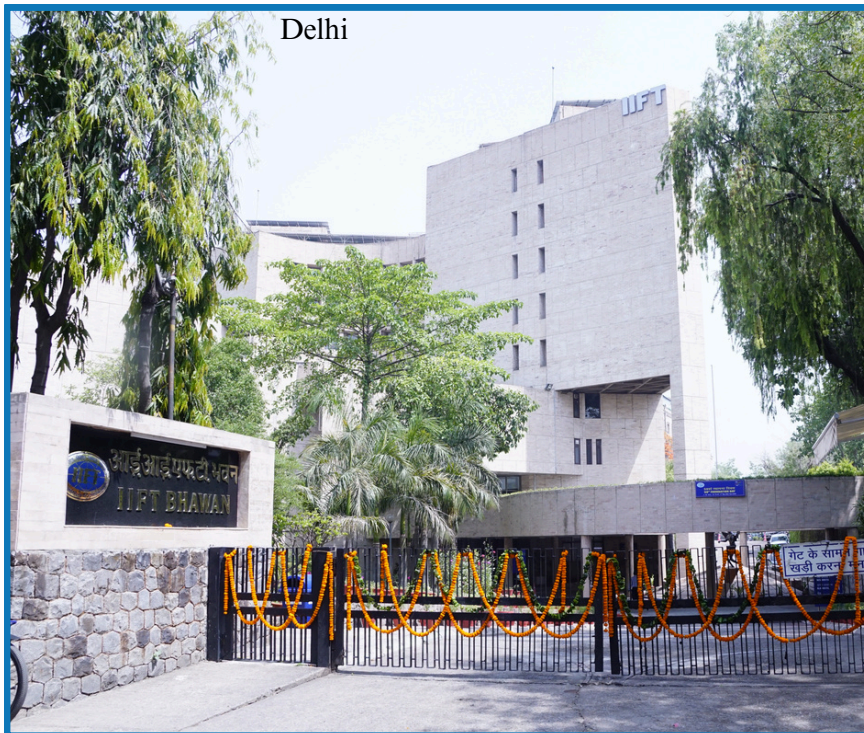




**भारतीय विदेश व्यापार संस्थान**  
**INDIAN INSTITUTE OF FOREIGN TRADE**  
(Deemed to be University)  
Under Ministry of Commerce & Industry, Govt. of India



# Ph.D. (Management) Programme 2026 Brochure (Full-Time & Part-Time)



# From the Desk of the Vice Chancellor

Indian Institute of Foreign Trade (IIFT) stands for academic & professional excellence. Over the last six decades, IIFT has nurtured excellence in the arena of international trade and investment. With a modest beginning as a facilitator for external trade in 1963, IIFT has emerged as one of the pioneering institutes in the Asia Pacific, playing the role of a leading B-school in the Sub-Continent besides being a think tank organization for foreign trade and policy matters and a hub for research and knowledge dissemination.

Recognizing the immense contribution of IIFT in promoting skill and knowledge in International Business, it was accorded the status of “Deemed to be University in 2002. IIFT is accredited with A+ grade by NAAC. The Indian Institute of Foreign Trade (IIFT) has been ranked first in the Times B-School Ranking 2026. Additionally, IIFT hold 17th in the NIRF rankings, positioning it among the top management institutes.



In the overall spectrum of IIFT’s activities, research holds a distinctive and central position, reflecting the Institute’s strong and sustained integration of theory with practice. Research initiatives are undertaken both through in-house programmes and commissioned projects by client institutions. These include Central and State Governments, Public Sector Undertakings, and leading international organizations such as the World Bank, FAO, International Trade Centre (ITC), UNCTAD, WTO, UNIDO, UNESCAP, and DFID. The faculty members of the Institute have made substantial contributions across diverse disciplines by consistently presenting and publishing their work in reputed academic and policy platforms at national and international levels.

The Ph.D. Programme at IIFT is widely regarded as one of the most sought-after research programmes among Indian and overseas universities and institutes. The programme encourages scholars to produce original and impactful research that advances the frontiers of knowledge in their respective domains. It is encouraging to observe that many Ph.D. scholars at IIFT regularly publish in prestigious national and international journals and actively participate in leading academic and policy forums.

I welcome you to become a part of IIFT’s Ph.D. Programmes and become part of growing knowledge network that thrives in supporting your pursuit in research.

A handwritten signature in blue ink, reading "Rakesh Joshi". The signature is written in a cursive style and is underlined with a single horizontal line.

**Prof. Rakesh Mohan Joshi**  
Vice Chancellor  
Indian Institute of Foreign Trade

# From the Head, Research Division, IIFT-Delhi

It gives me immense pleasure to invite you to the Ph.D. Programme at the Indian Institute of Foreign Trade (IIFT) - an institution that has been a pioneer in research, education and policy engagement for over six decades. Established in 1963 by the Government of India, IIFT has earned national and international recognition for its contributions to global trade, business education and thought leadership. We take pride in our rich legacy and the meaningful role we continue to play in shaping the future of international business and economic development.



The Ph.D. Programme is a key pillar of this mission. It is designed to provide rigorous methodological training, strong theoretical grounding, and opportunities for original inquiry across diverse domains such as Finance, Marketing, Strategy, Organizational Behaviour and Human Resources, Global Trade Operations and Logistics, IT Application Management, and

Operations & Supply Chain Management. Increasingly, we are also encouraging research in emerging areas such as digital trade, sustainability, global value chains, intervention of AI in businesses and innovation-led competitiveness.

At IIFT, we are committed to the holistic development of our doctoral scholars. Academic initiatives such as Research Talks and Manthan create platforms for intellectual exchange with eminent academicians and researchers from India and abroad. Our doctoral scholars actively contribute to and publish Research Pulse, fostering critical thinking and scholarly dialogue within and beyond the Institute.

Ph.D. scholars are encouraged to present their work at national and international conferences, engage with interdisciplinary research groups, and collaborate on funded research projects. The programme nurtures independent thinking, ethical scholarship, and research that is both theoretically robust and practically relevant. Through close faculty mentorship and a vibrant research ecosystem, we aim to equip our scholars to become thought leaders in academia, policy institutions, and industry.

I warmly invite passionate and motivated researchers to join this journey of discovery and excellence at IIFT. Together, let us create knowledge that matters, research that influences and ideas that lead to meaningful change.

  
Dr. Pooja Lakhanpal

Professor and Head  
(Research Division)

# From the Head, Research Division, IIFT-Kolkata

Research is key to coping with the evolving business, economic, environmental and social landscape. It is the cornerstone of resilience and progress, anticipating the future.

At the Indian Institute of Foreign Trade (IIFT), we strive to create the right ecosystem to foster novelty and authenticity in research in management and economics. Our approach complies with the country's guidelines and world research standards.

We encourage research scholars by providing them with the resources and platforms to make the most of their research talents under their supervisors & supervision.

The scholars get guidance from a team of Doctoral Advisory members, the experts in the relevant disciplines. Every year, we host world-class conferences, inviting leading academicians and journal editors to guide our scholars in conducting research and in the art of publishing.

This academic year, IIFT, Kolkata Campus, held the Management Doctoral and Researchers' Colloquium (MDRC) and a leading international conference, the Academy of International Business (AIB) South Asia Conference (AIBSAC).

Our researchers had the opportunity to showcase their research works and learn from peers from other leading institutes across the world. At IIFT, we have state-of-the-art Research facilities with subscriptions to journals under One-Nation-One Subscription (ONOS), and leading databases such as Bloomberg, Statista, EMIS, CEIC, Prowess, and others.

We are now AACSB-accredited. Research Division, IIFT Kolkata, is an ISO 9001:2015 & 27001:2013-certified unit. The rules for UGC are core to our research policies, with higher standards to achieve the best results. As Head – Research, Kolkata Campus, we welcome the new batch of scholars.



A handwritten signature in black ink that reads "Dr. Sinha." The signature is written in a cursive style.

**Dr. Deepankar Sinha**  
Professor and Head  
(Research Division)

# About IIFT

- Established in 1963, the Indian Institute of Foreign Trade (IIFT), is a Deemed to be University, providing the world class education in International Business and related domains.
- It is an autonomous body under the Ministry of Commerce & Industry, Government of India contributing to the skill building for the external trade sector of India.
- IIFT has campuses in Delhi, Kolkata, Kakinada, GIFT City (Gujarat).
- The National Assessment and Accreditation Council (NAAC) accredited IIFT as a Grade “A+” institution in December 2023.
- Research, Training and Education are the three main pillars of this institute focusing on International Business Management and Strategy.

## Vision



To create and foster a learning environment that enables participants to be leaders in international business with sensitivity towards society.

## Mission



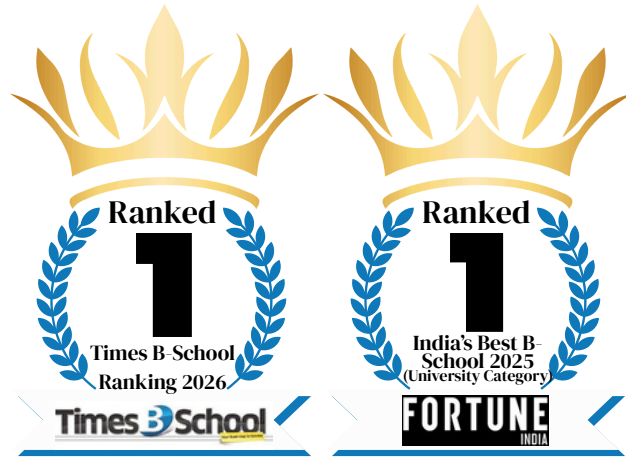
To be an academic center of excellence in international business research, training and education.



# IIFT at a Glance

IIFT has participated in the following B-School rankings in AY 2025-2026 and ranked as:

Ph.D. (Management) Programme 2026 Brochure



# How to Apply


Application Form and Brochure for the Ph.D. Programme (Management) 2026 can be downloaded from the website [www.iift.ac.in](http://www.iift.ac.in). Candidates applying for both Full-Time and Part-Time Ph.D. Programme need to fill in the Application Form online and submit the same along with the application fee of ₹2,500/- (₹1,250/- in respect of SC/ST/PwD candidates) and US\$120/₹11,214/- for Foreign Nationals latest by 30th April, 2026. For any academic/administrative query relating to the Ph.D. Programme, write to:

## Delhi Campus

**Dr. Preeti Tak**

Programme Director, Ph.D (Management)

**INDIAN INSTITUTE OF FOREIGN TRADE**  
*B-21, Qutab Institutional Area, New Delhi 110016*

 [preetitak@iift.edu](mailto:preetitak@iift.edu) / [research@iift.edu](mailto:research@iift.edu)  
91-11- 39147200-205 (Extn. 707, 426)  
91-11-39147226 (Direct)

## Kolkata Campus

**Dr. Debashis Chakraborty**

Programme Director, Ph.D (Management)

**INDIAN INSTITUTE OF FOREIGN TRADE**  
*1583, Madurdaha, Kolkata*

 [debashis@iift.edu](mailto:debashis@iift.edu)  
Tel: 91-33-24195700

## Kakinada Campus

**Dr. Miklesh Prasad Yadav**

Faculty In-Charge (Research Division)

**INDIAN INSTITUTE OF FOREIGN TRADE**  
*Kakinada, Andhra Pradesh*


 [miklesh@iift.edu](mailto:miklesh@iift.edu)  
0884- 2944655 & 2944955

## GIFT City Campus

**Dr. Kaushik Bhattacharjee**

Faculty In-Charge (Research Division)

**INDIAN INSTITUTE OF FOREIGN TRADE**  
*GIFT Tower 2, Floor 16 & 17, Road 5c,  
Zone 5, GIFT City, Gandhinagar - 382050*

 [kaushik@iift.edu](mailto:kaushik@iift.edu)  
09875171119



# Important Dates

<b>Last date for submission of online Application and Statement of Purpose</b>	<b>30th April 2026</b>
<b>Announcement of Shortlisted Candidates for Interview</b>	<b>Third week of May 2026</b>
<b>Personal Interviews</b>	<b>First week of June 2026</b>
<b>Declaration of Final Results</b>	<b>Third week of June 2026</b>
<b>Commencement of the Ph.D. Programme</b>	<b>Second week of July 2026</b>

Ph.D. (Management) Programme 2026 Brochure

## Important Enclosures with Application Form

1. Copy of “Statement of Purpose” for the proposed Ph.D. Programme should be as per the template. (4-5 pages).
2. Self-Attested copies of certificates & marksheets of qualifying degrees and other certificates (from SSC level).
3. One passport-size color photograph (to be uploaded at the time of filling out the Application Form).
4. Two letters of recommendation (in the format provided in the Application Form).
5. At least one example of scholarly research or professional writing. (Desirable).
6. SC/ST/OBC (NCL)/PWD / Gen-EWS category candidates need to attach the requisite certificate.

## Template for Statement of Purpose (SoP)

The SoP should have:

1. Motivation for pursuing the Ph.D.
2. Broad area of Research (mentioning objectives, scope, sector, etc.)
3. Review of Literature
4. Expertise / experience obtained till date
5. Anticipated sources of data (mentioning sample, methodology, variables)



# About the Institute

The Indian Institute of Foreign Trade (IIFT) was established in 1963 as an autonomous organization under the aegis of the Ministry of Commerce & Industry, Government of India, to contribute in the skill building for the external trade sector of India. The Institute's portfolio is spread over a number of long-term Programmes, which include: Ph.D programme, two year MBA (International Business), two year MBA (Business Analytics), two year MA(Economics), MBA (International Business) (Weekend) for working executives, Post Graduate Diploma Programmes for working executives etc. to name a few. Detailed information on the Programmes offered by IIFT at Delhi, Kolkata, Kakinada and GIFT City campuses as well as through online mode can be obtained from the Institute web-page ([www.iift.ac.in](http://www.iift.ac.in)).

In addition to MBA teaching, the Institute has trained about 50,000 business professionals across more than 30 countries in various facets of international business and trade policy through its Management Development Programmes. Detailed information on the MDP programmes offered by IIFT can be obtained from the Institute's web-page ([www.iift.ac.in](http://www.iift.ac.in)).

The IIFT Ph.D. Programme is well-known for quality research on important business issues in national and international contexts. The programme is attended by both Part-Time and Full-Time research scholars. Most of the IIFT Ph.D. Scholars are highly placed in reputed academic institutions and universities, government departments, and leading corporate groups.

## DELHI CAMPUS

Located in the Qutab Institutional Area in close vicinity of other reputed institutions such as JNU, IIT, and ISI, the Delhi Campus, spreading over six acres of land and overlooking a green ridge and the historical Qutab Minar, provides an ideal environment for academic excellence.

The facilities available on the campus include a well-equipped library, centrally air-conditioned lecture halls with modern audio-visual aids, conference halls for round-table conferences, an auditorium with 450 seating capacity, a gymnasium, and indoor games, besides quality residential facilities for the MBA students.



## Library

The Institute has an automated and well-equipped Library having an impressive collection of 1,21,312 resources that comprises 77,903 book/CDs-volumes, 17,581 bound periodicals, and 76 magazines/ Journals, 20098 e-journals. The e-resource collection in the library is enriched by the prominent databases like Euromonitor, IndiaTrades, TradeDx, Emerald, Indiasta, Scopus, ProQuest, Statista & many more to its list. The Foreign Trade Library has also installed 10 Bloomberg terminals in the Library and 2 Bloomberg anywhere terminals for classroom teaching by the faculties facilitating the access to accurate business and financial information and insights around the world.

## Computer Centre

Recognizing the importance of technology in education, IIFT's Computer Centre has implemented the latest state-of-the-art IT infrastructure to provide a competitive advantage in its core areas of education and research. The Computer Centre aims at providing 99 percent uptime including ensuring server uptime, data recovery and backup, facilitating storage management, hardware, and network operations, streamlining operations, and simplifying end-user support.

For its internet requirements, the IIFT avails 1000 MBPS leased line from two different ISPs on load balancing. The computer lab for the students is open 24X7 with an adequate number of desktop computers. These are fully supported with application software such as SPSS, EViews, SmartPLS, MAXQDA. India Trade & Prowess databases from CMIE are also available on the Institute's network.

Comprehending the recent advances in functional data analysis and high-dimensional statistics, IIFT, besides the Computer Lab, has an exclusive Data Analytics Lab (DAL) with 40 computers for Data Analytics Courses.

Apart from this, IIFT also uses video conferencing facility and Web Conferencing for training, and research activities besides connecting IIFT Delhi & Kolkata for internal meetings, etc. IIFT's recent foray into the online education platform has been possible with the state-of-the-art IT infrastructure support being provided for the conduct of online programmes, which has enabled IIFT to conduct online sessions on a real-time basis using a broadband facility.

## KOLKATA CAMPUS

The campus is located in IIFT's own premises in the picturesque East Kolkata off EM Bypass in a sprawling area of around 7 acres. The campus is developed as a green and fully integrated campus with independent blocks for academic, administration, and student living areas with all modern amenities. There are centrally air-conditioned modern lecture halls, syndicate rooms, a common area, an auditorium, an open-air theatre, a common courtyard in its academic and administration blocks with exemplary designs to create a great learning environment. The campus is fully under Wi-Fi.



## Library

The library at the Kolkata Campus is gradually growing with resources and other electronic and virtual information. It is presently equipped with a collection of around 6800 books, 66 printed national and international journals, 5,000 national & international journals (including e-journals) in the field of International Business Management and related areas, such as International Trade, Statistics, Economics, Mathematics, Marketing, Psychology, Operation Research, Business Communication, Advertising, etc., in the field of global economics and related facets. Online databases (accessible from the campus) are one of the most important and valuable resources of the library.

The library provides access to full text e-journals on economics, and databases like Economist Intelligence Unit, CMIE Prowess, Industry Outlook, and EPWRF India Time Series. Bloomberg, which is the premier source for global business and financial information, is also installed in the library.

## Computer Centre

The Kolkata Campus operates on a fully integrated CISCO-based network infrastructure with secure, campus-wide Wi-Fi supporting IEEE 802.11 b/g/n standards and a multi-tiered architecture at the Layer 3 switching level, seamlessly connecting all systems on a unified platform and efficiently serving over 700 users. Internet services are powered by a 750 Mbps leased line sourced from two different ISPs in load-balancing mode to ensure high speed, reliability, and redundancy. The campus features a state-of-the-art Digital Room equipped with 30 latest desktops loaded with advanced academic and research software such as SPSS, STATA, and Prowess, along with Bloomberg Terminal for real-time financial data analysis and research. Additionally, a fully equipped studio with modern audio-visual technology facilitates virtual classrooms, live events, and webinars, while the Ph.D. Room and select classrooms are enabled with video conferencing systems to support online and hybrid academic sessions.

## KAKINADA CAMPUS



IIFT, to expand and disseminate knowledge in the domains of Analytics and International Business, launched the 5-year Integrated Programme in Management (IPM) in Kakinada, Andhra Pradesh, in 2022. Currently, it offers the flagship MBA (International Business) program and Integrated Programme Management (IPM). The construction of the permanent campus is in progress and is expected to be ready soon, setting new benchmarks in academic and residential infrastructure. At present, IIFT Kakinada operates from its well-equipped temporary campus at Jawaharlal Nehru Technological University (JNTU), Kakinada. The campus offers state-of-the-art infrastructural facilities, including seamless internet connectivity, a modern library, spacious playgrounds, a multi-purpose auditorium, a canteen, and medical services. Classrooms are fully air-conditioned and fitted with advanced audio-visual aids to ensure an immersive learning experience.

Ph.D. (Management) Programme 2026 Brochure

Blending the serenity of a coastal town with the vibrancy of a smart city, IIFT Kakinada. The campus emphasises holistic development through cultural activities, corporate engagement activities, student-driven committees, and networking opportunities. The campus aims to foster skilled professionals equipped to navigate the complexities of the corporate business world, supported by experienced faculty, research activities, industry-oriented training, and corporate interactions.



## Library

The Institute has a well-equipped Library with updated Resources. It has a collection of the latest books by eminent authors on Business Administration, Business Management, Economics & Commerce, International Business, Trade, Economy, Management and WTO-related issues. It also has a collection of research reports, company reports, CD-ROMs, video cassettes, International Trade Statistics and Databases.

Apart from books on Management and Economics related areas, the Library has huge collection of books on areas like WTO, Intellectual Property Rights, Services Management, Mergers& Acquisitions, Trade Finance, e-Business, Global Business Strategies, International Business Law, Information Technology, etc. The Library also subscribes Journals & other Periodicals and has enriched itself with publications of prestigious national and international organizations such as UN, ITC, UNCTAD, WTO, IMF, World Bank, Ministries and Departments of Government of India.

In order to facilitate online access to information, Library has also subscribed to trade related on line databases like CMIE databases (Commodities, Prowess IQ, India Trade, TradeDx, Industry Outlook and Economic Outlook), China Trade Monitor, Comtrade, ecommerce DB, EIU Online, EBSCO, EPWRF India Time Series, Euromonitor, Hein Online, Global Trade Atlas, Indiastat, Inside US Trade, Manupatra, OECD i-library, ProQuest, Science Direct (106 e-journals), Scopus, Statista, Suns Magazine, Trade Law Guide, Westlaw Asia etc.

## Computer Facilities

The Kakinada Campus is equipped with a 100 Mbps Internet Leased Line, supported by an additional 200 Mbps alternative connection to meet the growing internet demands. Wi-Fi services are available to students throughout the campus and in hostels. Unlimited data is provided to students. The campus also features a dedicated online classroom studio for conducting online certificate courses and executive programmes. The classrooms are well-equipped with modern educational tools, including an interactive panel, projector and projector screen, collar microphone, and other essential facilities to support high-quality teaching and learning experiences.

In addition, in the academic year 2026-2027, the permanent campus will be equipped with a Computer Centre featuring 58 computers for student use. The Computer Centre will provide connectivity to all systems through both LAN cables and Wi-Fi. The entire campus will be Wi-Fi enabled. The facility will also include provisions for server rooms, including the installation of server racks, firewalls, and network servers. Furthermore, access control systems are being installed in the server room and administrative offices to ensure the security of confidential records.

## GIFT CITY CAMPUS

The Indian Institute of Foreign Trade (IIFT), a premier B-School under the Ministry of Commerce & Industry, Government of India, has extended its presence to GIFT City (Gujarat International Finance Tec-City), Gandhinagar, Gujarat. This marks a strategic milestone in IIFT's vision to expand its academic and research footprint in the western region of India.

Located in GIFT Tower-2, across the 16th and 17th floors, the IIFT GIFT City facility reflects the Institute's commitment to aligning with India's evolving trade, finance, and economic priorities. The GIFT City environment brings together world-class infrastructure, regulatory innovation, and a growing ecosystem of 700+ companies including banks, fintech firms, insurance companies, clearing corporations, exchanges, mutual funds, shipping, logistics, IT and ITeS and global institutions.

IIFT's presence at GIFT City signifies a dynamic fusion of academic excellence with industry relevance, offering students and professionals direct exposure to India's evolving international trade and financial landscape.



## Centres at IIFT

IIFT has the following centres dedicated to respective focus areas, which contribute significantly to research, training, and consultancy.

- Centre for WTO Studies
- Centre for Trade & Investment Law

## JOURNAL DIVISION

### IIFT Journals

**Foreign Trade Review Journal:** Foreign Trade Review (FTR) is a peer-reviewed quarterly journal having more than four and half decades of existence in the academic research fraternity. The journal is published by SAGE Publications India. This journal is included in the following abstracting and indexing databases: SCOPUS, Chartered Association of Business Schools (ABS); ABDC-B, Clarivate Analytics: Emerging Sources Citation Index (ESCI). The Journal intends to serve as a comprehensive forum for theoretical and empirical research on International Trade and Business. New Journal 'IIFT International Business and Management Review Journal': IIFT with SAGE published a Journal titled "International Business and Management Review (IIFT-IBMR) Journal" a bi-annual peer-reviewed.

The journal aims to bring together managerial issues, practices and innovations that are useful to scholars, educators, managers, consumers, other societal stakeholders and policy-makers around the world. It aims to play a significant role in shaping the content and boundaries of the management discipline while simultaneously covering the international scope of businesses, Eminent Professors from diverse fields in International Business and Management, spanning across Asia (Sri Lanka, Japan, and Thailand), Russia, USA, etc.

### FOCUS WTO Journal:

Publications Division publishes FOCUS WTO (Journal of WTO and International Business) (Print & Online) blind peer-reviewed quarterly journal. FOCUS WTO is an in-house publication of IIFT that publishes article, research paper, perspective article, case studies, monographs, and book reviews in international business and management research.

### Publishing IIFT Quarterly Newsletter:

Publications Division publishes the IIFT Quarterly Newsletter that contains the activities of the Institutes' various Divisions.

# Ph.D. (Management) Programme

## Objectives

One of the primary purposes of the Ph.D. programme is to encourage scholars to undertake research and in-depth analysis and enrich their knowledge in their chosen field. It includes the ability to independently apply methodologies of scientific research as well as to create new scientific knowledge. Further, the scholars are expected to demonstrate an ability to critically analyze research findings and understand their importance in wider contexts, and effectively communicate and disseminate research results.

The Institute invites applications for its Ph.D. Programme (Management) Full-Time & Part-Time from both domestic and overseas candidates for its Delhi, Kolkata, Kakinada and GIFT City Campuses for the year 2026.

The broad areas in which the Institute offers admission to Ph.D. Programme (Management) are:

- Finance
- Organizational Behavior & Human Resource
- Strategy
- Global Trade Operations and Logistics
- IT Application Management
- Marketing
- Operations & Supply Chain Management

## Duration & Process

- Ph.D. Programme shall be for a minimum duration of three (3) years, including course work (two semesters), and a maximum duration of five (5) years from the date of admission to the Ph.D. Programme.
- Details regarding the duration of the programme and other academic processes are available in the Ph.D. Rules and Regulations available on the IIFT website.
- The selection of the candidates will be based on their suitability and availability of vacancies. The Institute follows the Government of India's Rules on reservation policy in admissions.

## Course Structure

Selected scholars are required to mandatorily attend course work at IIFT during the first year of the Programme. The total course work is of 18 credit hours (1 credit hour = 10 hours) including 3 credit hours of seminar paper. The course work is divided over two semesters and classes for Full Time and Part-Time will be held together.

Course Structure is subject to revision by the Institute's Academic Council from time to time. In addition to the coursework, the Full-Time Ph.D. Scholars at the Institute are trained in various teaching, research, and other academic activities (e.g., offering tutorials, case presentations), helping faculty in teaching and evaluations. Ph.D. students are offered scholarship by the Institute and those with JRF, are required to be involved in teaching, research, and evaluation work.

## Eligibility

The eligibility criteria for applying to IIFT's Ph.D. Programme (Management) are the following:

Indian Scholars: Ph.D. (Management) Full-Time & Part-Time

1. Candidates who have completed
  - A 1-year/2-semester master's degree programme after a 4-year/8-semester bachelor's degree programme or a 2-year/4-semester master's degree programme after a 3-year bachelor's degree programme or qualifications declared equivalent to the master's degree by the corresponding statutory regulatory body, with at least 55% marks in aggregate or its equivalent grade in a point scale wherever grading system is followed or
  - Equivalent qualification from a foreign educational institution. The courses must be as per the Equivalence Granted by AIU to the Institute / University during that duration.
  - A relaxation of 5% marks or its equivalent grade may be allowed for those belonging to SC/ ST/ OBC (non-creamy layer)/ Differently-Abled, Economically Weaker Section (EWS) and other categories of candidates as per the decision of the Commission from time to time.
  - Provided that a candidate seeking admission after a 4-year/8-semester bachelor's degree programme should have a minimum of 75% marks in aggregate or its equivalent grade on a point scale wherever the grading system is followed. A relaxation of 5% marks or its equivalent grade may be allowed for those belonging to SC/ST/OBC (non-creamy layer)/ Differently-Abled, Economically Weaker Section (EWS) and other categories of candidates as per the decision of the Commission from time to time.

2. Candidates who have completed the M.Phil. programme with at least 55% marks in aggregate or its equivalent grade in a point scale wherever grading system is followed or equivalent qualification from a foreign educational institution accredited by an assessment and accreditation agency which is approved, recognized, or authorized by an authority, established or incorporated under a law in its home country or any other statutory authority in that country to assess, accredit or assure quality and standards of educational institutions, shall be eligible for admission to the Ph. D. programme. A relaxation of 5% marks or its equivalent grade may be allowed for those belonging to SC/ST/OBC (non- creamy layer)/ Differently-abled, Economically Weaker Section (EWS) and other categories of candidates as per the decision of the Commission from time to time.
3. Diploma courses that are considered equivalent to a Master's Degree (e.g., PGDIM from IIMs) with 55% marks or CGPA equivalent to B Plus, recognized by AICTE/UGC would be considered. In such cases, candidates would be required to produce the necessary certificate(s) from the Association of Indian Universities (AIU). The period of diploma courses must be as per the Equivalence Granted by AIU to the Institute/ University during that duration.
4. Candidates who are in the final year of the above mentioned degree programme are also eligible to apply. However, if selected, their admission will be on a provisional basis. Admission of such candidates who joins the Ph.D. Program on a provisional basis but fails to obtain minimum percentage in the as defined above is liable to be cancelled forthwith. Such candidates should immediately inform the Institution of the declaration of her / his results. Admission of candidates who do not inform the Institute of such situation will automatically stand cancelled on 15th December 2026. No request for extension of time for re- evaluation, etc. will be entertained.
5. If the candidate is employed and applying for Part-Time Ph.D., he/she has to submit the "No Objection Certificate" from his/her employer clearly stating that:

- The candidate is permitted to pursue studies on a part-time basis.
- His/her official duties permit him/her to devote sufficient time for research.
- If required, he/she will be relieved from the duty to complete the course work.

### Overseas Scholars (Only for Full-Time Ph.D. Programme)

- Overseas candidates who have a Master's/ M.Phil. A degree in any discipline from a recognized university with at least 55% marks or a CGPA equivalent to B Plus in aggregate can apply only to IIFT's Full-Time Ph.D. Programme.
- Minimum knowledge of spoken and written English is essential.
- There is no scholarship, or residential/ hostel facility available for overseas scholars in the Institute. However, the Institute can help in the search for suitable accommodation for scholars admitted to Ph.D. Programme.

### Number of Seats

	Delhi	Kolkata	Kakinada	GIFT City
GMS	6	-	-	-
Finance	3	2	3	3
Marketing	1	2	1	4
IT	2	-	1	-
GTOL	-	-	1	-
OPSCM	5	4	1	3
<b>Total</b>	<b>17</b>	<b>8</b>	<b>7</b>	<b>10</b>

1. Subject to the availability of the seats and faculty as per the campuses.
2. Institute reserves the right not to fill up partial or all seats.
3. The seats mentioned above are for both Full-Time and Part-Time programs depending on merit and as per the reservation policy of UGC.

*\*Age Limit: There is no age limit.*

## Admission Process

In accordance with the UGC guidelines, admission to the Ph.D. (Management) Programme for the academic year 2026 will be based on UGC NET scores only. There shall be no separate entrance test. However, interviews would be conducted.

Admission Criteria:

1. Candidates who have qualified UGC NET or JRF in June 2024 onwards are eligible to apply under the following three categories:
  - o Category 1: Eligible for (i) admission to the Ph.D. with JRF and (ii) appointment as Assistant Professor.
  - o Category 2: Eligible for (i) admission to the Ph.D. without JRF and (ii) appointment as Assistant Professor.
  - o Category 3: Eligible for admission to Ph.D. Programme only and not for the award of JRF or appointment as Assistant Professor.
2. The following subject/course codes, as prescribed by the National Testing Agency (NTA), will be considered for the Ph.D. Admission

## Selection Process

1. Shortlisting of candidates for interviews will be based on the number of available Ph.D. seats.
2. JRF Qualified applicants will be called directly for interview.
3. The weightage for the selection process will be:
  - o 70% based on UGC NET scores
  - o 30% based on performance in the interview.

Subject Code	Subject
4	Psychology
8	Commerce
17	Management (including Business Admn. Mgt./Marketing/ Marketing Mgt./ Industrial Relations and Personnel Mgt./ Personnel Mgt./Financial Mgt./Co-operative Management)
55	Labour Welfare/Personnel Management/ Industrial Relations/ Labour and Social Welfare/Human Resource Management
93	Tourism Administration and Management

## Fee

### A. Indian Scholars

There is no Programme fee for Indian Full Time Ph.D. Scholars. However, they have to pay the following fee as mentioned in the below table.

The total programme fee for Part-Time Ph.D. Scholars is ₹5.10 lakh payable to IIFT as specified below.

S.No	Particular	Part-time	Full time
1	<b>Programme Fee</b>	₹5,10,000/-	N.A
	1st Installment (At the time of joining)	₹2,00,000/-	
	2nd Installment (January 2027)	₹77,500/-	
	3rd Installment (January 2028)	₹77,500/-	
	4th Installment (January 2029)	₹77,500/-	
	5th Installment (January 2030)	₹77,500/-	
2	Student Activities Fee to be paid at the time of joining (for three years)	₹50,000/-	₹50,000/-
3	Alumni Fee to be paid at the time of joining (2026)	₹10,000/-	₹10,000/-
4	Library Deposit (Refundable) to be paid at the time of Joining (2026)	₹5,000/-	₹5,000/-
5	Examination Fee to be paid by June 2030 or at the time of thesis submission	₹50,000/-	₹50,000/-

*\* There will be a relaxation of 50% fee in Programme Fees & Examination Fees (except Library Fees, Alumni, and student activities fees) for SC/ST/PWD students*

***Please Note: If a scholar drops a year with due approval, s/he has to submit the fee as per the fee schedule mentioned above.***

## B. Overseas Scholars

Overseas Scholars can apply for **Full-Time Ph.D. Programme** only. The total program fee for Foreign Scholars is US\$10,000 (US\$2,000 per year)

*Note: The Institute reserves the right to charge any other fees from the scholars or increase the fees if considered necessary. In case of making such changes, due notice would be given in advance. For any matter relating to the conduct of the program, the decision of the authority as per IIFT Rules will be binding*

### Refund of Fee

In case of withdrawal from the programme, fee will be refunded as per UGC guidelines.

### Fellowship for Full-Time Ph.D. Scholar

An amount of ₹37,000/- p.m. + HRA for first two years and ₹42,000/- p.m. + HRA for remaining three years, subject to a comprehensive review of the academic performance. The Full-Time Ph.D. scholars are required to get involved in various teaching, research and other administrative activities of the Institute. For continuation of scholarship in the second phase, performance evaluation will be done on half-yearly basis.

### Imposing of Penalty

If a scholar does not deposit the fee within the stipulated time, a penalty of ₹2,000/- for one month will be imposed and if it is delayed by two months a penalty of ₹5,000/- will be imposed. If the delay in depositing the fee is more than two months to twelve (12) months, a penalty of ₹12,000/- will be imposed.

*All disputes would be subject to the jurisdiction of Competent Courts at respective Campuses.*

# Awards & Achievements

## Geetika Sharma, Ph.D. (Mgmt.) 2024 Batch

Best Paper award in the track 'International HRM, Global Leadership & Cross Cultural Management' at the AIB Conference South Asia Chapter held at IIFT Kolkata campus on 4-5 Jan 2026. The title of the paper was 'Evolution and Contemporary Landscape of Psychometric Assessments in Talent Management'.

### Select Publications (2025-26)

Ph.D. (Management) Programme 2026 Brochure

Article
Agarwal, N.; Seth, N.; V.. (2025). A graph theoretic approach to modelling supply chain resilience for Indian automobile industry. <i>Journal of International Logistics and Trade</i> , 23(3), 134.0. <a href="https://doi.org/10.1108/JILT-11-2024-0098">https://doi.org/10.1108/JILT-11-2024-0098</a>
Asthana, R.; Chatnani, N.N.. (2025). Examining the Interconnectedness of Cryptocurrency with the Indian Stock Market. <i>Global Business Review</i> . <a href="https://doi.org/10.1177/09721509251355161">https://doi.org/10.1177/09721509251355161</a>
Asthana, R.; Chatnani, N.N.. (2025). Time-based Connectedness Between Cryptocurrencies and ASEAN Fiat Currencies: A TVP-VAR Approach. <i>Vision</i> . <a href="https://doi.org/10.1177/09722629251359101">https://doi.org/10.1177/09722629251359101</a>
Bathla, A.; Chawla, G.; Gupta, A.. (2025). Design Thinking in Education: Reviewing the Past for Setting Future Research. <i>Journal of the Knowledge Economy</i> , 16(6), 17600.0. <a href="https://doi.org/10.1007/s13132-024-02387-w">https://doi.org/10.1007/s13132-024-02387-w</a>
Chaudhary, A.; Singh, R.. (2025). Decoding food losses in pulses trade: proposing sustainable solutions from an Indian perspective. <i>International Journal of Logistics Research and Applications</i> , 28(12), 1861.0. <a href="https://doi.org/10.1080/13675567.2024.2428159">https://doi.org/10.1080/13675567.2024.2428159</a>
Chawla, G.; Gupta, A.; Kaurav, R.P.S.; Bathla, A.. (2025). Setting quality standards for management education: lessons from internationalization in Indian business schools. <i>International Journal of Quality and Reliability Management</i> . <a href="https://doi.org/10.1108/IJQRM-11-2024-0387">https://doi.org/10.1108/IJQRM-11-2024-0387</a>
Gupta, H.; Saradhi, V.R.. (2025). Aligning aid with intent: examining official development finance flows to Southeast Asia. <i>Eurasian Geography and Economics</i> . <a href="https://doi.org/10.1080/15387216.2025.2508193">https://doi.org/10.1080/15387216.2025.2508193</a>
Gupta, H.; Vadlamudy, R.S.. (2025). From policy to practice: What drives climate orientation in development finance flows?. <i>Journal of Policy Modeling</i> , 47(6), 1344.0. <a href="https://doi.org/10.1016/j.jpolmod.2025.09.008">https://doi.org/10.1016/j.jpolmod.2025.09.008</a>
Kadyan, A.; Jaiswal, P.. (2025). A Modified TISM Approach to Modelling Social Entrepreneurial Intentions. <i>Journal of Social Entrepreneurship</i> . <a href="https://doi.org/10.1080/19420676.2025.2523881">https://doi.org/10.1080/19420676.2025.2523881</a>
Kushwaah, P.; Symss, J.. (2025). Extreme quantile connectedness across Indian equity sectors amid black swan events. <i>Macroeconomics and Finance in Emerging Market Economies</i> . <a href="https://doi.org/10.1080/17520843.2025.2533001">https://doi.org/10.1080/17520843.2025.2533001</a>
Maheshwari, S.; Chatnani, N.N.. (2025). Leakage of floor price in OFS and proposed surveillance approach for Indian capital markets. <i>Review of Behavioral Finance</i> , 17(3), 442.0. <a href="https://doi.org/10.1108/RBF-07-2024-0208">https://doi.org/10.1108/RBF-07-2024-0208</a>
Munshi, A.; Singla, A.R.. (2025). Determinants of collaborative research partnerships for innovation in food science. <i>Global Knowledge, Memory and Communication</i> . <a href="https://doi.org/10.1108/GKMC-07-2024-0458">https://doi.org/10.1108/GKMC-07-2024-0458</a>
Kapoor, S., Banerjee, S. & Signori, P. (2025) Forgiveness in the Face of Brand Scandals: How Opinions About Corporate Actions and Pre-scandal Trust and Experience Play a Role. <i>Corporate Reputation Review</i> . <a href="https://doi.org/10.1057/s41299-025-00248-z">https://doi.org/10.1057/s41299-025-00248-z</a> {ABDC: C}
Kapoor, S. and Banerjee, S. (2025), Retailers' Interventions, Social Media Amplification, Consumer and Food Brand Scandal, <i>Journal of International Food &amp; Agribusiness Marketing</i> , Vol.37 No.1, pp.169-196. <a href="https://doi.org/10.1080/08974438.2023.2291401">https://doi.org/10.1080/08974438.2023.2291401</a> {ABDC: B}

# Testimonials



I am Dr. Sunaina Kapoor from the Ph.D. (Management) 2018 batch at IIFT, and pursuing my doctoral journey here has been one of the most defining phases of my academic and professional life. I had the privilege of working under the supervision of Dr. Saikat Banerjee, whose intellectual depth, critical insights, and unwavering encouragement played a pivotal role in shaping my research. His ability to challenge assumptions while offering constructive direction helped me refine my ideas and strengthen the rigor of my work. IIFT provides a uniquely enriching ecosystem for research, particularly in the domains of international business and trade. The institute's strong research orientation, access to high-quality databases, updated software tools, and extensive academic literature create a solid foundation for scholarly excellence.

Overall, my doctoral experience at IIFT (Delhi & Kolkata) has been both challenging and rewarding. It has strengthened my research competence, broadened my perspective, and prepared me to contribute meaningfully to academia and industry. I carry forward the values and legacy of IIFT with immense pride and gratitude.

**Dr. Sunaina Kapoor**

**Assistant Professor**  
EM Normandie Business School



My doctoral journey at the Indian Institute of Foreign Trade (IIFT) was both intellectually enriching and personally transformative. As a Ph.D. scholar in Strategic Management, I had the privilege of working under the guidance of Prof. K. Rangarajan, whose mentorship went far beyond academic supervision. I remain deeply grateful to him for shaping me not only as a rigorous researcher, but also as a reflective teacher and, more importantly, a better human being. The Ph.D. programme at IIFT is exceptionally rigorous and demanding, constantly pushing scholars to challenge their limits and bring out their best potential. Throughout my doctoral studies, I received unwavering support from Dr. Pooja Lakhanpal and Prof. Debashis Chakraborty (the Ph.D. Programme Directors), as well as from the library and administrative staff, who ensured a highly enabling research environment.

The academic training, mentorship, and institutional support I received at IIFT played a pivotal role in my professional journey, and I attribute much of my current success to the strong foundations laid during my doctoral years at IIFT.

**Dr. Rohit Kumar**

**Associate Professor**  
Indian Institute of Management Ranchi



It was a dream come true for me to get admission into Indian Institute of Foreign Trade (IIFT). Pursuing my doctoral studies at the Indian Institute of Foreign Trade (IIFT), an institution widely recognized for its strong research orientation, provided me with an intellectually stimulating environment. Throughout this journey, the guidance and support of my mentor Prof. Rakesh Mohan Joshi and my co-guides have played a pivotal role in shaping my scholarly perspective and research acumen. The mentorship I received fostered a deeper understanding of my research domain and significantly contributed to my development as an independent researcher and academic professional.

The institute's emphasis on analytical thinking, global perspective, and research-driven learning significantly enriched my academic development.

The institute's world-class library offered access to extensive national and international journals, databases, and research materials that significantly supported my literature exploration and academic inquiry. The structured coursework further strengthened my theoretical foundation and research methodology skills, enabling me to approach my research with greater clarity and depth.

**Dr. Mansi Kapoor**

Swami Shraddhanand College, University of Delhi

# Feedback



I am thoroughly enjoying my PhD at IIFT. The faculty provide exceptional guidance and expertise, while the library and research facilities offer excellent access to journals and data. Seminars and industry interactions are highly enriching. Overall, it is an outstanding institution for dedicated research scholars.

**Kajal**

**Ph.D. (Management) Programme 2025 Batch**



As a PhD scholar at Indian Institute of Foreign Trade (IIFT), New Delhi, my research journey is shaped by the Institute's distinctive integration of trade theory with India-specific policy realities. What I value most is the highly supportive and intellectually stimulating working environment, where academic discussions are encouraged and collaboration is natural. The faculty's consistent mentorship, openness to dialogue, and constructive feedback play a crucial role in refining my research direction and strengthening its academic and policy relevance. This combination of a collegial research culture and strong faculty support makes my doctoral experience both demanding and deeply rewarding.

**Shalu Vashisht**

**Ph.D. (Management) Programme 2025 Batch**



My journey in the Ph.D. (Management) programme at the Indian Institute of Foreign Trade has been incredibly rewarding. The supportive faculty create an environment where ideas are valued and refined with care. Engaging discussions, research workshops and peer learning have strengthened my confidence as a scholar. The programme not only sharpens academic rigor but also nurtures curiosity, independence and a genuine passion for meaningful research.

**Sneha Gupta**

**Ph.D. (Management) Programme 2025 Batch**



I am currently pursuing my PhD at the IIFT Kolkata Campus, and my experience so far has been extremely enriching. One of the strongest aspects of the campus is the quality of faculty guidance. The faculty members here are very approachable and supportive. As a research scholar, you can reach out to any faculty member at any time, and they are always willing to guide and mentor you patiently. In addition, the institute provides access to high-quality national and international research databases, which are very helpful for conducting in-depth research. The overall research environment at IIFT Kolkata is highly motivating and intellectually stimulating.

**Suman Khorat**

**Ph.D. (Management) Programme 2025 Batch**



With profound gratitude I would like to say that joining the PhD programme in Management at Indian Institute of Foreign Trade, Kolkata has been a pivotal point in my academic career. I am currently pursuing PhD in the discipline of Supply Chain Management. The rigorous programme structure aligns closely with my academic and career aspirations. The faculty members are exceptionally knowledgeable yet highly approachable, and their expert guidance makes the academic journey enriching. Also, various academic facilities like e-databases, vast library, exclusive journal access are worth mentioning. The opportunity to attend National and International level Conferences like Management Doctoral Researchers' Colloquium (MDRC) 2025 and AIB South-Asia Chapter 2026, gave me plenty of exposure in terms of interacting with researchers around the world, attending workshops, paper presentations etc. to become aware of global industry and academic trends.

**Prahno Bhattacharyya**

**Ph.D. (Management) Programme 2025 Batch**

# Feedback



It gives me immense pleasure to reflect on the early stages of my doctoral journey at IIFT, Kolkata Campus. In light of such dynamic challenges, I feel grateful for the research environment at IIFT. The rigorous coursework and regular support from highly learned faculty members serve as a blessing to build the solid foundation required for long-lasting academic success. Additionally, active involvement of the research scholars in frequently organized national & international conferences, workshops shape not only academicians but future leaders. The combination of autonomy in the work environment, access to majority of high-quality journals and databases, seasoned mentorship and generous financial support synthesize a rich & nurturing space for every aspiring researcher.

**Rajdeep Roy Choudhury**

**Ph.D. (Management) Programme 2025 Batch**



Engagement in the Management Doctoral and Researcher's Colloquium (MDRC) 2025 provided valuable exposure to diverse research perspectives and strengthened my academic presentation and discussion skills. Additionally, engagement with the Academy of International Business South Asia Chapter (AIB SAC 2026) enabled interaction with international scholars and enhanced my understanding of global research trends. Overall, the PhD programme at IIFT is helping me grow both academically and professionally.

**Diya Mukherjee**

**Ph.D. (Management) Programme 2025 Batch**



My doctoral journey at the Indian Institute of Foreign Trade till date has been both intellectually enriching and professionally transformative. IIFT's strong focus on international business and trade, combined with its rigorous academic framework, provides the ideal environment to pursue meaningful research.. I have been given the freedom to explore research questions of my choice while receiving constructive feedback that has strengthened my research acumen.

The institute's world-class library, extensive databases, and updated research tools significantly enhanced the quality of my scholarship. The collaborative and intellectually stimulating atmosphere encouraged critical thinking and innovation.

Through rigorous coursework, seminars, and scholarly interactions, I am developing strong analytical and methodological skills.

IIFT has not only preparing me for academic excellence but also equips me to address real-world business and policy challenges with confidence. I remain deeply grateful for the experience and am proud to be part of the institute's distinguished legacy.

**Sanmoy Hore**

**Ph.D. (Management) Programme 2025 Batch**

# Glimpses



58th Convocation of the Institute at Bharat Mandapam, 10th September 2025.

Ph.D. (Management) Programme 2026 Brochure



# INDIAN INSTITUTE OF FOREIGN TRADE (DEEMED TO BE UNIVERSITY)

(MINISTRY OF COMMERCE & INDUSTRY, GOVT. OF INDIA)

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