



**भारतीय विदेश व्यापार संस्थान**  
**INDIAN INSTITUTE OF FOREIGN TRADE**  
(DEEMED TO BE UNIVERSITY)



# **ONLINE CERTIFICATE PROGRAMME ON INTERNATIONAL CONTRACT MANAGEMENT**

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**Live Online  
Weekend Programme  
Duration: 5 weeks / 1 month**

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Centre for Distance and Online Education (CDOE),  
Indian Institute of Foreign Trade (Deemed to be University)  
Department of Commerce, Govt. of India  
B-21 Qutub Institutional Area, New Delhi-16  
Tel: 011-39147200 –123/128 (PBX) E-mail: [cdoe@iift.edu](mailto:cdoe@iift.edu)

Website: [www.iift.edu](http://www.iift.edu)

## ***Introduction:***

Contracts are the lifeline and foundation of all commercial activities. With the increase in business activities the national markets have become inadequate resulting into global markets. The nature of contract is changing from national to transnational. Hitherto the Contracts were more custom based which varied from country to country but currently to provide more harmonization to contracts, the countries has adopted international treaties and convention. The objective of all these efforts is to provide clarity to the dealing parties relating to their rights and obligation. This course aims to understand the different types of contracts and need of contract management because of increase in international trade. The present course will also acquaint the students with International Conventions, treaties and practices for smooth functioning of trade and implementation of contracts.

## ***Course Objective:***

- To understand the importance of contracts in international trade.
- To understand different type of contract.
- To acquaint the students with conventions related to international contracting.
- To understand the dispute resolution mechanism in international contracting.

## ***Target Audience:***

Entry level, Middle Level and Senior Level Management, Working Professionals, Entrepreneurs.

## ***Pedagogy:***

Live Online-Interactive sessions, Assignments, Quiz & Assessment.

## ***Programme Modules:***

<b>Module -I</b>	<b>Contract Law</b>
<b>Module -II</b>	<b>Contract of Sales</b>
<b>Module-III</b>	<b>Contract of Carriage</b>
<b>Module-IV</b>	<b>Contract of Insurance</b>
<b>Module-V</b>	<b>Rules of Origin under FTAs</b>

## ***Programme Details:***

- **Date of Commencement:** 20th April 2024 (Saturday)
- **Last Date of Application:** 17th April 2024 (Wednesday)
- **Class Schedule:** Saturdays & Sundays
- **Session Duration :** 1.5 hrs
- **Session Timings:** 10 am - 11:30 am & 11:45 am - 1:15 pm
- **Mode of Delivery:** Online Sessions through MS Teams Platform
- **Programme Fee:** INR 23,600/- (Incl. 18% GST)
- **Duration:** 30 hrs / 5 weeks

## ***How to Apply:***

1. Participants are requested to fill the online form through the mentioned link.
2. Last date to apply & pay programme fee : **17th April 2024 (Wednesday)**
3. Please ensure that all details are filled including the E-mail address.
4. Incomplete applications will not be accepted.

**Programme Fee maybe paid using below mentioned NEFT details of the Institute by or before: 17th April 2024  
(Kindly share the fee payment receipt on following email id : [cdoe@iift.edu](mailto:cdoe@iift.edu) to get further updates).**

Beneficiary Details: Indian Institute of Foreign Trade (IIFT)

Beneficiary Account No.: 767635122

Bank Name: Indian Bank

Bank Address: Mehrauli Institutional Area, Katwaria Sarai, New Delhi-110016

IFSC Code: IDIB000M089

**INDIAN INSTITUTE OF FOREIGN TRADE DEEMED TO BE UNIVERSITY**

(Set up by Ministry of Commerce & Industry, Govt. of India)

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