भारतीय विदेश व्यापार संस्थान

INDIAN INSTITUTE OF FOREIGN TRADE

(Deemed to be University)

Under Ministry of Commerce & Industry, Govt. of India



Post Graduate Diploma in Management International Business

18 Months Weekend Executive Programme |For Working Professionals

ACCREDITED WITH GRADE A+ NAAC

AACSB ACCREDITED

All India Council for Technical Education AICTE

Academy of International Business

EFMD

From the Desk of the Vice Chancellor



Welcome to the Indian Institute of Foreign Trade (IIFT), an institution that has, for over six decades, stood at the forefront of international business education, research, and policy thought in India. IIFT's Post Graduate Diploma programmes are designed for working executives who seek not merely to keep pace with the global marketplace, but to help shape it. Our standing as a think-tank for trade and policy matters reflects a tradition of scholarship that continues to inform leaders across the world of international business.

Our Diploma and Certificate Programmes rest on pedagogical foundations that sharpen participants' ability to analyse data, read emerging trends, and translate insight into decisive action on the business challenges of our time. This is made possible, above all, by our faculty, whose command of both industry practice and academic rigour brings depth and relevance to every classroom.

The Institute remains committed to developing strategic leaders equipped to navigate an environment shaped by shifting economic and geopolitical currents. Participants leave not only with sharpened skills, but with the judgment and confidence that rewarding careers in multinational corporations, international organisations, export-import enterprises, and global consulting demand.

That promise is reinforced by IIFT's extensive alumni network and its standing in industry, which together continue to open doors for our graduates across the many facets of international business, including human resource management.

I invite professionals of ambition to join us at IIFT — not merely to complete a programme, but to undergo an experience that will sharpen how you think, lead, and decide.

Together, let us shape the future of global business leadership.

Dr. K. Rangarajan

Vice Chancellor
Indian Institute of Foreign Trade

Message from the Head



The Indian Institute of Foreign Trade is more than a 64-year-old institution serving the nation in international business and management through research, training and education. As an academic institution, it continually strives to promote international business education among working professionals and entrepreneurs through weekend programs at its Delhi and Kolkata campuses, in addition to its regular postgraduate programs. One of the institution's objectives is to strengthen expertise in global business, promote educational excellence and capacity building, and help working professionals contribute to India's growing engagement with the global economy. The 18-month weekend Post Graduate Diploma in Management program in International Business is AICTE-recognized and specially designed for management executives.

This program is particularly relevant for entrepreneurs, working professionals, MSMEs, trade practitioners, aspiring exporters and importers, and professionals seeking to build careers in international business.

The weekend format will facilitate continuous professional development through interactive classroom sessions, case studies, simulations, industry interactions, experiential learning through national/international port visits, and practitioner-led sessions. The curriculum integrates conceptual knowledge with practical, industry-oriented learning, enabling participants to apply management principles to contemporary business challenges.

By developing industry-relevant competencies and fostering an international outlook, the program aims to strengthen India's export competitiveness, increase MSME participation in global value chains, and develop skilled human resources for international trade. It also supports the broader national objective of positioning India as a competitive and responsible participant in the global trading system.

Thus, aspiring working professionals are encouraged to pursue this 18-month weekend Postgraduate Diploma in Management in International Business and contribute to India's economic development.

IIFT fraternity welcomes you to have a happy learning experience on campus.

Prof. Dr. M.Venkatesan

Head, EMP Division, Delhi Campus
Indian Institute of Foreign Trade



It gives me immense pleasure to welcome you to the Post Graduate Diploma in Management (International Business) [PGDM (IB)] at the Indian Institute of Foreign Trade, Kolkata Campus.

In today's volatile and interconnected global economy, managers need capabilities that extend beyond functional expertise. Understanding the interplay of international trade, finance, data and strategy is essential for effective decision-making. IIFT's distinctive expertise in international business and trade provides an ideal environment for developing these capabilities.

Designed for working professionals, the PGDM (IB) combines rigorous academic learning with insights from experienced faculty, industry practitioners and a diverse peer group. The curriculum integrates management fundamentals with contemporary areas. The programme emphasizes case-based, application-oriented learning, peer interaction and integration of academic concepts with professional experience. It aims to broaden participants' global perspective and strengthen their ability to lead effectively in a complex international business environment.

I invite experienced professionals from diverse sectors to join this enriching learning journey at IIFT.

Prof. P. K. Das
Head, EMP Division, Kolkata Campus
Indian Institute of Foreign Trade

An Insight of IIFT

Vision

To be an academic center of excellence in international business research, training and education.

Mission

To create and foster a learning environment that enables participants to be leaders in international business with sensitivity towards society.

About the Institute

- Established in 1963, the Indian Institute of Foreign Trade (IIFT), is a Deemed to be University, providing the world class education in International Business and related domains.
- It is an autonomous body under the Ministry of Commerce & Industry, Government of India contributing to the skill building for the external trade sector of India.
- IIFT has campuses in Delhi, Kolkata, Kakinada, GIFT City (Gujarat).
- The National Assessment and Accreditation Council (NAAC) accredited IIFT as a Grade "A+" institution in January 2024.
- Research, Training and Education are the three main pillars of this institute focusing on International Business Management and Strategy.



International Collaborations

S. No.	Location	Name of University / Institution
1	Africa	Foreign Trade Training Centre, Cairo, Egypt
2	Africa	IFM Tanzania
3	Asia-pacific	Vietnam Institute for Indian and Southwest Asian Studies (VIISAS)
4	Asia-pacific	University of International Business and Economics, Beijing, China
5	Asia-pacific	International Institute for Trade and Development, Bangkok, Thailand
6	Asia-pacific	Ajou University, Suwon, Korea
7	Asia-pacific	Foreign Trade University, Hanoi, Vietnam
8	Asia-pacific	Institute of Indian Studies, Hankuk University, South Korea
9	Asia-pacific	Solbridge International School of Business
10	Asia-pacific	International School of Finance and Technology, Tashkent
11	Asia-pacific	Bangladesh Foreign Trade Institute, Dhaka
12	Asia-pacific	National Dong Hwa University, Taiwan
13	Asia-pacific	University of Tanjungpura, Indonesia
14	Australia	The University of Newcastle, Newcastle, NSW, Australia
15	Australia	Deakin University
16	Australia	The University of Western Australia, Perth, Australia
17	Europe	IESEG-School of Management, Lille Catholic University, Lille and Paris, France
18	Europe	EM-Strasbourg Graduate School of Management, Cedex, France
19	Europe	Grenoble Ecole de Management, Grenoble Cedex, France
20	Europe	Hanken-Swedish School of Economics and Business Admn. Finland
21	Europe	Rennes School of Business, France
22	Europe	Universita Bocconi, Milano, Italy
23	Europe	The International University in Geneva, Switzerland

24	Europe	Allianza 4 Universidades, Spain
25	Europe	Universitat des Saarlandes, Germany
26	Europe	University of Insubria, Italy
27	Europe	HS PF Pforzheim University, Germany
28	Europe	Abrystwyth University, UK
29	Europe	UAM, Madrid, Spain
30	Europe	University of Leeds, UK
31	Europe	British Teaching University, Georgia
32	Europe	The Institute of Export & International Trade, England
33	Europe	The Educational Institution Belarus State Economic University
34	Europe	EM Normandie Business School
35	Europe	The University of Huddersfield
36	Europe	University of Plymouth
37	Europe	APEC Antwerp/Flanders Port Training Centre, Belgium
38	Europe	Vrije University Amsterdam, Netherlands
39	North-America	Brock University, St. Catherines, Ontario, Canada
40	North-America	Bradley University, Peoria, Illinois, USA
41	North-America	Herbert H. Lehman College of the City, University of New York, USA
42	North-America	Kent State University, USA
43	North-America	The University of Scranton, Pennsylvania, USA
44	Russia	International Institute of Business Networking, Russia
45	Russia	Ural Federal University, Ekaterinberg, Russia
46	Russia	Saint-Petersburg State University, Russia
47	Russia	RUDN University: Peoples' Friendship University of Russia
48	South-America	International Business School, Americas

Membership (International and Domestic)

- AACSB - Association to Advance Collegiate Schools of Busines
- AIB – Academy of International Business
- EFMD – European Foundation for Management Development
- AIU – Association of Indian Universities
- AIMS – Association of Indian Management Schools
- IFA – Indian Finance Association
- GCN – Global Compact Network India
- AIMA – All India Management Association
- Academy of Indian Marketing
- Erasmus Mundus

Accreditations and Recognitions

The Indian Institute of Foreign Trade (IIFT) was awarded A+ Grade Accreditation by the National Assessment and Accreditation Council (NAAC) in 2024, in recognition of its high standards in teaching, research, and institutional infrastructure.





The Indian Institute of Foreign Trade earned the prestigious AACSB Accreditation in November 2021. With this the IIFT figures amongst the Top 5% Business Schools of the world to be accredited by the Association to Advance Collegiate Schools of Business (AACSB). AACSB accreditation quality assurance system is based on 9 rigorous standards that assess mission, strategy, student learning and engagement, academic and professional engagement, and innovation in leadership and teaching.

About the PGDM(IB) Programme

Provide comprehensive knowledge of international trade, cross-border operations, and global market dynamics.
Train participants in trade policy, global supply chains, and export-import procedures.
Develop strategic capabilities for managing multinational business operations.



Programme Duration & Mode of Conduct

Programme	Duration	Mode of conduct
PGDM (IB)	18 Months	Weekend Classes

With the legacy of more than two decades, the PGDM-IB Programme aims at enhancing the managerial competence of senior and middle level executives by imparting systematic knowledge in all aspects relating to international business and human resource management. All the sessions would be on weekends and will be held at IIFT, Delhi/Kolkata in physical mode. There will be one 'contact week' module (including 4-5 days classes at a row during week days) in each semester. Examinations would be conducted on Campus.

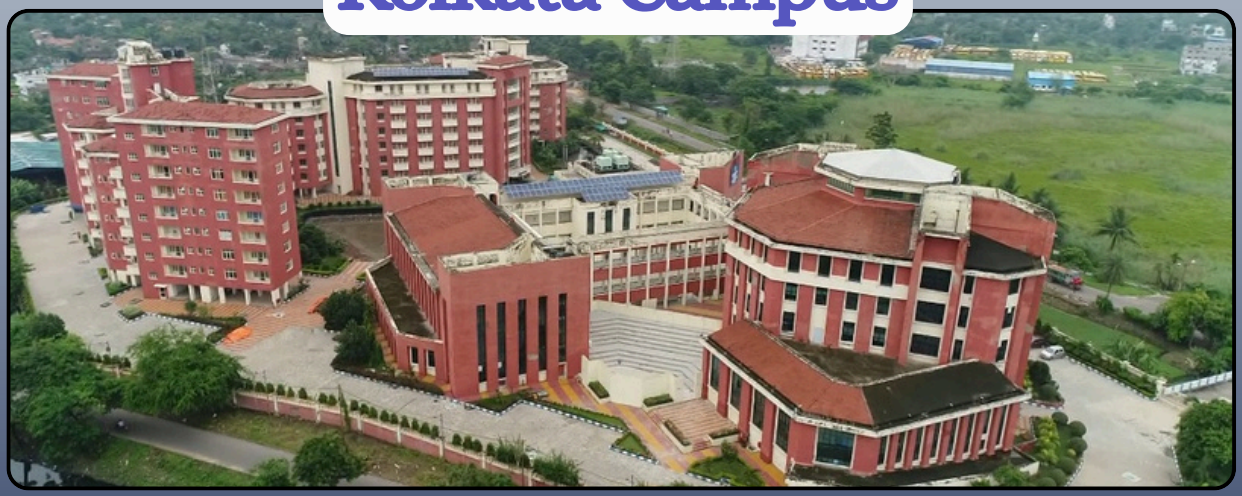
Campuses

Delhi Campus



Located in Qutub Institutional Area, overlooking green ridge and historical Qutub Minar, the IIFT Campus is considered to be one of the finest in the country. The campus spread over 6.5 acres of land houses one academic block, one administrative block, and two residential blocks for students and visiting faculty. The facilities available on the campus include, fully air-conditioned lecture halls with modern audio-visual aids, conference halls for round-table conferences, an auditorium of 450 seating capacity, two computer labs, indoor games, sports ground, besides excellent residential facilities for the students. The campus is fully wi-fi enabled.

Kolkata Campus



IIFT's Kolkata Campus is located at the picturesque East Kolkata off EM Bypassin a sprawling area of around 7 acres. The campus is developed as a green and fully integrated campus with independent blocks for academic, administration and student living areas with all modern amenities. The campus also houses three water bodies to maintain ecological diversity with enough greenery. There are centrally airconditioned modern lecture halls, syndicate rooms, common area, auditorium, open air theatre, common courtyard in its academic and administration blocks on exemplary designs to create a great learning environment. The campus is fully Wi-Fi enabled.

Facilities

LIBRARY

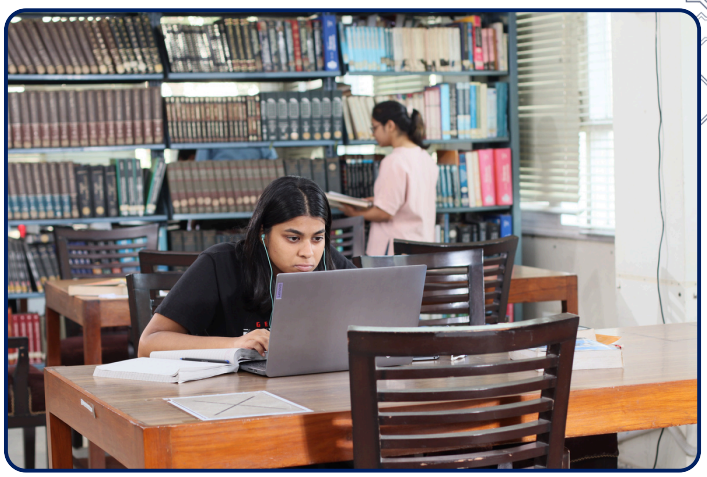
The Institute has a well-equipped Library with updated knowledge. It has a collection of latest books by eminent authors on Trade, Economy, Management and WTO related issues. It also has a collection of research reports, company reports, CD-ROMs, video cassettes, International Trade Statistics and Databases. Apart from books on Management and Economics related areas, the Library has huge collection of books on areas like WTO, Intellectual Property Rights, Services Management, Mergers & Acquisitions, Trade Finance, e- Business, Global Business Strategies, International Business Law, Information Technology, etc. The Library also subscribes Journals & other Periodicals and has enriched itself with publications of prestigious national and international organizations such as UN, ITC, UNCTAD, WTO, IMF, World Bank, Ministries and Departments of Government of India. In order to facilitate online access to information, Library has also subscribed to trade related online databases like CMIE databases (Trade Monitor, Commodities, Consumer Pyramidsdx, Economic Outlook, Industry Outlook, Prowess, States of India and Tradedx), China Trade Monitor, Comtrade, ecommerceDB, EIU Online, EBSCO, Emerald Management, EPWRF India Time Series, Euromonitor, HeinOnline, Global Trade Atlas, Indiastat, Inside US Trade, JSTOR, Manupatra, OECD i-library, ProQuest, Science Direct (106 ejournals), Scopus, Statista, Suns Magazine, Trade Law Guide, Westlaw Asia etc. The Library is also a member of One Nation, One Subscription (ONOS) Consortia of Government of India'; through which more than 13,000 journals are being made available by 30 National and International Publishers.

IIFT has an exclusive access to 10 Bloomberg Terminals, which offers a dynamic network of information for decision makers. Bloomberg is of great value to B-School students seeking fast access to accurate business and financial information, news and insight around the world. Students are also offered training to familiarize them with this powerful resource.

Library facilities are open to participants. The participants are required to deposit ₹5,000/- for Library membership as security which is refundable at the end of the Programme.



Facilities and Services



- ☑ Book lending (Issue and Return)
- ☑ Reading Room facility
- ☑ Reference service
- ☑ Inter-library Loan service
- ☑ Books for Reference only
- ☑ No borrowing allowed (Photocopying allowed)

Library Circulation's Rules

- ☑ Three Reader's tickets to be issued to each student.
- ☑ One book against one card for a maximum period of 7 days.
- ☑ A fine of ₹ 1/- per day to be levied after the due date.
- ☑ Restricted books may be issued for overnight and a fine of ₹10/-per day charged, if not returned on time.
- ☑ If any Library material is lost/damaged, the participant should either replace it or pay the cost as specified in Rule 6.1 of the Library Rules.
- ☑ Participants need to obtain a 'No Dues Certificate' from the Library before the Comprehensive Viva of Trimester IX.

Users' Attention

- ☑ Stealing, mutilating, marketing of books and tearing of pages are considered serious offence and can even result in rustication of the concerned student.
- ☑ Repeated delay in return of books may result in suspension of the library membership of the concerned.
- ☑ Personal belongings including books, notes, eatables, etc. are not allowed inside the Library.
- ☑ Participants to consult the Library Rules and Regulations from the Library Website/Library Counter for details.
- ☑ Use of mobile phones inside the Library is strictly prohibited.

The resources and services offered by the library can be viewed at: https://cc.iift.ac.in/library/index.asp

Computer Facilities

Recognizing the importance of technology in education, IIFT's Computer Centre has implemented the latest state of the art IT infrastructure to provide a competitive advantage in its core areas of education and research. The Computer Centre aims at providing 99 percent up time including ensuring server uptime, data recovery and backup, facilitating storage management, hardware, network operations, streamlining operations and simplifying end-user support.

Delhi Campus

For its internet requirements, the IIFT avails 750 mbps leased line from two different ISP son load balancing. The computer lab for the students is open 24X7 with adequate number of desktop computers. These are fully supported with application software such as SPSS, E Views, SAS, etc. India Trade & Prowess databases from CMIE are also available on the Institute's network. Comprehending the recent advances in functional data analysis and high- dimensional statistics.

Besides the Computer Lab, has an exclusive Data Analytics & Simulation Lab (DASL) with 40 computers with software such as SPSS, Hadoop, SAS, etc. for Data Analytics and Simulation Courses.

Apart from this, IIFT also uses video conferencing facility for training, research activities besides connecting IIFT Delhi campus. Kolkata campus & Kakinada campus for internal meetings, etc.

IIFT's recent foray in the online education platform has been possible with the state- of-the-art IT infrastructure support being provided for the conduct of online programmes, which has enabled IIFT to conduct online sessions on a real time basis using broadband facility. The Institute has a multi-tiered network infrastructure in place. Buildings inside the campus are well connected with fiber network. The network infrastructure is at layer 3 switching level which helps to interconnect all components together on one platform. Institute's network is also supplemented with managed Wi-Fi supporting 802.11n and standards. Over 1000 users have access to this network. Apart from this, classrooms area adequately equipped with LCD projectors and PCs.

Kolkata Campus

Kolkata Campus is having 350 mbps for its Internet requirements. Wi-Fi services are also made available to the students in the campus. Lib sys, Prowess, India Trades services have been facilitated locally from IIFT Kolkata Digital lab at IIFT Kolkata is well equipped with 30 latest model computers for student access. Kolkata campus also has an online classroom studio to conduct online certificate and executive programmes. All classrooms are well-equipped with digital boards and high-powered Wi-Fi connectivity.

Eligibility Criteria

Admission to the Executive Programmes will be offered by the Institute based on candidates' fulfillment of eligibility conditions.The Executive Programme is open to all working professionals and self-employed individuals who meet the following criteria:

Programme	Duration	Eligibility Criteria
PGDM - IB	18 Months	• Passed any Bachelors Degree of minimum 3 years duration and a minimum of 3 years relevant managerial/ supervisory experience. • Obtained at least 50% marks • 45% marks in case of SC/ST/PWD candidates in the qualifying examination. There is no upper age limit.

Admission Process

- Candidates fulfilling the prescribed eligibility criteria for admission to the PGDM-IB Programme will be required to appear for a Written Entrance Test followed by a Personal Interview (PI). The Written Entrance Test will be conducted at IIFT campuses in Delhi, Kolkata, Kakinada and GIFT City.

Note: The classes for PGDM-IB Programme will be conducted only in Delhi and Kolkata campus, whereas the Written Entrance Test and Personal Interview will be conducted across all the four campuses.

- Candidates submitting valid CAT / XAT / CMAT / MAT / ATMA / GMAT scores (appeared during 2024 and/or 2025) will be exempted from the Written Entrance Test. However they will be required to appear for the Personal Interview.
- The Written Entrance Test will assess candidates on:
- The test will be of an elementary level comprising of Current Affairs, General Reasoning/ Awareness, Essay Writing, logical thinking, and written communication skills. No specialised knowledge of International Trade or advanced quantitative aptitude is required.
- Only candidates successfully clearing the admission process will be offered admission to the programme.

Application Fee

Programme	For GEN/OBC/(NCL)/ EWS Category	For SC/ST/PWD / Transgender category
PGDM (IB)	Rs. 2500/-	Rs. 1250/-

How to Apply

1. Candidates may fill the application form on www.iift.ac.in
2. Required uploads/entry: Educational Qualification Certificates and entry of fee proof.
3. Application fee is Non-refundable.
4. Incomplete applications including incorrect email id will lead to rejection.
5. Jurisdiction for disputes settlement: Delhi (district courts).

Note: The number of seats available in PGDM IB programme for Delhi = 120, and for Kolkata: 30 Seats. Seats reserved as per GoI norms.

Fee Structure

Installment	Category	
	General/OBC	SC/ST/PH.
1st Installment	**Tuition Fee:** 1,35,000 **Alumni Fee:** 15,000 Student **Activity fee :** 10, 000 **Library Fee:** 5,000 *(Library fee Refundable)*	**Tuition Fee:** 67,500 **Alumni Fee:** 15,000 **Student Activity fee :** 10, 000 **Library Fee:** 5,000 *(Library fee Refundable)*
2nd Installment	100,000	50,000
3rd Installment	100,000	50,000
4th Installment	100,000	50,000
5th Installment	100,000	50,000
Total	5,65,000/-	2,97,500/-

Course Structure (PGDM)- (IB)

SEMESTER- I		SEMESTER- II	
S. No.	**Course Title**	**S. No.**	**Course Title**
1	Accounting for Managers	**1**	Financial Management
2	Business Economics	2	Data Analytics
3	Business Statistics	3	International Economics
4	Marketing Management	4	Strategic Management
5	Managerial Behaviour in Organizations	5	Human Resource Management
6	ITAM	6	Supply Chain Management
7	Business Communication	7	Business Research Methods
8	Foreign Language	8	International Marketing Management
		9	Research Project
		10	Foreign Language

SEMESTER –III		
S. No.	**Course Title**	
1	Trade Logistics & Global Sourcing	Specialization in International Business with 3 Core courses as mentioned in semester three and students are required to opt for Elective Courses from 4 specialization streams i.e.: (i) International Business, (ii) International Marketing, (iii) International Finance and (iv) International Trade The list of elective shall be shared during the delivery of Programme.
2	International Business Strategy	
3	Corporate Governance & Ethics	
4	Research Project	
5	Foreign Language (Optional)	
6	International Port Visit	
7	Electives	

ENCORE - Executive Network and Collaboration for Research and Education

The EMP Division of the Indian Institute of Foreign Trade (IIFT) has instituted E N C O R E (Executive Network and Collaboration for Research and Education) as a structured initiative to promote sustained engagement, peer learning, and knowledge sharing among alumni, current participants, and academic mentors. The platform seeks to strengthen institutional linkages and foster a collaborative ecosystem of executive excellence.













International Study Tour

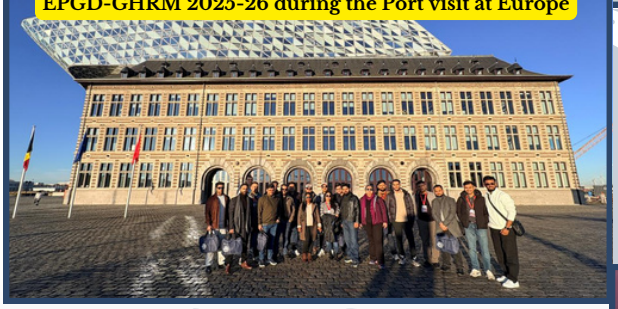
Port visit at Dubai, UAE - EPGDIB



EPGDIB 2025-26 during the Port visit Antwerp (Belgium)



EPGD-GHRM 2025-26 during the Port visit at Europe



EPGDIB 2022-24 during the Port visit at Dubai, UAE



EPGDIB 2023-24 during the Port visit Antwerp, Belgium)

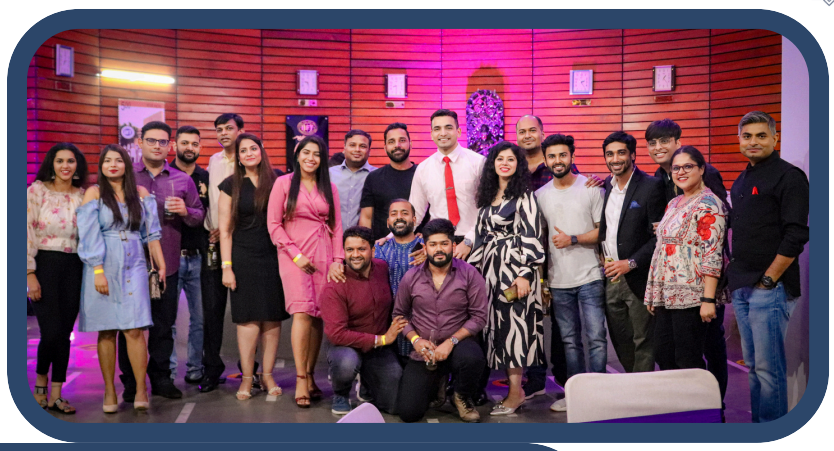


EPGDIB-2025-26 batch of IB during the Port visit at Colombo



Campus Activities

Campus Talents









Highlights of Learning, Interaction, and the Academic Journey











Voices of Alumni



IIFT has been a defining part of my professional journey. The EPGDIB programme transformed the way I look at global business—helping me connect markets, geopolitics, trade and capital through a much broader lens. Working today across global credit and structured finance, I find that perspective particularly valuable, where decisions require not only technical expertise but an understanding of how developments across the world connect. Beyond academics, the faculty, peer learning and diversity of thought at IIFT strengthened my ability to question assumptions, think independently and make better decisions. IIFT did not simply add a qualification to my career; it added holistic view to it—and that, for me, has been its greatest value.

Aishwarya Gupta, Assistant Vice President,
Apeiron Management Investment Analyst - London-based Hedge Fund
EPGDIB, Batch 2023–25



My journey at IIFT has been an enriching and professionally valuable experience. The rigorous curriculum, supported by experienced faculty and industry practitioners, opened for me a portal into the realm of international business, and the ever-evolving global business environment. Learning alongside professionals from diverse backgrounds added significantly to the learning experience, and the consequent exchange of perspectives added a vital dimension that went beyond classroom education. The programme helped me connect my leadership and operational experience with contemporary management concepts. It has strengthened my confidence as I prepare for a transition from the Armed Forces to the corporate sector. I am grateful to IIFT for providing a strong academic foundation, a valuable peer network and a learning experience that will continue to guide me in my professional journey.

Amit Jyoti Lahkar, Camp Commandant, Infantry Brigade Headquarters,
Head – Administration & Support Services, Ministry of Defense, Govt of India,
EPGDIB Summer Weekend 2023-25 RANK 1



My journey through the Executive Post Graduate Diploma in International Business (EPGDIB) at IIFT Delhi has been a valuable learning experience that has added a new dimension to my professional perspective. Coming from the Armed Forces, I entered the programme with extensive experience in leadership, operations and decision-making. IIFT helped me complement that experience with a structured understanding of international business, strategy, finance, marketing and global trade.

What stood out was the emphasis on peer learning. Interacting with professionals from diverse sectors brought different perspectives into the classroom and often challenged conventional ways of looking at business problems. The Port of Antwerp visit was another highlight, providing valuable first-hand exposure to global logistics, trade infrastructure and supply-chain operations.EPGDIB has strengthened my ability to connect operational experience with business strategy and given me a broader, more global outlook for the next phase of my professional journey.

Col Nishant Shukla, EPGDIB 24-25



My journey at IIFT has been a defining milestone in reshaping my career, perspectives and expanding the scale of opportunities I could pursue. The Executive PG Diploma in International Trade complemented my professional experience and helped me transition into a strategic business role. Today, as an Assistant Manager with the Central Procurement team at Zomato/Eternal, I operate in an unorthodox company setup with a fast-paced environment, driving business outcomes through strategic technology procurement and partnerships with leading global tech companies. IIFT has played an important role in enabling this evolution and continues to be a significant part of my professional journey, which is helping me in striving for effectiveness and efficiency at my workplace.

Juhi Saini, Assistant Manager Procurement at Eternal Ltd.(Zomato)
EPGDIB 23-25

Voices of Alumni



I am thrilled to share my experience as a student at IIFT Kolkata Campus. From the moment I stepped into the campus, I knew I had achieved something which I will cherish my lifetime. The exceptional faculty goes above and beyond to ensure that students receive a top-notch education. Their passion for teaching and commitment to student success is truly inspiring. EPGDIB program is not only equipping me with the skills and knowledge needed for my future career but has also started instilling in me a sense of community, responsibility, and a thirst for continuous learning. Choosing to attend EPGDIB program at IIFT is undoubtedly one of the best decisions I've ever made.

Prabhat Shaw,
(Sr. Manager, Tata Steel Limited)
EPGDIB 23-24

I experienced and believe that this EPGDIB (on campus) programme will equip me with a comprehensive analytical skill, strategic thinking, managerial abilities etc. that can propel my career forward in the increasingly interconnected global business landscape, network building, adding credential and enhancing professional image. The framework of learning has been very effective so far and transforming me from Tech Specialist to Business Strategist



Amardeep Kumar (EPGDIB 23-24 batch)
M.Eng.- WAPCOS (A Govt.of India U\|T), Ex. BHEL & Ex. L&T



I am a service manager with extensive ecprience of 9+ years in assisting Relationship managers of Wealth management firms like Religare Wealth Management and Anand Rathi Wealth, with back-office work, financial strategy preparation and portfolio construction. Although I have a strong hold on business administration, communication, leadership and problem- solving skills, I am motivated to consistently exceed expectations, deliver exceptional quality assurance and boosting efficiency. To enhance these qualities, and to hone my technical knowledge and to be able to secure a managerial role myself, I enrolled to the EPGDIB course in IIFT (Kolkata) in the year 2023 and have been receiving excellent guidance holistically from the esteemed faculty who diligently teach and support us with excellent classroom teaching, challenging assignments and quizzes and are contributing enormously towards our growth in the field of Business management. I am positive to graduate from here as a professional with acute knowledge and skills , prepared to take on more challenging opportunities.

Pramita Mukherjee
Customer Support Associate\|Esbee Sharpe Investment Services.

It is with great pleasure and appreciation that I reflect upon my transformative journey through the EPGDIB program at IIFT. The curriculum was thoughtfully designed to provide a holistic understanding of modern business practices, incorporating a blend of theoretical frameworks and real-world case studies. The exposure to various disciplines, from finance and marketing to strategy and leadership, equipped me with a well-rounded skill set that I apply in my professional endeavours today. Through this course I had the opportunity to bridge the gap between theory and practice, preparing me to tackle real-world business challenges with confidence.



Dhananjoy Roy, Manager-Quality
Corporate Organisation-Captiva A Generac Company
EPGDIB -2023-24

Voices of Alumni



My journey at IIFT through the Executive MBA programme has been a very enriching and memorable experience. One of the biggest takeaways for me has been the opportunity to build a diverse professional network. Interacting with classmates from different industries, age groups and professional backgrounds gave me exposure to varied perspectives and experiences. The faculty, with their strong industry knowledge, made the learning practical and engaging. The Europe port visit was another highlight, giving us valuable real-world exposure and a better understanding of international business. Overall, my time at IIFT has helped me broaden my perspective, learn from others and create meaningful professional connections that I will value throughout my career.

Mansi Arora, Senior software Engineer, Gartner
RANK 2, EPGDIB Summer Weekend 2023-25



When I enrolled in the Executive Program at IIFT Delhi, I had 18 years of experience in Sales & Marketing, including nearly 10 years in International Sales. My objective was to strengthen areas where I had limited exposure, particularly Finance, Business Accounting and Supply Chain, while also gaining an understanding of emerging technologies such as AI & ML.
The program offered an excellent mix of core business subjects and emerging areas, helping me achieve these objectives. Since completing the program, I have been able to contribute more effectively to P&L management and financial planning, introduce AI tools within our organisation, and apply my deeper understanding of International Trade to strengthen my global sales career. Overall, it has been a very enriching and practical learning experience.

Rajeev Kumar, Associate Vice President, Feedback Advisory Services Pvt Ltd
EPGDIB Batch 2023 - 2025



Before joining the Executive Post Graduate Diploma in International Business (EPGDIB) at IIFT, my professional journey was shaped by engineering, project execution, and commercial roles across the steel and power sectors. The programme broadened my understanding of international business, strategy, and global markets while helping me connect industry experience with structured business learning. The diverse classroom discussions, enriched by professionals from varied industries, offered perspectives that challenged conventional thinking and expanded my outlook. What I value most about IIFT is its ability to bridge theory and practice, encouraging us to think critically and understand global business dynamics.

Mohit Gupta, Manager, Siemens Energy India Limited
Rank 1, EPGDIB-WINTER 2024-25



My EPGDIB journey at IIFT Delhi has been enriching and transformative. The programme broadened my perspective beyond my professional experience through practical classroom discussions, case studies and faculty interactions. Working with batchmates from diverse backgrounds enhanced my learning and teamwork. Balancing academics with professional responsibilities also strengthened my time management and decision-making skills. I am grateful to IIFT Delhi, its faculty and my batchmates for making this journey truly memorable.

Abhishek Mishra, Manager - Commercial, Dalmia Cement (Bharat) Limited
EPGDIB Batch 2024 - 2025

Voices of Alumni



IIFT's EPGDIB course, is a game-changer. The curriculum is a perfect blend of theory and practical insights, delivered by expert faculty who genuinely care about our growth. The diverse cohort of fellow students enriches the learning experience, and the support services are top-notch. This program has already enhanced my skills and boosted my career prospects. I wholeheartedly recommend IIFT's EPGDIB Programme to ambitious professionals looking to accelerate their career. It's a transformative journey that equips you with the knowledge and confidence to succeed. Thank you, IIFT, for this opportunity!

Saurav Gupta
Sr. Manager-East India & Cross Border- MGH GROUP



I was just in a transition period from a safe career in a large PSU to step into our family business when I joined joined EPGDIB at IIFT Kolkata with an aim of preparing myself to be ready for the entrepreneur journey. EPGDIB has not only helped me to learn strategies to go beyond the cross boundary but also nurtured me to handle various critical business areas with updated tools. Apart from becoming a growing exporter, today our manufacturing business has also diversified into several business models through international collaboration which continuously help us to be ready for the future. After EPGDIB, I also founded my own service & consulting company catering into core areas like International B2B, Disruptive technologies etc. which has partnered with International clients from Czech, USA, Poland etc. EPGDIB is not a standard business management course, this has been designed to nourish the young entrepreneur to be ready for the rest of the world.

Biswajit Dutta (EPGDIB 2017-18 Kolkata Batch)
Vice President - Eastman Crusher Co Pvt Ltd , Founder Equiptech Services LLP



The EPGDIB Programme was a great experience for me and far beyond my expectation The diversity of people from various industries and the impressive curriculum gave me tremendous inspiration. The program is precise in course structure and the modules with the best faculty. The case studies and assignments helps generate a more ubiquitous perspective of how the global market functions and helped me make the best decisions at work and in day-to-day life. I learned frameworks and got practical insights into various aspects of international business. This programme has helped me fit better in today's global business scenarios

Amit Raj (EPGDIB 2017-18 Kolkata Batch)
Regional Manager-East- Gigabyte Technology India Pvt. Ltd

Faculty

Economics & Trade Policy
Prof. Ranajoy Bhattacharyya
Prof. Biswajit Nag — Head, Academic Coordination and Controller of Examination (CoE)
Prof. Basanta K. Sahu — Head, Economics Division (Delhi)
Prof. Bibek Ray Chaudhuri — Head, Economics Division (Kolkata)
Prof. Debashis Chakraborty
Dr. Papiya Ghosh
Dr. A. K. Srustidhar Chand
Dr. Oindrila Dey
Dr. Anirban Biswas
Dr. Anchal Arora
Dr. Taufeeq Ajaz
Dr. Kanupriya (on Contract)
Dr. Muhammed Rafi OPC
Dr. Rashmi Rastogi

Information Technology & Knowledge Management
Dr. Ashim Raj Singla Professor & Head (Computer Centre)
Dr. Parul Singh
Dr. Jitendra Kumar Verma

General Management & Strategy
Prof. K. Rangarajan — Vice Chancellor & Head, Kolkata Campus
Prof. M. Venkatesan — Head, EMPD
Prof. Pooja Lakhanpal — Head (Research); HOD, General Management & Strategy
Prof. Sweta Srivastava Malla — Head, Graduate Studies Management
Dr. Ginni Chawla

General Management & Strategy
Dr. Priyanka Jaiswal
Dr. Tuheena Mukherjee
Dr. Naman Sharma

Marketing
Prof. Rajendra Prasad Sharma — Head, GIFT City Campus
Prof. Saikat Banerjee
Dr. Preeti Tak
Dr. Arunima Rana
Dr. Prateek Maheshwari
Dr. Oly Mishra
Dr. Ramanjaneyulu Mogili (on Contract)

Finance
Prof. Sheeba Kapil — Head, Publications & Journals
Prof. Niti Nandini Chatnani — Head, International Collaboration & Capacity Development
Prof. V. Raveendra Saradhi — Head, Kakinada Campus
Prof. Jayanta Kumar Seal — Head, Graduate Studies in Management (Kolkata)
Prof. Asheesh Pandey — Head, Management Development Programme
Dr. Kaushik Bhattacharjee
Dr. Jacqueline Symss
Dr. Triptendu Prakash Ghosh
Dr. Kavita Wadhwa
Dr. Anju Goswami
Dr. Miklesh Prasad Yadav

Quantitative Techniques
Prof. P. K. Das - Head (EMPD), Kolkata ampus
Prof. Nitin Seth - Deputation: Director, Indo French Centre for the Promotion of Advanced Research
Prof. Sanjay Rastogi — Head, Alumni Affairs; Director, IQAC
Prof. Saswati Tripathi - HOD, Quantitative Techniques
Dr. Himani Gupta
Dr. Sonu Verma
Dr. Md Tanweer Ahmad
Dr. Saurav Dash

Trade Ops-Logistics
Prof. Ram Singh — Professor & Head (CDOE)
Prof. Deepankar Sinha — Professor & HOD (Trade Ops-Logistics)
Dr. Charu Grover Sharma
Dr. Siddharth Shankar Rai
Dr. Rithi S R
Dr. Raghavendra Kushawaha

Centre for WTO Studies
Dr. James J. Nedumpara - Head
Prof. Murali Kallummal
Prof. Pralok Gupta
Ms. Shailja Singh — Consultant
Dr. Animesh Kumar
Ms. Monika— Legal Consultant
Ms. Pallavi Arora - Legal Consultant

Centre for Trade and Investment Law
Prof. James J. Nedumpara —Head
Ms. Shiny Pradeep
Mr.. Satwik Shekhar

Important dates		
1	**Last Date to apply**	30th November 26
2	Declaration of shortlisted candidates for entrance exams / Declaration of shortlisted candidates for Interview: (incase CAT /XAT / MAT etc is given during last two years 2024-2025).	7th December 2026
3	Date of Entrance examination and interview	13th December 2026
4	Declaration of Candidates eliglble for admission	Last week of December

Connect with us

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