ganesh Chaturthi.



Diwali: We celebrated Diwali by lighting the Diya and worshipping Lord Ganesh and Maa Lakshmi. Dr. K. Rangarajan, Head, initiated the night by performing the ceremony and distributing the sweets. Firecrackers were burst followed by an event of music and dance where everyone enjoyed this beautiful festival of lights marking the Victory of Good over evil.

Halloween: We celebrated Halloween by putting a theme for the night where everyone needs to dress up in various costumes of their liking, create any character or dress up as their favourite character. We also held a competition for the best Halloween costume. Later the night was followed by the screening of a horror movie at Open Amphitheatre.

Jamming/Open Mic: We organized an Open Mic event where anyone can sing, recite poems, or perform stand-ups. Students participated in a very enthusiastic manner which was later followed by the jamming night where all of us sang together able to enjoy the night in between the academics and all other processes.

Christmas Day: Celebrated Christmas day by lighting up the candles and putting up a little Christmas tree at the campus remembering the day when Jesus was born and enlightened the world with his knowledge and wisdom.

Secret Santa: Organised the Secret Santa where students made Santa for each other to fulfill their wishes of theirs. They make their wishes which Santa fulfills by gifting them to them. In the night we gathered at OAT to meet each other's secret Santa.

Lohri: We celebrated this night by lighting up the bonfire in celebration of the return of longer days and the harvest of sugarcane crops. We distributed peanuts and some sweets to celebrate the festival and later enjoyed the night by dancing and reciting Shayari's.

Makar Sankranti: We celebrated this day by dressing up in traditional wear to mark the cultural significance of the day. The day is considered the coldest day of winter and marks the beginning of warmer days.

Republic Day: The day was celebrated by the unfurling of the National Flag by our Campus Head and conducted a small rally by the security staff. This was followed by the patriotic performances of students such as singing, dancing, drama, and poem reciting. Sweets and fruits were distributed for Saraswathi Pooja.

Sign-out Party: We dedicated the evening to the senior batch by honouring them for their hard work towards the junior batch as these were the last few days of their on campus. Facilitation of the Placement committee, IMCC, CSC and preparation Committee were initiated. This was followed by the DJ night where everyone enjoyed and danced.

Holika Dahan: The night before the Holi celebration we arranged a bonfire lighting to celebrate the Holika Dahan marking the victory of firm belief in God.

Holi: We celebrated the day by arranging speakers in OAT. The students played Holi among themselves by putting up colours, throwing balloons, and dancing to beats from the DJ. A fine lunch was served for celebrating the day along with some sweets.

Advait: Our first Inter-College annual cultural festival was held comprising of various competitions in the domain of dance, singing, fashion show and pop-quiz. We also ended the event by inviting the band MH43 for a spectacular performance. The event was enjoyed by all juniors as well as seniors gathered some great memories.

Farewell: We organized the farewell for the senior batch marking their last event in the 2 years of campus life. The DJ night was arranged which started with some performances of their choices and then the crowd danced through the night with good music. The night was filled with nostalgia and memories.

Women's Day: We celebrated the day by organizing some games such as volleyball and handball followed by some indoor games for the girls. Then in the evening time, we arranged some short films based on women's empowerment giving some unique perspectives about women's day.

Valentine's Day: To enliven the campus we prepared a menu card consisting of messages and gifts such as songs, chocolates, poems, and other gifts by acting as messengers of Cupid and conveying student's messages to the dedicated person.

SPORTS ACTIVITY

IIFT IPL [August 2022]

The IIFT Premier League, organized by Olympia is designed to provide an exciting platform for players to showcase their skills and compete at the highest level.

One of the unique features of the IIFT Premier League is the player auction, which adds an extra element of excitement to the league. In the auction, team owners bid for the players they want to add to their team. This process allows for a diverse range of players to be selected and ensures that each team has a balanced mix of skills and abilities.

The league is held annually, with teams competing in a round-robin format. The top teams then progress to the knockout stage, with the winners ultimately crowned as the IIFT Premier League champions.

In addition to cricket, the IIFT Premier League is also a great opportunity for the community to come together and celebrate the spirit of sportsmanship. The tournament is not just about winning, but also about promoting a healthy and active lifestyle and encouraging teamwork and camaraderie among players and fans alike.



Yoga Sessions [August and September 2022]

A series of morning sessions were conducted in the months of [August and September] for the well-being of students.

These sessions are designed to help students cope with the stresses of academic life and promote overall physical and mental well-being.

At IIFT Kolkata, students have the opportunity to participate in yoga sessions led by certified instructors who are trained to guide students through various poses and techniques. These sessions are open to students of all levels, whether they are beginners or experienced practitioners. The yoga sessions are held on campus and provide a peaceful and supportive environment for students to practice yoga. In addition to the physical benefits of yoga, the sessions also offer an opportunity for students to connect and build a sense of community.



Relay Race: (25 September 2022)

The relay race was conducted between different teams of college in the first semester only. Each team consisted of 3 men and 1 woman. The winners in the competition were 2nd year 'team Olympia' and the runner up is 1st year 'team Chakk De'.

Strike 1.0 (Carrom and TT) [27-30 October]

From 27-30 October 2022, the Olympia sports and fitness committee at IIFT Kolkata hosted the inaugural Strike 1.0 tournament, as part of the Vivaan Flagship business fest. The event featured two indoor sports, Table Tennis and Carrom, with a

total of 160 matches across four and two categories respectively.

The event was a thrilling and enthralling experience, filled with exciting ups and downs. The players demonstrated true sportsmanship, fighting spirit and dedication throughout the tournament, which contributed to its enormous success. Overall, Strike 1.0 was an exceptional sports event that showcased the passion and talent of the participants, and it will surely remain a memorable event for all those who took part in it.

Desi Khel (15 January 2023)

To add fun and flavour to the festivities of Lohri, Makar Sankranti and Pongal; Olympia: The sports and fitness committee and Renaissance: The cultural committee of IIFT Kolkata collaborated to organize 'Desi Khel', where traditional games ranging from Musical chairs, Kho-Kho to Pithhu (Sitoliya) were played.

The event brought students together to celebrate their cultural heritage and enjoy a fun-filled day of sports and games. Through 'Desi Khel', students were able to bond over traditional games that have been played for generations, creating a sense of community and shared experiences.

Section Wars [February 2023]

The Olympia Committee organized a weeklong sports event 'Section Wars' from 13-19 February 2023 wherein the 4 student sections of IIFT Kolkata namely 'Ajgars, Baazigars, Cheetas, and Daakus' ruffled feathers against each other in 5 outdoor sports namely Cricket, Football, Volleyball, Basketball and Badminton.

It was memorable to see that during this fun full week, all sections had put their hearts out to showcase why their section was the best. All the students participated enthusiastically both in the field and cheering making this year's section wars a tremendous success.

The Daakus stole the show by dominating most of the sports and securing the 1st position in the event.

They were followed by Ajgars, Cheetas, and Baazigars. It was worthwhile to watch the close & mouth-watering matches of the men's basketball final, badminton finals, and much more.

While the Daakus collected the big rolling section trophy, the winning section in each sports category along with the best players in each category also collected their trophies. Each winning member was given a medal for their pride.

Women's Day Match (7 March 2023)

On the occasion of International Women's Day; a thrilling throwball match was held that showcased the athletic abilities of women and the importance of teamwork and sportsmanship.

The throwball match may also have helped to challenge gender stereotypes and promote gender equality by demonstrating that women can excel in traditionally male-dominated sports. By celebrating the achievements of women in sports, we can inspire more girls and women to pursue their passions and break down barriers to gender equality.

KAKINADA CAMPUS

1. QIIFT

The motivational talk series was started by the Media and Public Relations Committee as well as the Corporate Interactions Committee. It forms an integral part of the learning experiences of students by providing insights into the various strategies and tactics used by industry experts. QIIFT aims to help the student network with leaders who have a motivated and seasoned outlook on industry decisions. IIFT Kakinada had the pleasure of hosting Mr. Priyank Jain, the Co-founder of SoupX and IIFT Delhi alumni for the inauguration of QIIFT on 30 March 2023. His speech inspired the students to take positive action toward their goals. Events such as this will be conducted every month by the QIIFT organizing committee.

2. RIQUEZA

Riqueza is the annual flagship business fest of IIFT Kakinada. With the aim to foster leadership,

innovation, and creativity among young minds, and participants from across the nation, it aspires to build a community through competition. Participants are tested and tried through various events ranging from diverse subjects of Economics to Literature to Trivia. It was conducted from 7-11 April 2023.

3. AIKYAM Club

As a student body under the sports committee, it is responsible for organizing the annual sports fest of IIFT Kakinada and various sports tournaments. It blends the management of events as well as the benefits of physical recreation. Its events included a rigorous display of skill in football, cricket, badminton, and volleyball, inculcating sportsmanship spirit among the students. AIKYAM Tournament was conducted from 18-21 November 2022 and 9-12 February 2023.

4. Abhivyakti

The primary cultural event of IIFT Kakinada with the theme, 'Euphoria' or intense joy was conducted on 21-22 April 2023. Showcasing creativity through performing arts like music, dance, drama, and poetry, the event promotes the holistic development of the students, outside the lecture halls.

5. Port Visit

IIFT Kakinada conducted a port visit where the students got the opportunity to interact with the managing team of the Kakinada Deep Water Port on 8 February 2023. Commissioned in 1997 by the Government of Andhra Pradesh, this dynamic multi-product port was privatized in 1999 and is instrumental in exports of coal and thermal produce. Its strategic service modules, a recent expansion for exporting rice amid a global shortage of grain, and exceptional customer service made the visit an enriching experience for the students.

6. Global Investors Summit 2023

A visit to the Global Investors Summit, 2023 at Visakhapatnam was conducted on 3-4 March 2023. With the theme for the summit as Advantage Andhra

Pradesh- 'Where Abundance Meets Prosperity', the investor-friendly nature of the state was promoted with its prominent connection points with world markets, manufacturing base, and large infrastructure, among various other factors. This proved to be a real-time industry learning experience for the students.

7. Umeed - Social Initiative

Umeed is a social drive club under the Placement Committee, which provides the opportunity to promote awareness of societal issues and give back to the community thereby instilling corporate social responsibility amongst the management students. It organized a cleanliness drive at Vivekananda Park in collaboration with the Kakinada Municipal

Corporation and Municipal Health Officer on 25 February 2023.

8. Wellness Club

A Counselling/Therapy Session was held on 29 April 2023 by Ms. Kratika Gupta who is a Gen-Z Therapist. The session was on the topic, "Exam Stress, Pressure and Anxiety", which was followed by a short Q&A session.

9. Alumni Talk

Mr. Vamsi Valiveti, an IIFT Alumni and an accomplished Manager in Programme Management at Amazon addressed the students on 27 March 2023.

AWARDS WON BY IIFT STUDENTS I N NATIONAL /INTERNATIONAL Kakinada Kampus COMPETITIONS

Sl. No.	Event Details	Date	Participants	Position
1.	Business Quiz at Eclore 2023, organized by the School of Management Studies, JUNTK Kakinada	21 April 2023	• Rahil Sudhesha • Yash Sadani • Navtej Singh	1 st (Trophy, Certificate & Cash Prize of ₹1,000)
2.	IPL Auction conducted by IIT, Raipur	20 April 2023	• Rahil Sudhesha • Utkarsh Tiwari • Navtej Singh	2 nd (Cash prize of ₹3,000)
3.	Shri Ram MacroMania Case study competition organized by Shri Ram College of Commerce (SRCC), DU	8 April 2023	• Priyanka Biswas • Vaishnavi Sridhar • Ananya Prakash	3 rd (Cash prize of ₹5,000)
4.	Samvad -Monthly article writing competition conducted by Prin. L.N. Welingkar Institute of Management Development and Research, Mumbai (WeSchool)	2 April 2023	• Pravesh S.	Article selected for publication in Samvad issue 133
5.	Samhita 23 - A technical symposium organized by the Madras Institute of Technology	16 April 2023	• Pravesh S.	1 st (Cash prize ₹4,000)
6.	Eclore 2023, organized by School of Management Studies, JUNTK Kakinada	21 April 2023	• Pravesh S.	1 st (Cash prize ₹2,000)
7.	Case crunch-The Matrix club of NIT Rourkela organized a case study competition	13 April 2023	• Pravesh S.	1 st (Cash prize ₹3,500)
8.	'Mega Marketers' competition during Riqueza organized by IIFT Kakinada	16 April 2023	• Samvratha Vinod Nair • Mohith Kunchala	1 st (Cash prize of ₹6,500)

Interface with Industry, Trade and Commerce

The Corporate Relations and Placement Division (CRPD) provides an excellent platform for leaders and experts from the industry to share their rich experience and knowledge with the students, which helps them to interact with luminaries from the industry, gain a better understanding of the corporate world and improve their learning curve. Some eminent speakers visiting the IIFT campus during the year were:

S.No.	Name of Speaker	Designation	Name of Company
1.	Mr. Abhay Maheshwari	Chief of Staff - Retail CPG Analytics	ZS Associates
2.	Mr. Abhishek De	Director and Global Head - Talent Acquisition	BrowserStack
3.	Mr. Akshay Salaria	Director - Acquisition Growth and MarTech	Tata Digital
4.	Mr. Amit Kumar	Associate Director - Analytics	WNS Global Services
5.	Mr. Ankur Singh	Head - Strategy and BD, Chemical Division	DCM Shriram
6.	Mr. Anupam Katheriya	Chief Operating Officer	Suraksha Diagnostics
7.	Mr. Anurag Srivastava	Vice-President - Marketing	Wonder Cement Limited
8.	Mr. Apurva Agarwal	Revenue Management Lead	Mondelez International
9.	Mr. Avneet Singh	EMEA Commercial Lead	The Kraft-Heinz Company
10.	Ms. Bhavya Mishra	Director and Head of HR	Lenovo
11.	Mr. Deepak Tomar	Executive Director - Fintech & Investment Banking	Nomura
12.	Ms. Deepika Rastogi	Brand Manager	Marico
13.	Ms. Divikiran Kathuria	Global Director - Talent Market Place and Talent Acquisition Programme	Seagate Technology
14.	Mr. Gaurav Vatsa	Vice-President and Head - Data and AI Delivery	Incedo
15.	Mr. Gautam Pande	Chief Transformation Officer	GreyOrange
16.	Mr. Gavin	Grand Ambassador	DIAGEO
17.	Mr. Gourav Chatterjee	Deputy Manager - CoE Talent Management	Aarti Industries
18.	Mr. Harsh Shethia	Managing Partner and Head - Investcorp	Investcorp
19.	Mr. Himanshu Sharma	Real Estate and Facilities	Zepto
20.	Mr. Jitesh Sah	Vice-President	Indegene
21.	Mr. Kaushik Chattopadhyaya	Business Head	Vamara Group
22.	Mr. Krishna Chellappa	Director	Fresenius
23.	Mr. Manav Mathur	Deputy General Manager - KEC Inter	RPG
24.	Mr. Maneesh Sharma	Partner - Oracle ERP Advisory	Grant Thornton Bharat LLP
25.	Mr. Manoj Muthu Kumar	Vice-President	Swiggy

26.	Mr. Manojpal Reddy	Vice-President	Merilytics
27.	Mr. Mukesh Maheshwari	Head - Commercial Excellence	Ferrero
28.	Mr. Murali Vaidyanatha	Senior President	Equitas Small Finance Bank
29.	Dr. Natwar Kadel	General Manager and Head - Centre of Expertise (corporate HR) People Strategy	Hyundai motors
30.	Mr. Neelesh Gupta	Director	Deloitte
31.	Ms. Neetu Chitkara	MD & Partner	BCG
32.	Mr. Nipun Gupta	Product Marketing Manager	SMART HOMES Signify Innovations
33.	Ms. Pooja Luthra	Group CHRO	Trident Group
34.	Mr. Pradeep Sekar	Managing Director	Optiv
35.	Ms. Purnima Arora	Director - Programmes	Safe Security
36.	Capt. Raghu Raman	Senior Leadership Consultant	Adani Group
37.	Mr. Rahul Dubey	Assistant Manager - Marketing Cvent	Cvent
38.	Mr. Rajeev Kumar	Senior Marketing Manager - Primary Care	GSK Pharmaceuticals
39.	Mr. Rajnish Kishore	Head - Marketing and Communication	Ericsson
40.	Mr. Rakesh Yadav	CEO and Founder	AdGlobal360
41.	Mr. Raveesh Bhatnagar	Industry Head - Financial Services	Meta
42.	Mr. Rishi Pardal	CEO and Managing Director	United Breweries
43.	Ms. Sakshi Aggarwal	Head - Consumer Analytics and Insights	General Mills
44.	Mr. Sandeep Upadhyay	COO	XSEED India
45.	Ms. Sanjana Ramavarapu	Senior Manager - Talent Engagement	Diageo
46.	Mr. Smerth Khanna	Business Head - E-commerce and Modern Trade	Dabur India
47.	Dr. Snigdha Majumdar	Vice President	Shadowfax
48.	Mr. Subhodeep Das	Director (Real Estate)	TruBoard Partners
49.	Mr. Suchit Sikaria	Chief Business Officer	SUGAR Cosmetics
50.	Mr. Suyash Mehrotra	Business Head - North America & Europe	Emami Ltd.
51.	Mr. Swapneel Jain	Partner - HSSE and Decarbonization	Wipro
52.	Mr. Tarun Goel and Ms Ankita Dhar	Senior Director - Analytics Consulting and Associate Director - Analytics Consulting	Tiger Analytics
53.	Mr. Tarun Gupta	Founder & CEO	SiCureMi Healthcare Technologies
54.	Mr. Tarun Sarkar	Head - International Marketing Manager	Yokohama Off-Highway Tires
55.	Mr. Venkatesh Kidambi	Global Head - Digital Marketing Platform and CRM	Kimberly Clark
56.	Mr. Viekas K. Khokha	Head of Human Resources	Dhanuka Agritech
57.	Mr. Vikrant Rohatgi	Head and Operations	JOVEO
58.	Mr. Vinay Injalkar	Senior Manager	Forvia
59.	Mr. Vinayak Talwar	Senior Manager - Leadership Hiring Campus Initiatives	RPG Group
60.	Mr. Vinodkrishna Poyalle	Chief Operating Officer	Roche
61.	Mr. Vipul Saini	Head - Fintech Collaboration: Innovation Lab	Kotak Bank
62.	Ms. Vrunda Thakkar	Head - Human Resources & CS	Augmont & Arvog Group

Foreign Trade Library

The Foreign Trade Library is a knowledge bank of an organized collection of Information resources on the International Business & Economic Environment which is accessible in printed or e-form to its Readers for their reference or borrowing. It continued with its endeavor to add to its collection specialized publications, reports, Databases, e-Journals, Print Journals, Articles, etc. and get itself updated regularly. Presently Library has an impressive collection of 1,05,966 resources that comprise 78,698 book/CDs-volumes, 17,881 bound periodicals, and 236 periodicals on the subjects of Statistical Theory, Banking, Industries, Management, Marketing, Consumerism, Geopolitical Economic Systems, Services, Computers, IT, Trade, Science and Technology, Transport and Business Communications, etc. In addition to these, its collection includes Research

Reports, Company Reports, Statistical Annual publications, Case Studies CD-ROMs, Video-Cassettes. The Library has a special collection on e-resources for its Delhi, Kolkata and Kakinada Campuses and it is also having a specialized Centre the CRIT Resources Centre which provides rich information exclusively on WTO and related issues. Further, the Library continuously enriches itself with the publications from National and International Organizations such as United Nations Agencies, ITC/UNCTAD/WTO, International Monetary Fund, World Bank, Ministers and Departments of Government of India, Export Promotion Councils, Commodity Boards and other Trade Promotion Organizations. Section-wise distribution of the Library acquisitions during 2022-2023 is given below.

POSITION OF LIBRARY ACQUISITIONS DURING 2022-23

Section	Acquisition in 2022-2023	Total as on 31-3-2023
Books, Reports, Video Cassettes & CD-ROMs	386	78,698
Documents	NIL	9,122
Bound volumes of periodicals (including journals received free)	100	17,881
Subscribed/Complementary Journals	1	236
Databases/Online Sites Including Complementary e-Journals	Nil	29
Total	487	1,05,966

e-Resources

To facilitate online access of information round the clock to its readers for its centers i.e. Delhi, Kolkata and Kakinada the Library is also subscribing to 29 online and offline databases like Bloomberg, CMIE databases (Prowess, India Trade and Industry Analysis Service), Commodity Price Bulletin, DGCIS Statistics, Epharmail, IFS, India Stat.com, Inside Trade.com, ProQuest, Suns Magazine, Trade Map, World Bank Online Databases, World Trade

Atlas, WITS; 4 e-journal packages viz. Blackwell Synergy (21 E-Journals), EBSCO and Emerald Management e-Journal portfolio (213 Titles) and several individual journals. These databases provide valuable information on Countries Studies; Statistical Data on Agriculture, Economy, Demography, Labour, Media, Education Market Forecast, Market Reports; Annual Data of Companies; Stock Market Tariff and Non-tariff barriers; WTO related disputes; Cases and day to day development in WTO; indicators of different

Countries; data for Indian States; Foreign Trade, Regional Integration of India with different countries and many other areas related to foreign trade.

CRIT Resource Centre

WTO Resource Centre set up in the Library is a well-recognized Centre specializing in the field of exclusive WTO and related issues. The Centre fulfills the needs of research scholars, policy makers and academicians on the issues relating to WTO and its implications for India. The Centre has a rich collection of books, reports, journals, video cassettes, CD-ROMs and news items/articles on WTO and related issues. Till date, the collection in WTO comprises articles & books along with e-resources.

Its collection extends to a large number of subject areas including Agriculture Law; Anti-dumping;

Bilateral Trade; Countervailing Duties; Countries Seeking Accession; Customs Tariff; Dispute Settlement; Economics; Negotiation; Electronic Commerce and WTO; Energy Security; Global Value Chains; Globalization; Government Procurement; Regional Trade; Social Clause and Labour Standards; Trade and Environment; Trade and Food Security; Trade and Investment Law; Trade and Technology; Trade in Services; Trade in Textiles; Trade Policy; Trade Related Intellectual Property Rights; Trade Related Investment Measures; World/International Trade Law; World/International Economics; WTO in General & Sanjay Bagchi Collection, etc.

The collection has approximately 4900 books and bound volumes of Journals. Research scholars from various universities both Indian and foreign make use of the Library for their Doctoral and Post-doctoral research work.

Computer Centres & IT Support Services

1. *Institute's Private Data Centre:* By setting up Institute's Own Data Centre with Hyper Converged Infrastructure, the Computer Centre caters to all the crucial IT services of the Institute such as Webserver, E-mail, Database, Finance and other academic activities. The Computer Centre has, during 2022-23, also implemented:
 - Campus Network to provide 10 Gbps backbone and 1 Gbps connectivity to end users on LAN.
 - High Availability (HA) at both Network Firewall and Router level to handle failover.
 - Data & File backup system.
 - Honeypot for Cyber Security to lure cyber attackers and detect, deflect and study hacking attempts to gain unauthorized access to information systems.
 - Streamlined Web Security Auditing process in coordination with CERT-IN impaneled service provider.
2. *Conduct of Online Quizzes & Examination:* Through its in-house developed Campus Management System, Campus360, the Institute has conducted a total of 492 online quizzes and 21 online examinations.
3. *Setting up e-Programme Office and Examination Cell at Kakinada Campus:* The Computer Centre has extended its services through an in-house developed Campus Management System, to the newly inaugurated Kakinada Campus concerning Programme Office tools to maintain academic activities and Examination Cell for processing results.
4. *SEEDS: Recruitment Portal:* The Computer Centre has designed, developed and hosted an intuitive web process and portal for the Institute's recruitment process of Administrative/Support Staff. It has been, during 2022-23, extended to the recruitment of teaching positions for the newly inaugurated Kakinada campus and further to the recruitment for the GIFT city.
5. *Comprehensive Online Admission Process (COAP):* The Computer Centre has designed and hosted a Comprehensive Online Admission Process web portal for different academic programmes of the Institute.
6. *Virtual Library through Direct Access Tunneling Environment (DATE) & Bloomberg Anywhere:* The Computer Centre has set up Virtual Private Network (VPN) and Direct Access Tunneling Environment (DATE) for faculty members, research scholars and students to access various research journals and databases remotely that the Institute has subscribed to. This service has also been extended to the Kakinada Campus.
7. *Online Classes & e-MDPs:* The Institute has conducted more than 100 online classes for different programmes through web conferencing tools such as ZOOM and Microsoft Teams.
8. *Sector-based Massive Open Online Courses (MOOC):* The Institute's in-house developed and hosted MOOC portal to conduct sessions for exporters and importers in coordination with the Director General of Foreign Trade (DGFT) has seen a mammoth number of registrations closer to thirty thousand during 2022-23 and more than 400 candidates have taken the online examination to obtain certification from IIFT.
9. *Green Campus Initiative:* With climate change threatening to warm our planet up to unsafe levels, it's important to do our bit to help the environment in whatever way we can. By conducting online quizzes and examinations through Campus360 (<http://campus360.iift.ac.in>), and during 2022-23, Institute has saved paper voluminous to 19 trees.

Journal Division

Monthly Seminar Series

Journal Division has taken the initiative to start seminar/webinar series. In this seminar, we invite external experts to present an academic research paper/topic and to interact with faculty members/research scholars at IIFT. One of the primary purposes of such events is to foster a research culture among faculty members and students. Since August 2018 when the initiative was started, the Journal Division has conducted several lectures and panel discussions. Seminars details organized during 2022-23 are provided in the following:

Sl. No.	Date	PROGRAM TYPE (Seminar/Webinar/ Workshop/Panel Discussion)	Topic	Speakers Name
1.	24 May 2022	Panel Discussion	Panel discussion on environment and climate change	1. Dr. Anwesha Borthakur, Research Fellow at KU Leuven, Belgium. 2. Dr. Jenia Mukherjee, Assistant Professor, Indian Institute of Technology Kharagpur. 3. Dr. Saudamini Das, Professor, Institute of Economic Growth, New Delhi.
2.	24 June 2022	Workshop	Behavioral Economics and its Application in Management, Financial Decision and Policies	1. Dr. Somdeep Chatterjee, Assistant Professor of Economics, IIM Calcutta. 2. Dr. Jai Kamal, Junior Research Fellow at UNESCO-MGIEP. 3. Mr. Shreyans Jain, a Business Strategy Consultant with Accenture in their Sustainability practice.
3.	16 Sept. 2022	Seminar	Delegation Games in Customs Union	1. Dr. Sunandan Ghosh, Assistant Professor, IIT Kharagpur.
4.	19 Oct. 2022	Trade Workshop	1. Introduction of Jones 2. Discussion on the Trade Models by Professor Jones 3. Discussion on the diversity and Versatility of Prof. Jones' research	1. Prof. Ranajoy Bhattacharya, IIFT Kolkata. 2. Prof. Rajat Acharyya, Professor, Department of Economics, Jadavpur University.

				3. Prof. Sugata Marjit, Distinguished Professor, IIFT Kolkata.
5.	4 Nov. 2022	Webinar	Educational Hypogamy and Female Employment in Rural India	1. Dr. Punarjit Roychowdhury, Assistant Professor, Shiv Nadar University, Delhi NCR.
6.	5 Dec. 2022	Seminar	Immunity-Driven Comparative Advantage and its Palliative Effect on Social Health and Inequality	1. Dr. Gouranga Das, Department of Economics, Faculty of Economics and Business at Hanyang University ERICA Campus, South Korea.
7.	9 Dec. 2022	Seminar	"Sustainable Growth with Green Capital"	1. Dr. Parantap Basu, Professor of Macroeconomics, Durham University Business School, Durham University, Durham, UK.
8.	19 Dec. 2022	Seminar	"Sherlocking" and Platform Information Design	1. Dr. Arijit Mukherjee, Professor, Dept. of Economics, College of Social Science, Michigan State University, USA.
9.	30 Jan. 2023	Seminar	Assessing India's productivity trends and endogenous growth: New evidence from technology, human capital and foreign direct investment"	1. Dr. Taniya Ghosh, Assistant Professor, Indira Gandhi Institute of Development Research.

FOCUS WTO Journal

The Journal Division of IIFT publishes *FOCUS WTO* (Print & Online), a peer-reviewed quarterly journal. During 2022-23, the Division has published *FOCUS WTO* Volume 24 (4 Issue: Jan.-March, April-June, July-Sept. and Oct.-Dec. 2022) which is an in-house quarterly publication of IIFT, publishing full-research papers, case studies, monographs, book reviews, and synopsis of doctoral dissertation in international business and management research.

Major Achievements

1. ISSN No. 2583-7311 (Online) for *FOCUS WTO* is allotted (April 2023) by a Network of International Standard Serial No. (ISSN) National Centre (National Science Library, New Delhi). Now *FOCUS WTO* has ISSN for both print and online versions.
2. The Journal Division has achieved a milestone with its first International Subscription from Germany (Massmann Internationale Buchhandlung GmbH) for *FOCUS WTO*.

3. *FOCUS WTO* as a Journal has been indexed with:
 - Indian Citation Index (ICI),
 - Directory of Research Journals Indexing (DRJI), and
 - J Gate.
 - SJIF (Scientific Journal Impact Factor)
4. The journal *FOCUS WTO* has now gone online and has been hosted on the web portal since 2021. (The link to the same is <https://www.iift.ac.in/iift/publications.php>)
5. Online submission of articles for *Focus WTO* has been launched under the peer review process since 2021. (The link to the same is <http://publication.iift.ac.in/focus.asp?id=700>)
6. *Focus WTO* has now become online. All Archive has been created online since January 2021.

Publishing IIFT Quarterly Newsletter

The Journal Division publishes IIFT Quarterly Newsletter which contains the activities of the Institute. During 2022-23, Journal Division has published four issues (Jan.-March, April-June, July-Sept. and Oct.-Dec. 2022).

FOREIGN TRADE REVIEW Journal

Foreign Trade Review (FTR) is a peer-reviewed quarterly journal having more than five and half decades of existence in the academic research fraternity. The journal is published by SAGE Publications India. This journal is included in the following abstracting and indexing databases: SCOPUS, Chartered Association of Business Schools (ABS); AUSTRALIAN BUSINESS DEANS COUNCIL (ABDC), Clarivate Analytics: Emerging Sources Citation Index (ESCI). The Journal intends to serve as a comprehensive forum for theoretical and empirical research on

International Trade and Business. During 2022-23, the journal has been included under ABDC indexing as a “B” category journal.

During 2022-23, Journal Division successfully published three issues under Volume 57 and one issue under Volume 58 of Foreign Trade Review. Each issue generally publishes research articles and book reviews in the domain of foreign trade. During the year, one special issue was published in Honour of Professor Murray C. Kemp, which was Guest Edited by Prof. Binh Tran-Nam, School of Accounting, Auditing and Taxation, UNSW Business School, University of New South Wales, Australia, and Prof. Makoto Tawada, Graduate School of Economics, Nagoya University, Japan.

Uploading of Working Paper Series

The main aim of the working paper series of IIFT is to help faculty members share their research findings with professional colleagues in the pre-publication stage. The papers are published online and uploaded on the IIFT website. During 2022-23, ten working papers have been uploaded, totaling 64 papers.

Launching of New Journal 'IIFT International Business and Management Review Journal'

IIFT with SAGE launched a new bi-annual peer-reviewed Journal entitled, "International Business and Management Review (IIFT-IBMR) Journal". The journal aims at bringing together managerial issues, practices and innovations that are useful to scholars, educators, managers, consumers, other societal stakeholders and policy-makers around the world. It aims to play a significant role in shaping the content and boundaries of the management discipline while simultaneously covering the scope of the international business dimension. Eminent Professors from diverse fields in International Business and Management, spanning Asia (Sri

Lanka, Japan, and Thailand), Russia, the USA and other regions are part of the journal's Editorial Board.

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Prof. Sugata Marjit, Distinguished Professor

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Dr. Saikat Banerjee, Professor

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Dr. Gautam Dutta, Professor

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Dr. Sheeba Kapil, Professor**Books**

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- Kapil, S. and Kapil, K. (2017) Mergers and Acquisitions: Valuation, Leveraged Buyouts and Financing, Second Edition, New Delhi: Wiley India Pvt.Ltd. ISBN: 978-81-265-6825-3, 978-81-2658370-6. (Reprint 2023)
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Dr. Jayanta Kumar Seal, Professor

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Dr. O.P. Wali, Professor

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Dr. R.P. Datta, Professor

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Dr. Sweta Srivastava Malla, Professor

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Dr. Sujata Kar, Associate Professor

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Dr. Anchal Arora, Assistant Professor

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Dr. Javed Ahmad Bhat, Assistant Professor

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Dr. Oindrila Dey, Assistant Professor

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Dr. Papiya Ghosh, Assistant Professor

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Dr. Anju Goswami, Assistant Professor

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Dr. Sugandha Huria, Assistant Professor (Contractual)

- Huria, S. (2022), "Quantification of Services Trade Restrictions - Some New Results", *Economic and Political Weekly*.
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Dr. Neha Jain, Assistant Professor (Contractual)
Working Papers

- Tiwari, Chhavi, Jain, Neha, Goli, Srinivas, and Puri, Parul (2023), "Political Determinants of Health: (Re)Examining the Role of Governance in Reducing Maternal Mortality", *Health Economics, Policy and Law*, pp. 1-26.
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- Jain, N. (2023), "Political Determinants of Health: (re)Examining the Role of Governance in Reducing Maternal Mortality", *Health Economics, Policy and Law*.

Dr. Priyanka Jaiswal, Assistant Professor

- Jaiswal, P. (2023), "Impact of Leader's Behavioural Flexibility on Intra-and Inter-Organizational Governance Flexibility", *Global Journal of Flexible Systems Management*.

Dr. Prateek Maheshwari, Assistant Professor

- Maheshwari, P. (2022), "Enhancing Customer Service Experience: A Case of WBL (India)", *FIIB Business Review*.

Dr. Oly Mishra, Assistant Professor

- Dharmavaramand Mishra, O. (2023), "KYC Fraud: A New Means to Conduct Financial Fraud – How to Tackle It? It is a part of the Book, Cybersecurity Issues, Challenges, and Solutions in the Business World". (SCOPUS) <https://www.igi-global.com/chapter/kyc-fraud/313860>

Dr. Tuheena Mukherjee, Assistant Professor

- Mukherjee, T. (2022), "Mobility Patterns and COVID Growth: Moderating Role of Country Culture", *International Journal of Intercultural Relations*.

Dr. Siddharth Shankar Rai, Assistant Professor

- Raj, V.A., Jasrotia, S.S., Rai, S.S. (2022), "A Bibliometric Review of Organic Menus at Restaurants: Research Streams and Future Research Path", *Journal of Quality Assurance in Hospitality & Tourism*, pp. 1-27. (ABDC-B)
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Dr. Arunima Rana, Assistant Professor

- Rana, A. (2022), "E-Marketing Mix Variables to Create Online Brand Equity in the Indian Context", *International Journal of E-Business Research*.
- Rana, A. (2022), "Mobility Patterns and COVID Growth: Moderating Role of Country Culture", *International Journal of Intercultural Relations*.

Dr. Naman Sharma, Assistant Professor

- Sharma, N. (2022), "Positive Deviance at Work: A Systematic Review and Directions for Future Research", *Personnel Review*.
- Sharma, N. (2022), "Linking Dynamic Absorptive Capacity and Service Innovation for Born Global Service Firms: An Organization Innovation Lens Perspective", *Journal of International Management*.
- Sharma, N. and Chillakuri, B.K. (2022), "Positive Deviance at Work: A Systematic Review and Directions for Future Research", *Personnel Review*, Vol. ahead-of-print No. ahead-of-print. <https://doi.org/10.1108/PR-05-2020-0360>

Dr. Divya Tuteja, Assistant Professor

- Dua, P., and Tuteja, D. (2023), "Synchronization in Cycles of China and India during Recent Crises: A Markov Switching Analysis", *Journal of Quantitative Economics*, pp. 1-21.

Dr. J.K. Verma, Assistant Professor

- Saxena, D.K. and Verma, J.K. (2022), "ERP on the Cloud: Evolution, Benefits, and Critical Success Factors", *Cloud IoT*, New York: Chapman and Hall/CRC, p. 286.
- Verma, J.K., Saxena, Deepak Kumar, Diaz, Vicente González-Prida, and Shendryk, Vira, Eds., *Cloud IoT: Concepts, Paradigms, and Applications*. New York: Chapman and Hall/CRC, 2022. Doi 10.1201/9781003155577.

Book

- "CloudIoT: Concepts, Paradigms, and Applications, London, United Kingdom: Chapman and Hall/CRC", 2022. (ISBN: 978-036-77-2617-1)

Edited Book(s)

- "Advances in Augmented Reality and Virtual Reality", Singapore: Springer Nature, 2022.
- "IoT and Cloud Computing for Societal Good", Cham Switzerland: Springer Nature, 2022.

Book Chapter(s)

- "Recreating Reality: Classification of Computer-Assisted Environments", in *Advances in Augmented Reality and Virtual Reality*, 2022, pp. 3-9.
- "Towards Energy Efficient Cloud Computing: Research Directions and Methodological Approach", in *IoT and Cloud Computing for Societal Good*, Springer, 2022, pp. 3-13.
- "Recreating Reality: Classification of Computer-Assisted Environments", in *Advances in Augmented Reality and Virtual Reality*, 2022, pp. 3-9. (ISBN: 978-3-030-73884-6, e-ISBN: 978-3-030-73885-3)
- "Towards Energy Efficient Cloud Computing: Research Directions and Methodological Approach", in *IoT and Cloud Computing for*

Societal Good, Springer, 2022, pp. 3-13. (ISBN: 978-3-030-73884-6, e-ISBN: 978-3-030-73885-3)

Conference Proceeding Paper(s)

- "Comparative Study on Data Storage Algorithms and Solution to Improve CIA on Cloud using Dynamic Encryption", 2021 International Conference on Computational Performance Evaluation (ComPE), 2021, pp. 111-114. (e-ISBN: 978-1-6654-3656-4, PoD ISBN: 978-1-6654-3657-1)
- "A Study on 5G Technology and its Applications in Telecommunications", 2021, International Conference on Computational Performance Evaluation (ComPE), 2021, pp. 365-371. (e-ISBN: 978-1-6654-3656-4, PoD ISBN: 978-1-6654-3657-1)
- "Impact of Review Sentiment and Magnitude on Customers' Recommendations for Video Games", 2021, International Conference on Computational Performance Evaluation (ComPE), 2021, pp. 992-995. (e-ISBN: 978-1-6654-3656-4, PoD ISBN: 978-1-6654-3657-1)
- "Study on Machine-Learning Algorithms in Crop Yield Predictions specific to Indian Agricultural Contexts", 2021, International Conference on Computational Performance Evaluation (ComPE), 2021, pp. 155-166. (e-ISBN: 978-1-6654-3656-4, PoD ISBN: 978-1-6654-3657-1)
- "Intelligence Information Retrieval System Modeling for Afaan Oromo", 2021, International Conference on Computational Performance Evaluation (ComPE), 2021, pp. 195-201. (e-ISBN: 978-1-6654-3656-4, PoD ISBN: 978-1-6654-3657-1)

Dr. Kavita Wadhwa, Assistant Professor

- Wadhwa, K. and Syamala, S.R. (2023), "Are Business Groups Different from Other Family Firms? Evidence from Corporate Investments during Political Uncertainty", *Emerging Markets Review*, Vol. 54 (ABDC-A).

Dr. Miklesh Prasad Yadav, Assistant Professor

- Goodell, J.W., Corbet, S., Yadav, M.P., Kumar, S., Sharma, S. and Malik, K. (2022), "Time and Frequency Connectedness of Green Equity Indices: Uncovering A Socially Important Link to Bitcoin", *International Review of Financial Analysis*, 84, 102379. (ABDC-A)
- Saini, N., Singhania, M., Hasan, M., Yadav, M.P., Abedin, M.Z. (2022), "Non-financial Disclosures and Sustainable Development: A Scientometric Analysis", *Journal of Cleaner Production*, <https://doi.org/10.1016/j.jclepro.2022.135173>, 1-20. (ABDC-A)
- Yadav, M.P., Rao, A., Abedin, M.J., Tabassum, S. and Lucey, B. (2023), "The Domino Effect: Analyzing the Impact of Silicon Valley Bank's Fall on Top Equity Indices Around the World, Finance Research Letters", <https://doi.org/10.1016/j.frl.2023.103952> (ABDC-A, ABS 2*, IF 9.83, Q1).
- Yadav, M.P. *et al.* (2022), "Correlations and Volatility Spillover from China to Asian and Latin American Countries: Identifying Diversification and Hedging Opportunities", *Cogent Economics & Finance*, 10:1, 2132634, DOI: 10.1080/23322039.2022.2132634. (ABDC-B)
- Yadav, M.P., Sharif, T., Ashock, S., Dhingra, D., Abedin, M.Z. (2023), "Investigating Volatility Spillover of Energy Commodities in the Context of the Chinese and European Stock Markets", *Research in International Business and Finance*, 65, 101948. (ABDC-B)
- Sinha, N., Yadav, M.P., Sachdeva, T. (2022), "Corporate Social Responsibility and Financial Performance of Selected Companies in India: An Event Study Approach", *International Journal of Business and Globalization*, 32(2), pp. 322-335. (SCOPUS)
- Khera, A., Goyal, A. and Yadav, M.P. (2022), "Capturing the Stock Market Volatility: A Study of Sectoral Indices in India using Symmetric GARCH Models", *International Journal of Management Practice*, 15(6), pp. 820-833. (SCOPUS)
- Yadav, M.P. *et al.* (2022), "Volatility Spillover between Chinese Stock Market and Selected Emerging Economies: A Dynamic Conditional Correlation and Portfolio Optimization Perspective", *Asia-Pac Financ Markets*, <https://doi.org/10.1007/s10690-022-09381-9>. (SCOPUS)
- Yadav, M.P., "Capturing Symmetrical and Asymmetrical Volatility in the Energy Market: Evidence of Covid Outbreak Tenure", accepted in *FIIB Business Review* (Accepted). (ABDC-C)

FACULTY OUTREACH ACTIVITIES**Delhi Campus**

1. Dr. Sheeba Kapil participated in EUMMAS A2S Conference on Global Social and Technological Development and Sustainability at Skyline University College, Sharjah, Dubai during 20-24 February 2023.
2. Dr. Sheeba Kapil participated in National Conference on Atmanirbhar Bharat: A Vibrant Growth in Indian Economy during 24-25 March 2023 at The Technological Institute of Textiles and Sciences (TITS), Bhiwani, Haryana
3. Dr. Sheeba Kapil, Head (ICCD) attended AACSB Annual Accreditation Conference Asia Pacific (In-Person) at Singapore Management University, Singapore on 8-10 June 2022.
4. Dr. Sheeba Kapil, Head (ICCD) participated in Assessment of learning-AOL seminar and training workshop during 27-30 September, 2022 organized by AACSB-The Association to Advance Collegiate Schools of Business, AACSB International, USA through virtual mode.

5. Dr. Sheeba Kapil, Head (ICCD) participated in Advance concept of Assessment of learning-AOL seminar and training workshop during 10-12 October, 2022 organized by AACSB-The Association to Advance Collegiate Schools of Business, AACSB International, USA through virtual mode.

Kolkata Campus

- Dr. Deepankar Sinha delivered a Lecture on “Innovations in Customs Processes for Trade Facilitation” in the Webinar/Seminar for the CBIC-AKAM Events for the Ministry of Finance ICONIC Week organized by Kolkata Customs Zone on 9 June 2022 in the Custom House, Board Room.
- Dr. Deepankar Sinha chaired a session on “Empowering the Customs Broker with Digitalization” in Eastern Region Logistics Conclave on 14-15 May 2022 at Durgapur organized by CCHAA and ASSOCHAM.
- Dr. Deepankar Sinha attended a Roundtable Meeting on the Marketing of GI-registered products in the National and International market on 21 June 2022, Department of Science and Technology, Government of West Bengal
- Dr. K. Rangarajan was invited as a keynote speaker on “Post-COVID International Business Challenges & Opportunities” by the School of Management, SASTRA University on 6 September 2022.
- Dr. K. Rangarajan was invited as a keynote speaker on “Challenges of International Business in the Post-COVID-19 Era” by the Department of Management Studies, AVV Memorial, Sri Pushpam College on 7 September 2022.
- Dr. K. Rangarajan has been invited as a keynote speaker in a webinar on “Digitisation and Its Impact on Foreign Trade” by the Trade Promotion Council of India on 25 September 2022.
- Dr. K. Rangarajan, a member of the West Bengal State Export Promotion Society attended the 24th Annual General Meeting on 17 November 2022.
- Dr. Debashish Chakraborty was invited as the Session Speaker by the State Bank Institute of Leadership on FTAs and the Road Ahead on 7 December 2022.
- Dr. K. Rangarajan was invited as the session speaker by the State Bank Institute of Leadership on External Sector Review on 7 December 2022.
- Dr. Oindrila Dey was invited to chair a session at the Economics Summit at St. Xavier University, Kolkata on 23 March 2023 and have a paper presentation on 24 March 2023 at their conference on "Contemporary Issues in Economic Theory and Policy".
- Dr. Saikat Bannerjee was invited as a speaker in FICCI- UKIBC Roundtable on 20 March 2023 on the new direction of Indian HE, new partnership opportunities and the importance of industry-academia links.
- Dr. Saikat Bannerjee was invited as a speaker in AMBA & BGA Workshop on 20 March 2023.

Kakinada Campus

Paper Presentation/Accepted for Presentation

- Dr. V. Raveendra Saradhi presented a research paper entitled Does ESG (Environment, Social and Governance) Reward in Terms of Firm Performance: An Empirical Study at Empirical Issues in International Trade & Finance (EIITF) organized by the Indian Institute of Foreign Trade (IIFT) Delhi, 15-16 December 2022.
- Dr. V. Raveendra Saradhi presented a research paper entitled Trade Finance & DLT: Technology Incubation in Payment, Clearing and Settlement (PCS) Procedures at Empirical Issues in International Trade & Finance (EIITF) organized by the Indian Institute of Foreign Trade (IIFT) Delhi, 15-16 December 2022.
- Dr. Javed Ahmad Bhat presented a research

paper entitled Exchange Rate Pass through, Business Cycle and Taylor Hypothesis – Non-linear Evidence across BRICS at Empirical Issues in International Trade & Finance (EIITF) organized by the Indian Institute of Foreign Trade (IIFT) Delhi, 15-16 December 2022.

- Dr. Sujata Kar presented a research paper entitled Determinants of Non-Performing Loans in Commercial Banks: A Cross-Country Analysis” (co-author: Vijyapu Prasanna Kumar) at Empirical Issues in International Trade & Finance (EIITF) organized by Indian Institute of Foreign Trade (IIFT) Delhi, 15-16 December 2022.
- Dr. V. Raveendra Saradhi presented a research paper entitled Impact of Environment, Social & Governance Performance on Firm Value: An Empirical Study Using Quantile Regression at Empirical Issues in International Trade & Finance (EIITF) organized by Indian Institute of Foreign Trade (IIFT) Delhi, 15-16 December 2022.
- Dr. Sujata Kar presented a research paper entitled Stepping Stones towards Food Security in India: An Overview of India's Trade Policy (co-author: prof. Z. Rahman) at Food Security and International Law: Critical and Interdisciplinary Perspectives organized by South Asia International Economic Law Network and National University of Advanced Legal Studies, Kochi, India on 19-20 December 2022.

Invited Talks

- Dr. V. Raveendra Saradhi was invited as Session Chair on “Issues in Corporate Finance” on 16 December 2022 in International Conference organized by IIFT, Delhi.
- Dr. Sovanjeet Mishra was invited as a resource person for the Faculty Development Programme (FDP) at The Department of Humanities and Social Sciences, IIT Tirupati, on Developing Leadership and Team Management Skills in December 2022.
- Dr. Saurav Dash was invited as a guest speaker to deliver a lecture on "Application of Time Series in business Decision Making” at GITAM School of Business on 29 December 2022 in online mode.
- Dr. Sujata Kar was invited as Keynote Speaker on “Individualism: The Essentiality of Idealism” in the Becoming Youth Conference, 2023, organized by IIT Delhi Alumni Association, 22 January 2023, New Delhi.
- Dr. Saurav Dash was invited as guest speaker on the topic “Management Decision Making” in Six-Day International Faculty Development Programme on Innovations in Engineering Design and Management (FDP-IEDM 2023) from 20-25 February 2023 in online mode.

राजभाषा हिंदी की गतिविधियां

संस्थान संघ की राजभाषा नीति के कार्यान्वयन के अंतर्गत निर्धारित लक्ष्यों को शत-प्रतिशत पूरा करने के लिए पूर्ण रूप से जागरूक व वचनबद्ध है। संस्थान में राजभाषा हिंदी का प्रचार-प्रसार दिन-प्रतिदिन उन्नयन की ओर अग्रसर है। राजभाषा हिंदी के श्रेष्ठ कार्यान्वयन के लिए संस्थान को समय-समय पर माननीय राष्ट्रपति महोदय द्वारा “राजभाषा कीर्ति पुरस्कार” तथा वाणिज्य मंत्रालय के राजभाषा विभाग द्वारा “शील्ड ट्रॉफी” प्रदान की गई है, जो इसकी प्रमाणिकता को दर्शाता है। संस्थान में कार्यालयीन कामकाज के साथ-साथ शिक्षण एवं प्रशिक्षण में भी हिंदी की उपयोगिता को बढ़ावा दिया गया है। वर्ष 2022-23 के दौरान हिंदी के प्रगामी प्रयोग से संबंधित किए गए कार्यों का विवरण निम्न प्रकार से है:

- धारा 3(3) का अनुपालन – संस्थान में सभी कार्यालय आदेश, परिपत्र, कार्यालय ज्ञापन, अधिसूचनाएं, संविदाएं, करार, टेंडर के फार्म और नोटिस, नियम, दोनों सदनों में प्रस्तुत किए जाने वाले सभी सरकारी कागज व प्रशासनिक रिपोर्ट आदि द्विभाषी रूप में जारी की गई है।
- राजभाषा नियम, 1976 के नियम 11 का अनुपालन – संस्थान के कोड, भर्ती नियम, संविधान, पुस्तकालय नियम व विनियम, अंशदायी भविष्य निधी नियम, सेवाओं की हस्तपुस्तिका, नागरिक प्राधिकार, परामर्श नियम, पुस्तकालय नियम व विनियम, आदि को द्विभाषी रूप में अद्यतन किया गया।
 - (क) सभी साइनेज, रबड की मोहरें, नामपट्ट, लोगो, सीलें, पत्र शीर्ष, विजिटिंग कार्ड आदि द्विभाषी रूप में उपयोग किए गए।
 - (ख) संस्थान में कर्मचारियों द्वारा सभी प्रपत्र, जैसे अवकाश आवेदन, चिकित्सा प्रतिपूर्ति बिल, यात्रा रियायत बिल, वाहन व्यय, द्यूशन फीस इत्यादि पूरी तरह द्विभाषी रूप से उपयोग में लाए गए।
 - (ग) संस्थान में आयोजित होने वाले सभी शिक्षण व प्रशिक्षण कार्यक्रमों के प्रवेश-पत्र, बैनर आदि को द्विभाषी रूप में तैयार किया गया।
- राजभाषा नियम, 1976 के नियम 5 का अनुपालन – संस्थान के सभी अनुभागों/विभागों में प्राप्त हिंदी पत्रों का उत्तर हिंदी में ही दिया गया।
- पत्राचार की स्थिति – संस्थान ‘कक्ष’ क्षेत्र में स्थित है इस प्रकार ‘क’ और ‘ख’ क्षेत्र में अधिक से अधिक पत्राचार हिंदी/द्विभाषी रूप में किया गया, जो वार्षिक कार्यक्रम में निर्धारित हिंदी पत्राचार के लक्ष्य के लगभग अनुरूप है। इस प्रकार संस्थान के हिंदी पत्राचार की स्थिति संतोषजनक है।
- संस्थान की द्विभाषी वेबसाइट – संस्थान की वेबसाइट हिंदी व अंग्रेजी दोनों भाषाओं में है तथा अंग्रेजी वेबसाइट को समय-समय पर अद्यतन किया गया।
- नराकास की बैठक – नराकास संस्थान ‘क’ क्षेत्र में स्थित होने के कारण माननीय संसदीय राजभाषा समिति द्वारा गठित नगर राजभाषा कार्यान्वयन समिति (नराकास दक्षिण दिल्ली-3) का सदस्य कार्यालय है। संस्थान ने वर्ष के दौरान नराकास द्वारा समय-समय पर आयोजित सभी बैठकों में अपनी सहभागिता दर्ज की है।
- तिमाही बैठक – 2022-23 के दौरान राजभाषा नियमों के अनुपालनार्थ प्रत्येक तिमाही में निदेशक महोदय की अध्यक्षता में विभागीय राजभाषा कार्यान्वयन समिति की बैठकों का आयोजन किया गया।

वर्ष के दौरान राजभाषा नीति के कार्यान्वयन से संबंधित अन्य विशिष्ट उपलब्धियों/कार्यों का संक्षिप्त विवरण

(क) हिंदी पखवाड़ा: राजभाषा नीति के अनुपालन में संस्थान में हिंदी पखवाड़ा दिनांक 14-29 सितंबर, 2022 को आयोजित किया गया था। हिंदी पखवाड़ा के आयोजन की थीम आजादी का अमृत महोत्सव मनाएं – राजभाषा हिंदी की अलख जगाएं।

हिंदी पखवाड़े के दौरान विभिन्न प्रतियोगिता का आयोजन भी किया गया था, जिनका विवरण क्रमशः (1) हिंदी टाइपिंग प्रतियोगिता (2) हिंदी निबंध प्रतियोगिता लिखित (3) हिंदी प्रश्नोत्तरी (लिखित) (4) हिंदी वाद-विवाद प्रतियोगिता (5) हिंदी कविता पाठ प्रतियोगिता आदि।

(2) हिंदी कार्यशाला एवं संगोष्ठी

(क) डॉ. सच्चिदानंद जोशी का विशेष व्याख्यान – हीरक जयंती के उपलक्ष्य में (20.9.2022)

(ख) श्री ओ.पी. सिंह, भारतीय भाषाएं, मातृभाषा और नई शिक्षा नीति में राजभाषा कार्यान्वयन की प्रासंगिकता (8.06.2022)

(ग) प्रो. देव शंकर नवीन, राजभाषा कार्यान्वयन में अनुवाद की भूमिका (27.09.2022)

(घ) श्री ओ.पी. अग्रवाल, तकनीकी व्याख्यान – एम.एस. वर्ड से परिचय – एक नए परिपेक्ष्य में घंटों का काम मिनटों में कैसे करें (16.11.2022)

(ङ) सुश्री मंजु रॉय व श्री जगदीश राम पौरी – विश्व पटल पर हिंदी की भूमिका (10.01.2023)

(च) श्री सुमेर सिंह— राजभाषा नीति, हिंदी टिप्पण और आलेखन (28.03.2023)

(3) दीक्षांत समारोह में द्विभाषी डिग्री

भारतीय विदेश व्यापार संस्थान का 55वां दीक्षांत समारोह दिनांक 23 अगस्त, 2022 को आयोजित किया गया था, जिसमें श्री पीयूष गोयल, वाणिज्य और उद्योग, उपभोगता मामले और खाद्य और सार्वजनिक वितरण और कपडा मंत्री, भारत सरकार मुख्य अतिथि रहे। दीक्षांत समारोह के दिन स्नातकोत्तर की शिक्षा पूर्ण कर चुके विद्यार्थियों को कुल 610 द्विभाषी डिग्री प्रदान की गई।

(4) राजभाषा अभिव्यक्ति का प्रतिदिन प्रेषण

हिंदी प्रकोष्ठ द्वारा प्रतिदिन ई-मेल के माध्यम से सभी विभागों/अनुभागों को आज का शब्द/विचार वाक्यांश/अभिव्यक्तियाँ प्रेषित की गई।

शिक्षण/प्रशिक्षण

(5) निर्यात बंधु योजना

भारत सरकार के निर्यात बंधु योजना के अंतर्गत आईआईएफटी द्वारा चलाए जा रहे मैसिव-ओपन-ऑनलाइन कोर्स (एमओओसी-मूक) कार्यक्रम को वर्ष 2022-23 के दौरान जारी रखा गया तथा इसके अंतर्गत लगभग 121 प्रतिभागियों को प्रशिक्षित किया गया। इन सभी ऑनलाइन निर्यात-आयात व्यापार में प्रमाण-पत्र कार्यक्रमों में अंग्रेजी-हिंदी की मिली-जुली भाषा का उपयोग किया गया।

(6) आईआईएफटी दिल्ली के एमडीपी विभाग ने विभिन्न स्तरों के प्रबंधकों और अधिकारियों के लिए कुल 24 कार्यक्रम का आयोजन किया है। इसमें से 3 कार्यक्रम सभी क्षेत्रों के लिए ऑनलाइन थे, 18 कार्यक्रम सरकारी अधिकारियों (आईटीएस प्रोबेशनर्स और सशस्त्र बलों के अधिकारियों और पीएसयू के अधिकारियों के लिए थे। इसके अलावा 2 लंबी अवधि के प्रमाणपत्र कार्यक्रम का आयोजन भी किया गया। इन कार्यक्रमों से कुल 709 प्रतिभागी लाभान्वित हुए। इन सभी कार्यक्रमों में अंग्रेजी-हिंदी की मिली-जुली भाषा का उपयोग किया गया।

(7) (क) श्री गिरिश कुमार गुप्ता (सहायक) आनलाइन के माध्यम से टंकण का प्रशिक्षण दिया जा रहा है। (अवधि 40 कार्यदिवसीय प्रशिक्षण, परिक्षा दिनांक 10.7.2023)

(ख) सुश्री पूर्णिमा दुग्गल (व्यक्तिगत सहायक) को एक वर्ष का आशुलिपि प्रशिक्षण, केन्द्रय हिंदी प्रशिक्षण संस्थान में प्रशिक्षण के लिए भेजा जा रहा है। (1 वर्ष, परिक्षा दिनांक 8.1.2024)

(ग) सुश्री चंदा रानी, हिंदी अधिकारी (संविदात्मक) को (दिनांक 20.2.2023 से 24.2.2023 के माध्यम) उच्चस्तरीय अनुवाद प्रशिक्षण व अनुवाद टूल कंठस्थ-2.0 के प्रशिक्षण के लिए भेजा गया।

(घ) सुश्री चंदा रानी, हिंदी अधिकारी (संविदात्मक) को 14-15 सितम्बर 2022 को सूरत (गुजरात) अखिल भारतीय राजभाषा सम्मेलन के लिए भेजा गया।

संस्थान में राजभाषा विभाग द्वारा जारी वार्षिक कार्यक्रम 2022-23 में निर्धारित लक्ष्यों की प्राप्ति हेतु यथासंभव प्रयास किए गए।

हिंदी टंकण प्रतियोगिता परिणाम— दिनांक 19 सितंबर 2022

हिंदी भाषी वर्ग

क्र. सं.	प्रतिभागी का नाम	परिणाम
1.	श्री मनोज मरोठिया	प्रथम
2.	श्री संजीव कुमार	द्वितीय
3.	सुश्री सीमा शर्मा	तृतीय
4.	श्री संजय कुमार	प्रोत्साहन -1
5.	श्री आशीष कुमार	प्रोत्साहन -2

हिंदीतर भाषी वर्ग

क्र. सं.	प्रतिभागी का नाम	परिणाम
1.	सुश्री सविता अरोडा बेदी	प्रथम
2.	सुश्री पूर्णिमा दुग्गल	द्वितीय
3.	सुश्री अरुणा पपनेजा	तृतीय
4.	श्री मोहन राव उप्पाला	प्रोत्साहन -1
5.	सुश्री अल्फोन्स गुदे	प्रोत्साहन -2

निबंध प्रतियोगिता परिणाम दिनांक 22 सितंबर 2022

हिंदी भाषी वर्ग

क्र. सं.	प्रतिभागी का नाम	परिणाम
1.	श्री मनोज मरोठिया	प्रथम
2.	श्री संजीव कुमार	द्वितीय
3.	श्री नितीश दवे	तृतीय
4.	सुश्री स्वाति चौरसिया	प्रोत्साहन -1
5.	श्री जतिन कुमार	प्रोत्साहन -2

हिंदी वाद-विवाद प्रतियोगिता परिणाम दिनांक 26 सितंबर 2022

हिंदी भाषी वर्ग

क्र. सं.	प्रतिभागी का नाम	परिणाम
1.	श्री आशीष कुमार	प्रथम
2.	श्री रंजन कुमार	द्वितीय
3.	श्री रौनक बिष्ट	तृतीय
4.	श्री राजपाल	प्रोत्साहन -1
5.	सुश्री शालू	प्रोत्साहन -2

हिंदीतर भाषी वर्ग

क्र. सं.	प्रतिभागी का नाम	परिणाम
1.	सुश्री दीपा पी.जी.	प्रथम
2.	श्री अजय शर्मा	द्वितीय
3.	सुश्री सविता अरोडा बेदी	तृतीय
4.	श्री मोहन राव उप्पाला	प्रोत्साहन -1
5.	सुश्री गुरदीप कौर	प्रोत्साहन -2

हिंदीतर भाषी वर्ग

क्र. सं.	प्रतिभागी का नाम	परिणाम
1.	श्री अजय शर्मा	प्रथम
2.	श्री एम. बालासुब्रमण्यम	द्वितीय
3.	सुश्री सविता अरोडा बेदी	तृतीय
4.	सुश्री हेमलता	प्रोत्साहन -1

हिंदी प्रश्नोत्तरी प्रतियोगिता परिणाम दिनांक 23 सितंबर 2022

हिंदी भाषी वर्ग

क्र. सं.	प्रतिभागी का नाम	परिणाम
1.	श्री संजीव कुमार	प्रथम
2.	श्री नीतिश दवे	द्वितीय
3.	श्री अबरार अली नीलगर	तृतीय
4.	श्री राजपाल	प्रोत्साहन -1
5.	सुश्री रुही खान	प्रोत्साहन -2

हिंदी कविता पाठ प्रतियोगिता परिणाम दिनांक 27 सितंबर 2022

हिंदी भाषी वर्ग

क्र. सं.	प्रतिभागी का नाम	परिणाम
1.	श्री अनंत शुक्ल	प्रथम
2.	सुश्री मुस्कान	द्वितीय
3.	सुश्री अनीता महतो	तृतीय
4.	सुश्री करिश्मा खान	प्रोत्साहन -1
5.	सुश्री शबनम	प्रोत्साहन -2

हिंदीतर भाषी वर्ग

क्र. सं.	प्रतिभागी का नाम	परिणाम
1.	डॉ. ओलि मिश्रा	प्रथम
2.	सुश्री अलफोन्स गुदे	द्वितीय
3.	सुश्री गुरदीप कौर	तृतीय
4.	सुश्री सविता अरोडा बेदी	प्रोत्साहन -1
5.	सुश्री पूर्णिमा दुग्गल	प्रोत्साहन -2

हिंदीतर भाषी वर्ग

क्र. सं.	प्रतिभागी का नाम	परिणाम
1.	श्री अजय शर्मा	प्रथम
2.	सुश्री सविता अरोडा बेदी	द्वितीय
3.	सुश्री तनुश्री अरोडा	तृतीय
4.	सुश्री गुरदीप कौर	प्रोत्साहन -1
5.	सुश्री अरुणा पपनेजा	प्रोत्साहन -2

Annual Accounts

2022-23

Independent Auditor's Report

The Members Board of Management

Indian Institute of Foreign Trade

(A Society Registered under the Societies Registration Act, 1860)

Deemed to be University

New Delhi

Sub : Statutory Audit Report of Indian Institute of Foreign Trade for the Financial Year 2022-23

We have audited the accompanying financial statements of Indian Institute of Foreign Trade (Hereinafter referred as "The Society") as of 31st March 2023, the Balance Sheet as of 31st March 2023, Income & Expenditure Account and the Receipts & Payments Account for the period then ended and a Significant Accounting policy along with the Note to the Financial Statements.

Management's Responsibility for the Consolidated Financial Statements

The management of the Fund is responsible for the matters with respect to the preparation of these financial statements that give a true and fair view of the financial position, financial performance of the Society in accordance with the accounting principles generally accepted in India, including the Accounting Standards. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Fund and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We have taken into account the rules and provisions of the Indian Institute of Foreign Trade, the accounting and auditing standards and matters which are required to be included in the audit report under the provisions and guidelines of the Indian Institute of Foreign Trade.

We conducted our audit in accordance with the Standards on Auditing. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making, those risk assessments, the auditor considers internal financial control relevant to the Society's preparation of the financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the management of the

Fund, as well as evaluating the overall presentation of the financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the consolidated financial statements.

Opinion

In our opinion, and to the best of our information and according to the explanations given to us, except for the possible effects of the matter/s described in the Emphasis on matter section of our report, the accompanying Financial Statements give a true and fair view of the financial position of the Society as at 31st March 2023, receipts and payments of the Society for the period ended on 31st March 2023 and the expenditure of the Society for the period ended on 31st March 2023 in accordance with the financial reporting provisions of Department of Commerce, Ministry of Commerce.

Emphasis of Matter

We draw attention to Note to Accounts of the financial statements and the matters listed below, which describes the effects of the material adjustments. Our opinion is not modified in respect of these matters.-
NIL-

Responsibilities of Management and Those Charged With Governance for the Financial Statements

The Management of the Society is responsible for the preparation and fair presentation of the Financial Statements in accordance with the financial reporting framework described in Note on Accounts to these financial statements, and for such internal control as management determines is necessary to enable the preparation of Financial Statements that are free from material misstatement, whether due to fraud or error. The Management and those charged with governance are responsible for overseeing the society's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the Financial Statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with the Standards of Auditing will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Standard of Auditing, we exercise professional judgment and maintain professional scepticism throughout the audit. We are also:

- Identify and assess the risks of material misstatement of the Financial Statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Society's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Evaluate the overall presentation, structure and content of the Financial Statements, including the disclosures and whether these financial statements present the Society's operations and underlying transactions and events in a manner that achieves fair presentation in accordance with the financial reporting provisions described in Note on Accounts to the Financial Statements.
- Communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.
- Provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

Report on other Legal and Regulatory Requirements

Further to our opinion on the Financial Statements, we further report that:

- a) In our opinion, proper books of account as required by law have been maintained by the Institute so far as appears from our examination of these books;
- b) The Balance Sheet, Income & Expenditure Statement and Receipts and Payments Account dealt with by this report are in agreement with the books of account subject to the fact that accompanying financial statement was prepared by consolidating the individual books of Delhi, Kolkata and Kakinada Campus though excel. No consolidated books of accounts were maintained in support of the accompanying financial statement.

For **Roy Ghosh & Associates**
(Chartered Accountants)
Firm's Registration No. 320094E

Sd/-
CA Subrata Roy
Partner
Membership No – 053959
UDIN: 23053959BGXFMY8033

Place: Kolkata
Date: Friday, 20 October 2023

INDIAN INSTITUTE OF FOREIGN TRADE

BALANCE SHEET AS AT 31 MARCH 2023

Amount (₹)

Particulars	Schedule	31-03-2023	31-03-2022
CORPUS / CAPITAL FUND AND LIABILITIES			
Corpus, Capital & Other Funds	1	709,32,47,720	661,33,90,668
Earmarked / Endowment Funds	2	4,06,44,987	3,83,36,266
Current Liabilities & Provisions	3	66,20,90,936	48,64,56,996
TOTAL		779,59,83,643	713,81,83,930
ASSETS			
Fixed Assets	4	192,47,60,233	188,53,42,185
Investments in Earmarked Funds	5	4,06,44,987	3,83,36,266
Investments in Others	6	414,72,43,010	389,54,21,917
Interest Accrued on Investments	7A	49,14,25,018	41,27,98,101
Current Assets, Loans, Advances etc.	7	119,19,10,395	90,62,85,461
TOTAL		779,59,83,643	713,81,83,930
Significant Accounting Policies	16		
Contingent Liabilities and Notes on Accounts	17		

As per our report of even date attached

For **Roy Ghosh & Associates**

Chartered Accountants

Firm Registration No. : 320094E

For and on behalf of Indian Institute of Foreign Trade

sd/-

Sh. PITAMBAR BEHERA
Dy. Finance Officer

sd/-

Dr. P.K. GUPTA
Registrar

sd/-

Dr. (Mrs.) SATINDER BHATIA
Vice-Chancellor

sd/-

CA Subrata Roy

Partner

Membership No. 053959

UDIN: 23053959BGXFMY8033

Place: Kolkata**Date:** Friday, 20 October 2023

INDIAN INSTITUTE OF FOREIGN TRADE

INCOME & EXPENDITURE ACCOUNT FOR THE YEAR ENDED ON 31 MARCH 2023

Amount (₹)

Particulars	Schedule	31-03-2023	31-03-2022
A. INCOME			
Income from Services	8	106,20,64,351	92,26,14,845
Grants (Revenue grant utilized during the year)	9	-	-
Grant-Received for CRIT	9A	26,93,00,000	21,00,00,000
Income of CRIT	9B	64,66,782	15,80,602
Fees / Subscriptions	10	-	-
Income from Royalty, Publications etc.	11	43,014.25	3,94,856
Interest Earned	12	24,02,63,506	29,90,32,300
Interest Accrued on investments	12A	-	-
Other Income	13	13,60,45,116	3,45,37,986
Prior Period Income	13A	-	0.00
TOTAL (A)		171,41,82,769	146,81,60,589
B. EXPENDITURE			
Establishment Expenses	14	44,11,80,886	38,70,88,722
Other Administrative Expenses etc.	15	47,69,94,976	31,65,46,720
Depreciation - (Corresponding to Sch.4)	4	4,87,63,244	4,30,16,384
Prior-Period Items (Net)	15A	-	1,11,52,658
Expenses for CRIT	15B	32,21,75,277	18,53,35,333
TOTAL (B)		128,91,14,382	94,31,39,817
Balance being excess of Income over Expenditure (A - B)		42,50,68,386	52,50,20,772

As per our report of even date attached

For **Roy Ghosh & Associates**

Chartered Accountants

Firm Registration No. : 320094E

For and on behalf of Indian Institute of Foreign Trade

sd/-

Sh. PITAMBAR BEHERA
Dy. Finance Officer

sd/-

Dr. P.K. GUPTA
Registrar

sd/-

Dr. (Mrs.) SATINDER BHATIA
Vice-Chancellor

sd/-

CA Subrata Roy

Partner

Membership No. 053959

UDIN: 23053959BGXFMY8033

Place: Kolkata**Date:** Friday, 20 October 2023

INDIAN INSTITUTE OF FOREIGN TRADE

RECEIPTS AND PAYMENTS FOR THE YEAR ENDED ON 31 MARCH 2023

Receipts	31-03-2023	31-03-2022	Payments	31-03-2023	31-03-2022
I. Opening Balances			I. Expenses		
(a) Cash & Stamps in Hand	88,161.00	70,640	(a) Establishment Expenses	43,05,96,026	36,90,94,036
(b) Bank Deposits			(b) Administrative Expenses	32,09,38,810	23,87,81,826
(i) Current Accounts	9,42,10,014	458,230,386			
(ii) Deposits Account (STD)	9,56,23,636	47,561,994	II. Investments and Deposits made		
(iii) Saving Bank	9,24,39,795	93,667,907	Out of own funds (Investments-Others)	149,11,75,000	160,21,55,149
II. Grants Received					
(a) IIFT-DELHI	17,53,65,273	820,000	III. Expenditure on Fixed Assets & Capital		
(b) From Govt. of India (CRIT)	26,93,00,000	21,00,00,000	work in progress		
(c) IIFT -KAKINADA	20,64,29,137		Purchase of Fixed Assets	14,37,78,194	1,67,28,183
III. Income on Investments from					
(a) Earmarked / Endowment Funds	-		IV. Other Payments		
IV. Interest Received			Closing Balances		
(a) On Bank Deposits	20,30,63,483	263,584,404	(a) Cash & Stamps in Hand	47,961.00	88,161.00
(b) Loans, Advances etc.			(b) Bank Balances		
V. Other Income			(i) Current Accounts	38,35,77,595	9,42,10,014
(a) Market Survey / Seminar Fees, Training Fee/Property Income	102,05,02,105	726,557,567	(ii) Deposits Accounts (STD)	31,88,72,643	9,56,23,636
VI. Other Receipts			(iii) Saving Bank	1,35,09,609	9,24,39,795
(a) Maturity of FD	135,93,57,936	1,272,513,197			
(b) Miscellaneous	45,42,24,503	563,488,250			
VII. Sale of Fixed Assets					
Total	397,06,04,044	363,64,94,346	Total	397,06,04,044	363,64,94,346

As per our report of even date attached

For Roy Ghosh & Associates

Chartered Accountants

Firm Registration No. : 320094E

sd/-

CA Subrata Roy

Partner

Membership No. 053959

UDIN: 223053959BGXFMY8033

Place: Kolkata

Date: Friday, 20 October 2023

sd/-

Sh. PITAMBAR BEHERA

Dy. Finance Officer

sd/-

Dr. P.K. GUPTA

Registrar

sd/-

Dr. (Mrs.) SATINDER BHATIA

Vice-Chancellor

For and on behalf of Indian Institute of Foreign Trade

INDIAN INSTITUTE OF FOREIGN TRADE

SCHEDULES FORMING PART OF THE BALANCE SHEET AS AT 31 MARCH 2023

SCHEDULE: -1 CAPITAL, CORPUS FUND & OTHER FUNDS

Amount (₹)

Particulars	31-03-2023	31-03-2022
A. CAPITAL FUND		
Balances as at the beginning of the year		
Capital Grant for Land & Building	12,78,18,479	16,81,99,000
Capital Grant for New Building	10,72,89,068	10,72,89,068
Capital Grant for Construction of Hostel C-9		2,86,00,000
Capital Grant for Land at Maidan Garhi	14,35,70,863	26,28,00,000
Leasehold Land at Kolkata		1
Capital Grant for Construction of Kolkata Campus	127,21,45,326	130,28,43,777
Add: Additions during the year	-	-
Add: Adjustments	(28,885,268)	(30,698,451)
	124,32,60,058	127,21,45,326
Capital Grant for setting up MSME Shimla	1,88,00,000	1,88,00,000
Add : Additions during the year	-	-
Capital Grant for Construction of Kakinada Campus	11,49,00,000	
Add: Additions during the year	-	-
Add: Adjustments	-	-
	11,49,00,000	18,800,000
GRANT FOR CONSTRUCTION OF BUILDING, MAIDAN GARHI	30,00,00,000	30,00,00,000
Add : Additions during the year	-	-
	30,00,00,000	300,000,000
Grant for setting up of IAIPT (Uganda)	-	-
Balance of other grants as at the beginning of the year	15,34,02,257	15,34,02,257
Less: Transferred to Gratuity Reserve Fund/ Leave Encashment Reserve Fund/		0.00
Balance of other grants as at the end of the year	15,34,02,257	-
Donated Asset Fund		
Donated Assets Opening Balance	10,998	10,998
Add: Transferred to Donated Asset Fund	-	-
Less: Depreciation	-	-
Permanent Membership	10,998	10,998
Permanent Membership Opening Balance	1,22,70,394	1,22,70,394
Add: Interest (less adjustments)	-	-
	1,22,70,394	1,22,70,394
B. GENERAL FUND		
Balance as at the beginning of the year	409,92,97,531	357,42,76,759
Add: Balance of net income transferred from Income & Expenditure Account	42,50,68,386	52,50,20,772
Add: Transfer From Grant in Aid (CTFL Income)	-	-
Less: Transfer to Student Welfare (HCIM)	100,000,000	-
	-	-
Add : Adjustment of Kolkata Building	-	-
Less/Add: Transferred to Pension Corpus	442,43,65,917	409,92,97,531
C. Gratuity Reserve Fund	-	77,230,025
D. Leave Encashment Reserve Fund	-	53,725,051
E. Pension Corpus	-	59,621,018
F. Previous year unutilised provision added back to corpus	57,115,502	
G. Student Welfare Fund (HCIM)	99,044,184	
TOTAL	709,32,47,720	661,33,90,669

SCHEDULE: -1A Interunit Balance

Amount (₹)

Particulars	31-03-2023	31-03-2022
Interunit Payable	3,918,191,399	3,741,504,263.00
Interunit Receivable	-3,918,191,399	-3,741,504,263.00
TOTAL	-0	-

INDIAN INSTITUTE OF FOREIGN TRADE

SCHEDULES FORMING PART OF THE BALANCE SHEET AS AT 31 MARCH 2023

SCHEDULE: - 2 EARMARKED / ENDOWMENT FUNDS

SCHEDULE: -2. EARMARKED / ENDOWMENT FUNDS									Amount (₹)
Funds	(a) Opening balance of the funds (As at 01.04.2022)	(b) Additions to the funds during 2022-23		TOTAL (a+b)	(c) Utilisation / Expenditure towards objectives of funds		TOTAL (c)	Net Balance at the end of the year of the year (a+b-c)	Previous Year
		(i) Income from investments made on account of funds	(ii) Other additions		(i) Revenue Expenditure / Transfer				
Endowment for Awards									
AK Sengupta Award	12,277	737	-	13,014	-	-	-	13,014	12,277
BM Ghai Award	44,014	2,641	-	46,655	-	-	-	46,655	44,014
Dun & Brad Street Award	4,063	244	-	4,307	-	-	-	4,307	4,063
Rangaswamy Award	14,548	873	-	15,421	-	-	-	15,421	14,548
Srinivas Iyenger Award	18,752	1,125	-	19,877	-	-	-	19,877	18,752
Endowment for Chairs									
APEDA Chair	6,856,356	411,381	-	7,267,737	-	-	-	7,267,737	6,856,356
EDI Chair VSNL	11,633,356	698,001	-	12,331,357	-	-	-	12,331,357	11,633,356
EDI Chair Balmer-Lawrie	2,571,805	154,308	-	2,726,113	-	-	-	2,726,113	2,571,805
STC Chair	7,762,703	465,762	-	8,228,465	-	-	-	8,228,465	7,762,703
Scholarship Funds									
Scholarship Receipt A/c	1,304,093	78,246	-	1,382,339	-	-	-	1,382,339	1,304,093
Sumitra Chisti Award	74,578	4,475	-	79,053	6,018	6,018	6,018	73,035	74,578.00
Ornate Solar	1,046,657	30,000	150,000	1,226,657	102,638	102,638	102,638	1,124,019	1,046,657
Other Funds									
MMTC Corpus	5,867,359	352,042	-	6,219,401	-	-	-	6,219,401	5,867,359
PEC Corpus	1,125,705	67,542	-	1,193,247	-	-	-	1,193,247	1,125,705
Total FY 2022-23	38,336,266	2,267,377	150,000	40,753,643	108,656	108,656	108,656	40,644,987	38,336,266

INDIAN INSTITUTE OF FOREIGN TRADE

SCHEDULES FORMING PART OF THE BALANCE SHEET AS AT 31 MARCH 2023

SCHEDULE: -3 CURRENT LIABILITIES AND PROVISIONS

Amount (₹)

Particulars	31-03-2023		31-03-2022	
A. CURRENT LIABILITIES				
1. Sundry Creditors (Including Contingent Liability 9.28 cr)		10,00,17,564		9,75,66,693
2. Payable to Employees		3,08,27,940		2,46,54,431
3. Advances Received		9,36,617		97,466
3A. Advances Received from Students		0.00		15,74,500
4. Security Deposit/Retention Money		2,09,58,451		1,76,45,914
5. Stale Cheques				
a) Outstanding for a period above 12 months	-65,000		11,18,667	
b) Outstanding for a period below 12 months	3,04,910	2,39,910	3,28,431	14,47,098
6. Funds				
a) IIFT Alumni Fund	53,65,098		4,85,000	
b) IMF Fund (Receivable)	-596,059	47,69,039	-2,723,822	-2,238,822
7. Other Current liabilities				
a) Other Current Liabilities	7,63,31,506		6,59,79,608	
b) Grant brought forward	33,18,565		33,18,565	
c) Scholarships	36,33,830		36,33,830	
d) ECGC	1,60,58,744		2,02,88,042	
e) Statutory Dues	1,18,49,479	11,11,92,124	1,04,26,342	10,36,46,387
Total (A)		26,89,41,645		24,43,93,667
B. PROVISIONS				
1. Gratuity		17,22,41,095		8,64,76,383
2. Accumulated Leave Encashment		15,23,33,838		7,70,20,098
3. Bonus		5,29,613		4,46,717
4. Other provisions		6,80,44,745		7,81,20,131
Total (B)		39,31,49,291		24,20,63,329
Total (A+B)		66,20,90,936		48,64,56,996

INDIAN INSTITUTE OF FOREIGN TRADE

SCHEDULES FORMING PART OF THE BALANCE SHEET AS AT 31 MARCH 2023

SCHEDULE 4: FIXED ASSETS

Particulars	Rate of Dep.	As on 01.04.2022	GROSS BLOCK		As on 31.03.2023
			Additions	Adjustments	
1 Land					
(a) Leasehold - Delhi Campus		27,738,561			27,738,561
(b) Leasehold - MaidanGarhi Delhi		283,333,725	143,570,863		426,904,588
(c) Leasehold - Kolkata Campus		1			1
2 Building					
(a) Leasehold	1.58%	154,798,217	142,497		154,940,714
(b) Capital Work In progress [C9]		43,707,114		-43,707,114	
(c) Leasehold (NAFED)		74,319,479	-	-74,319,479	
(d) Building			43,707,114	-3,648,336	40,058,778
(e) Kolkata Building		1,206,813,299	5,166,086		1,211,979,385
(f) Directors's Residence		5,231,158			5,231,158
3 Furniture & Fixtures, Electrical Equipments, Tape recorders and accessories, Audio Visual Equipments	9.50%	176,289,619	9,228,677	-43,196	185,475,100
4 Vehicles	9.50%	2,959,169	-	-	2,959,169
5 Office Equipments, Typewriters, Duplicators, Airconditioners, Transformers & Water Coolers	9.50%	38,348,084	2,143,010	-	40,491,094
6 Computer Hardware	25%	169,157,679	3,315,723	-	172,473,402
7 Books	33.33%	37,622,425	2,210,378	-136,776	39,696,027
8 Solar Panel	1.58%	19,945,072			19,945,072
9 Kitchen Equipments (Kolkata)		-			-
10 Gym Equipments	9.50%	738,360	376,458	-	1,114,818
11 Plant & Machinery	6.33%	91,955,835	175,387	-	92,131,222
12 Wings of Wisdom		1,499,850			1,499,850
TOTAL (A)		2,334,457,647	210,036,193	-121,854,901	2,422,638,939
Other Fixed Assets					
(a) Assets SIDA					
(i) Photo Copiers, Books/Trade Directory, Printing Machine/Lettering Machine & Typewriters	9.50%	568,982	-	-	568,982
(ii) Audio-Visual Equipment and Micro Fiche Reader	9.50%	897,520	-	-	897,520
(b) Donated Assets Fund					
(i) Computers	25%	2,136,528	-	-	2,136,528
(ii) Fountain & Saraswati Idol	9.50%	77,000	-	-	77,000
TOTAL (B)		3,680,030	-	-	3,680,030
GRAND TOTAL (A+B)		2,338,137,677	210,036,193	-121,854,901	2,426,318,969

Amount (₹)

Upto 31.03.2022	Deductions	DEPRECIATION		Upto 31.03.2023	NET BLOCK	
		For the year	Adjustments		As on 31.03.2023	As on 31.03.2022
-				-	27,738,561	27,738,561
-				-	426,904,588	283,333,725
-				-	1	1
-				-	-	-
94,270,530		21,178		94,291,708	60,649,006	60,527,687
-				-	-	43,707,114
-	-	-	-	-	-	74,319,479
-		6,329,287		6,329,287	33,729,491	-
37,374,202		18,525,867		55,900,069	1,156,079,316	1,169,439,097
-		330,609		330,609	4,900,549	5,231,158
96,056,518		8,720,045		104,776,563	80,698,537	80,233,101
1,274,399		160,054		1,434,453	1,524,716	1,684,770
26,983,624		675,898		27,659,522	12,831,572	11,364,460
144,711,599		7,007,723		151,719,322	20,754,080	24,446,080
34,754,105		1,373,156		36,127,261	3,568,766	2,868,320
1,177,079		296,534		1,473,613	18,471,459	18,767,993
-				-	-	-
242,241		67,642		309,883	804,935	496,119
11,273,151		5,112,765		16,385,916	75,745,306	80,682,684
998,014		142,486		1,140,500	359,350	501,836
449,115,462	-	48,763,244	-	497,878,706	1,924,760,233	1,885,342,185
-				-	-	-
-				-	-	-
568,982		-		568,982	-	-
897,520		-		897,520	-	-
-				-	-	-
2,136,528		-		2,136,528	-	-
77,000		-		77,000	-	-
3,680,030	-	-	-	3,680,030	-	-
452,795,492	-	48,763,244	-	501,558,736	1,924,760,233	1,885,342,185

INDIAN INSTITUTE OF FOREIGN TRADE

SCHEDULES FORMING PART OF THE BALANCE SHEET AS AT 31 MARCH 2023

SCHEDULE: -5 INVESTMENTS IN EARMARKED / ENDOWMENT FUNDS

Amount (₹)

Particulars	31-03-2023	31-03-2022
A Earmarked / Endowment Funds	4,06,44,987	3,83,36,266
TOTAL	4,06,44,987	3,83,36,266

SCHEDULE: -6 INVESTMENTS-OTHERS

Amount (₹)

Particulars	31-03-2023	31-03-2022
A Corpus		
a) in Fixed Deposits-Corpus	363,89,89,365	338,71,68,272
B Gratuity Reserve Fund	7,72,30,025	7,72,30,025
C Leave Encashment Reserve Fund	5,37,25,051	5,37,25,051
D Pension/Bonus Corpus	5,96,21,018	5,96,21,018
E Income Tax Purposes	31,76,77,551	31,76,77,551
TOTAL	414,72,43,010	389,54,21,917

SCHEDULE: -7A INTEREST ACCRUED ON INVESTMENTS (but not due)

Amount (₹)

Particulars	31-03-2023	31-03-2022
1 On Fixed Deposits	48,51,74,602	41,27,83,778
2 On Sweep Account	6,236,093	-
3 On Savings Bank Account	14,323	14,323
TOTAL	49,14,25,018	41,27,98,101

Note : Interest accrued but not due represents interest earned but not due. The corresponding effect has been booked in the corpus/income account .

INDIAN INSTITUTE OF FOREIGN TRADE

SCHEDULES FORMING PART OF THE BALANCE SHEET AS AT 31 MARCH 2023

SCHEDULE: -7 CURRENT ASSETS, LOANS, ADVANCES ETC.

Amount (₹)

Particulars	31-03-2023		31-03-2022	
A. CURRENT ASSETS				
1 Inventories:				
(a) Stock of Stationary/Computer Consumables, etc. (At cost as certified by the Management)			-	18,03,195
2 Sundry Debtors:				
(a) Debts Outstanding for a period exceeding 6 Months Less: Provision for doubtful debts	3,09,88,629		4,32,89,392 0.00	
(b) Debts Outstanding for a period less than 6 Months	3,09,88,629 1,45,14,518		4,32,89,392 18,00,23,898	
(c) Receivable from Students	6,18,000	4,61,21,147	22,99,500	22,56,12,790
3 Cash & Stamps in Hand (Including Cash Imprests)		71,085		1,85,631
4 Bank Balances:				
(a) With Scheduled Banks:				
Current Account (Indian Bank)	17,31,73,389		7,07,44,859	
Short Term Deposits (Sweep Account)	31,88,72,643		18,69,96,734	
Other Bank Accounts	22,39,13,816	71,59,59,848	20,62,006	25,98,03,599
5 6th Pay Commission Arrear	-	-		-
TOTAL (A)		76,21,52,080		48,74,05,215
B. LOANS, ADVANCES AND OTHER ASSETS:				
1 Loans:				
(a) Staff (including staff advances)		27,66,801		42,14,071
2 Advances and other amounts recoverable in cash or in kind or for value to be received:				
(a) Prepayments	3,09,64,059		2,67,55,839	
(b) Others (including Earnest Money/Security Deposits)	34,05,91,415		32,32,81,894	
(c) Stale Cheques		37,15,55,474	-	35,00,37,733
3 Tax deducted at Source		5,54,36,041		6,46,28,442
Total (B)		42,97,58,316		41,88,80,246
Total (A+B)		119,19,10,395		90,62,85,461

INDIAN INSTITUTE OF FOREIGN TRADE

SCHEDULES FORMING PART OF THE BALANCE SHEET AS AT 31 MARCH 2023

SCHEDULE: -8 INCOME FROM SERVICES

Amount (₹)

Particulars	31-03-2023	31-03-2022
1 Income from Services		
(a) Maintenance Services (Equipment / Property)	6,54,600	1,10,500
(b) Training / Research Programmes	106,14,09,751	92,25,04,345
TOTAL	106,20,64,351	92,26,14,845

SCHEDULE: -9 GRANTS

Amount (Rs.)

Particulars	31-03-2023	31-03-2022
1 Capacity Building Programme for African Nationals B/f	-	-
Add: Received during the year	-	-
Less: Expenditure on Programmes(B)		
Carry forward to next year (C)		
3 Setting up of MSME Shimla Campus	-	-
B/f from Previous year	-	-
Add : Received during the year	-	-
Less: Adjustments	-	-
Less: Expenditure on Programmes (D)	-	-
Carry forward to next year (E)	-	-
Income From Grants (D)	-	-
Total Carry Forward of Grants to Next Year (C)	-	-

SCHEDULE: -9A GRANT FOR CENTRE FOR WTO STUDIES

Amount (₹)

Particulars	31-03-2023	31-03-2022
1 Grants received for Activities of the Centre	26,93,00,000	21,00,00,000
TOTAL	26,93,00,000	21,00,00,000

SCHEDULE: -9B WTO INCOME

Amount (₹)

Particulars	31-03-2023	31-03-2022
1 Income received during the year	6,466,782	1,580,602
2 WTO Manpower Services	-	-
TOTAL	6,466,782	1,580,602

SCHEDULE: -10 SUBSCRIPTIONS

Amount (₹)

Particulars	31-03-2023	31-03-2022
1 Annual Subscriptions	-	-
TOTAL	-	-

INDIAN INSTITUTE OF FOREIGN TRADE

SCHEDULES FORMING PART OF THE BALANCE SHEET AS AT 31 MARCH 2023

SCHEDULE: -11 INCOME FROM PUBLICATIONS

Amount (₹)

Particulars	31-03-2023	31-03-2022
1 Income from Publications	43,014	394,856
TOTAL	43,014	394,856

SCHEDULE: -12 INTEREST EARNED

Amount (₹)

Particulars	31-03-2023	31-03-2022
1 On Term Deposits:		
(a) With Scheduled Banks	22,47,19,957	277,611,738
2 On Savings Bank A/c	1,29,09,215	18,303,031
3 On Loans:		
(a) Employees / Staff	3,20,310	355,229
4 On Income Tax Refund	23,14,024	2,762,302
TOTAL	24,02,63,506	299,032,300

SCHEDULE: -13 OTHER INCOMES

Amount (₹)

Particulars	31-03-2023	31-03-2022
1 Miscellaneous Income	15,630,711	3,839,531
2 Sponsorships	-	-
3 Deferred Grant Income	120,414,405	30,698,455
TOTAL	136,045,116	34,537,986

Note : Miscellaneous Income includes income from consultancy, sale of scrap, reimbursement of manpower cost from Centre for WTO, rebate received on charging franking machine etc.

SCHEDULE: -13A PRIOR PERIOD ITEMS

Amount (₹)

Particulars	31-03-2023	31-03-2022
1 Programme Fee	-	-
2 Publications Incomes	-	-
3 Interest on RIPs	-	-
4 Miscellaneous Incomes WTO	-	-
5 Miscellaneous Prior Period Debits	-	-
TOTAL	0.00	0.00

INDIAN INSTITUTE OF FOREIGN TRADE

SCHEDULES FORMING PART OF THE BALANCE SHEET AS AT 31 MARCH 2023

SCHEDULE: -14 ESTABLISHMENT EXPENSES

Amount (₹)

Particulars	31-03-2023	31-03-2022
1 Salaries, Allowances & Wages	33,25,66,817	31,18,31,809
2 Contribution to Provident Fund	89,31,314	27,71,451
3 Contribution to NPS	71,70,228	57,53,446
4 Staff Welfare Expenses	1,35,45,827	1,57,87,241
5 Expenses on Employees Retirement & Terminal Benefits	3,97,88,666	1,94,92,613
6 Others (Wages to Contractual Employees & Others)	3,91,78,034	3,14,52,162
TOTAL	44,11,80,886	38,70,88,722

SCHEDULE: -15 OTHER ADMINISTRATIVE EXPENSES, ETC.

Amount (₹)

Particulars	31-03-2023	31-03-2022
1 Advertisement and Publicity	25,26,678	793,877
2 Auditors Remuneration	7,57,596	562,076
3 Bank and Insurance Charges	9,40,286	642,324
4 Computer & Networking Exp.	2,79,56,628	20,395,125
5 Electricity and Power	3,32,87,103	18,874,294
6 Expenses on Security & Housekeeping	3,44,18,325	28,446,590
7 Expenses on Seminar / Workshops / Programmes	12,94,46,845	82,165,882
8 GST Expense	6,773	2,285
9 Losses/(Gains) for Forex	131,875	-
10 Guest House General & Maintenance Exp.	39,240	32,280
11 Legal / Consultancy Fees	52,33,768	2,889,843
12 Library Expenses	3,75,89,158	30,504,363
13 Postage, Telephone and Communication Expenses	13,71,435	985,858
14 Printing and Stationery	26,58,260	1,458,089
15 Rent, Rates and Taxes	1,66,64,092	53,474,838
16 Repairs and Maintenance	9,23,71,563	44,698,040
17 Subscription Expenses (Publication Expenses)	-	-
18 Travelling and Conveyance Expenses	38,23,598	602,704
19 Vehicle Running and Maintenance	4,43,188	286,929
20 Miscellaneous Expenses/Charges	19,82,468	-
21 Other Admin Expenses & Publication Incentives/Work Norm	8,53,46,097	29,731,323
TOTAL	476,994,976	316,546,720

INDIAN INSTITUTE OF FOREIGN TRADE

SCHEDULES FORMING PART OF THE BALANCE SHEET AS AT 31 MARCH 2023

SCHEDULE: -15A PRIOR PERIOD ITEMS (NET)

Amount (₹)

Particulars	31-03-2023	31-03-2022
1 Salary & Staff Welfare Expenses	-	
2 Programmes Expenses	-	
3 Repair & Maintenance	-	
4 Rent Rates & Taxes	-	
5 Printing & Stationary Expenses	-	
6 Postage & Telegram Expenses	-	
7 Legal & Consultancy Charges	-	
8 Miscellaneous Prior Period Debit	-	1,11,52,658
9 Miscellaneous Prior Period Credits	-	
10 Publication/Subscriptions	-	
11 Accrued Interest	-	
12 Miscellaneous Expenses	-	-
TOTAL	0.00	1,11,52,658

SCHEDULE: -15B EXPENSES FOR CENTRE FOR RESEARCH IN INTERNATIONAL TRADE (CRIT)

Amount (₹)

Particulars	31-03-2023	31-03-2022
1 Salaries & Wages	98,299,110	81,122,624
2 General Expenses	-	-
3 Subscription Expenses	6,137,735	6,485,521
4 Seminars / Workshops / Conferences, etc.	26,203,061	5,520,089
5 Lease Rent	41,718,005	39,901,752
6 Wages to Contractual Employees	25,299,811	23,496,228
7 Maintenance of India Trade Portal (WTO)	-	-
8 Prior Period Expenses (WTO)	-	6,945,846
9 Other WTO Expenses	50,198,076	21,863,273
10 Construction of NAFED Building Expenses. (*)	7,43,19,479	-
TOTAL	32,21,75,277	18,53,35,333

* Grant Previously Capitalised now booked as expenditure as per CAG Auditor's observation.

INDIAN INSTITUTE OF FOREIGN TRADE

SCHEDULES FORMING PART OF THE BALANCE SHEET AS AT 31ST MARCH 2023

SCHEDULE 16: SIGNIFICANT ACCOUNTING POLICIES

I. ACCOUNTING CONVENTION

The financial statements are prepared on the basis of historical cost convention unless otherwise stated and on the accrual method of accounting.

- (a) Grant-in-aid received for recurring and non-recurring expenses (other than for fixed assets) is treated as income as and when received. Grant-in-aid for expenditure on Fixed Assets is transferred to Capital Fund.
- (b) Income from various activities has been accounted for on an accrual basis, except Membership Fee, which is accounted for as and when received.
- (c) Permanent Membership Fee received is not treated as income and instead transferred to a specific fund.
- (d) Application Fee is recognized as income as and when received.
- (e) Interest on Long Term Deposits/Short Term Deposits with banks and advances given to employees are accounted for on accrual basis.
- (f) Interest received on investments made against specific fund and Permanent Membership Fee is transferred to the respective funds and are not treated as income.
- (g) Expenditure on Leave travel Concession has been accounted for on Cash Basis.
- (h) Expenditure on software is expensed-off during the year of its acquisition.

II. FIXED ASSETS

Fixed Assets are stated at cost of acquisition (inclusive of inward freight, duties, taxes, and incidental and direct expenses related to acquisition) less accumulated depreciation.

III. DEPRECIATION

- a. Depreciation on building is charged @ 1.58% on Straight Line value method.
- b. Depreciation on other assets is charged on straight-line method based on the age of the assets determined by the Institute.

The effective rate of depreciation works out as follows:

(i) Furniture, Fixture, Electrical Equipment, Tape Recorders & Audio-Visual Equipment.	9.50%
(ii) Typewriters, Duplicators, Air-conditioners	9.50%
(iii) Motor Cars, Scooters, & Cycles	9.50%
(iv) Library Books	33.33%
(v) Computers	25.00%

- c. Depreciation is charged @ 50% of the applicable rate in case of assets acquired after 30 September.
- d. Depreciation on assets created out of any specific fund is debited to the respective fund account.
- e. Income and Expenditure on short term Training Programme/Market Functional Research activities are shown under Current Liabilities and Current Assets respectively and will be accounted for in the year of completion of Programmed/Projects.

IV. GOVERNMENT GRANTS/SUBSIDIES.

Government grants/subsidies are accounted on realization basis.

V. RETIREMENT BENEFITS

Provision of Gratuity and accumulation leave is made on the basis of the actuarial valuation carried out for this purpose.

INDIAN INSTITUTE OF FOREIGN TRADE

SCHEDULES FORMING PART OF THE BALANCE SHEET AS AT 31ST MARCH 2023

SCHEDULE: 17 NOTES ON ACCOUNTS

1. Contract for construction of Kolkata Campus was awarded for an amount of ₹133.57 crore for main work. As per "Schedule of Payments" agreed with contractor the payments have been released in a phased manner depending upon completion on its stages and based on the recommendation of the Project Management Consultant (PMC) on the submission of running account bills. The case is under arbitration and a liability of ₹9.28 crore has been created in current liability. "BUILDING" under the Fixed Assets for ₹131.93 crore has been created in FY 2019-20 by capitalizing the CWIP Expenses of Kolkata Campus which has been transferred to Kolkata Books of Accounts as on 01.04.2020.
2. The Institute has erstwhile created funds amounting ₹13,09,55,076/- for leave encashment and gratuity for meeting future liability which was extinguished in the current financial year and transferred to current liability during the financial year. The said funds so created out of Corpus Fund were now converted to current liability.
3. Provision for Gratuity Liability amounting ₹1,43,36,422/- provided in 2022-23 (Current year closing balance of ₹17,22,41,095/-), Gratuity paid during the year of ₹58,01,735/- has been adjusted against Opening Balance.
4. Provision for Accumulated Leaves Encashment benefits to the employees to the extent of ₹2,54,52,244/- was provided in 2022-23 (Current year Closing balance of ₹15,23,33,838/- Leave Encashment benefits of ₹38,63,555/- en-cashed during the year have been adjusted against Opening Balance.
5. Provision of ₹4,35,204/- has been made for bonus for the year 2022-23. Bonus pertaining to 2021-22 amounting ₹3,52,308/- has been paid during the year for IIFT Delhi and Kolkata Campus.
6. Excess provision for Worknorm for the earlier years amounting ₹7,60,83,149/- by crediting "Prior Period Adjustments Account" was written off during the current year as the same is no longer required.
7. The Institute does not maintain any account with the Central Government Health Scheme instead maintaining their own arrangement for disbursing medical expenditure out of the Institute's Fund. The amount so recovered from employees as contribution to IIFT Medical Scheme from the salary were adjusted against such expenditure.
8. The Management has stated balances related to fixed asset as at 31-3-2023 which are: Gross Block of Fixed Assets amounting to ₹242.63 crore, Accumulated Depreciation amounting to ₹50.16 crore, Net Block of Assets amounting to ₹192.47 crore and depreciation for the financial year 2022-23 is amounting to ₹4.87 crore. Including the depreciation of Kolkata building. The BOM had approved a new Fixed Assets Policy for the Institute in the year 2017-18. Accordingly, the depreciations have been charged to the assets.
9. Capital WIP of ₹4,00,58,778/- on account of C-9 Hostel was capitalized in the current year though the same was put to use in the year 2013 and therefore retrospective entire depreciation for 10 years was charged on such assets, during the year under consideration. Further, entire depreciation on Director's residence was charged on retrospective basis for 4 years, on such assets, during the year under consideration.

10. Kolkata Campus has transferred ₹2,88,85,268/- in deferred grant Capital income in accordance with the depreciation.
11. Balance of Fees Clearing Account amounting ₹1,34,73,824.43 were recognized as income as no proper student wise details is available on record for the said receipts.
12. Department of Commerce (DoC) had sanctioned ₹11.47 crore for renovation of NAFED Building to accommodate CRIT Centers under Grant-in-Aid during the year 2021-2022 and spent out of the said fund amounting ₹7.43 crore and the balance of ₹4.03 crore has been returned to DoC. The expenditure of ₹7.43 crore which was wrongly recognized as Capital Expenditure during 2021-2022, now transferred to income and expenditure account through rectification adjustment.
13. DoC has sanctioned ₹229.81 crore for construction of Kakinada Campus. During the year an amount ₹11.49 crore as CAPEX was disbursed to IIFT in addition ₹9.15 crore was also disbursed for revenue grant/OPEX.
14. DoC has sanctioned ₹345.87 crore as revised estimate for construction of Maidangarhi Campus and the work has been awarded to NBCC Limited as per the clause 4.5 of MOU signed between IIFT & NBCC Ltd., 10% of project cost has been remitted to NBCC as advance for ₹30 crore. The DDA has allotted additional land measuring 0.8 hectare. The land cost amounting to ₹14.36 crore has been deposited with DDA on 01.06.2022, the possession of land has been handed over by DDA to IIFT in November 2022.
15. Physical verification of Fixed Asset Register and Stock Register was not conducted since 2019 for Kolkata Campus and for Delhi Campus an internal physical verification report is available on record.
16. Tuition Fees were recognized on cash basis by Delhi Institute while the same was recognized on accrual basis by Kolkata Campus
17. Depreciation of ₹1.45 crore during the year for own assets is given at Schedule-4 (Delhi) to Balance Sheet which includes depreciation of ₹0.25 crore charged on assets of CRIT which has been accounted for in the income and expenditure account.
18. An adjustment of ₹36,48,336/- was made in the financial statement [Schedule 4 item no. 2 (c) in order to make the books in agreement with the financial statement.
19. There are certain balances from parties under Current Assets, Loans and Advances and Current Liabilities are subject to confirmation and subsequent reconciliation, if any. The main Balances are as under:
20. Certain debit balances of receivables amounting ₹34.43 crore (Including Advance of ₹28.94 crore to NBCC for construction of Maidangarhi Campus) for Delhi and for Kolkata ₹67,79,421/- (Some of which are pertaining to previous years, even before 2010-11), advances to staff amounting ₹11,58,851/- for Delhi and for Kolkata ₹1,99,454/-.
21. Contributory Provident Fund Account is being maintained by the Institute, is kept outside the scope of accompanying financial statement. Accordingly, bank transactions and investments created out of

the said Contributory Provident Fund Account is not reflecting in the accompanying financial statement.

22. There is outstanding TDS demand of ₹46,98,130/- pertaining to various financial years commencing from 2007-08 to 2022-23 which is under consideration by the Campus

Nature of Case	Assessment Year	Order issued	Date of Order	Amount of Demand (₹)
Appeal	2013-14	Order u/s 143(3) of IT Act 1961	28.03.2016	5,67,040
Appeal	2014-15	Order u/s 143(3) of IT Act 1961	30.11.2016	8,77,960
Appeal	2016-17	Order u/s 143(3) of IT Act 1961	27.12.2018	2,39,313
Appeal	2017-18	Order u/s 143(3) of IT Act 1961	25.12.2019	14,72,680
Appeal	2016-17	Order u/s 148(a) of IT Act 1961	29/07/2022	3,53,57,972
Order	2012-13	Order u/s 143(3) of IT Act 1961	13.01.2021	1,07,850

24. There is no balance confirmation from its Debtors/Creditors/Receivables/Payables Accounts during the year 2022-23.
25. In the opinion of the Institute, the provision for all known liabilities including depreciation has been made and is adequate.
26. In the opinion of the Institute, no diversion of the fund was incurred during the current financial year and expenditure was incurred out of the fund for which it was intended to.
27. The Balance Sheet, Receipts & Payments Account and Income & Expenditure Account have been drawn in accordance with the Common Format of Accounts prescribed vide OM No.G020008/2/2002-B&A dated 21st February 2002 of Govt. of India, Ministry of Commerce and Industry, Department of Commerce.
28. The Financials results include Income & Expenditure of Kolkata Centre of the Institute for 2022-23 as below:

(₹ in crore)

S. No.	Particulars	2022 -23	2021-22
1.	Income	48.16	44.00
2.	Expenditure (before Depreciation)	23.83	20.99
3.	Depreciation (proportionate)	3.41	3.56
4.	Total Expenditure	27.24	24.55
5.	Surplus	20.92	19.45

29. The Financials results include Income & Expenditure of Kakinada Centre of the Institute for 2022-23 as below

(₹ in crore)

S. No.	Particulars	2022-23
1.	Income	11.69
2.	Expenditure (before Depreciation)	7.33
3.	Depreciation(proportionate)	0.01
4.	Total Expenditure	7.34
5.	Surplus	4.34

30. To meet pension obligation, a ten years annuitized valuation has been done amounting to ₹6,35,93,226/- in the FY 2021. In addition to the pension purpose created in created during 2009-10. Accordingly, Investment of Corpus Fund has been earmarked for this Fund. Pension payment of ₹1,06,31,182/- has been released during the year 2022-23.
31. Management has not claimed any input tax credit during the Financial Year.
32. The Nomenclature of “Corpus Fund” has been changed to “General Fund” from the FY 2018-19 in accordance with applicable laws.
33. Previous year's figures have been regrouped or rearranged wherever necessary.
34. The figures given in the Receipts & Payments Account, Income & Expenditure Account and Balance Sheet are rounded off to the nearest rupee.
35. Clauses 1 to 34 form an integral part of accounts and have been duly authenticated.

As per our report of even date attached
For **Roy Ghosh & Associates**
Chartered Accountants
Firm Registration No. : 320094E

For and on behalf of **Indian Institute of Foreign Trade**

sd/-
CA Subrata Roy
Partner
Membership No. 053959
UDIN: 23053959BGXFMY8033

sd/-	sd/-	sd/-
Sh. PITAMBAR BEHERA <i>Dy. Finance Officer</i>	Dr. P.K. GUPTA <i>Registrar</i>	Dr. (Mrs.) SATINDER BHATIA <i>Vice-Chancellor</i>

Place: Kolkata
Date: Friday, 20 October 2023

IIFT Faculty

(As on date of publication)

Name	Qualification	Specialization
Vice Chancellor		
Bhatia, Dr. (Mrs.) Satinder (Additional Charge)	Ph.D. (Financial Management), M.Com., M.Phil. (Organization Behaviour), PMP (Project Management Professional)	Managerial Accounting, Financial Management, Financial Markets, and Trade Finance.
Distinguished Professor		
Marjit, Dr. Sugata	M.A. (Economics), University of Rochester Ph.D. (Eco), University of Rochester	International Economics.
ECGC Chair Professor		
Prof. Vijay P. Ojha	Ph.D., M.A. (Operational Research) B.A. (Honours) Economics	Applied Microeconomics, Macroeconomics (intermediate and advanced), CGE modeling, Applied Econometrics, Indian Economic Development (since Independence), and Economics of Climate Change.
Dean		
Bhatia, Dr. (Mrs.) Satinder	Ph.D. (Financial Management), M.Com., M.Phil. (Organization Behaviour), PMP (Project Management Professional)	Managerial Accounting, Financial Management, Financial Markets, and Trade Finance.
HEAD OF DIVISIONS/CENTRES		
Banerjee, Dr. Saikat	Ph.D., “Global Business Management Programme” (Thunderbird School of Global Management Arizona, US), M.B.A. (Gold Medalist), P.G.D.P.R., P.G.D.M.&S.M.	Brand Management, Consumer Behaviour, and Marketing Communication.
Bhattacharyya, Dr. Ranajoy	Ph.D. (Economics), M.Phil. (Economics), M.Sc. (Economics)	International Economics and Environment Economics.
Chatnani, Dr. Niti Nandini	Ph.D., M.B.A., B.Sc.	Finance: Financial Management, Security Analysis and Portfolio Management, Commodity Trading and Price Risk Management, and Supply Chain Finance.

Das, Dr. Prabir Kumar	Ph.D., M.Sc. (Agri Statistics)	Business Statistics, Business Research Methods, Advanced Research Methods & Projects, Marketing Research, Operations Research, Advanced Analytics, Financial Risk Management, Advanced Course on International Marketing & Strategy, Applied Marketing Research, Advanced Forecasting Techniques for Business Applications, Multivariate Data Analysis and Forecasting Techniques, Statistics and Research Methodology, and Big Data Analytics.
Dutta, Dr. Gautam Kumar	Ph.D. (IIT), M.B.A. GCPCL (Harvard), B.E. (Mechanical)	Marketing & Entrepreneurship.
Kapil, Dr. Sheeba	Ph.D., M.B.A. (Finance), UGC-NET, International Finance from Harvard Law School	Financial Management, Mergers & Acquisitions, Business Valuation, Investment Analysis and Appraisal.
Lakhanpal, Dr. Pooja	Ph.D. (Organization Behaviour) (IIT, Mumbai), Post Doctoral (Germany), M.A. (Psychology)	Psychology for Managers, Organizational Behaviour, Human Resource Management, Cross-Cultural Management, and Corporate Social Responsibility.
Mehtani, Dr. Rohit	Ph.D. International Studies / International Trade Diplomacy (A TWS/AIS/JMI), Masters in Global Political Economy (Hull, England/British Chevening Scholar), MBA International Business and Legal Studies (Deakin University, Australia), M.S. Management Consultancy (BITS Pilani), MBA Industrial Management (NPC), MPA International Administration (PU), PGP International Trade (IIFT Delhi) PGP International Business (IIM Calcutta) B.S. (Hindu College, Delhi University)	International Business Strategy, Global Political Economy, Global Business Environment, International Business Negotiations, International Business Law, and International Trade Operations

Mukherjee, Dr. Jaydeep	Ph.D., M.A. (Economics, Gold Medalist), B.A. (Economics, Gold Medalist)	Macroeconomic Theory and Policy, Econometric Applications with a special focus on Time-series Econometrics, Game Theory and its Applications, and International Finance.
Pandey, Dr. Asheesh	Ph.D.(Finance) P.G. Diploma in Management M.Com., B.Com.	Security Analysis and Portfolio Management, and Corporation Financial Valuations.
Rangarajan, Dr. K.	Ph.D., M.Com., A.M.T. A.A.M.A. (Aus)	Strategic management and Business Planning, Organizational Restructuring, Cluster Development and Strategies, Management of TPOs and State Enterprises and allied areas.
Rastogi, Dr. Sanjay	Ph.D. Post Doctoral (Germany), M.Sc. (Stat.)	Business Statistics, Quantitative Techniques, Business Research, Marketing Research, Econometric Modeling and Forecasting.
Sahu, Dr. Basanta K.	Ph.D., Economics, M. Phil, Economics, M.A., Economics, B.A (Hons.), Economics	Development Economics, Indian Economy & Public Policy, Macroeconomics, Agriculture & Household Economics, Microfinance.
Seal, Dr. Jayanta Kumar	Ph.D., CMA, M.Phil.	Corporate Finance, Derivatives and Risk Management, International Finance, Security Analysis and Portfolio Management, Financial and Management Accounting.
Sharma, Dr. R.P.	Ph.D., M.B.A., M.A. (Geography)	Marketing Management, Marketing of Services, and Sales Management.
Singla, Dr. Ashim Raj	M.C.A., Ph.D.	Information Systems, Database Management Systems, E-Commerce, ERP Systems, System Analysis and Design, Data Modeling using MS Excel, and Business Intelligence.
Sinha, Dr. Deepankar	Ph.D. (Industrial & Systems Engineering) IIT, Kharagpur M.B.A. (Finance), IGNOU M.Sc. (Physics-Electronics), NIT, Rourkela Diploma in Computer Sciences, ACL Diploma in Operations Research (ORSI)	International Logistics and Operations Management, MIS, BPR and Lean Implementation in Ports and Shipping, International Contract Management, Road Logistics Regulatory Matters, and Railway Logistics.

Vadlamudy, Dr. Raveendra Saradhi	Ph.D. (IIM – Ahmedabad)- M.Com.	International Trade and Finance, Financial Management, International Financial Management, Management Accounting, Spreadsheet Modeling, Security Analysis and Portfolio Management.
Wali, Dr. O.P.	Ph.D. (Jamia Millia Islamia University), Master in Rural Management (IRMA), Certified Software Quality Professional Certificate Programme in Chinese Language, Certified in ITIL Foundation from CSEB (UK), MGG (Germany)	Marketing, Information System & Project Management, Research Methods, and Decision Modeling.
PROFESSORS		
Chakraborty, Dr. Debashis	Ph.D., M.Phil. (Economics), M.A. (Economics)	International Trade, World Trade Organization and Indian Agriculture, Environmental Sustainability.
Chaudhuri, Dr. Bibek Ray	Ph.D. (Economics), M.Phil. (Economics), M.A. (Economics), NET-JRF	Macroeconomics, Productivity Analysis, Applied Econometrics, Survey (Export Potential, Competitiveness, etc.), Service Trade, Microfinance.
Datta, Dr. Radhika Prosad	Ph.D. (University of Texas at Arlington), M.S. (Colorado State University), M.Sc. (IIT), B.Stat. (ISI)	Management Information Systems, Data Mining (including Privacy-Preserving Data Mining), Fractals and Scaling in Complex Systems.
Joshi, Dr. Rakesh Mohan (On deputation)	Ph.D., M.B.A., E.M.I.T. (Gold Medalist) IIFT	International Marketing, International Business, International Business Strategy, International Entrepreneurship.
Katti, Dr. (Mrs.) Vijaya (Re-employed)	Ph.D., M.A. (Economics), Post Doctoral Research	India's Trade with SAARC, Indo-Nepal Economic Relations, WTO, RTAs & Related Issues, Global Business Environment, India in World Economy and Trade Policy related Issues.
Malla, Dr. Sweta Srivastava	Ph.D., M.A.	Organizational Behaviour, Behavioral Science, Business Ethics, Organizational Justice, Positive Psychology, CSR, Corporate Governance, Sustainable Business.
Nag, Dr. Biswajit	Ph.D. (Economics), M.A. (Economics), P.G. Diploma in Financial Management	Industrial Economics, Applied Econometrics, International Trade & Finance.

Raju, Dr. (Mrs.) D. Sunitha	Ph.D., M.A.	Agriculture Trade Issues, Economic Environment & Policy, Industry Sector Analysis, Regional Trade Agreements.
Seth, Dr. Nitin (On deputation)	Ph.D. (IIT Delhi), Post Doctoral (Germany), M.Tech (Production IIT Delhi), M.E. (Industrial Engg. & Management), B.E. (Mechanical)	Operations Management, Service Operations, Supply Chain Management, Total Quality Management, and Project Management.
Shanker, Dr. Ravi (Re-employed)	M.Sc., M.B.A., Ph.D.	Marketing of Services, Marketing Management and Strategy, Distribution Management, Managerial Communication.
Singh, Dr. Ram	Ph.D., M.B.A. UGC-NET MGG (Germany) Master Certificate in SCM & Logistics (MSU-USA)	International Trade Operations and Logistics.
Tripathi, Dr. Saswati	Ph.D. (Maths), NET Qualified CSIR Fellow Certified SCOR-P Professional conferred by APICS, USA (International Certification from APICS for Supply Chain Professionals) M.Sc. (App. Maths) M.Phil. (App. Maths)	Supply Chain Management, Operations Management, Operations Research, Business Statistics, Business Research Methods (BRM), Graph Theory, Numerical Methods, Linear and Non-Linear Differential Equations.
Venkatesan, Dr. M.	Ph.D. (Social Psychology), M.Phil. (Social Psychology), M.A. (Psychology)	Organizational Behaviour, Behavioral Sciences, Psychometric Testing, Human Resource Management, Competency Mapping, Quantitative Research Methods, Change Management, Global Leadership, Entrepreneurship, Employee Counseling, Employee Engagement.
ASSOCIATE PROFESSORS		
Ghosh, Dr. Triptendu Prakash	Ph.D., M.Phil., M.A. (Economics)	Financial Management, Infrastructure Financing, Excel Spreadsheet Modeling in Finance, Performance and Corporate Governance of Family Firms, Financial Markets and Institutions, Fixed Income Securities, Security Analysis and Portfolio Management.
Gupta, Dr. Himani	Ph.D. (IIT Roorkee), M.Phil. (Statistics), M.Sc. (Statistics), FDP (IIM-A)	Statistics, Estimation Theory, Operations Research, Business Research Methods, Climate Change and Environment Sustainability Issues.
Kar, Dr. Sujata	B.Sc (Hons.) MA (Economics) Ph.D.	Macroeconomics, Monetary Economics, Financial Economics, Behavioural Economics
Symss, Dr. Jacqueline	Ph.D., M.Com., UGC-JRF	Financial and Managerial Accounting, Investment Banking, Management of Financial Services.

ASSISTANT PROFESSORS		
Arora, Dr. Anchal	Ph.D. (Economics) NET (UGC), M. Phil (Economics) M.A (Economics) B.A ((Economics)	Economics.
Azaz, Dr. Taufeeq	Ph.D. NET (UGC), M. Phil. (Economics), M.A. (Economics), B.A. (Economics)	Economics.
Bhat, Dr. Javed Ahmad	Ph.D. Economics - University of Hyderabad (UoH)	Macroeconomics; International Economics; Money and Banking.
Biswas, Dr. Anirban	Ph.D. NET (UGC), M. Phil. (Economics), M.A. (Economics), B.A. (Economics)	Economics.
Chand, Dr. Arya K. Srustidhar	Ph.D. (Economics), M.A. (Economics), B.Sc. (Physic)	Economic Theory, Financial Economics Industrial Organization, Econometrics and Macroeconomics.
Chawla, Dr. Ginni	Ph.D., M.B.A. (Human Resource Management), UGC-NET & JRF	Human Resource Management and International Human Resource Management
Dash, Dr. Saurav	Ph. D., M. Tech, MCA, B.Sc(Honours) in Statistics, UGC NET-Management	Data Analysis for Managers, Applied Operation Research, Business Analytics and Intelligence, Statistical Applications, and Operations Analytics Basic Econometrical Statistics for Managers, Business Analytics, and Operations Research.
Dey, Dr. Oindrila	Ph.D., M.A. (Economics), B.Sc. (Economics), NET (UGC)	Applied Microeconomic Theory, Game theory, Industrial Organization, Labour Economics, Experimental Economics, Transport Economics.
Ghosh, Dr. Papiya	Ph.D., NET M.A. (Economics)	Economics of Networks, Law and Economics, Social Choice Theory, Applied Microeconomics.
Goswami, Dr. Anju	Ph.D. (Finance Economics), UGC Net (Management) MBA (Finance) BBA	Basic and Advanced Econometrics, Research Methodology, Efficiency Productivity Analysis.
Grover, Dr. Charu	Ph.D., NET (UGC), M. Phil. (Economics), M.A. (Economics), B.A (Economics)	Environmental Economics, Trade, Econometrics, Micro Economics.
Gupta, Dr. Ashish	Ph.D., M.B.A. (Marketing), UGC-NET	Marketing Management, Consumer Behaviour, Advertising and Brand Management, Digital and Social Media Marketing.

Huria, Ms. Sugandha (on Contract)	M. Phil (International Economics) M.A (Economics) B.A (Hons.) Economics	International Economics, Foreign Direct Investment.
Jain, Ms. Neha (on Contract)	Ph.D. M. Phil. (Economics) M.A (Economics)	Econometrics, Development Studies.
Jaiswal, Dr. Priyanka	Ph.D., MBA (Human Resource Management & Organizational Behaviour), B.Sc.	Human Resource Management & Organizational Behaviour.
Kanupriya, Dr. (on Contract)	Ph.D. (Economics), M.A. (Economics), B.A. (Hons.) (Economics)	Economics.
Maheshwari, Dr. Prateek	Ph.D., M.B.A. (Marketing) UGC-NET Graduated in Mechanical Engineering Certificate Programme in Faculty Development (CPFD), Aston University Birmingham, UK	International Marketing Management, Advertising and Promotion Management, Rural Marketing, Fundamentals of Management.
Mishra, Dr. Oly	Ph.D., UGC NET (Management), M.B.A(IB), BBA	Researcher and Academician in the field of Marketing Management, Areas of research interest include - <i>Digital marketing, Social Entrepreneurship, Frugal Innovation, Consumer behaviour</i> Teaching interest areas: Consumer Behaviour, Marketing Management, Entrepreneurship.
Mishra, Dr. Sovanjeet	B. Pharma, PGDM, Ph.D.	<i>Teaching:</i> Human resource management (HRM), Performance Management, Industrial Relations and Labour Laws, Introductory Psychology, Cross-cultural Management, Organisational studies, Strategic HRM, Domestic HRM and International HRM - talent mobility <i>Research:</i> Strategic human resource, Organisational behaviour, Employer branding, Employer brand management, Sustainable human resource, Future of work, Talent management, Statistical learning - Multivariate analysis, Factor Analysis, Software knowledge: SPSS/AMOS.
Mukherjee, Dr. Tuheena	Ph.D., NET (UGC), Psychology, M.A. (Psychology)	Organizational Behaviour/ Human Resource Management.

Negi, Dr. Raghuveer (on Contract)	Ph.D. (International Business), M.Com (Int'l Business), BBA (Management), Diploma in Export Management	Trade and Logistics.
Rafi OPC, Dr. Muhammed	Ph.D. (Economics), M. Phil. (Economics), M.A. Applied Economics, B.A. (Economics)	Economics.
Rai, Dr. Siddharth Shankar	BBA, M.B.A., Ph.D.	Supply Chain Management, Logistics and Distribution Management, Operations Management, Sustainability, Supply Chain Responsiveness, Humanitarian Logistics.
Rana, Dr. Arunima	Ph.D. (BITS Pilani), M.B.A. (Marketing), UGC-NET	Marketing Management, Brand Management, Modelling Consumer Behaviour, Digital Marketing.
Sharma, Dr. Naman	Ph.D. (Management), M.B.A., UGC-NET	General Management, Organizational Behaviour Human Resource Management.
Siddiqui, Dr. Areej Aftab	Ph.D., MIB, NET/JRF to UGC-NET Certificate in Strategic Sourcing	Trade Operations and Global Sourcing.
Singh, Dr. Parul	Ph.D., M.B.A. (HR, Marketing), NET & JRF (UGC), B.Tech. (Computer Sc.)	Information Technology and Marketing.
Tak, Dr. Preeti	Ph.D., M.B.A. (Marketing) UGC-NET	Marketing Management, Marketing of Services, Consumer Behaviour, Sales and Distribution Management.
Tuteja, Dr. Divya	Ph.D. (Economics), UGC NET, M.A. (Economics), B.A. (H) Economics	Macroeconomics, Financial Markets, Monetary Theory, Econometrics and Forecasting, Development Economics.
Verma, Dr. J.K.	Ph.D., M.Tech., B.Tech.	Research Interests: Cloud Computing, Internet of Things, Blockchains, Augmented Reality and Virtual Reality, Machine Learning, Artificial Intelligence, Skill Sets: Hadoop, R, Python, Advance Excel, SQL, ERP Systems
Verma, Dr. Sonu	Ph.D., M.B.A. (Marketing, Gold Medalist), NET (UGC) in Management, B.E. (Electronics)	Business Statistics, Business Research Methods, Marketing Research, Operations Management, Research Methodology, Supply Chain Management.
Wadhwa, Dr. Kavita	Ph.D. (Finance), Ph.D. (Accounting), Visiting Scholar Programme (VSP), Whitman School of Management, Syracuse University, NYM.Phil. (Finance and Accounting), M.Com. (Finance and Accounting)	Financial Accounting, Management Accounting, Financial Statement Analysis, Financial Management, Portfolio Management and Mutual Funds, Financial Modeling using MS-Excel.

Yadav, Dr. Miklesh Prasad	Ph.D. (Finance), UGCNET(Management), M.B.A. (Finance)	<i>Research Interest:</i> Volatility prediction, Spillover volatility, Corporate Finance, Corporate Social Responsibility <i>Teaching Interest:</i> Corporate Finance, Security analysis and Valuation, Portfolio Management, Financial Derivative, Financial Econometrics.
Centre for WTO Studies		
PROFESSOR & HEAD		
Banerjee, Dr. Pritam	Ph.D., M.A. (Economics)	World Economy, Logistics Sector.
PROFESSORS		
Kallummal, Dr. Murali	M.A. (Industrial Eco.), M.Phil. (Industrial Eco.), Ph.D. (Economics)	Trade and Environment, Investment and Trade, WTO Negotiations on Non-Agricultural Market Access (NAMA) Issues, SPS and TBT Measures (Non-Tariff Measures), Role of Standards in International Trade, Web Portal on SPS & TBT, Free Trade Agreements (FTA).
ASSOCIATE PROFESSORS		
Gupta, Dr. Pralok	Ph.D., M.B.E., UGC - NET	Economics of Services Trade, WTO & Related Issues, International Migration, Trade and Investment Linkages, E-Commerce.
Sharma, Dr. Sachin Kumar	Ph.D. (Economics)	Trade and Development, Agriculture and WTO.
ASSOCIATE PROFESSOR/CONSULTANTS AT THE LEVEL OF ASSISTANT PROFESSOR		
Singh, Ms. Shailja	LL.M., LL.B. (Hons.), B.A.	WTO Disputes, other legal aspects relating to WTO, Investment & E-Commerce.
ASSISTANT PROFESSOR/CONSULTANTS AT THE LEVEL OF ASSISTANT PROFESSOR		
Banerjee, Dr. Somdutta	Ph.D., M.Phil., M.Sc.	Economics.
Kumar, Dr. Animesh	Ph.D., M.Sc.	Economics.
Centre for Trade & Investment Law		
PROFESSOR & HEAD		
Nedumpara, Dr. James J.	Ph.D. (NLS, B'lore), LL.M (Cambridge), LL.M (NYU), LL.M (NUS), LL.B (MGU)	Public International Law, Investment Law, Trade Remedies, SPS/TBT, WTO Disputes.
ASSISTANT PROFESSOR/CONSULTANTS AT THE LEVEL OF ASSISTANT PROFESSOR		
Bhattacharya, Ms. Aparna	B.A. LLB (Hons.) from Guru Gobind Singh Indraprastha University, LL.M. in International Trade and Investment law from O.P. Jindal Global University.	International Trade and Investment Law.

Pradeep, Ms. Shiny	LL.M., B.A.LL.B (Hons.)	International Law and the Interface of Environmental Law and Trade.
Ray, Ms. Ronjini	BBALL.B.- Symbiosis Law School, Pune, LLM- in international Lawthe Graduate Institute of International and Development Studies (IHEID), Geneva	International Economic Law.
Shekhar, Mr. Satwik	LL.M., LL.B	WTO Law, Trade Regulation and International Investment Law.
Tewari, Ms. Sunanda	B.A. LLB (Hons.) from Amity University, Uttar Pradesh. LLM- University of Edinburgh, United Kingdom	International Economic Law.

IIFT Administration

(As on date of publication)

Designation	Name	Contact No.
Registrar	Dr. P.K. Gupta	011-39147210/26531565
Deputy Registrar (P&GA)	Sh. Gaurav Gulati	011-39147306/39147216
Deputy Registrar (Estb.)	Shri Amit Kumar Chainpuria	011-39147200
Deputy Finance Officer	Sh. Pitambar Behera	011-39147317
Assistant Finance Officer	Ms. Deepa P.G.	011-39147247
Sr. Administrative Officer	Sh. P. Sakthivel (on contract)	011-39147318
Officer on Special Duty	Dr. T. Baburao Naidu, IAS (Retd.)	0884-2944655
Assistant Registrars	Sh. Bhuwan Chandra (on deputation)	
	Ms. Meenakshi Saxena	011-39147319
	Ms. Nalini Meshram	011-39147249
	Sh. S. Mahesh Kumar	0884-2944655
	Sh. Parth Shah (on deputation)	
Section Officers	Sh. Anil Kumar Meena	011-39147213
	Sh. Dwaipayan Ash	033-24195700
	Sh. Gaurav Gupta (on deputation)	
	Ms. Hoijahat Baite	011-39147322
	Sh. Jitender Saxena	011-39147221
	Sh. Karun Duggal	011-39147322
	Ms. Kavita Sharma	011-39147321
	Ms. Lalita Gupta	011-39147226
	Ms. Mohini Madan	011-39147223
	Sh. Rahul Kapoor	011-39147315
	Sh. Rakesh Kumar Ojha (on deputation)	
	Ms. Sumita Marwah	011-39147221
	Ms. Jaya Fulwani	
Hindi Officer	-	011-39147248
Accounts Officers	Sh. Shahid Anwar	033-24195700
	Sh. M. V adivelu	0884-2944655

IIFT Support Services

(As on date of publication)

Designation	Name	Contact No.
Head Corporate Relations and Placement	Prof. Rohit Mehtani	011-39147308
Systems Manager	Sh. Bimal Kumar Panda	011-39147222
Asstt. Systems Manager	Sh. S. Balasubramanian	011-39147222
Computer Programmer	Ms. Neha Vinayak	011-39147222
Assistant Librarian	Ms. Nirmala	011-39147383

Guest Faculty

Name	Designation	Organization
Dr. Amardeep Singh	Finance Lead	Lex Bolster Global LLP
Mr. Aniket Khare	VP – Business Development	Merkle-Sokrati
Dr. Anshu Mehta	Guest Faculty	Faculty of Management Studies(FMS), DU
Dr. Anubha Walia	Director	Prism World Pvt. Ltd.
Dr. Asif Zameer	Faculty	FORE School of Management
Dr. Ayushi Sharma	Assistant Professor	FORE School of Management
Dr. D.C. Singhal	Retired faculty	-
Dr. Dhiraj Kumar	Assistant professor (contractual)	Jesus and Mary College, University of Delhi
Dr. Dhruv Bajaj	Co-founder	Tassets (Fintech)
Dr. Gaurav Kumar	Assistant Professor	Dr. B.R.Ambedkar National Institute of Technology, Jalandhar, Punjab
Dr. Jitender Kumar		CFAAltacure AI
Dr. Kanika Ahuja	Professor	Department of Psychology, Lady Shri Ram College for Women, University of Delhi
Dr. Madhumita Kothari	Advocate	Supreme Court
Dr. Mohan Krishnan	Advisor	ML Infomap Ltd.
Dr. Naveen Coomar	Visiting faculty	Founder and Managing Partner, Naveen & Naveen
Dr. Neeta Tripathi	NA	Visiting faculty
Dr. R.K. Mitra	Principal Advisor	Centre for Digital Economy Policy Research
Dr. Rajesh Sikka	Founder & Director	Archraj Technologies and Consulting Services
Dr. Rik Paul	Faculty	BML Munjal University
Dr. S.K. Jain	Professor	DMS, IIT Delhi
Dr. Sarabjit Butalia	Training Consultant	VSHIPS (UK)
Dr. Satish Dubey	Independent Consultant	Independent Consultant
Dr. Shashank Shekhar	CEO and Founder	Brainpan Digital Pvt. Ltd.
Dr. Sheetal Jain	Founder & CEO	Luxe Analytics
Dr. Shiladitya Das Gupta	Corporate Trainer & Visiting Faculty	NTPC-PMI, NPC, Multi-Soft Corp. – NOIDA and Princeton Academy Mumbai
Dr. Shivani Bali	Faculty	Jaipuria Institute of Management, Noida
Dr. Tamanna Chaturvedi	Visiting Faculty	Visiting Faculty
Dr. Vidya Mahesh Iyer	Professor & Director	SOIL School of Business Design
Prof. Waris Imam	Principal	Al Kabir Polytechnic, Jharkhand University of Technology

List of Permanent Members

(As on date of publication)

Sl. No.	Company Name
1	A Sirkar & Co. (Jewellers) Pvt. Ltd. Kolkata
2	Agri. & Processed Food Products Export Development Authority New Delhi
3	All India Handicrafts Board New Delhi
4	Allahabad Bank Kolkata
5	Allana Cold Storage Pvt. Ltd. Mumbai
6	Amaravathi Textiles Karur
7	Amrutnjan Limited Chennai
8	Anglo French Drug Co. (Eastern) Ltd. Bengaluru
9	Arvind Distillery & Chemicals Ltd. Chennai
10.	Andhra Bank Hyderabad
11.	AIMIL Ltd. New Delhi
12.	Alleppey Company Ltd. Alleppey
13.	Academy of Management Studies Dehradun
14.	Amira Foods (I) Ltd. New Delhi
15.	A VIS International Ltd. New Delhi
16.	Alankar Global Pvt. Ltd. New Delhi
17.	Apparel Export Promotion Council New Delhi
18.	Adani Exports Ltd. Ahmedabad
19.	Ashok Leyland Ltd. Chennai
20.	B.T.X. Chemicals (P) Ltd. Mumbai
21.	Bank of India Mumbai
22.	Bank of Madura Limited Chennai
23.	Bharat Electronics Limited Bengaluru
24.	Bharat Heavy Electricals Ltd. New Delhi
25.	Bharat Heavy Plate & Vessels Ltd. Visakhapatnam
26.	Bharat Motors Chennai
27.	Britannia Industries Ltd. Bengaluru
28.	Brooke Bond India Ltd. Bengaluru
29.	Balaji Distilleries Ltd. Chennai
30.	Bird & Company Pvt. Ltd. Kolkata
31.	Bank of Baroda New Delhi
32.	Bombay Dyeing & Mfg. Company Ltd. Mumbai
33.	Bharat Aluminium Co. Ltd. New Delhi
34.	Cotton Textile Export Promotion Council Mumbai
35.	Cashew Export Promotion Council of India Cochin
36.	Ceat Tyres of India Ltd. Mumbai
37.	Chase Bright Steel Co. Ltd. Mumbai
38.	Chartered Institute of Transport in India New Delhi
39.	Chillies Export House Ltd. Virudhunagar
40.	Cimmco International New Delhi
41.	CMC Limited New Delhi
42.	CMS Institute of Foreign Trade Hyderabad
43.	CAPEXIL Kolkata

44.	Coffee Board Bengaluru
45.	Coir Board Kochi
46.	Commerce & Export Promotion Wing, Govt. of Andhra Pradesh, Hyderabad
47.	Council for Leather Export Chennai
48.	Camphor & Allied Products Ltd. New Delhi
49.	Carpet Export Promotion Council New Delhi
50.	Crescent Engineering College Chennai
51.	Directorate of Industries Govt. of Himachal Pradesh Shimla
52.	Directorate of Industries Govt. of Madhya Pradesh Bhopal
53.	Directorate of Industries Govt. of Maharashtra Mumbai
54.	Dr. Reddy's Laboratories Ltd. Hyderabad
55.	Directorate of Export Promotion & Marketing Govt. of Orissa, Bhubaneswar
56.	Directorate of Industries & Commerce Govt. of Karnataka, Bengaluru
57.	Dhanalakshmi Weaving Works, Cannanore (Kerala)
58.	D.C.M. Limited New Delhi
59.	Dun & Bradstreet Information Services India Ltd. Mumbai
60.	Eastern Silk Industries Ltd. Kolkata
61.	ECGC of India Limited Mumbai
62.	Electronics Corp. of India Ltd. Hyderabad

63.	Electronics Trade & Technology Development Corporation Ltd., New Delhi
64.	Engineers India Limited New Delhi
65.	Excel Industries Limited Mumbai
66.	Export-Import Bank of India New Delhi
67.	Engineering Export Promotion Council, New Delhi
68.	Ess Gee International New Delhi
69.	Eagle Flask Industries Pvt. Ltd. Mumbai
70.	Escorts Limited Faridabad
71.	Federal Bank Limited Alwaye
72.	Ferns Exports Mumbai
73.	Food Corp. of India New Delhi
74.	Federation of Indian Chambers of Commerce & Industry, New Delhi
75.	Fertilizers & Chemicals (Travancore) Limited, Cochin
76.	Ficom Organics Limited Mumbai
77.	Foam Mattings (India) Ltd. Alleppy
78.	G.S.T. Corporation New Delhi
79.	Geep Industrial Syndicate Ltd. New Delhi
80.	Greaves Cotton & Co. Ltd. Mumbai
81.	Grindwell Norton Limited Mumbai
82.	Groundnut Extractions Export Development Association Mumbai

83.	Gujarat Alkalies & Chemicals Ltd., Baroda
84.	Guru Nanak Mercantile Co. Jalandhar
85.	Gujarat International Trade Promotion Council Gandhi Nagar
86.	Geekay Exim (I) Ltd. Mumbai
87.	Gandhi Institute of Technology and Management (GITAM) Visakhapatnam
88.	G. Premjee Limited Bangkok
89.	Gitanjali Exports Corp. Ltd. Mumbai
90.	Gem & Jewellery EPC Mumbai
91.	Gitanjali Gems Ltd. Mumbai
92.	Haryana State Small Industries & Export Corporation Limited Chandigarh
93.	H.M.T. (International) Ltd. Bangalore
94.	Hero Cycles Pvt. Ltd. Ludhiana
95.	H.P. State Small Industries & Export Corporation Ltd. Shimla
96.	Hill Tiller & Company Bengaluru
97.	Heavy Engineering Corpn. Ltd. Ranchi
98.	Hindustan Organic Chemicals Ltd., Mumbai
99.	Hindustan Lever Limited Mumbai
100.	Hindustan Zinc Limited Udaipur
101.	Hyderabad Lamps Limited Secunderabad
102.	IRCON International Ltd. New Delhi

103.	Indian Renewable Energy Dev. Agency Ltd., New Delhi
104.	I.T.C. Limited Kolkata
105.	India Trade Promotion Organization, New Delhi
106.	India-CIS Chamber of Commerce & Industry New Delhi
107.	Indian Institute of Export and Import Management Mumbai
108.	Indian Bank Chennai
109.	Indian Cotton Mills' Federation, New Delhi
110.	Indian Overseas Bank Chennai
111.	Indian Railway Construction Co. Ltd., New Delhi
112.	Indian Rare Earths Limited Mumbai
113.	Industrial Dev. Bank of India Mumbai
114.	India Sugar and General Industry Export-Import Corporation Ltd., New Delhi
115.	Indian Institute of Export Management Bengaluru
116.	Imkemex India Limited Mumbai
117.	Jindal Strips Ltd. New Delhi
118.	Jammu & Kashmir Bank Ltd. Srinagar
119.	Jute Corporation of India Ltd. Kolkata
120.	Kirloskar Oil Engines Ltd. Pune
121.	Kerala State Export Trade Development Council Trivandrum
122.	Kissan Products Limited Bengaluru

123.	Kirloskar Pneumatic Co. Ltd. Pune
124.	Kerala State Industrial Development Corpn. Trivandrum
125.	Kerala State Civil Supplies Corporation Ltd., Kochi
126.	Karnataka State Industrial Investment & Development Corpn. Ltd. Bengaluru
127.	Khushi Ram Behari Lal Ltd. Delhi
128.	Kudremukh Iron Ore Co. Ltd. Bengaluru
129.	Lakshmi Machine Works Ltd. Coimbatore
130.	Lotus International Mumbai
131.	L.G. Balakrishnan & Bros. Ltd. Coimbatore
132.	Liberty Footwear Company Karnal
133.	Maruti Udyog Limited New Delhi
134.	Mahindra & Mahindra Limited Mumbai
135.	Mazagon Dock Ltd. Mumbai
136.	Magnum International Trading Company Limited New Delhi
137.	Mysore Coffee Curing Works Ltd. Chikmagalur
138.	Marine Products Export Dev. Authority Kochi
139.	MSTC Ltd. Kolkata
140.	Metal Box Company of India Ltd. Chennai
141.	Maharashtra State Textile Corpn. Ltd. Mumbai
142.	MECON Ltd. New Delhi
143.	Mica Manufacturing Co. Pvt. Ltd. Kolkata

144.	MMTC Limited New Delhi
145.	MSSIDC Limited Mumbai
146.	Mohan Exports (India) Ltd. New Delhi
147.	Maharashtra State Agricultural Marketing Board Pune
148.	Maxwell Exim Ltd. Pondicherry
149.	MVR Industries Ltd. Pondicherry
150.	Metrochem Industries Ltd. Ahmedabad
151.	National Institute of Fashion Technology New Delhi
152.	Nagarjuna Signods Ltd. Hyderabad
153.	Narula Udyog (I) Pvt. Ltd. New Delhi
154.	National Institute of Agricultural Extension Management Hyderabad
155.	National Mineral Dev. Corpn. Ltd. Hyderabad
156.	National Building Construction Corporation Ltd. New Delhi
157.	National Textile Corpn. Ltd. Mumbai
158.	National Small Industries Corpn. Ltd. New Delhi
159.	National Agricultural Cooperative Marketing Federation of India Ltd. New Delhi
160.	New Central Jute Mills Co. Ltd. Kolkata
161.	Nav Bharat Corporation Mumbai
162.	National Bank for Agriculture & Rural Development Mumbai
163.	Ordnance Factory Board Kolkata

164	Overseas Construction Council of India New Delhi
165	Pan Foods Limited Panipat
166	Powerloom Development & EPC Mumbai
167	Paam Pharmaceuticals (Delhi) Ltd. Delhi
168	PSG Institute of Management Coimbatore
169	PCI Ltd. New Delhi
170	Polyolefins Industries Ltd. Mumbai
171	Parekh Brothers Mumbai
172	Punjab & Sind Bank New Delhi
173	Projects & Equipment Corpn. of India Ltd. New Delhi
174	Punjab National Bank New Delhi
175	Raanee Agency Salem
176	Rubber Board Kottayam
177	Rashtriya Ispat Nigam Ltd. Visakhapatnam
178	Reckitt & Colman of India Ltd. Kolkata
179	Rajasthan Small Industries Corpn. Ltd. Jaipur
180	Su-Raj Diamonds (I) Ltd. Mumbai
181	Satnam Overseas Limited New Delhi
182	Shah Pneumatics Mumbai
183	Sangli Bank Limited Sangli
184	Shreeji Chemicals Ahmedabad
185	Shapoorji Pallonji & Co. Pvt. Ltd. Mumbai

186.	STC of India Ltd. New Delhi
187.	Shriram Jute Mills Ltd. Kolkata
188.	Steel Authority of India Ltd. Kolkata
189.	SAIL International Ltd. New Delhi
190.	Sanghavi Exports Mumbai
191	Synthetic & Rayon Textiles Export Promotion Council Mumbai
192.	Spices Board Cochin
193.	Sports Goods Export Promotion Council New Delhi
194.	Seth GhasiramGopikishenBadruka Educational Society (Regd) Hyderabad
195.	T. Abdul Wahid & Company Chennai
196.	Tata Exports Limited Mumbai
197.	Tata Industries Pvt. Ltd. Mumbai
198.	TechnofabEngg. Ltd. New Delhi
199.	Texmaco Limited Kolkata
200.	Tea Board Kolkata
201.	Thermax Limited Pune
202.	Triveni Structurals Ltd. Allahabad
203.	TNT India Ltd. New Delhi
204.	U.B. Exports Bengaluru
205.	U.P. Cooperative Federation Ltd. Lucknow
206.	U.P. Export Corporation Ltd. New Delhi

207	Usha Intercontinental (India) New Delhi
208	V .D. Swami & Company Ltd. Chennai
209	V .S. Dempo & Co. Ltd. Panaji
210	Vardhman Spinning & General Mills Limited Ludhiana

211	Vasu Agarbathies Mysore
212	Victor Tools Pvt. Ltd. Jalandhar
213	VBC Educational Society Visakhapatnam
214	Voltas Limited Hyderabad Unit Hyderabad

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Artistic View of IIFT New Campus, Maidan Garhi, New Delhi



Artistic View of Kakinada Campus

INDIAN INSTITUTE OF FOREIGN TRADE

(Deemed to be University)

(Set up by Ministry of Commerce & Industry, Govt. of India)

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Kolkata Campus

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Kakinada Campus

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