भारतीय विदेश व्यापार संस्थान
IIFT
INDIAN INSTITUTE OF FOREIGN TRADE

Indian Institute of Foreign Trade
New Delhi

nirf — RANKED #17 IN INDIA — #17 IN INDIA — MANAGEMENT CATEGORY

Management Development Programme

on

International Trade Logistics

20–22 January 2027



Organised by

Management Development Programmes (MDP) Division
Indian Institute of Foreign Trade (IIFT), New Delhi
Ministry of Commerce & Industry, Government of India

About Indian Institute of Foreign Trade

Established in 1963 under the Ministry of Commerce & Industry, the Indian Institute of Foreign Trade (IIFT) plays a pivotal role in enhancing India's expertise in the global trade sector. Initially conceived to bolster the nation's skill base for international commerce, IIFT has evolved significantly over the decades into a distinguished institution renowned for its contributions to research and training in international business.

In 2002, IIFT was conferred the prestigious status of "Deemed to be University," marking a milestone in its journey towards academic excellence. The institution's commitment to quality education and research has been reaffirmed by the National Assessment and Accreditation Council (NAAC), with an'A+'Grade in its 3rd cycle in 2023.

Today, IIFT stands as a beacon of excellence in International Business Management and Strategy, permeating through its core activities of research, training, and education. Its national significance is underscored by its steadfast focus on equipping future leaders with the knowledge and skills essential for navigating the complexities of global trade dynamics.

This evolution underscores IIFT's enduring commitment to fostering a profound understanding of international business among its students and stakeholders, thereby shaping the future of global commerce.

The Indian Institute of Foreign Trade was granted the prestigious AACSB Accreditation on 17th November, 2021. With this the IIFT figures amongst the top 900+ Business Schools of the world which have earned this accreditation.

Managemenmt Development Program Division

Management Development Programs (MDPs) is one of the major activities of the Institute. Since its inception in 1963, it was envisaged that IIFT should become a centre of excellence for Management Development Program in International Business, and today after its completion of over sixty Years, it has emerged as a knowledge resource division catering to the needs of officers, managers and executives at all levels drawn from the corporate, government and public sectors both in India and abroad.

The objective of our MDPs is to provide the participants an excellent opportunity to interact and exchange ideas with the experienced faculty and fellow participant's which helps crystallize the concepts for better decision making. It also facilitates business executives to explore new frontiers of knowledge, sharpen their skills and help their organizations to achieve newer heights.

The participants in our open programs are officers/executives from ministries & departments of the Government, corporate sector, trade facilitation agencies, export promotion organizations and entrepreneurs.



Dr. Rithi S. R.
Assistant Professor
Indian Institute of Foreign Trade

About the Program Director

Dr. Rithi S. R. is an academician and researcher with expertise in International Business, Finance, and Operations Management. She holds a Ph.D. in International Business from C. V. Raman Global University, Bhubaneswar, an MBA in Finance and Operations, and a B.Com in Finance.

She has academic experience at Management Development Institute (MDI), Gurgaon, as a Teaching cum Research Assistant, contributing to seven research papers and academic evaluation. Earlier, she served as a Teaching Assistant at C. V. Raman Global University, teaching subjects such as Financial Management, Operations Management, Securities Analysis, Portfolio Management, and Entrepreneurship.

She also brings industry experience from organisations including IndusInd Bank, ICICI Prudential Life Insurance, and Leo Events, with exposure to banking, financial services, branch operations, and supply chain management.

Message from the Programme Director

International trade logistics plays a vital role in facilitating global commerce by ensuring the efficient movement of goods across international markets. With evolving global supply chains, trade regulations, and logistics practices, developing a comprehensive understanding of international trade logistics has become increasingly important for business professionals.

The Indian Institute of Foreign Trade (IIFT), New Delhi, through its Management Development Programmes Division, is pleased to offer this three-day programme designed to enhance participants' knowledge and practical understanding of international logistics, EXIM procedures, documentation, shipping, customs processes, and global supply chain management.

We hope this programme will provide a valuable learning experience, encourage knowledge sharing, and equip participants with practical insights to navigate the complexities of international trade logistics.

I extend my best wishes to all participants for a productive, engaging, and enriching learning experience.

Prof. (Dr.) Rithi S R

About the Programme

Program Overview

The three-day Management Development Programme on International Trade Logistics, organised by the Management Development Programmes Division of IIFT, New Delhi, aims to provide participants with practical insights into the key aspects of international trade and logistics operations. The programme will cover EXIM procedures and documentation, international shipping, freight forwarding, customs clearance, port operations, and global supply chain management, equipping participants with the knowledge and skills to effectively manage international trade logistics.

Objective

The programme aims to:

- Develop an understanding of international trade logistics and global supply chain operations.
- Familiarise participants with EXIM procedures, documentation, and regulatory requirements.
- Enhance knowledge of international shipping, freight forwarding, and customs clearance.
- Understand port operations, cargo handling, and transportation management.
- Build practical capabilities to improve efficiency in international logistics and trade operations.



Who Should Attend

The programme is designed for professionals involved in international trade, logistics, and supply chain operations, particularly:

- Executives and managers from Export-Import (EXIM) departments.
- Logistics, shipping, freight forwarding, and supply chain professionals.
- Officers from ports, customs, and transportation organisations.
- Professionals from PSUs, government departments, and private-sector organisations.
- Business development, procurement, and international trade professionals.
- Entrepreneurs and business owners engaged in global trade operations.



Programme Content

The programme covers key concepts and practical dimensions of International Trade Logistics in contemporary and global work environments.

- Understanding Global Logistics Operations & Modal Choice
- Global Maritime, Transport &amp Chartering Practices.
- Multimodal Transport & Integrated Logistics (3PL)
- Air Transport in Global Trade Logistics
- Unitization, Palletization, Dry Ports & Containerization
- Multimodal Transport: Opportunities & Challenges
- Warehousing Strategies & Supply Chain Risk Management
- Incoterms & International Contract Management
- Customs Clearance Procedures (Valuation of Goods and Import Duty)
- Duty Exemption: Customs and Foreign Trade Policy







To know about the program connect with us

Management Development Programmes Division
Indian Institute of Foreign Trade, New Delhi
Department of Commerce
Ministry of Commerce and Industry
Government of India
Mob-(011-39147200, Ext –423) & 91-7976445970
Email: marketingmanager02@iift.edu

Venue

The 3-day on-campus Management Development Program (MDP) on International Trade Logistics will be held at the campus of Indian Institute of Foreign Trade (IIFT) in New Delhi. The venue is located at B-21, NRPC Colony, Block B, Qutab Institutional Area, New Delhi, Delhi 110016.

How to Apply

Interested candidates can apply for the program through sending the nomination details over given mail ids marketingmanager02@iift.edu .

Applicants are encouraged to contact the MDP team at IIFT Delhi for any clarifications.

The payment can be made in favour of Indian Institute of Foreign Trade, New Delhi.

Banker's Name:	INDIAN BANK
A/c No.	767635122
Branch MICR No.	110019018
NEFT (IFSC) Code	IDIB000M089
Type of Account :	Current Account
PAN :	AAATI 0438E

Certificate

Participants who successfully complete the 3-day Management Development Program (MDP) on Leadership and Global Communication will be awarded a prestigious certificate of completion.

Program Administration

Prof. (Dr.) Asheesh Pandey
Head -MDP
Email: Headmdp@iift.edu

Shri Rakesh Ojha
Section Officer-MDP
Email: somdp@iift.ac.in

Fee Structure

The program fee for the 3-day Management Development Program (MDP) on International Trade Logistics at IIFT Delhi is INR 28,500 plus 18% GST, totaling INR 33,630. This fee includes:

Tuition: Expert-led lectures, interactive sessions, practical exercises, and case studies.
Refreshments: Morning and afternoon tea breaks.
Lunch: Daily lunch will be provided.
Materials: Both soft and hard copies of all course materials.

This comprehensive fee ensures a high-quality learning experience with no additional expenses for participants, reflecting IIFT's commitment to delivering exceptional education and support.

Discount Policy

Organizations that nominate five or more participants for the 3-day Management Development Program (MDP) on International Trade Logistics at IIFT Delhi will be eligible for a 10% discount on the program fee. This group discount is designed to encourage organizations to invest in the professional development of their teams, ensuring that more employees can benefit from the advanced training and knowledge offered by the program.

Nominations and for Training Inquiry

Shri Udit Pratap Chauhan
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भारतीय विदेश व्यापार संस्थान, नई दिल्ली

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