



# PROSPECTUS 2026-28

**MBA (INTERNATIONAL BUSINESS)  
&  
MBA (BUSINESS ANALYTICS)**



# MESSAGE FROM THE VICE-CHANCELLOR

Indian Institute of Foreign Trade, set up by Government of India in 1963 under the aegis of Ministry of Commerce and Industry has evolved as a top ranking B-School with the prestigious AACSB Accreditation, A+ NAAC Grade and NIRF 17th rank. The institute was accorded Deemed to be University status in 2002.

The institute offers prestigious programmes like MBA (International Business) and MBA (Business Analytics), along with Executive MBAs (weekend and online), Post Graduate Diplomas in International Business and Global HR Management, and various diploma and certificate courses—demonstrating its strong focus on global trade and business education.

Today, IIFT operates across four vibrant campuses: Delhi, Kolkata, Kakinada (Andhra Pradesh), and GIFT City (Gujarat). Each campus embodies a shared vision of academic rigor, industry alignment, research orientation, and global outlook, while also offering unique strengths and local engagement. In the MBA 2026-28 programme, students will have opportunities across all four campuses to benefit from diverse faculty, cross-campus synergy, state-of-the-art infrastructure, and exposure to both Indian and global business ecosystems.

In the era of rapid transformation marked by technological disruptions, shifting trade regimes, geo-political uncertainties, management education should go beyond textbook theories. At IIFT, our academic philosophy is rooted in a holistic pedagogy that blends rigorous theoretical foundations with practical insights. Our updated curriculum is designed to nurture future-ready professionals by reinforcing managerial competencies in high-demand areas such as Business Analytics, global supply chains, Personality Development, and emerging skill sets aligned with global business trends.

Our distinguished faculty, known for their academic excellence and thought leadership, are actively engaged in cutting-edge research on contemporary issues. Their work is regularly published in top-tier international journals, contributing to the global discourse on trade, economics, and business strategy. Students benefit from this intellectual ecosystem through research collaborations, live projects, and exposure to real-world problem-solving.

Our strong industry interface and extensive alumni network—spread across leading global corporations, consulting firms, and policy institutions—serve as a powerful platform for mentorship, networking, and career advancement. This synergy between academia and industry ensures that our graduates are not only employable but also impactful contributors to their organizations.

Our MBA (IB) and MBA(BA) are premier programmes supported by career advancement services.

“At IIFT, we don’t just prepare you for a job—we prepare you for a global career. I invite you to embark on this transformative journey and become part of a legacy that shapes leaders for tomorrow.”



**Prof. Rakesh Mohan Joshi**  
**Vice Chancellor, IIFT**



# ABOUT US

The Indian Institute of Foreign Trade (IIFT) was established in 1963 as an autonomous body under the Ministry of Commerce & Industry to contribute in the skill building for the external trade sector of India. It has come a long way to successfully develop into a unique institution involved in imparting knowledge through research and training in international business and trade. The Institute was granted “Deemed to be University” status in 2002. The National Assessment and Accreditation Council (NAAC) has recognized IIFT as Grade ‘A+’ Institution in 2023. Over the years, IIFT has emerged as a national university with focus on International Business Management and Strategy, and such focus is reflected in all three major activities of the Institute: Research, Training and Education.

## OBJECTIVES



Impart professional education in modern management techniques relevant to international business.



Develop capacities among business executives for improved understanding of various trade and economic issues.



Enable the participants to appreciate the inter-relationship between the diverse and complex tasks of international business.



Conduct high quality research that addresses domestic as well as world trade and business issues.

**भारतीय विदेश व्यापार संस्थान**  
**INDIAN INSTITUTE OF FOREIGN TRADE**  
 (Deemed to be University)



## OUR VISION

To be an academic Centre of Excellence in international business research, training and education.

## OUR MISSION

To create and foster a learning environment that enables participants to be leaders in international business with sensitivity towards society.

# RANKING 2025



**Times School**



**bt MDRA**  
People Who Make The Difference



**FORTUNE**  
INDIA



**nirf** NATIONAL  
INSTITUTIONAL  
RANKING  
FRAMEWORK



**LinkedIn**

**भारतीय विदेश व्यापार संस्थान**  
INDIAN INSTITUTE OF FOREIGN TRADE  
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# ACCREDITATIONS

The Indian Institute of Foreign Trade earned the prestigious AACSB Accreditation in November 2021. With this the IIFT figures amongst the Top 5% Business Schools of the world to be accredited by the Association to Advance Collegiate Schools of Business (AACSB). AACSB accreditation quality assurance system is based on 9 rigorous standards that assess mission, strategy, student learning and engagement, academic and professional engagement, and innovation in leadership and teaching.



# PROGRAMMES

The Institute's portfolio of long-term programmes is diverse, catering to the requirements of aspiring international business executives and mid-career professionals alike.

## Courses Offered:-

- Ph.D. (Management) Programme at Delhi and Kolkata.
- Ph.D. (Economics) Programme at Delhi and Kolkata.
- Two-year MBA (International Business) at Delhi, Kolkata, Kakinada, and GIFT City.
- Two-year MBA (Business Analytics) at Delhi
- Two-year MBA (International Business) in Online mode at Delhi
- Two-year MA (Economics – Specialization in Trade and Finance) at Delhi and Kolkata.
- Two years & six months MBA (International Business) Weekend at Delhi and Kolkata.
- 5 years Integrated Programme in Management (BBA in Business Analytics & MBA in International Business) at Kakinada, Andhra Pradesh
- Post Graduate Diploma in International Business (weekend) at Delhi and Kolkata.
- Post Graduate Diploma in Human Resource Management (weekend) at Delhi
- Post Graduate Certificate Programme in Management (International Business) (weekend) at Delhi
- Certificate Programme in Export Import Management (weekend) at Delhi
- Certificate Programme in Export Import Management (online mode) at Delhi

# CAMPUSES

## DELHI CAMPUS

Located in Qutub Institutional Area, overlooking green ridge and historical Qutub Minar, the IIFT Campus is considered to be one of the finest in the country. The campus spread over 6.5 acres of land houses two academic blocks and two residential blocks for students and visiting faculty. One more residential facility for the students has been created a few steps away from the main campus. Be it the imposing structure of the “atrium”, the mystic beauty of the architectural design called “eye of the universe”, or the splendor of the campus in full bloom in winter, it never fails to impress the visitors.

The campus itself is a very picturesque with artistically designed buildings and well maintained lush gardens. The facilities available on the campus include, fully airconditioned



lecture halls with modern audiovisual aids, conference halls for round-table conferences, an auditorium of 450 seating capacity, two computer labs, indoor games, sports ground, besides excellent residential facilities for the students. The campus is fully wi-fi enabled.

Another campus of the Institutespread over 5.6 acres, located at Maidan Garhi, New Delhi is also under construction and will be operationalized soon.

# KOLKATA CAMPUS

IIFT's Kolkata Campus is located at the picturesque East Kolkata off EM Bypass in a sprawling area of around 7 acres. The campus is developed as a green and fully integrated campus with independent blocks for academic, administration and student living areas with all modern amenities. The campus also houses three water bodies to maintain ecological diversity with enough greenery. There are centrally air-conditioned modern lecture halls, syndicate rooms, common area, auditorium, open air theatre, common courtyard in its academic and administration blocks on exemplary designs to create a great learning environment. The campus is fully Wi-Fi enabled.



# KAKINADA CAMPUS



A sprawling 25-acre land parcel has been earmarked for developing a world-class campus of the Indian Institute of Foreign Trade (IIFT) at Kakinada, a picturesque coastal city and an emerging smart city in Andhra Pradesh. The construction of the permanent campus is in progress and is expected to be ready soon, setting new benchmarks in academic and residential infrastructure.

At present, IIFT Kakinada operates from its well-equipped temporary campus at Jawaharlal Nehru Technological University (JNTU), Kakinada. The campus offers state-of-the-art infrastructural facilities, including seamless internet connectivity, a modern library, spacious playgrounds, a multi-purpose auditorium, a canteen, and medical services. Classrooms are fully air-conditioned and fitted with advanced audio-visual aids to ensure an immersive learning experience.

Blending the serenity of a coastal town with the vibrancy of a smart city, IIFT Kakinada provides students with an enriching academic environment that nurtures holistic growth, collaboration, and innovation.

# GIFT CITY CAMPUS



The Indian Institute of Foreign Trade (IIFT), a premier B-School under the Ministry of Commerce & Industry, Government of India, has extended its presence to GIFT City (Gujarat International Finance Tec-City), Gandhinagar. This marks a strategic milestone in IIFT's vision to expand its academic and research footprint in the western region of India.

Located in GIFT Tower-2, across the 16th and 17th floors, the IIFT GIFT City facility reflects the Institute's commitment to aligning with India's evolving trade, finance, and economic priorities. The GIFT City environment brings together world-class infrastructure, regulatory innovation, and a growing ecosystem of 700+ companies including banks, fintech firms, insurance companies, clearing corporations, shipping, logistics, IT and ITeS and global institutions.

IIFT's presence at GIFT City signifies a dynamic fusion of academic excellence with industry relevance, offering students and professionals direct exposure to India's evolving international trade and financial landscape.

MBA (IB) & MBA (BA) Programme 2026-2028



# FACILITIES

## HOSTEL

The MBA (International Business) is a fully residential programme and all the students are required to stay in the hostel. Allotment of room type (i.e. single/double or triple) is on the sole discretion of the Institute.



## LIBRARY



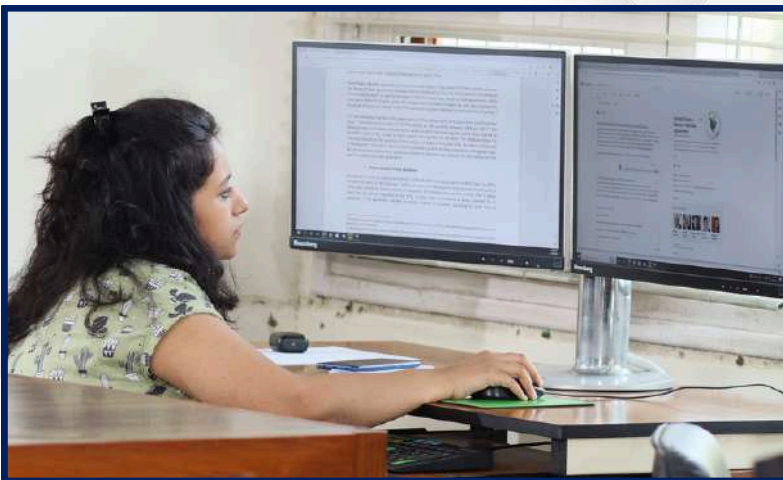
The Institute has a well-equipped Library with updated knowledge. It has a collection of latest books by eminent authors on Trade, Economy, Management and WTO related issues. It also has a collection of research

reports, company reports, CD-ROMs, video cassettes, International Trade Statistics and Databases. Apart from books on Management and Economics related areas, the Library has huge collection of books on areas like WTO, Intellectual Property Rights, Services Management, Mergers & Acquisitions, Trade Finance, e- Business, Global Business Strategies, International Business Law, Information Technology, etc. The Library also subscribes Journals & other Periodicals and has enriched itself with publications of prestigious national and international organizations such as UN, ITC, UNCTAD, WTO, IMF, World Bank, Ministries and Departments of Government of India.

In order to facilitate online access to information, Library has also subscribed to trade related online databases like CMIE databases (Trade Monitor, Commodities, Consumer Pyramidsdx, Economic Outlook, Industry Outlook, Prowess, States of India and Tradedx), China Trade Monitor, Comtrade, ecommerceDB, EIU



Online, EBSCO, Emerald Management, EPWRF India Time Series, Euromonitor, HeinOnline, Global Trade Atlas, Indiastat, Inside US Trade, JSTOR, Manupatra, OECD i-library, ProQuest, Science Direct (106 e-journals), Scopus, Statista, Suns Magazine, Trade Law Guide, Westlaw Asia etc. The Library is also a member of One Nation, One Subscription (ONOS) Consortia of Government of India'; through which more than 13,000 journals are being made available by 30 National and International Publishers.



IIFT has an exclusive access to 10 Bloomberg Terminals, which offers a dynamic network of information for decision-makers. Bloomberg is of great value to B-School students seeking fast access to accurate business and financial information, news and insight around the world. Students are also offered training to familiarize them with this powerful resource.

Library facilities are open to participants. The participants are required to deposit ₹5,000/- for Library membership as security which is refundable at the end of the Programme.

## Facilities and Services

- ✓ Book lending (Issue and Return)
- ✓ Reading Room facility
- ✓ Reference service
- ✓ Inter-library Loan service
- ✓ Books for Reference only
- ✓ No borrowing allowed  
(Photocopying allowed)



## Library Circulation's Rules

- ✓ Three Reader's tickets to be issued to each student.
- ✓ One book against one card for a maximum period of 7 days.
- ✓ A fine of ₹ 1/- per day to be levied after the due date.
- ✓ Restricted books may be issued for overnight and a fine of ₹10/-per day
- ✓ charged, if not returned on time.
- ✓ If any Library material is lost/damaged, the participant should either replace it or pay the cost as specified in Rule 6.1 of the Library Rules.

Participants need to obtain a 'No Dues Certificate' from the Library before the Comprehensive Viva of Trimester IX.

## Users' Attention

- ✓ Stealing, mutilating, marketing of books and tearing of pages are considered serious offence and can even result in rustication of the concerned student.
- ✓ Repeated delay in return of books may result in suspension of the library membership of the concerned.
- ✓ Personal belongings including books, notes, eatables, etc. are not allowed inside the Library.
- ✓ Participants to consult the Library Rules and Regulations from the Library Website/Library Counter for details.
- ✓ Use of mobile phones inside the Library is strictly prohibited.

*The resources and services offered by the library can be viewed at:*

<https://cc.iift.ac.in/library/index.asp>

# COMPUTER FACILITIES

Recognizing the importance of technology in education, IIFT's Computer Centre has implemented the latest state of the art IT infrastructure to provide a competitive advantage in its core areas of education and research. The Computer Centre aims at providing 99 percent up time including ensuring server uptime, data recovery and backup, facilitating storage management, hardware, network operations, streamlining operations and simplifying end-user support.

## Delhi Campus

For its internet requirements, the IIFT avails 750 mbps leased line from two different ISP on load balancing. The computer lab for the students is open 24X7 with adequate number of desktop computers. These are fully supported with application software such as SPSS, E Views, SAS, etc. India Trade & Prowess databases from CMIE are also available on the Institute's network. Comprehending the recent advances in functional data analysis and high-dimensional statistics.

Besides the Computer Lab, has an exclusive Data Analytics & Simulation Lab (DASL) with 40 computers with software such as SPSS, Hadoop, SAS, etc. for Data Analytics and Simulation Courses.

Apart from this, IIFT also uses video conferencing facility for training, research activities besides connecting IIFT Delhi campus. Kolkata campus & Kakinada campus for internal meetings, etc.

IIFT's recent foray in the online education platform has been possible with the state-of-the-art IT infrastructure support being provided for the conduct of online programmes, which has enabled IIFT to conduct online sessions on a real-time basis using broadband facility. The Institute has a multi-tiered network infrastructure in place. Buildings inside the campus are well connected with fiber network.

The network infrastructure is at layer 3 switching level which helps to interconnect all components together on one platform. Institute's network is also supplemented with managed Wi-Fi supporting 802.11n and standards. Over 1000 users have access to this network.

Apart from this, classrooms area adequately equipped with LCD projectors and PCs.

## Kolkata Campus

Kolkata Campus is having 350 mbps for its Internet requirements. Wi-Fi services are also made available to the students in the campus. Lib sys, Prowess, India Trades services have been facilitated locally from IIFT Kolkata Digital lab at IIFT Kolkata is well equipped with 30 latest model computers for student access. Kolkata campus also has an online classroom studio to conduct online certificate and executive programmes.

## Kakinada Campus

The Kakinada Campus is equipped with a 100 Mbps Internet Leased Line, supported by an additional 200 Mbps alternative connection to meet the growing internet demands. Wi-Fi services are available to students throughout the campus and in hostels. Unlimited data is provided to students at three key locations: Timmapuram, Siddarth Nagar, and Jagannath Puram. The campus also features a dedicated

online classroom studio for conducting online certificate courses and executive programmes. The classrooms are well-equipped with modern educational tools, including an interactive panel, projector and projector screen, collar microphone, and other essential facilities to support high-quality teaching and learning experiences.

In addition, in the academic year 2026-2027, permanent campus will be equipped with a Computer Centre featuring 58 computers for student use. The Computer Centre will provide connectivity to all systems through both LAN cables and Wi-Fi. The entire campus will be Wi-Fi enabled.

The facility will also include provisions for server rooms, including the installation of server racks, firewalls, and network servers.

Furthermore, access control systems are being installed in the server room and administrative offices to ensure the security of confidential records.

### **GIFT City Campus**

The IIFT GIFT City Campus is equipped with a modern IT infrastructure that ensures seamless digital connectivity and smart learning across all academic and administrative spaces. The entire campus is powered by a dual Internet Leased Line setup each with dedicated 1:1 fiber connectivity of 100 Mbps to guarantee high-speed, uninterrupted access. The internal network is built on a Gigabit structured cabling system (Cat6B and fiber backbone) supported by Layer-3 and Layer-2 managed switches, Wi-Fi 6 dual-band access points. This advanced infrastructure connects classrooms, computer labs, faculty offices, and administration units under a unified, secure digital network.

The campus features Smart Classrooms. Each classroom is equipped with an Globus interactive digital podium, an 86” 4K touch-enabled Hikvision smart display, a 6,000-lumen Epson laser projector, and a motorized 120” projection screen.

The Computer Lab, designed for 50 users, is equipped with HP Pro Tower Intel Core i7 desktops, 16 GB RAM, and 512 GB SSDs, offering high processing power for academic computing and training. Each workstation has a dedicated LAN port, supported by gigabit switches and centralized UPS backup of 20 KVA.

### **Campus360**

IIFT also has a fully integrated in-house developed platform, named Campus360 (<http://campus360.iift.ac.in>) that provides convergence facility to the faculty with the students and the programme office.

- |   |  |
|---|--|
| <input checked="" type="checkbox"/> Online Attendance     | <input checked="" type="checkbox"/> Assignment Submission                    |
| <input checked="" type="checkbox"/> Sharing of Courseware | <input checked="" type="checkbox"/> Elective Selection                       |
| <input checked="" type="checkbox"/> Result Processing     | <input checked="" type="checkbox"/> Port Visit Option                        |
| <input checked="" type="checkbox"/> Online Quiz           | <input checked="" type="checkbox"/> Language Selection                       |
| <input checked="" type="checkbox"/> Opinion Polls         | <input checked="" type="checkbox"/> Dissertation/Research Project Submission |

And Many More Related Activities

# INTERNATIONAL COLLABORATIONS

## INTERNATIONAL & NATIONAL AFFILIATIONS

IIFT holds memberships with the following prestigious International/ National organizations

1. Association of Advance Collegiate Schools of Business (AACSB)
2. The Academy of International Business (AIB)
3. The European Foundation for Management Development (EFMD)
4. The Association of Indian Universities (AIU)
5. The Global Compact Network, India (GCN)
6. Association of Indian Management Schools (AIMS)
7. Indian Finance Association (IFA)
8. All India Management Association (AIMA)
9. Academy of Indian Marketing (AIM)

The International Collaborations & Capacity Development (ICCD) Division of IIFT undertakes following activities:

- 01** Foster global academic partnerships by collaborating with leading institutions worldwide to facilitate a broad range of academic initiatives. Student and faculty exchanges serve as a cornerstone of IIFT's international collaborations.
- 02** Strengthen global linkages through active membership in prestigious international associations such as AACSB, EFMD, AMBA, and AIB, reinforcing the institute's commitment to global academic standards.
- 03** Enhance global visibility and credibility by actively participating in relevant national and international accreditations and rankings, further solidifying IIFT's global standing.
- 04** Support faculty development by establishing and implementing clear guidelines that encourage participation in national and international training programs, workshops, conferences, and academic forums.

IIFT has collaborations with 49 Universities/ B-schools throughout the world. The key areas of collaboration with partner institutes include the following:

- Student Exchange
- Faculty Development Programme
- Training programmes/Study Tours
- Joint Research

## NO. OF INTERNATIONAL COLLABORATIONS/MOUS SIGNED

S. No	Location	Name of University
1	North-America	Brock University, St. Catherines, Ontario, Canada
2	Asia-pacific	Vietnam Institute for Indian and Southwest Asian Studies (VIISAS)
3	Europe	IESEG-School of Management, Lille Catholic University, Lille and Paris, France
4	Europe	EM-Strasbourg Graduate School of Management, Cedex, France
5	Europe	Grenoble Ecole de Management, Grenoble Cedex, France
6	Europe	Hanken-Swedish School of Economics and Business Admn. Finland
7	Europe	Rennes School of Business, France
8	Europe	Universita Bocconi, Milano, Italy
9	Europe	The International University in Geneva, Switzerland
10	Europe	Allianza 4 Universidades, Spain
11	Europe	Universitat des Saarlandes, Germany
12	Europe	University of Insubria, Italy
13	Europe	HS PF Pforzheim University, Germany
14	Asia-pacific	University of International Business and Economics, Beijing, China
15	Asia-pacific	International Institute for Trade and Development, Bangkok, Thailand
16	North-America	Bradley University, Peoria, Illinois, USA
17	Australia	The University of Newcastle, Newcastle, NSW, Australia

S. No	Location	Name of University
18	Asia-pacific	Ajou University, Suwon, Korea
19	Asia-pacific	Foreign Trade University, Hanoi, Vietnam
20	Europe	Abrystwyth University, UK
21	Africa	Foreign Trade Training Centre, Cairo, Egypt
22	South-America	International Business School, Americas
23	Russia	International Institute of Business Networking, Russia
24	North-America	Herbert H. Lehman College of the City, University of New York, USA
25	Asia-pacific	Institute of Indian Studies, Hankuk University, South Korea
26	North-America	Kent State University, USA
27	Australia	Deakin University
28	Asia-pacific	Solbridge International School of Business
29	Asia-pacific	International School of Finance and Technology, Tashkent, Uzbekistan
30	Asia-pacific	Bangladesh Foreign Trade Institute, Dhaka
31	Europe	UAM, Madrid, Spain
32	Asia-pacific	National Dong Hwa University, Taiwan
33	Europe	University of Leeds, UK
34	Europe	British Teaching University, Georgia
35	Australia	The University of Western Australia, Perth, Australia
36	Europe	The Institute of Export & International Trade, England

S. No	Location	Name of University
37	Europe	The Educational Institution Belarus State Economic University, Belarus
38	Russia	Ural Federal University, Ekaterinberg, Russia
39	North-America	The University of Scranton, Pennsylvania, USA
40	Asia-pacific	University of Tanjungpura, Indonesia
41	Europe	EM Normandie Business School
42	Africa	IFM Tanzania
43	Europe	The University of Huddersfield
44	Europe	University of Plymouth
45	Asia-Pacific	Advertising Standard Council of India (ASCI), India
46	Europe	APEC Antwerp/Flanders Port Training Centre, Belgium
47	Europe	Vrije University Amsterdam, Netherlands
48	Russia	Saint-Petersburg State University, Russia
49	Russia	RUDN University: Peoples' Friendship University of Russia

## FACULTY DEVELOPMENT PROGRAM

The Faculty Development Program (FDP) is designed to encourage capacity building of the IIFT faculty. Under the FDP, IIFT provides financial support to facilitate faculty seeking upgradation of their knowledge and other skills, as well as for faculty participation in conferences, seminars and workshops. IIFT Faculty, through FDP, have participated in prestigious National and International Conferences and Training programs. Few of the FDPs attended by faculty during the period April 2024 to March 2025 are:

- 2024 American Marketing Association Global Marketing SIG Conference by American Marketing Association USA in Italy
- Managing Global Governance 2024 by German Institute of Development and Sustainability
- 19th International Convention of East Asian Economic Association by East Asian Economic Association & Thammasat University, Thailand.

- 9th FIIB Research Conference – FRC 2024 by Fortune Institute of International Business
- 10 – Day Research Methodology Course at IIT Roorkee
- Rethinking Public Finance for Emerging Development Challenges by Gulati Institute of Finance & Taxation (GIFT), Kerala
- GBRC Conference 2025 by IIFT New Delhi
- Faculty Development Program in Pedagogy and Research Methods by IIM Ahmedabad



## STUDENT EXCHANGE PROGRAMME



The IIFT Exchange Programme is a key outcome of the institute's strategic academic collaborations with leading institutions across the globe. These partnerships not only reflect IIFT's rich legacy of over six decades but also aim to leverage the expertise and global perspective of its partner institutions. Each of these partner schools has earned a strong reputation in the international academic community. The collaborations primarily focus on student and faculty exchanges, joint research initiatives, and a variety of capacity-building programs.

Many of the business schools associated with IIFT hold the prestigious Triple Crown Accreditation (AACSB, EQUIS, and AMBA), a testament to their academic excellence and global relevance. These partnerships offer valuable opportunities for mutual learning, especially in how leading B-Schools continuously adapt to emerging technologies and global business trends.

During the 2024–25 academic session, 53 IIFT students participated in two-way student exchange programs abroad, while 3 international students joined IIFT under the same initiative. Currently, IIFT has established two-way mobility arrangements with 29 international B-Schools and has signed General Memorandum of Understanding (MoUs) with 49 institutions worldwide. The Student Exchange Programme (SEP) is open to students in the first year of IIFT's full-time degree programs, offering them a unique opportunity to gain international exposure early in their academic journey.

# ALUMNI AFFAIRS

## DIVISION OF ALUMNI AFFAIRS

Established in June 2018, the Division of Alumni Affairs serves as the link between IIFT and its 50,000+ alumni across 30+ countries. Under the leadership of Prof. (Dr.) Sanjay Rastogi, the division fosters lifelong connections, promotes alumni participation in institute activities, and supports networking, mentorship, and institutional growth.

### Core Objectives of the Division:-

- Facilitate mutually beneficial interactions between alumni, current students, and among alumni themselves.
- Provide a platform for exchanging ideas on institutional development and growth.
- Ensure active alumni participation in Institute activities to enhance social and academic impact.
- Maintain an updated global alumni database and foster long-term engagement.

Every year, the division organizes multiple domestic and international Chapter Meets in Hyderabad, Delhi, Kolkata, Chennai, Bengaluru, Mumbai, UK, Singapore, and Canada, along with flagship events such as the Grand Alumni Reunion, 10 Year/25 Year & 50 Year Re-unions, Netritva, and the Road to Summers mentorship initiative. Senior alumni visits, Round-Table meetings, industry conclaves, and publication of quarterly alumni magazine, Aluminati, further strengthens Alumni engagement. The Division also celebrates the achievements of its Alumni & felicitates the achievers every year, during Grand Alumni Re-union.

## DIVISION OF ALUMNI AFFAIRS

The Alumni Relations Committee (ARC) plays a pivotal role in coordinating reunions, guest lectures, and communications via LinkedIn, the alumni database, and the annual Alma Mater magazine. New initiatives included sector-specific networking forums and a digital alumni portal to promote collaboration, mentorship, and global visibility of IIFT.

## NEW INITIATIVE: STRENGTHENING ALUMNI ENGAGEMENT & GLOBAL NETWORKING

The Alumni Division has undertaken a series of initiatives to deepen its engagement with the IIFT alumni community worldwide. The Division has also expanded sector-specific networking forums and launched a digital alumni portal to promote collaboration, mentorship, and global visibility of IIFT. Sector-specific Podcast series by Senior Alumni, in the area of Trade & Finance, has been started.

# PUBLICATIONS

The Journals Division has initiated a seminar/webinar series on its initiative. We encourage outside specialists to participate in this seminar by presenting an academic research paper or topic and interacting with IIFT faculty and research scholars. Encouraging academics and students to have a research culture is one of the main goals of these events. Journal Division has held multiple lectures and panel discussions since the initiative's launch in August 2018.

## FOCUS WTO JOURNAL

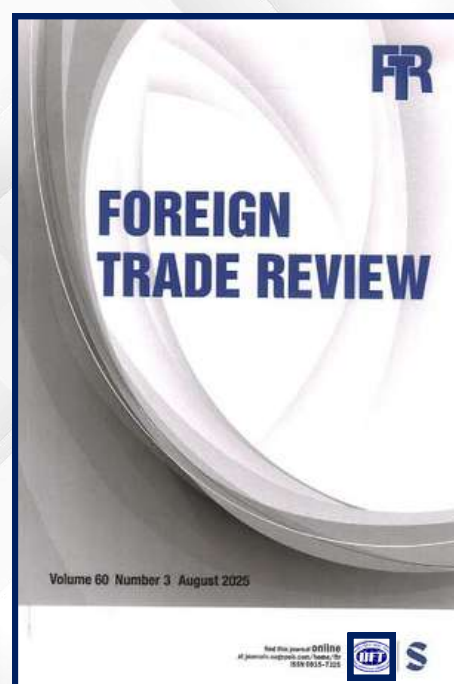
The peer-reviewed quarterly journal FOCUS WTO (Journal of WTO and International Business) is published by Journal Division and is available in print and online. Full-length research papers, case studies, monographs, book reviews, and synopses of doctorate dissertations in international business and management research are published in FOCUS WTO.

## PUBLISHING IIFT QUARTERLY NEWSLETTER

Journal Division publishes the IIFT Quarterly Newsletter which is published by the Journal Division, details the activities of the Institute's several divisions, including GSM, MDP, Aumani Affairs, CDOE, EMPD, ICCD, Ph.D. (Economics), Research, Faculty Publications, Faculty Participation, and Student Activities.

## FOREIGN TRADE REVIEW (FTR)

Within the academic research community, the peer-reviewed quarterly journal Foreign Trade Review (FTR) has been in publication for almost 58 years. The publisher of the journal is SAGE Publications India. The following abstracting and indexing databases contain this journal: ABDC-B, Clarivate Analytics: Emerging Sources Citation Index (ESCI); SCOPUS, Chartered Association of Business Schools (ABS). The goal of the Journal is to provide an extensive platform for both theoretical and empirical studies on international trade and business.



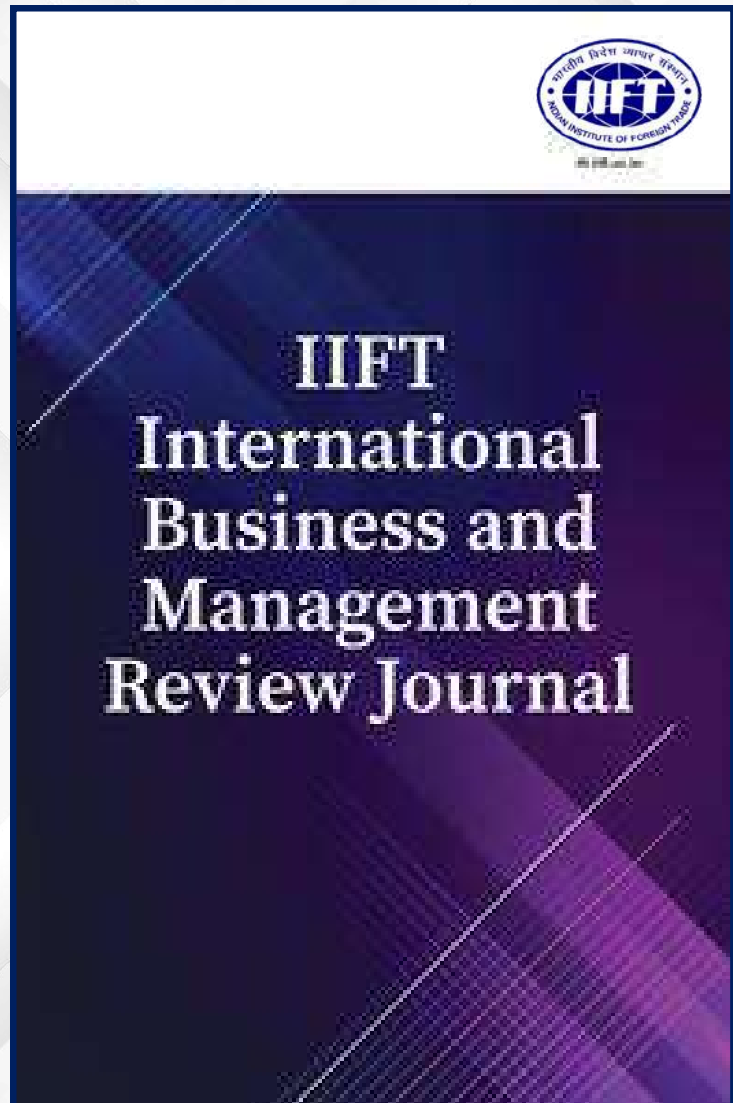
## UPLOADING OF WORKING PAPER SERIES

The primary goal of IIFT's Working Paper series is to facilitate faculty members' pre-publication dissemination of their research findings to others in the field. The papers are uploaded to the IIFT website and published online.

## LAUNCHING OF NEW JOURNAL

### 'IIFT International Business and Management Review Journal'

A new biannual peer-reviewed journal called "International Business and Management Review (IIFT-IBMR) Journal" was produced by IIFT and SAGE. The goal of the Journal is to collate management-related challenges, techniques, and innovations that will benefit academics, instructors, managers, customers, and other stakeholders in society as well as policymakers worldwide. Eminent professors from a variety of fields in international business and management, spanning across Asia (Sri Lanka, Japan, and Thailand), Russia, the USA, etc., aim to cover the global scope of businesses while also playing a significant role in shaping the discipline's boundaries and content.



# SCHOLARSHIPS

## NEW SCHOLARSHIP SCHEME (NSS)

The Institute offers a Scholarship on the basis of Merit-cum-Means. Under this scheme 20% of the tuition fee of the programme will be disbursed to 10% admitted students in all Full Time/Regular programmes offered by IIFT. The scholarship is granted on completion of every trimester/semester. Any student whose family income is less than Rs.8.00 lakh p.a. can apply under this scheme. The upper ceiling of Rs. 8.00 lakhs is subject to revision.

## SCHOLARSHIPS OFFERED BY GOVERNMENT OF INDIA

The Government of India offers various central and state-level scholarships to students. Complete details about the available scholarships and process for applying for those scholarships are available on the National Scholarship Portal (<https://scholarships.gov.in>). As of now, the following central scholarships are available for Full-Time MBA (IB) and (BA) students of IIFT through the NSP portal:

- Scholarship For Top-Class Education For Students With Disabilities
- Central Sector Scholarship for Top Class Education for SC Category Students
- PM Yasasvi Central Sector Scheme of Top Class Education In College For OBC, EBC, and DNT Students
- National Fellowship and Scholarship for Higher Education of ST category Students

## OTHER SCHOLARSHIPS

Exim Bank had instituted a scholarship for reserved category (SC/ST) students at IIFT in 1985. The amount of scholarship that is given to the topper among the reserved category (SC/ST) students in IIFT, is equivalent to the tuition fees paid by the reserved category student in the first year of the two-year Full-Time MBA (International Business) Programme, subject to a ceiling of Rs. 3.50 lakh.

*\*Applicable to students at IIFT Delhi Campus only.*

*The Institute retains the right to add or delete any Scholarship Scheme or change the existing clause(s) as and when required.*

## **CORPORATE RELATIONS AND CAREER ADVANCEMENT DIVISION (CRCAD)**

The Corporate Relations and Career Advancement Division (CRCAD) is dedicated to fostering strong, sustainable partnerships with the corporate sector and civil society — both in India and internationally.

Its primary mandate is to actively engage with industry leaders, business associations, policy bodies and other stakeholders to build mutually beneficial relationships. These collaborations are designed to create meaningful linkages between the Institute and the business world, ensuring that IIFT remains closely aligned with industry trends, expectations and emerging opportunities.

A key focus of CRCAD is to facilitate the smooth and impactful induction of students from IIFT's flagship MBA (International Business) Full-Time Programme and MBA (Business Analytics) Full-Time Programme into the corporate world. This is achieved through structured corporate engagements, live projects, industry immersion programs and regular corporate interactions.

The student–industry engagement process begins with the Summer Internship Program, conducted at the end of the first academic year. During the months of April, May and June, students intern with leading organisations for a period of eight to ten weeks. This is an integral component of the curriculum, providing them with first-hand exposure to business practices, industry dynamics and professional work culture.

This engagement continues with organisations from India and abroad visiting IIFT between December and February each year to offer career and job opportunities across diverse sectors, functions and geographies.

Through these initiatives, CRCAD plays a pivotal role in ensuring academia and industry collaboration — enabling students to apply classroom learning to real-world challenges and ensuring recruiters gain access to highly skilled, industry-ready talent.

# MBA IN INTERNATIONAL BUSINESS

## ABOUT PROGRAMME

MBA (International Business) is a six- trimester general management programme with a focus on International Business for developing a competent cadre of business executives to meet the country's growing requirements for trained personnel in the field of International Business Management. Developments in the international market on the one hand and the consequential impact of the same on India's domestic market on the other, call for an increasingly professional approach and sensitivity to international business environment.

## OBJECTIVE

The MBA (IB) aims at imparting professional education and training in modern management techniques for handling international business operations in a highly dynamic and competitive environment. The specific objectives of the programme are :-

To familiarize the participants on the fundamental concepts of management.

To expose the participants to the challenges in the emerging competitive business environment in an increasingly globalized world.

- To relate the management concepts to business situations and help the participants to develop analytical and decision skills so as to evolve effective national and international business strategy.
- To develop socially responsive managers for International Business and help in shaping up their personality.
- To equip for career opportunities in International Business.

The Programme aims at providing a comprehensive coverage in incorporating all the important subject areas and disciplines relevant to international business. Equal emphasis has been placed on the quantitative and analytical approach to the study of International Business Management. It also attempts to provide comparative perspectives in many facets of International Business by covering methods of doing business as well as trade and business practices, procedures and documentation in other countries. Besides, effective use of computers and modern information technology is made in pedagogy.

## PROGRAMME STRUCTURE

In addition to the Core Courses, the choice of Elective Courses offered to students has also been increased. This is in keeping with the objective of aligning Elective Courses with changing dynamics of the business world, as well as to make the courses more industry relevant.

The course Structure of MBA (IB) is as follows:

### Trimester wise course structure

Trimester –I		
S. No.	Course Title	Credit
1	Fundamentals of Management	1
2	Psychology for Managers	1
3	Managerial Communication	2
4	Management Information Systems	3
5	Business Statistics	3
6	Accounting for Managers	4
7	Economic Theory (Micro and Macroeconomics)	4
8	Marketing Management	3
	<b>Total (Trimester-wise)</b>	<b>21</b>
Trimester –II		
S. No.	Course Title	Credit
1	International Trade Operations & Documentation	4
2	Business Research Methods	3
3	Corporate Finance	3
4	International Economics	3
5	International Marketing Management	3
6	Organizational Behavior	2
7	Foreign Language	3
	<b>Total (Trimester-wise)</b>	<b>21</b>

<b>Trimester –III</b>		
<b>S. No.</b>	<b>Course Title</b>	<b>Credit</b>
1	Human Resources Management	2
2	Strategic Management	2
3	IT Applications in Management	3
4	Operations Research	2
5	International Financial Management	2
6	Economic Environment	2
7	Operations Management	2
8	Comprehensive Viva	3
9	Social Awareness Programme (SAP)	3
	<b>Total</b>	<b>21</b>
10	Electives (3)	6
	<b>Total (Trimester-wise)</b>	<b>21+6=27</b>
<b>Trimester –IV</b>		
<b>S. No.</b>	<b>Course Title</b>	<b>Credit</b>
1	International Trade Logistics & Sourcing	3
2	International Business Strategy	2
3	Supply Chain Management	2
4	Port Visit	3
5	Summer Internship Project (SIP)	3
6	Electives (6)	12
	<b>Total (Trimester-wise)</b>	<b>13+12=25</b>

<b>Trimester –V</b>		
<b>S. No.</b>	<b>Course Title</b>	<b>Credit</b>
1	Corporate Ethics and Governance	2
2	Comprehensive Viva	3
3	Electives (6)	12
	<b>Total (Trimester-wise)</b>	<b>5+12=17</b>
<b>Trimester –VI</b>		
<b>S. No.</b>	<b>Course Title</b>	<b>Credit</b>
1	Research Project	3
2	Electives (3)	6
	<b>Total (Trimester-wise)</b>	<b>3+6=9</b>

<b>S. No.</b>	<b>Course Title</b>	<b>Credit</b>
1	Total Core Courses	63
2	Electives (18x2)	36
3	Foreign Language (French / Spanish)	3
4	Others (Comprehensive viva (2), SAP, SIP, Port Visit, Research Project)	18
	<b>TOTAL (I+II+III+IV+V+VI)</b>	<b>120</b>

*Note: Any component of the above course structure is subject to revision.*

## TENTATIVE LIST OF ELECTIVES

S. No.	
<b>I.</b>	<b>General Management and Strategy</b>
1	International Contract Management
2	Digital Strategy and Transformation
3	Strategy Execution & Tools (Simulation)
4	Management of Strategic Alliances (Workshop)
5	Competitive Strategy
6	Entrepreneurship
7	Crisis Management
8	New Venture Creation & Startups
9	Cross Culture Management
10	Management Consulting

<b>II.</b>	<b>Quantitative Techniques &amp; Operations Management</b>
1	Modelling in Supply Chain Management: SCOR Approach
2	Multi- Variate Data Analysis & Forecasting Techniques
3	Advanced Optimization Techniques
4	Advanced Supply Chain Management
5	Advanced Forecasting Techniques for Business Applications

<b>III.</b>	<b>IT</b>
1	Online Business & E-Commerce
2	Enterprise Resource Planning (ERP) Systems
3	Software Product Management
4	Data Modeling and Visualization
5	IT Project Consultancy
6	Machine Learning & Artificial Intelligence
7	Data Analytics
<b>IV.</b>	<b>Finance</b>
1	Financing of International Trade
2	FinTech
3	Fixed Income
4	Trading Strategies and Evaluation
5	Financial Modeling
6	Financial Derivatives and Risk Management
7	Alternative Investments
8	Management of Financial Services
9	Security Analysis and Portfolio Management
10	Project Appraisal and Finance
11	Mergers and Acquisitions
12	Financial Risk Management

<b>V.</b>	<b>Marketing</b>
1	B2B Marketing
2	Digital Marketing
3	Retail Management
4	Advertising and Promotion Management
5	Consumer Behavior
6	Sales and Distribution Management
7	Brand Management
8	Customer Relationship Management
9	Marketing Research
10	Strategic Marketing (Simulation)
11	Marketing of Services
12	Rural Marketing

<b>VI.</b>	<b>International Trade Operations &amp; Logistics</b>
1	Management of Shipping Services
2	Agri-Commodity Trading
3	Managing Global Compliance in Exports
4	Custom Procedure in GST Regime
5	Sectoral Strategy for Exports
6	Risk Management in International Trade

VII.	HR
1	Competency Mapping
2	International Human Resource Management Practices
3	Labour Laws and Industrial Relations
4	Organizational Transformation and Change Management
5	HR Metrics and Organizational Performance
6	Impression Management in Organization
7	Leadership Lab
8	Global Leadership Strategies
9	Strategic Human Resource Management
10	Team Building and Leadership Development

VIII.	Economics of Strategy
1	Game Theory and Strategy
2	Applied Econometrics
3	International Investment Treaties and Business Decisions
4	Management of Pricing

*Note: Electives are subject to revision*

**PROGRAMME FACULTY**

The Institute has a qualified and experience Faculty with specialization in diverse areas such as International Marketing Management and Research, International Financial Management, Economics and Trade Policy, International Trade Procedures, Logistics & Documentation, Supply Chain Management, Management and Marketing of Services, International Brand Management, International Business Practices and Strategies, Cross Cultural Management and Business Negotiations, etc.

**VISITING FACULTY**

The Institute also draws on expert guest faculty comprising specialists from business enterprises, research institutions, leading business schools and foreign universities.

# FEE STRUCTURE

## MBA IN INTERNATIONAL BUSINESS

Total fees for the batch of MBA (IB) 2025-27 programme is as under:

Campus	Total Fee*	Refundable Security
Delhi	Rs. 21.82 lacs	Rs.10,000/-
Kolkata	Rs. 21.32 lacs	Rs.10,000/-
Kakinada	Rs. 19.68 lacs (Excluding Boarding & Lodging charges)	Rs.10,000/-
GIFT City	Rs. 19.68 lacs (Excluding Boarding & Lodging charges)	Rs.10,000/-

*\*Fee covers Tuition fee, Boarding & Lodging charges and other charges for Library, Computer & Internet facility, Medical Insurance, Alumni & Students body.*

### Fee Concession

The students of SC, ST and PWD category are given 50% concession in tuition fee only. If the accommodation is given on single or triple occupancy, the above-mentioned fee will vary accordingly.

*THE EXACT AMOUNT OF TOTAL FEE, APPLICABLE FOR MBA (IB) 2026-28 BATCH WILL BE INFORMED TO THE STUDENTS AT THE TIME OF SENDING THE OFFER LETTERS.*

### Refund of Fee

In case of withdrawal from programme, fee will be refunded as per guidelines of UGC. Refund process will take atleast 2 months.

# MBA IN BUSINESS ANALYTICS

## ABOUT PROGRAMME

MBA (Business Analytics) is a two year general management programme spread over six-trimester with a focus on Business Analytics for developing a competent cadre of business executives to meet the country's growing requirements for trained personnel in the field of Data Analytics. The course structure of this programme is designed in such a manner that role of analytics is emphasized from the very beginning of the programme. Through this programme students will be exposed to core managerial concepts, business problems, data eco system, including data management & its visualization, case studies, business data driven case studies, and tools, platforms, and software to solve them. It is our endeavour that through this programme the student remains abreast with important developments and innovations in the industry.

## OBJECTIVE

Familiarizing the students with the increasing role of data and insight it brings to decision-making at different levels of organizations.

- Developing the right set of management and analytical skill to work in a diverse set of data-driven businesses like E-Commerce, banking and financial services, operations, supply chain & logistics, and healthcare etc.
- Developing a conceptual framework for analytical models, strategies, and their deployment in various industries.
- Developing hands-on capabilities on the technology-driven variety of integrated tools and analytic toolkits, and platforms.
- Developing optimal data-driven strategies for the organizations or business units in an automated fashion to help business processes improves and bring insight and innovation.

## PEDAGOGY

The pedagogy varies for each course depending on the focus on theory or practical applications as well as needs of students.

## TEACHING METHODOLOGIES

- Case Studies Projects
- Presentation
- Software Skills
- Programming Languages
- Simulation and Games
- Role Play
- Field Visits
- Industry Sessions

## PROGRAMME STRUCTURE

In addition to the Core Courses, the choice of Elective Courses offered to students has also been increased. This is in keeping with the objective of aligning Elective Courses with changing dynamics of the business world, as well as to make the courses more industry relevant. The course Structure of MBA (BA) is as follows:

### Trimester wise course structure

Trimester -I		
S. No.	Course Title	Credit
1	Probability Theory	3
2	Bayesian Techniques and Statistical Inference	3
3	Business Economics (Micro and Macro)	4
4	Marketing Management	3
5	Management Information Systems	3
6	Business Communication	2
7	Introduction to Business Analytics	3
Total (Trimester-wise)		21
Trimester II		
S. No.	Course Title	Credit
1	Regression and Time Series Models	3
2	Qualitative Data Analytics	2
3	Introduction to Basic Finance	3
4	Organization Behavior	2
5	Corporate and AI Ethics	2
6	Operations Research	2
7	Database Management System	3

8	Strategic Management	2
9	Business Research Methods	2
	<b>Total (Trimester-wise)</b>	21
<b>Trimester III</b>		
<b>S. No.</b>	<b>Course Title</b>	<b>Credit</b>
1	Enterprise Risk Management	2
2	Data Visualization	3
3	Legal Aspects of Business (Corporate and IT Services)	2
4	Data Structures and Algorithms (Using R/Python)	3
5	Foreign Language	3
6	Operations Management	2
7	Comprehensive Viva	3
8	Elective – 1, Elective -2, Elective -3	2*3=6
	<b>Total (Trimester-wise)</b>	18+6=21

<b>Trimester -IV</b>		
<b>S. No.</b>	<b>Course Title</b>	<b>Credit</b>
1	Natural Language Processing	3
2	Supply Chain Management	2
3	Predictive Analytics	2
4	Elective-4, Elective-5, Elective-6, Elective-7, Elective-8, Elective-9	2*6=12
	<b>Total (Trimester-wise)</b>	7+12=19

Trimester –V		
S. No.	Course Title	Credit
1	Machine Learning	2
2	Elective-10, Elective-11, Elective-12,	2*6=12
	<b>Total (Trimester-wise)</b>	2+12=14
Trimester -VI		
S. No.	Course Title	Credit
1	Elective-16, Elective-17, Elective-18	2*3=6
	<b>Total (Trimester-wise)</b>	6
S. No.	Title	Credit
1	Port/Industry Visits	3
2	Summer Project (Internship)	3
3	Research Project	3
4	Comprehensive Viva at the end of Trimester	3+3
5	Social Awareness Programme (SAP)	3
	Total	18
S. No.	Course Title	Credit
1	Total Core Courses	63
2	Electives (18X2)*	36
3	Foreign Language	3
4	Others	18
	<b>Total (I+ II+ III+ IV+ V+ VI+ Others+ Electives + Foreign Language)</b>	120

*Note: Any component of the above course structure is subject to revision.*

## TENTATIVE LIST OF ELECTIVES

<b>Discipline: Finance</b>		
S. No.	Elective	Course Name
1	<b>Management</b>	International Financial Management
2		Financial Derivatives and Risk Management
3		Security and Portfolio Analysis
4		Mergers and Acquisitions and Valuation
5	<b>Analytics</b>	Financial and Risk Analytics
6		Financial Econometrics (Interdisciplinary)
<b>Discipline: Trade Operations &amp; Logistics (TOL)</b>		
S. No.	Elective	Course Name
1	<b>Management</b>	Agri Commodity Trading
2		International Trade Operations & Documentation
3		International Trade Logistics
<b>Discipline: Quantitative Techniques</b>		
S. No.	Elective	Course Name
1	<b>Analytics</b>	Advance Multivariate Analytics
2		Advanced Panel Data Techniques
3		Healthcare Analytics
4		Geospatial Analysis
5		Financial Econometrics
6		Analytics for production and operations
7		Supply Chain Analytics
8		Optimization and Methods

9	<b>Analytics</b>	Text Mining and Analytics
10		Forecasting Methods
11		Manufacturing Analytics
12		Big Data Analytics
		<b>Discipline: Marketing</b>
<b>S. No.</b>	<b>Elective</b>	<b>Course Name</b>
1	<b>Management</b>	International Marketing
2		Applied Marketing Research
3		Brand Management
4		Advertising and Promotion Management
5	<b>Analytics</b>	Marketing Analytics - 1
6		Marketing Analytics - 2
7		Digital Marketing and Analytics
<b>Discipline: General Management and Strategy (GM&amp;S)</b>		
<b>S. No.</b>	<b>Elective</b>	<b>Course Name</b>
1	<b>Management</b>	Management of Strategic Alliances
2		Competitive Strategy
3		Crisis Management
4		New Venture Creation and Startups
5		Cross-culture management
6		Management Consulting
7		International Human Resource Management Practices
8		Organizational Transformation and Change Management
9		Global Leadership Strategies
10		Business Negotiations
11	<b>Analytics</b>	Talent Analytics

Discipline: Economics and Trade Policy		
S. No.	Elective	Course Name
1	Management	International Economics
2		Environmental Economics
3		Games and Information
5	Analytics	Trade Analytics
6		Pricing Analytics
Discipline: Information Technology and Knowledge Management (IT & KM)		
S. No.	Elective	Course Name
1	Management	Online Business and E-Commerce
2		Software Product Management
3		IT for Supply Chain Management
4		IT Project Consultancy Management
5		ERP

*Note: 12 Analytics Electives and 6 Management Electives are to be chosen over the MBA (BA) programme.*

**\*\*Electives list is subject to revision.**

## PROGRAMME FACULTY

The Institute has a qualified and experience Faculty with specialization in diverse areas such as International Marketing Management and Research, International Financial Management, Economics and Trade Policy, International Trade Procedures, Logistics & Documentation, Supply Chain Management, Decision Sciences, Management and Marketing of Services, International Brand Management, International Business Practices and Strategies, Cross Cultural Management and Business Negotiations, etc.

## VISITING FACULTY

The Institute also draws on expert guest faculty comprising specialists from business enterprises, research institutions, leading business schools and foreign universities.

# FEE STRUCTURE

## MBA IN BUSINESS ANALYTICS

Total fees for the batch of MBA (BA) 2025-27 programme is as under:

Campus	Total Fee*	Refundable Security
Delhi	Rs.17,87,506/-	Rs.5,000/-

- Fee covers Tuition fee and other charges for Library, Computer & Internet facility, Medical Insurance, Alumni & Students body.
- It will be a completely non-residential programme.

### Fee Concession

The students of SC, ST and PWD category are given 50% concession in tuition fee only.

*THE EXACT AMOUNT OF TOTAL FEE, APPLICABLE FOR MBA (BA) 2026-28 BATCH WILL BE INFORMED TO THE STUDENTS AT THE TIME OF SENDING THE OFFER LETTERS.*

### Refund of Fee

In case of withdrawal from programme, fee will be refunded as per guidelines of UGC. Refund process will take atleast 2 months.

## ADMISSION PROCEDURE

# MBA (INTERNATIONAL BUSINESS)

### ELIGIBILITY

1. Recognized Bachelor's degree of minimum 3 years' duration in any of the disciplines with minimum 50% marks [45% in case of the candidates belonging to the Scheduled Caste (SC), the Scheduled Tribe (ST), and Persons with Disability (PWD) categories].
2. Candidates appearing for a qualifying examination can also apply, subject to the submission of proof of the requisite qualification by October 31, 2026.

No age limit.

Admission of the candidate who joins the program on a provisional basis but fails to obtain the minimum percentage in the Bachelor's degree examination will be automatically cancelled forthwith. Such a candidate should immediately inform the Institute on the declaration of his/her results. Admission of candidates who do not inform the Institute of such a situation will automatically stand cancelled on 31st October 2026. No request for extension of time for re-evaluation, etc. will be entertained.

### MODE OF ADMISSION

1. For short-listing/selecting the candidates, IIFT will use score of CAT 2025 and other defined parameters.
2. Shortlisted candidates on the basis of CAT 2025 Score & other parameters will be called for second round of the admission process consisting of Group Discussion and Personal Interview.
3. GD/PI will be conducted in physical mode at Delhi, Kolkata, Kakinada, GIFT City, Bangalore, Chennai, Hyderabad, Indore, Lucknow and Mumbai. The Institute reserve the right to add or delete any GD/PI centre due to administrative reasons.

### SEATS FOR MBA (IB)

240 seats at each Delhi and Kolkata campus, 120 seats at GIFT City campus and 120 seats at Kakinada campus. Seats are reserved as per Government of India's norms.

*Note: SC/ST/PWD/OBC-NCL/General-EWS/Kashmiri Migrants candidates have to upload the requisite category certificate, as applicable in the central government Institute's with the Application Form. Category once filled by the candidate in his/her online application form, will not be changed under any circumstances.*

### ADMISSIONS FOR NRI/FOREIGN NATIONALS

Online application forms will be available in the month of February 2026, subject to approval of regulatory bodies.

## ADMISSION PROCEDURE

# MBA (BUSINESS ANALYTICS)

## ELIGIBILITY

- The candidate must hold a Bachelor's degree with a minimum 50% marks in aggregate or 5.0 CGPA out of 10. The student should have Mathematics / Statistics as one of the subjects at the Graduation level.

OR

- Candidates must hold B.Tech / B.E. degree in any discipline from a recognized university/institute with at least 50% marks in aggregate or 5.0 CGPA out of 10.

OR

- The candidate must hold a Bachelor's degree with a minimum 50% marks in aggregate or 5.0 CGPA out of 10, with Mathematics as a subject at the 10+2 level. Applied Mathematics in 10+2 will not be considered.
- Candidates appearing for a qualifying examination can also apply, subject to the submission of proof of the requisite qualification by October 31, 2026. No request for extension of time for re-evaluation etc., will be entertained.

No age limit.

## MODE OF ADMISSION

1. For short-listing/selecting the candidates, IIFT will use score of CAT 2025 and other defined parameters.
2. Shortlisted candidates on the basis of CAT 2025 Score & other parameters will be called for second round of the admission process consisting of Group Discussion and Personal Interview.
3. GD/PI will be conducted in physical mode at Delhi, Kolkata, Kakinada, GIFT City, Bangalore, Chennai, Hyderabad, Indore, Lucknow and Mumbai. The Institute reserve the right to add or delete any GD/PI centre due to administrative reasons.

## SEATS FOR MBA (BA)

60 seats at Delhi campus. Seats are reserved as per Government of India's norms.

*Note: SC/ST/PWD/OBC-NCL/General-EWS/Kashmiri Migrants candidates have to upload the requisite category certificate, as applicable in the central government Institute's with the Application Form.*

*Category once filled by the candidate in his/her online application form, will not be changed under any circumstances.*

## HOW TO APPLY?

Please visit IIFT website ([www.iift.ac.in](http://www.iift.ac.in)) and fill Online Application Form for MBA (IB) and MBA (BA) programmes as per details given there.

Application Fee for MBA (IB) and MBA (BA) 2026-28 Programmes are as under:-

Category	Application fee for MBA(IB) programme	Application fee for MBA(BA) programme
General / OBC-NCL, EWS	Rs.3000/-	Rs.2000/-
SC/ST/PwD/Transgender	Rs.1500/-	Rs.1000/-

*\*Application fee once paid will not be refunded.*

### IMPORTANT INFORMATION

- In case of any problem in registration process, the candidates can contact on 011-39147213 and E- mail: [admission@iift.edu](mailto:admission@iift.edu). They must indicate their CAT Registration No., IIFT Application No. and registered email address in their communications.
- IIFT will use CAT 2025 Score for shortlisting / selecting the candidates for IIFT's MBA(IB) and MBA(BA) 2026-28 programmes. IIMs has no role either in the selection process or in the conduct of the programme.
- Incomplete application in any manner shall be summarily rejected.
- All disputes would be subject to the jurisdiction of Delhi Courts only.

*RAGGING IS PROHIBITED AS PER THE DECISION OF THE SUPREME COURT OF INDIA IN WRIT PETITION NO. © 656/1998.*

As per the order of the honorable Supreme Court dated 4.5.2001, ragging is banned in the Institute and anyone found indulging in ragging of any form is likely to be punished appropriately, which may include expulsion from the Institute. The students selected through the Admission process and willing to join the Programme will be required to submit e-affidavit as per the format available at <https://www.antiragging.in>

# STUDENT ACTIVITIES AT VARIOUS CAMPUSES

## CORPORATE COMPETITIONS

Corporate Competitions / Case Competitions – National-level B-school contests by IIFT  
Students participate in major B-school contests by corporates like Mahindra, HUL, Tata Steel, Reckitt, and more.



## ANNUAL FESTS

Quo Vadis – Annual cultural & management fest with management, media, and cultural events featuring celebrity performances.

Advait – Annual cultural fest with 7 cultural events and performances by artists and bands.

Riqueza – Annual business fest featuring competitions in marketing, finance, strategy, and sustainability etc.





## BUSINESS & LEADERSHIP CONCLAVES

Trade Winds – Annual business conclave with multi-domain summits across marketing, finance, and trade domains featuring industry experts.

Vivaan – Annual business conclave focusing on marketing, trade, operations, and leadership discussions.

Leadership Talk Series / Industry Talks – Guest lectures & expert sessions by industry leaders to understand business trends and leadership insights.



**भारतीय विदेश व्यापार संस्थान**  
**INDIAN INSTITUTE OF FOREIGN TRADE**  
 (Deemed to be University)



MBA (IB) & MBA (BA) Programme 2026-2028

## SPORTS EVENTS

**Adrenaline** – Annual sports fest with inter-college participation from top B-schools across India in multiple sporting events.

**Titanomachy** – Annual intra-campus sports fest at IIFT featuring multiple sporting events like football, cricket, and badminton etc.

**Ultimate Warriors League / IIFT Premier League** – Intra-campus IPL-style sports league combining sports, marketing, and management learning.

**Big Fight / Section Wars** – Inter-section cultural & sports competitions fostering teamwork and sportsmanship.

**Aikyam / Fit India Week** – Sports and fitness initiative promoting participation in sports and wellness initiatives.





## MARATHONS

IIFT Marathon – Pre-Quo Vadis marathon involving students, professionals, and NGO participants.

PARWAAZ – Pre-Advait marathon at IIFT promoting fitness and social engagement.

## ORIENTATION, INDUCTION & MENTORSHIP

Parichay / Induction & Acculturation Program -Week-long induction program for incoming batch introducing MBA life, clubs, and teamwork.

Pre-Induction Program – Pre-joining interaction & onboarding via media teams  
An initiative for new students with guidance and branding efforts.

DRIIFT - Alumni-driven mentorship program to guide the incoming batch before joining campus.

## WORKSHOPS & TRAINING – INTERACTIVE SESSIONS ON BUSINESS PLANNING, AI, AND ENTREPRENEURSHIP

Antarang – National advertising conclave with marketing workshops and competitions. Interactive sessions on business planning, AI, and entrepreneurship.

Chausar – Annual national consulting conclave with workshops and case competitions.

Workshops – Interactive sessions on business planning, AI, and entrepreneurship.

## ENTREPRENEURSHIP & INNOVATION

Business Plan Competition – Competition promoting entrepreneurship and sustainable innovation ideas.

## ALUMNI & MENTORSHIP PROGRAMS

Career & Mentorship Programs – Alumni-led GD/PI preparation and mentorship sessions for career growth.

Road-to-Summers / Envision / Netritva –

- Domain guidance, leadership discussions –
- Pre-internship guidance sessions from alumni sharing workplace insights.
- Interactive alumni sessions helping students explore career domains.
- Leadership discussion by female alumni to inspire future women leaders.

IIFT Chapter Meet - Annual alumni networking event connecting current students and alumni.

- Alumni Interaction-Alumni shared their journey & experience at IIFT to motivate.

## MEDIA, ARTS & CREATIVITY

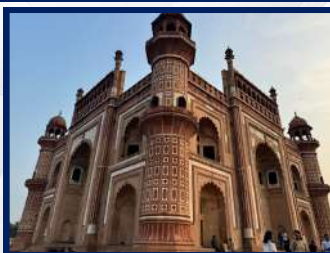
TEDx IIFT – Thought leadership platform featuring inspiring talks by eminent personalities.





Open Mic / Fantasia – Cultural event for showcasing student talent in music, poetry, and stand-up.

Photographer of the Year/Chupa Rustam Series– Annual photography contests showcasing creativity and storytelling.



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**INDIAN INSTITUTE OF FOREIGN TRADE**  
 (Deemed to be University)

## TRADE & INDUSTRY EXPOSURE



ICD Visit – Industrial visits for practical trade and logistics exposure.

Industry Workshops –Interactive sessions on business planning, AI, and entrepreneurship.

Export Awareness Program- under Niryat Bandhu Scheme of DGFT

GIFT City Tour – Tour to various places in GIFT City.

International Banking Forum- Trends in international banking



# FACULTY AND ADMINISTRATION

Vice Chancellor	Dr. Rakesh Mohan Joshi
Dean	Dr. Rakesh Mohan Joshi
Head, Kolkata Campus	Dr. K. Rangarajan
Head, Kakinada Campus	Dr. V. Raveendra Saradhi
Head, GIFT City Campus	Dr. Asheesh Pandey
<b>Professors</b>	
Ashim Raj Singla	Rajendra Prasad Sharma
Basanta K. Sahu	Ram Singh
Bibek Ray Chaudhuri	Ranajoy Bhattacharyya
Biswajit Nag	Rohit Mehtani
Debashis Chakraborty	Saikat Banerjee
Deepankar Sinha	Sanjay Rastogi
Gautam Dutta	Saswati Tripathi
Jayanta Kumar Seal	Sheeba Kapil
M. Venkatesan	Sunitha Raju
Niti Nandini Chatnani	Sweta Srivastava Malla
Nitin Seth (on Deputation)	Vijaya Katti (on re-employment)
O.P. Wali	James J. Nedumpara
Pooja Lakhanpal	Murli Kallummal
Prabir Kumar Das	Mukesh Bhatnagar
Pritam Banerjee	
<b>Associate Professors</b>	
Jacqueline Symss	Triptendu Prakash Ghosh
Himani Gupta	Kaushik Bhattacharjee
Shailja Singh	Pralok Gupta

Assistant Professors	
Anchal Arora	Oindrila Dey
Anirban Biswas	Oly Mishra
Anju Goswami	Papiya Ghosh
Arya Kumar Srustidhar Chand	Prateek Maheshwari
Arunima Rana	Preeti Tak
Charu Grover	Priyanka Jaiswal
Divya Tuteja	Raghuveer Negi
Ginni Chawla	Rashmi Rastogi
J. K. Verma	Saurav Dash
Kanupriya	Siddharth Shankar Rai
Naman Sharma	Sonu Verma
Kavita Wadhwa	Tanweer Ahmad
Miklesh Prasad Yadav	Taufeeq Ajaz
Muhammed Rafi OPC	Tuheena Mukherjee
Parul Singh	

Registrar	Gaurav Gulati
Deputy Registrar	Amit Kumar Chanpuria
Deputy Finance Officer	Pitambar Behera
Assistant Registrar	Bhuwan Chandra
Assistant Registrar	Meenakshi Saxena
Assistant Registrar	Nalini Meshram
Assistant Registrar	Parth Shah
Assistant Registrar	Parth Shah
Assistant Finance Officer	Deepa P G
Assistant Librarian	Pranit Landge

Assistant Librarian	Vaidegi Dhamodaran
Section Officer	Anil Kumar Meena
Section Officer	Dwaipayana Ash
Section Officer(on Deputation)	Gaurav Gupta
Section Officer	Hojahat Baite
Section Officer	Jaya Fulwani
Section Officer	Jitender Saxena
Section Officer	Karun Duggal
Section Officer	Kavita Sharma
Section Officer	Lalita Gupta
Section Officer	Mohini Madaan
Section Officer	Rahul Kapoor
Section Officer	Rakesh Kumar Ojha
Section Officer	Sumita Marwaha
Accounts Officer	M. Vadi Velu
Accounts Officer	Shahid Anwar
<b>Support Services</b>	
Systems Manager	Bimal Kumar Panda
Asst. Systems Manager	S. Balsubramanian
Media Manager	Farina Khan

## IMPORTANT DATES

Last date to submit online application form and application fee	28th November 2025
CAT 2025 Exam	30th November 2025



# INDIAN INSTITUTE OF FOREIGN TRADE (DEEMED TO BE UNIVERSITY)

(MINISTRY OF COMMERCE & INDUSTRY, GOVT. OF INDIA)

## DELHI CAMPUS

IIFT BHAWAN, B-21  
Qutab Institutional  
Area, New Delhi-  
110016  
Ph.: 011-39147200  
205(PBX) Fax: 91-  
011-39147301

## KOLKATA CAMPUS

1583, Madurdaha,  
Chowbagha Road,  
Ward No. 108, Borough  
XII, Kolkata-700107  
Ph.: 033-24195700 /  
5900 (PBX)  
Fax: 91-033-24432454

## KAKINADA CAMPUS

IIFT JNTUK Campus  
Kakinada, Andhra  
Pradesh - 533003  
Ph.: 0884- 2944655  
& 2944955

## GIFT CITY CAMPUS

IIFT GIFT Tower-2  
(Floor 16-17), Road 5  
C, Gift City,  
Gandhinagar,  
Gujarat-382355  
Ph.: 9875171119

**For Admission Related Inquiry:  
Admissions Cell**



Indian Institute of Foreign Trade (IIFT)



Indian Institute of Foreign Trade



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